

18 July 2012

Company Announcements Office
Australian Securities Exchange
Exchange Plaza
2 The Esplanade
Perth WA 6000

Department of Housing – Acceptance of Tender

Fleetwood has been selected by the Department of Housing (“Department”) to design, build and manage a Key Workers Accommodation Village comprising 293 park home dwellings in South Hedland.

Under the terms of the agreement which is subject to finalisation of commercial terms and relevant regulatory approvals, Fleetwood will construct and install homes in the village and will manage the village for a period of 15 years.

In accordance with the State Government’s “Affordable Housing Strategy 2010:2020: Opening Doors to Affordable Housing”, the dwellings will be offered at a rate which represents a discount to the current prevailing market rent.

In support of the development the Department, via Royalties for Regions will make an up-front capital contribution to the project of \$20m, and will guarantee an agreed income return to Fleetwood for the duration of the term.

The buildings will be manufactured at the company’s facility in Perth. Construction is expected to commence in September 2012.

For further enquiries please contact:

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Attachment: Minister’s Joint Media Statement



Hon. Brendon Grylls MLA
Minister for Regional
Development; Lands



Hon. Terry Redman MLA
Minister for Housing

18/7/12

JOINT MEDIA STATEMENT

Service village contract awarded

- **Osprey Service Workers' Village to provide 293 service workers' dwellings**
- **\$20.5m Royalties for Regions funding to increase South Hedland living options**

Housing availability in Hedland is set for a major boost with the construction of the 293-unit Osprey Service Workers' Village set to start in South Hedland in September.

Regional Development and Lands Minister Brendon Grylls today announced that Fleetwood Corporation had been awarded the contract to build and operate the village.

The project, a collaboration between the departments of Housing; and Regional Development and Lands' Pilbara Cities Office; and the private sector, has received \$20.5million from the State Government's Royalties for Regions initiative. It will include the development of 293 dwellings on 10ha of land within the Department of Housing's Osprey subdivision.

Mr Grylls said the service workers' village was just one of the key initiatives being undertaken by the Government to ease the pressure on housing and high rents in the Pilbara.

"We recognise the immediate need to house service workers in the region and have made significant progress to fast track land and housing developments in Port and South Hedland," he said.

Housing Minister Terry Redman said Fleetwood was selected as the project's preferred proponent after a Request for Proposal process initiated by the Department of Housing earlier this year inviting the private sector to submit value-for-money and innovative designs.

"After a careful evaluation process, Fleetwood was awarded the contract to deliver 293 one, two and three-bedroom accommodation units at the Osprey site," Mr Redman said.

Units will be rented to low-to-moderate income service workers in Port and South Hedland for short-term periods of six months or longer, with rents indexed at 2.8 per cent a year.

"Rent prices will be set at about 40 per cent below market value, to provide service workers with access to affordable living options," Mr Redman said.

"The service workers' village will offer residents a high standard of lifestyle and amenity with facilities such as a swimming pool and community centre."

Construction of the residential village is expected to begin in September this year with 80 units expected to be built by December.

"The development of affordable housing solutions is essential to attracting and retaining service workers in a growing community," Mr Redman said.

Fact File

- **Royalties for Regions administered by the Department of Regional Development and**

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Lands

- **By 2017, the Govt will have delivered more than 7,000 new dwellings in Hedland**

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