



SINO Gas & Energy  
中澳煤层气能源  
An Emerging Clean Energy Company in China

London Investor Update  
November 2011

## Sino Gas & Energy is moving efficiently from exploration to production

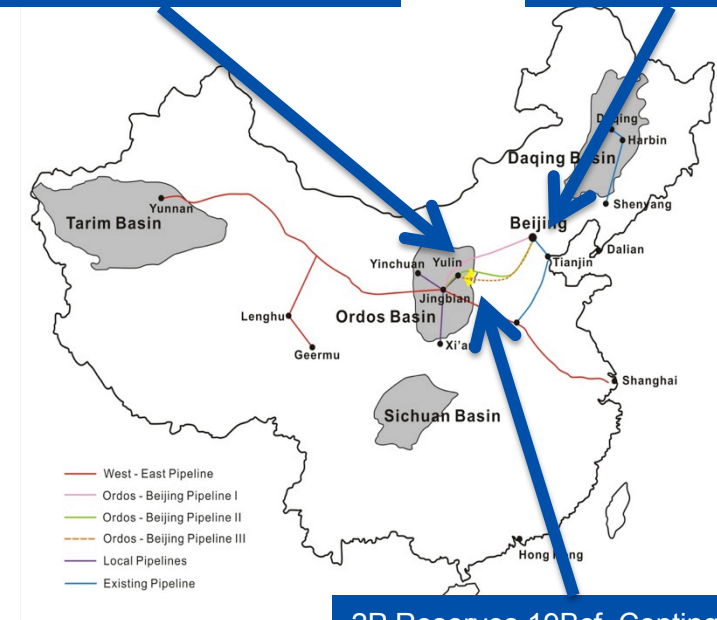
- Large gas projects located in the Ordos Basin, Shanxi Province China
- Total independently verified Reserves, Contingent & Prospective Resources of 2.9Tcf – will be updated at year end<sup>1</sup>
- Substantial work program planned for 2012 to increase reserves and prepare Overall Development Plan (ODP)
- A number of existing wells to be on early Pilot production during 2012 – cash flow
- Gas sales agreement being established
- Based on estimated production profiles Sino Gas's share of annual revenue likely to exceed \$US400 million
- Partnering with cooperative Chinese majors (CNPC/Petrochina & CUCBM/CNOOC) under international standard Production Sharing Contracts (PSCs)
- End Oct 11 cash of A\$4.8 million. Additional A\$2.4 million due from underwritten Share Purchase Plan and placement following shareholder approvals 5 Dec 11
- Strategic partner being sought at asset level to fund operations to ODP

# Project Overview

- Operating in Beijing since 2005
- Gas assets acquired from Chevron farm-in in 2006
- Largest foreign acreage in key Ordos Basin
- 6 years of asset de-risking, now focusing on development
- 2.9 Tcf<sup>1</sup> independently verified Reserves, Contingent & Prospective Resources – and growing
- Strong market and supportive government policy

Gas Development Projects of 3,000km<sup>2</sup> in Ordos Basin

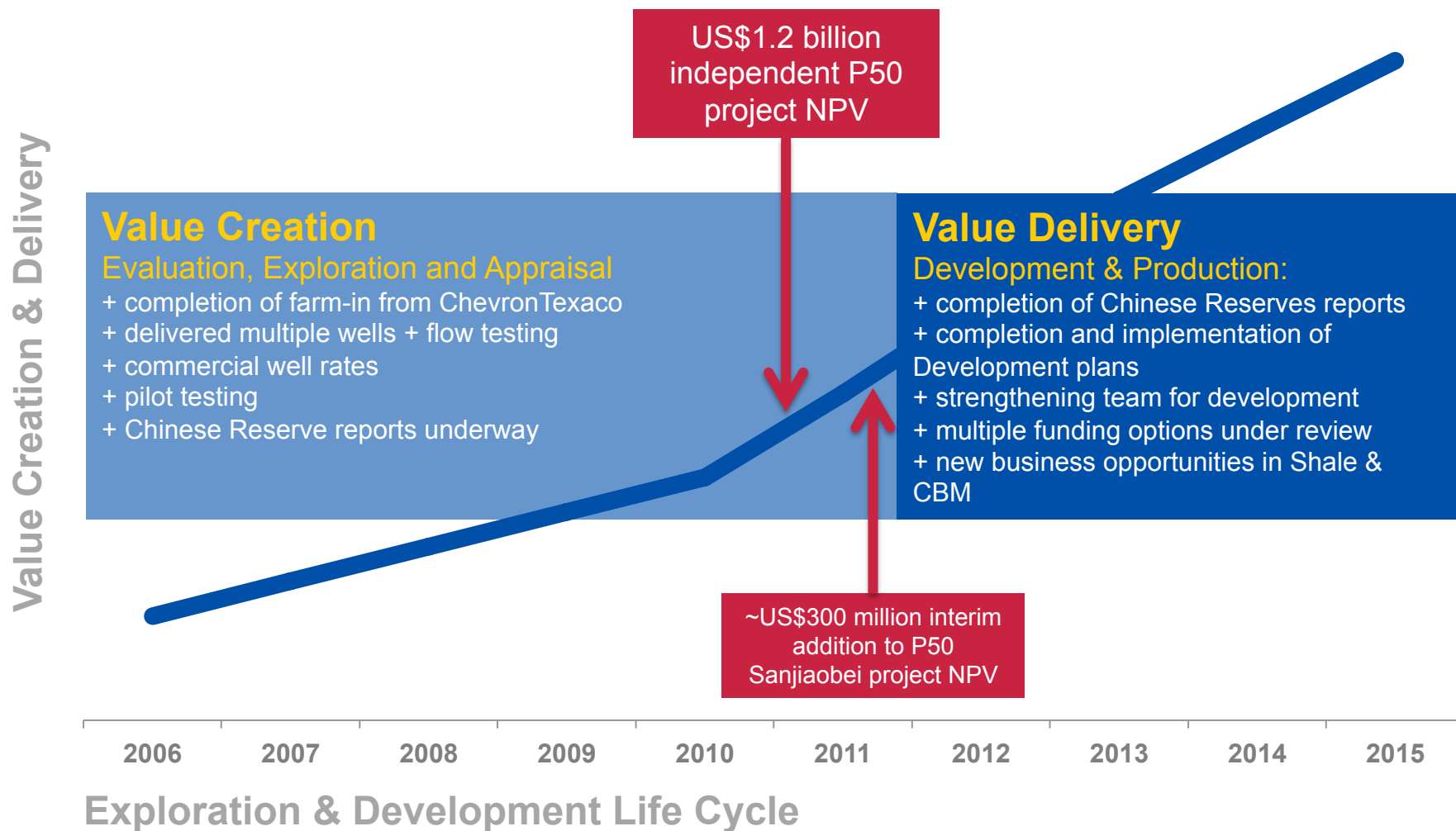
Head Office - Beijing



2P Reserves 19Bcf, Contingent + Prospective Resources of 2.9Tcf<sup>1</sup>



# Exploration risks dealt with – now transitioning to Development



# Delivering Large scale independently verified gas Reserves & Resources

**13 Bcf**

2P Reserves

**747 Bcf**

Mid Case Contingent

**663 Bcf**

Mid Case Prospective

**324 Bcf**

Mid case  
Contingent &  
Prospective  
Resources –  
Shallow CBM  
Resources

## Current WIP

- Flow testing new gas discovery well SJB1
- Trial production on TB04
- Drilling SJB 2, site preparation for SJB4
- Drilling TB10

**8 Bcf**

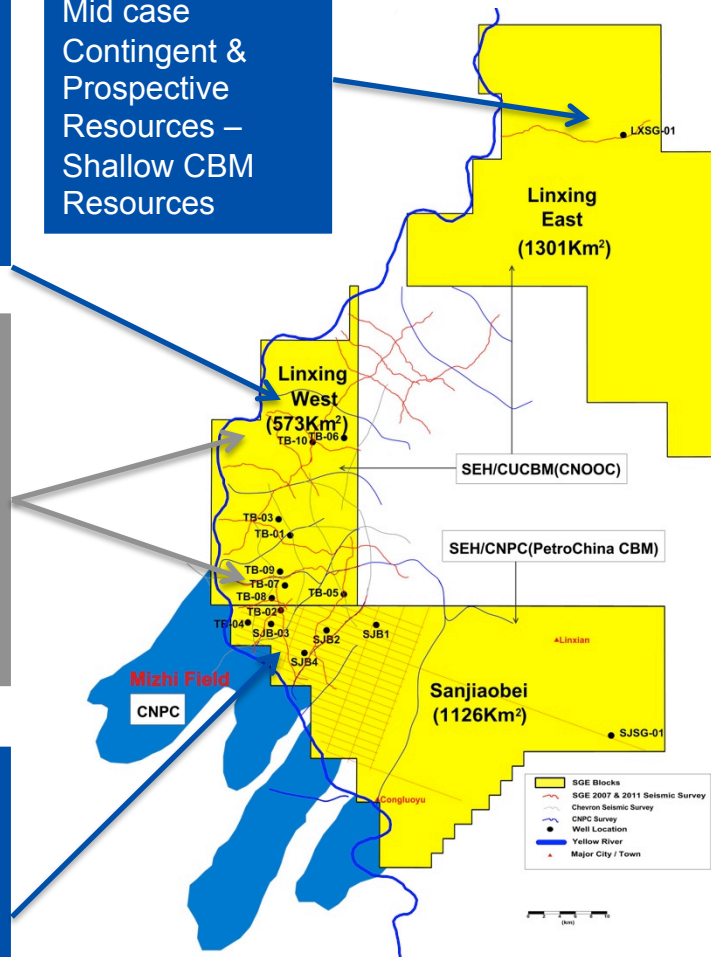
2P Reserves

**389 Bcf**

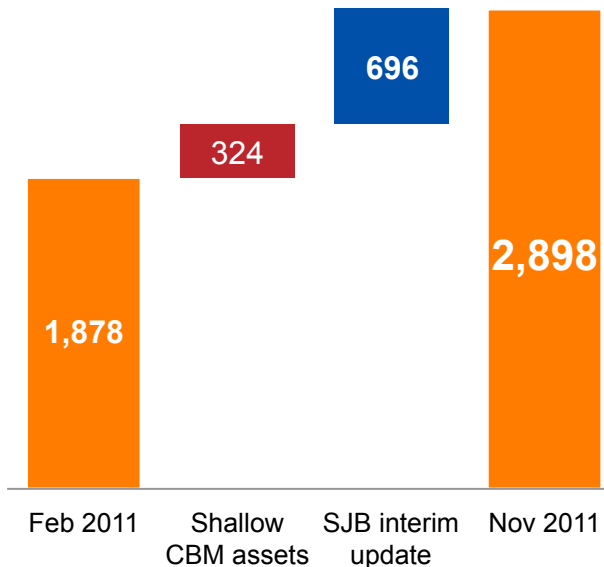
Mid Case Contingent

**754 Bcf**

Mid Case Prospective



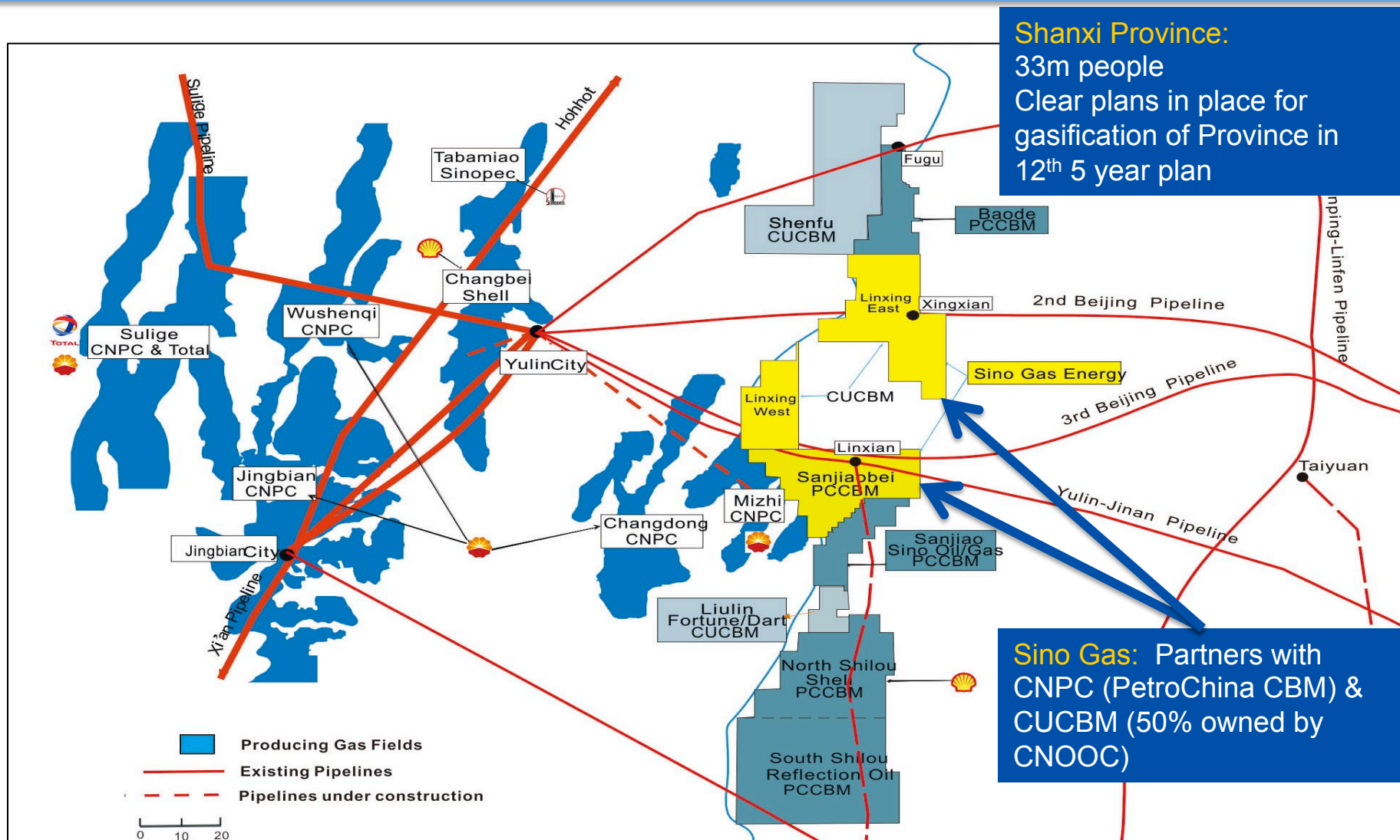
Nov 11 – 2011 Work Program drives interim 153% upgrade in Sanjiaobei Resource<sup>1</sup>



**Reserves + Contingent + Prospective  
Resources (100%, Mid Case)**

*Stated Reserves and Resources are mid case and 100% - refer Resource Statements.  
East Linxing CBM Resources assessed by NSAI in 2008*

# Acreage located in Ordos Basin: Producing fields, large markets and established infrastructure



# Attractive project economics

## US\$1.2bn Project Value

- Sino Gas share, NPV10, P50 independent Project Value (Risked Value US\$664m) – being updated end 2011
- Review underway to accelerate development: horizontal wells, pad drilling, multi-stage completions and shallow CBM development potential

### Gas Prices in China

Robust Well Head gas price ~US\$7/Mscf<sup>2</sup>

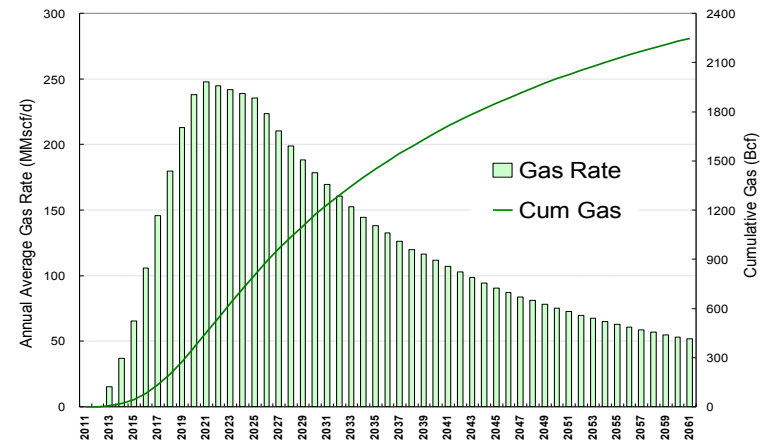
Projects generate ~ 40% IRRs

Profit  
~US\$4.5/  
Mscf

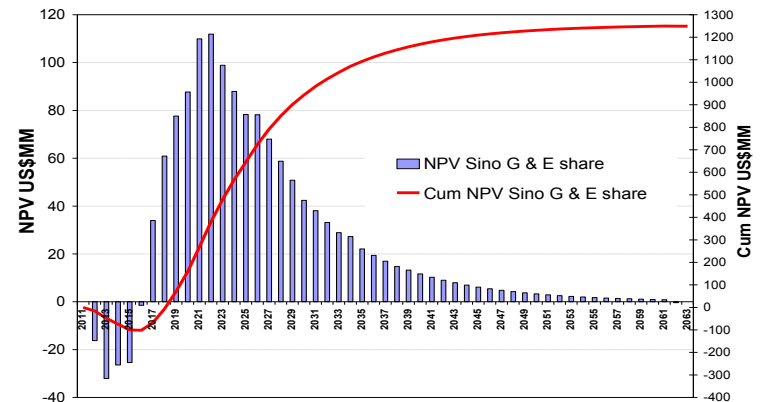
Lifting costs  
~ US\$2.5/  
Mscf

Potential upside to import parity pricing

### Indicative Production profile of Linxing & Sanjiaobei PSC's<sup>1</sup>



### Indicative Cashflow profile of Linxing & Sanjiaobei PSC's<sup>1</sup> – (before gas sales from Pilot Development)



1 – Indicative Project Production & Cashflow profiles generated by RISC (Feb 2011) – refer Resource Statement. Excludes East Linxing CBM Resources

2 – Inclusive of RMB 0.2/m<sup>3</sup> subsidy. Mooted to double in 12<sup>th</sup> 5 year plan

# Attractive project economics

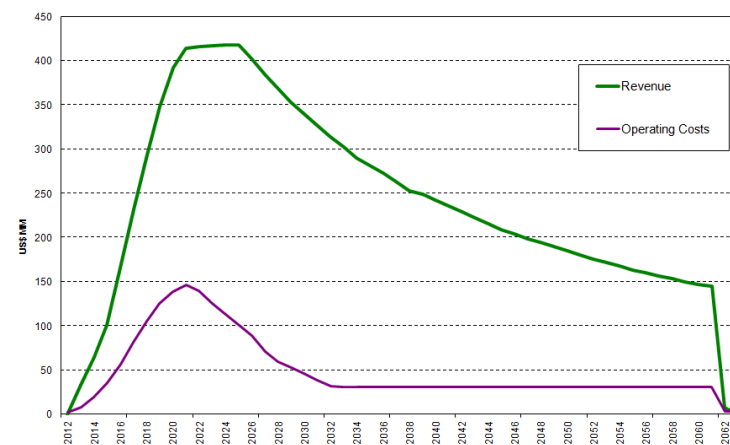
## Key Performance Indicators

### Indicative Five Year Results Overview – Sino Gas share

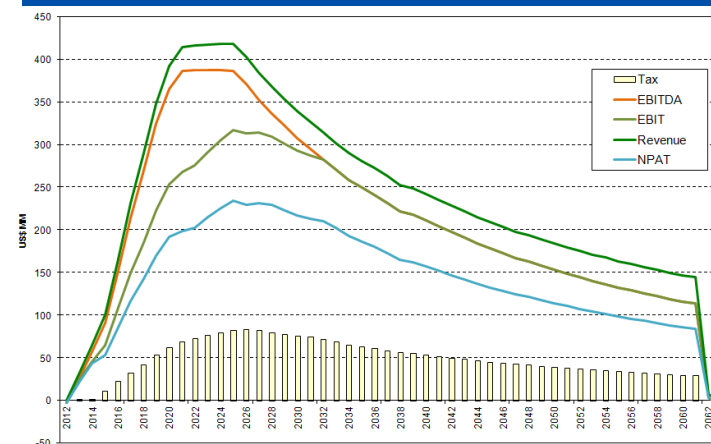
| Results (US\$MM) | 2012E | 2013E | 2014E | 2015E | 2016E |
|------------------|-------|-------|-------|-------|-------|
| Sales Revenue    | -     | 33.4  | 65.1  | 100.7 | 165.8 |
| EBITDA           | (2.6) | 27.5  | 57.7  | 90.7  | 152.5 |
| EBIT             | (2.6) | 25.1  | 45.7  | 65.3  | 108.9 |
| Tax              | -     | 2.1   | 2.1   | 11.6  | 22.5  |
| NPAT             | (2.6) | 22.9  | 43.6  | 53.8  | 86.4  |

Above analysis excludes Pilot Development Revenue

### Indicative Gas Sales Revenue and Operating Costs of Linxing and Sanjiaobei PSC's<sup>1</sup>



### Indicative Revenue, EBITDA, EBIT, Tax and NPAT profiles of Linxing & Sanjiaobei PSC's<sup>1</sup>



1 – Indicative Project Revenue, Costs & Earnings profiles modified based on RISC (Feb 2011) – refer Resource Statement. Excludes East Linxing CBM Resources



# Clear path to Production & Revenue

|  | 2011 |    |    |    | 2012 |    |    |    | 2013 |    |    |    | 2014 |    |    |    | 2015 |    |    |    |
|--|------|----|----|----|------|----|----|----|------|----|----|----|------|----|----|----|------|----|----|----|
|  | Q1   | Q2 | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 |

|                         |     |  |                                           |  |                                           |  |                    |  |                           |  |  |  |
|-------------------------|-----|--|-------------------------------------------|--|-------------------------------------------|--|--------------------|--|---------------------------|--|--|--|
| Exploration & Appraisal |     |  | Flow Testing                              |  |                                           |  |                    |  |                           |  |  |  |
|                         |     |  | Seismic + 3 Wells                         |  | Seismic + Vertical & Horizontal Wells     |  |                    |  |                           |  |  |  |
|                         |     |  |                                           |  | Shallow CBM Assessment                    |  |                    |  | Further Reserve Expansion |  |  |  |
|                         |     |  |                                           |  |                                           |  |                    |  |                           |  |  |  |
| Key Project Milestones  |     |  |                                           |  |                                           |  |                    |  |                           |  |  |  |
|                         | SJB |  | Reserve Report (RR) Preparation           |  |                                           |  | RR approval        |  |                           |  |  |  |
|                         | SJB |  | ODP long lead items preparation (EIA Etc) |  |                                           |  | ODP Preparation    |  | ODP Approval              |  |  |  |
|                         | LXC |  |                                           |  | Reserve Report (RR) Preparation           |  | RR Approval        |  |                           |  |  |  |
|                         | LXC |  |                                           |  | ODP long lead items preparation (EIA Etc) |  | ODP Preparation    |  | ODP Approval              |  |  |  |
| Development Delivery    |     |  |                                           |  |                                           |  |                    |  |                           |  |  |  |
|                         |     |  | Pilot Program + Pre-production Sales      |  |                                           |  |                    |  |                           |  |  |  |
|                         |     |  |                                           |  |                                           |  | Development Phases |  |                           |  |  |  |

# Sino Gas's Indicative 2012 – Work Program + Objectives

| Project                | 2012 Work Program |                |                                 |                          | Resource Base Growth                                |                                                                                | Key Project Milestones |                                          |
|------------------------|-------------------|----------------|---------------------------------|--------------------------|-----------------------------------------------------|--------------------------------------------------------------------------------|------------------------|------------------------------------------|
|                        | Cost US\$         | Seismic (km's) | Drilling (No of wells)          | Frac/ Test (No of tests) | Current Audited SPE Reserves/ Resource <sup>1</sup> | Success Case Additional Internal Estimates SPE Reserves/ Resource <sup>1</sup> | China Reserves Report  | Pilot Development & Gas Sales            |
| Sanjiaobei             | \$11m             | 110            | 6-7 + horizontal being reviewed | 10                       | 1,151 Bcf                                           | 200 Bcf                                                                        | Yes (approval)         | Yes (TB04 then other wells)              |
| Linxing West           | \$9m              | 200            | 5                               | 8                        | 1,423 Bcf                                           | 200 Bcf                                                                        | Yes (prepared)         | Yes (TB07, TB08, TB09, then other wells) |
| Linxing East (Deep)    | \$2m              | 100            | 1                               | 1                        | Nil                                                 | 800 Bcf                                                                        | No                     | No                                       |
| Linxing East (Shallow) | \$3m              | 60             | 5                               | 3                        | 324 Bcf                                             | N/A                                                                            | Yes (approval)         | Yes (to be defined)                      |
|                        | ~US \$25m         |                |                                 |                          | 2,898 Bcf                                           | 1,200 Bcf                                                                      |                        |                                          |

1 – Comprises mid case 100% Reserves, Contingent Resources and Prospective Resources - refer Resource Statements. East Linxing CBM Resources assessed by NSAI in 2008. Program timing is indicative only and reflects best estimates at the current time

# Experienced Board and Management Team

|                                                                |                                                                                                                                             |
|----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Gavin Harper</b><br>Executive Chairman                      | 36+ years oil & gas experience, including extensive experience in Asia                                                                      |
| <b>Peter Mills</b><br>Director                                 | 29 years oil & gas experience, technical and project development specialist; MD of Eureka Energy – Texas Shale Play                         |
| <b>John Chandler</b><br>Director                               | Lawyer with 30+ years experience in Asia focused on energy, resources and corporate governance                                              |
| <b>Bernie Ridgeway</b><br>Director                             | Sino Gas founder and formation shareholder; MD of Index with extensive Australian and international corporate experience                    |
| <b>Stephen Lyons</b><br>Managing Director<br>(Beijing based)   | 6 years with Sino Gas in Beijing, Chartered Accountant with extensive international corporate experience, formation shareholder in Sino Gas |
| <b>Frank Fu</b><br>Chief Operations Officer<br>(Beijing based) | 18+ years in oil, gas and CBM – the last 14 with Phillips and ConocoPhillips                                                                |
| <b>Colin Heseltine</b><br>China Strategic Consultant           | 40+ years senior diplomatic experience, mainly in Asia with a particular focus on China                                                     |

## Chinese PSCs

- High 'degree of fit' of projects with China's 12<sup>th</sup> 5 year plan
- 30/35 year Government approved PSCs
- China has 30+ year history of PSC operations with foreign companies

## Resource definition

- All wells on Linxing & Sanjiaobei PSCs' gas discoveries – demonstrated resource/reserve growth
- Multiple wells delivering substantial commercial gas flows
- New seismic program driving resource expansion
- Offset gas fields in production

## Project delivery

- Strong working relationships with key stakeholders
- 6 year track record of operatorship in China with history of project delivery
- Respected for technical capabilities – ranked as a “Top Operator” by Chinese Partners
- Chinese COO & team have delivered multiple significant offshore and onshore ODPs

## Project monetisation

- Strategic 3,000km<sup>2</sup> asset position in key Chinese gas producing basin
- >US\$1.2bn NPV P50 project value delivered to date – expected to increase
- Maximum asset equity interest retained
- Farm out to strategic partner at asset level



## Multiple funding sources under review

### **A\$6 million (gross) Placement & Share Purchase Plan (SPP)**

- A\$3.6 million raised end Oct - A\$0.4 million following shareholder approval 5 Dec 11
- SPP: A\$2 million underwritten – oversubscriptions can be accepted. Maximum A\$15,000 per shareholder. Closes 25 Nov 11
- Equity Facility suspended + all amounts outstanding repaid

### **Strategic Initiatives**

- Farm out to strategic partner at asset level
- Merrill Lynch appointed to advise on possible strategic opportunities
- Equity based alternatives: cornerstone investor, placement, option exercise (12.5 cents end 2012) would bring in A\$41.2 million
- Pilot Development revenue

## Multiple field & project activities underway

### Multiple continuing operations

- 2 new wells being drilled – SJB2, TB10
- Multiple flow tests underway – SJB1, TB04

### Reserves/Resources Upgrades in progress

- Linxing & Sanjiaobei PSCs will be independently re-assessed at year end
- 2012 path to Development to deliver growing reserves / resources

### Development approvals

- Pilots, pre-production activities & gas sales – multiple options being progressed
- Chinese Reserve Report underway on Sanjiaobei PSC, should start shortly on Linxing PSC
- Progress on track towards Overall Development Plan (ODP)

## Substantial gas assets in 2<sup>nd</sup> largest gas producing basin in China

- Uniquely placed to leverage growing demand for clean energy in China
  - experienced Board and Management Team
  - partnering with Chinese majors under international standard PSCs
  - 2.9Tcf<sup>1</sup> of independently verified gas Reserves and Contingent and Prospective Resources – set for upgrade off 2011 Work Program
  - multi-well commercial gas flows – several >1,000,000 scf/day
  - clear path to production and revenue
  - effectively managing potential risks
- Well placed to grow shareholder value given significant value upside and attractive project economics

# Disclaimer & Resource Statements

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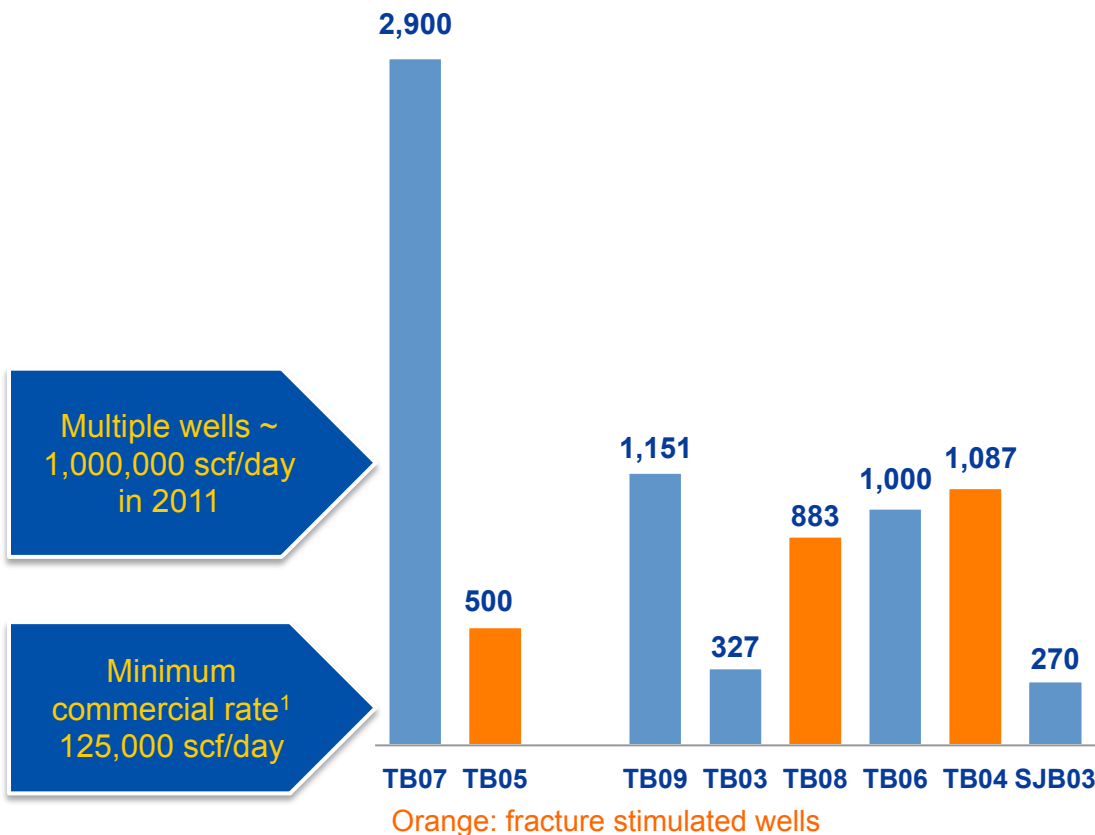
This presentation should be read in conjunction with other publicly available material. Further information including historical results and a description of the activities of SEH is available on our website [www.sinogasenergy.com](http://www.sinogasenergy.com)

## Resource Statements

The statements of resources in this presentation have been independently determined to Society of Petroleum Engineers' Petroleum Resource Management Systems standards by internationally recognised oil and gas consultants RISC Pty Ltd, except as otherwise noted. All resource figures quoted are mid case - 100%.

## Substantial gas flow rates achieved across multiple wells

Well gas flow rates (Mscf/day)<sup>1</sup>



- Significant further potential from additional untested “pay zones” + fracture stimulation + horizontal drilling

Individual well economics

|                           |             |
|---------------------------|-------------|
| EUR                       | ~ 2Bcf gas  |
| Drilling Cost             | US\$800,000 |
| Stimulation – single zone | US\$350,000 |



### Partnering with Chinese majors

- Linxing: China United Coal Bed Methane Company – 50% owned by CNOOC
- Sanjiaobei: CNPC – administrative partner being PetroChina Coal Bed Methane

### Security

- PSCs approved at Chinese Ministry of Finance & Commerce
- 30+ year history of PSCs in China

### Certainty

- 30-35 year PSC validity – 3 periods: exploration, development & production
- Favourable cost recovery mechanism for foreign partners

| Sino Gas PSC Contract Interests <sup>1</sup> |                                |                                                                   |                                                                                                |
|----------------------------------------------|--------------------------------|-------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
| PSC                                          | Working Interest (Exploration) | Net Interests (Production)                                        | Current Status                                                                                 |
| Linxing                                      | Sino Gas 100%                  | Sino Gas 64.75%<br>CUCBM 30.0%<br>CBM Energy 5.25% <sup>(1)</sup> | Contract Expiry 2028<br>Exploration Period extended to 31 Aug 2013                             |
| Sanjiaobei                                   | Sino Gas 100%                  | Sino Gas <sup>(2)</sup> 49.0%<br>CNPC 51.0%                       | Contract Expiry 2033<br>Exploration Period expired 31 Aug 08 - renewal underway <sup>(2)</sup> |

<sup>1</sup> - CBM Energy hold an option to gain an interest of 5.25% at Development at a cost of 7.5% of the historical costs and expenses

<sup>2</sup> - As a result of the Chinese ownership restructure, the Sanjiaobei PSC has only recently been transferred to CNPC. The Sanjiaobei PSC is administered by CNPC affiliate, PetroChina CBM (PCCBM). Sino Gas is working with PCCBM to extend the Exploration Period and to formalise the transfer of the interest from ChevronTexaco (for which Sino Gas & ChevronTexaco have signed a binding Deed of Assignment). These matters will be concluded at the time that formal approval is received from the Chinese MOFCOM.

## Beijing Office:

Suite 335, 3<sup>rd</sup> Floor, Office Tower A2  
Lido Place  
6 Jiang Tai Road  
Chaoyang District, Beijing, 100004  
People's Republic of China

## Perth Office:

311-313 Hay Street  
Subiaco, WA 6008  
Australia



Suite 335, 3rd Floor, Office Tower A2  
Lido Place  
6 Jiang Tai Road  
Chaoyang District, Beijing, 100004  
People's Republic of China

**Stephen J Lyons**  
Managing Director

Phone +86 10 6530 9260  
Fax +86 10 6530 9256  
Mobile +86 139 1148 1669  
Email [slyons@sinogasenergy.com](mailto:slyons@sinogasenergy.com)  
Web [www.sinogasenergy.com](http://www.sinogasenergy.com)



Suite 335, 3rd Floor, Office Tower A2  
Lido Place  
6 Jiang Tai Road  
Chaoyang District, Beijing, 100004  
People's Republic of China

**Gavin Harper**  
Chairman

Phone +86 10 6530 9260  
Fax +86 10 6530 9256  
Australian Phone +61 416 427 275  
Email [gharper@sinogasenergy.com](mailto:gharper@sinogasenergy.com)  
Web [www.sinogasenergy.com](http://www.sinogasenergy.com)