



Investor Presentation

March 2011

NEXT GENERATION NUTRITION

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INTRODUCTION



Clover Corporation Limited provides nutritional and functional ingredients for use in infant formula, foods and specialty applications using proprietary technology.



(100%)

**Future Food
Ingredients**

(50%)

COMPANY OVERVIEW



- Mission is to identify, develop and commercialise specialty functional and nutritional ingredients.
- Consistently profitable, strong cash position & zero debt.
- Competitive position in the growing “nutraceutical” market.
- Strong technical, manufacturing and sales organisation.
- Focus on proprietary & patented technology.
- Innovative technology for bioactive delivery including microencapsulation.

SUMMARY OF FINANCIAL PERFORMANCE FY2010



	FY2010	FY2009
Shares on issue	165.2 million	165.2 million
Total contributed equity	\$32.9 million	\$32.9 million
Market capitalization	\$49.6 million (# as at 9/9/10)	\$32.2 million (as at 23/11/09)
Cash at year end	\$12.1 million	\$9.2 million
Sales Revenue	\$34.9 million	\$21.1 million
Total Revenue	\$35.9 million	\$22.9 million

SUMMARY OF FINANCIAL PERFORMANCE FY2010



FY2010

FY2009

Profit before tax	\$1.57 million	\$4.47 million
Profit after tax	(\$0.97 million)	\$3.08 million
EPS	(0.59 cents/share)	1.87 cents/share
Dividend (franked)	1.25 cents per share	1.00 cents per share
Major shareholder	WHSP & Co. Ltd (28.55%)	WHSP & Co. Ltd (28.55%)
Top 20 shareholders	60.42% of shares	60.12% of shares

SUMMARY OF FINANCIAL PERFORMANCE FH FY2011



	FH FY2011	FH FY2010
Market capitalization	\$54.5 million (# as at 4/3/11)	\$49.6 million (as at 9/9/10)
Cash at half year	\$9.2 million	\$8.1 million
Sales Revenue at half year	\$14.0 million	\$16.4 million
Net Profit for half year	\$1.95 million	\$1.91 million
EPS	1.18 cents/share	1.16 cents/share

FFI- Progress on closure & sale



- Full impairment of Clovers' 50% investment in FFI at the end of FY10.
- Closure of FFI manufacturing plant in October 2010.
- Currently in the process of selling the FFI business and related assets such as the stock of soybeans.
- Outstanding external loans associated with FFI are \$2.94 million . The directors estimate that the net proceeds from the sales process will sufficient to meet FFI's debt obligations to its external debt providers and the ongoing maintenance and security costs up to the date of sale.
- **FFI is not core to Clover Corporation's Nu-Mega Ingredients business, a profitable world-class manufacturer and supplier of omega-3 ingredients for infant and children's formulas, foods, supplements and pharmaceuticals.**



Overview

- Australian producer & international supplier of microencapsulated powders.
- Encapsulation process is patented in many countries.
- Current specialties include omega-3 & omega-6 oils (marine & algal sources).
- Process protects oil from oxidation (“fishy” taste & smell).
- Refine and prepare high quality tuna oil in Victoria.
- Extensive expertise in application technology.
- Actively involved in clinical research.
- Dedicated & professional staff.

FH FY11 KEY MILESTONES FOR NU-MEGA INGREDIENTS



- **Consolidate exceptional sales growth experienced in FY10.**
 - Significant amount of sales (\$2.0 million) deferred from December 2010 to January 2011.
- **Increased sales to China.**
- **Expansion of product range to meet customer requirements, particularly in the infant formula and food market segments.**
- **Increased R&D activity (expenditure up 20.8%) focused on new technology platforms and products.**
 - 3 new products in commercial trials and 3 more due in FY11.
- **Protection of IP associated with new technologies and applications.**
- **Continuing product focused technical programs with external providers such as the CSIRO.**
- **GTC reorganisation to focus on increased sales in the Americas and Europe.**
- **Strategic appointments in sales, marketing and operations to support expanded business activity.**

A GLOBAL MARKET: NU-MEGA SALES & DISTRIBUTION NETWORK



NU-MEGA INGREDIENTS SALES IN FY2010



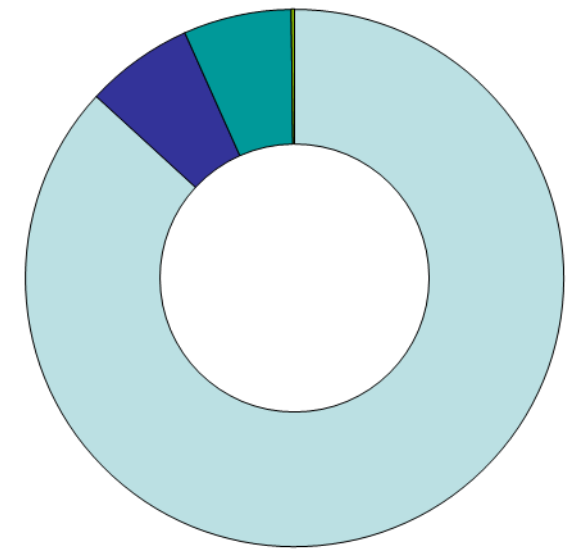
Geographic

Australia/New Zealand	11%
Asia	78%
Europe	6%
USA	5%

Products

Oil	9%
Powder	87%
Soy	4%

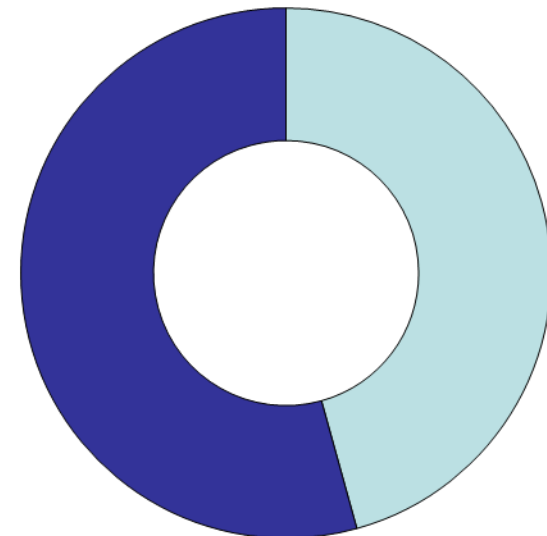
Applications



DIVERSIFYING ENCAPSULATED PRODUCTS & INTRODUCING NEW PRODUCTS IN FY2010



Revenue from Existing Products	50%
Revenue from New Products (released in the past 4 years)	50%



■ Tuna oil encaps. ■ Other bioactive encaps.

Outlook 2011

Clover Corporation

OUTLOOK FY2011



- Expecting stronger sales performance in the second half of FY11.
- Sell FFI.
- Continued strong sales of ingredients for infant formula and foods.
- Commercialisation of new products.
- Capitalise on the expanded sales & distribution network.
- Expand the customer base.
- Minimize the impact of FX volatility.
- Selectively recruit for growth.
- Identify new technical & commercial opportunities.
- Protect & utilize intellectual property.

THANK YOU
Questions?