

21 August 2012

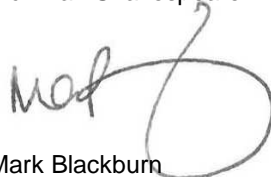
Manager Company Announcements  
ASX Limited  
Level 4  
20 Bridge Street  
SYDNEY NSW 2000

**By E-lodgement**

**Appendix 4E - Preliminary final report and accompanying announcement**

This release contains an announcement to the Australian Stock Exchange Limited (**ASX**) regarding the full year results for McMillan Shakespeare Limited for the year ended 30 June 2012, which is given to ASX Limited under listing rule 4.3A of the ASX Listing Rules.

Yours faithfully  
McMillan Shakespeare Limited



Mark Blackburn  
Chief Financial Officer and Company Secretary

# Appendix 4E

## Preliminary Final Report Provided Under Listing Rule 4.3A

McMillan Shakespeare Group of Companies

Year Ended 30 June 2012 - (Previous corresponding period: Year Ended 30 June 2011)



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your workplace  
benefits

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Leasing

**Interleasing**

**APPENDIX 4E**  
**Preliminary Final Report**

**McMillan Shakespeare Limited**  
**ABN 74 107 233 983**

<b>1. Details of the reporting period and the previous corresponding period</b>	
	Current period: 1 July 2011 to 30 June 2012 Previous corresponding period: 1 July 2010 to 30 June 2011

<b>2. Results for announcement to the market</b>																																	
	<b>Key information</b>	<b>Percentage change</b>	<b>Year ended 30 June 2012 \$'000</b>																														
2.1	Revenues from continuing operations	Up 11.3% to	302,030																														
2.2	Profit from ordinary activities after income tax attributable to members	Up 25.0% to	54,305																														
2.3	Net profit from ordinary activities after income tax attributable to members	Up 25.0% to	54,305																														
	<b>Dividends</b>	<b>Amount per security</b>	<b>Franked amount per security</b>																														
2.4	Final dividend	\$0.25	\$0.25																														
2.5	Record date for determining entitlements to the dividend	7 September 2012																															
2.6	<p><b>Commentary on results for the financial year</b></p> <p>Net profit after income tax for the year ended 30 June 2012 was \$54,305,000 representing a 25.0% increase on the previous year's result of \$43,460,000.</p> <p>The financial operating performance of the segments is summarised below.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">FY 2012</th> <th style="text-align: center;">FY 2011</th> <th style="text-align: center;">FY 2012</th> <th style="text-align: center;">FY 2011</th> </tr> <tr> <th></th> <th style="text-align: center;">Revenue</th> <th style="text-align: center;">Revenue</th> <th style="text-align: center;">NPAT</th> <th style="text-align: center;">NPAT</th> </tr> <tr> <th></th> <th style="text-align: center;">\$'000</th> <th style="text-align: center;">\$'000</th> <th style="text-align: center;">\$'000</th> <th style="text-align: center;">\$'000</th> </tr> </thead> <tbody> <tr> <td>Group Remuneration Services</td> <td style="text-align: right;">137,284</td> <td style="text-align: right;">111,648</td> <td style="text-align: right;">40,265</td> <td style="text-align: right;">31,658</td> </tr> <tr> <td>Asset Management</td> <td style="text-align: right;">163,342</td> <td style="text-align: right;">158,890</td> <td style="text-align: right;">14,268</td> <td style="text-align: right;">13,460</td> </tr> <tr> <td><b>Total segment operations</b></td> <td style="text-align: right;"><b>300,626</b></td> <td style="text-align: right;"><b>270,538</b></td> <td style="text-align: right;"><b>54,533</b></td> <td style="text-align: right;"><b>45,118</b></td> </tr> </tbody> </table> <p>Basic earnings per share as shown in the financial statements was 76.6 cents per share (2011: 64.0 cents per share) and on a diluted basis was 74.1 cents per share (2011: 61.2 cents per share).</p> <p>Refer to the accompanying 2012 Results Announcement for more details on the financial results.</p>				FY 2012	FY 2011	FY 2012	FY 2011		Revenue	Revenue	NPAT	NPAT		\$'000	\$'000	\$'000	\$'000	Group Remuneration Services	137,284	111,648	40,265	31,658	Asset Management	163,342	158,890	14,268	13,460	<b>Total segment operations</b>	<b>300,626</b>	<b>270,538</b>	<b>54,533</b>	<b>45,118</b>
	FY 2012	FY 2011	FY 2012	FY 2011																													
	Revenue	Revenue	NPAT	NPAT																													
	\$'000	\$'000	\$'000	\$'000																													
Group Remuneration Services	137,284	111,648	40,265	31,658																													
Asset Management	163,342	158,890	14,268	13,460																													
<b>Total segment operations</b>	<b>300,626</b>	<b>270,538</b>	<b>54,533</b>	<b>45,118</b>																													

<b>3. Consolidated Income Statement</b>	
	Refer Attachment A

<b>4. Consolidated Statement of Financial Position</b>	
	Refer Attachment A

<b>5. Consolidated Cash Flow Statement</b>	
	Refer Attachment A

<b>6. Consolidated Statement of Changes in Equity</b>	
	Refer Attachment A

<b>7. Dividend</b>			
	<b>Dividends</b>	<b>Amount per security</b>	<b>Franked amount per security</b>
	Final dividend (payable on 12 October 2012)	\$0.25	\$0.25
	Interim dividend	\$0.22	\$0.22
	Total dividend (interim <i>plus</i> final)	\$0.47	\$0.47

<b>8. Dividend reinvestment plan</b>	
	There is no dividend reinvestment plan in operation.

<b>9. Net tangible assets per security</b>			
		<b>Year ended 30 June 2012 \$</b>	<b>Year ended 30 June 2011 \$</b>
	Ordinary shares	<b>1.69</b>	1.10

<b>10. Control gained or lost over entities during the financial year</b>		
	<b>Name of entities where control was gained during the financial year</b>	<b>Date control gained</b>
	None.	N/A
	<b>Name of entities where control was lost during the financial year</b>	<b>Date control lost</b>
	None.	N/A

<b>11. Investment in associates and joint ventures</b>	
	Not applicable.

<b>12. Other information</b>	
	None.

<b>13. Foreign entities</b>	
	Not applicable.

<b>14. Commentary on results for the period</b>	
	Refer Review of Operations attached.

<b>15. Audit</b>	
	This report is based on accounts which are currently in the process of being audited.

**APPENDIX 4E – ATTACHMENT A**  
**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

**CONSOLIDATED INCOME STATEMENT**  
**FOR THE YEAR ENDED 30 JUNE 2012**

	2012 \$'000	2011 \$'000
<b>Revenue from continuing operations</b>		
Remuneration services	137,284	111,648
Asset Management services	163,342	158,890
Non-operating interest income	1,404	767
	<b>302,030</b>	<b>271,305</b>
<b>Expenses</b>		
Employee and director benefits expenses	65,676	55,336
Depreciation, amortisation and impairment	71,766	68,061
Leasing and vehicle management expenses	50,850	52,434
Technology and communication expenses	7,319	5,594
Property and corporate expenses	5,346	4,942
Finance costs	10,385	11,278
Consulting costs	2,523	1,541
Marketing costs	3,004	2,671
Other expenses	7,811	7,250
<b>Total expenses</b>	<b>224,680</b>	<b>209,107</b>
<b>Profit before income tax</b>	<b>77,350</b>	<b>62,198</b>
Income tax expense	(23,045)	(18,738)
<b>Profit from continuing operations attributable to owners of the Company</b>	<b>54,305</b>	<b>43,460</b>
<b>Other comprehensive income</b>		
Changes in fair value of cash flow hedges	(1,135)	(306)
Exchange differences on translating foreign operations	(3)	-
Income tax on other comprehensive income	339	92
Other comprehensive loss net of tax	(799)	(214)
<b>Total comprehensive income for the year</b>	<b>53,506</b>	<b>43,246</b>
Basic earnings per share (cents)	76.6	64.0
Diluted earnings per share (cents)	74.1	61.2

**APPENDIX 4E – ATTACHMENT A**  
**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2012**

	2012 \$'000	2011 \$'000
<b>Current assets</b>		
Cash and cash equivalents	54,420	15,034
Trade receivables	8,627	6,444
Other receivables	10,287	7,587
Finance lease receivables	6,043	3,748
Inventory	1,980	1,477
Prepayments	3,238	1,489
<b>Total current assets</b>	<b>84,595</b>	<b>35,779</b>
<b>Non-current assets</b>		
Assets under operating lease	244,023	210,661
Property, plant and equipment	8,943	8,779
Capitalised software development	6,197	3,794
Goodwill on acquisition	33,292	33,292
Contract rights	2,960	2,763
Finance lease receivables	9,518	4,200
Deferred tax assets	1,683	1,240
<b>Total non-current assets</b>	<b>306,616</b>	<b>264,729</b>
<b>Total assets</b>	<b>391,211</b>	<b>300,508</b>
<b>Current liabilities</b>		
Trade payables	13,501	13,561
Borrowings	-	2,949
Sundry creditors and accruals	33,926	22,136
Receivables in advance	3,722	3,282
Maintenance instalments received in advance	6,622	6,306
Current tax liabilities	4,323	6,752
Employee benefits	4,830	4,023
<b>Total current liabilities</b>	<b>66,924</b>	<b>59,009</b>
<b>Non-current liabilities</b>		
Borrowings	155,811	126,539
Employee benefits	425	448
<b>Total non-current liabilities</b>	<b>156,236</b>	<b>126,987</b>
<b>Total liabilities</b>	<b>223,160</b>	<b>185,996</b>
<b>Net assets</b>	<b>168,051</b>	<b>114,512</b>
<b>Equity</b>		
Issued capital	56,456	25,053
Reserves	573	1,320
Retained earnings	111,022	88,139
<b>Total equity</b>	<b>168,051</b>	<b>114,512</b>

**APPENDIX 4E – ATTACHMENT A  
McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES  
ABN 74 107 233 983**

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED 30 JUNE 2012**

	2012 \$'000	2011 \$'000
<b>Cash flows from operating activities</b>		
Cash receipts from customers	276,610	264,627
Cash payments to suppliers and employees	(112,015)	(126,605)
Proceeds from sale of assets under lease	52,343	43,646
Payments for lease assets	(163,620)	(113,181)
Interest received	1,391	767
Interest paid	(9,164)	(12,294)
Income taxes paid	(25,517)	(21,438)
<b>Net cash from operating activities</b>	<b>20,028</b>	<b>35,522</b>
<b>Cash flows from investing activities</b>		
Proceeds from sale of plant and equipment	-	8
Acquisition expenses	-	(216)
Payments for capitalised software	(3,370)	(2,694)
Acquisition of plant and equipment	(1,830)	(2,875)
<b>Net cash used in investing activities</b>	<b>(5,200)</b>	<b>(5,777)</b>
<b>Cash flows from financing activities</b>		
Equity contribution	30,088	1,755
Proceeds from borrowings	61,000	5,000
Payment of borrowing costs	(108)	(108)
Repayment of borrowings	(35,000)	(17,727)
Dividends paid	(31,422)	(20,388)
<b>Net cash provided by / (used in) financing activities</b>	<b>24,558</b>	<b>(31,468)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>39,386</b>	<b>(1,723)</b>
Cash and cash equivalents at beginning of year	15,034	16,757
<b>Cash and cash equivalents at end of year</b>	<b>54,420</b>	<b>15,034</b>

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**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 30 JUNE 2012**

	2012	2011
	\$'000	\$'000
<b><u>Retained Earnings</u></b>		
Retained earnings at the beginning of the period	88,139	65,067
Profit for the period	54,305	43,460
Dividends paid	(31,422)	(20,388)
<b>Retained earnings at the end of the period</b>	<b>111,022</b>	<b>88,139</b>
<b><u>Reserves</u></b>		
<b><u>Option reserve</u></b>		
Balance at the beginning of the period	1,534	1,284
Option expense	1,367	482
Transfer to share capital	(1,315)	(232)
Balance at the end of the period	1,586	1,534
<b><u>Hedging reserve</u></b>		
Balance at the beginning of the period	(214)	-
Other comprehensive income for period, net of tax	(796)	(214)
Balance at the end of the period	(1,010)	(214)
<b><u>Foreign currency translation reserve</u></b>		
Other comprehensive income for period, net of tax	(3)	-
Balance at the end of the period	(3)	-
<b>Total Reserves</b>	<b>573</b>	<b>1,320</b>
<b><u>Issued Capital</u></b>		
Share capital at the beginning of the period (68,081,810 fully paid shares)	25,053	23,066
Issue of 6,442,155 (2011: 403,833) fully paid shares on exercise of options	29,693	1,755
Proceeds from issue of options	415	-
Transfer on exercise of options	1,315	232
	56,476	25,053
Less: transaction costs arising from option issues	(20)	-
<b>Share capital at the end of the period (74,523,965 fully paid shares)</b>	<b>56,456</b>	<b>25,053</b>



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**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

**1. Basis of preparation**

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

The preliminary final report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The preliminary final report covers the consolidated group of McMillan Shakespeare Limited and its controlled entities (Economic entity or Group). McMillan Shakespeare Limited is a listed public company, incorporated and domiciled in Australia.

The preliminary final report of McMillan Shakespeare Limited and its controlled entities complies with all International Financial Reporting Standards (IFRS) in their entirety.

*Reporting Basis and Conventions*

The preliminary final report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

**2. Earnings per share**

	<b>Economic entity</b>	
	<b>2012</b>	2011
	<b>'000</b>	'000
Net profit	<b>\$54,305</b>	\$43,460
Earnings used to calculate basic and diluted earnings per share (EPS)	<b>\$54,305</b>	\$43,460
Weighted average number of ordinary shares outstanding during the year used in calculation of basic EPS	<b>70,864</b>	67,903
Weighted average number of ordinary shares outstanding during the year used in calculation of diluted EPS	<b>73,280</b>	70,991

**APPENDIX 4E – ATTACHMENT A**  
**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

**3. Contingent liabilities**

Estimates of the potential financial effect of contingent liabilities that may become payable:

	<b>Economic entity</b>	
	<b>2012</b>	2011
	<b>\$'000</b>	\$'000
Guarantees issued for the performance of contractual obligations – a term deposit supports these guarantees.	-	623
Guarantees provided for the performance of a contractual obligation not supported by a term deposit.	<b>10,643</b>	20
Guarantees provided in respect of property leases.	<b>4,275</b>	3,953
	<b>14,918</b>	4,596

**4. Segment reporting**

*Reportable segments*

McMillan Shakespeare Limited and its controlled entities operate predominantly within one geographical location, Australia. There are two reportable segments in “Group Remuneration Services” and “Asset Management”, in accordance with AASB8 “Operating Segments” based on aggregating the operating segments taking into account the nature of the business services and products sold and the associated business and financial risks and how they affect the pricing and rates of return.

**Group Remuneration Services** - This segment provides administrative services in respect of salary packaging and facilitates the settlement of motor vehicle novated leases for customers, but does not provide financing. The segment also provides ancillary services associated with motor vehicle novated lease products.

**Asset Management** - This segment provides financing and ancillary management services associated with motor vehicles, commercial vehicles and equipment.

**APPENDIX 4E – ATTACHMENT A**  
**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

**4. Segment reporting (cont'd)**

The following is an analysis of the Group's revenue and results from operations by reportable segment.

	Segment revenue		Segment profit after tax	
	2012 \$'000	2011 \$'000	2012 \$'000	2011 \$'000
Group Remuneration Services	137,284	111,648	40,265	31,658
Asset Management	163,342	158,890	14,268	13,460
Total for segment operations	300,626	270,538	54,533	45,118
Corporate administration and directors' fees			(870)	(831)
Integration costs			-	(491)
Interest expense			(861)	(1,814)
Interest income			1,404	767
Income tax on unallocated items			99	711
Profit after tax from continuing operations for the year			54,305	43,460

**Segment assets and liabilities**

	30 June 2012 \$'000	30 June 2011 \$'000
<i>Segment assets</i>		
Group Remuneration Services	54,469	62,469
Asset Management	282,324	223,005
Segment assets	336,793	285,474
Unallocated assets <sup>(1)</sup>	54,418	15,034
Consolidated assets per statement of financial position	391,211	300,508
<i>Segment liabilities</i>		
Group Remuneration Services	38,605	31,478
Asset Management	184,555	137,652
Segment liabilities	223,160	169,131
Unallocated liabilities <sup>(2)</sup>	-	16,866
Consolidated liabilities per statement of financial position	223,160	185,996

(1) Unallocated assets comprise cash and cash equivalents of the Group, maintained as part of the centralised treasury and funding function.

(2) Unallocated liabilities comprise parent entity borrowings that are employed by the whole group.

**5. Event subsequent to reporting date**

Subsequent to reporting date, the Group increased its Asset Management funding facility from \$180m to \$270m. The facility provides the Company with additional liquidity and funding diversification to support future growth. It has been re-priced to reduce cost and extended until August 2015.

**APPENDIX 4E – ATTACHMENT A**  
**McMILLAN SHAKESPEARE LIMITED AND CONTROLLED ENTITIES**  
**ABN 74 107 233 983**

McMillanShakespeareGroup

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21 August 2012

**McMILLAN SHAKESPEARE LIMITED**  
**ABN 74 107 233 983**  
**Preliminary Final Report**  
**Announcement of full year results for the year ended 30 June 2012**

McMillan Shakespeare Limited (ASX:MMS) today released its preliminary results for the year ended 30 June 2012, with a reported preliminary after tax profit of \$54.3m (unaudited). This compares to the previous year's result of \$43.5m.

Highlights of the operating results were:

	<b>FY12</b>	<b>FY11</b>	<b>%</b>	<b>FY12</b>	<b>FY11</b>	<b>%</b>	<b>FY12</b>	<b>FY11</b>
	<b>\$000</b>	<b>\$000</b>	<b>Increase</b>	<b>\$000</b>	<b>\$000</b>	<b>Increase</b>	<b>\$000</b>	<b>\$000</b>
	<b>Group</b>	<b>Group</b>		<b>Asset</b>	<b>Asset</b>		<b>Total</b>	<b>Total</b>
	<b>Remuneration</b>	<b>Remuneration</b>		<b>Management</b>	<b>Management</b>			
	<b>Services</b>	<b>Services</b>						
Revenue from operating activities	137,284	111,648	23%	163,342	158,890	3%	300,626	270,538
Expenses	80,048	66,380	21%	142,902	139,591	2%	222,950	205,971
Pre tax profit from operating activities	57,236	45,268	26%	20,440	19,299	6%	77,676	64,567
Operating margin	41.7%	40.5%		12.5%	12.1%		25.8%	23.9%
Tax	16,971	13,610	25%	6,172	5,839	6%	23,143	19,449
<b>Segment net profit after tax</b>	<b>40,265</b>	<b>31,658</b>	<b>27%</b>	<b>14,268</b>	<b>13,460</b>	<b>6%</b>	<b>54,533</b>	<b>45,118</b>
<b>Unallocated items</b>								
Interest income							1,404	767
Interest on parent company debt							(861)	(1,814)
Public company costs							(870)	(831)
Integration							-	(491)
Tax on unallocated items							99	711
<b>Profit after tax from operating activities</b>							<b>54,305</b>	<b>43,460</b>
<b>NPAT growth</b>							<b>25%</b>	
Return on equity							38%	43%
Basic earnings per share (cents)							76.63	64.00
Diluted earnings per share (cents)							74.11	61.22
Diluted EPS Growth							<b>21%</b>	
Final dividend declared per share (cents)							25.00	22.00

## REVIEW OF OPERATIONS

### Operations overview

In last year's Annual Report, we suggested that the levels of service delivered to our customers and the investments being made in our people and our business would set a platform for profitable growth in 2012. And so it has proved to be. Despite the economic uncertainties globally, and in Australia, shareholders can be well pleased with what was achieved in the 2012 financial year.

Here is a selection of highlights and key activities:

- Financial results were particularly pleasing. MMS delivered a 25% increase in net profit after tax (NPAT) on a 11% increase in revenue. Both business segments performed well. Group Remuneration Services continued to demonstrate its non-cyclical nature with NPAT growth of 27% on 23% revenue growth. The Asset Management business (acquired by MMS in 2010) also had an excellent year, with underlying normalised NPAT growth of 21% i.e. normalising for FY11 tyre and maintenance release when we changed from the vendor's accounting principles (USGAAP) to IFRS. A strong second hand car market, and consequent profits on the resale of fleet cars, assisted these results.
- Assets under finance increased from \$220m to \$262m, reflecting the increasing momentum in the asset management business.
- 79% of new business and cross sales wins were in the private sector. We believe this vindicates the decision to combine our traditional remuneration services business with an asset manager, through the acquisition of Interleasing in 2010.
- In February 2012, MMS subsidiary, Maxxia, was appointed sole provider to the SA Government for its salary packaging needs. Previously we were one of a panel of three. We believe this is a reflection of our relentless focus on the execution of our strategy, namely, to deliver excellence in customer service and expense management. This enables us to deliver to customers the best product in the industry, at a compelling price.
- Throughout 2012, we rolled out our customer relationship strategy. This is designed to take us beyond a merely transactional relationship with our customers to one of genuine partnership. Better understanding our customers enables us to better craft our services to meet their needs, thus driving greater satisfaction for customers and more revenue for us.
- To augment our desire to get closer to our customers, we have created a new State based structure, where state managers own their customers and their profit and loss account. Such a structure enables us to decentralise service delivery whilst centralising processing for efficiency. It also provides important development opportunities, and satisfying career paths, for talented managers.
- As always, the delivery of excellent service underpinned our performance. All benchmarks were exceeded. Pleasingly, our expense ratio/productivity also improved.
- We are well advanced with the development and roll-out of the new asset management system. This is expected to be delivered in CY13. Additionally, our new business intelligence capability will be rolled out during FY13. These are both important investments in the future of our business.
- Credit and treasury have been well-managed. In February, our funding lines were extended to 2015 and on better terms. Additionally, in August 2012 the Group increased its facility from \$180m to \$270m. Careful treasury planning also provided some respite from the impact of

declining interest rates on the earnings on our float. Credit losses were less than \$40,000 on a book of \$262m.

- Headcount increased by 124 to over 750. Significant investment continues to be made in the training of our people, the identification of talent and the development of our leaders.

2012 was a productive and successful year for our business. Much was achieved, not the least of which was the ongoing investment into the sustainability of our business and the improvement of our business model. Our business has good momentum and, despite the ongoing economic turmoil around the world, we are well placed to deliver another year of profitable growth for shareholders.

## **Dividend**

The Company has declared a fully franked final dividend of 25 cents per share bringing the total dividend for the year ended 30 June 2012 to 47 cents per share, representing an increase of 24% over the total dividend for the prior year. The record date for the dividend is 7 September 2012 and it is payable on 12 October 2012.

In accordance with Listing Rule 3.13.1 of the ASX Listing Rules, the Company also wishes to advise that its Annual General Meeting will be held on Monday, 22 October 2012 at 10:00am.

For more information, please contact:

Mr Michael Kay  
Managing Director and Chief Executive Officer  
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### About McMillan Shakespeare

McMillan Shakespeare is considered a market leader in the provision of remuneration programs. Its services include remuneration policy design, salary packaging benefit administration, motor vehicle lease management and taxation recording. McMillan Shakespeare also provides a complementary fleet management service, including the procurement of motor vehicles and finance and the management of fuel card and service maintenance programs.