3 April 2012

UBS EMERGING COMPANIES CONFERENCE

AHG is presenting at the UBS Emerging Companies Conference in Sydney on 3 April 2012.

Attached are the presentation slides for release to the market.

-ends-

About AHG

Automotive Holdings Group Limited (ASX: AHE) is a diversified automotive retailing and logistics group with operations in every Australian mainland state and in New Zealand.

AHG is Australia's largest automotive retailer with 121 dealership franchises located across Australia and in New Zealand. Its major operations are in Western Australia, New South Wales, Queensland and Victoria and include 10 out of the top 11 manufacturers in Australia. AHG also sells six leading truck and bus brands.

AHG operates logistics businesses throughout Australia through subsidiaries Rand Transport and Harris Refrigerated Transport (transport and cold storage), AMCAP and Covs WA (motor parts and industrial supplies distribution), VSE, providing vehicle storage and engineering, Genuine Truck Bodies, which provides body building services to the truck industry, and KTM Sportmotorcycles (motorcycle importation and distribution in Australia and New Zealand).

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AUTOMOTIVE HOLDINGS GROUP

UBS Emerging Companies Conference

3 April 2012




Presentation Outline

- AHG Summary
- AHG Operating Highlights
- Market Update
- Automotive update and growth opportunities
- Logistics update and growth opportunities
- Capital management
- Outlook
- Questions

AHG Summary

AHG Automotive Holdings Group

Background

- Established in 1952
- Operations in all mainland states of Australia
- Multiple revenue streams
- ASX listed in 2005

Key Market Statistics

• Share price[1]	$2.38
• Shares on issue	260.7m
• Market capitalisation[1]	$620.4m
• Operating EPS FY11	22.75 cps[2]
• Fully franked dividend	17.0 cents[3]

Business Activities

- 124 dealership franchises
- Rand Transport
- Harris Refrigerated Transport
- AMCAP Distribution Centre
- Covs WA
- KTM Sportmotorcycles
- VSE/GTB

Summary Financials – HY 31 Dec

	HY11 *($m)*	HY12 *($m)*	Var. *(%)*
Revenue	$1,689.3	$1,911.3	113%
EBITDA	$65.9	$77.6	118%
EBITDA %	3.9	4.1	104%
EBIT	$56.6	$64.2	113%
NPAT	$29.6	$32.6	110%

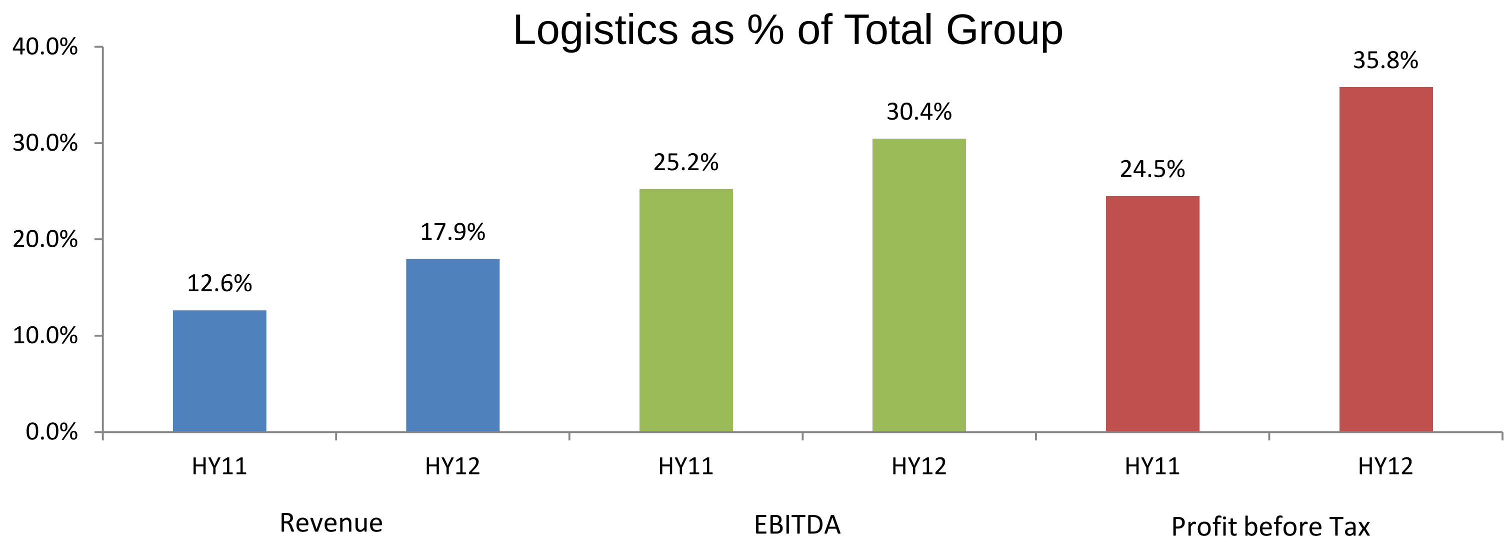
[1] as at 31 March 2012

[2] as at 30 June 2011 (operating results excluding non-recurring items – impairment $19.9m and acquisition-related costs $1.3m (net of tax))

[3] 10.0 cents final dividend September 2011 and 7.0 cents interim dividend April 2012

AHG HY12 Operating Highlights

- **Diversified revenue and profit streams** – increased contributions from Logistics operations:



- **3 acquisitions completed** in 2011-12 financial year – Covs, Harris and Daimler – with further pending

Positive Macro Climate

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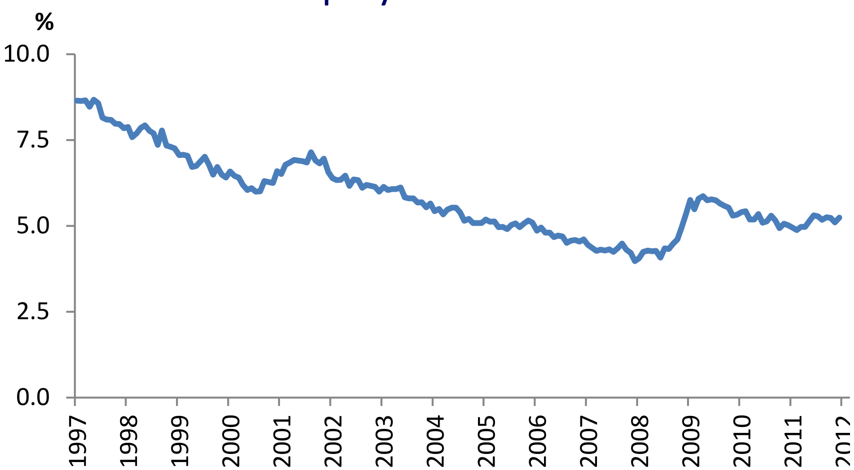
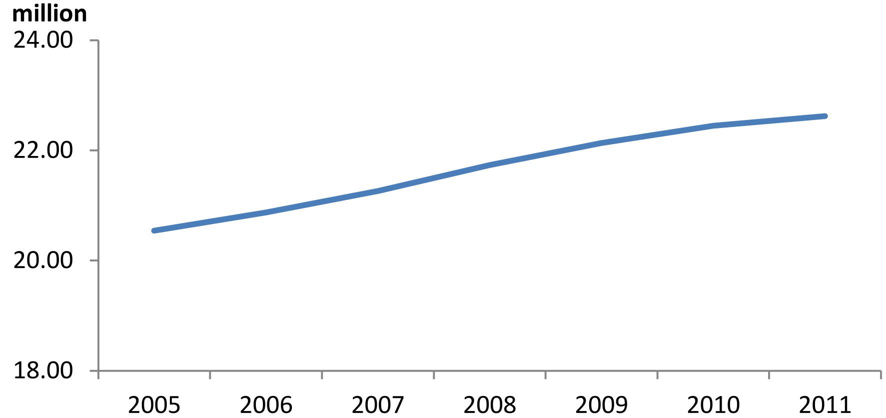
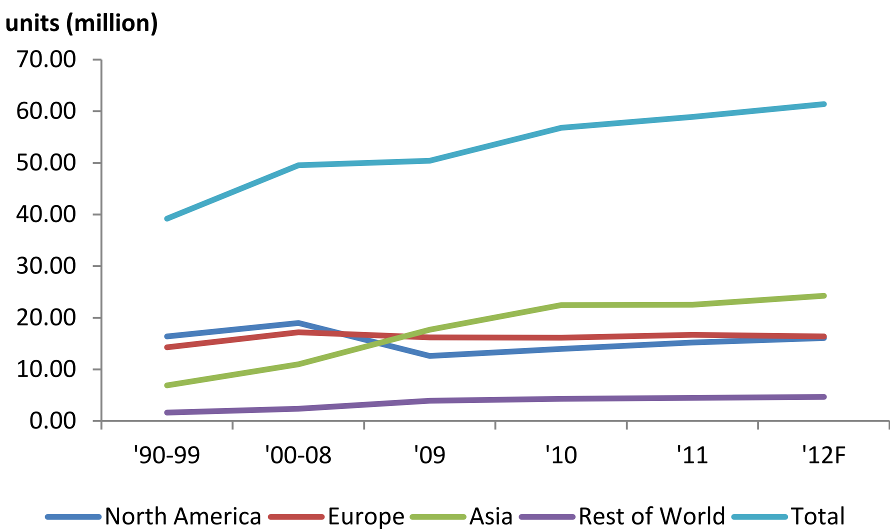
Low unemployment levels in Australia [1]



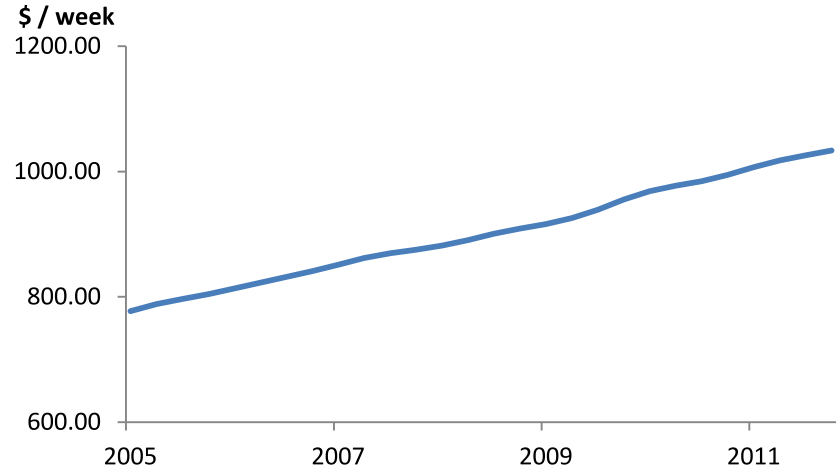
Rising Australian population growth [1]



Global vehicle sales outlook positive [2]



Australian weekly income continues to rise [1]

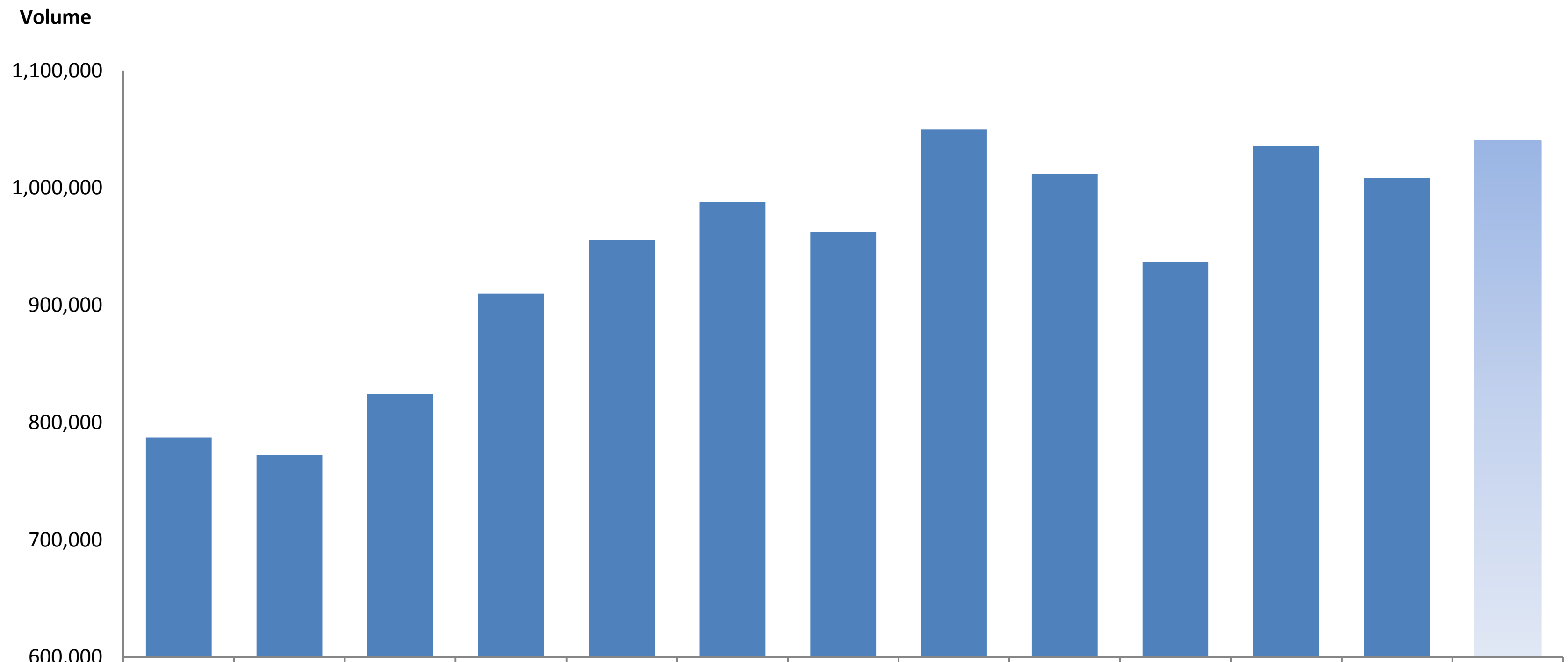


[1] ABS [2] Scotiabank Global Auto report (March '12)

Good time to buy a new vehicle

- Car affordability at its best level in decades
- 30 weeks average wage to afford base Commodore or Falcon - 32 weeks only 18 months ago
- Improved fuel economy
- Low interest rates
- Strong AUD$
- Fixed price service offers are reducing ownership costs and improving service retention

Automotive Retail – Australian New Vehicle Sales[1]



	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Vehicle Sales	787,100	772,681	824,309	909,811	955,229	988,269	962,666	1,049,982	1,012,165	937,328	1,035,574	1,008,437	1,040,000

Forecast

- New vehicle registrations CY11 1.008 m
- Industry forecast for CY12 ~ 1.040 m

[1] *Federal Chamber of Automotive Industries VFacts National Reports*

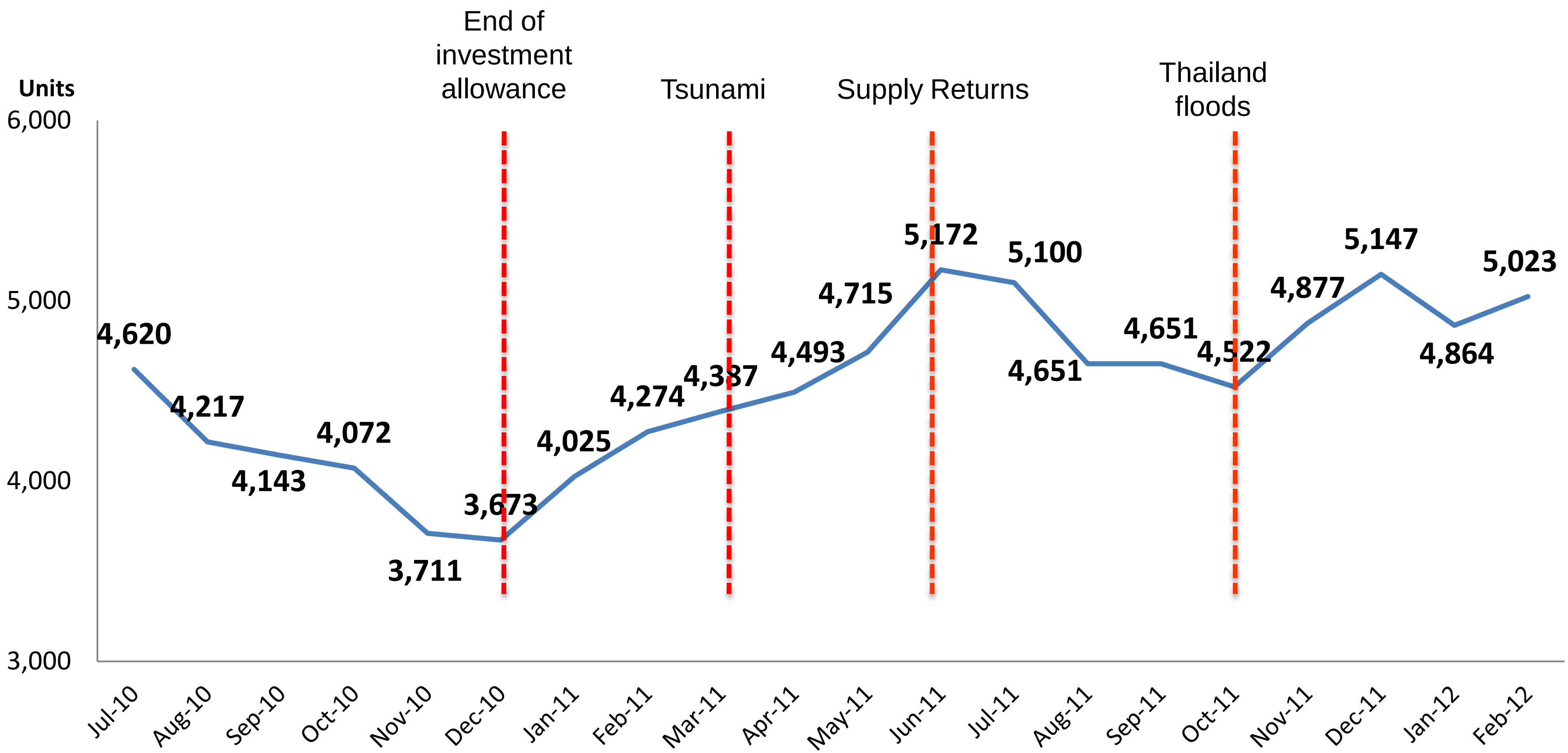
Market Update – Automotive New Vehicle Sales[1]

Strongest start to a calendar year in four years, led by Retail buyers

	Jan-Feb CY09	Jan-Feb CY10	Jan-Feb CY11	Jan-Feb CY12	CY12 v CY11
NSW	43,054	48,528	48,608	50,395	3.7%
VIC	35,766	41,670	42,769	43,548	1.8%
QLD	28,125	31,997	29,583	33,571	13.5%
WA	15,512	17,569	16,975	18,687	10.1%
SA/TAS/ACT/NT	14,863	17,319	16,545	16,305	-1.5%
	137,320	157,083	154,480	162,506	5.2%
Passenger	71,869	73,621	80,038	82,081	2.6%
Business	49,901	64,028	58,055	61,737	6.3%
Government	9,452	9,377	8,747	8,270	-5.5%
Rental	2,765	6,242	4,377	6,418	46.6%
Heavy Commercial	3,333	3,815	3,263	4,000	22.6%
	137,320	157,083	154,480	162,506	5.2%

[1] Source = VFacts

Market Update – AHG's Order Bank



- AHG's order bank remains at historically high levels
- Strong order bank to support second half earnings

Automotive Opportunities

Acquisitions

- Fuso operations integrated onto Diesel Motor Trucks site, and performing above expectations
- Wignall Group acquisition scheduled for completion in April 2012 will expand AHG's Victorian presence

Greenfield Developments

- Castle Hill Holden and Hyundai operating from temporary facilities
- New Castle Hill Holden dealership nearing completion with Hyundai to follow
- Developing a new Holden dealership in South Melbourne

Logistics

AMCAP
DISTRIBUTION CENTRE

Rand
REFRIGERATED LOGISTICS

KTM

VSE
SOLUTIONS

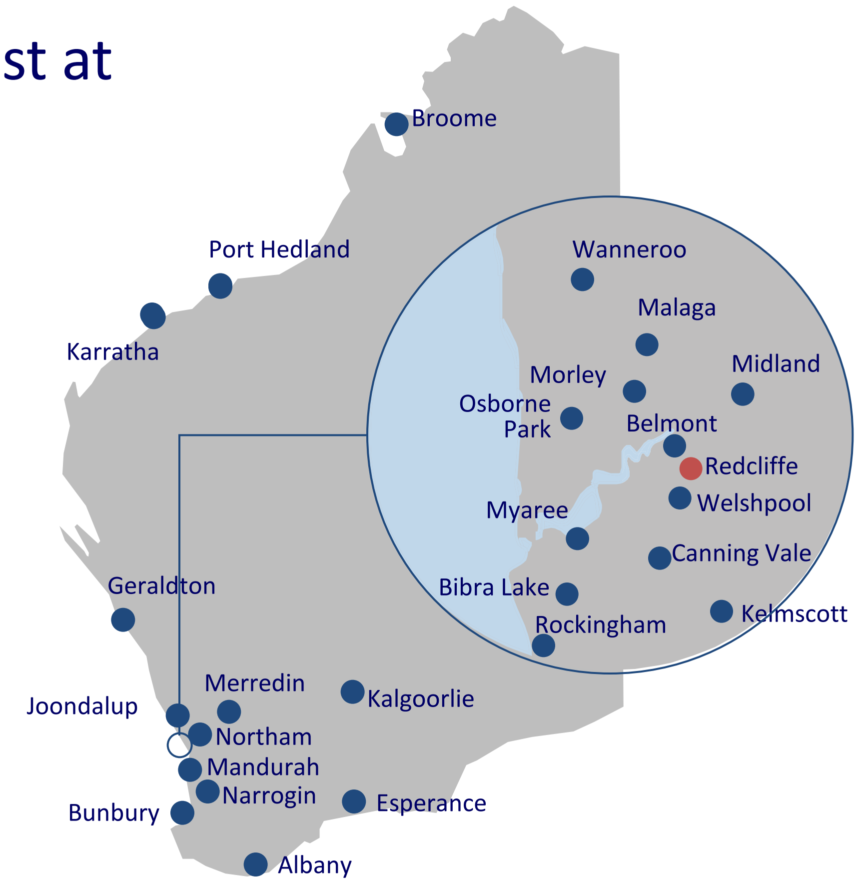
HARRIS
refrigerated

Covs
Automotive, Mining & Industrial Supplies

GENUINE
TRUCK BODIES

Logistics – Covs Acquisition Update

- Purchased earnings @ EBIT $2.7 million
- Covs exceeding FY12 EBIT forecast at time of acquisition
- Synergy benefits to deliver a further $3 + million of annualised savings in FY13 and onwards:
  - — IT integration process ongoing
  - — New Distribution Centre adjacent to AMCAP premises under construction for completion late CY12



Logistics - Harris Acquisition Update

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- Purchased earnings @ EBIT $4.1 million
- Harris exceeding FY12 EBIT forecast at time of acquisition
- Synergy benefits delivering value through:
  - operational efficiencies
  - increase in fleet utilisation
  - integration into the Rand business
- Harris adds a significant new dimension to Rand in road transport and refrigerated fresh food logistics

Logistics Opportunities

Rand Transport

- Growing existing and new customers into the combined Rand/Harris service offering
- Continue integration of rail and road

AMCAP

- Integration of Covs and utilisation of its network

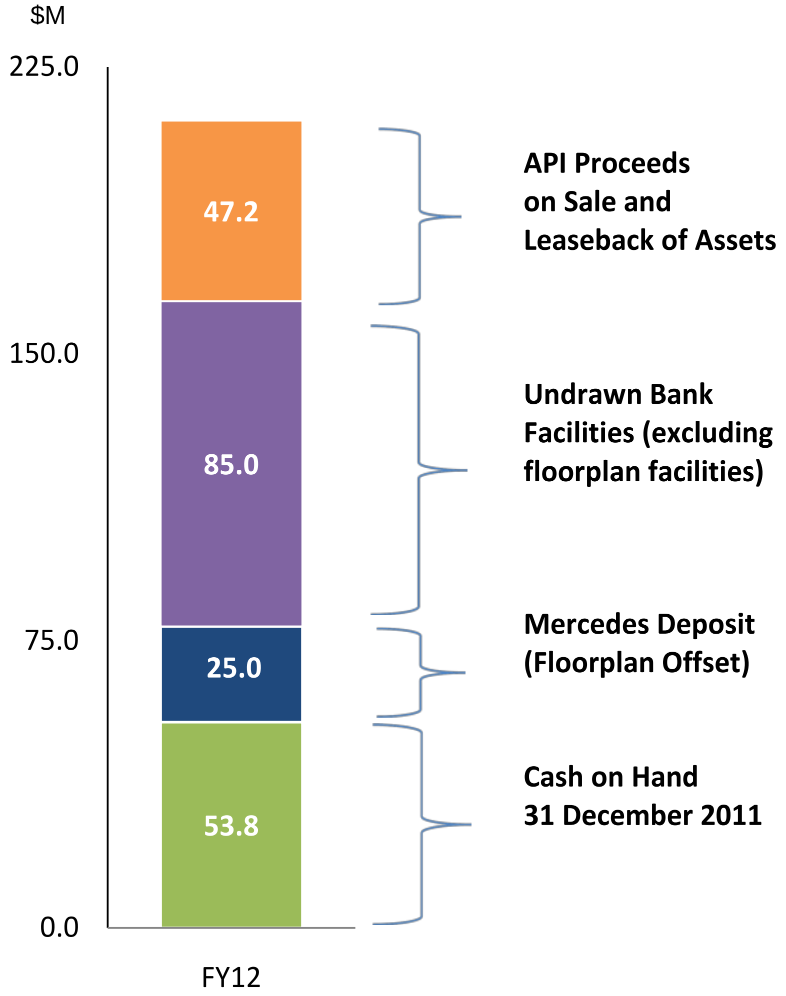
KTM

- Performance to remain solid on the back of strong AUD$
- KTM forecast 26% motorcycle sales growth on prior year

VSE/GTB

- Truck market improvement will provide opportunities for VSE/GTB

Capital Management



Balance sheet capacity of $211 million through:

- $78.8 million cash and available deposits at 31 December 2011
- Undrawn bank facilities of $85 million through new Club facility
- Interim dividend covered through operating cash flows in second half of FY12
- Pending completion, API proposal recycles $47.2 million of property

Provides capacity for AHG to pursue further opportunities to add shareholder value

Outlook

Group

- Balance sheet capacity and recent acquisitions set to increase shareholder value
- Focus on growing EPS through efficiencies and further acquisition

Automotive

- Strong market demand for new vehicles
- Solid order bank to support second half result
- Greenfield developments and acquisitions completed and in progress with further opportunities being considered
- Strong AUD$ to support vehicle affordability levels

Logistics

- Continued integration of Harris and Covs to realise further synergies
- Driving growth through expansions at Rand and Harris
- Strong AUD$ and new model range to support KTM performance

Questions