

Media Statement
May 5, 2011

TELECOM NOTES FINAL DECISION ON MOBILE TERMINATION RATES

The Commerce Commission today announced the regulation of New Zealand telecommunication providers' mobile termination rates.

Telecom notes the Commerce Commission's decision to set regulated rates for mobile voice using a graduated glidepath as set out in the table below.

Effective from	6 May 2011	1 October 2011	1 April 2012	1 April 2013	1 April 2014
MTR for voice MTAS services (NZ cpm)	7.48 {4.28}	5.88 {4.28}	3.97	3.72	3.56

(the figures in { } show the MTR that would have applied if a glide path had not been provided for).

In addition, the regulated rates for the SMS service will drop to 0.06cpSMS from 6 May 2011.

With the long-running mobile termination rate process complete, Telecom remains focused on bringing its customers great value products and services across the board.

"What is clear right now is that the mobile market in New Zealand today is more exciting and competitive than it's ever been, and customers have greater choice of prices, products and services," said Telecom Retail Chief Executive, Alan Gourdie.

Telecom has a range of products and services to meet customer needs and deliver value across fixed line and mobile calling and has taken the lead in promoting "any-net" calling plans.

"For Telecom mobile customers, the average price paid per minute compares very favourably with any offer in the market." said Mr Gourdie.

Telecom constantly reviews prices to ensure they are competitive and provide value to customers.

“In recent weeks we have already dropped our mobile and fixed-to-mobile calling rates, and Telecom will continue to deliver customers great value through a world-class nationwide mobile network, a wide range of flexible plans, and the best handsets on the market.”

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