

9 March 2012

Australian Securities Exchange Limited
Exchange Centre
Level 4
20 Bridge Street
Sydney NSW 2000

Dear Sir / Madam

SHAREHOLDER DISCOUNT OFFER

Cedar Woods Properties Limited is pleased to advise the Shareholder Discount Scheme terms and conditions have been amended.

Shareholders satisfying the eligibility requirements are now entitled to 2.5% discount off the list price of houses and apartments in the company's developments (excluding joint venture or syndicate projects). No discounts were previously available for houses and apartments under the scheme.

The 5% discount off the list price of residential lots continues to apply for qualifying shareholders.

This change is effective immediately. The full terms and conditions of the Scheme are attached.

Yours sincerely



Paul Freedman
COMPANY SECRETARY

CEDAR WOODS PROPERTIES LIMITED

SHAREHOLDER DISCOUNT OFFER

5% DISCOUNT ON LAND AND 2.5% DISCOUNT ON HOUSES & APARTMENTS IN CEDAR WOODS PROJECTS

TERMS AND CONDITIONS

- Shareholders are entitled to a 5% discount off the listed sale price of any residential lot and 2.5% off the listed sale price of any house or apartment within selected developments;
- Shareholders must have held a minimum number of 5,000 shares for at least 12 months before purchasing a lot, house or apartment to qualify for the discount;
- There is no limit to the number of lots, houses or apartments, which a shareholder may purchase under the scheme, subject to any statutory restrictions;
- The shareholder discount is 5% per lot and 2.5% per house or apartment. Joint holders are counted as one for the purpose of the discount;
- The shareholder discount applies to the list price only and does not apply in addition to other special promotions or discounts;
- The shareholder discount scheme does not apply to lots or dwellings in joint venture or syndicate projects;
- The shareholder discount scheme does not apply to housing contracts that shareholders enter into with independent builders on land purchased in the company's developments;
- The shareholder discount applies in addition to landscaping and fencing rebates, where available;
- No shareholder discount card will be issued; purchasers need only declare themselves as qualifying shareholders at the time of purchase to be eligible to apply for the discount;
- The property must be purchased in the name of the shareholder or a registered entity directly associated with the shareholder;
- The property must be purchased directly through the company or its designated sales agent to receive the discount;
- The Company reserves the right to administer the scheme at its discretion and alter the above terms and conditions without prior notice. Shareholders will be advised of any significant changes by lodgement of a notice at the Australian Securities Exchange and subsequently in the company's regular reports to shareholders.