

19 May 2011

The Manager Company Announcements ASX Limited Level 6 Exchange Centre 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam

## QBE to issue GBP subordinated debt

Please find attached an announcement for release to the market.

Yours faithfully

Duncan Ramsay
Company Secretary

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Encl.

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## MARKET RELEASE

## **QBE TO ISSUE GBP SUBORDINATED DEBT**

19 May 2011

QBE announced today the successful private placement of a GBP325 million tranche of subordinated debt notes with institutional investors. Completion of the issue of the securities is expected to take place on 24 May 2011.

The main features of the securities include:

- 1. lower tier 2 capital treatment by the Australian Prudential Regulation Authority (APRA);
- 2. fixed rate of 7.50% per annum until 24 May 2021, when it is reset to a ten year mid market swap rate plus a spread of 4.0025%. The rate will be reset again, on the same basis, on 24 May 2031;
- 3. 30 year maturity but redeemable at the option of QBE with the prior written approval of APRA on 24 May 2021, 24 May 2031 or 24 May 2041. The securities are also redeemable with the prior written approval of APRA upon the occurrence of (a) at any time, certain tax and US investment company registration events and (b) at any time after 24 May 2016, certain regulatory and rating agency equity credit events;
- 4. exchangeable into similar debt notes issued directly by QBE upon the occurrence of (a) certain designated events such as QBE insolvency or (b) at QBE's election;
- 5. treated as debt under the Australian Accounting Standards; and
- 6. ratings of BBB+ by Standard & Poor's and Baa1 by Moody's.

Frank O'Halloran, QBE's Chief Executive Officer, said "This tranche of GBP325 million of debt securities completes our lower tier 2 funding plans."

The securities will not be offered for sale in Australia.

For further information, please contact:

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QBE Insurance Group Limited ABN 28 008 485 014 82 Pitt Street SYDNEY NSW 2000 Australia

QBE Insurance Group Limited is listed on the Australian Securities Exchange, is recognised as one of the top 25 global insurance and reinsurance companies as measured by net earned premium and has operations in 49 countries.

The offering has been made in the US to qualified institutional buyers in accordance with Rule 144A under the US Securities Act of 1933 and outside the US in compliance with Regulation S under the US Securities Act of 1933. Neither the securities nor any securities issuable upon exchange have been registered under the Securities Act of 1933, and may not be offered or sold in the United States or to US persons absent registration or an applicable exemption from registration. This market release does not constitute an offer to sell or the solicitation to buy the securities or any securities issuable upon exchange of the securities.