

Annual General Meeting 22 November 2011



EXPERIENCE IS THE DIFFERENCE...

David Dicker (Chairman & CEO)
welcomes you to the inaugural
annual general meeting of Dicker Data Ltd
as a listed public company

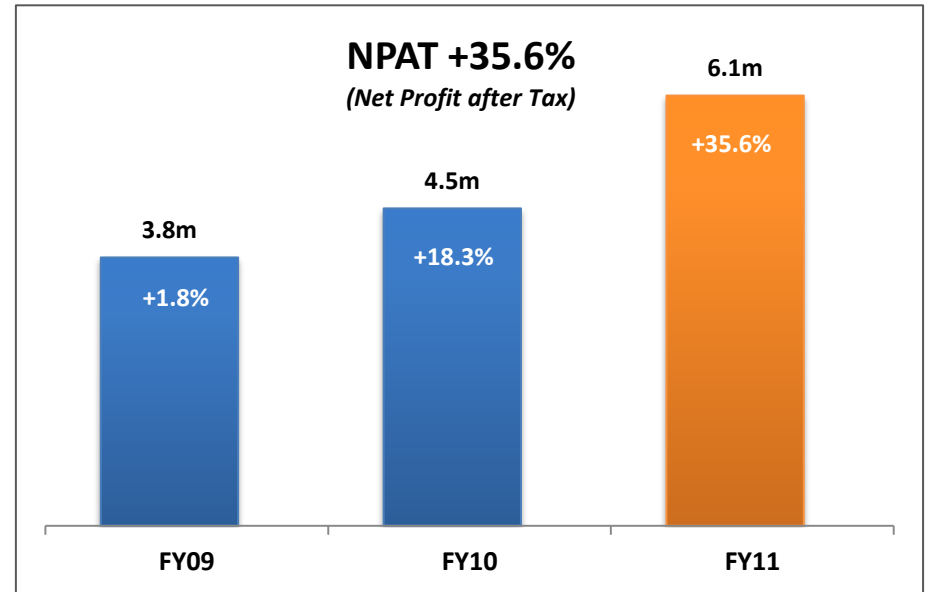
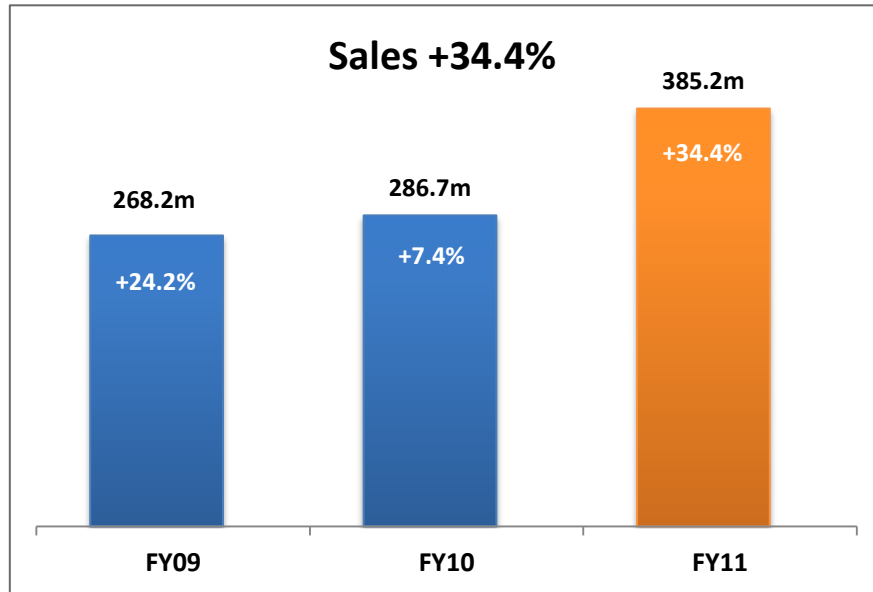
Agenda

- Receive and consider 2011 Financial Report
- Adoption of Remuneration Report
- Election of Director
- Review of Full Year Results
- Review of first quarter results
- Review of capital management structure
- Questions

FULL YEAR RESULTS

Annual General Meeting 2011

Continuation of strong growth in sales and earnings year on year



FINANCIAL HIGHLIGHTS

\$ million	FY2011	FY2010	Change
Sales revenue	385.2	286.7	+34.4%
Gross profit	26.2	17.9	+46.2%
Underlying earnings before tax ¹	10.1	6.5	+54.3%
Earnings before tax	8.8	6.5	+35.0%
Net profit after tax	6.1	4.5	+35.6%
Earnings per share (cents)	5.0	n/a	-
Dividends per share (cents) ²	3.0	n/a	-

Note:

1) *Excludes IPO expenses and non-cash losses on sold property*

2) *Based on declared and paid dividends since IPO*

Strong Financial Performance

Key drivers

- Enhanced warehouse capacity after moving into new purpose built building in November 2010
- Investment in additional sales and support staff from 65 employees in October 2010 to 85 employees in October 2011 has resulted in revenue and profit growth

FIRST QUARTER TRADING 2012 Financial Year

First quarter trading

\$ million	Q1 FY2012	Q1 FY2011
Sales revenue	110.6	71.3
Gross profit	8.5	2.7
Earnings before tax	3.4	(0.7)

- Strong sales in current quarter, representing 55% increase year on year
- Solid start to current quarter resulting in profit when compared to losses made in the same quarter in the previous year.

CAPITAL MANAGEMENT

Capital management

- One cent per share fully franked interim dividend paid May 2011
- Two cents per share fully franked final dividend paid in September 2011

QUESTIONS

THANK YOU