

Discovering Our Energy Future

Investment Advisor briefings

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Wellington, Auckland, Christchurch, Dunedin



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Our Key Assets



- 15% of **Kupe gas & oil field**, offshore Taranaki NZ
- 12.5% of **Tui area oil fields**, offshore Taranaki NZ
- Remaining 2P (proved and probable) NZ **reserves** of over 10 mmboe (million barrels of oil equivalent)
- NZ exploration permits with identified **drilling targets**
- Existing **discovery** and exploration blocks in **Tunisia**
- Exploration opportunities in **Indonesia**
- Significant **Cash** holdings
- **Experienced** technical and commercial teams

Commercial and technical capability **nzog** New Zealand Oil & Gas Ltd



- John Bay, Vice-President and General Manager Commercial and Operations
 - Former Chair of PEPANZ, former CEO of L&M Energy
 - Leads a new team with extensive commercial and operational experience



- Mac Beggs, Vice-President and General Manager Exploration
 - Founder and former MD of Geosphere Ltd
 - Leads a team of skilled geophysicists and geologists with wide international experience

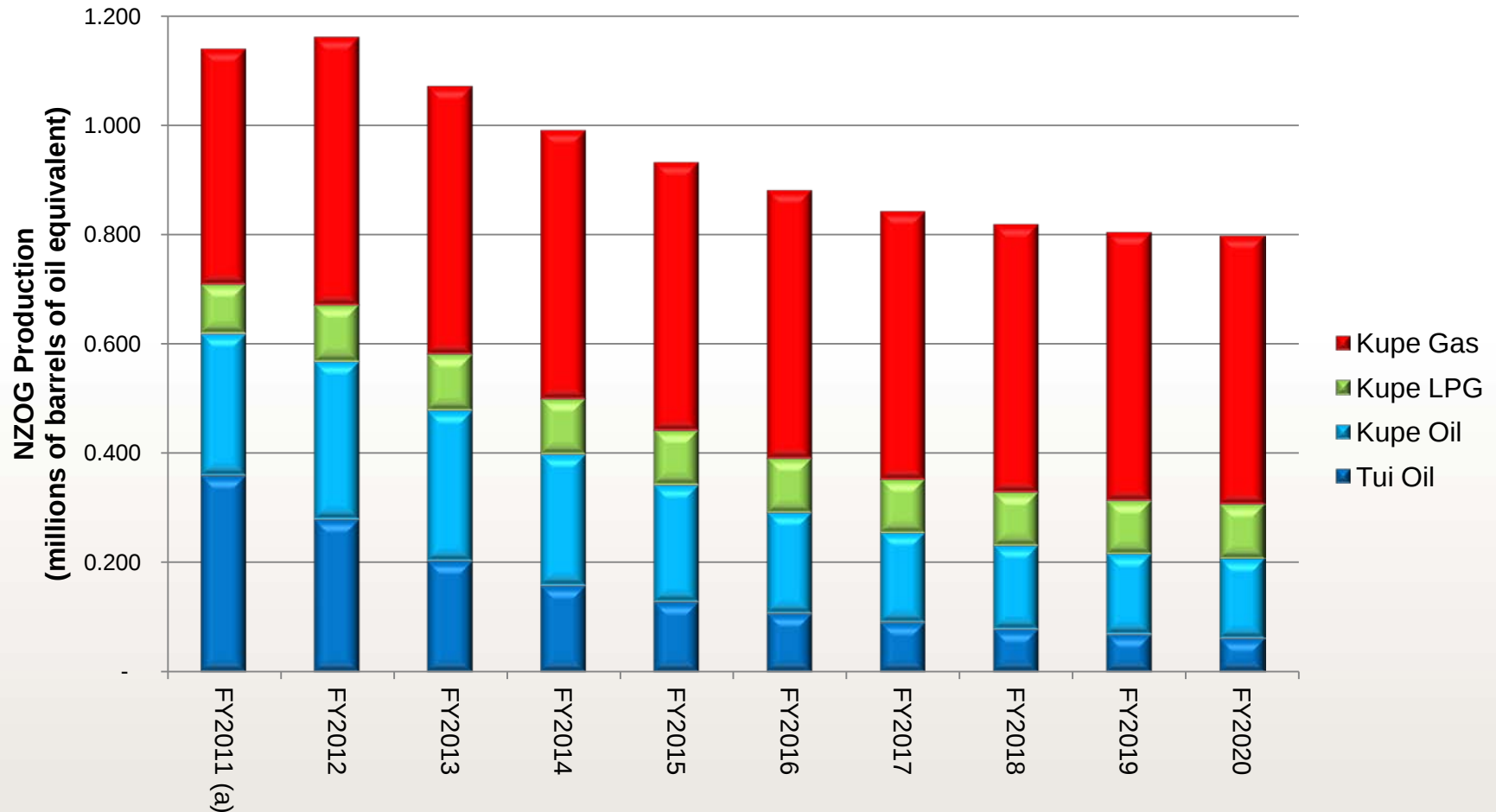
Financial strength



- **Operating Revenue**
 - First 9 months of FY12: \$89m
- **Cash and Debt:**
 - As at 31/3/12: \$187m cash, \$50m debt: net cash \$137m
- **Profit**
 - Analyst forecasts for FY12 adjusted NPAT: \$27-\$41m
- **Dividends**
 - Regular dividends paid since 2008: 22 cps in total
 - 6 cps fully imputed intention for this year

Production – solid base

Two existing fields – Kupe and Tui - providing long term cash flows



Delivering on a growth promise



- Exploration activities
 - Higher value achieved when successful
 - Portfolio of different types of activity
 - Within a targeted activity set

(Three regions, mostly conventional, gas or oil, onshore and offshore)
- This is different from the last few years
 - NZOG had been focused on opportunity assessment (acquisition) to achieve country entry and reserves targets
 - Acquisition will now focus on enhancing marketed position (capability)
 - Building our own exploration opportunities will increase value and balance acquisition

Delivering on a growth promise

Aim:

- NZ\$35m/per yr average in exploration investment
 - Say 5 projects averaging NZ\$7m each (NZOG share)

How:

- Some generated internally (and farmed down)
- Farm in or other acquisition to fill portfolio gap



2012	2013	2014	2015	2016	2017	2018	2019
Kisaran	Kakapo	Kanuka	Diodore	Bohorok			
	Kaheru	Tui	Kupe	<i>Need to fill the boxes with further attractive opportunities</i>			
	Barque	Tui					
	Kisaran						

Indicative only and subject to frequent change. No wells are currently committed.

Taranaki

Kakapo:

- 200 million barrel prospect
- NZOG seeking suitable drilling rig and additional partner

Kaheru:

- 45 million barrel prospect
- Conditional agreement to take 60% stake – if drilling commitment made
- Seeking additional partner

Kanuka:

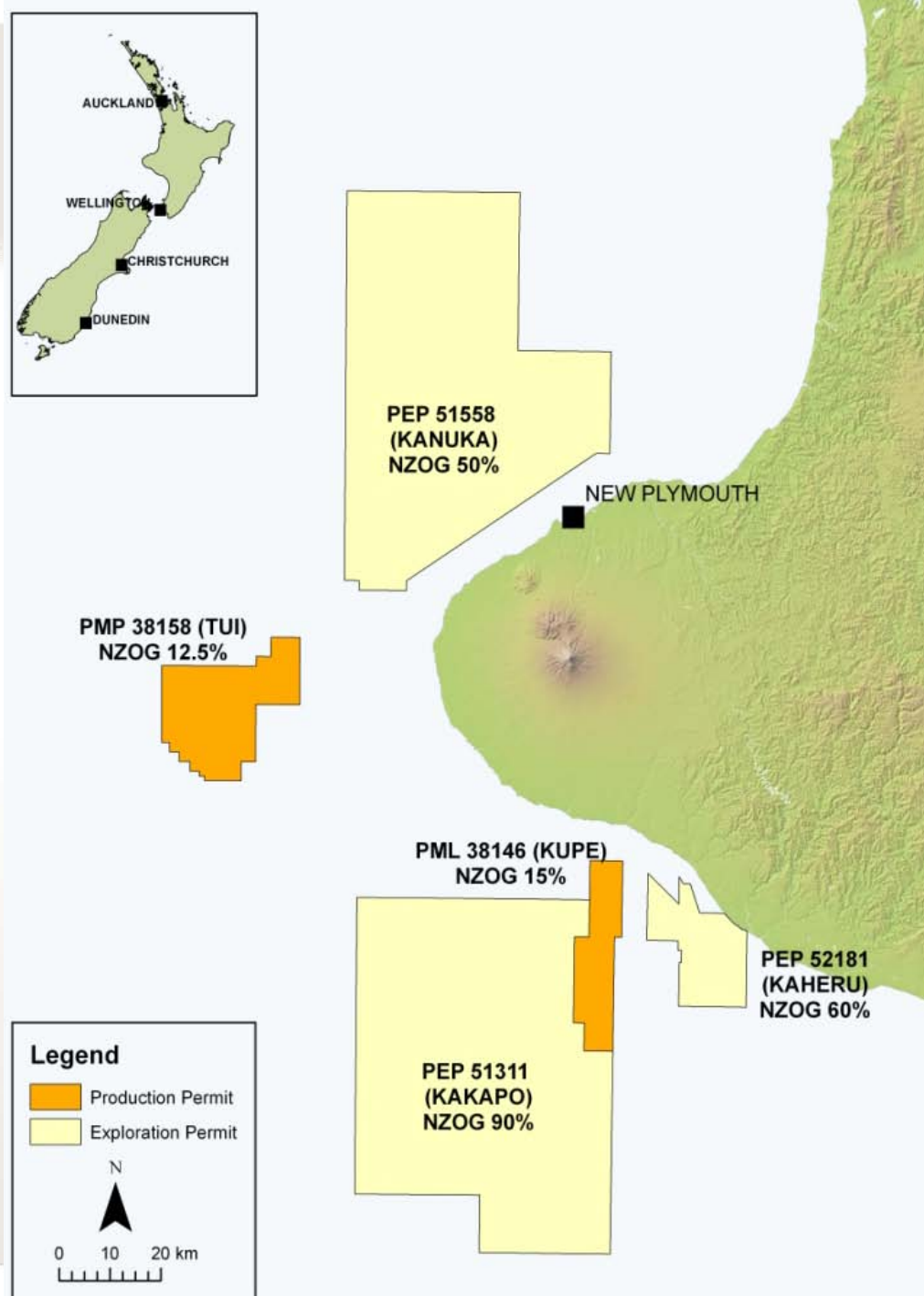
- Drilling decision by Dec 2013

Tui:

- 2-3 further wells being considered

Kupe:

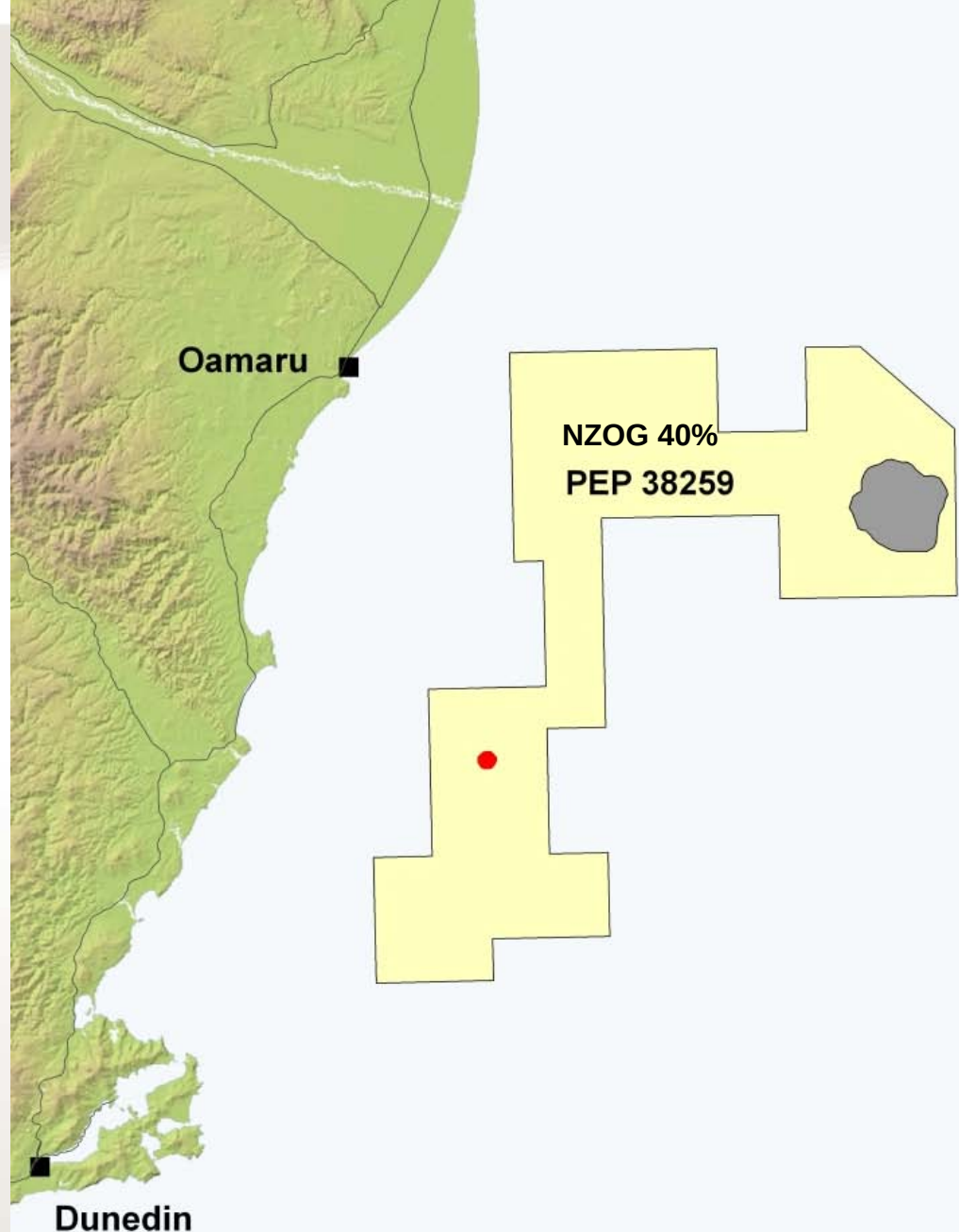
- Several exploration prospects



Canterbury

Barque:

- Large prospect but expensive to drill
- NZOG has taken on Operatorship
- International campaign to attract additional partner into joint venture
- “Drill or drop” decision required by August 12



Tunisia



- Attracted to Tunisia due to its combination of good prospectivity, established exploration and production activity, reasonable fiscal terms, and relative ease of doing business
- Move towards more open democracy enhances its attractiveness
- NZOG has made two initial investments and is actively pursuing further opportunities

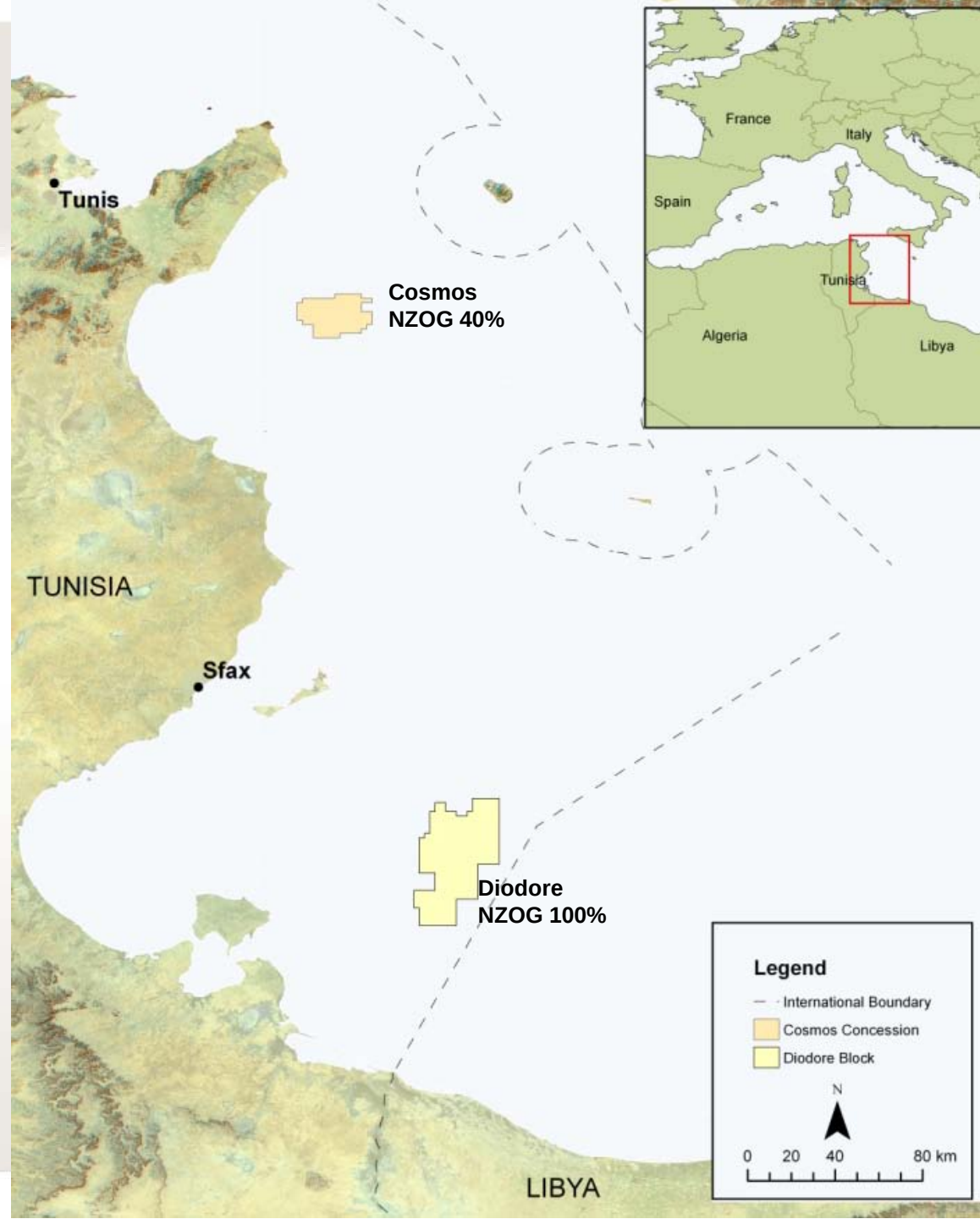
Tunisia

Cosmos:

- 6.3mmbbl existing oil discovery with upside
- US\$3m payment made to fund development study, US\$19m contribution to partners costs if development proceeds
- Decision by year's end

Diodore:

- 2 year prospecting permit acquired June 2011
- 2D seismic survey shot Feb 2012 – analysis will determine whether exploration permit is sought



Indonesia

- Working with partner focused on conventional and non-conventional resources in Indonesia
- Indonesian Government encouraging investment
- Current focus on Sumatra – highly productive basins
- Kisaran permit with drilling imminent
- Winning bid for Bohorok permit
- Two additional Joint Study Agreements (JSA)
- Other opportunities under assessment

Kisaran and Bohorok

Kisaran:

- 22.5% stake
- At least 2 wells drilled in next 12 months
- Conventional targets and unconventional possibilities

Bohorok:

- 45% stake
- 3 year initial work programme – seismic acquisition and evaluation



Long term growth in shareholder value



NZOG has:

- strong balance sheet, good cash flows
- technical know-how and commercial skills to:

Deliver growth by:

- Maximising value from our existing assets
- Developing opportunities (exploration)
- Building a portfolio of investments

June Quarterly Report released 30 July.

Financial results for FY 2012 released 22 August.

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