Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003, 24/10/2005.

ABN		
73 009 250 266		
We (	the entity) give ASX the following	g information.
	t 1 - All issues nust complete the relevant sections (attac	h sheets if there is not enough space).
1	*Class of *securities issued or to be issued	A Class Ordinary shares
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	123,369
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	

Name of entity

AUSTAL LIMITED

<sup>+</sup> See chapter 19 for defined terms.

4	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	Yes		
5	Issue price or consideration	\$2.4155 per share		
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	Payment to an executive under a long term incentive scheme approved by shareholders on 21 October 2011		
7	Dates of entering *securities into uncertificated holdings or despatch of certificates	19 March 2012		
		Number	†Class	
8	Number and †class of all †securities quoted on ASX (including the securities in clause 2 if applicable)	188,193,007	Ordinary	
		3		

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<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (including the securities in clause 2 if applicable)

147
28
75
70
1,99

Number	+Class	
	Employee Share Options	
	Date Exercisable	
140,000	17/07/2009 Cancelled	
339,160	13/09/2010 Cancelled	
473,527	13/09/2010	
283,750	10/09/2011 Cancelled	
751,750	10/09/2011	
700,000	30/10/2012 Cancelled	
1,995,000	30/10/2012	
100,000	27/02/2012	
140,000	25/2/2013	
140,000	28/9/2013 Cancelled	
2,870,000	28/9/2013	
3,430,000	20/10/2014	
3,430,000	20/10/2014	

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Unchanged

### Part 2 - Bonus issue or pro rata issue

11	required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the *securities will be offered	vocation in the state of the st
	<del>1-</del>	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	
	-	
15	†Record date to determine entitlements	
	_	
16	Will holdings on different registers (or sub registers) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	

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<sup>+</sup> See chapter 19 for defined terms.

18	Names of countries in which the entity has *security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
	'	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders	
25	If the issue is contingent on *security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	

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<sup>+</sup> See chapter 19 for defined terms.

29	Date applic	rights trading will end (if able)	
30		do <sup>+</sup> security holders sell entitlements <i>in full</i> through ere?	
31	part throug	do †security holders sell of their entitlements gh a broker and accept for lance?	
32	of the	do <sup>+</sup> security holders dispose Fir entitlements (except by Brough a broker)?	
33	<sup>+</sup> Desp	atch date	
		uotation of securities complete this section if you are applying for quotation of securities	
34	Type o	of securities one)	
(a)			
(b)	All other securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities		
Entitio	es that	t have ticked box 34(a)	
Addit	tional	securities forming a new class of securities	
Tick to docume		you are providing the information or	
35	If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders		
36		If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories 1 - 1,000	
+ See c	hapter 19	9 for defined terms.	

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#### Appendix 3B New issue announcement

	1,001 - 5,000
	5,001 - 10,000
	10,001 - 100,000
	100,001 and over
37	A copy of any trust deed for the additional *securities
	* * * * * * * * * * * * * * * * * * * *

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<sup>+</sup> See chapter 19 for defined terms.

Entities that have ticked box 34(b)				
38	Number of securities for which quotation is sought			
39	Class of *securities for which quotation is sought			
40	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?		ope and the part of the second	
	If the additional securities do not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment			
41	Reason for request for quotation now Example: In the case of restricted securities, end of restriction period			
	(if issued upon conversion of another security, clearly identify that other security)			
42	Number and *class of all *securities quoted on ASX (including the securities in clause 38)	Number	+Class	

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

4 Alman Date: 5 April 2012

(Director/Company secretary)

Print name:

Richard Simons

\_\_ \_\_ \_\_ \_\_

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<sup>+</sup> See chapter 19 for defined terms.