

## ASX/Media Release

15 September 2011

### **BT Investment Management Limited announces the completion of the Shortfall Bookbuild**

BT Investment Management Limited (BTIM) today announces the completion of the Shortfall Bookbuild in relation to its 4 for 5 pro rata Entitlement Offer.

Under the Shortfall Bookbuild BTIM offered for sale 45 million New Shares, which represented those Entitlements not taken up by Eligible Shareholders as well as those attributable to Ineligible Shareholders.

The Shortfall Bookbuild did not achieve a Clearing Price above A\$2.15, being the Offer Price under the Entitlement Offer. Eligible Shareholders who did not take up their Entitlements, and Ineligible Shareholders, will not receive any consideration for their Entitlements.

As disclosed in the Replacement Prospectus dated 18 August 2011, the Entitlement Offer was Underwritten and Committed up to A\$232 million. The underwritten portion of the Entitlement shortfall has been placed fully with institutional sub-underwriters, and the total raised under the Entitlement Offer is A\$232 million. The balance of the purchase price for the J O Hambro Capital Management acquisition will be funded by a bank debt facility and cash reserves.

The settlement date for New Shares issued under the Entitlement Offer and the Shortfall Bookbuild is Monday, 19 September 2011. Allotment of New Shares issued under the Entitlement Offer and the Shortfall Bookbuild is expected to occur on Tuesday, 20 September 2011, with trading in New Shares on a normal settlement basis expected to occur on Wednesday, 21 September 2011.

### **For further information on this media release, please contact:**

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Shareholders can also contact the BTIM Shareholder Information Line on 1300 792 077 (local call cost) or +61 2 8280 7922 (from outside Australia) between 8:30am and 5:30pm AEST.