

Iluka Resources Limited Bank of America Merrill Lynch Global Metals, Mining and Steel Conference

David Robb – Managing Director and CEO 16 May 2012



Disclaimer



Forward-looking Statements

This presentation contains information that is based on projected and/or estimated expectations, assumptions and outcomes.

These forward-looking statements are subject to a range of risk factors associated, but not exclusive, with potential changes in:

- exchange rate assumptions
- product pricing assumptions
- mine plans and/or resources
- equipment life or capability
- current or new technical challenges
- market conditions
- management decisions

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All currency referred to is Australian denominated unless otherwise indicated.

Non-IFRS Financial Information

This presentation uses non-IFRS financial information including mineral sands EBITDA, mineral sands EBIT, Group EBITDA and Group EBIT which are used to measure both group and operational performance. Non-IFRS measures have not been subject to audit or review.

2011 – Key Features



- Group EBITDA ~\$1.0bn, NPAT and FCF > \$0.5bn, ROE > 40%
- Balance sheet = net cash
- 55 cents final dividend (fully franked); 75 cents for full year
 - pay out 53% of FCF vs target minimum of 40%
- Excellent production performance within cash cost guidance
 - integrated and flexible production base
- Transformational marketing outcomes
 - step change in zircon and high-grade titanium dioxide prices
 - change passed through next layer in value chain
- Net increase in Ore Reserves and Mineral Resources
- Production enhancement options within portfolio evaluated
- Product and technical development advances
- Higher commitment of funds and resources to global exploration effort

Zircon: Attributes and Applications



Opacity (whiteness)

high refractive index (zircon refracts/reflects white light well)

Resistant

water, chemical & abrasion resistance of glazes due to hardness of zircon



Opacifier in ceramics

floor & wall tiles | sanitary ware table ware

Temperature stable

low thermal expansion coefficient, high thermal conductivity, high melting point

Non-wetability

against molten metals



Refractory and foundry

steel / glass production casting of jet turbine engines

Low thermal neutron absorption

increases nuclear reactor efficiency

Inert

corrosion resistant



Zirconium and metal

nuclear reactor cores / rods heat exchangers

Unique properties

compound derivatives of zircon suitable for diverse industrial and chemical applications



Zirconia & zirconium-based chemicals

refractories | pigments | abrasives electronics | catalysts | fibre optics

Titanium Dioxide: Attributes and Applications



Opaque, white and bright

high refractive index (refracts & reflects white light)

UV protection

absorbs UV light energy (transfers to heat) – prevents fading, peeling,

Non toxic

safe for use in foods, cosmetics and pharmaceuticals



Pigment

paints & coatings plastics | paper

High strength-to-weight ratio

strong as steel but 45% lighter, twice the strength of aluminium important fuel efficiency benefit in aerospace applications

Corrosion resistant

forms an inert protective oxide coating self repairs when mechanically damaged



Titanium metal

aircraft engines & airframes military | chemical processing & desalination plants | medical sporting equipment

Slag formation

important constituent of welding to shape, hold and protect the weld pool from atmospheric conditions



Welding flux agent

ship building | fabrication

Nanoparticles

significant research into nanotechnology shows promising new applications for titanium dioxide

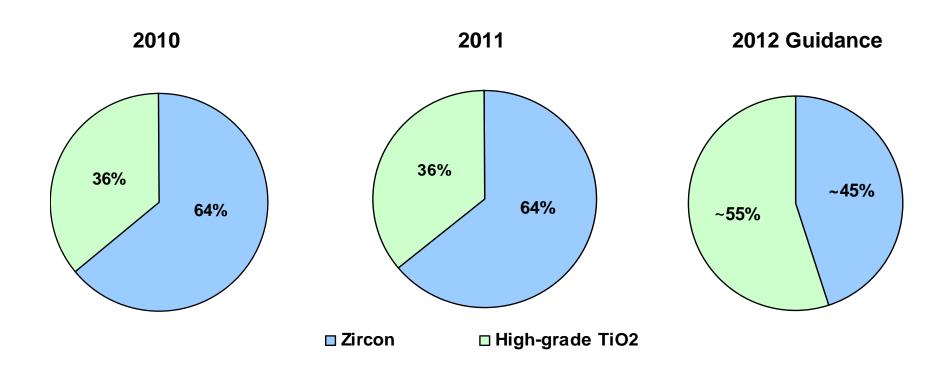


Nano materials

dye-sensitised solar cells Arsenic removal in water treatment cancer treatments | noise absorption

Balanced Product Revenue Mix





- Based on received 2010 and 2011 prices, 2012 sales guidance
- Assumes 2012 beginning prices for full year 2012
- Excludes revenue from ilmenite, by-products and Mining Area C

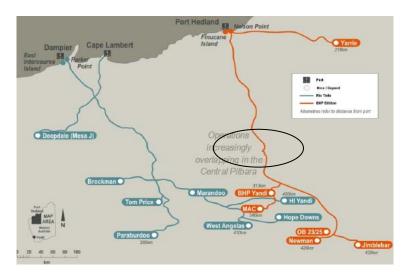
MAC Iron Ore Royalty



Background

- Mining Area C (MAC) covers part of BHP BIlliton's iron ore mining operations in WA's Pilbara region, operated by BHP (85%) under a JV with Itochu and Mistui
- In perpetuity royalty stream
- \$88.5 million EBIT contribution in 2011

BHP and Rio Tinto Pilbara Iron Ore Operations

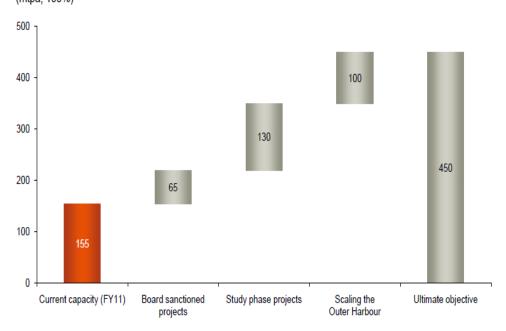


Source: BHP Billiton (May 2011)

Outlook

- BHP has stated intentions to increase total iron ore output from its WA Iron Ore Pilbara system to 450mtpa
- MAC is expected to be a significant proportion of this total increase

Planned growth in WAIO Pilbara system capacity (mtpa, 100%)



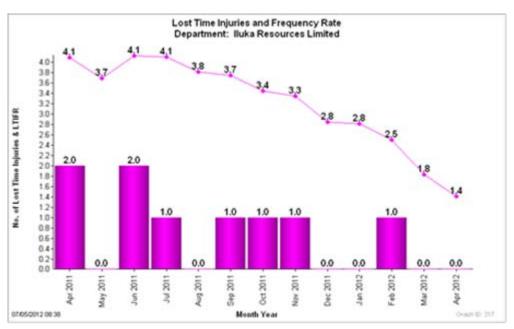
Iluka Game Plan

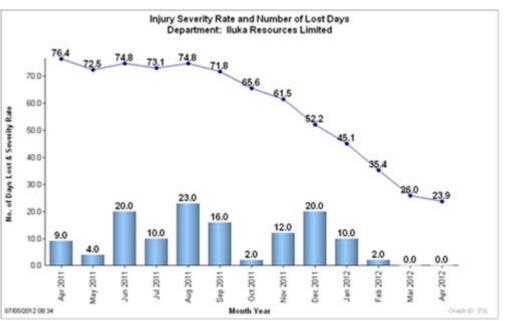




Sustainability Safety



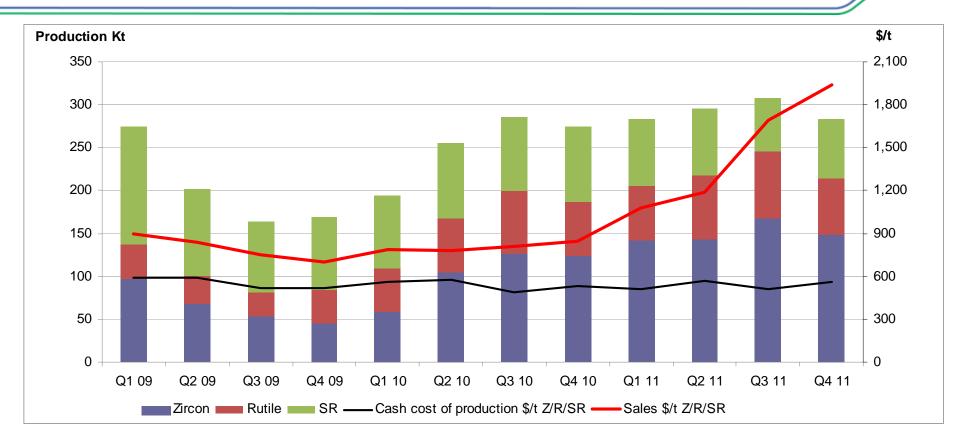




- LTIFR reduced by ~65%
- Severity reduced by ~70%

Volume and Margin Trend

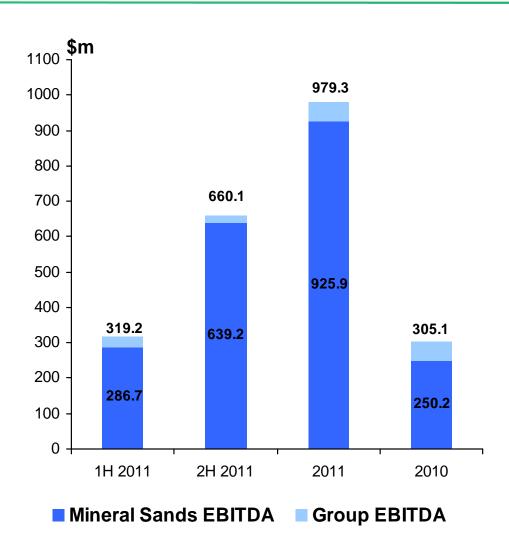




- 2011 EBITDA margin 65%
- 2011 unit revenue of \$1,537/t Z/R/SR
- 2012 guidance
 - revenue ~\$2300/t Z/R/SR
 - unit cash costs \$700/t Z/R/SR

Mineral Sands and Group EBITDA

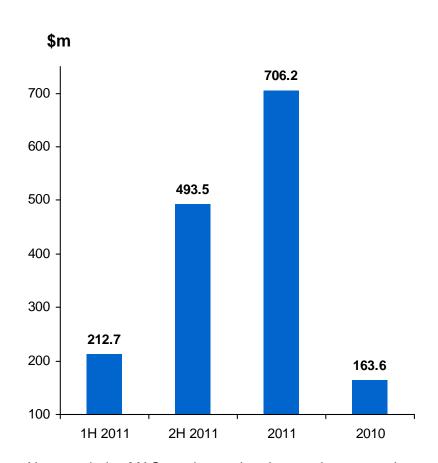




- Higher-margin Jacinth-Ambrosia and Murray Basin production
- Higher zircon and high-grade titanium dioxide prices
- Second half weighted

Operating Cash Flow



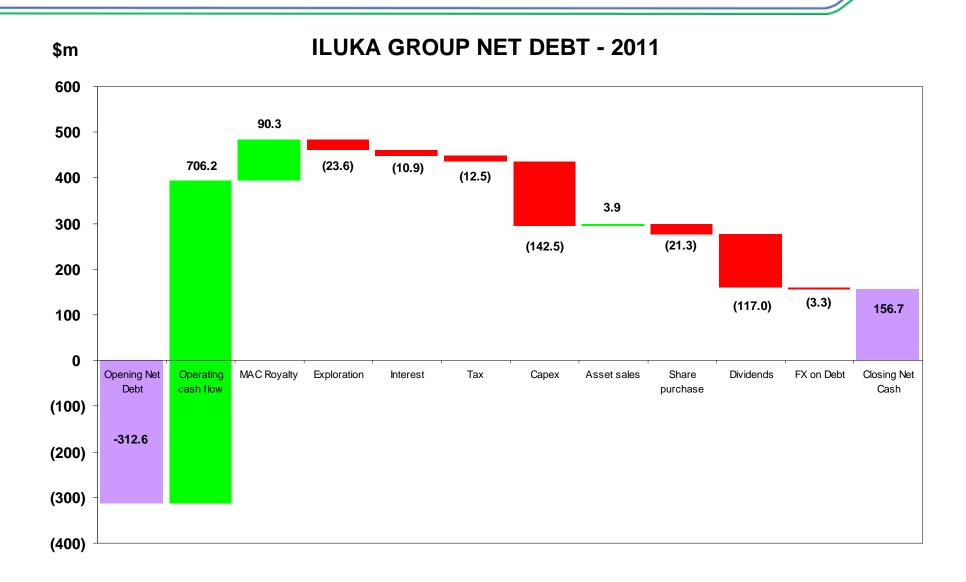


Note: excludes MAC royalty, exploration, net interest and tax

- Strengthening cash flow trend
 - increase in realised prices
- \$217 million increase in working capital vs Dec 2010
 - higher receivables due to higher prices
 - higher inventory levels
 - just-in-time supply strategy

Net Debt to Net Cash Movement





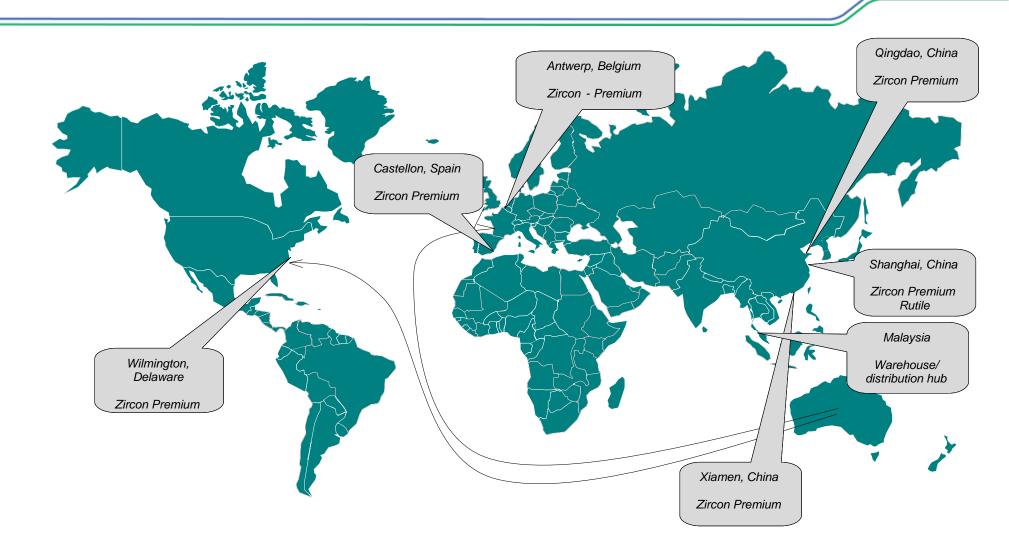
Mineral Sands Market Characteristics



- Favourable medium-term supply/demand characteristics for both zircon and high-grade TiO₂
- Market characteristics not immune to global macro-economic factors
 - economic growth, consumer spending, business confidence, credit availability
- Physically small, volatile, direct supplied markets inventory effects vs underlying demand
- Global supply flows logistics and supply reliability/security are important
- No significant discoveries since 2004, no equivalent replacements for industry mainstays
- Few high-quality, capital-efficient, quick-response industry supply options
 - most projects in early feasibility phase rather than commitment stage
 - typically long lead times, increasing resource nationalism risks
 - technical risk in project execution, commissioning, ramp-up and product acceptability

Marketing and Supply Evolution

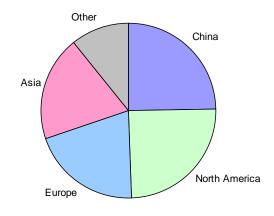


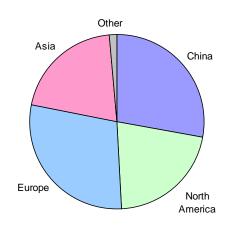


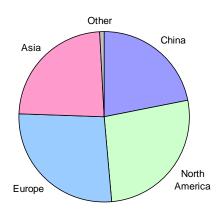
Balanced Geographic Revenue Mix







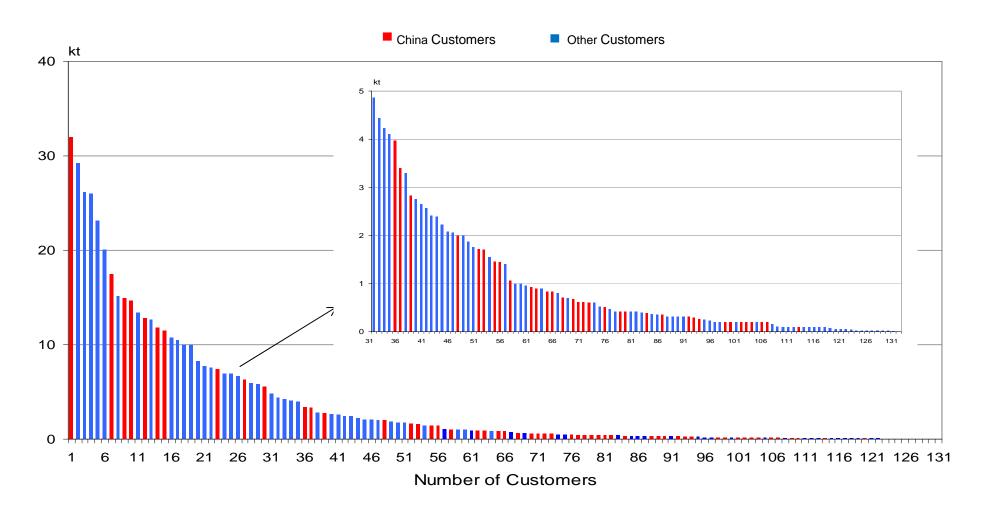




Regional %	2010	2011	2012 Guidance
China	25	28	22
North America	25	21	27
Europe	20	29	27
Asia (other)	19	21	23
Other	11	1	1

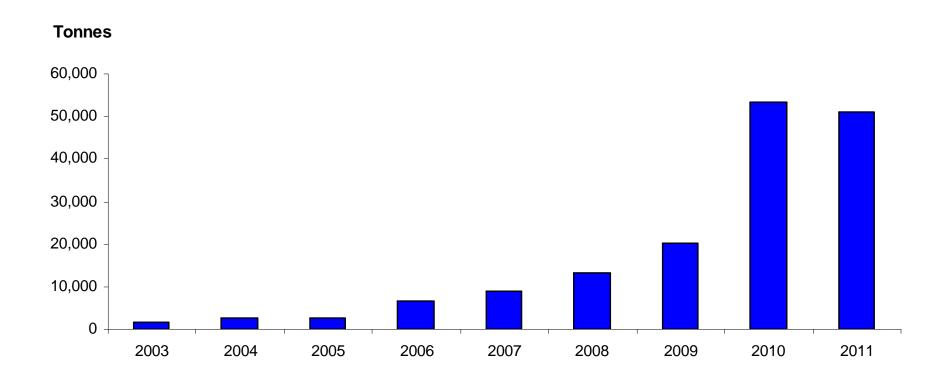
Iluka Zircon Customers - 2011





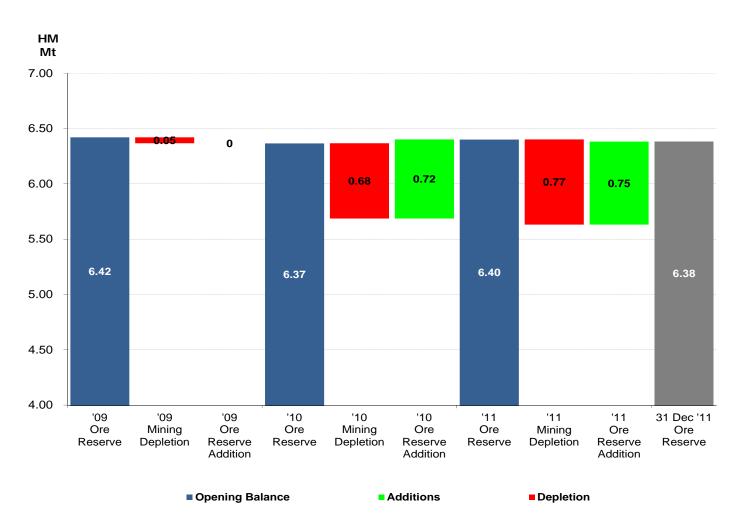
India and Middle East Zircon Sales





Jacinth-Ambrosia Ore Reserve Changes





Zircon Market Conditions



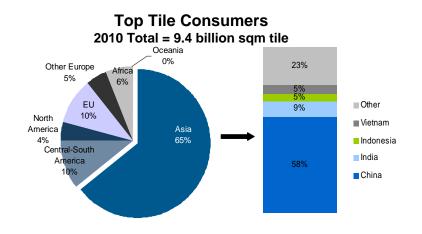
- Soft demand period
 - evidence of demand recovery across markets
 - Europe remains subdued but customer sand stocks almost exhausted
- Iluka has flexed production in line with demand and will hold inventory as needed
 - inventory held close to customers
- Prices holding
 - end 2011 prices ~US\$2400/tonne
 - 1Q12 prices up ~US\$100/tonne
 - 2Q12 prices rolled over
 - minor supplier/spot prices have moved up
- Major customers supportive of Iluka's approach
 - direct customers now holding low inventory levels of opacifier
 - bulk order interest resuming
- Tile producers under inventory and margin pressure --> technology, thrifting
- Iluka remains confident about medium term demand fundamentals

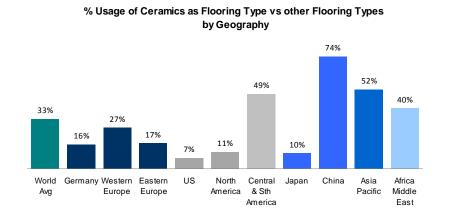
Zircon - Favourable Long Term Dynamics



Developing Economies >80% of Tile Market

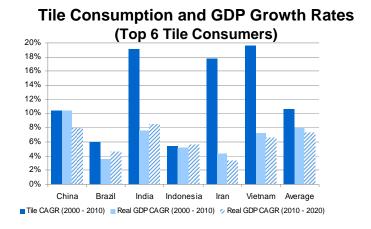
Developing Economies Higher Usage (Intensity) of Tiles

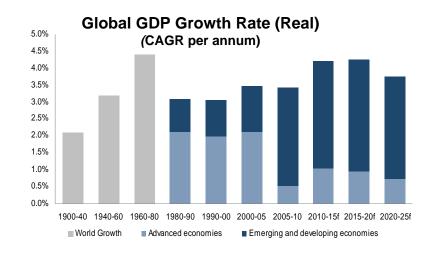




Developing Economies Higher GDP Growth

Developing Economies ↑ **Proportion of Global GDP Growth**

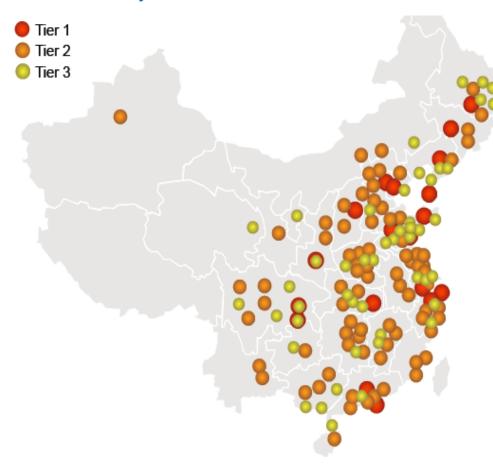




China Urbanisation



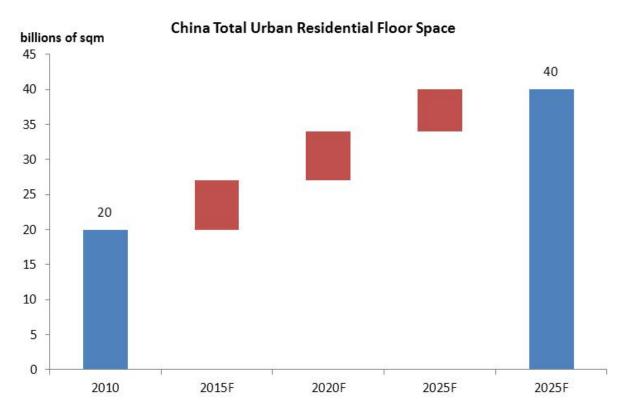
China's tiered City Structure: 2005 - 2025



- Number of tier 1 − 3 cities increase from 45 to 147
- 352 million people relocate to urban areas
- Equivalent to the total population of:
 - Australia x 16 times
 - UK x 6 times
 - US

China Total Floor Space



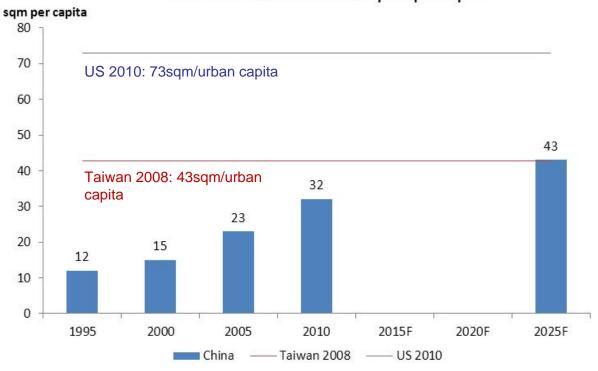


- By 2025, total urban residential floor space may be double that of 2010 level
- Social housing is expected to account for 32% of the total floor space completed between 2011 to 2015

China Urban Floor Space per Capita



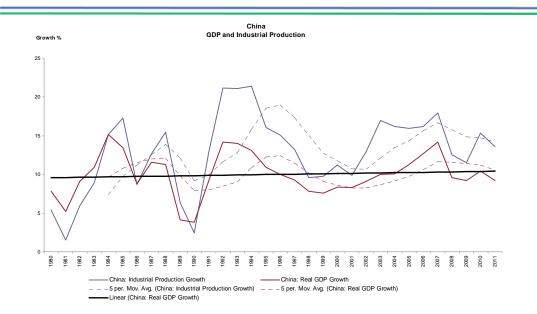
China Urban Residential Floor Space per Capita



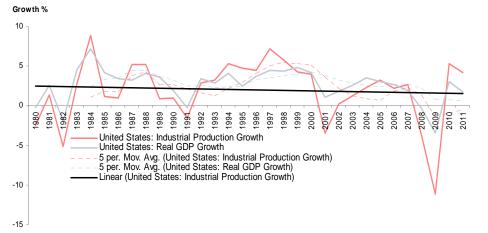
- Although total urban residential floor space may double by 2025, China urban residential floor space per capita will still be low
- By 2025, China urban residential floor space per capita will be equivalent to:
 - Taiwan in 2008
 - 60% of US in 2010



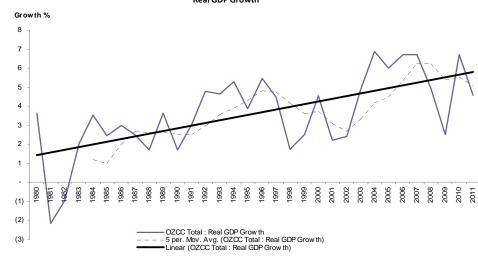
Short Term Cycles versus Long Term Trend







Other Zircon Consuming Countries Real GDP Growth



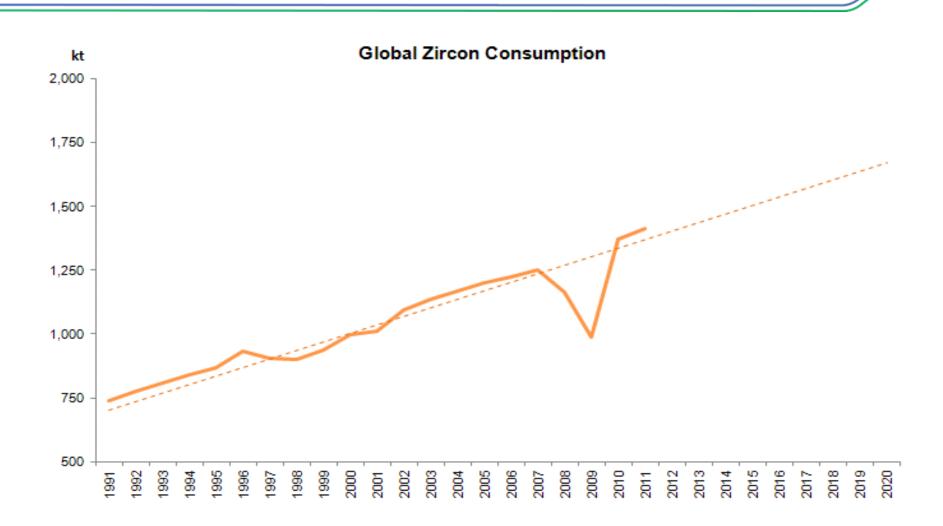
Europe GDP and Industrial Production



Source: Global Insight

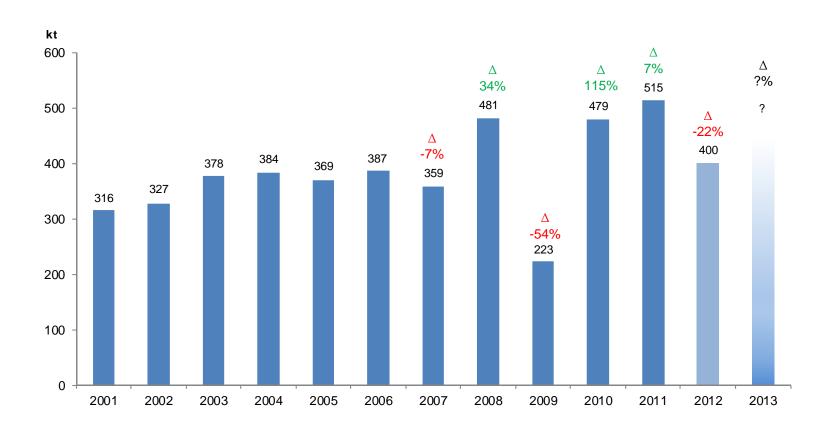
Global Zircon Consumption





Zircon Sales

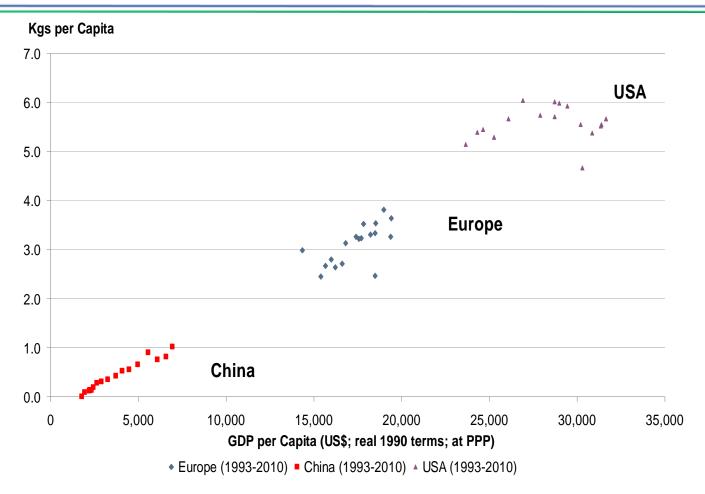




Source: TZMI, Iluka. Iluka sales exclude CRL.

Pigment Demand Intensity - Linked to GDP Growth





- Developing countries' intensity of pigment use (pigment per person) is expected to grow with rising living standards (GDP/capita)
- Developed countries show an intensity of pigment use ~1.5 4kg per person. This level of pigment use in China would be a significant increase from current levels – less than 1kg per person

Titanium Dioxide Market Conditions



- Evidence of sustained feedstock cost flow through
 - next challenge further downstream (e.g. paint manufacturers/retailers)
 - painting season impact in 2Q/3Q 2012
- First half prices ~US\$2400/tonne for rutile, ~US\$2050/tonne for synthetic rutile
 - spot prices above these levels in niche markets
 - many competitor legacy/emergent contracts below these levels still
- Chloride vs sulphate margins shifting, dependent on supply position
 - strong ilmenite prices
 - new Iluka SR products + more on way = processing + marketing flexibility
 - balance between contract flexibility and supply/offtake security
- 2nd synthetic rutile kiln re-activated, 3rd planned for Q4 2012
 - options for 4th kiln reactivation under consideration

Mineral Sands – Principal Product Streams

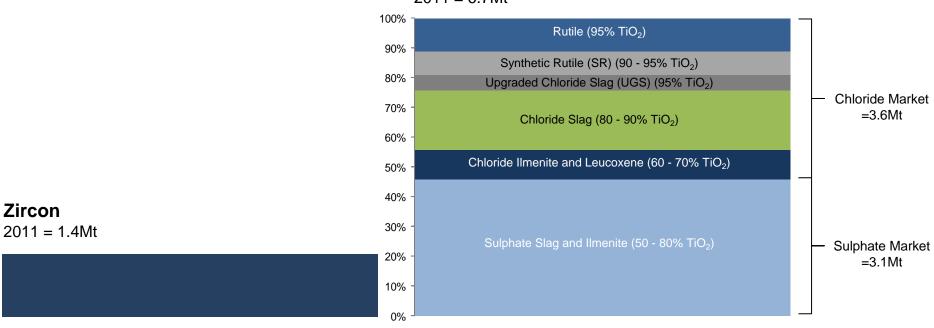


Global Mineral Sands Market

Demand (Mt)

Titanium Feedstocks

2011 = 6.7Mt



Source: TZMI

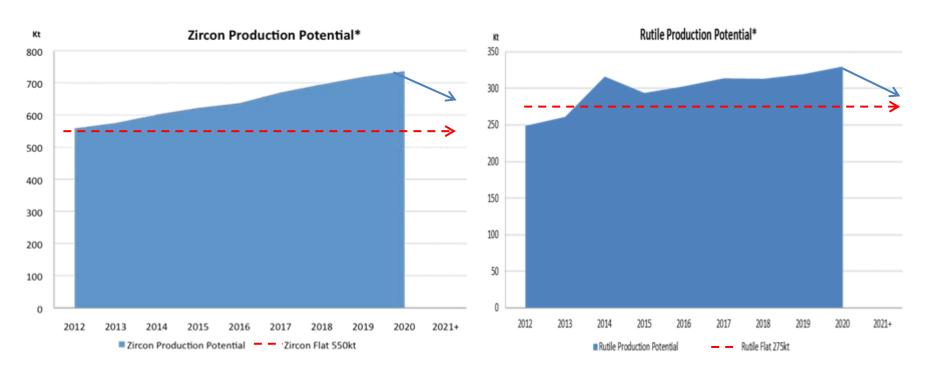
Enhanced Production Project



- Multiple organic production enhancement options
 - extensive and, in aggregate, significant
 - predominantly brownfield opportunities
 - all located in Australia or United States
- Several large projects in PFS/DFS progressing well
 - Balranald, Cataby, Aurelian
- Scoping studies for Eucla Basin "hub" deposits
 - Atacama, Typhoon, Tripitaka (and now potentially Sonoran)
 - project to investigate the expansion of concentrator capacity for Eucla Basin
- Aurelian Springs project, near Virginia operations, in fast track PFS
 - chloride ilmenite project
 - potential economic life of ~10 years

Enhanced Production Potential





Potential to increase production and/or extend current production levels significantly

Subject to caveats and disclaimers detailed on slide 2 and in November 2011 Mineral Sands presentation

^{*} Production potential is predominantly based on a combination of Proved and Probable Ore Reserves and Measured and Indicated Mineral Resources that have been subjected to project studies (Enhanced Production Project) using Iluka's long-term cost and pricing estimates and an assessment of risk, including access, approval and development timing. A very small portion of the production potential is based on Inferred Mineral Resources totalling approximately zero to four percent of the production potential.

Murray Basin Mine Move



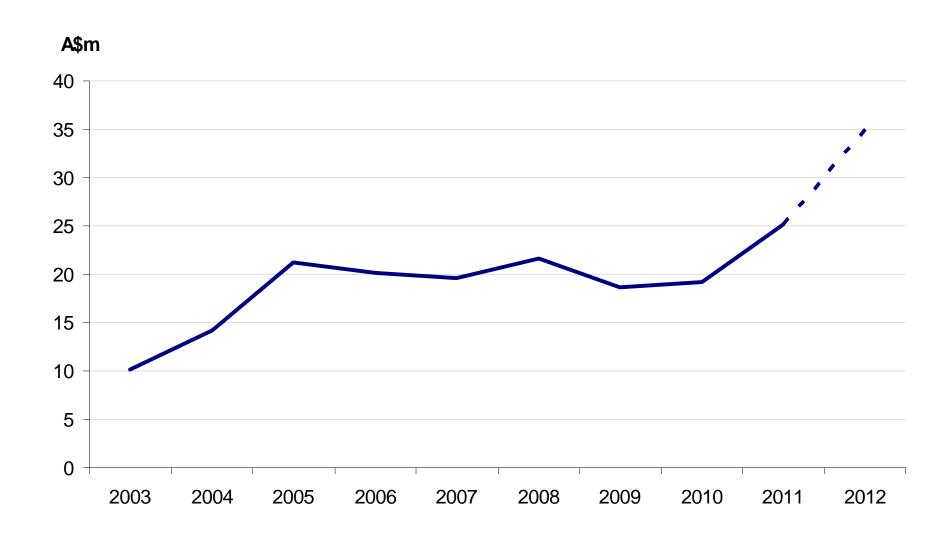




- Concentrate produced ahead of schedule, cost in line with budget
- Rutile dominant deposit; ilmenite stream expected to be commercialised

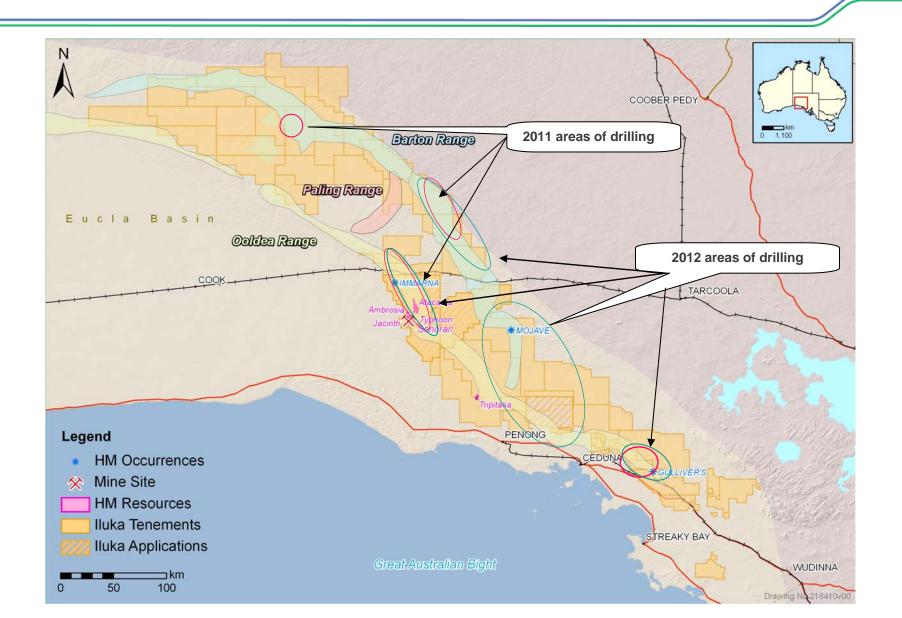


Exploration Expenditure



Exploration Focus Areas – South Australia

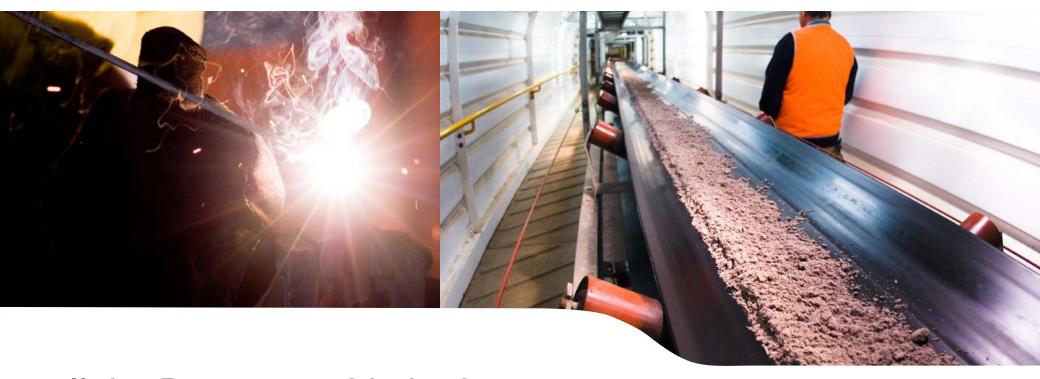




2012 Areas of Focus



- Operate safely and in a sustainable manner
- Navigate short-term market volatility
 - defend margins, capture opportunities
- Pursue capital-efficient, cost-competitive and disciplined supply enhancement options
 - in the context of favourable medium-term market dynamics
- Continue to evolve marketing and logistics approach
 - security, consistency, fast response
 - initiatives to enhance product recognition and consumer preference
- Create shareholder value from product and technical development
- Increase exploration activity in existing provinces and expand to new provinces
- Maintain prudent balance sheet
- Target both increased distributions and logical growth opportunities



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