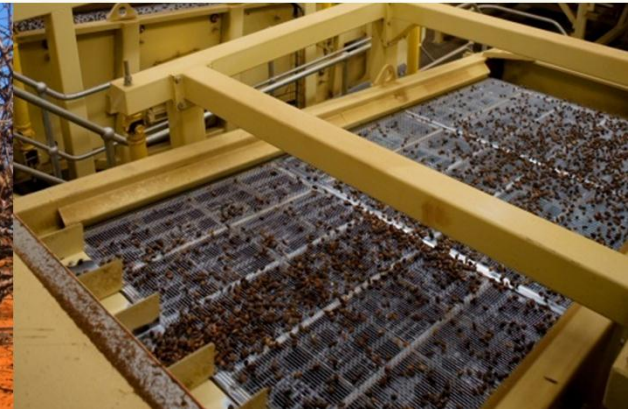
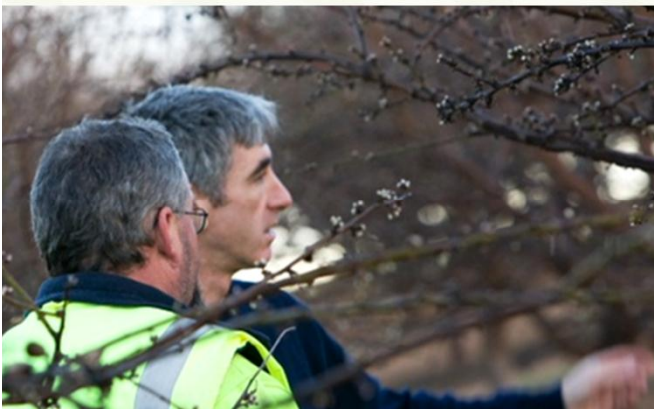




Annual General Meeting

25th October 2011

John Bird, Chief Executive Officer



Agenda



SELECT HARVESTS

FY11 Performance

Olam contract

Strategy

Strong Fundamentals

Outlook



FY11 Performance

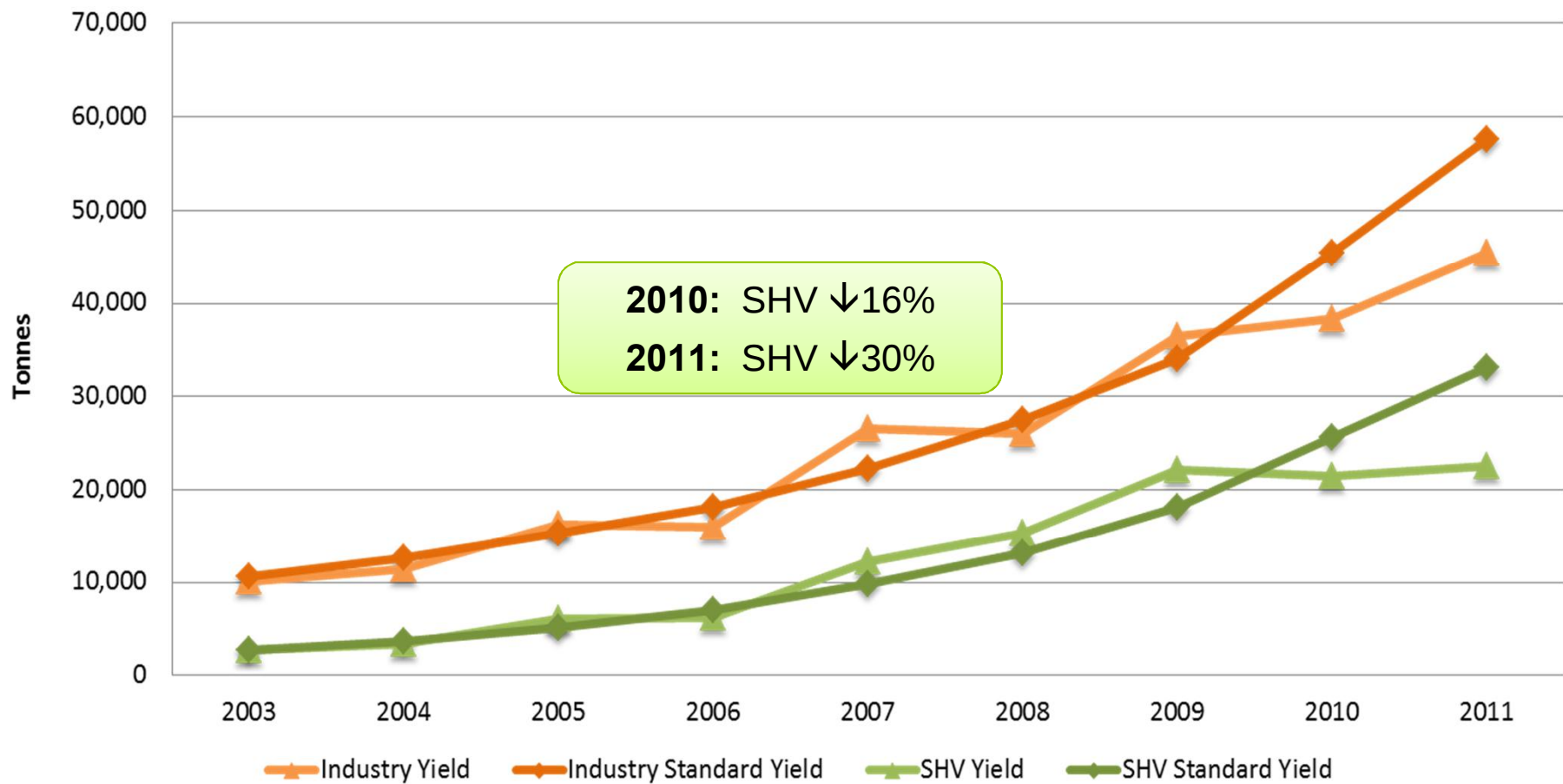
- NPAT \$17.7m including discount on acquisition of \$5.6m
- NPAT \$12.5m, excluding discount on acquisition and one-off costs related to food business
- EPS 33.7 cents per share (FY10: 43.3 cents per share)
- Final dividend of 3 cents resulting in fully franked full year dividend of 13 cents (FY11: 21 cents)
- FY11 crop below forecasts:
 - Trees recovering from drought years
 - Adverse climatic conditions during growing cycle
 - Heavy and frequent rainfall before and during harvest impacting on quality of almonds
 - Delay in processing and marketing of almonds
- Strong AUD and weaker than anticipated almond price impacts revenue





SELECT HARVESTS

Reduced yields across industry

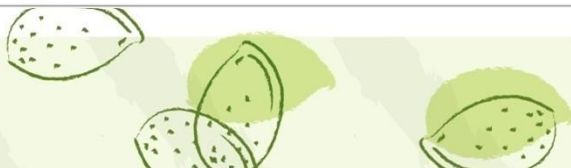
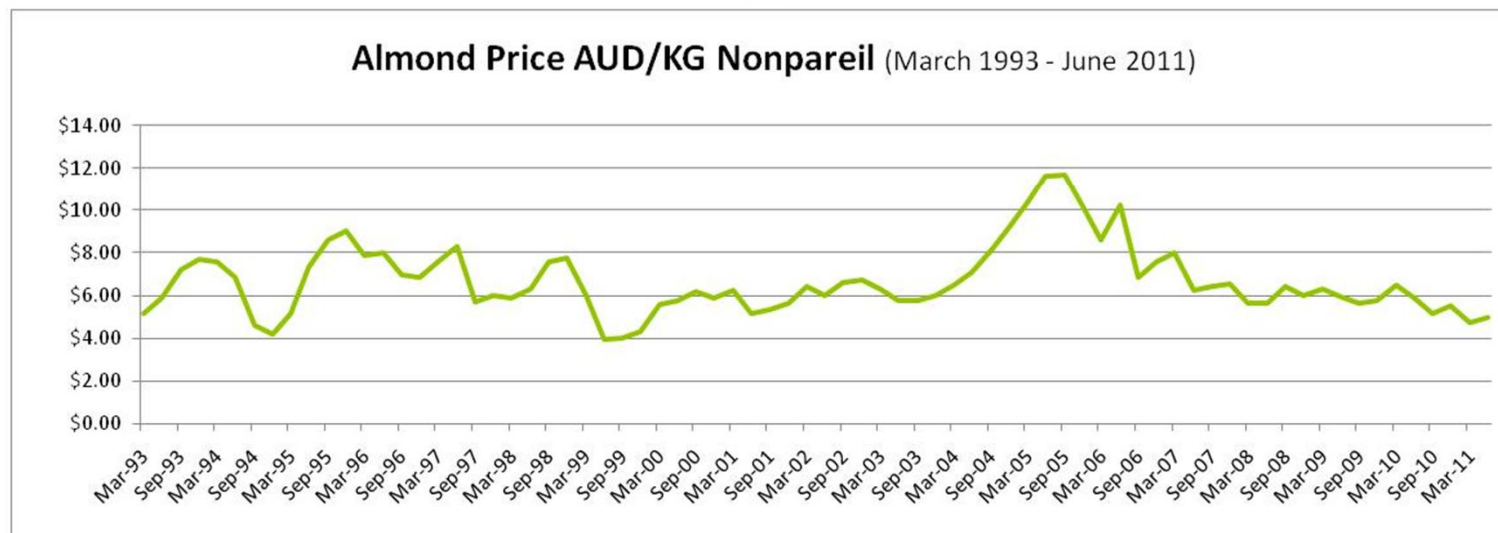
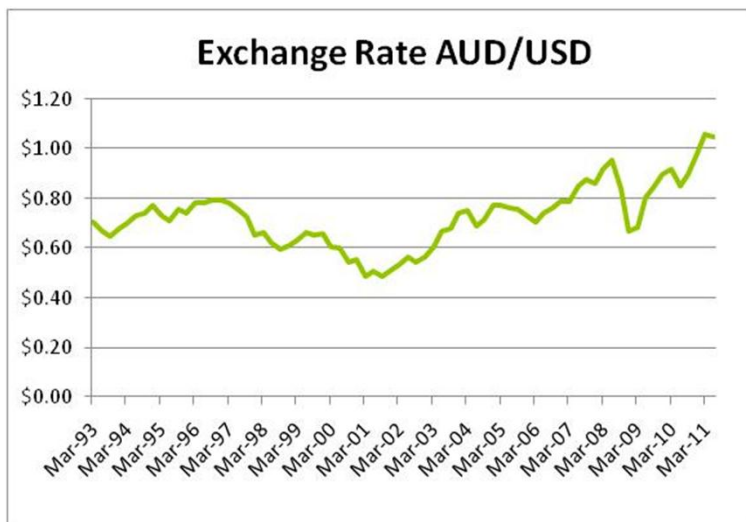


Standard Industry Yields ñ standard yield per acre applied by Almond Board of Australia to project annual industry crops





Almond price impacted by strong AUD



Agenda



Financial & Operating Performance

Olam contract

Strategy

Strong Fundamentals

Outlook



Olam Contract



In May 2011 we announced that Olam would not extend orchard management contract beyond the 2012 crop:

- Decision consistent with their strategy to manage their nuts businesses in-house
- Initial three-year contract gave us time to expand our Company Orchards portfolio
- No impact FY12 earnings; part impact on FY13 earnings
- By 2013 we will see continued benefits of Company Orchards expansion



Agenda



SELECT HARVESTS

Financial & Operating Performance

Olam contract

Strategy

Strong Fundamentals

Outlook



- Select Harvests's strategy is to increase orchards under management, broadening our access to the full almond value chain:
 - Expand Company Orchards through acquisition, long-lease or by establishing new orchards
 - Leverage our world-leading management capabilities, and expanding Company Orchards footprint, to secure managed services contracts

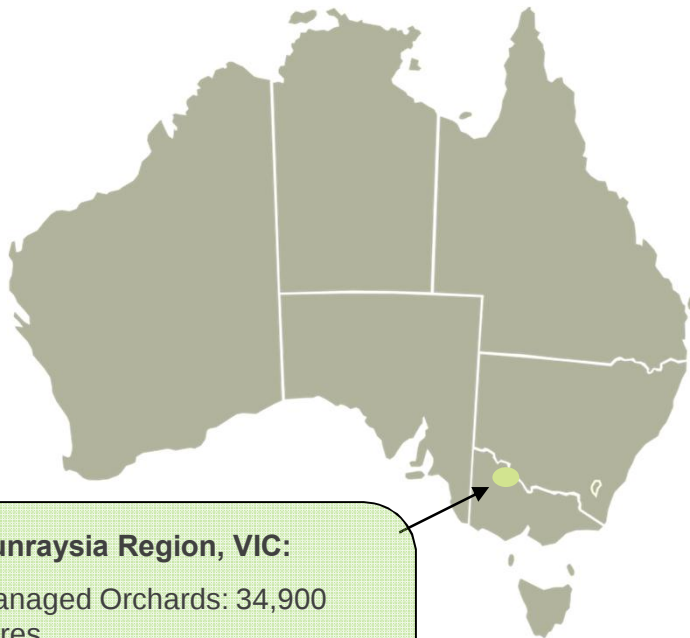


Strategy implementation



SELECT HARVESTS

2009



Sunraysia Region, VIC:

Managed Orchards: 34,900 acres

Company Orchards: 3,400 acres

Processing Facility

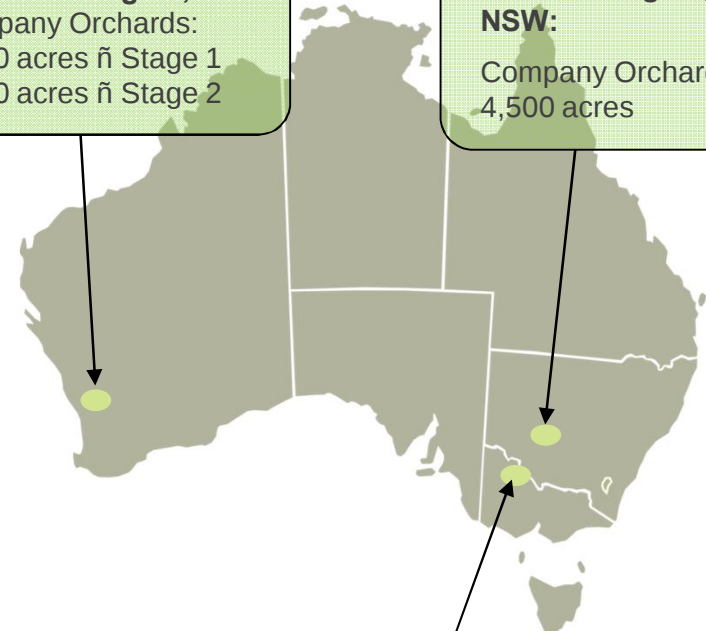
Today

Wheatbelt Region, WA:

Company Orchards:
2,000 acres ñ Stage 1
2,300 acres ñ Stage 2

Riverina Region, NSW:

Company Orchards:
4,500 acres



Sunraysia Region, VIC:

Managed Orchards: 33,980 acres

Company Orchards: 4,300 acres

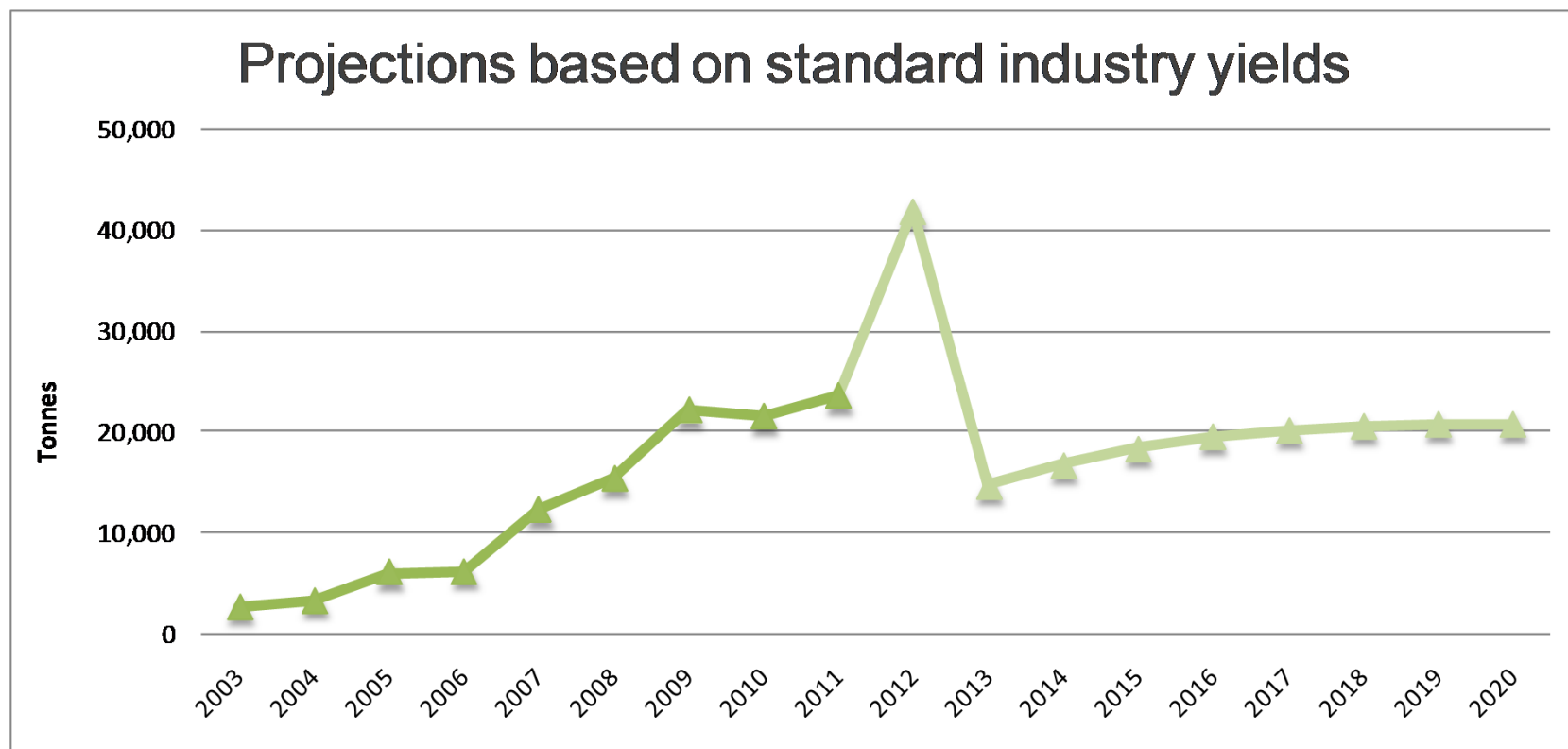
Processing Facility



Crop profile



SELECT HARVESTS



Standard Industry Yields ñ standard yield per acre applied by Almond Board of Australia to project annual industry crops



Agenda



Financial & Operating Performance

Olam contract

Strategy

Strong Fundamentals

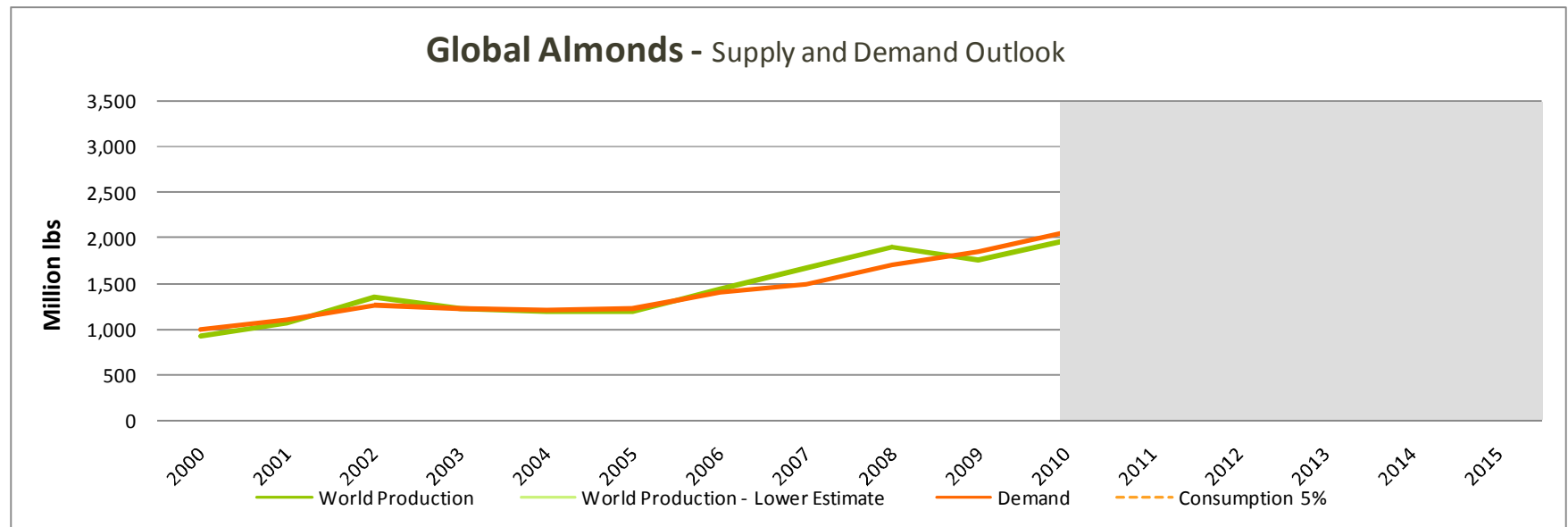
Outlook





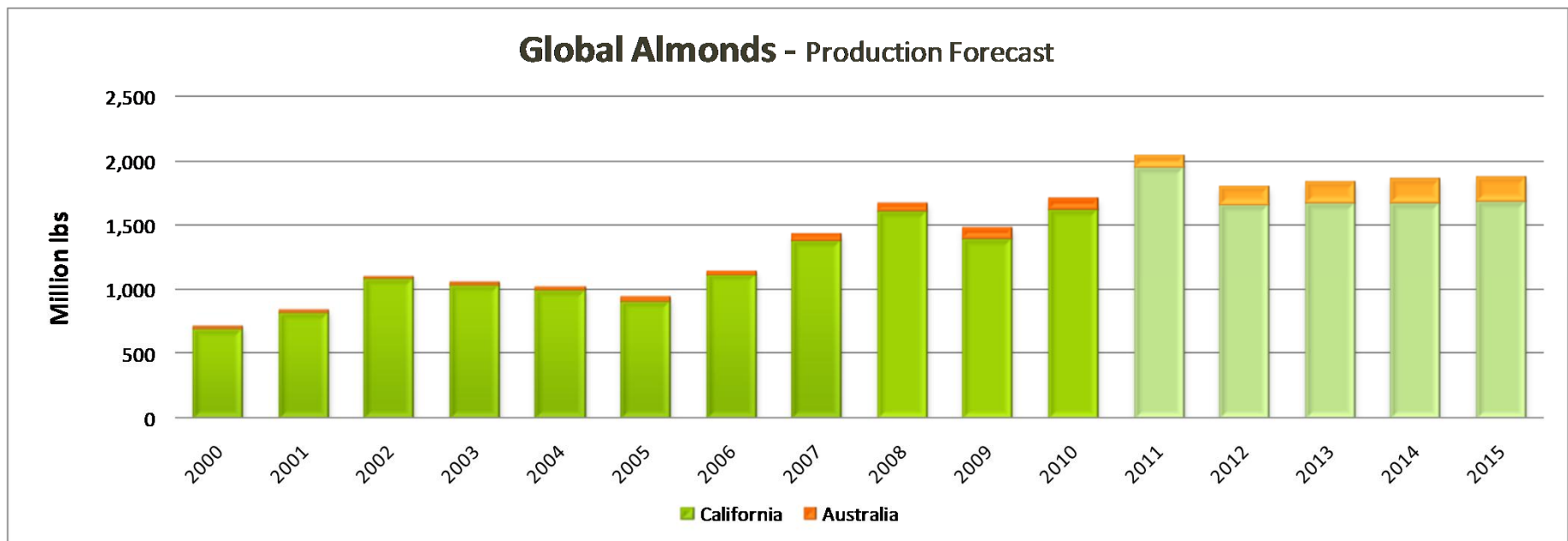
Global supply-demand outlook

- Global market worth an estimated US\$4.5 billion
- Supply and demand have grown at 8% CAGR over past decade
- Current demand growth trending above average growth rate; average supply growth cannot be maintained due to slow-down in recent planting activity
- Annual consumption has exceeded production over past two years

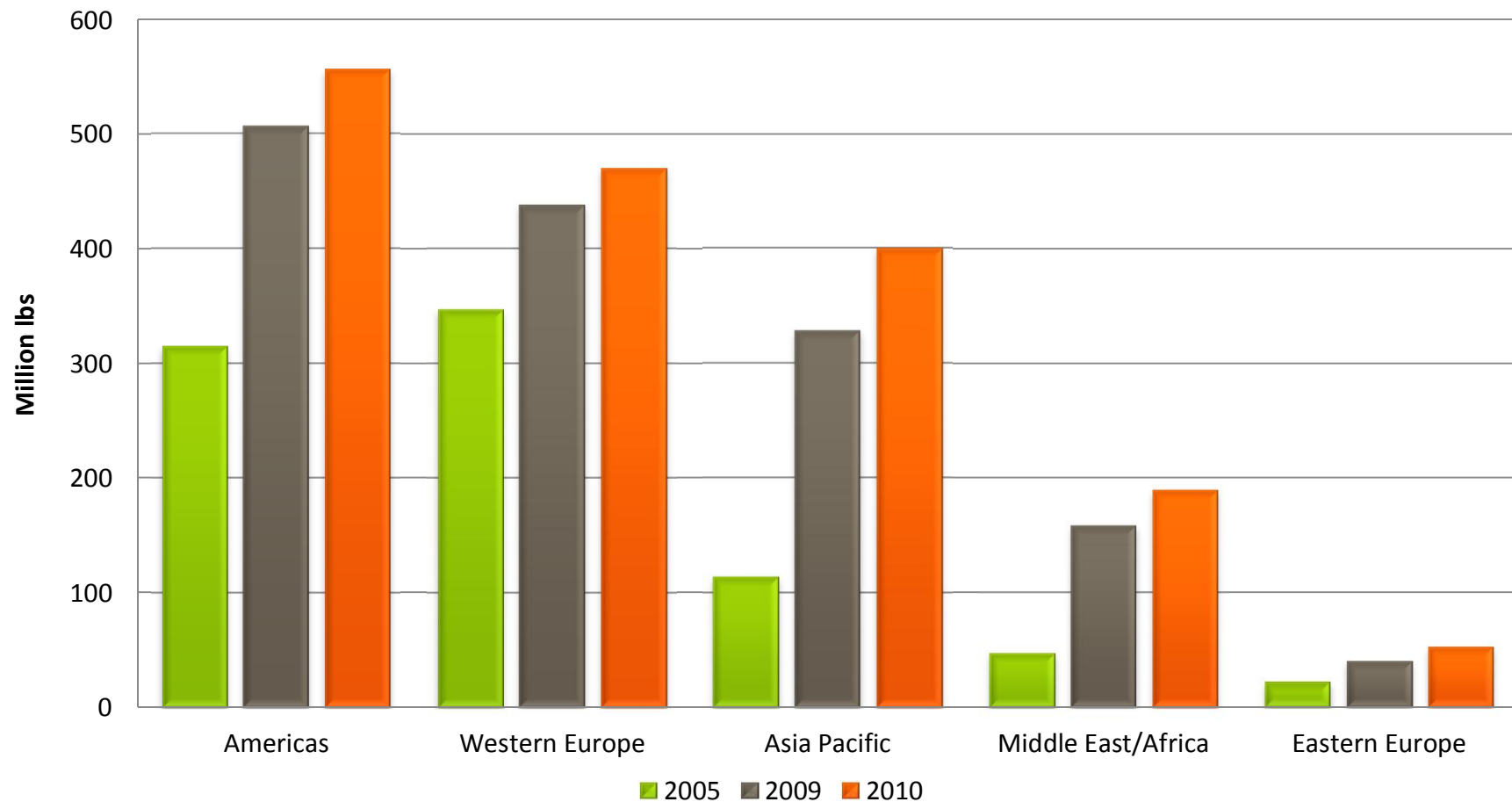


Supply expected to tighten

- Ç US and Australian plantings have slowed since 2006
- Ç Bulk of new plantings are reaching maturity with supply expected to plateau
- Ç Select Harvests has continued to invest for growth to meet future demand



Growth across mature and emerging markets



Source: Almond Board of California, 2011

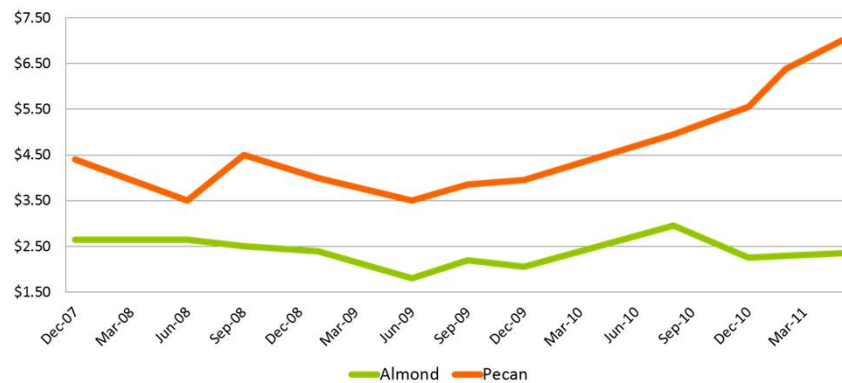


SELECT HARVESTS

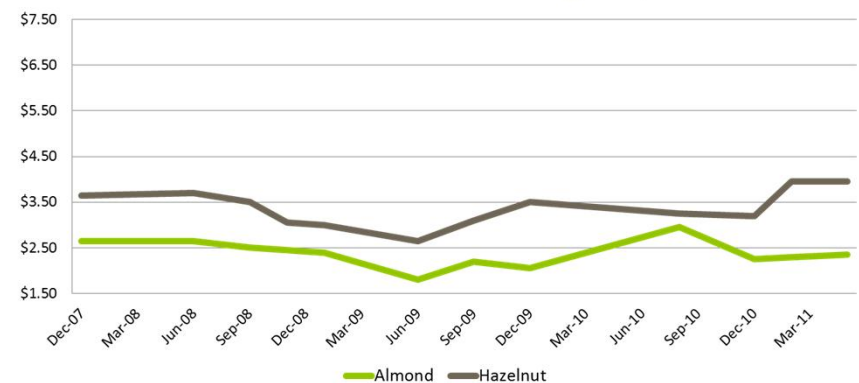
Almonds vs other nut categories

- Almonds are currently trading below other edible nut categories which have tighter supply scenarios

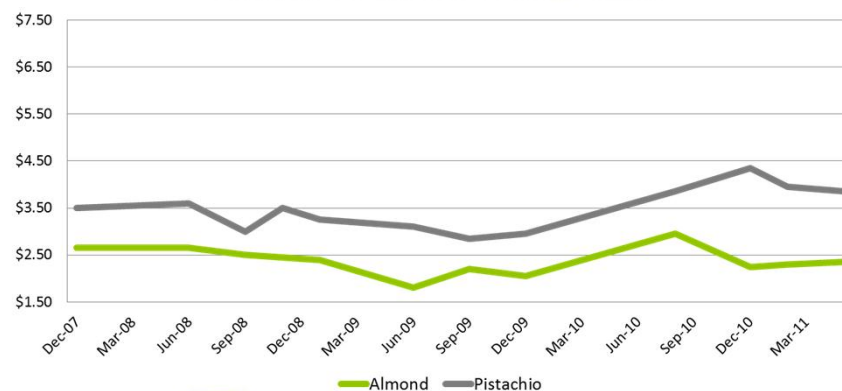
Almond vs Pecan Pricing - USD/lb



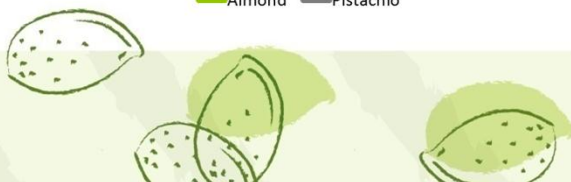
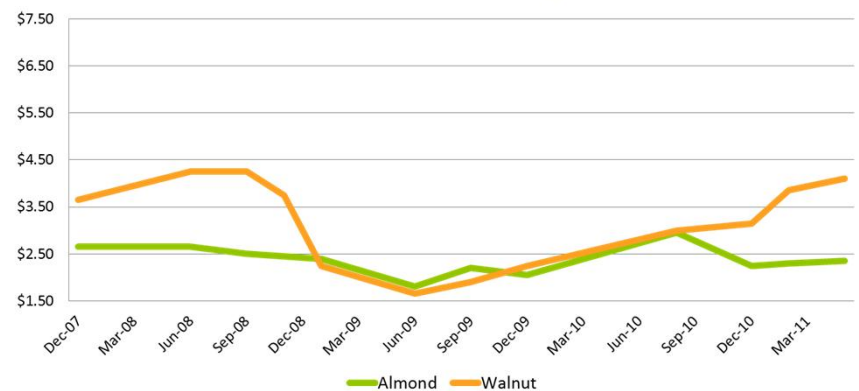
Almond vs Hazelnut Pricing - USD/lb



Almond v Pistachio Pricing - USD/lb



Almond vs Walnut Pricing - USD/lb



Agenda



SELECT HARVESTS

FY11 Performance

Strategy

Olam contract

Strong Fundamentals

Outlook





Strong foundations

- Intellectual property and expertise across value chain
- Unique integrated business model
 - Enables us to control costs
 - Provides access to full almond value chain
- State of the art processing facility with capacity to meet industry demand
- Established routes to market
- Strong relationships with major buyers
- Well located to serve Asian markets, counter-seasonal timing
- Potential for strong cash generation from existing portfolio



Future revenue drivers

- Volume growth from existing orchards under management as they reach full maturity:
 - 17,600 acres under management excluding Olam
 - Potential to yield 23,000 tonnes at full maturity; strong cash generation
 - Continued investment in Company Orchards
- Expansion of Company Orchards portfolio where it makes sense to do so
- Farm services, processing and marketing contracts:
 - Leverage managed services capabilities
 - Utilise available processing capacity and marketing capabilities to meet industry demand



Outlook

FY12 performance expected to be better than FY11 based on 'standard' growing and harvesting conditions

- Flowering and pollination conditions supportive an improved crop set
- Cumulative effect of higher water allocations
- Expanded acreage and improved maturity profile of Company orchards
- Volume driven increase in processing and marketing fee income derived from Managed Orchards

Attractive Company Orchards maturity profile to coincide with tightening supply

Well positioned to benefit from tightening supply-demand fundamentals

