

4 October 2011

Company Announcements Office
Australian Stock Exchange
Level 10, 20 Bond Street
SYDNEY NSW 2000

By ASX Online

2011 Institutional Investor Presentation

Please find attached a copy of slides for a presentation which will be delivered today to potential institutional investors in Hong Kong.

Yours faithfully,



Brad Kelman
General Counsel & Company Secretary

Level 2, 76 Hasler Road
Osborne Park, Western Australia 6017
PO Box 1233, Osborne Park WA 6916

T: +61 8 9368 8877

F: +61 8 9368 8878

enquiries@decmil.com.au
www.decmilgroup.com.au

ASX DCG
ABN 35 111 210 390

A construction worker in a yellow safety vest and white hard hat stands on a large, light-colored concrete structure. The structure is supported by a complex network of green metal beams with circular holes. In the background, other workers and construction equipment are visible under a clear blue sky. The image is framed by a large blue diagonal shape.

2011

INVESTOR PRESENTATION

POSITIONED FOR FURTHER SUCCESS



Disclaimer



This presentation should not be relied on as a representation of any matter that a potential investor or their adviser should consider in evaluating the Company. Potential investors must make their own independent assessment and investigation of the matter contained herein and should not rely on any statement or the adequacy or accuracy of the information provided.

The Company and its related bodies corporate or any its Directors, agents, officers or employees do not make any representation or warranty, express or implied, as to or endorsement of the Company, the accuracy or completeness of any information, statements or representations contained in the presentation, and they do not accept any liability whatsoever (including in negligence) for any information, representation or statement made in or omitted from this presentation.

This document contains certain forward looking statements which involve known and unknown risks, delays and uncertainties not under the Company's control which may cause actual results performance or Company's results, achievements of the Company to be materially different from the results, performance or expectations implied by these forward looking statements. The Company makes no representation or warranty, express or implied, as to or endorsement of the accuracy or completeness of any information, statements or representations contained in this presentation with respect to the Company.





Company Overview



Decmil Group Limited (ASX:DCG) is a multi-disciplined design, civil engineering and construction company focussed on delivering integrated solutions to blue-chip clients in the oil and gas, resources and infrastructure sectors in Australia.

- **Strategic focus**

- oil & gas
- resources (iron ore, coal)
- leveraged expansion into infrastructure (water, power, rail)

- **Geographic focus**

- Western Australia north west (historical base)
- Staged expansion into Queensland and Northern Territory

- **Contract size**

- capable of delivering complex, multi-discipline projects
- targeted contract size of \$100+m

- **Cornerstone to DGL success is our strong relationship with blue-chip clients and our strong reputation for project delivery of major projects**



Corporate Overview



Share Price Performance

1 July 2010 - 30 June 2011



Capital Structure and Cash

Shares on Issue	124.2m
Market Cap	\$250m
Cash on Hand at 30 June 2011	\$64.4m
Debt at 30 June 2011	\$7.95m

Top 5 Shareholders

Mr Denis Criddle	17.1%
Tiga Trading Pty Ltd	7.7%
Acorn	7.4%
Mr Robert Franco	6.7%
CBA	5.1%



Company History



Decmil Pty Ltd (“Decmil”) has provided civil engineering, construction and maintenance services to the resources and oil & gas industries for 30+ years.

Founded in 1979, Decmil Australia initially provided construction contracting in Western Australia's Pilbara region and has been associated with almost all major mining and energy projects in North Western Australia.



June 2007

Decmil Australia sold to ASX-listed Paladio Group

June 2010

DGL consolidated operations to focus on Decmil Australia (93% of revenues)

June 2009

Paladio Group renamed Decmil Group to leverage Decmil Australia's history, reputation and brand recognition

Jan 2011

Decmil Australia opened Brisbane office in line with strategic expansion plan

2011

FINANCIAL RESULTS



2011 Financial Highlights



		FY 11	FY 10*	Change
Revenue	\$m	394.5	329.0	+20%
EBITDA	\$m	35.4	29.9	+18%
NPAT	\$m	23.5	19.0	+24%
NPAT Margin	%	6.0	5.7	+5%
Operating Cash Flow	\$m	28.9	31.4	-8%
EPS (Basic)	cps	18.9	15.5	+22%
Return on Equity	%	20.6	21.0	-1.9%
Maiden Dividend	cps	6.0	NA	

**Above figures relate to continuing operations*



Strong Cash Position



			FY 11	FY 10	Change
Gross Cash		\$m	64.4	52.9	+22%
Debt		\$m	7.9	5.7	+38%
Net Cash		\$m	56.5	47.2	+20%
Bank Guarantees & Performance Bonds	Utilised	\$m	66.3	57.1	+16%
	Available	\$m	72.2	35.4	+104%
CAPEX		\$m	4.0*	5.8	- 31%

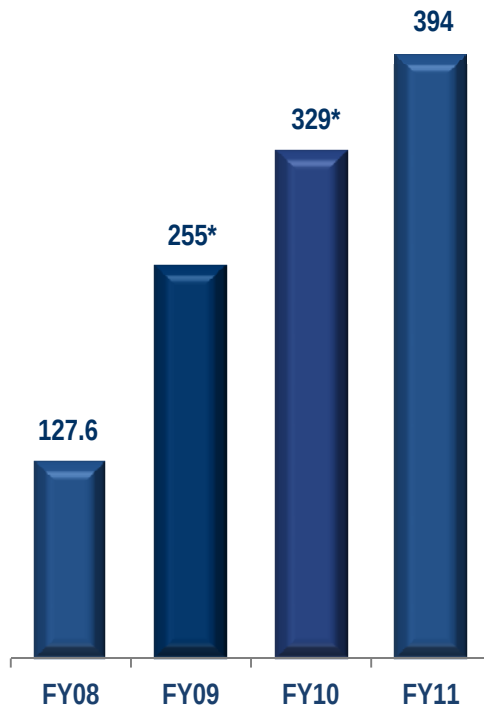
- Healthy cash levels maintained to fund future growth
- Debt levels remain low
- Increased bonding facilities to support future growth strategy
- Low capex business = Higher ROE

* Excludes building purchase

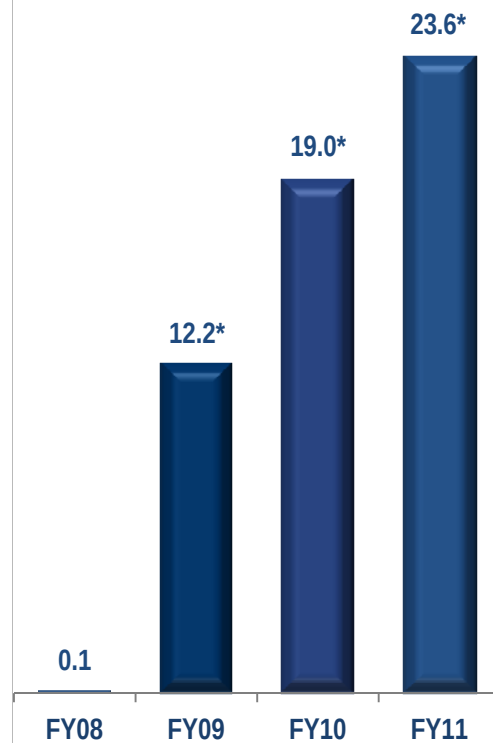


Historical Performance

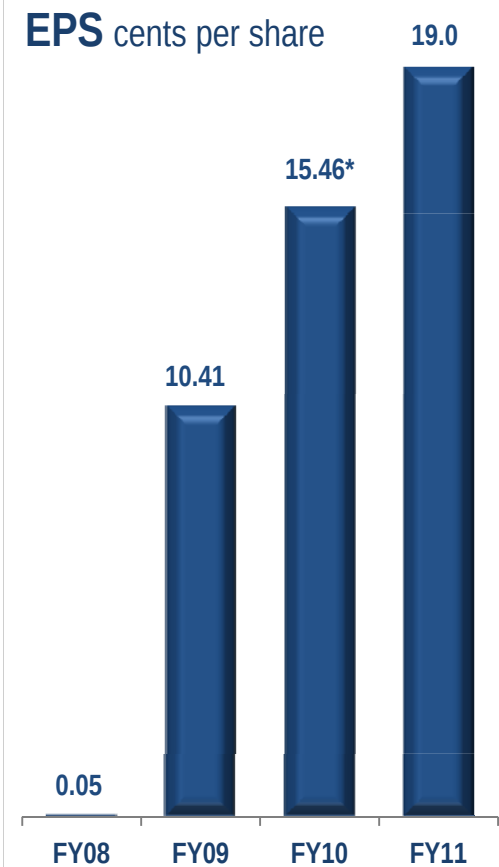
Sales Revenue \$m



NPAT \$m



EPS cents per share



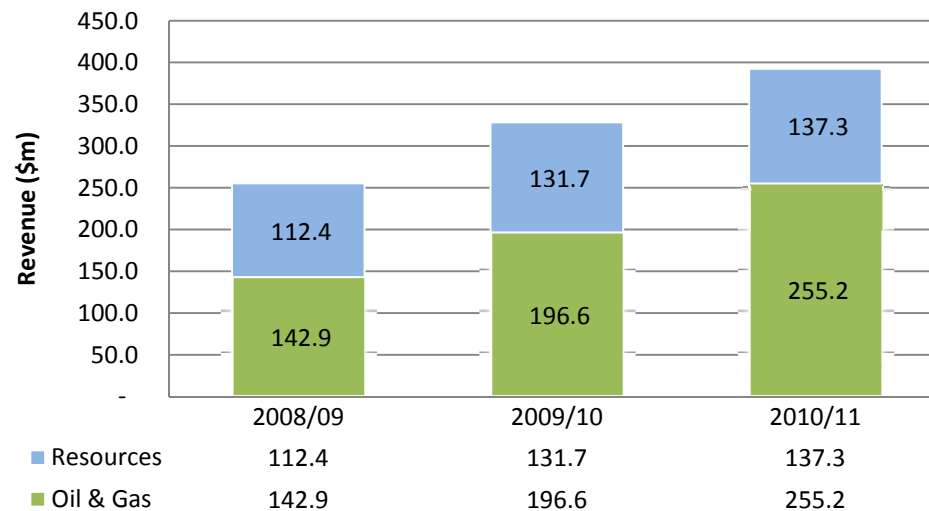
*FY figures relate to continuing operations



Oil & Gas sector – Delivering on the Strategy

- The Oil & Gas sector was identified as a key strategic target area and has generated increasing contributions to revenue over the last [3] years
- Oil & Gas project capex once committed via FID is “locked-in” – hence not as susceptible to fluctuations in the commodity cycle as other resources projects

Revenue split - Oil & Gas vs Resources



- Decmil has successfully worked on all of WA’s major Oil & Gas projects including
 - Gorgon (\$43 billion project) for Chevron (\$200+ million work to date)
 - Pluto (\$13 billion project) for Woodside (\$400+ million work to date)
 - North West Shelf for Woodside (\$30+ million)



CORE CAPABILITIES & STRATEGIC POSITIONING

Company Capabilities



EXISTING

CIVIL CONSTRUCTION	BUILDING CONSTRUCTION	
	Non-Process	Accommodation
		
Small & large-scale brownfield greenfield civil concrete	Industrial buildings, plants, storage facilities & workshops	Design & construct permanent and temporary accommodation facilities
Complex concrete works, from bridge deck construction and cooling towers to raft foundations, slabs and piling	Management all components of design through to delivery of Non-Process Infrastructure including Control rooms, vehicle workshops, warehouses, storage facilities and rail workshops	All aspects of project development - design, site preparation and excavation, bulk earthworks, civil works, construction and installation
Resources Oil & Gas	Resources Oil & Gas Government	Resources Oil & Gas

DIVERSIFICATION

INFRASTRUCTURE	MAINTENANCE & OPERATIONS
	
Civil infrastructure services	Build, own and operate accommodation villages
Delivery of Road works and road furniture to site access roads, internal use roads & regional roads; Substations, Fire & process water; and Process watering & dewatering	Deliver BOO projects for clients including coordination of the design, construction of the village using Facilities Management partners
Government Oil & Gas Resources Utility Providers	Resources Oil & Gas



Value-Add Proposition

DGL delivers client value-add through:

- **Reputation for quality of work, project management and maintaining strong client relationships**

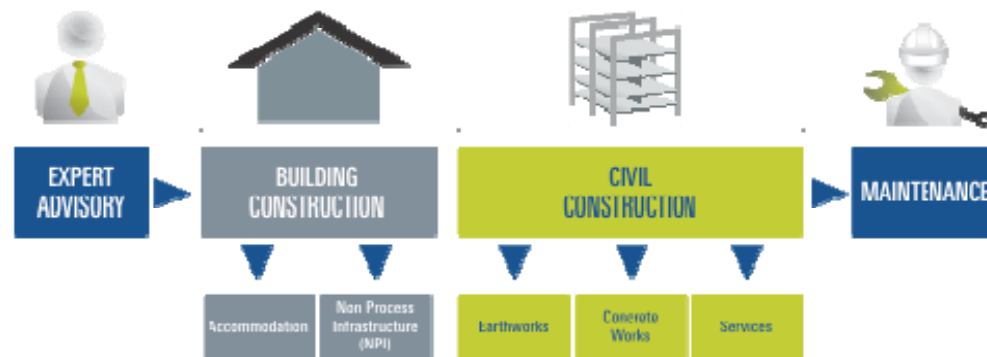
- understand clients' business drivers, adaptive processes & systems for client-specific needs
- consistently awarded "repeat work"

- **Highly responsive to clients' needs**

- size and flat structure allows quick response in dynamic and competitive market
- building and civil skill sets transferable across diversified sectors
- Key trades all self-performed

- **Proven business model**

- early contractor involvement
- *'Whole of Project Lifecycle'* model - onsite for village, transition to civils, then non-process infrastructure





Competitive Positioning

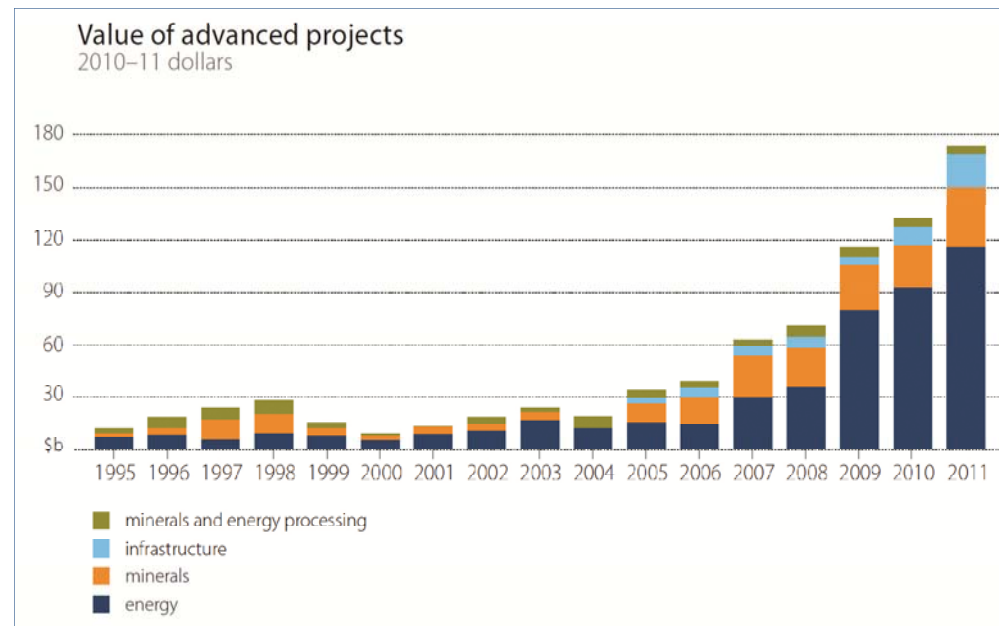
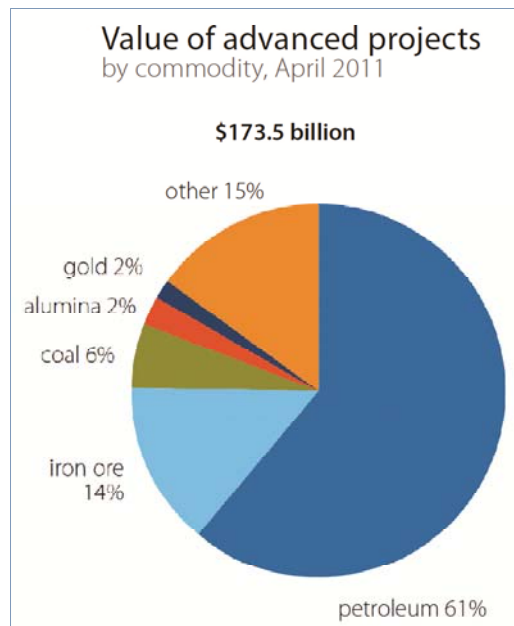
- Decmil is competitively positioned to perform strongly in its target market
- Few competitors capable of servicing Decmil's target contract size of \$100m⁺

	CIVIL CONSTRUCTION	BUILDING CONSTRUCTION	
		Non-Process	Accommodation
Decmil Group	✓	✓	✓
Leighton Contractors	✓	✓	✗
Thiess	✓	✗	✓
John Holland	✗	✓	✓
Forge Group	Small	✓	✗
VDM Group	Small	✗	✓
NRW Holdings	✓	✓	✗
Georgiou Group *	✓	✓	✓
DORIC Group *	✗	✓	✓
Pindan*	✗	Small	Small

* Private companies
Based on contracts performed for Tier One clients

Project Pipeline

- DGL key sectors – Mineral Resources and Oil & Gas
- North West Australia – currently very strong project pipeline
 - Oil & Gas – Gorgon, Wheatstone, Browse
 - Iron Ore – RGP6, Rio 330 expansion, FMG
- Very strong increase in oil & gas (energy) projects
- Lift in iron ore projects

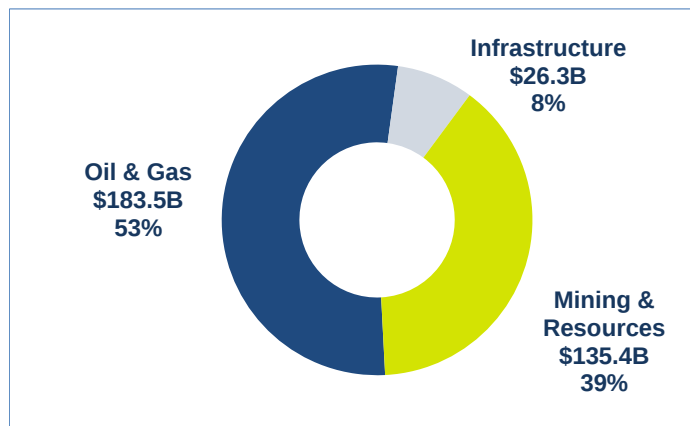


Project Pipeline

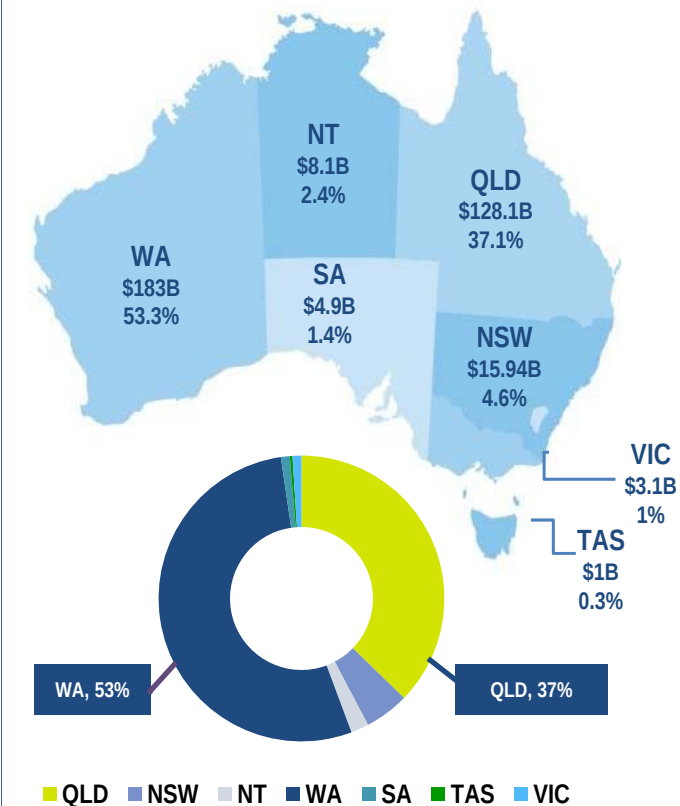
- 5 year forecast - major project capex is A\$345 billion across 267 projects
- Strength in iron ore, coal and LNG

CAPEX Forecast Australia (2011 – 2016)

Resources	\$135.3B
Oil & Gas	\$183.5B
Infrastructure (rail, port & terminal)	\$26.3B
Total CAPEX	\$345.1B
Committed	\$129B
Not Yet Committed	\$216B



Australian CAPEX by State



Source: ABARE April 2011 Minerals & Energy – Major Development Projects



Project Pipeline



- **Strong near-term project pipeline** in key target sectors
- Decmil **leveraged** to significant **pipeline of work** for **LNG** and **iron ore expansion**
- **More than \$3.8b** in contracts to be **awarded in 2011/12**

	CLIENT	PROJECT	TYPE	CONTRACT VALUE	AWARD TIMING*
WA	Fortescue Metals	Solomon Stage 1	Civils, NPI	\$150m	Dec H 2011
	BHP Billiton	RPG6	Civils, NPI	\$400m	Late 2011
	Rio Tinto	Expansion to 283mtpa	Civils, NPI	\$180m	Dec H 2011
	Chevron	Wheatstone	Village, Civils, NPI	\$750m	Dec H 2011
	Woodside	Browse	Village, Civils, NPI	\$400m	Mid 2012
	Hancock	Roy Hill	Village, Civils, NPI	\$1.5b	2012
QLD	Xstrata	Wandoan	Village	\$100m	Mid 2012
	Hancock Coal	Alpha	Village	\$110m	Mid 2012
NT	Inpex	Ichthys	Village	\$250m	Late 2011
TOTAL				\$3.84 billion	

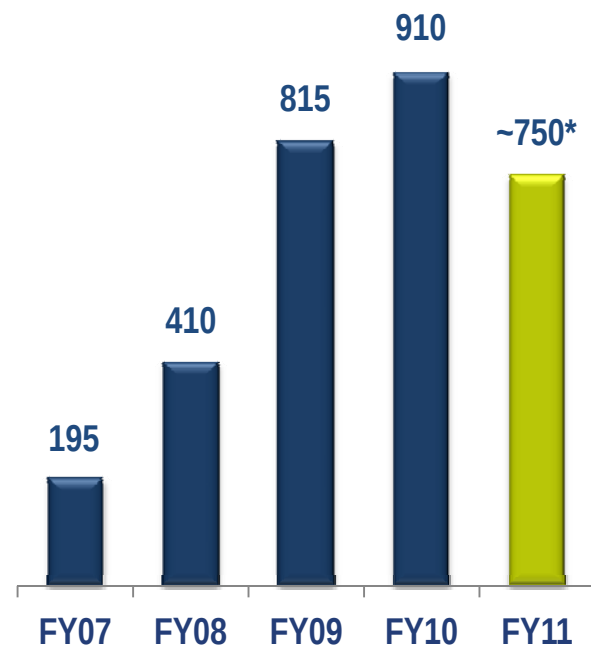
*Timing subject to client change



People & Safety

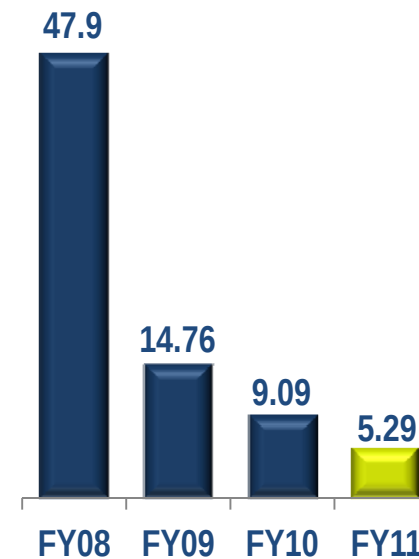
- **Strong estimating and project management capabilities** in line with future projects pipeline
- **Labour market conditions** expected to tighten
- **Active attraction and retention strategies**
- **Solid safety performance**

Employee Numbers



*At September 2011

Safety Performance (TRIFR)



TRIFR = Total Recordable Incident Frequency Rate



FUTURE

STRATEGIC FOCUS & OUTLOOK

- **DGL enters FY 2012 well positioned for growth**
 - \$300m order book
 - \$670m in tenders submitted, pending award before end 2011
- **Strong pipeline of new projects**
 - Positive short-term outlook in core sectors - some uncertainty on final timing of key projects - resources, oil & gas and infrastructure
 - Decmil has identified \$3.8 billion in short-term project pipeline (late 2011/ early 2012)
- **Focus on maintaining performance and profitability**
 - Elevated tender activity across all sectors, highly competitive environment
 - DGL will maintain a disciplined approach to new contract tenders with margins reflecting risk
 - Competition for labour expected to intensify, maintain focused programs targeting employee attraction and retention

- **Operating Performance**

- Sustain strong operational performance and disciplined approach to capital management
- Continuously improve management systems and processes to deliver value to clients and shareholders
- Continue to attract, develop and retain the right people

- **Future Growth**

- Maintain focus on organic growth in core markets in Western Australia
 - Identify and assess opportunities to leverage expertise and experience in core markets in Queensland and the Northern Territory
 - Develop recurring revenue stream as part of diversification strategy
 - Assess M&A opportunities for small/medium sized deals, bolt-on acquisitions
- 



Investment proposition



- **Strategic leverage to ongoing committed resources and oil & gas project capital expenditure**
- **Strong exposure to large-scale project expansions by Tier 1 resources project owners BHP, Rio, Chevron, Woodside, FMG**
- **Key sectors**
 - Continued focus on core markets of:
 - Resources
 - Oil & Gas
 - Continued organic expansion into growth markets of:
 - Infrastructure
 - Maintenance and operations
- **Growth**
 - Organic in WA
 - Geographical expansion into QLD
 - Bolt on M&A
- **Strong outlook underpinned by contracted orderbook and record tender pipeline**



2011

CURRENT PROJECTS



Current Projects



Pluto LNG Project

CLIENT **Woodside Energy**

VALUE **\$400+ million**

DETAILS Supply and install concrete foundations and pedestals, in-ground electrical & hydraulic services. Construction of temporary site facilities & misc civil works.

Current Projects



Gorgon Construction Village

CLIENT	Chevron
VALUE	Total JV contract \$700m+ (Decmil \$233 million)
DETAILS	Construct 4,000 person village on Barrow Island



Gorgon LNG Project - Site Preparation

CLIENT	Thiess (Chevron)
VALUE	\$74 million
DETAILS	Design and construct temporary construction warehouses, transportable buildings & workshops

Karntama Accommodation Village - Stages 1 & 2

CLIENT	Fortescue Metals Group
VALUE	\$146 million
DETAILS	Design and construct 1600-person resort style village



Warrawandu Village

CLIENT	BHP Billiton
VALUE	\$83 million
DETAILS	Design and construct 1080-person village & EPCM facilities

Board & Executive Management



BOARD



Denis Criddle
Non-Executive
Chairman



Geoff Allen
Non-Executive
Director



Giles Everist
Non-Executive
Director



Bill Healy
Non-Executive
Director



Lee Verios
Non-Executive
Director



Scott Criddle
Managing Director
& CEO

EXECUTIVE MANAGEMENT

Justine Campbell
Chief Financial Officer

Brad Kelman
General Counsel & Company Secretary

Ray Sputore
Managing Director, Decmil Australia

THANK YOU

