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6 October 2010

The Manager  
Company Announcement Office  
Australian Securities Exchange Limited  
Exchange Centre  
20 Bridge Street  
SYDNEY NSW 2000

Dear Sir/Madam

We attach copy of presentation being delivered to investors by Mr Mark Chellew, Managing Director.

Yours faithfully

**Marcus Clayton**  
Company Secretary

FOR FURTHER INFORMATION: MS LUBA ALEXANDER  
GROUP CORPORATE AFFAIRS ADVISER  
TELEPHONE 0418 535 636



## Adelaide Brighton at a glance

- Leading Australian construction materials and lime producing group
- Market positions
  - » No. 1 Lime
  - » No. 1 Concrete Products
  - » No. 2 Cement
  - » No. 4 Concrete and Aggregates
- 1,600 employees Australia wide (inc JV'S)
- Market capitalisation about \$2 billion
- S&P/ASX 200 company
- TSR of 28% per annum over last 10 years
- Strong balance sheet – gearing below 20%

Sales by geographical segmentation

Region	Percentage
WA	28%
SA	16%
Vic	20%
NSW	16%
Qld	16%
NT	3%
Tas	1%

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# Major construction materials producer



# Leading market positions

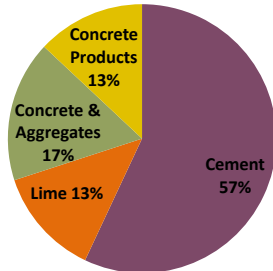
- A leading construction materials and lime producer for the construction and minerals processing industries
- Number 1 lime manufacturer positioned in key resources markets
- A leading cement supplier with access to major construction markets; healthy regional presence
- Number 1 cement importer with unmatched supply network
- Strategic aggregates and premixed business
- Number 1 national market share in concrete products

#1	• No. 1 lime producer for the mineral processing industry
#2	• No. 2 cement and clinker supplier to the Australian construction industry
#1	• No. 1 cement and clinker importer with unmatched route to market
#4	• No. 4 market share in concrete and aggregates
#1	• No. 1 national market share in concrete products

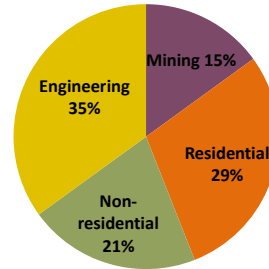
# Adelaide Brighton revenue analysis

- 70% of revenue from Cement and Lime operations
- Major exposure to engineering and mining sectors

Revenue - product group



Revenue - by segment



Source: estimated by ABL

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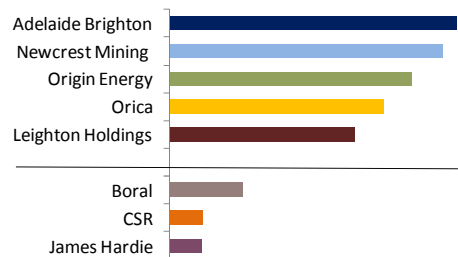
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# Total shareholder returns

- A decade long transformation into national construction materials supplier and the leading supplier of lime to the resources sector
- Returns underpinned by the rationalisation of capacity, reinvestment in cement and lime manufacturing and measured downstream growth
- Improved cost structure and competitive position have supported consistent growth in shareholder returns

S&P/ASX 200 Index TSR ranking  
1 July 2001 to 31 August 2010



Source: miraqle metrics. Includes ASX top 5 & industry peers

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## Consistent long term strategy

- Focused and relevant vertical integration
  - » Selective expansion of downstream businesses to underpin cement asset utilisation and drive returns through the value chain
  - » Fully vertically integrated position in NSW
  - » Adelaide Brighton continues to evaluate potential acquisition opportunities
- Cost reduction and operational improvement
  - » Focus on cost management across the Group with particular emphasis on energy efficiency and sustainability
  - » Cement and Lime manufacturing facilities running at capacity
  - » Successful import strategy
  - » Assessing \$40 - \$50 million expansion of Birkenhead, SA, cement milling capacity to reduce reliance on imported cement

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## Consistent long term strategy

- Lime development
  - » Evaluation of lime capacity expansion including:
    - Assessing a \$40 million expansion of the Mataranka, NT, lime assets to provide additional 50,000 tonnes per annum production capacity
    - Board has approved \$24 million upgrade of kiln 6 at Munster, WA – heat exchanger and bag filter – environmental and throughput benefits. Expected to assist in alleviating community concerns on dust and odour
    - Consideration of phased investment of up to \$15 million in the lime production facilities at Munster over the next two years to improve plant throughput

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## Performance

6 months ended 30 June	2010 \$m	2009 \$m	Change %
Revenue	519.4	463.2	12.1
EBITDA	125.4	100.5	24.8
EBIT	98.7	71.3	38.4
Profit before tax	92.1	60.5	52.2
Net profit after tax attributable to members	68.8	43.9	56.7
<b>Cents</b>			
EPS	10.8	7.6	42.1
Interim dividend	7.5	5.5	36.4
Special dividend	2.5	-	100.0

## Strong balance sheet

	30 June 2010	30 June 2009
Net debt	\$180.9m	\$261.4m
Gearing – net debt/equity	19.8%	31.4%

- Positive earnings and strong cash flow generation
- Net debt reduced to \$180.9 million
- Gearing below 20%
- Current debt facilities total \$360 million – provides flexibility
- Balance sheet strength and flexibility for further value enhancing organic acquisitive growth

## Key profit drivers

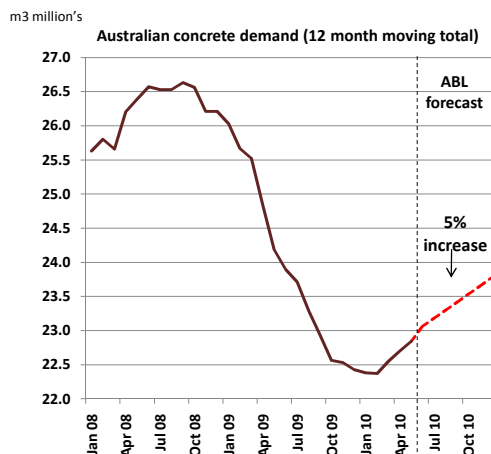
- Cement sales strong – primarily from infrastructure projects in SA and the resources sector in WA
- Favorable geographic and industry spread an important driver of demand
- Lime demand up marginally – stronger non-alumina demand
- Price increases in most products covered input cost increases
- Reduced interest expense as a result of reduced borrowings
- Benefit from higher Australian dollar on import margins
- Cost management programs, efficiency gains and throughput benefits offset increased energy costs
- 24.6% increase in earnings from joint ventures

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## Market demand



- Concrete market peaked in mid 2008 after seven years of growth
- Downturn of about 15% over approximately 18 months
- National concrete market up by 6% in 1H 2010 on pcp
- Expect market to be up by circa 5% in calendar 2010 versus 2009

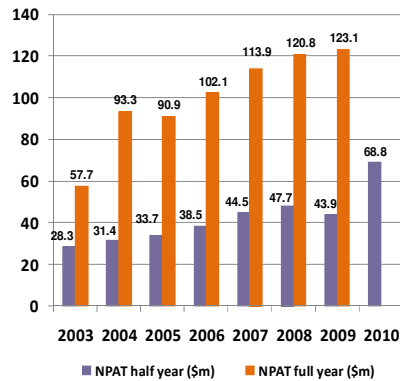
Source: ABS and estimate by ABL

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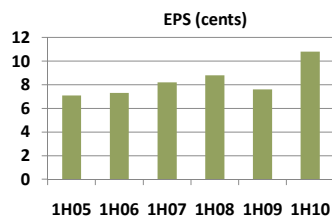
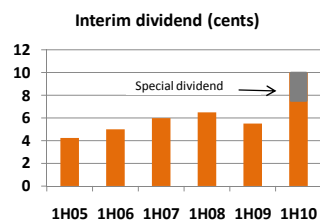
## Profit – half and full year



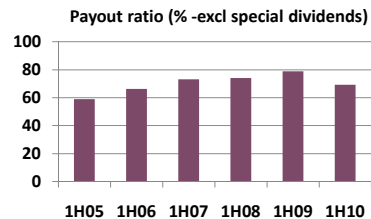
- Historically second half earnings higher due to seasonality of sales and shutdown timing,
  - Sales typically higher in second half
  - Timing of planned maintenance skewed toward first half
- 2H 2010 earnings expected to be higher than first half – however spread not expected to be as great as previous years



## Shareholder returns



- 7.5 cent interim dividend
- 2.5 cent special dividend given strong cash flows, gearing and availability of franking credits
- EPS up 42.1%
- Ordinary dividend payout ratio of 69%





## Cement

- Cement sales higher – stronger than the 6% growth in national market
- Favorable geographic exposure to SA and WA – better than east coast
- On average, cement prices rose in line with inflation, buffering cost increases
- Cement margins improved:
  - » Cost management programs and efficiency gains offset increased energy costs
  - » Cement producing assets operated at capacity – clinker production 7% above pcg
- Sales volumes in excess of domestic production capacity met through imports of clinker and cement - long term successful import strategy
- Stronger Australian dollar in first half 2010 improved import margins, but has potential for adverse impact on pricing



## Lime

- WA alumina sector demand stable
- Stronger demand from WA non-alumina sector — marginal increase in lime volumes
- Lime price increases achieved more than covered input cost increases
- Lime kiln production fully utilised at Munster WA, Angaston SA and Mataranka NT
- Threat of small scale lime imports into WA remains
- Contract Renewal:
  - » Cautiously confident of long term position given low cost structure

Contract expiry date	Lime contract volume
30 June 2011	400 – 500 ktpa
31 May 2014	200 – 300 ktpa



## Concrete and Aggregates

- Premixed concrete volumes up in line with east coast market increase of 4%
- Improved aggregate sales:
  - » Hy-Tec northern NSW operations supply to Pacific Highway upgrade
  - » Austen Quarry expanding into external markets
- Concrete pricing stable in first half 2010
- Use of alternative raw materials and management of mix designs helping to reduce concrete production costs
- Continued focus on mixer truck capacity and utilisation to improve cost structure



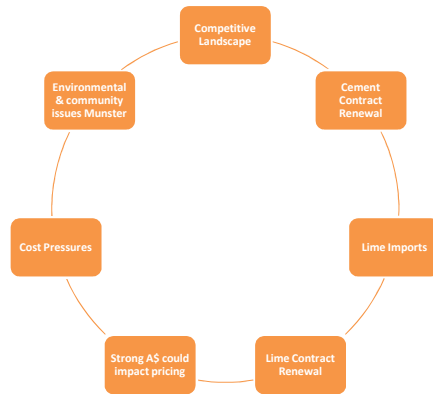
## Concrete Masonry Products

- Weakness in Qld market led to Adbri Masonry overall product volumes down by 4% on pcp
- Strong competition within concrete masonry market
- Price increases achieved met inflationary cost pressures
- Output volumes have been adjusted to meet market demand nationally
- Effective working capital management saw stock levels reduced
- Adbri Masonry EBIT of \$0.8 million up \$1.1 million from (\$0.3) million on same revenue



## Key profit and operational challenges

- Competitive landscape remains
- Cement contract renewal in Vic, SA and WA for supply from 2011
- Threat of small scale opportunistic lime imports in WA
- Lime contract renewal in WA in 2011
- Continued rise of Australian dollar could potentially impact cement and lime pricing
- Cost pressures continue, particularly in energy – estimated impact \$8-\$10 million
- Environmental and community issues at Munster



## Outlook

- Continued focus on management of costs across all divisions
- Emphasis on energy use efficiency and sustainability
- National concrete market expected to be up circa 5% in full year 2010 compared to 2009
- Concrete pricing is stable on east coast – potential for improved margins if October price increases are successful
- Continued weakness in the concrete masonry market in the second half due to depressed commercial and multi-residential segments
- Adbri Masonry full year earnings before interest and tax are expected to be similar to 2009



# Outlook

- Based on strong trading conditions through August and September, we expect continued strong demand for cement and lime for the remainder of 2010
- Demand from infrastructure projects in SA and the resource sector in WA forecast to continue in the second half of 2010
- Lime demand is expected to be higher than 2009 as a result of demand from non-alumina sector
- Uncertainty around some cement and lime supply contracts expiring at the end of 2010 and during 2011, however Adelaide Brighton is cautiously confident of renewal on acceptable terms
- Based on current market conditions, Adelaide Brighton expects a net profit after tax of circa \$150 million

