

Ridley Corporation Limited Appendix 4E Preliminary final report

ABN 33 006 708 765

Results for announcement to the market

| Reporting period: | Financial year e |
|--------------------------------|------------------|
| Previous corresponding period: | Financial year e |
| Release date: | 24 August 2011 |

Financial year ended 30 June 2011 Financial year ended 30 June 2010 24 August 2011

Revenue from continuing operations

Profit from continuing operations after tax

Net profit for the period attributable to members

| Dividends | Amount per security | Franked amount per security |
|------------------|---------------------|-----------------------------|
| Final dividend | 3.75¢ | Unfranked |
| Interim dividend | 3.75¢ | Unfranked |

| Record date for determining entitlements to the final dividend | Close of business on 9 September 2011 |
|--|--|
|--|--|

| | 30 June 2011 | 30 June 2010 |
|---|--------------|--------------|
| Net tangible asset backing per ordinary share | 0.80 | 0.83 |

Brief Explanation

See pages 2 to 7.

Audit statement

This report is based on accounts which are in the process of being audited. There is not expected to be any dispute or qualification to the Company's financial report. The audit report will be made available with the Company's financial report.

\$A'000

Down 0.6% to 723,702

Up 0.8% to 29,316

Up 0.8% to 29,316



RIDLEY DELIVERS NET PROFIT OF \$29.3 MILLION

Ridley Corporation Limited (**Ridley**) has recorded a consolidated profit after tax of \$29.3 million for the year ended 30 June 2011 (**FY11**), with no significant items, impairments or discontinuing operations.

RESULTS SUMMARY

| | 2011 A\$'000 | 2010 A\$'000 | Percentage change |
|-------------------|-----------------|-----------------|----------------------|
| Sales revenue | 723,702 | 727,968 | (0.6%) |
| Gross profit | 74,876 | 78,774 | (4.9%) |
| Profit before tax | 30,240 | 38,078 | (20.6%) |
| Profit after tax | 29,316 | 29,093 | 0.8% |

OPERATING RESULT

The Net Profit After Tax for the year of \$29.3 million is \$0.2 million ahead of last year's result despite what has been a year of sustained and adverse weather patterns that have stress tested virtually every component of the business.

Full year operational Earnings Before Interest and Tax (**EBIT**) of \$39.9 million is \$6.3 million down on the prior period (2010: \$46.2 million). The unfavourable variances reported at half year from highly unusual and hostile weather events continued well into the second half of the year, sparing very few regions and sectors of the broader economy.

Ridley AgriProducts generated EBIT for the year of \$24.9 million, which includes a positive \$0.3 million from the operations and sale of its liquid feeds business at the end of August 2010 and a negative \$0.5 million of costs incurred and expensed in acquiring Camilleri Stockfeeds Pty Ltd (**Camilleri**) during the year. The Camilleri EBIT contribution to the Ridley AgriProducts EBIT result for the four months since acquisition was \$2.6 million. While the result is \$4.1 million down on last year's record result, it is still the second highest Ridley AgriProducts result of the last decade.

The Cheetham Salt business generated EBIT before joint ventures of \$14.2 million, down \$2.6 million on last year and also adversely affected by the severe weather events, particularly in Queensland.

The Cheetham Salt Joint Ventures in New Zealand and Australia delivered an operating result generally consistent with the prior year, with the equity accounted Ridley consolidated group profit share for FY11 being \$7.0 million (2010: \$7.2 million).

Sales revenue and gross profit

Consolidated sales revenue for FY11 was \$723.7 million (2010: \$728.0 million), 0.6% or \$4.3 million down on the prior year. Gross profit was \$74.9 million, \$3.9 million below last year's \$78.8 million due to a less than proportional fall in cost of sales.

Profit after tax

Three material items included in the determination of profit after tax are finance costs incurred, the share of profits generated from the Cheetham Salt equity accounted investments and the taxation charge itself.

(i) Net Finance costs

The constituent elements of the finance costs and revenues for the year are as shown in the following table.

| Details | 2011 A\$'000 | 2010 A\$'000 | Percentage change Fav/(unfav) |
|----------------------------------|-----------------|-----------------|-------------------------------------|
| REVENUE: | | | |
| Interest received | 177 | 158 | 12% |
| EXPENSE: | | | |
| Loan and overdraft interest | 6,227 | 5,426 | (15%) |
| Camilleri loan interest | 733 | - | - |
| Interest rate swaps | 1,156 | 1,825 | 37% |
| ERP borrowing costs capitalised | - | (504) | - |
| Amortisation of borrowing costs: | | | |
| - old facility | 336 | 219 | (53%) |
| - new facility | 103 | - | - |
| Unused line and agency fees: | | | |
| - old facility | 211 | 493 | 57% |
| - new facility | 333 | - | - |
| Trade payables facility | 803 | 855 | 6% |
| Finance costs | 9,902 | 8,314 | (19%) |

The finance charge for FY11 includes the acceleration of amortisation on the capitalised set up costs and final interest rate swap position payments under the banking facility which was terminated at the end of the first half year.

The trade payables financing charge of \$0.8 million has been recorded on a facility which provides 180 day terms on raw materials generally imported from South America that have a significant lead time. The increase in loan and overdraft interest between years reflects a series of five successive interest rate rises which increased the base rate from the 3.5% prevailing at 1 July 2009 to the current 4.75% which was established on 2 November 2010.

(ii) Share of net profits from Joint Ventures

\$7.0 million of after tax profit for the Cheetham Salt Joint Ventures has been recorded for the year which represents an aggregate EBIT of \$10.3m million after adding back the relevant interest (\$0.2 million) and taxation (\$3.1 million) charges. FY11 EBITDA for the Joint Ventures was \$11.1 million.

(iii) Income tax expense

The after tax impact of Cheetham Salt Joint Venture profits and other sundry current year tax effect items have given rise to a \$4.6 million net deduction from the prima facie income tax position for the year of \$9.1 million. Over provisions and amendments in respect of prior years of \$6.2 million discussed below have combined to reduce the income tax expense for the year to \$0.9 million.

After a detailed investigation and the completion of a significant body of work conducted both internally and externally, amended R&D Tax concession claims in respect of the 2009 and 2010 financial years were lodged during FY11.

Each of the above R&D tax concession claims, together with upward revisions to finalise investment allowances of \$0.5 million and all other FY10 tax matters of \$0.5 million have been recorded in the calculation of the FY11 income tax expense, and have collectively contributed to the low effective tax rate for the year of 3%. Following the clean up in FY11 of a number of prior year matters, a return to Ridley's traditional effective tax rate percentage in the mid-twenties is anticipated in future years.

Significant items, discontinued operations and impairments

There have been no items during either FY11 or the prior financial year, favourable or unfavourable that are considered to be outside of the ordinary business and thereby deserving of separate disclosure by way of significant items.

All Cash Generating Units (**CGU**s) in the Ridley consolidated group have been tested for impairment and have met their required hurdle rates to support the current carrying values.

DIVIDEND

Directors have declared a final dividend of 3.75 cents per share, payable wholly in cash and unchanged from the previous final dividend. The dividend will be payable on 30 September 2011 to shareholders on the register at 5:00 p.m. on Friday 9 September 2011. The total cash dividend payable in respect of FY11 is 7.50 cents per share. The low effective tax rate reported for FY11 will defer the payment of tax at levels that would facilitate the franking of the final dividend, however a return to the payment of franked dividends is expected for the 2012 final dividend.

CASH FLOW AND WORKING CAPITAL

The operating cash inflow before interest, dividends and taxes for the year was \$43.4 million, a reduction of \$5.9 million from the \$49.3 million recorded in the prior year.

Net interest and other finance cost cash outflows for FY11 of \$9.1 million were similar to last year's \$8.6 million. Net taxes paid of \$4.1 million for the year reflect the reported income tax expense and a reduction of \$2.7 million from last year's net cash outflow for tax payments of \$6.8 million.

After-tax cash dividend payments of \$4.9 million received from the Cheetham Salt Joint Ventures in FY11 is consistent with the prior year's \$5.4 million in that after tax Joint Venture profits of \$2.1 million have been retained to fund the completion of the major capital works at Mount Maunganui.

Following the completion of the capital improvement projects and capitalisation phase of the ERP implementation at the end of the previous year, the total capital expenditure figure for the year fell by \$10.3 million to \$13.1 million, of which \$3.4 million was in respect of profit improving activity.

Depreciation and amortisation for FY11 amounted to \$14.2 million, and it is anticipated that profit maintaining capital expenditure will not be materially different from the depreciation and amortisation profit and loss charges in the coming years. Cash generated from operations has been used to pay \$22.9 million of dividends and to fund increases in working capital which reflect higher raw materials prices and longer positions than in the prior year.

BANKING FACILITIES

As reported at the half year, on 29 December 2010, a new bank debt facility totalling \$169 million was established with two Australian banks, replacing the \$150 million cash advance facility which was due to expire in December 2011. The facility includes term debt available to be drawn down in tranches, with a tenure of between two and four years. These unsecured bank loans are floating interest rate debt facilities which require Ridley to comply with certain minimum financial requirements. The key covenant ratios under the facility are interest cover, debt cover, gearing and consolidated net worth, and there has been no breach of the covenants of either the old or the new facility during the financial year.

The new financiers' risk management of the facility is governed by financial covenants that are relevant to the business, the adoption of which has facilitated the release of the fixed and floating charge over Ridley's assets and has resulted in a significant improvement in bank financing rates, the benefits of which will be enjoyed in FY12 and beyond.

| | FY11 UNSECURED | | FY SECL | - |
|-----------------------------|-------------------|----------|------------|----------|
| | Limits | Utilised | Limits | Utilised |
| AUD | \$'000 | \$'000 | \$'000 | \$'000 |
| Australian dollars | | | | |
| Loan | 169,000 | 114,000 | 150,000 | 75,000 |
| Overdraft facility | 10,000 | - | 6,500 | - |
| Cash | - | (13,247) | - | (7,006) |
| Capitalised borrowing costs | - | (546) | - | (335) |
| United States dollars | 4,352 | 1,932 | 4,811 | 4,323 |
| | 183,352 | 102,139 | 161,311 | 71,982 |

EARNINGS PER SHARE

The underlying earnings per share of 9.5 cents per share for FY11 is consistent with the prior year.

| | 2011 | 2010 |
|--------------------------|-------|-------|
| Earnings per share | Cents | Cents |
| Basic earnings per share | 9.5 | 9.5 |

GEARING

The Ridley consolidated group gearing ratio (debt : equity) was increased in FY11 through the additional borrowing of \$32.2 million required to finance the acquisition of Camilleri Stockfeeds Pty Ltd on 1 March 2011.

Dividends aside, reductions in capital expenditure between years have been offset by increases in working capital and the reduction in earnings, and these factors have combined to restrict the ability to retire debt in FY11. The closing positions at balance date are shown in the following table.

| | 2011 \$'000 | 2010 \$'000 |
|---------------|----------------|----------------|
| Gross debt | 115,386 | 78,988 |
| Less: cash | (13,247) | (7,006) |
| Net debt | 102,139 | 71,982 |
| Total equity | 290,970 | 285,157 |
| Gearing ratio | 35.1% | 25.2% |

BALANCE SHEET

The fair value accounting for the Camilleri acquisition has given rise to an increase in goodwill of \$15.9 million and a contingent consideration of \$2.9 million as at 30 June 2011. The fair value of Camilleri property, plant and equipment at acquisition date was \$12.3 million, whilst the take on cash balance was \$0.4 million. Other than movements to reflect the acquisition of Camilleri Stockfeeds, there are no material balance sheet movements between years. There has been no revaluation of property, plant and equipment during the year as this exercise was last conducted at 30 June 2009 and the valuations adopted as reflected in the accounts.

CAPITAL MOVEMENTS

During FY11 a total of 1,320,489 shares were acquired by the Company on market for \$1.7 million to satisfy the issue of 777,609 shares under the Ridley Performance Rights scheme and 542,880 shares under the Ridley Employee Share Scheme. There were no movements in issued capital during either financial year.

OUTLOOK

There are a number of risks to profit to consider in FY12 emanating from the events of FY11, including anticipated third party overstocking of certain stockfeed products, higher unit cost of salt harvested in the coming year, and the impact of continued pasture on the demand for stockfeed at the start of the new Dairy season. There is however, a new-found positive sentiment within the agribusiness community derived from the recovery in milk prices, continued healthy margins in the beef, lamb and pig sectors, positive biomass growth reports from the aqua-feed sector, and continued growth in demand for poultry products.

We believe firstly that the weather events of FY11 have temporarily nudged Ridley from its long term growth trajectory, and that in many sectors it will take much of the coming year to recover operational volumes and margins lost in FY11 and to return to FY10 earnings levels. Secondly we believe that the long term outlook remains positive for Ridley and that the growth trajectory can be restored, albeit deferred by up to 12 months.

We are confident that the Camilleri acquisition will deliver its targeted return, and we will continue to look out for other bolt-on opportunities with a strategic fit and which also meet the Ridley selection criteria.

The Board is continuously considering non-operational opportunities, such as land redevelopment, aimed at maximising shareholder value.

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2011

| | Note - | 2011 \$'000 | 2010 \$'000 |
|---|----------|--|---------------------------------|
| Revenue from continuing operations Cost of sales Gross profit | 2 | 723,702 (648,826) 74,876 | 727,968 (649,194) 78,774 |
| Finance income Other income Expenses from continuing operations | 2 | 177 1,241 | 158 1,102 |
| Selling and distribution General and administrative Finance costs Business acquisition costs | 3 3 | (13,222) (29,346) (9,902) (640) | (12,777) (28,116) (8,314) |
| Share of net profits from associates | 8_ | 7,056 | 7,251 |
| Profit from continuing operations before income tax e | expense | 30,240 | 38,078 |
| Income tax expense | - | (924) | (8,985) |
| Net profit/(loss) after income tax attributable to memb of Ridley Corporation Limited | ers = | 29,316 | 29,093 |
| Earnings per share | | Cents | Cents |
| Basic earnings per share | | 9.5 | 9.5 |
| Diluted earnings per share | | 9.5 | 9.5 |

The above consolidated income statement should be read in conjunction with accompanying notes.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2011

| | 2011 | 2010 |
|--|----------------|----------------|
| | \$'000 | \$'000 |
| | | |
| Net profit/(loss) after income tax attributable to members of Ridley Corporation Limited | 29,316 | 29,093 |
| Other comprehensive income | | |
| | | |
| Actuarial gain/(loss) on defined benefit superannuation Income tax | (243) 73 | (140) 42 |
| Changes in the fair value of cash flow hedges Income tax | 1,236 (371) | 2,026 (608) |
| Exchange differences on translation of foreign operations | (714) | (57) |
| Other comprehensive income for the year, net of tax | (19) | 1,263 |
| Total comprehensive income for the year | 29,297 | 30,356 |
| | | |
| Total comprehensive income for the year is attributable to: | | |
| Ridley Corporation Limited | 29,297 | 30,356 |

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2011

| | Note | | |
|---|------|-------------------|---------|
| | | 2011 | 2010 |
| | | \$'000 | \$'000 |
| Current assets | - | | |
| Cash and cash equivalents | | 13,247 | 7,006 |
| Receivables | | 88,969 | 82,031 |
| Inventories | - | 91,533 | 90,549 |
| Total current assets | - | 193,749 | 179,586 |
| Non-current assets | | | |
| Investments accounted for using the equity method | | 52,486 | 50,324 |
| Property, plant and equipment | | 233,383 | 225,179 |
| Intangible assets | - | 44,416 | 29,211 |
| Total non-current assets | - | 330,285 | 304,714 |
| Total assets | - | 524,034 | 484,300 |
| | | | |
| Current liabilities | | 00.005 | 00 457 |
| Payables | | 92,695 | 96,157 |
| Borrowings | | 1,932 | 2,064 |
| Tax liabilities | | 1,551 | 7,329 |
| Provisions | | 14,267 | 10,558 |
| Derivative financial instruments | - | 8 | 1,245 |
| Total current liabilities | - | 110,453 | 117,353 |
| Non-current liabilities | | | |
| Borrowings | | 113,454 | 76,924 |
| Deferred tax liabilities | | 7,835 | 3,868 |
| Provisions | | 1,050 | 907 |
| Retirement benefit obligations | - | 272 | 91 |
| Total non-current liabilities | - | 122,611 | 81,790 |
| Total liabilities | - | 233,064 | 199,143 |
| Net assets | - | 290,970 | 285,157 |
| Fauity | | | |
| Equity | | 007 504 | 007 504 |
| Share capital Reserves | | 237,531 36,294 | 237,531 |
| | 7 | , | 35,937 |
| Retained profits | · · | 17,145 | 11,689 |
| Total equity | = | 290,970 | 285,157 |

The above consolidated balance sheet should be read in conjunction with accompanying notes.

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2011

| | 2011 \$'000 | 2010 \$'000 |
|---|---|---|
| Cash flows from operating activities | , | • <u>-</u> |
| Receipts from customers Payments to suppliers and employees Dividends received Interest received Other revenue received Interest and other costs of finance paid Income taxes paid Net cash inflow/(outflow) from operating activities | 812,159 (769,634) 4,944 177 1,241 (9,283) (4,132) 35,472 | 803,445 (754,941) 5,421 158 817 (8,722) (6,752) 39,426 |
| Cash flows from investing activities | | |
| Acquisition of controlled entities and business operations, net of cash acquired Payments for property, plant and equipment Payments for intangibles Proceeds from sale of joint venture operation, net of cash disposed Proceeds from sale of non-current assets Acquisition of investment in associate Net cash inflow/(outflow) from investing activities | (32,706) (12,099) (990) 4,367 127 - (41,301) | (17,172) (4,950) - 3,010 (1,274) (20,386) |
| Cash flows from financing activities | | |
| Share based payment transactions Proceeds from borrowings Repayment of borrowings Dividends paid Net cash inflow/(outflow) from financing activities | (1,709) 121,640 (85,000) (22,861) 12,070 | (821) 9,861 - (21,354) (12,314) |
| Net increase/(decrease) in cash held | 6,241 | 6,726 |
| Cash at the beginning of the financial year | 7,006 | 280 |
| Cash at the end of the financial year | 13,247 | 7,006 |

The above consolidated statement of cash flows should be read in conjunction with accompanying notes.

Note 1 – Basis of preparation of preliminary financial report

This report has been prepared in accordance with Australian Accounting Standards relevant to the preparation of the Appendix 4E and other mandatory professional reporting requirements for the purpose of fulfilling the Group's obligation under Australian Securities Exchange (ASX) listing rules. The report is presented in Australian dollars.

The accounting policies have been applied consistently to all periods presented in the consolidated financial report. The financial report has been prepared on the basis of historical cost, except for derivative financial instruments, salt fields and land and buildings which have been measured at fair value. A full description of the accounting policies adopted by the Group may be found in the Group's full financial report.

| | 2011 \$'000 | 2010 \$'000 |
|--|----------------|----------------|
| Note 2 – Revenue and Other Income | | |
| Revenue from continuing operations | | |
| Sale of goods | 723,702 | 727,968 |
| Other income | | |
| Profit on sale of joint venture operation | 439 | - |
| Rent received | 69 | 91 |
| Foreign exchange gains – net | 190 | 104 |
| Other | 543 | 907 |
| - | 1,241 | 1,102 |
| Note 3 – Expenses | | |
| Depreciation and amortisation | | |
| Buildings | 988 | 849 |
| Plant and equipment | 11,178 | 10,366 |
| Software | 2,088 | 1,036 |
| _ | 14,254 | 12,251 |
| Finance costs | | |
| Interest expense | 9,463 | 8,599 |
| Amortisation of borrowing costs | 439 | 219 |
| Capitalisation of borrowing costs | - | (504) |
| _ | 9,902 | 8,314 |
| Employee benefits expense | 72,930 | 63,343 |
| Operating lease expense | 4,725 | 4,887 |
| Business acquisition costs | | |
| Legal, professional and valuation services | 640 | - |

2011

Extract of notes to the financial statements For the year ended 30 June 2011

Note 5 – Dividends

Dividends paid during the year

| | | | | \$'000 |
|-------------------------------------|----------------------|-------------------|------------|--------|
| Year ended 30 June 2011 | | Dividend paid | Per share | • |
| Final dividend | Unfranked | 30 September 2010 | 3.75 cents | 11,543 |
| Interim dividend | Unfranked | 31 March 2011 | 3.75 cents | 11,543 |
| | | | | 23,086 |
| | | | | 2010 |
| Year ended 30 June 2010 | | | | \$'000 |
| Final dividend | Unfranked | 16 October 2009 | 3.5 cents | 10,773 |
| Interim dividend | Unfranked | 31 March 2010 | 3.5 cents | 10,773 |
| | | | | 21,546 |
| | | | | |
| Dividends not recognised at year | end | | | |
| In addition to the above dividends, | since year end the o | directors have | | |

| approved payment of a final dividend of 3.75 cents, unfranked (2010: 3.75 cents unfranked) per fully paid share payable on 30 September 2011 (2010: 30 September 2010). The aggregate amount of the proposed dividend expected to be paid out of retained profits at 30 June 2011, but not | | |
|--|--------|--------|
| recognised as a liability at year end: | 11,543 | 11,543 |
| The estimated amount that could be distributed as dividends and be franked at 30% out of existing franking credits and out of franking credits arising from the payment of income tax provided for in the financial statements and from dividends receivable after deducting franking credits | | |
| applicable to proposed dividends at balance date: | Nil | Nil |

No foreign conduit income is attributed to the dividend.

Note 6 – Segment reporting

30 June 2011

| Salt | AgriProducts | Unallocated | Consolidated |
|---------|---|---|--|
| | | | Total |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 107,260 | 616,442 | - | 723,702 |
| 2,848 | - | (2,848) | - |
| 110,108 | 616,442 | (2,848) | 723,702 |
| 298 | 943 | - | 1,241 |
| 110,406 | 617,385 | (2,848) | 724,943 |
| 7,023 | 33 | - | 7,056 |
| (5,644) | (8,588) | (22) | (14,254) |
| - | - | 177 | 177 |
| - | - | (9,902) | (9,902) |
| 21,272 | 24,886 | (15,918) | 30,240 |
| ; | , | (10,010) | , |
| 199,923 | 259,525 | 12,100 | 471,548 |
| 50,243 | 2,243 | - | 52,486 |
| 250,166 | 261,768 | 12,100 | 524,034 |
| 12,412 | 94,334 | 126,318 | 233,064 |
| 4 751 | 8 171 | 167 | 13,089 |
| | \$'000 107,260 2,848 110,108 298 110,406 7,023 (5,644) - - 2 1,272 199,923 50,243 250,166 | \$'000 \$'000 107,260 616,442 2,848 - 110,108 616,442 298 943 110,406 617,385 7,023 33 (5,644) (8,588) - - 21,272 24,886 199,923 259,525 50,243 2,243 250,166 261,768 12,412 94,334 | \$'000 \$'000 \$'000 107,260 616,442 - 2,848 - (2,848) 110,108 616,442 (2,848) 298 943 - 110,406 617,385 (2,848) 7,023 33 - (5,644) (8,588) (22) - - 177 - 0 177 - (9,902) 21,272 24,886 (15,918) - 199,923 259,525 12,100 50,243 2,243 - 250,166 261,768 12,100 12,412 94,334 126,318 |

Note 6 – Segment reporting (continued)

30 June 2010

| Business Segments | Salt | AgriProducts | Unallocated | Consolidated | |
|--|---------|--------------|-------------|--------------|--|
| | | | | Total | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Sales – external | 107,945 | 620,023 | - | 727,968 | |
| Sales – internal | 3,517 | - | (3,517) | - | |
| Total sales revenue | 111,462 | 620,023 | (3,517) | 727,968 | |
| Other revenue | 709 | 393 | - | 1,102 | |
| Total revenue | 112,171 | 620,416 | (3,517) | 729,070 | |
| Share of profits of equity accounted investments | 7,251 | - | - | 7,251 | |
| Depreciation and amortisation expense | (4,561) | (7,605) | (85) | (12,251) | |
| Interest income | - | - | 158 | 158 | |
| Interest expense | - | - | (8,314) | (8,314) | |
| Reportable segment profit before income tax | 24,020 | 28,973 | (14,914) | 38,079 | |
| Segment assets | 200,562 | 225,876 | 7,539 | 433,976 | |
| Investments accounted for using the equity method | 48,164 | 2,160 | - | 50,324 | |
| Total segment assets | 248,726 | 228,036 | 7,539 | 484,300 | |
| Segment liabilities | 12,332 | 92,363 | 94,448 | 199,143 | |
| Acquisitions of property, plant and equipment, intangibles and other non-current segment assets(excluding the impact of business | | | | | |
| combinations) | 10,580 | 12,768 | 48 | 23,396 | |

Note 7 – Retained profits

| | 2011 \$'000 | 2010 \$'000 |
|--|-----------------------------|---------------------|
| Balance at 1 July | 11,689 | 5,520 |
| Actuarial (losses)/gains on defined benefit superannuation – net of tax Net profit for the year | (170) 29,316 (22,020) | (98) 29,093 |
| Dividends paid Transfer to asset revaluation reserve | (23,086) | (21,546) (1,280) |
| Transfer from share based payments reserve _ Balance at 30 June | (604) 17,145 | - 11,689 |

Note 8 – Investments accounted for using the equity method

| Name of Company | Principal Activity | Country of Incorporation | Ownership Interest | | Contributi Net Pro | |
|--|----------------------------------|-----------------------------|-----------------------|------|-----------------------|--------|
| | | | 2011 | 2010 | 2011 | 2010 |
| | | | | _ | \$'000 | \$'000 |
| Salpak Pty Ltd | Salt Marketing | Australia | 56% | 56% | 2,600 | 2,750 |
| Western Salt Refinery Pty Ltd | Salt Production and Distribution | Australia | 50% | 50% | 304 | 374 |
| Dominion Salt Limited and Dominion Salt (N.I.) Limited | Salt Production and Distribution | New Zealand | 50% | 50% | 3,871 | 3,890 |
| Cerebos-Skellerup Limited | Salt Marketing | New Zealand | 49% | 49% | 248 | 237 |
| Consolidated Manufacturing Enterprise Pty Ltd and Swanbrook Road Holding | Aquafeed Production | Australia | | | | |
| Trust | | | 25% | 25% | 33 | - |
| TOTAL | | | | | 7,056 | 7,251 |

Note 9 – Acquisitions

On 1 March 2011 the Group acquired 100% of the share capital of Camilleri Stockfeeds Pty Ltd (**Camilleri**), a company in the business of poultry and fish rendering, a process which converts raw animal tissue into various protein, fat and mineral products that are used in the production of pet food, animal and aquaculture stockfeed. The acquisition provides the Group with a business that is highly compatible with its core agribusiness activities and the Group expects it will provide synergies with Ridley Aqua-Feed.

In the four months to 30 June 2011 Camilleri contributed \$13.1 million of revenue and profit of \$1.4 million to the consolidated results. If the acquisition had occurred on 1 July 2010, management estimates that consolidated revenue would have been \$31.1 million and consolidated profit from the period would have been \$5.9 million. In determining these amounts, management has assumed that the fair value adjustments, determined provisionally, that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 July 2010.

The following summarises the major classes of consideration transferred, and the recognised amount of assets and liabilities assumed at the acquisition date:

Consideration \$'000

| Cash | 31,162 |
|--|--------|
| Equity instruments (795,039 shares) ¹ | 1,000 |
| Contingent cash consideration | 2,860 |
| | 35,022 |

¹ The shares were purchased by the Company on market and transferred to one of the vendors. The fair value of the ordinary shares issued was based on the 20 day Volume Weighted Average Price (VWAP) of the Company's traded shares of \$1.2578 for the 20 business days prior to the acquisition date.

Contingent Consideration

The Company agreed to pay the selling shareholders up to \$3.0 million of contingent consideration during the year ending 30 June 2012 subject to the acquiree reaching earnings performance targets for the first twelve months after 1 March 2011. An amount of \$2.86 million has been included as contingent consideration, which represents its fair value at acquisition date, based on a discount rate of 4.9%. At 30 June 2011, the contingent consideration had increased to \$2.91 million, reflecting the unwind of the discount since acquisition.

Identifiable assets acquired and liabilities assumed, and attributable goodwill

The following fair values have been determined by the Ridley Board of Directors following an independent review undertaken by Deloitte, and independent valuations of property undertaken by Jones Lang Lasalle and plant and equipment by American Appraisals. Inventory of finished goods has been fair valued at selling prices less the costs of disposal and an estimate of the reasonable profit margin for the selling effort of the acquirer.

| | 2011 |
|---------------------------------|---------|
| | \$'000 |
| Cash and bank balances | 359 |
| Property, plant and equipment | 12,253 |
| Trade and other receivables | 5,841 |
| Inventories | 3,113 |
| Trade and other payables | (796) |
| Employee entitlement provisions | (259) |
| Tax liabilities | (1,360) |

Note 9 – Acquisition of subsidiary (continued)

| Total net identifiable assets | 19,151 |
|-------------------------------|--------|
| Consideration | 35,022 |
| Goodwill | 15,871 |

The goodwill is attributable mainly to the rendering and blending skills of the Camilleri management and workforce together with the synergies expected to be achieved from integrating the business with the Ridley Agriproducts stockfeed Nutrition team and Ridley Aqua-Feed business. None of the goodwill is expected to be deductible for income tax purposes.

Acquisition of business assets and liabilities

Ridley AgriProducts Pty Ltd acquired the assets and liabilities of Primo Aquaculture Pty Ltd for \$1.0 million, this resulted in goodwill of \$0.5 million. Primo holds an import licence for a key ingredient in fish hatchlings feed, a market segment in which Ridley AgriProducts Pty Ltd did not have a presence in.

Transactions separate from the acquisitions

The Group incurred acquisition related costs of \$0.6 million relating to external legal fees and due diligence costs. These legal fees and due diligence costs have been included as business acquisition costs in the Group's Consolidated Income Statement for the year ended 30 June 2011.

Note 10 - Earnings per share

| | 2011 | | 2010 | | |
|--|--------------------|-------------|-------------|--------------------|--|
| | Earnings per share | | Earning | Earnings per share | |
| | Basic Diluted | | Basic | Diluted | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Earnings used in calculating earnings | | | | | |
| per share | 29,316 | 29,316 | 29,093 | 29,093 | |
| | | | | | |
| Weighted average number of shares | | | | | |
| | | | | | |
| | Basic | Diluted | Basic | Diluted | |
| Weighted average number of shares used in calculating basic and diluted earnings per share | 307,817,071 | 307,817,071 | 307,817,071 | 307,817,071 | |

Note 11 – Events occurring after the balance sheet date

No other matters of circumstances have arisen since 30 June 2011 that have significantly affected, or may significantly affect:

- (i) the Group's operations in future financial years; or
- (ii) the results of those operations in future financial years; or
- (iii) the Group's state of affairs in future financial years.