

TRISTAN GILBERTSON Group General Counsel & Company Secretary

5 December 2011

DIRECTOR INDEPENDENCE DETERMINATION

As required by NZX Listing Rule 3.3.3(b), the Telecom Board has determined that the following directors are (as specified below) independent or not independent, as defined by NZX Listing Rule 1.6.1:

Mark Verbiest Independent Paul Berriman Independent Maury Leyland Independent Charles Sitch Independent Independent Justine Smyth Independent Murray Horn Paul Reynolds Not independent Kevin Roberts Not independent

Yours faithfully

Tristan Gilbertson

Group General Counsel & Company Secretary

ENDS