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## ASX RELEASE

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### Profit Year Ending 30 June 2011

For the year ended 30 June 2011 Lindsay Australia Limited expects to earn pre-tax and after tax profits in the following range:

	<b>2011 From \$000's</b>	<b>2011 To \$000's</b>	<b>2010 \$000's</b>
Pre-tax profit	<b>1,500</b>	<b>1,820</b>	3,840
Income tax expense	<b>(340)</b>	<b>(430)</b>	(27)
After-tax profit	<b>1,160</b>	<b>1,390</b>	3,813
Investment allowance income tax benefit	<b>152</b>	<b>152</b>	1,201

Trading for the six months has been impacted by the effects of wet weather, Cyclone Yasi and competitive price pressures. Rural sales for the five months January 2011 to May 2011 are down approximately 10% on the corresponding months last year. This compares with a reduction of 1.5% for the first six months of the financial year. Operating performance of the Group was also impacted in May as a result some unexpected disease problems in some crops caused by the excessive wet weather in January/February 2011 which resulted in revenue losses for both Transport and Rural.

While Transport revenue from North Queensland is expected to increase by approximately 40% on the previous corresponding 6 months the quality of this revenue has been impacted by price discounting as a result of the supply of transport services exceeding demand. This position is expected to reverse in the next 6-8 months as banana crops gradually return and are harvested.

Competitive price pressure has also reduced the quality of some transport revenue sourced from other geographical areas including capital cities as customers seek to reduce their costs. The Group is currently reviewing this work and is to seek either increased prices or withdraw from the work.

The competitive price pressure is resulting in some transport companies reducing fleet size or exiting the industry. There are emerging signs in some geographical areas that price pressure is easing with the supply of transport services reducing.

Yours sincerely

A handwritten signature in black ink, appearing to read 'G Johnston', with a long, sweeping horizontal line extending to the left.

**Graham Johnston**  
**Company Secretary**