

# ASX Announcement

20 April 2012

## Hansen Technologies signs contract with Agway Energy Services in USA

Hansen Technologies Limited (ASX: HSN), is pleased to announce that Agway Energy Services, LLC of New York (a subsidiary of Suburban Propane, L.P.) has selected Hansen's CIS suite for Energy Retailers as its Electricity and Gas billing solution.

Hansen will work directly with Agway Energy Services to implement and deploy the Hansen CIS solution suite in support of Agway Energy Services gas and electricity retail customers in New York and Pennsylvania as well as providing a foundation for expansion into other deregulating markets in North America.

The Hansen CIS suite for Energy Retailers will facilitate for Agway Energy Services an extended range of products and services while delivering more cost-effective customer service, improved productivity, reduced costs and eliminating redundancies across the customer lifecycle.

"The selection of Hansen as the CIS solution provider by Agway Energy Services represents an endorsement of Hansen's activities and extended investment in the North American deregulating energy market. I am excited by this opportunity and the potential for our business to grow with that of our customer. I look forward to expanding our strategic partner relationship over time," said Andrew Hansen, CEO of Hansen.

"Agway Energy Services and Suburban Propane are pleased to have entered into a relationship with Hansen Technologies. Agway Energy Services is an industry leader in the deregulated natural gas and electricity market and we are encouraged by the many opportunities that will be afforded us by working with Hansen's CIS suite of software solutions" said Neil Scanlon, Vice President - Information Services.

### About Suburban Propane and Agway Energy Services - <http://www.suburbanpropane.com/>

Suburban Propane Partners, L.P. is a publicly-traded master limited partnership listed on the New York Stock Exchange. Headquartered in Whippany, New Jersey, Suburban has been in the customer service business since 1928. The Partnership serves the energy needs of approximately 750,000 residential, commercial, industrial and agricultural customers through more than 300 locations in 30 states.

Suburban Propane acquired Agway Energy Services in 2004 to broaden its services for offering natural gas and electricity in deregulated markets throughout the country. Agway Energy Services provides natural gas and electricity supply and energy-related services to customers in New York and Pennsylvania.

### About Hansen Technologies – [www.hsntech.com](http://www.hsntech.com)

The Hansen Technologies Group (ASX: HSN) is a leading provider of utility billing, customer care, and smart metering solutions. Hansen Technologies' unique approach to best-fit solutions leverages the Meter Data Management Solution, Peace® CIS, and HUB CIS platforms to develop, deliver, and support high-value solutions for clients worldwide. In addition to solutions for the electricity, gas, water and telecommunications sectors, Hansen Technologies also offers outsourcing and facilities management services from its purpose built facilities in Melbourne. Hansen also supports the Classic Superannuation administration solution.

Founded in 1971, Hansen has offices in Australia, USA, New Zealand and the United Kingdom.

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