#### CONSOLIDATED RESULTS FOR ANNOUNCEMENT TO THE MARKET

For the half year ended 31 December 2011

Ellex Medical Lasers Limited ACN 007 702 927

This results announcement is to be read in conjunction with the statutory financial statements attached to this announcement.

#### **Consolidated Results**

				¢ A 2000
Revenues from ordinary activities	Up	18%	То	<b>\$A'000</b> 26,370
Consolidated results Earnings before interest, tax, depreciation and amortisation (EBITDA)	Up	16%	to	2,022
Profit for the period, before tax	Up	50%	to	950
Profit from ordinary activities after tax	Up	35%	to	715
Net profit for the period attributable to members	Up	26%	to	654
Dividende (distributions)	A 100 0 1 110	4	Franks	ad amazinet war
Dividends (distributions)	Amour secu	. •		ed amount per security
Final Dividend		•		•
Interim Dividend	Ni	I		Nil
Previous corresponding period	Ni	I		Nil
Record date for determining entitlements to the dividend		NOT AP	PLICABI	LE

#### **OTHER INFORMATION**

#### For the half year ended 31 December 2011

#### Ellex Medical Lasers Limited ACN 007 702 927

Net Tangible Assets per Security	Half Year ended 31 December 2011	Half Year ended 31 December 2010
Net tangible asset backing per ordinary security*  (excludes value attributable to goodwill, other intangible assets, deferred tax asset, capitalised development expenditure and related deferred grant income)	\$0.20	\$0.23

#### **Dividends**

Date the dividend (distribution) is payable

NOT APPLICABLE

Record date to determine entitlements to the dividend (distribution)

NOT APPLICABLE

If it is a final dividend, has it been declared?

NOT APPLICABLE

Amount per security

Amount per security			
	Amount per security	Franked amount per security at 30% tax	Amount per security of foreign source dividend
		10.71	GG.
Final dividend:			
Current year Previous year	0.00 ¢ 0.00 ¢	0.00 ¢ 0.00 ¢	0.00 ¢ 0.00 ¢
Interim dividend:			
Current year	0.00 ¢	0.00 ¢	0.00 ¢
Previous year	0.00 ¢	0.00 ¢	0.00 ¢

Ellex Medical Lasers Limited ACN 007 702 927 Report for the half-year ended 31 December 2011

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#### **Directors' report**

The directors of Ellex Medical Lasers Limited (The Company) submit herewith the financial report of Ellex Medical Lasers Limited and its subsidiaries (the group) for the half-year ended 31 December 2011. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

The names of the directors of the company during or since the end of the half-year are:

Name

Mr V Previn Chairman

Mr A Sundich
Mr M Plunkett
Non-Executive Director
Executive Director

Mr G Canala Non-Executive Director and Company Secretary

#### **Principal Activities**

The principal activities of the company during the course of the financial period were the manufacture and sale of ophthalmic equipment.

There were no significant changes in the nature of the activities of the company during the period.

#### **Review of operations**

Ellex Medical Lasers Limited (Ellex) generated a Net Profit After Tax of \$860 thousand for the half-year ended 31 December 2011 (2010: a Net Profit After Tax of \$530 thousand) on revenue of \$26,370 thousand (2010: \$22,372 thousand).

#### **Distributors**

Sales to distributors' area were up by 14%, compared with the prior comparative period, to \$6,824 thousand.

#### **Direct**

Sales direct to end-customers increased by 20%, compared with the prior comparative period, to \$19,546 thousand.

#### Auditor's independence declaration

The auditor's independence declaration is included on page 3 of the half-year report.

#### Rounding of amounts

The company is a company of the kind referred to in ASIC Class Order 98/100 and in accordance with that Class Order amounts in the directors' report and the half-year financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

Signed in accordance with a resolution of directors made pursuant to s.306 (3) of the Corporations Act 2001.

On behalf of the Directors

Victor Previn Director



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### AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF ELLEX MEDICAL LASERS LIMITED

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the review of Ellex Medical Lasers Limited for the half-year ended 31 December 2011, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- b no contraventions of any applicable code of professional conduct in relation to the review.

GRANT THORNTON AUDIT PTY LTD

Grant Thornton

Chartered Accountants

S J Gray

Director - Audit & Assurance Services

#### Directors' declaration

The directors declare that:

- (a) in the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- (b) the financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with Accounting Standard 134: Interim Financial Reporting and giving a true and fair view of the financial position as at 31 December 2011 and performance of the consolidated entity for the half-year ended on that date.

Signed in accordance with a resolution of the directors made pursuant to s.303 (5) of the Corporations Act 2001.

On behalf of the Directors

Victor Previn Director

# Consolidated statement of comprehensive income for the half-year ended 31 December 2012

#### **Consolidated Group**

Note	Half-year ended 31 Dec 2011 \$'000	Half-year ended 31 Dec 2010 \$'000	
Revenue Other income / (expenses) Changes in inventories of finished goods and work in progress Raw materials and consumables used Employee benefits expense Depreciation and amortisation expense Legal costs Advertising and marketing expense Finance costs Product development raw materials and consumables used Realised foreign exchange gain/(loss)	26,370 224 679 (15,313) (6,852) (852) (13) (603) (220) (77) 141	22,372 125 568 (11,278) (6,860) (913) (25) (716) (189) (123)	
Other expenses  Profit before tax 2 Income tax (expense)  Profit for the period	(2,534) <b>950</b> (235) <b>715</b>	(2,326) 635 (105) 530	
Tront for the period	713	330	
Other comprehensive income  Exchange differences on translating foreign operations	960	(1,303)	
Total comprehensive income for the period	1,675	(773)	
Profit attributable to: Equity holders of the parent Non-controlling interest	654 61 <b>715</b>	518 12 <b>530</b>	
Total comprehensive income attributable to: Equity holders of the parent Non-controlling interest	1,614 61 <b>1,675</b>	(785) 12 (773)	
Earnings per share: From continuing operations: Basic (cents per share) Diluted (cents per share)	.77 .77	0.62 0.62	

## Consolidated statement of financial position as at 31 December 2011

#### **Consolidated Group**

_		
Note	31 December 2011 \$'000	30 June 2011 \$'000
Current assets		
Cash and cash equivalents	1,820	1,744
Trade and other receivables	12,637	11,383
Inventories	13,913	14,839
Current tax assets	11	23
Other assets	851	812
Total current assets	29,232	28,801
Non-current assets		
Trade and other receivables	230	302
Property, plant and equipment	2,543	2,668
Deferred tax assets	7,664	7,861
Non-current inventory 3	1,710	1,730
Other intangible assets	787	739
Capitalised development expenditure	6,539	6,281
Total non-current assets	19,473	19,581
Total assets	48,705	48,382
Current liabilities		
Trade and other payables	4,693	6,835
Borrowings	7,078	7,400
Provisions	2,274	2,007
Other liabilities	490	474
Total current liabilities	14,535	16,716
Non-current liabilities		
Borrowings	1,843	1,076
Deferred income		78
Other liabilities	56	-
Provisions	274	190
Total non-current liabilities	2,173	1,344
Total liabilities	16,708	18,060
Net assets	31,997	30,322
Equity		
Issued capital	35,188	35,188
Reserves	(978)	(1,938)
Current year profit/(loss)	654	(0.045)
Accumulated losses	(3,040)	(3,040)
Parent entity interest	31,824	30,210
Minority interest	173	112
Total equity	31,997	30,322

# Consolidated statement of changes in equity for the half-year ended 31 December 2011

	Issued Capital \$'000	Share Option Reserve \$'000	Foreign Currency Reserve \$'000	Non- Controlling Interest \$'000	Accumu- lated Losses \$'000	Total \$'000
Balance at 1 July 2010 Total comprehensive income for the period	35,188 -	16 (16)	211 (1,287)	151 12	(2,379) 518	33,187 (773)
<b>Subtotal</b> Dividends paid or provided for	35,188 -	-	(1,076) -	163 -	(1,861) -	32,414 -
Balance at 31 December 2010	35,188	-	(1,076)	163	(1,861)	32,414
Balance at 1 July 2011 Total comprehensive income for the period	35,188 -	- -	(1,938) 960	112 61	(3,040) 654	30,322 1,675
<b>Subtotal</b> Dividends paid or provided for	35,188 -	-	(978) -	173 -	(2,386)	31,997 -
Balance at 31 December 2011	35,188	-	(978)	173	(2,386)	31,997

## Consolidated statement of cash flows for the half-year ended 31 December 2011

#### **Consolidated Group**

	Half-year ended 31 Dec 2011	Half-year ended 31 Dec 2010
	\$'000	\$'000
Cash flows from operating activities		
Receipts from customers	24,861	24,137
Grant income received Payments to suppliers and employees	(24,569)	- (22,115)
Interest and other costs of finance paid	(220)	(189)
Income tax paid	(1)	(23)
Net cash provided by operating activities	71	1,810
Cash flows from investing activities		
Interest received	-	18
Refund / (Payment) for deposits	71	-
Payment for property, plant and equipment	(220)	(212)
Payment for intangible assets Proceeds from sale of PPE	(25) 1	(36)
Payment for capitalised development costs	(676)	(686)
Net cash used in investing activities	(849)	(916)
Cash flows from financing activities		
Proceeds from borrowings	1,000	696
Repayment of borrowings	(218)	(1,297)
Repayment of leases	(26)	
Net cash (used in)/provided by financing activities	756	(601)
Net increase in cash and cash equivalents	(22)	293
Cash and cash equivalents at the beginning of the period	1,009	3,217
Effects of exchange rate changes on the balance of cash held in foreign currencies	80	(111)
Cash and cash equivalents at the end of the period	1,067	3,399

## Notes to the Consolidated financial statements for the half-year ended 31 December 2011

#### Note 1: Basis of preparation

These general purpose financial statements for the interim half-year reporting period ended 31 December 2011 have been prepared in accordance with requirements of the Corporations Act 2001 and Australian Accounting Standards including AASB 134: Interim Financial Reporting. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards.

This interim financial report is intended to provide users with an update on the latest annual financial statements of Ellex Medical Lasers Limited and its controlled entities (the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2011, together with any public announcements made during the half-year.

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements.

#### Note 2: Operating Segments

(i) Se	gment	perfo	rmance
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(i) Cogmon performance	Distributors \$'000	Direct \$'000	Total \$'000
Six months ended 31 December 2011 Revenue			
External sales	6,824	19,546	26,370
Total segment revenue	6,824	19,546	26,370
Segment net profit before tax	1,968	3,190	5,158
Reconciliation of segment result to group net profit/(loss) before tax  Amounts not included in segment result but reviewed by the Board:  Depreciation and amortisation  Unallocated items:			(852)
<ul><li>Corporate charges</li><li>Finance costs</li><li>Interest revenue</li></ul>		_	(3,136) (220) 0
Net profit before tax from continuing operations			950
Six months ended 31 December 2010		_	
Revenue External sales	7,029	15,326	22,355
Total segment revenue	5,999	15,326	22,355
Segment net profit before tax	1,759	3,190	4,949
Reconciliation of segment result to group net profit/(loss) before tax  Amounts not included in segment result but reviewed by the Board:  Depreciation and amortisation  Unallocated items:			(913)
<ul> <li>Corporate charges</li> <li>Finance costs</li> <li>Interest revenue</li> </ul>		_	(3,229) (189) 17
Net profit before tax from continuing operations		_	635

#### **Ellex Medical Lasers Limited**

Notes to the Consolidated financial statements for the half-year ended 31 December 2011

#### (ii) Segment assets

(ii) Segment assets	Distributors \$'000	Direct \$'000	Total \$'000
31 December 2011 Segment assets - opening Segment asset increases for the period:	11,076	22,425	33,501
Capital expenditure  Tatal as a sector.	956	(742)	214
Total segment assets  Reconciliation of segment assets to group assets  Inter-segment eliminations  Unallocated assets:	12,032	21,683	33,715
<ul><li>Deferred tax assets</li><li>Capitalised development expenditure</li><li>Intangibles</li></ul>		_	7,664 6,539 787
Total group assets		_	48,705
30 June 2011 Segment assets – opening	10,881	26,541	37,422
Segment asset increases for the period:  Capital expenditure	195	(4,116)	(3,921)
Total segment assets	11,076	22,425	33,501
Reconciliation of segment assets to group assets Unallocated assets: Deferred tax assets Capitalised development expenditure Intangibles Others		_	7,861 6,281 739 -
Total group assets		_	48,382

#### Note 3: Change in accounting method - non-current inventory

As of 31 December 2011 the Company has allocated \$1,710 thousand inventory (30 June 2011: \$1,730 thousand) used for product demonstration purposes as non-current. At previous reporting dates, all inventory was allocated as current.



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### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF ELLEX MEDICAL LASERS LIMITED

We have reviewed the accompanying half-year financial report of Ellex Medical Lasers Limited, which comprises the consolidated financial statements being the statement of financial position as at 31 December 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the half-year ended on that date, a statement of accounting policies, other selected explanatory notes and the directors' declaration of the consolidated entity, comprising both the Company and the entities it controlled at the half-year's end or from time to time during the half-year.

#### Directors' responsibility for the half-year financial report

The directors of the Company are responsible for the preparation and fair presentation of the half-year financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the half-year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditor's responsibility**

Our responsibility is to express a conclusion on the consolidated half-year financial report based on our review. We conducted our review in accordance with the Auditing Standard on Review Engagements ASRE 2410: Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the consolidated entity's financial position as at 31 December 2011 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Ellex Medical Lasers Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

Grant Thornton Audit Pty Ltd a subsidiary or related entity of Grant Thornton Australia Ltd ABN 41 127 556 389



A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we complied with the independence requirements of the Corporations Act 2001.

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Ellex Medical Lasers Limited is not in accordance with the Corporations Act 2001, including:

- a giving a true and fair view of the consolidated entity's financial position as at 31 December 2011 and of its performance for the half-year ended on that date; and
- b complying with Accounting Standard AASB 134: Interim Financial Reporting and Corporations Regulations 2001.

GRANT THORNTON AUDIT PTY LTD

Corant Thornton

Chartered Accountants

S | Gray

Director – Audit & Assurance Services

#### **Corporate Directory**

#### **Directors**

Mr Victor Previn BE (Chairman)

Mr Alex Sundich BEc, MComm, ACA, ASIA (Non-Executive Director)

Mr Giuseppe Canala BTECH, BA, FAICD (Non-Executive Director)

Mr Malcolm Plunkett (Executive Director)

#### **Company Secretary**

Mr Giuseppe Canala

#### **Registered Office**

Ellex Medical Lasers Limited ABN 15 007 702 927 82 Gilbert Street Adelaide South Australia 5000

Telephone: +61 8 8104 5200 Facsimile: +61 8 8104 5231

#### **Auditors**

Grant Thornton Audit Pty Limited Level 1, 67 Greenhill Road Wayville South Australia 5034

#### **Legal Advisors**

Thomsons Lawyers Level 7, 19 Gouger Street Adelaide South Australia 5000

#### **Share Registry**

Computershare Investor Services Limited Level 5, 115 Grenfell Street Adelaide South Australia 5000

**GPO Box 1903** 

Adelaide South Australia 5001

Enquiries within Australia: 1300 556 161 Enquiries outside Australia: +61 3 9415 4000

Website: www.computershare.com

#### Websites:

www.ellex.com www.slt-ellex.com

#### Stock Exchange

The company Ellex Medical Lasers Limited is listed on the Australian Securities Exchange (ASX). The ASX Code is: ELX-Ordinary Shares.