



LEGEND
CORPORATION



Annual General Meeting
3 November 2010

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Bradley Dowe
Managing Director & CEO

Disclaimer

Outlook Statement

This presentation contains forward looking statements which may be subject to significant uncertainties outside of Legend Corporation Limited's (Legend) control.

No representation is made as to the accuracy or reliability of forecasts or the assumptions on which they are based.

Actual future events may vary from these forecasts. Users of this information are cautioned against placing undue reliance on any forward looking statements.

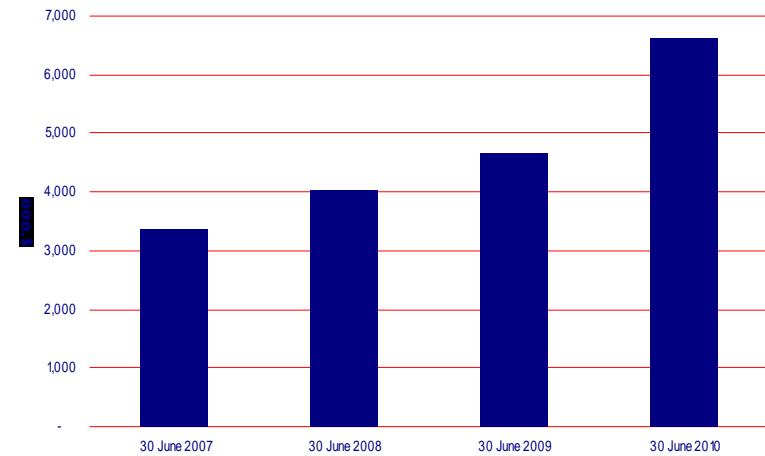
FY10 Results Overview

		FY10	FY09	Change
Revenue	\$m	86.8	90.4	-4.0%
Cost of Goods Sold	\$m	48.7	55.4	-12.1%
Gross Profit	\$m	38.1	35.0	8.9%
Gross Profit Margin		43.9%	38.7%	
EBITDA	\$m	13.4	10.7	25.2%
EBITDA Margin		15.4%	11.8%	
EBIT	\$m	11.3	8.5	32.9%
EBIT Margin		13.0%	9.4%	
NPBT	\$m	9.7	6.5	49.2%
NPBT Margin		11.2%	7.2%	
NPAT	\$m	6.6	4.7	40.4%
NPAT Margin		7.6%	5.2%	
Operating Cash Flow	\$m	12.4	7.8	59.0%
Earnings per share	cps	\$0.031	\$0.022	
Dividend per share	cps	\$0.010	\$0.000	

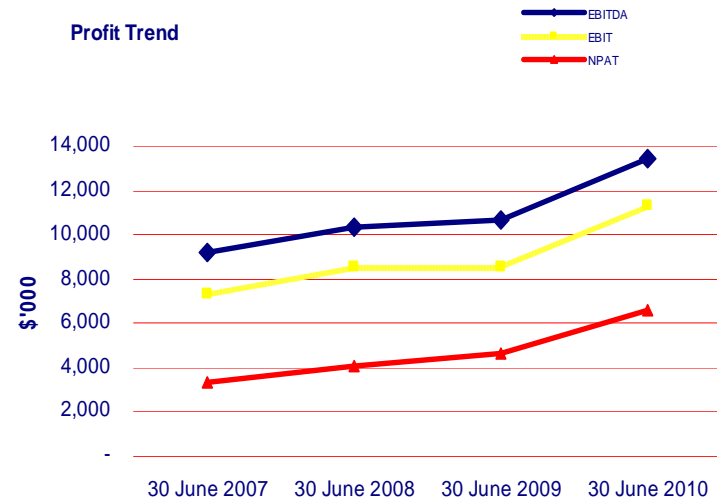
FY10 Financial Performance Overview

- **NPAT** (Net Profit After Tax) FY10 of **\$6.6 million** representing earnings of 3.1 cents per share.
- Continued year-on-year improvement with a 97% increase from continuing operations since FY07, during which time the business has been substantially restructured.
- **EBITDA** (Earnings Before Interest, Tax, Depreciation and Amortisation) improved from \$10.7 million on EBITDA margins of 11.6% FY09 to **\$13.4 million on EBITDA margins of 15.5% FY10**, reflecting improved quality of earnings in an environment of reduced revenue occasioned by the global financial crisis.

Net Profit After Tax - Continuing Operations
(Excluding Goodwill Impairment)

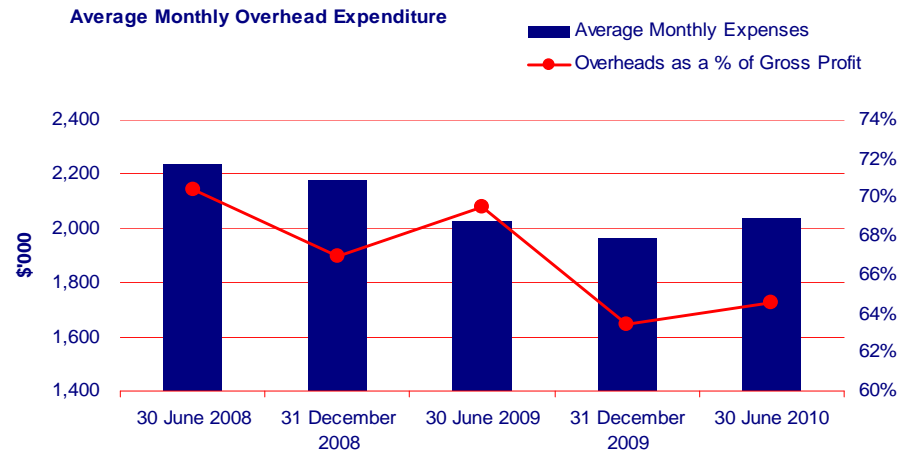
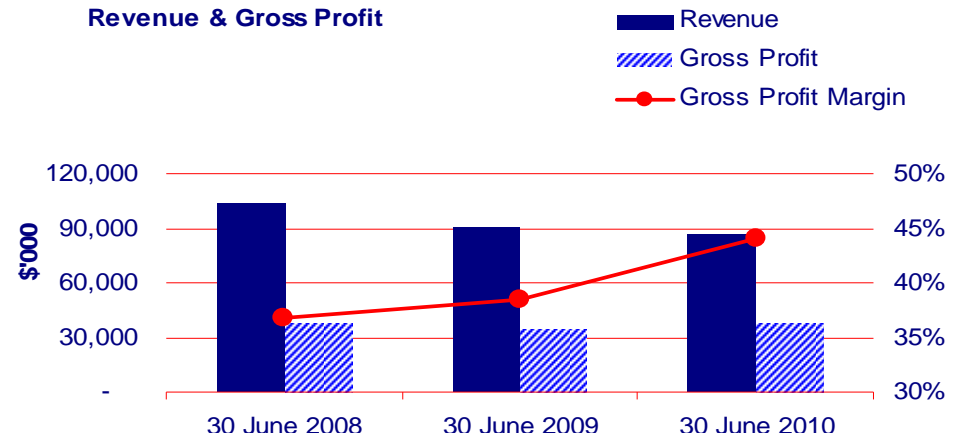


Profit Trend



FY10 Financial Performance Overview

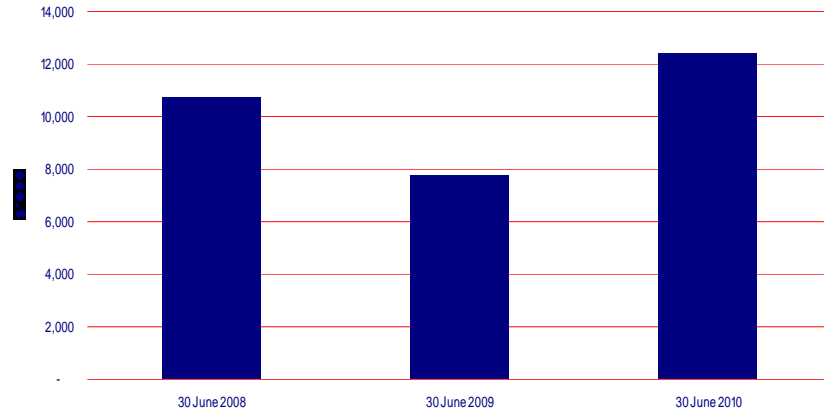
- All divisions operated profitably with gross profit margins improving from 38.6% FY09 to 43.9% FY10.
- Whilst economic conditions continued to impact revenue, down \$3.9 million (4%) on prior period, gross profit up \$3.1 million (9%) reflecting the Group's continued focus on quality of earnings.
- Average monthly overhead expenses managed down from \$2.2 million FY08 to \$2 million during FY10, improving EBITDA outcomes.



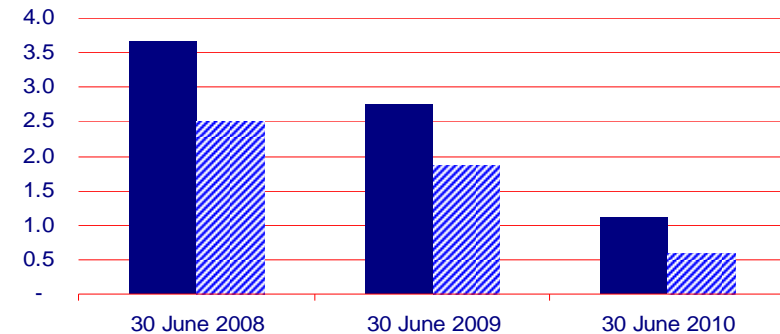
FY10 Financial Performance Overview

- FY10 operating cash flows totaled \$12.4 million compared with \$7.8 million FY09.
- Capital management a major focus with working capital requirements reduced from \$24.4 million FY09 to \$24.1 million FY10.
- Net bank debt to EBITDA as at 30 June 2010 less than 0.6 times EBITDA.
- Gross debt reduced by a further \$13.9 million to \$15 million at year end, with net bank debt down from \$19.7 million at 30 June 2009 to \$8.1 million at 30 June 2010.
- Current bank bill facilities extended to 2014. Bank debt structured with less than 20% of borrowings maturing in any 12 month period.
- Interest rates fixed at 5.1% in three tranches of \$5 million, maturing 21 July 2010, 21 July 2011 and 21 July 2012.

Operating Cash Flows



Debt to EBITDA Coverage



FY10 Legend Wrap – Continued Improvement

“Legend Corporation is a completely different business to the legacy memory modules/technology business that listed in 2004.” Bell Potter Securities Limited, March 2010.

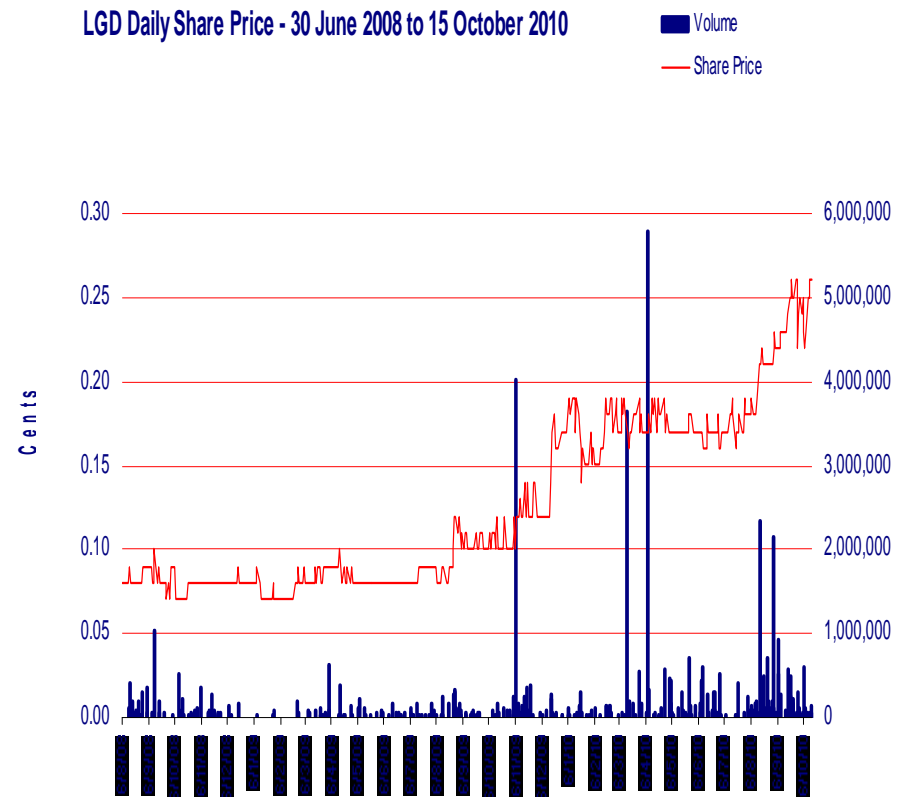
- FY10 Full year Dividend declared at 1 cent (fully franked) representing a yield of 3.8%*

- Market capitalisation \$56 million* (30 June 2009 \$17 million)

- Net tangible assets increased by 50% from 6 cents per share at 30 June 2009 to 9 cents per share at 30 June 2010.

- Nett bank debt reduced to \$8.1 million (30 Jun 2010) with bank debt facilities extended to 2014.

LGD Daily Share Price - 30 June 2008 to 15 October 2010



*As at 15 October 2010, share price 26 cents



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Divisional Overview

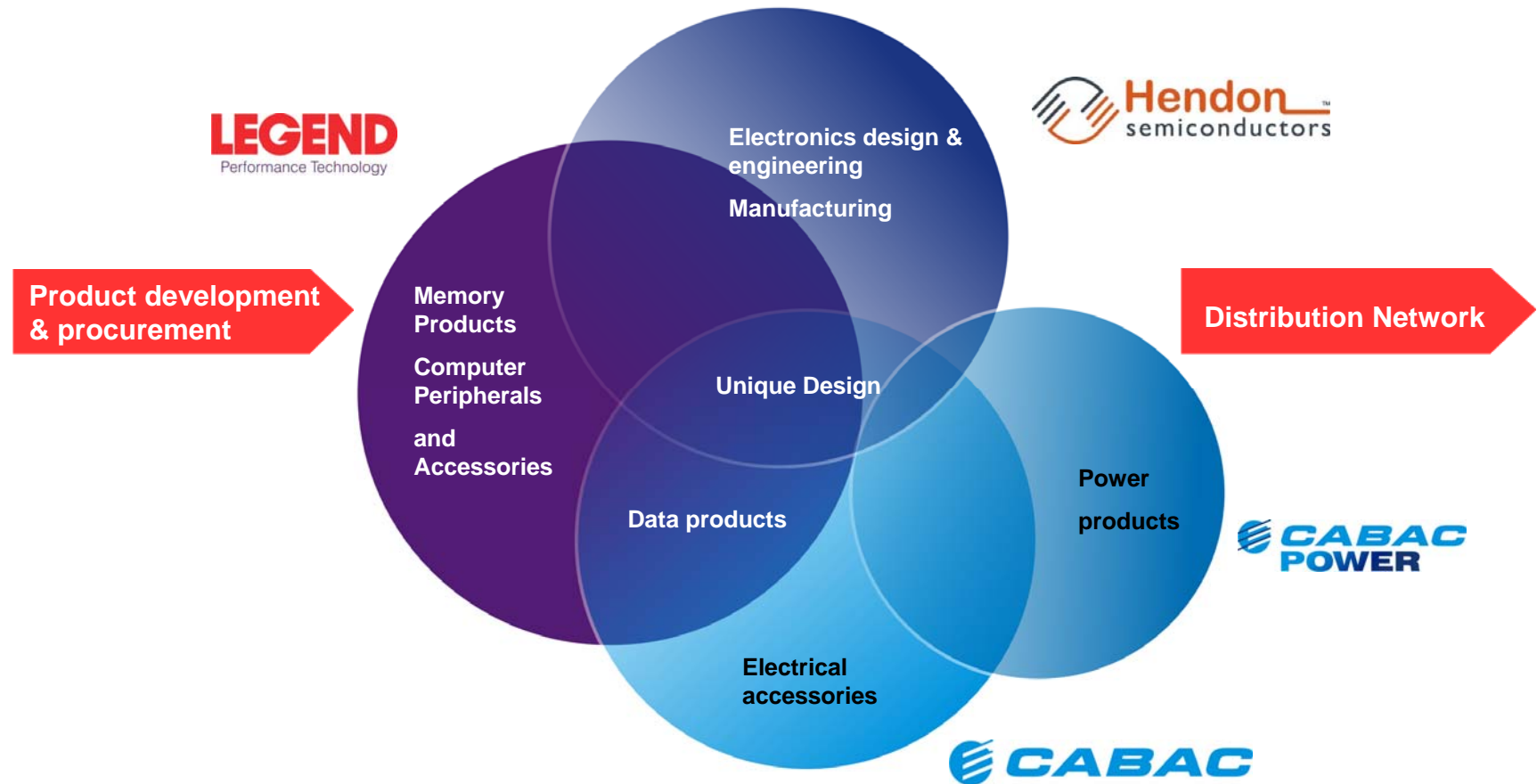
One company, four brands...



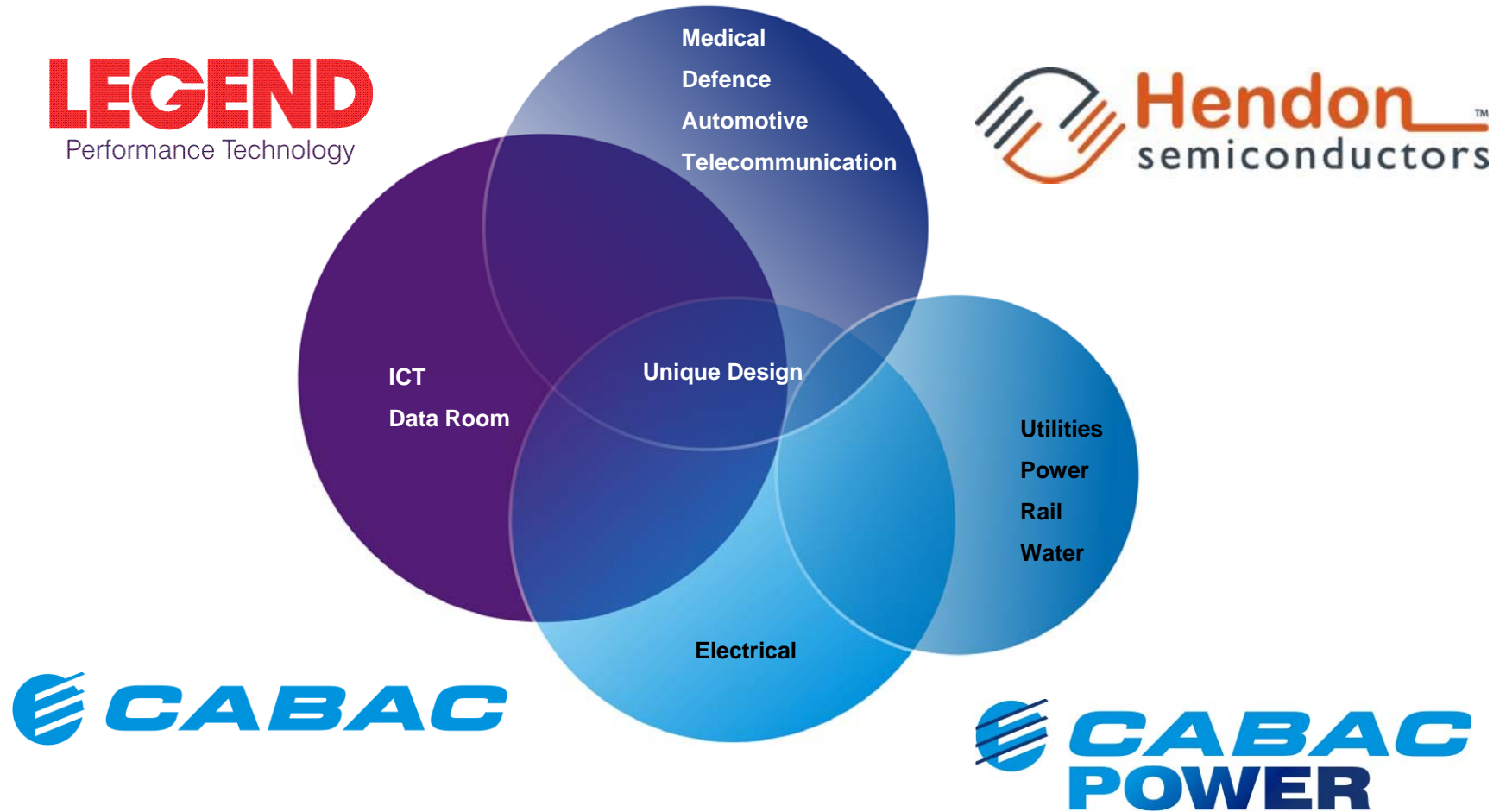
- Australian Engineering Solutions Provider.
- Strategic fit across product, engineering, suppliers and distribution channels.
- Shared corporate services backend;
 - Administration, Treasury, IT, Engineering, Warehousing and Supply.

About Legend Corporation

- One Company Four Brands
- Australian Engineering Solutions Provider
- Manufacture facilities in Sydney and Adelaide; China and India based subcontract manufacturers.
- Offices in Sydney, Melbourne, Brisbane, Perth, Adelaide, Singapore, China



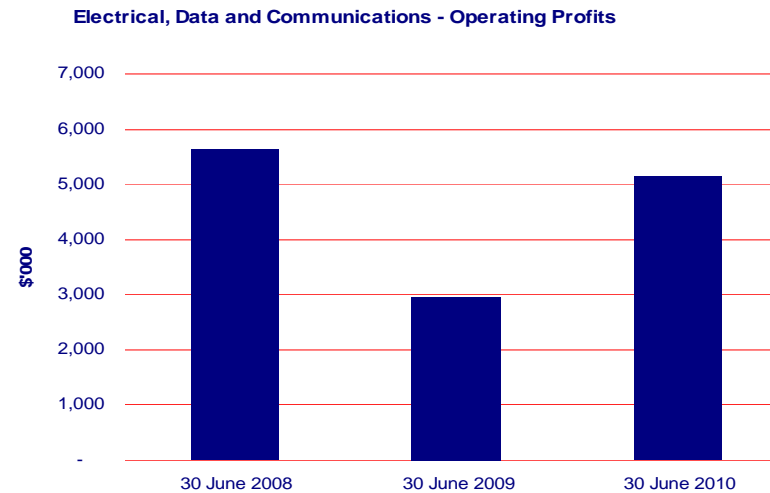
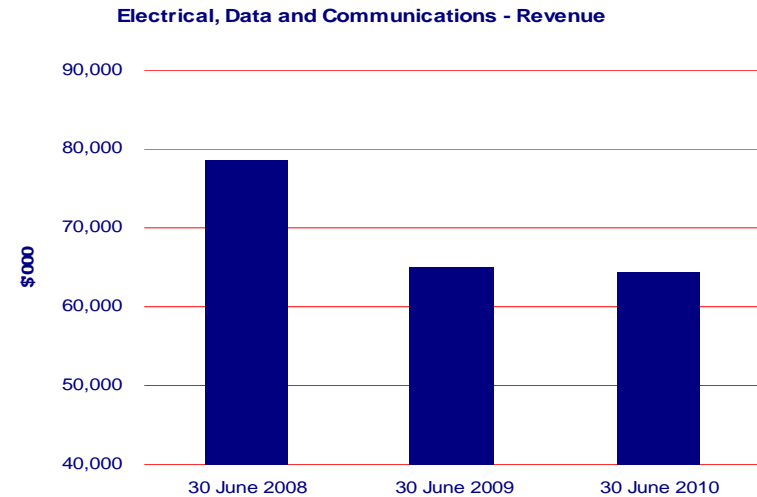
Market focus by Brand.



FY10 Review: Electrical, Data and Communications

•Revenues contract across GFC, results however exceeded expectations with growth in operating profits of 47% from \$3 million FY09 to \$5.1 million FY10.

•Results achieved through improved cost management and new products despite depressed levels of construction activity affecting electrical wholesale revenues.



Electrical, Data and Communications Strategies

•Growth through:

- Delivery and optimisation of service model to defend premier position.
- Align resources with where the funding spend is in Utility market.
- Review major product ranges with a view to improving quality, costs and terms of trade, responding to client and market demand.
- Continued building of brand awareness through marketing campaigns.

•Opening of new NZ based Distributor July 2010

•Creation of Contracts, Tenders and Projects Division to drive demand for CABAC branded products in specified market.

•Continue to find efficiencies in the broader resources of the corporate group.



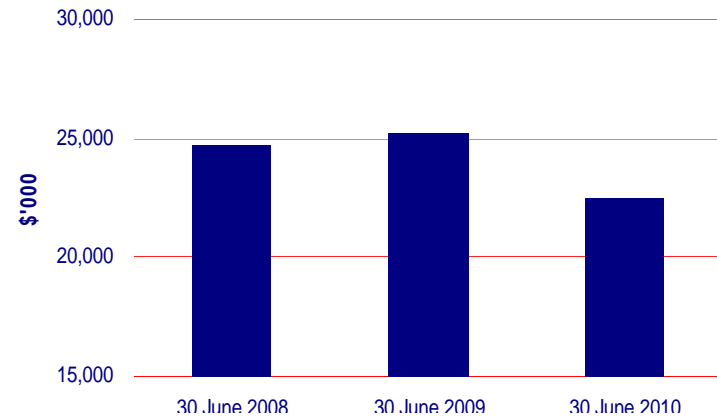
FY10 Review: Memory Modules and Semiconductors

Continued improvement in operating profits; FY10 \$6.2 million compared with FY09 \$5.6 million.

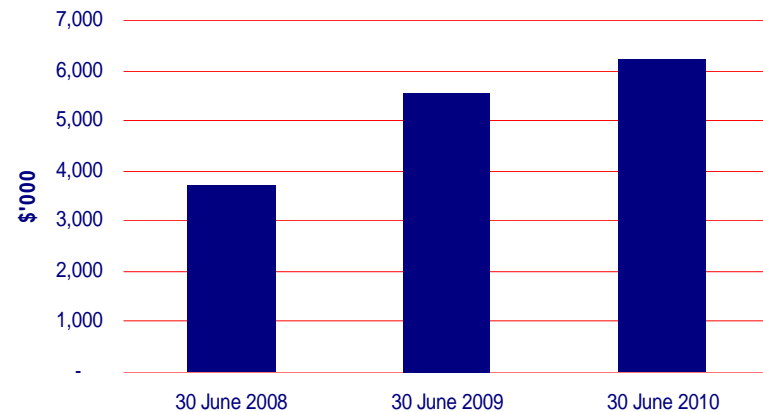
Result achieved in an environment where revenue declined by 12% due to contraction in demand by customers during the GCF, and the Group's decision to move away from low margin generic memory sales.



Memory Modules and Semiconductors - Revenue



Memory Modules and Semiconductors - Operating Profits



Memory Modules and Semiconductors Strategies

Expand product and client range:

- Through domestic sales team
- Exploiting export alliance client base.
- Continued development of new Hypertec range of computer room products.
- Develop online strategy.

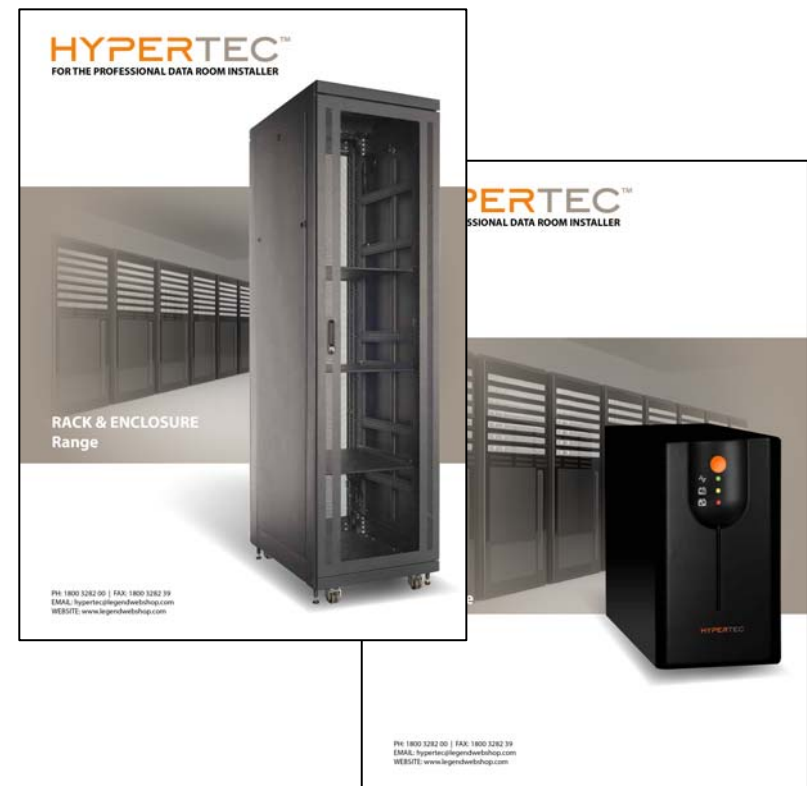
Investigate and develop:

- Industrial and Defence market opportunities

Developing new products:

- Manufactured by Legend Performance Technology
- Sold through other sister sales divisions

Continue to find expense savings through the Corporate group.



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FY11 Outlook

FY10 in Review

•Despite difficult and challenging market conditions, management responded effectively maintaining forecast earnings.

•All divisions profitable:

- Electrical, data and communications EBITDA \$6.8m (FY09 \$4.6m).
- Memory modules and semiconductors EBITDA \$6.7m (FY09 \$6.1m).

•Foreign exchange strategies effective with minimal 5% impact on NPAT from translation of foreign currency transactions.

•Nett bank debt reduced from \$19.7m to \$8.1m (at 30 June 2010) with bank debt facilities extended out to 2014.

•Fixed bank debt parcel at low point in interest rate cycle (\$15m over 3 annual \$5m tranches, interest 5.1%, after facility charges 7.2%).

•Earnings of 3.1 cents per share.

•Net Tangible Assets per share increased by 50%.

FY11 Operational Outlook

•Continued focus on:

- Growth in each division through development of product and market opportunities.
- Quality of earnings through refinement and expansion of product lines.
- Further refinement in use of working capital to maximise operating cash flows.
- Investigation and expansion of market segments.
- Risk reduction.

FY11 Growth Outlook

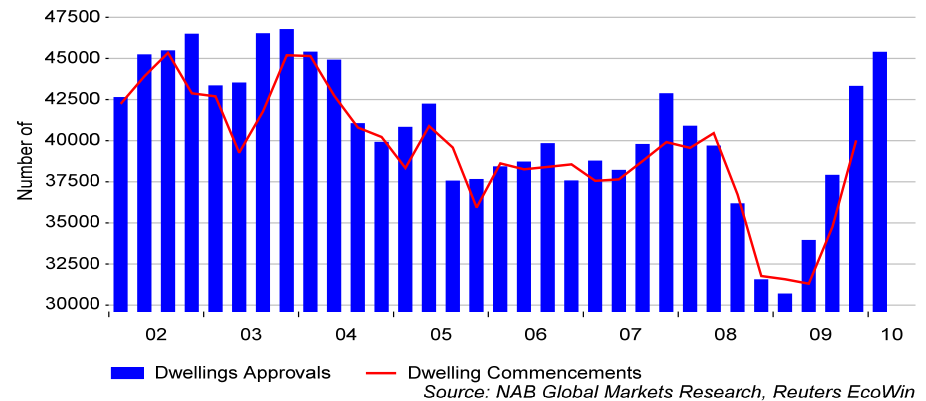
•Recovery in domestic markets to benefit Electrical

- Early signs of improvement suggest CABAC will deliver returns indicative of its position as a market leader.

•Organic growth from existing divisions

- CABAC Power levers strong grow expected from power utilities market over next five years.
- Legend Performance Technology division expects continued growth from its new initiatives.

Aus: Dwelling approvals, commencements
Quarterly % change



Industry at a Glance

Electricity Distribution in 2010

Key Statistics Snapshot

Revenue

\$36.0bn

Profit

\$6.5bn

Annual Growth 05-10

5.9%

Wages

\$2.9bn

Annual Growth 10-15

6.3%

Businesses

35

Source data: IBIS Report 2010

FY11 Growth Outlook

•New Market Segment Penetration

- NZ Electrical
- Contracts, Tenders and Projects division.

•M&A within Existing Resources

- Significant debt reduction and the proven stability of the group form a strong base to pursue mergers and acquisitions within our existing resources.
- Acquisition 1 July 2010 of the business and trading assets of Kulak Pty Ltd – Brisbane based manufacturer and distributor of products to electrical wholesale and electrical distribution markets.
- Focus on like industries that reinforce the strengths of each division.

FY11 Outlook Summary

•Resumption of dividend payments (1 cent per share October 2010):

- Dividends to be paid biannually.
- Dividend payout of between 35% and 50% of NPAT subject to the cash requirements of the business.

•Confidence in the strategies in place with each business positioning the Group well for the future.

•Current levels of earnings and debt enabling the Group to expand through growth of existing business and acquisitions.

•The Group has not forecast earnings for the full financial year, however NPAT for the 6 months to 31 December 2010 will be approximately \$3.8 million, a 19% improvement over the \$3.2 million reported for the corresponding period last year.

Thankyou to all our shareholders for your support over the last year.

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