



UK Oil and Gas Investor Forum

Bank of America Merrill Lynch

April 2012

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Oil Search Profile

- Established in Papua New Guinea (PNG) in 1929
- Operates all of PNG's producing oil and gas fields. Current gross production ~33,500 boepd, net share ~18,500 boepd
- At December 2011, proven reserves were 330 mmboe, proven and probable 553 mmboe plus 318 mmboe 2C resources, taking 2P reserves and 2C resources to 870 mmboe
- PNG Government is largest shareholder with 15%. In early 2009, Govt issued exchangeable bonds over shares to IPIC of Abu Dhabi
- 29% interest in PNG LNG Project, world scale LNG project operated by ExxonMobil. Project in construction, first LNG sales expected 2014
- Exploration interests in PNG and Middle East/North Africa
- Market capitalisation ~US\$9 billion. Listed on ASX (Share Code OSH) and POMSOX, plus ADR programme (Share Code OISHY)

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Key Oil and Gas Fields, PNG

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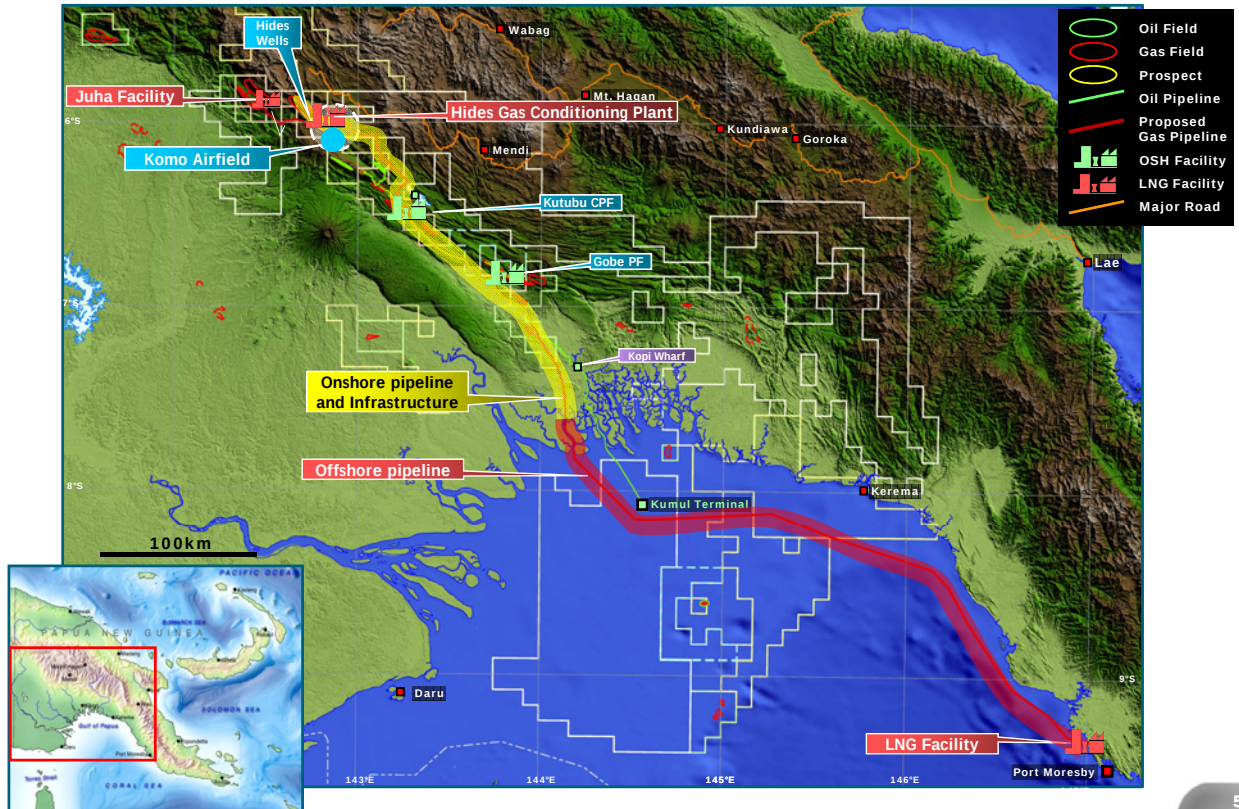
OSH Strategies to Create Value

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- **Optimise current oil and gas production:**
Through improved efficiencies and pursuit of near field opportunities
- **Maximise value of PNG LNG Project (T1 & T2):**
By utilising in-country knowledge to assist Operator
- **Develop LNG and other gas expansion opportunities:**
Build gas resources for both PNG LNG expansion and standalone LNG project/s
- **Measured programme of other growth options:**
Optimise exploration portfolio
- **Ensure Oil Search's Sustainability:**
Operate business in transparent and sustainable manner to ensure long term operating stability and enhance 'social licence to operate'



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- 6.6 MTPA, 2 train development, operated by ExxonMobil
- Over its 30-year life, PNG LNG expected to produce over 9 tcf of gas and 200+ million barrels of associated liquids
- Initial Equities:
 - ExxonMobil - 33.2%
 - Oil Search - 29.0%
 - National Petroleum Company of PNG (PNG Government) -16.8%
 - Santos - 13.5%
 - Nippon Oil - 4.7%
 - MRDC (PNG Landowners) - 2.8%
- Fully contracted to Asian buyers, with continuing strong market interest
 - Sinopec (China) ~2.0 MTPA
 - TEPCO (Japan) ~ 1.8 MTPA
 - Osaka Gas (Japan) ~1.5 MTPA
 - CPC (Taiwan) ~ 1.2 MTPA

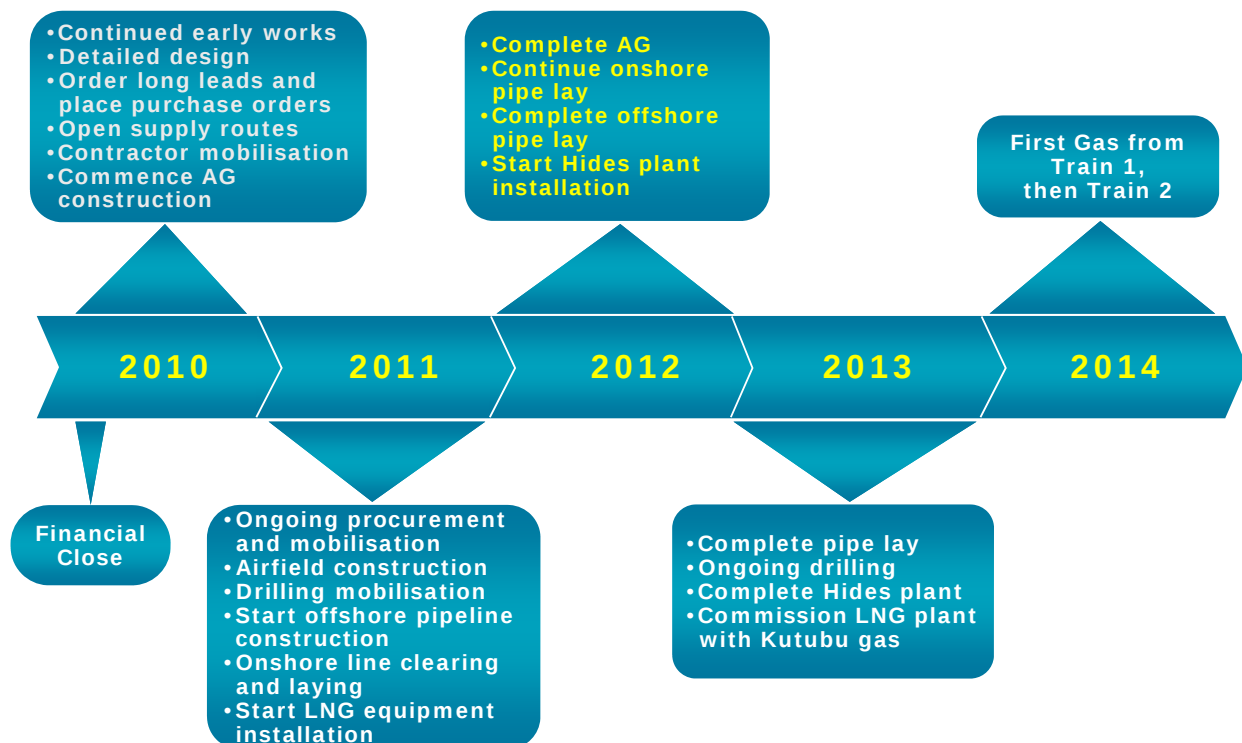
Main EPC contractors:

LNG Plant:	Chiyoda/JGC
Offshore Pipeline	Saipem
Hides Gas Plant	CBI/Clough JV
Onshore Pipeline	Spiecapag
Infrastructure	McConnell Dowell/CCC JV
Early Works	Clough/Curtain JV
Associated Gas (OSH only)	Jacobs (formerly Aker Solutions)

Different labour environment to Australian LNG projects

- Two years into four-year construction period. First LNG sales expected 2014, capital cost US\$15.7 billion

Timetable



- Completion of Komo Airfield construction
- Structural steel erection, mechanical construction of major equipment at HGCP
- Continued construction at LNG Plant site including commencement of topside jetty works and tank hydrostatic testing
- Mechanical completion of offshore pipeline and Kopi / Kutubu sections of onshore pipeline
- Completion of AG CPF and Gobe plant modifications and PL2 Kumul refurbishment projects, including ready-to-supply commissioning gas status
- Commencement of development drilling
- Continued focus on working with government and local communities, maximising opportunities for local content

PNG LNG Project Plant Site near Port Moresby





February 2012



February 2011



SEMAC I – Offshore pipelay vessel





Pipeline route clearing



Pipe stringing



Pipe welding team



Pipe burial



Hides Gas Conditioning Plant
and Hides well pad access road



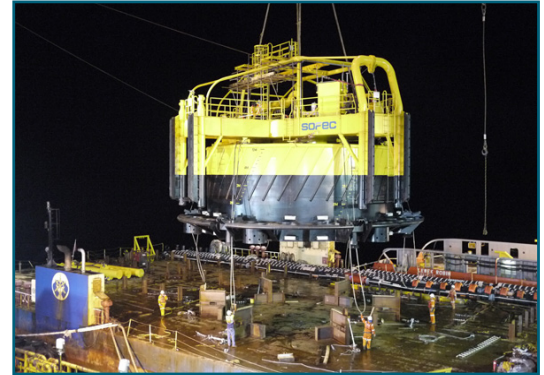
Komo Airfield



New Control Room at CPF - commenced operations in January 2012



TEG Dehydration Unit installation



New CALM Buoy being lowered into position – first offtake March 2012



Growth Activities



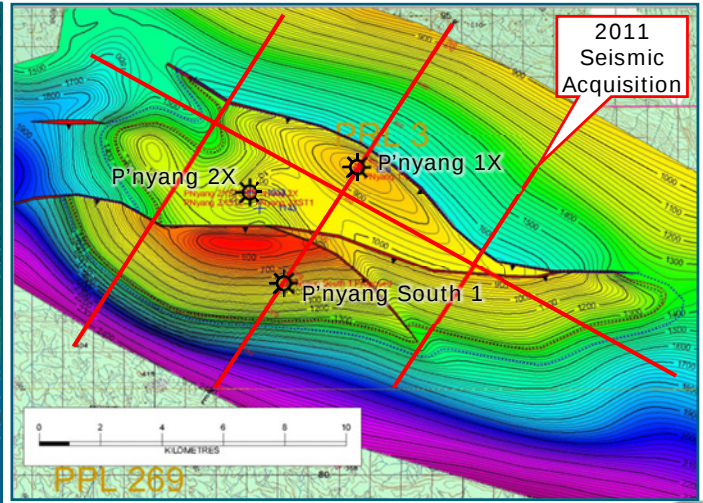
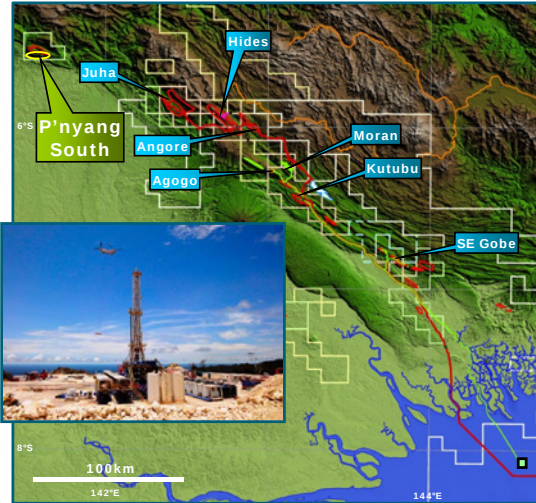
Angore anticline, PNG Highlands

- OSH has embarked on largest drilling programme ever undertaken. Will continue through 2012 into 2013
- Multi-tcf risked potential for gas and several hundred millions of barrels of oil potential
- For gas, pursuing two pronged strategy, focused on converting proven and probable to proven contractable reserves, plus new exploration:
 - PNG LNG Expansion
 - Gulf Area LNG
- For oil and gas:
 - Continuing near-field exploration in PNG
 - Pursuing high-graded exploration outside PNG
- Programme has potential to underwrite continued gas commercialisation and ongoing oil production

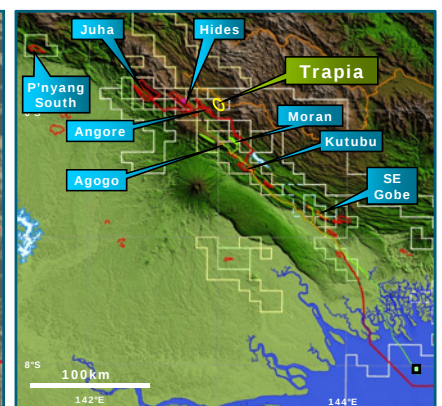
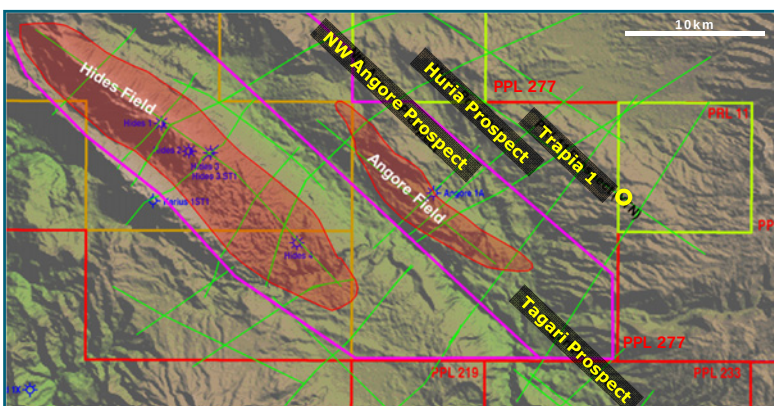


P'nyang South 1

- Appraisal well successfully discovered gas in southern fault block
- Sidetrack currently underway to establish gas:water contact and extent of discovery
- PRL 3: ExxonMobil 49%, Oil Search 38.5%, JX Holdings 12.5%



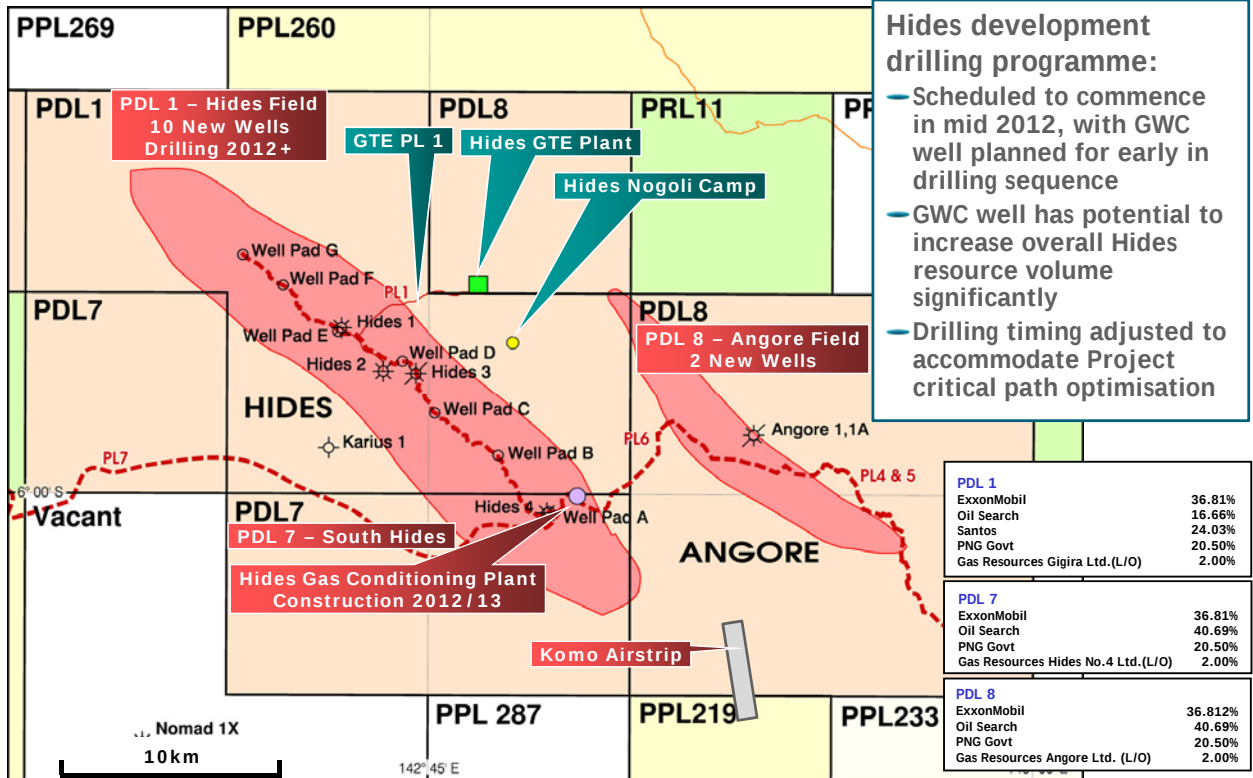
Trapia 1



- Trapia exploration well scheduled to follow P'nyang South
- PRL 11: Oil Search 52.5%, ExxonMobil 47.5%
- Series of prospects in area with multi-tcf potential
- 2D seismic programme in 2012/13 to further mature prospects
- Recent acquisition of adjacent licence, PPL 277, 50:50 with ExxonMobil

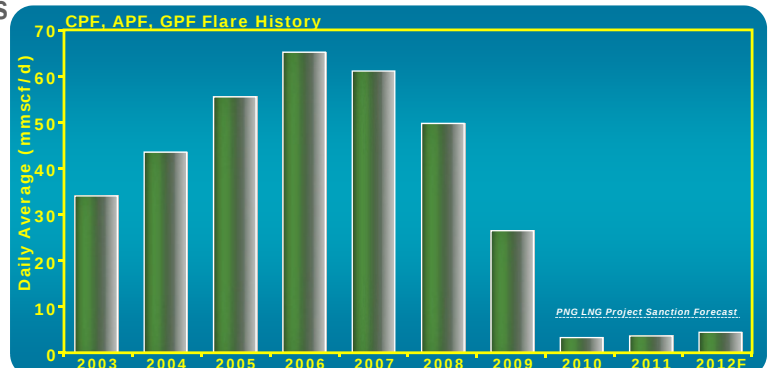
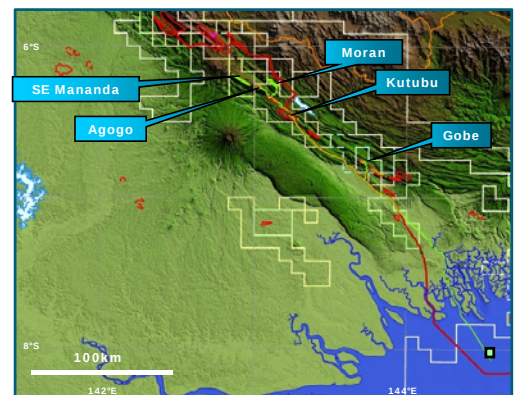


PDL 1, PDL 7 and PDL 8 Hides and Angore Fields



Further Resources from Oil Fields

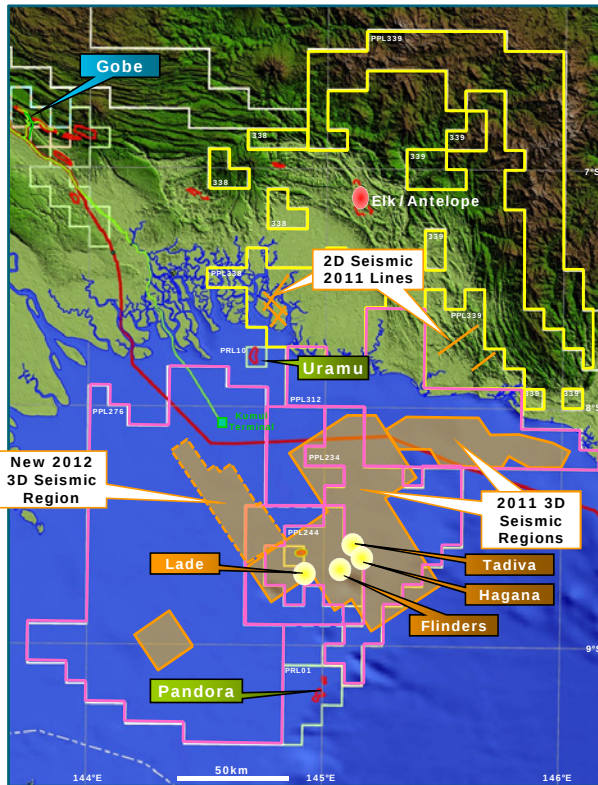
- Reserves and deliverability review underway for oil and gas in existing oil fields
- Will provide optimal production management plan post commencement of gas production for PNG LNG
- Number of recent discoveries, identification of areas for potential new reserves and success in gas conservation ahead of original prognosis will provide further resources for PNG LNG
- Potential upside for both gas and ongoing oil production





Gulf Area LNG

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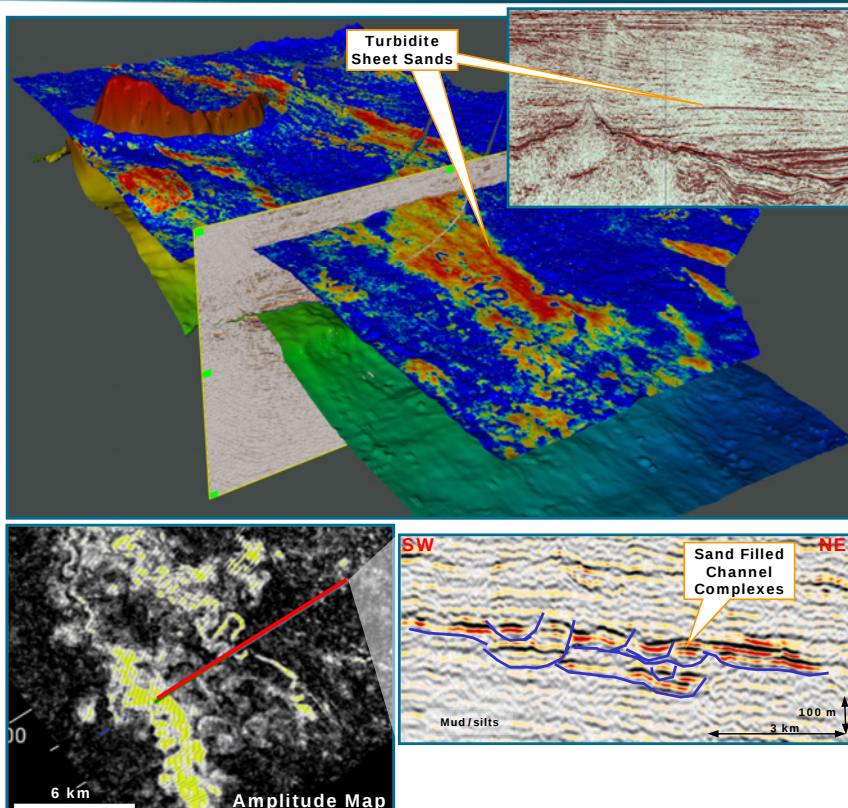
- Multi-licence, multi play type, multi well opportunity with material equity
- Large, initial seismic programme completed in 2011:
 - ~6,300 km² 3D offshore and 95 km 2D onshore
- Significant resource potential identified in proven hydrocarbon (gas & condensate) province
 - Over 30 opportunities identified across multiple play types
 - Potential to support two LNG trains
- Initiating additional 3D seismic programme over most prospective neighbouring area

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Gulf Area LNG Opportunities

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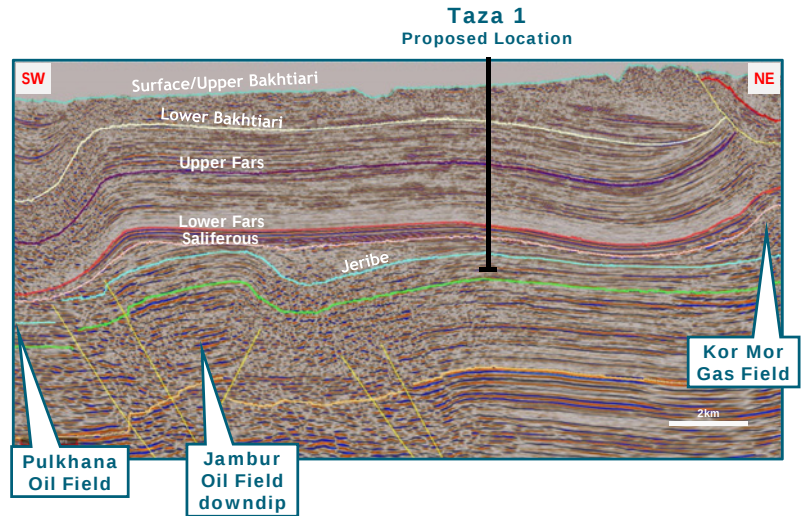
- High quality 3D dataset assembled
- 6 independent play types identified to date, each analogous to proven play types elsewhere:
 - Submarine fan & channel play types - as yet untested in PNG
 - Carbonate plays - proven in PNG
- Several drill-ready prospects, with many follow-up opportunities, if successful

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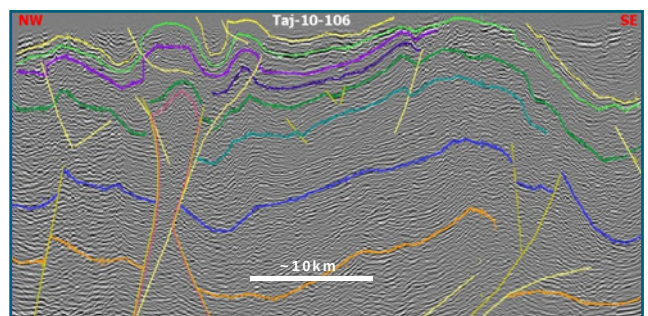
Taza Seismic

- Four regional reservoir targets:
 - Jeribe
 - Euphrates/Serikagni
 - Kirkuk Group
 - Jaddala
- Recoverable resources in success case: 200 - 400 mmbbl (mean estimate), dependent on recovery factors and phases present



Tunisia - Tajerouine PSC

- Seismic acquired in 2010, with additional infill seismic shot in late 2011
- Proven oil plays present and new deeper gas play developed
- Fiscal regime favourable - discovery would be material
- Semda-1 planned for 2H 2012, after Taza. Has potential for >100 mmboe





Production and Near Field Opportunities

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Moran, SE Mananda, Agogo 6 wellsite & Agogo Production Facility

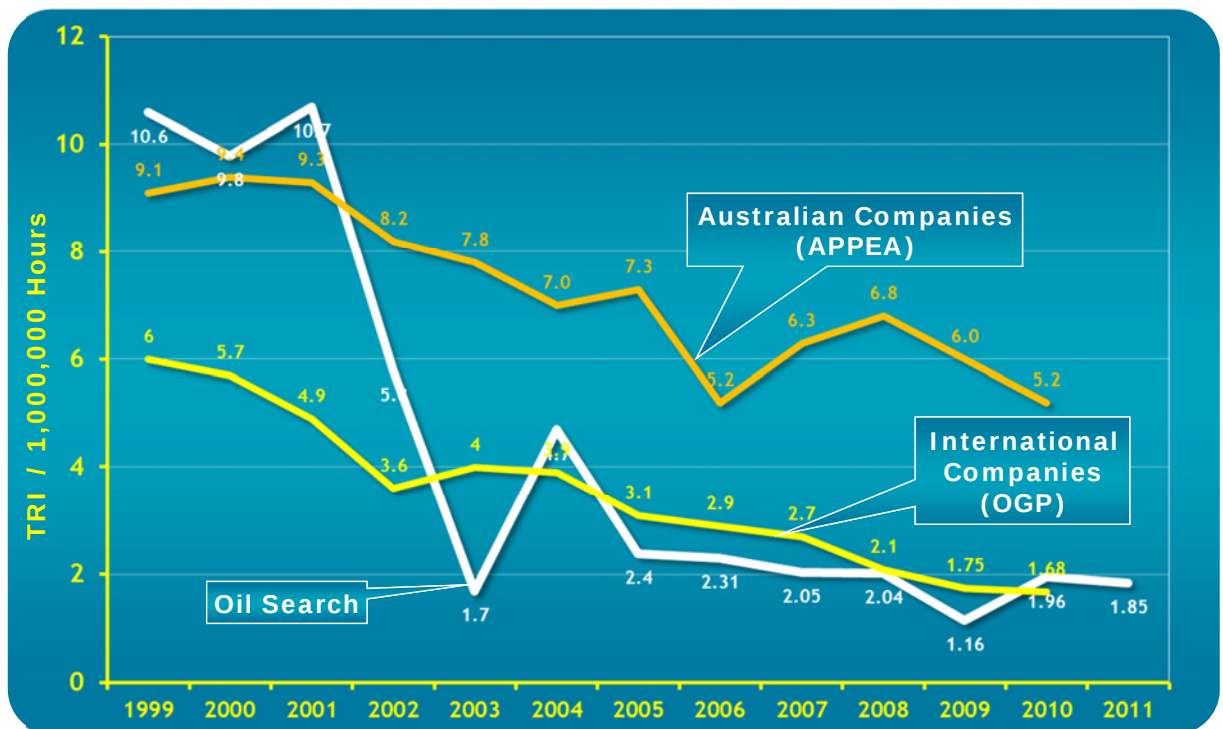
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World Class Safety Performance

Total Recordable Injury Frequency Rate of 1.85 in 2011

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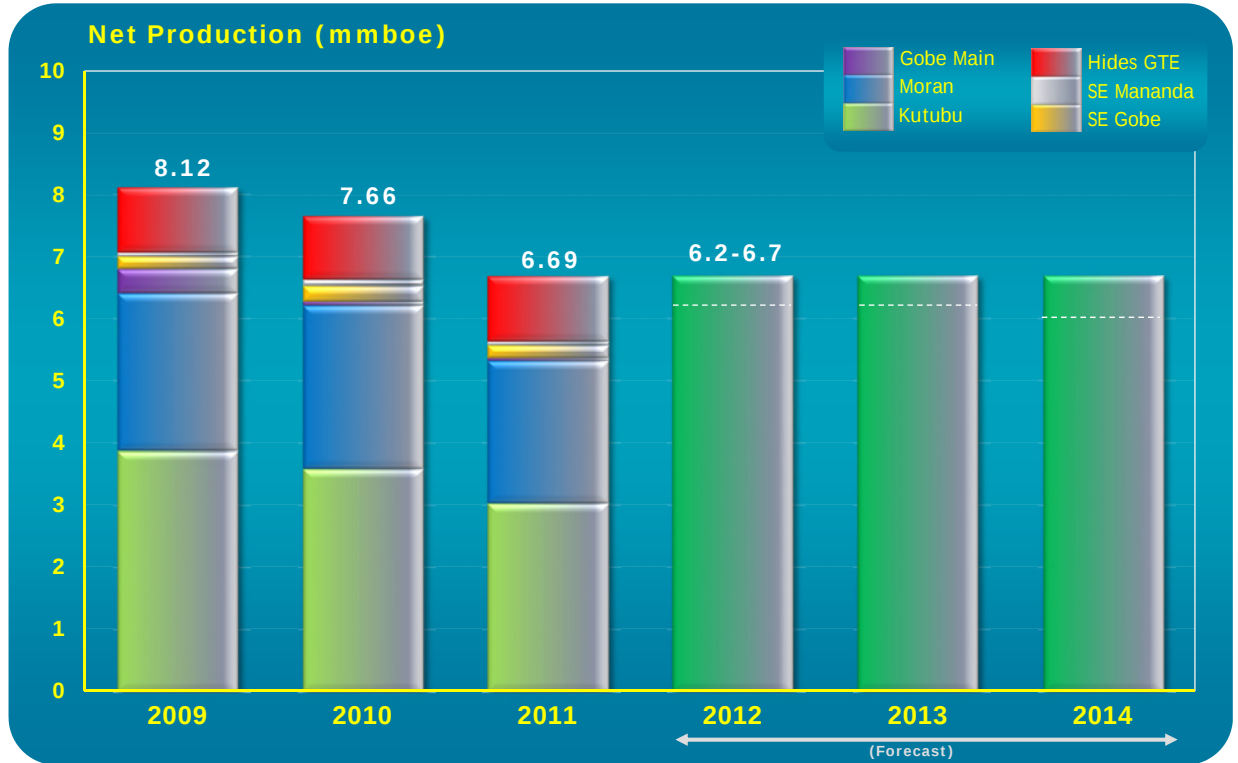


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Oil Search Production (existing fields)

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Production Outlook, 2012 - 2013

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- 2011 production of 6.69 mmboe, at upper end of 2011 guidance of 6.2 - 6.7 mmboe
 - 35+ successful development and near field wells in recent years
 - Workover programme has added more barrels
- Production guidance for 2012 of 6.2 - 6.7 mmboe, unchanged from 2011. Oil field output impacted by:
 - Significant contributions from successful 2011 wells and workovers
 - Natural decline
 - 16 day CPF/APF shutdown for tie-in of Associated Gas facilities (completed)
- Robust workover and development drilling programme in 2012, coupled with continued focus on maturing near-field portfolio and appraising new pools identified following recent near-field success
- Production in 2013 expected to be broadly flat, subject to success of work programmes
- Rig strategy:
 - Following P'nyang drilling, Rig 103 to be mobilised back to PDL 2
 - Will provide optionality to pursue exploration and appraisal opportunities without potential adverse impact on development programme

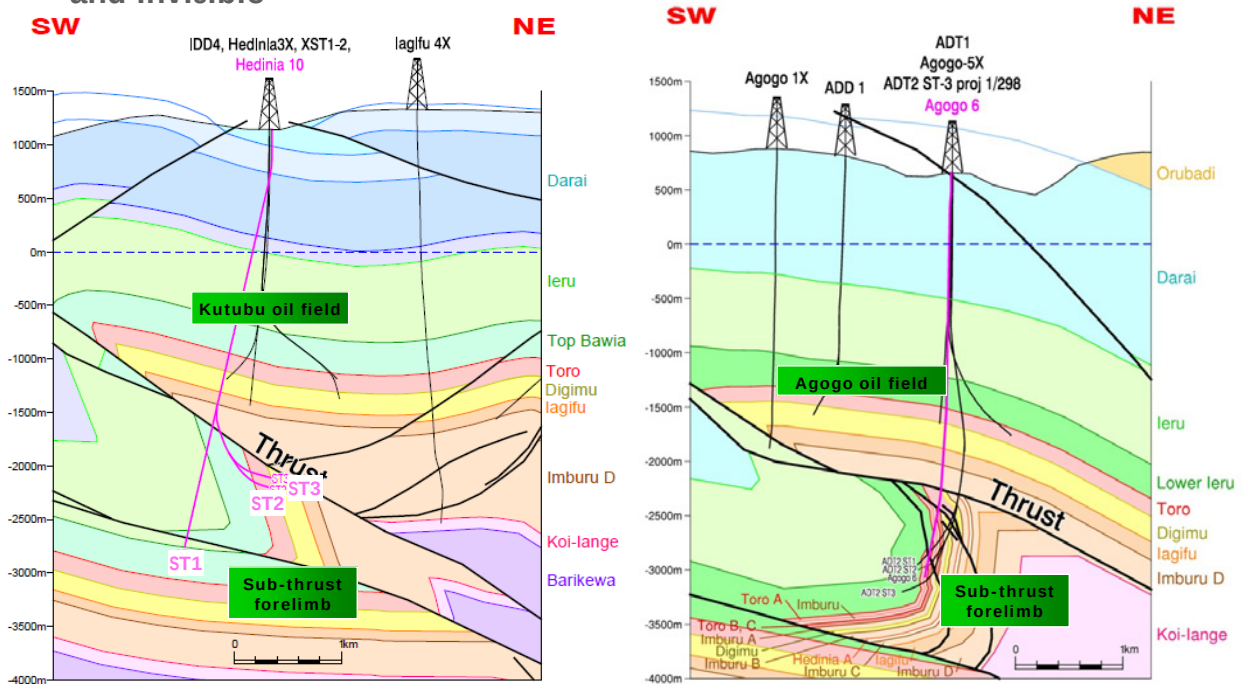
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Hedinia 10 and Agogo 6

- Highly successful near-field exploration to date. Prospects are complex and invisible

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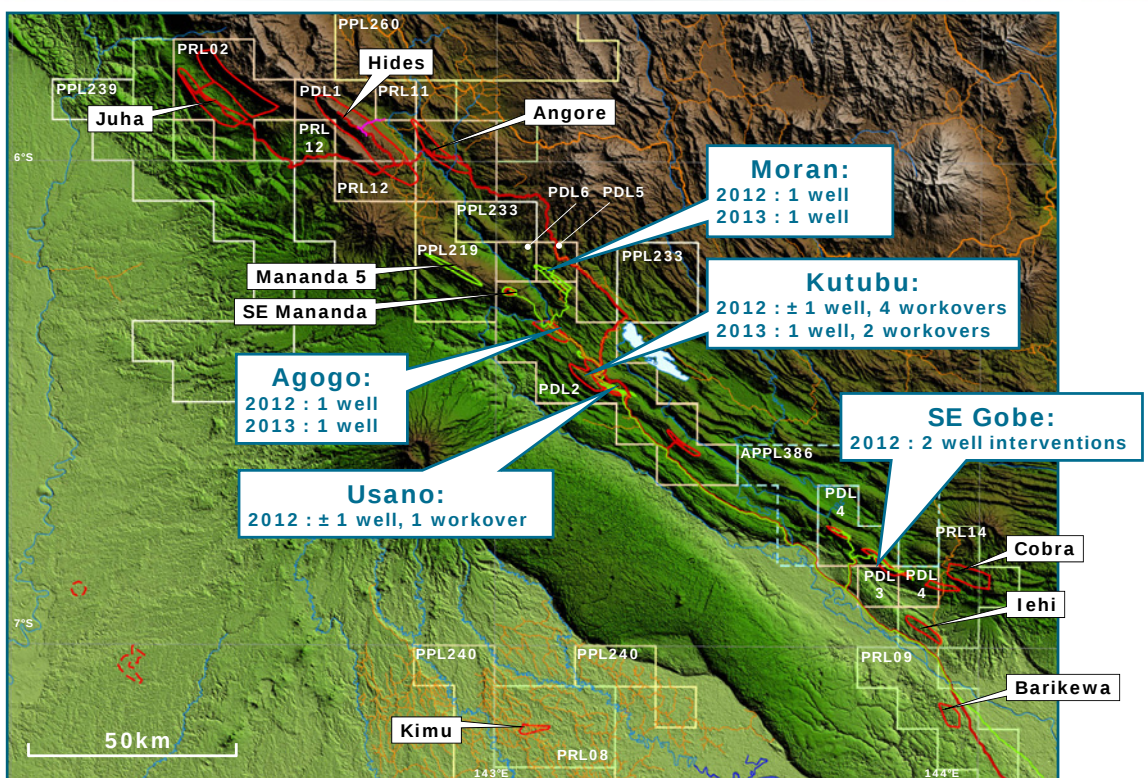


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2012/13 Development & Near-Field Appraisal Drilling Activity

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PNG Issues

- Unprecedented political uncertainty in PNG over past 6 months:
 - No impact to operations with continued progress on all projects
 - Security and safety of staff paramount
- Election in June/July 2012 with new government formed in August/September:
 - Anticipate no change to operating status but cautious and watchful
 - Continue push for transparency and governance regarding benefits
 - Enhance community engagement, including Health Foundation
- Reaching peak of in-country activities, with continued but manageable stress on government systems, personnel and services availability
- OSH likely to be PNG's largest single investor in 2012, with over US\$2bn to be spent on development, appraisal, exploration and operations:
 - Significant vote of confidence in quality of assets and ability of Company to work with Government, bureaucrats and community and manage operating and investment risks

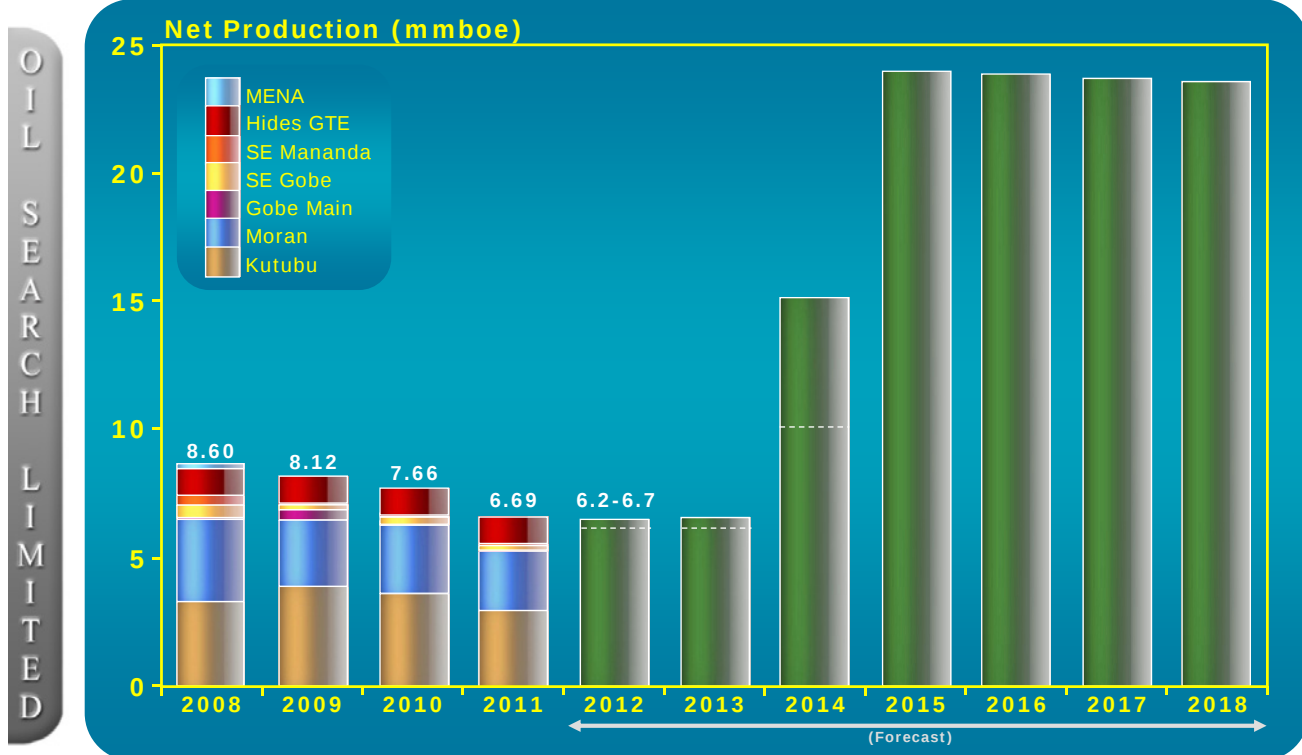


Summary

- Peak activity year for PNG LNG Project delivery in 2012:
 - Construction at PNG LNG plant site, HGCP and Komo
 - Completion of Associated Gas and life extension projects
 - Focus on management of in-country issues
- Major drilling programme focused on gas expansion and resource underwriting. Potentially transformational for Oil Search:
 - P'nyang and Trapia wells
 - Hides and Associated Gas field evaluation
 - Gulf area drilling
- Active oil exploration programme:
 - Near field opportunities
 - Kurdistan, Tunisia
- Continued strong oil field production performance
- Unprecedented opportunity to underscore long term value growth from OSH's portfolio of assets
- Remain confident that country risks and challenges can be managed through 2012



Oil Search Production Outlook, incl. PNG LNG T1/2



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Appendix 1: 2012 Guidance

- **Production:**
 - 6.2 - 6.7 mmboe
- **Operating costs**
 - US\$21 - 24/boe (incl. corporate costs)
 - Impacted by:
 - Major workover programme to maximise oil recoveries before gas production
 - FOREX
 - PNG inflation
 - Associated Gas activities
 - Sustainability initiatives
- **Depreciation, depletion and amortisation:**
 - US\$7 - 9/boe
 - Future DD&A profile impacted by life extension activities and development drilling opportunities

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Appendix 2: 2012 Investment Outlook

US\$m

	2011 (A)	2012 (F)
Investing :		
Exploration inc gas growth	145	240 – 280 [#]
PNG LNG	1,287	1,650 – 1,750 ^{##}
Production	129	130 – 150
Corporate (inc rigs)	7	10
Business Development**	10	7
Financing :		
Dividends	0*	0*

* Dividend fully underwritten

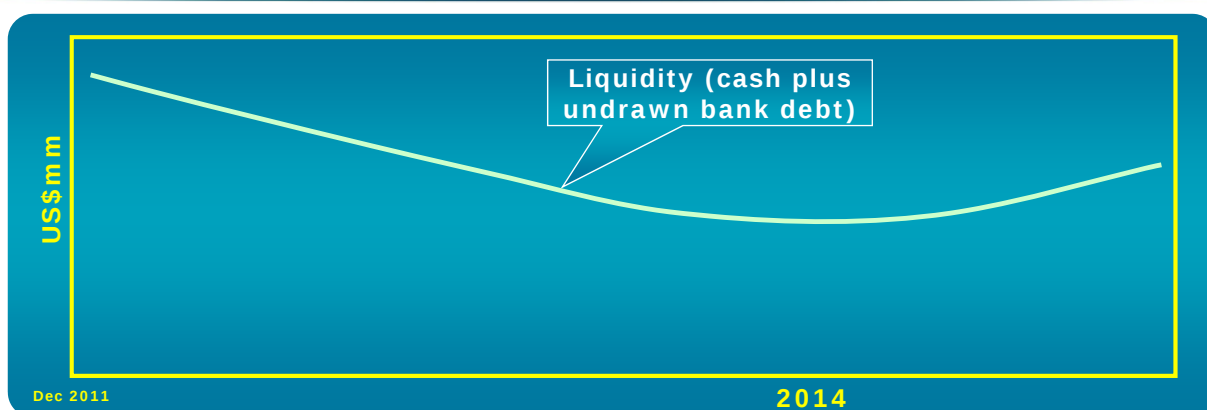
** Previously included in Exploration

20-25 % of spend in MENA

Includes capitalised interest and fees



Appendix 3: Liquidity Outlook



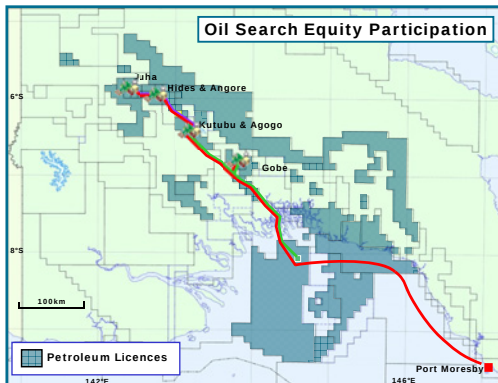
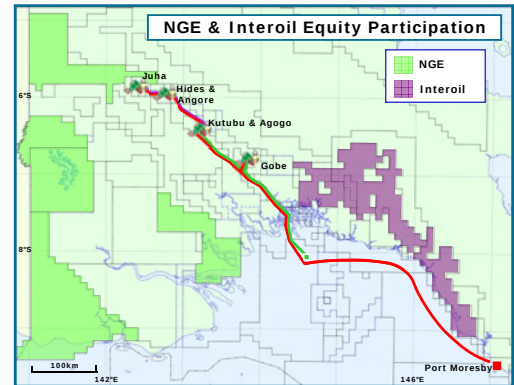
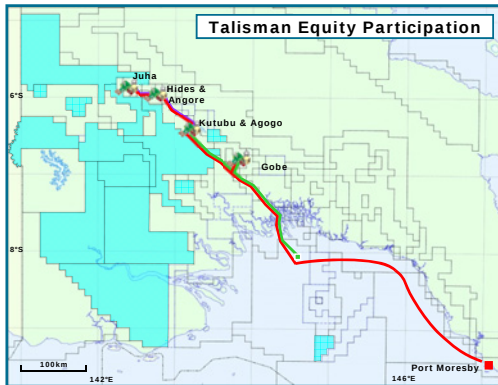
- Strong balance sheet, augmented by continued strength in oil production and high oil price
- Outlook updated for 2011 financial results, forward prices and revised PNG LNG Project cost
- Liquidity at 31 December 2011 ~US\$1.3 billion (US\$1.05bn cash plus corporate facility of US\$246.5m)
- At end December 2011, US\$1.75 billion drawn down under PNG LNG project finance facility
- Company remains well placed to meet existing commitments, with sufficient liquidity to deliver on strategic plan initiatives

Key Assumptions:

1. Brent Forward curve pricing as at 17 February 2012
2. PNG LNG Project on schedule and revised budget
3. Train 3 FEED costs included, Train 3 construction costs excluded
4. Production profiles, other Capex / Exploration based on OSL business plan
5. Existing oil facility refinanced



Appendix 4: Other Key PNG Players



- Talisman/Mitsubishi and Sasol have significant acreage in Western Forelands. InterOil has strong position in Eastern Forelands
- OSH strategy focused on core PNG LNG Foldbelt acreage and Gulf - viewed as offering greatest potential for large gas discoveries



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