

BY ELECTRONIC LODGEMENT

ASX ANNOUNCEMENT



**CALTEX AUSTRALIA LIMITED**  
**ACN 004 201 307**

**LEVEL 24, 2 MARKET STREET**  
**SYDNEY NSW 2000 AUSTRALIA**

---

25 November 2011

Company Announcements Office  
Australian Securities Exchange

**CALTEX AUSTRALIA LIMITED**  
**CALTEX REFINER MARGIN UPDATE (OCTOBER 2011)**

An *ASX Release* titled "Caltex Refiner Margin Update (October 2011)" is attached for immediate release to the market.

**Peter Lim**  
**Company Secretary**

**Contact number:** (02) 9250 5562 / 0414 815 732

**Attach.**

# ASX Release

For immediate release

25 November 2011

## Caltex Refiner Margin Update (October 2011)

Caltex advises its realised lagged<sup>1</sup> Caltex Refiner Margin (CRM<sup>2</sup>) in respect of CRM sales from production for the month of October 2011.

| Measure                                 | October 2011  | October 2010   |
|-----------------------------------------|---------------|----------------|
| Unlagged CRM                            | US\$11.18/bbl | US\$5.09/bbl   |
| Impact of 7 day lag (negative)/positive | US\$0.91/bbl  | (US\$0.98/bbl) |
| Realised CRM                            | US\$12.09/bbl | US\$4.11/bbl   |
| CRM Sales from production               | 805MI         | 949MI          |

Despite a rise in the USD Dated Brent price in the last week of October compared with the last week of September, the increase in the AUD from the last week of September to the last week of October reduced the AUD Dated Brent price creating a positive lag impact on the CRM for October. Product margins strengthened during October as a result of the fire at the Shell Singapore refinery, particularly gasoline margins, supporting the Caltex Refiner Margin for October. However CRM sales from production were substantially lower than the same time last year due to the planned major maintenance at Kurnell during October. The Brent – Dubai spread was approximately US\$5.50/bbl during October and continues to put pressure on the CRM, compared to the long term Brent – Dubai spread of US\$3 – 4/bbl.

The unlagged Singapore Weighted Average Margin for October 2011 was US\$13.33/bbl.

### Notes

1. A fall in the Australian dollar crude price, particularly at the latter end of the month produces a positive lag effect on the CRM (i.e. increases the CRM) and, conversely, in the event of a rise in the Australian dollar crude price, a negative lag effect occurs (i.e. reduces the CRM) .
2. CRM represents the difference between the cost of importing a standard Caltex basket of products to eastern Australia and the cost of importing the crude oil required to make that product basket.

The CRM is calculated in the following manner:

Weighted Singapore product prices (for a standard Caltex basket of products)

Less: Reference crude price (from 1 January 2011 the Caltex reference crude marker is Dated Brent, in 2010 it was APPI Tapis)

Equals: Singapore Weighted Average Margin (Dated Brent basis)

Plus: Product quality premium  
Crude discount  
Product freight

Less: Crude premium  
Crude freight  
Yield Loss

Equals: Caltex Refiner Margin

The Caltex Refiner Margin is converted to an Australian dollar basis using the prevailing average monthly exchange rate.

CRM is just one contributor to the Replacement Cost Operating Profit (RCOP) EBIT earnings (excluding significant items). Other items contributing to the RCOP EBIT include Transport Fuels Marketing volume and margin, Lubricants and Specialties volume and margin, Non-Fuel Income and Other Margin less Operating Expenses.

### Analyst contact:

Frances van Reyk

Manager, Investor Relations

Phone: 02 9250 5378

Email: fvanrey@caltex.com.au