

24 February 2011

Companies Announcement Office
Australian Securities Exchange
Level 3, 20 Bridge Street
SYDNEY NSW 2000

By ASX Online

Decmil Group Limited 2011 Interim Results Presentation

Attached is a copy of the 2011 Interim Results Presentation issued today by Decmil Group Limited as part of the company's half year 2011 results release.

Yours faithfully,
DECMIL GROUP LIMITED



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A construction worker wearing a white hard hat, safety glasses, and a high-visibility yellow vest is standing on a blue metal scissor lift. He is looking towards the left. The lift is positioned against a large, light-brown concrete wall. The background is a clear blue sky. The entire image is framed by a large blue diagonal shape on the left side.

2011

INVESTOR PRESENTATION

POSITIONED FOR FURTHER SUCCESS

DISCLAIMER

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HIGHLIGHTS – HY 2011

Financial

- **Revenue** up 57% to **\$233.7m**
- **EBITDA** up 45% to **\$21.2m**
- **NPAT** up 58% to **\$14.2m**
- **EPS** up 53% to **11.43 cents**
- **Cash on Hand** up 117% to **\$62.9m**

Operations

- **\$93m of contract extensions** awarded
- Enhanced project management systems
- Strengthened Executive Management Team
- **Total workforce** including contractors of approx. **800** people

Strategy

- Solid organic growth across all business areas
- **Strong pipeline of \$100m+ project opportunities in core markets**
- Progressed diversification strategy – infrastructure sector, Qld and NT markets
- **Total forward order book of approx. \$200m** at Jan 2011





COMPANY OVERVIEW

VISION

Decmil Group aims to be Australia's leading **diversified construction** company, delivering **sustainable growth** through our continued **focus** on all **relationships**.

- **Strategic focus**
 - Oil & gas, resources and infrastructure sectors
- **Geographic focus**
 - Western Australia north west
 - Evaluating expansion into Qld and NT
- **Contract size**
 - Capable of delivering complex, multi-discipline projects
 - Targeted contract size of \$100m⁺
- **Solid reputation with blue-chip clients**

Capital Structure and Cash at 31 Dec 2010

Shares on Issue	124.2m
Market Cap	\$331m
Cash on Hand	\$62.9m
Debt	\$6.1m

Share price performance 2010



COMPETITIVE LANDSCAPE

- **Few competitors** capable of servicing **Decmil's target contract size of \$100m⁺**
- Based on contracts performed for Tier One clients
- Limited competition in each area of work

	Accommodation Villages	Civil Works	Non-Process Infrastructure
DECMIL GROUP	✓	✓	✓
Leighton Contractors	✓	✓	✗
Thiess	✓	✓	✗
John Holland	✗	✗	✓
Forge Group	✗	Small	✓
VDM Group	Small	✗	✓
Macmahon Holdings	✗	✓	✗
NRW Holdings	✗	✓	✗
Georgiou Group *	Small	✓	✓
DORIC Group *	Small	✗	✓

* Private companies



FINANCIAL HIGHLIGHTS



		HY 11	HY 10	Change
Revenue	\$m	233.7	149.2	↑ 57%
EBITDA	\$m	21.2	14.6	↑ 45%
NPAT	\$m	14.2	9.0	↑ 58%
NPAT Margin	%	6.0	6.0	-
Operating Cash Flow	\$m	22.9	7.6	↑ 201%
EPS Basic	cps	11.43	7.47	↑ 53%
Return on Equity	%	13.54	10.04	↑ 35%





BALANCE SHEET TO SUPPORT GROWTH

			HY 11	HY 10	Change
Gross Cash		\$m	62.9	29.0	↑ 117%
Debt		\$m	6.1	6.4	↓ 5%
Net Cash		\$m	56.8	22.6	↑ 151%
Bank Guarantees & Performance Bonds	Utilised	\$m	70.3	50.8	↑ 38%
	Limit	\$m	121.0	82.5	↑ 47%
CAPEX		\$m	2.4	2.7	↓ 11%

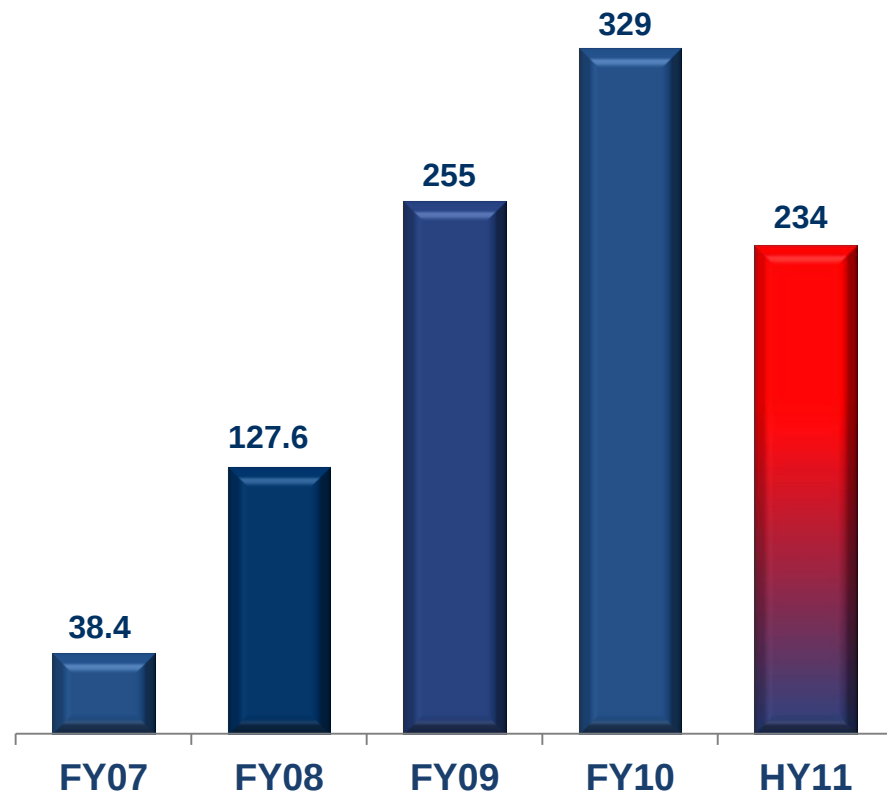
- Healthy cash levels to fund future growth
- Debt levels remain low
- Increased bonding facilities to support future growth strategy



REVENUE GROWTH



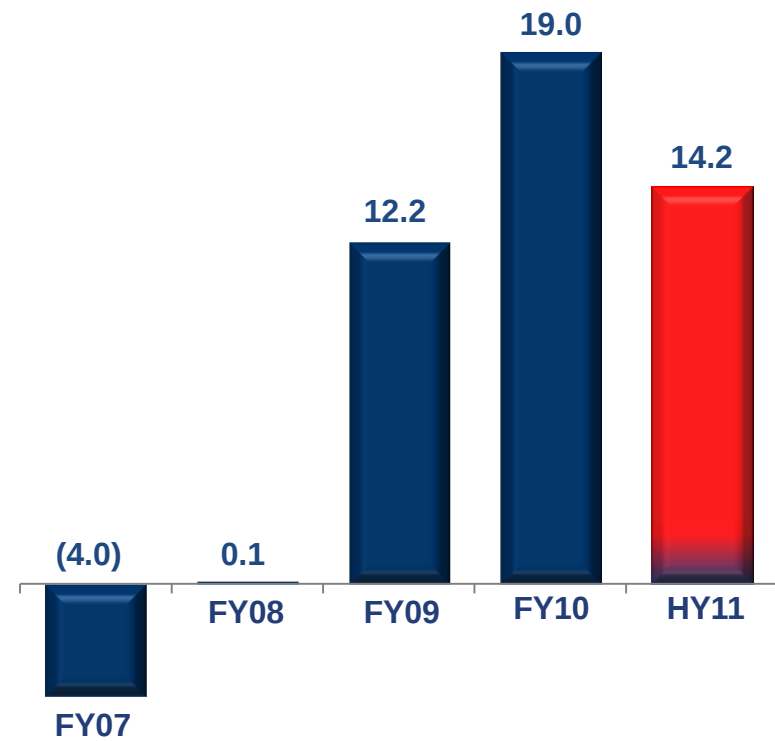
Sales Revenue \$m



STRONG NPAT GROWTH



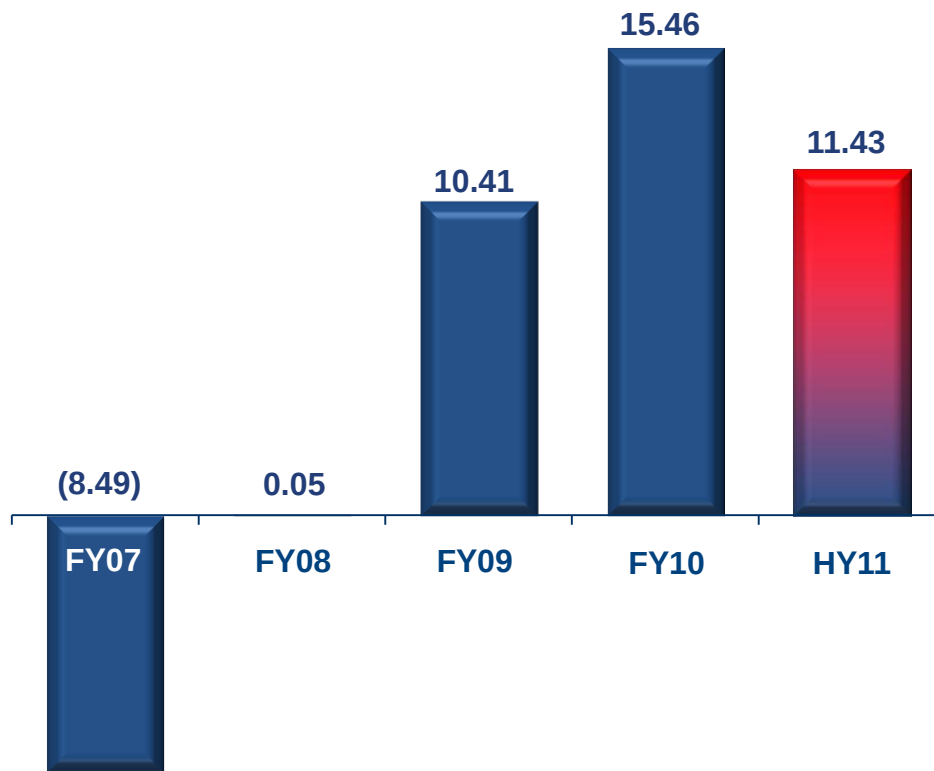
NPAT \$m



HIGHER EARNINGS

Earnings per share

cents per share



CORPORATE ENTERPRISE



Systems and Processes

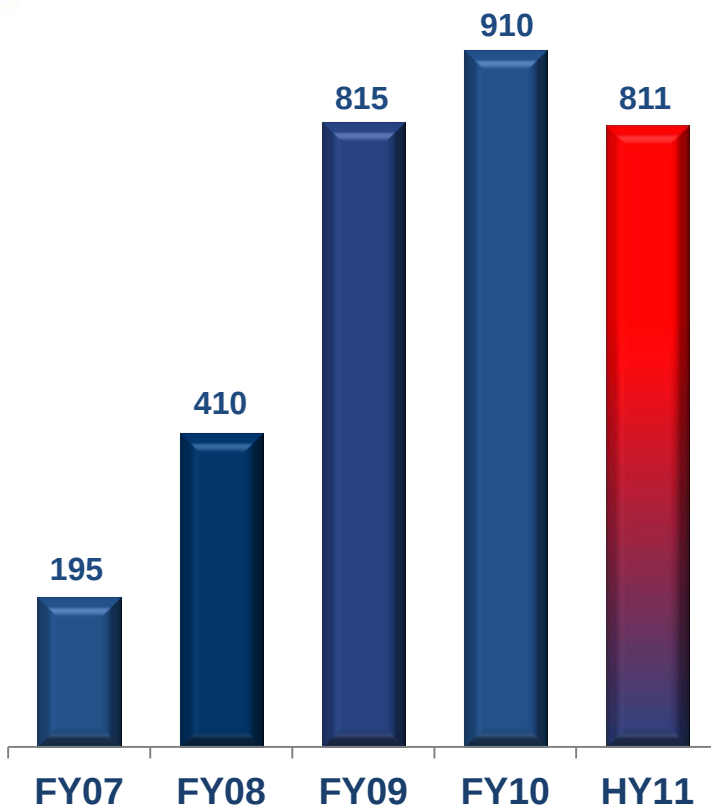
- Continued upgrade to build enterprise to manage multi-disciplined contracts \$100m+
- Enhanced internal review process for tenders and projects
- Key systems completed include:
 - **Project Management** - enhanced project controls, financial and productivity tracking.
 - **Online Vendor Management** – increased efficiencies in vendor assessment and registration and matching to tendering opportunities.
 - **Human Resource** - training, rostering and travel management systems for 800+ workforce
- Preferred supplier/subcontractors all quality accredited





PEOPLE CAPABILITY

Employee numbers



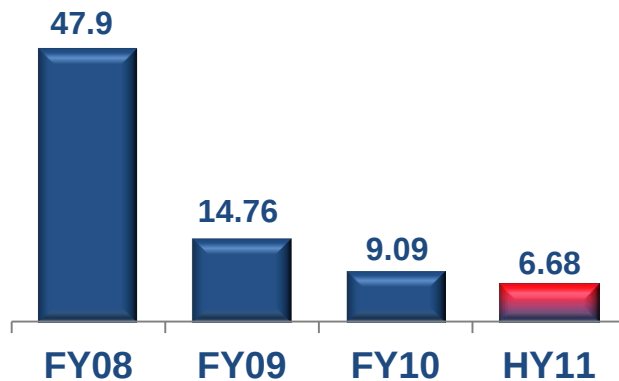
- Currently slight excess capacity, proactive positioning to maintain labour supply in near-term
- Estimating and project management capabilities increased in 1H 2011
 - in line with future projects pipeline
 - high level of tendering for \$100m+ contracts
- Clear accountabilities for retention and development initiatives
- Increased traineeship and apprenticeship participation
- Decmil size and flat structure allows quick response in dynamic and competitive market
- Civil and building skill sets transferable across diversified sectors
- Key trades all self-performed





HEALTH, SAFETY & ENVIRONMENT

Total Recordable Incident Frequency Rate (TRIFR)



- **Implemented Safety/Health In Every Level @ Decmil (SHIELD)**
 - Leadership Summit to review program, engage 'Natural Leaders'
 - Induction and orientation program changes to improve engagement of new starters
- **Reward and Recognition**
 - Safe Way Achiever Award – 2010 Gold Winner
 - Skilled Innovation Award – 2010 Finalist
- **2nd Nature Program**
 - Introduced company-wide environmental sustainability program
 - Completed baseline carbon inventory report





CURRENT PROJECTS

CURRENT PROJECTS



Pluto LNG Project

CLIENT **Woodside Energy**

VALUE **\$115 million**

DETAILS Supply and install concrete foundations and pedestals, in-ground electrical & hydraulic services

Pluto LNG Project

Temporary & Miscellaneous Facilities

CLIENT **Woodside Energy**

VALUE **\$148 million**

DETAILS Construction of temporary site facilities & misc civil works





CURRENT PROJECTS

Gorgon Construction Village

- CLIENT **Chevron**
- VALUE **Total JV contract \$518M**
(Decmil \$176 million)
- DETAILS Construct 3,300 person village on Barrow Island

Gorgon LNG Project - Site Preparation

- CLIENT **Thiess (Chevron)**
- VALUE **\$74 million**
- DETAILS Design and construct temporary construction warehouses, transportable buildings & workshops

Kandama Accommodation Village

- CLIENT **Fortescue Metals Group**
- VALUE **\$83 million**
- DETAILS Design and construct 800-person resort style village





VALUE-ADD PROPOSITION

DGL delivers client value-add through:

- **30+ years experience operating in Pilbara region**
- **Understand region's logistical and resourcing issues**
- **Specialists in areas non-core to clients**
 - accommodation villages,
 - civil works,
 - construction of non-process infrastructure
- **Apply 'Whole of Project Lifecycle' approach**
- **Proven strength of business model**
- **Reputation for delivering projects 'on time, on budget'**
- **Highly responsive to clients needs, size and structure allows agility**
- **Long-term client relationships:**
 - understand client's business drivers, adaptive processes and systems to meet client-specific needs
 - consistently awarded "repeat work"
 - experienced with a variety of contracting models including: joint ventures, design and construct, and construct only





PROJECT PIPELINE

- **Strong near-term project pipeline** in key target sectors
- Decmil has a **established working relationship** with clients listed

CLIENT	PROJECT	TIMING	FID
Rio Tinto	280 mtpa expansion	1H 2011 – 1H 2014	Approved
Chevron	Gorgon	1H 2011 – 2H 2014	Approved
Fortescue Metals	155 mtpa expansion	2H 2011 – 1H 2013	Approved
BHP	RGP 6	2H 2012 – 2H 2014	Partial FID
Woodside	Pluto 2	1H 2012 – 1H 2014	FID end 2011
Chevron	Wheatstone	1H 2011 – 2H 2014	FID 2011
Hancock Prospecting	Roy Hill	1H 2012 – 1H 2014	Feasibility
Inpex	Ichthys	1H 2012 – 1H 2014	Feasibility

Compiled from industry sources





SHORT-TERM CONTRACT OPPORTUNITIES

- More than **\$3.7b** in contracts to be awarded in 2011 in Decmil key sectors
- Decmil has **strengthened resources** to participate in a high number of tenders for \$100m+ contracts

CLIENT	PROJECT	TYPE	CONTRACT VALUE	AWARD TIMING
Fortescue Metals	Christmas Creek	Accom.. Village	\$100m	March Q 2011
Fortescue Metals	Solomon Stage 1	Civils, NPI	\$150m	Mid 2011
Hancock	Roy Hill	NPI, Civils	\$1.5b	Mid 2011
Chevron	Wheatstone	Village, Civil, NPI	\$750m	Dec H 2011
Woodside	Pluto 2 & 3	Civils	\$300m	Dec H 2011
Rio Tinto	Expansion to 283mtpa	Village, Civils, NPI	>\$500m	June Q 2011
BHPB	RPG6	Village, Civils, NPI	\$150m	Mid 2011
Inpex	Ichthys	Village, Civils, NPI	\$250m	Late 2011
TOTAL			\$3.7 billion	





STRATEGY & OUTLOOK

STRATEGY



- **Operating Performance**

- Sustain strong operational performance and disciplined approach to capital management
- Continuously improve management systems and processes to deliver value to clients and shareholders
- Continue to attract, develop and retain the right people

- **Future Growth**

- Maintain focus on organic growth in core markets in WA
- Identify and assess opportunities to leverage expertise and experience in core markets in Qld and NT
- Assess M&A opportunities for small/medium sized deals, bolt-on acquisitions



OUTLOOK

Well positioned for growth

- DGL enters 2H 2011 with a strong order book and sound cash position

Strong pipeline of new projects

- Strong pipeline of new projects expected to start in mid-2011
- Positive short-term outlook in core sectors - resources, oil & gas and infrastructure - some uncertainty remains on final timing of key projects
- Decmil has identified >\$3.7 billion in current project pipeline in 2011

Focus on maintaining performance and profitability

- Elevated tender activity across all sectors, highly competitive environment
- DGL will maintain a disciplined approach to new contract tenders
- Competition for labour expected to intensify, maintain focused programs targeting employee attraction and retention

Earnings outlook

- On current business activity and level of work in hand, DGL expects 2H revenue and earnings will be similar to the first six months





Thank you!