

FOR IMMEDIATE RELEASE

## **Data#3 wins Microsoft Licensing contract for the Federal Government**

### **Summary:**

- **Data#3 appointed to provide Microsoft Large Account Reseller deliverables to the Federal Government**
- **Competitive tender process started in November 2011**
- **New agreement builds on Data#3's successful provision of services under previous agreement that generated meaningful licensing efficiencies for the Federal Government**
- **Term of new agreement will be for at least three years**

**March 15, 2012: Brisbane, Australia:** Australian Information and Communications Technology leader Data#3 Limited (ASX: DTL), is pleased to announce that it was the successful tenderer under FIN11/AGIO11 for the supply of Microsoft Large Account Reseller (LAR) deliverables to the entire Federal Government.

Having supplied these services to the Federal Government for the past four years, the new agreement will last for at least the next three years and should lead to further efficiencies in Microsoft licensing procurement and management for the Federal Government.

With Data#3's previous agreement approaching expiration, the Federal Government recently went to open tender. The Government's decision to continue sourcing Microsoft LAR services from Data#3 reflects the company's success in delivering value to the Federal government.

Under the new agreement, Data#3, with its substantial experience in successfully managing large government and whole of government volume licensing agreements, will work with all Federal Government agencies to maximise the value of their investment in Microsoft software.

Data#3 Managing Director John Grant said that the company was delighted to have been selected for the contract.

"It's a great result. The Federal Government's decision to award its whole of government Microsoft licensing contract to Data#3 recognises the benefits generated from the previous agreement and allows the relationship to take Microsoft licensing procurement and management to the next level.

"This successful tender follows a number of recent wins for Data#3, including being recognised as Microsoft's number one Large Account Reseller (LAR) in Australia and partner of the year for Server Platform, Systems Management and Desktop. Winning this competitive contract following our recent awards, in particular from Microsoft, consolidates Data#3's position as Australia's leading software licensing provider," added Grant.

**ENDS**

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## About Data#3

Data#3 Limited (DTL) is an ASX listed company that provides market leading technology solutions across a wide range of industries throughout Australia and Asia Pacific.

We consult with our customers to help them design, deploy and manage technology solutions through our five specialist businesses:

- **Licensing Solutions:** for software licensing, asset management and workforce productivity
- **Product Solutions:** for hardware procurement, warehousing, configuration, deployment and disposal
- **Integrated Solutions:** for strategic consulting, and the design and deployment of the datacentre, network and desktop infrastructure
- **Managed Services:** for essential support and hardware maintenance, selective outsourcing, and cloud-based infrastructure and software as a service
- **People Solutions:** for contractor and permanent recruitment, and human capital performance management

Data#3 reported revenues of \$697 million in the 2010/11 financial year and has approximately 1,000 employees. The company is headquartered in Brisbane and has offices across Australia.

**More information about Data#3 and its solution offerings is available at <http://www.data3.com.au>**