#### 2012 Interim Results

For the six months ended 31 December 2011

### **Briefing Presentation**



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#### 2012 Interim Results Summary



- Kupe & Tui fields
  - Steady revenues and sustained operating earnings
- NZ Exploration
  - Active farmout campaigns for Kakapo and Barque
- International Expansion
  - Cosmos development in Tunisia (FID due mid-2012)
  - Increasing presence in Indonesia
- Corporate
  - Strong balance sheet

# Financial Highlights

#### Financial Summary



Amounts in NZ\$ millions	Half Y/E 31 Dec 11	Half Y/E 31 Dec 10	Y/E Jun 11
Revenue	54.6	40.5	106.5
EBITDAX*	33.1	15.7	58.5
Exploration Write offs	(0.6)	(2.6)	(3.4)
Depreciation and Amortisation	(13.3)	(11.9)	(22.4)
EBIT**	19.2	1.2	32.6
Net Profit/(Loss) After Tax	2.3	(99.0)	(75.9)
Add back Abnormal Items***	17.4	103.8	106.5
Normalised Profit After Tax***	19.7	4.8	30.6
Net Operating Cash Flow	26.5	23.1	68.6

<sup>\*</sup> Earnings before interest, tax, depreciation, amortisation and exploration

<sup>\*\*</sup> Earnings before interest and tax.

<sup>\*\*\*</sup> Abnormal Items comprising foreign exchange losses and gains and Pike River Coal Limited related losses.

#### Contribution by Field



Amounts in NZ\$ millions	Kupe	Tui	Other	Half Y/E Dec 11
Revenue	37.1	17.5	-	54.6
EBITDAX*	24.7	12.2	(3.8)	33.1
Exploration Write offs	-	-	(0.6)	(0.6)
Depreciation and Amortisation	(10.3)	(2.8)	(0.2)	(13.3)
EBIT**	14.4	9.4	(4.6)	19.2

<sup>\*</sup> Earnings before interest, tax, depreciation, amortisation and exploration

<sup>\*\*</sup> Earnings before interest and tax.

#### Abnormal Items



Amounts in NZ\$ millions	Half Y/E 31 Dec 11	Half Y/E 31 Dec 10	Y/E Jun 11
Pike River Coal Ltd related losses:			
- Equity Investment impairment	-	(77.1)	(77.1)
- Net Fair Value loss on Bonds	(4.1)	(7.5)	(6.4)
- Impaired debt and interest	(18.1)	(13.3)	(14.6)
- Coal Option Impairment	-	(0.7)	(0.7)
Total PRCL Losses	(22.2)	(98.6)	(98.8)
Foreign Exchange Gains (losses)	4.8	(5.2)	(7.7)
Total Abnormal Items	(17.4)	(103.8)	(106.5)

#### Cash & Debt Position 31 Dec 2011



#### Total Cash (NZ\$)

- \$191.5 million cash balance at 31 December 2010
- 40% held in US dollars, balance in NZ dollars

#### Debt Position (NZ\$)

- \$8.5 million paid off Westpac Debt Facility during period
- Remaining balance \$54.8 million to be repaid by March 2015

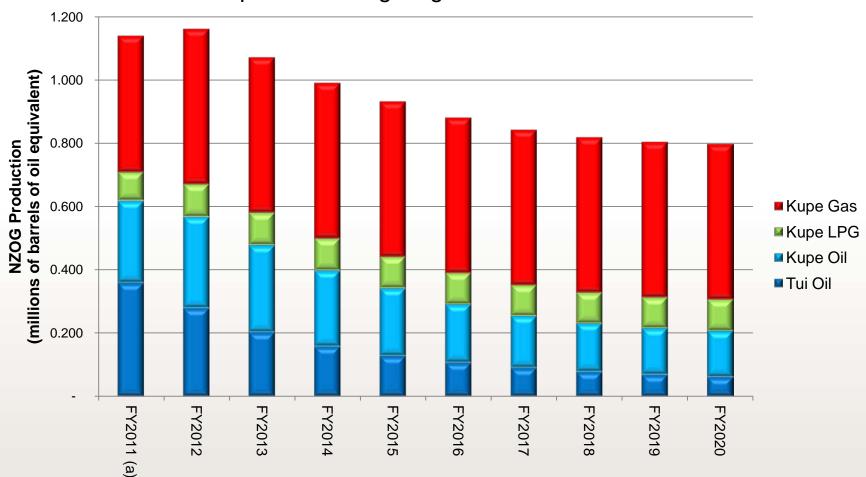
#### Net Cash (NZ\$)

- \$136.7 million at 31 December 2011
- Includes \$41.0 million recovered from PRCL
- Up from \$49 million in Dec 2010 and \$86 million in June 2011

#### **Production Forecast**



- On track to meet FY2012 forecasts
- Two fields provide strong long-term cashflows



## Operational Highlights



## Kupe Gas and Oil Field

- NZOG's largest revenue source
  - \$37.1 million for six month period
- NZOG's share of production for half year:
  - 1.45 PJ of sales gas
  - 139,000 barrels of light oil
  - 6,300 tonnes of LPG
- Slightly higher production expected in second half
- Kupe contribution to earnings
  - \$14.4 million EBIT



## Tui Area Oil Fields NZOG 12.5%

- Tui continues to make valuable contribution
  - \$17.5 million for six month period
- NZOG's share of production for half year:
  - 148,000 barrels
- On track to achieve full year forecast of 275,000 barrels
- Tui contribution to earnings
  - \$9.4 million EBIT



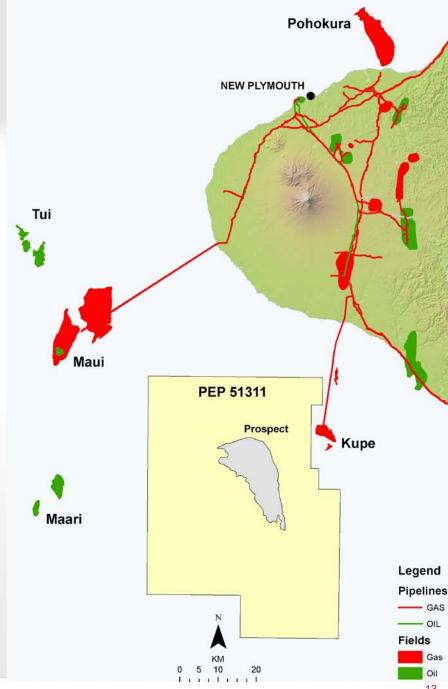
#### Portfolio Development



- Lower cost exploration acreage in Indonesia
- Promising development opportunity and exploration acreage in Tunisia
- Active farm out campaigns for Kakapo in Taranaki Basin and Barque in Canterbury Basin
- Focus on New Zealand opportunities ongoing

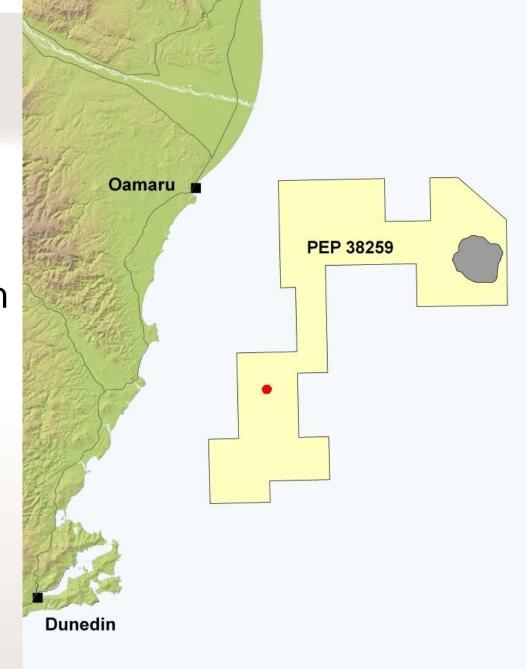
#### NZ: Kakapo

- Kakapo prospect has estimated mean prospective resources over 200 mmbbls
- NZOG seeking suitable drilling rig and additional partner
- Looking at drilling in 2012/13 summer



#### NZ: Barque

- NZOG has taken on Operatorship
- International campaign to attract additional partner into joint venture
- "Drill or drop" decision required by August



#### Tunisia: Cosmos Concession



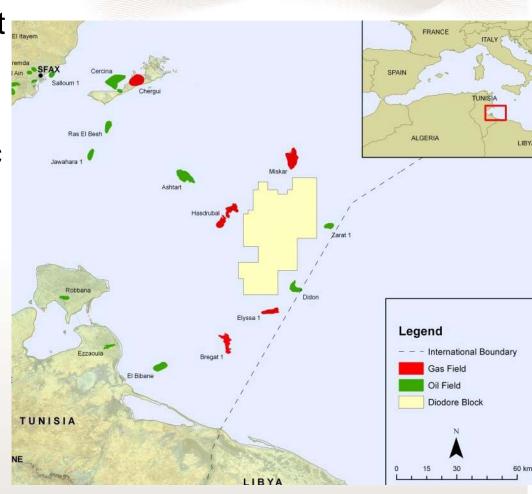
- Existing discovery
  - 6.3 mmbbls with potential upside
- 40% stake acquired
  - US\$3m upfront payment
  - US\$19m contribution to partner's cost if development proceeds
- Reservoir
   assessment and
   engineering design
   under way
  - FID decision mid-2012



#### Tunisia: Diodore Block



- 2 year prospecting permit
- On trend with producing fields
- Existing 2D & 3D seismic coverage
- New 470km 2D Seismic Survey completed
- Analysis will determine whether an exploration permit is applied for
- NZOG will look to farmdown ahead of drilling



#### Indonesia



- Working with Indonesian-focused partner
- Current focus on Sumatra
- 22.5% stake in permit with drilling imminent
- Two Joint Study
   Agreements (JSA)
   awarded and 3<sup>rd</sup>
   applied for
- Other opportunities under assessment



#### Delivering on a growth promise



#### Evolution of the Strategy - a change of emphasis

- NZOG has been focused in last two years on opportunity assessment (acquisition) to achieve country entry
- With core areas established, the focus is now on enhancing market position (capability), and
- Building our own exploration opportunities to increase value and supplement acquisitions

#### Exploration activities

- Higher value achieved when successful
- Portfolio of different types of activity
- Within a targeted activity set

(Three regions, mostly conventional, gas or oil, onshore and offshore)

#### Delivering on a growth promise



- Aim for about NZ\$35m/year in exploration investment
- Say, 5 projects averaging NZ\$7m (NZOG share)
- Some generated internally (and farmed down)
- Farm in or other acquisition deals to fill portfolio gap



#### Outlook - the year ahead



#### 2012 activity:

- Possible drilling in offshore Taranaki (Kakapo)
- Assessment of NZ blocks offer
- Cosmos oil field development decision in Tunisia
- Seismic data analysis for Diodore block, Tunisia
- Exploration drilling in Indonesia (Kisaran block)
- Indonesia studies and possible acreage acquisition
- NZOG has resources and capability to do more
  - Actively pursuing further opportunities
  - Build substantial portfolio to provide diversity, spread risk and create long term shareholder value

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