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ASX ANNOUNCEMENT



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20 December 2011

Company Announcements Office
Australian Securities Exchange

CALTEX AUSTRALIA LIMITED
CALTEX REFINER MARGIN UPDATE (NOVEMBER 2011)

An *ASX Release* titled "Caltex Refiner Margin Update (November 2011)" is attached for immediate release to the market.



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Company Secretary

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Attach.

ASX Release

For immediate release

20 December 2011

Caltex Refiner Margin Update (November 2011)

Caltex advises its realised lagged¹ Caltex Refiner Margin (CRM²) in respect of CRM sales from production for the month of November 2011.

Measure	November 2011	November 2010
Unlagged CRM	US\$6.42/bbl	US\$7.60/bbl
Impact of 7 day lag (negative)/positive	(US\$0.83/bbl)	(US\$0.96/bbl)
Realised CRM	US\$5.59/bbl	US\$6.64/bbl
CRM Sales from production	795MI	937MI

The rising USD Dated Brent price combined with a lower AUD has contributed to a negative lag of US\$0.83/bbl for the month of November. Gasoline margins came under pressure in November as several regional refineries returned to service and ongoing weakness of the US gasoline market resulted in export of US gasoline to Asia, itself experiencing low gasoline demand. Middle distillates margins remained strong due to seasonal demand in the region, particularly from Japan and Korea. The Brent – Dubai spread narrowed significantly in November falling below the long term average Brent – Dubai spread of US\$3 – 4/bbl. However, CRM sales from production were substantially lower than the same time last year due to lower off-takes by competitors under buy-sell arrangements.

The unlagged Singapore Weighted Average Margin for November 2011 was US\$10.54/bbl.

Notes

1. A fall in the Australian dollar crude price, particularly at the latter end of the month produces a positive lag effect on the CRM (i.e. increases the CRM) and, conversely, in the event of a rise in the Australian dollar crude price, a negative lag effect occurs (i.e. reduces the CRM) .
2. CRM represents the difference between the cost of importing a standard Caltex basket of products to eastern Australia and the cost of importing the crude oil required to make that product basket.

The CRM is calculated in the following manner:

Weighted Singapore product prices (for a standard Caltex basket of products)

Less: Reference crude price (from 1 January 2011 the Caltex reference crude marker is Dated Brent, in 2010 it was APPI Tapis)

Equals: Singapore Weighted Average Margin (Dated Brent basis)

Plus: Product quality premium
Crude discount
Product freight

Less: Crude premium
Crude freight
Yield Loss

Equals: Caltex Refiner Margin

The Caltex Refiner Margin is converted to an Australian dollar basis using the prevailing average monthly exchange rate.

CRM is just one contributor to the Replacement Cost Operating Profit (RCOP) EBIT earnings (excluding significant items). Other items contributing to the RCOP EBIT include Transport Fuels Marketing volume and margin, Lubricants and Specialties volume and margin, Non-Fuel Income and Other Margin less Operating Expenses.

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