

# Ridley Corporation Limited Appendix 4E Preliminary final report

ABN 33 006 708 765

#### Results for announcement to the market

Reporting period: Financial year ended 30 June 2012 Previous corresponding period: Financial year ended 30 June 2011

Release date: 22 August 2012

\$A'000
Revenue from continuing operations
Up 1.5% to 734,695
Profit from continuing operations after tax
Down 34.3% to 19,253
Net profit for the period attributable to members
Down 34.3% to 19,253

Dividends	Amount per security	Franked amount per security
Final dividend	3.75¢	Fully franked
Interim dividend	3.75¢	Fully franked

Record date for determining entitlements to the final dividend  Close of business of Friday 7 September 2
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	30 June 2012	30 June 2011
Net tangible asset backing per ordinary share	0.80	0.83

#### **Brief Explanation**

See pages 2 to 6.

#### Audit statement

This report is based on accounts which are in the process of being audited. There is not expected to be any dispute or qualification to the Company's financial report. The audit report will be made available with the Company's financial report.



#### RIDLEY REPORTS NET PROFIT OF \$19.3 MILLION

Ridley Corporation Limited (**Ridley**) has recorded a consolidated profit after tax of \$19.3 million for the year ended 30 June 2012 (**FY12**).

#### **RESULTS SUMMARY**

	2012	2011	Percentage
	A\$'000	A\$'000	change
Sales revenue	734,695	723,702	1.5%
Gross profit	74,503	74,876	(0.2%)
Profit before tax	26,355	30,240	(12.8%)
Profit after tax	19,253	29,316	(34.3%)

#### **OPERATING RESULT**

With two strong months in poultry and rendering to conclude the year Ridley has been able to record a Net Profit After Tax (**NPAT**) for the year of \$19.3 million.

Full year operational Earnings Before Interest and Tax (**EBIT**) (including the Ridley share of Cheetham Salt Joint Venture (**JV**) NPATs) of \$35.7 million is \$4.2 million down on the prior period (2011: \$39.9 million), of which \$1.5 million represents costs associated with extensive preparatory work undertaken in pursuit of the possible Cheetham Salt transaction which continues to progress after balance date. Consolidated EBIT including the JV EBITs is \$38.5 million, compared to \$43.2 million in the prior year.

Ridley AgriProducts (**RAP**) generated EBIT for the year of \$27.2 million, its second highest result on record, and this result includes a full year earnings contribution from Camilleri and the expensing of \$1.0 million of second half restructure costs which will deliver annualised savings of \$1.8 million effective from 1 July 2012.

The Cheetham Salt business generated EBIT before joint ventures of \$11.1 million, down \$3.1 million on last year and adversely affected by the significantly higher salt costs and supply chain costs incurred as a result of last year's record floods.

The Cheetham Salt Joint Ventures in New Zealand and Australia delivered an operating result generally consistent with the prior year, with the equity accounted share of net profits after tax being \$6.8 million (2011: \$7.0 million), underlying EBIT of \$9.7 million, and EBIT before depreciation and amortisation (**EBITDA**) of \$10.9 million.

#### Sales revenue and gross profit

Consolidated sales revenue for FY12 was \$734.7 million (2011: \$723.7 million), 1.5% or \$11.0 million up on the prior year. Gross profit was \$74.5 million, \$0.4 million below last year's \$74.9 million.

#### **Net finance cost**

The net finance cost of \$9.3 million is \$0.4 million lower than the prior period (2011: \$9.7 million). The finance cost includes the first full year of interest on the \$32 million of debt associated with the 1 March 2011 Camilleri acquisition, the impact being \$1.5m of additional interest compared to the four month prior period charge.

The impact of the higher debt levels was offset by the decrease in loan and overdraft interest rates between the years due to a series of four interest rate decreases, which progressively lowered the base rate from 4.75% prevailing at 1 July 2011 to the current 3.5%, which was established on 5 June 2012. A further \$0.2 million of finance costs were capitalised in relation to the construction of the new mill at Pakenham.

#### Income tax expense

Following the resolution in FY11 of a number of prior year tax matters, the anticipated return to Ridley's traditional effective tax rate percentage in the mid-twenties has occurred in FY12, with the R&D Tax Concession, tax depreciation on salt fields, and the once off sale of the Wacol operations being the primary favourable deductions from the prima facie tax rate. The Wacol operations of the Supplements business had been impaired down to land and buildings value for accounting purposes in a prior year whereas the tax written down values were only written off on sale of the asset, giving rise to a positive tax position compared to the accounting result.

#### Significant items, discontinued operations and impairments

There are no items during either FY12 or the prior financial year, favourable or unfavourable, that are considered to be outside of the ordinary business and reported as significant items.

\$1.0 million of non-recurring restructure costs and \$0.4 million of LNT and Monds & Affleck acquisition costs were expensed during the year in RAP. \$1.5 million of Cheetham Salt divestment preparation costs were expensed within the Corporate head office. There will be further divestment related costs incurred in 2013, including the financial advisor costs which are predicated upon achieving a successful transaction outcome and will be recorded as a component of the overall profit or loss on divestment, should the transaction proceed.

Whilst all Cash Generating Units (**CGU**s) in the Ridley consolidated group have been tested for impairment and have met their required hurdle rates to support the current carrying values, the reduction in earnings for the year for Ridley Aqua-Feeds and the subdued outlook for this sector has significantly eroded the impairment headroom. Recent internal reorganisation and cost-cutting initiatives and relaxation of production constraints at the Inverell site are expected to improve the Ridley Aqua-Feeds results in the future.

#### DIVIDEND

Directors have declared a fully franked, final dividend of 3.75 cents per share, payable wholly in cash and unchanged from the previous final dividend. The dividend will be payable on Friday 28 September 2012 to shareholders on the register at 5:00 p.m. on Friday 7 September 2012. The total cash dividend payable in respect of FY12 is 7.50 cents per share, and the entire dividend for the first time in several years will be franked to 100%.

#### **CASH FLOW AND WORKING CAPITAL**

The operating cash inflow for the year (after working capital movements and maintenance capital expenditure) was \$51.9 million, an increase of \$15.2 million from the \$36.7 million recorded in the prior year.

After-tax cash dividend payments of \$6.8 million received from the Cheetham Salt Joint Ventures in FY12 reflect the resumption of 100% pay out of NPAT following completion of the major capital works at Mount Maunganui.

Development capital expenditure figure for the year of \$10.6 million (FY11: \$3.4 million) includes \$8.0 million associated with the construction of the new mill at Pakenham plus \$1.2 million to purchase the previously leased Ridley Aqua-Feeds site at Narangba, whilst depreciation and amortisation for FY12 increased slightly to \$14.4 million (FY11: \$14.2 million).

The positive reduction in working capital of \$14.8 million has been a strong contributor to an overall \$3.9 million reduction in net debt to \$98.2 million at balance date.

Table 1. Cook flows for the year in the	Year	Year ended			
Table 1: Cash flows for the year in \$m	30 June 2012	30 June 2011			
Profit before income tax	26.4	30.2			
Net interest expense	9.3	9.7			
Depreciation and amortisation	14.4	14.2			
EBITDA (including JV NPATs)	50.1	54.1			
Movement in working capital	14.8	(7.7)			
Maintenance capital expenditure	(13.0)	(9.7)			
Operating cash flow	51.9	36.7			
Development capital expenditure	(10.6)	(3.4)			
Dividends paid	(22.9)	(22.9)			
Proceeds from sale of CCD, Corowa and Wacol mills (2011: Sale of liquid feeds business)	7.9	4.5			
Net finance cost payments	(8.9)	(9.1)			
Net tax payments	(4.9)	(4.1)			
Acquisition of LNT and Monds & Affleck businesses (2011: Camilleri)	(6.9)	(32.7)			
Share-based payments	(1.5)	(1.7)			
Movement in other balance sheet items	(0.2)	2.6			
Cash flow for the period	3.9	(30.1)			
Opening net debt balance at 1 July	(102.1)	(72.0)			
Closing net debt balance at 30 June	(98.2)	(102.1)			

The cash flow summary with a prior period comparison provided in Table 1 has been sourced from the audited accounts but has not been subject to separate review or audit. The Directors believe that the presentation of this non-IFRS financial cash flow is useful for the users of this document as it reflects the significant cash flows of the business.

#### **BALANCE SHEET**

A sale process had commenced by balance date for the RAP feed mill at Dandenong and the former salt field at Bowen, such that the aggregate carrying value of \$4.0 million has been reflected in the financial statements as assets held for sale. The expectation is for a sale of each of these sites within twelve months at a value not less than the current carrying value, however the extent of any surplus is presently uncertain and can only be accurately determined by a sale transaction.

With the tax effect from sales of accounting-impaired assets impacting both revenue and capital account, and having made tax instalment payments of \$4.9 million during the year, the balance date income tax position is a receivable of \$1.6 million and payable of \$1.0 million.

The combination of a \$4.7 million reduction in receivables, \$8.2 million reduction in inventory and a \$2.6 million increase in creditors have contributed to an overall reduction in working capital of \$14.8 million.

The \$3.6 million of salt inventory created by the laying of salt floors at the Dry Creek site in Adelaide has been recorded as non-current inventory which reflects management's current intentions with regard to the timing of its harvest and to the satisfactory completion of the national harvest program.

A large contributor to the \$5.6 million increase in property, plant and equipment is the \$8.0 million of construction work in progress for the new mill at Pakenham.

Independent valuations of the salt fields and Ridley land and buildings were conducted as at 30 June 2012, and the results and implications for fair value duly considered by the Board. The carrying values for the salt fields are within the valuation range independently calculated using the long term outlook for the salt business that was subject to external vendor due diligence as part of the Cheetham Salt divestment process. Land and buildings at Australian sites have been independently valued as at balance date and whilst there are as expected a number of immaterial variations between existing carrying values and the independently assessed values, the Board does not consider these values to be material or to reflect permanent, underlying shifts in fair value. The fair values for the Dandenong feed mill and Bowen salt field sites will be crystallised through a sale transaction in due course, and their carrying values have been retained and reported under the assets held for sale balance sheet classification.

#### OUTLOOK

The outlook for each operating business is positive, irrespective of the outcome of the Cheetham Salt divestment transaction. Cheetham Salt has some major growth plans for Indonesia, whilst domestically it can expect a significant reduction in salt costs once the adverse weather-affected inventory cost is averaged down when combined with lower cost salt harvested from a more normal harvest cycle. Domestic freight costs to move salt from southern states to Queensland will be eliminated when the Bajool and Port Alma salt fields once again become self sufficient and able to service the Queensland markets.

Whilst the Ridley Aqua-Feeds sector is expected to remain subdued as salmon demand takes time to absorb the surplus feedstock capacity in the industry, the poultry and rendering outlook is buoyant.

The Dairy and Packaged Products sectors are expected to continue their recovery, the rate of which could be accelerated by a return to more traditional grazing conditions. The new mill at Pakenham will generate significant operational efficiencies and will enable RAP to aggressively target new volumes throughout the Gippsland dairy heartland.

The restructure of the Supplements business in FY12 has positioned it to take full advantage of the coming season for supplementary block sales across northern Australia.

In parallel to the operating business, Ridley will endeavour to maximise the proceeds from the sale of its surplus assets and to continue to pursue the Lara and Moolap redevelopment opportunities at these former salt field sites.

#### **Cheetham Salt divestment update**

Ridley is continuing with its assessment of potential divestment of the Cheetham Salt business to unlock shareholder value, and a select number of parties have been invited to proceed to due diligence under stage 2 of the confidential divestment process.

No decision has been made at the present time by Ridley with regard to the sale of Cheetham Salt and a decision is not expected to occur until the parties complete their due diligence investigations and submit a binding offer for consideration by the Ridley Board. For the transaction to proceed to execution, the Ridley Board requires a suitably attractive offer which recognises the intrinsic value of Cheetham Salt (including its unique high quality assets, substantial market position, strong cash earnings and Asian growth opportunities) and is otherwise in the best interests of Ridley.

Ridley will continue to update shareholders in accordance with continuous disclosure requirements.

#### **CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2012**

	Note -	2012 \$'000	2011 \$'000
Revenue from continuing operations Cost of sales Gross profit	2 -	734,695 (660,192) 74,503	723,702 (648,826) 74,876
Finance income Other income Expenses from continuing operations	2	202 1,674	177 1,241
Selling and distribution General and administrative Finance costs Transaction costs	3 3	(12,997) (32,436) (9,529) (1,902)	(13,222) (29,346) (9,902) (640)
Share of net profits from associates	8 _	6,840	7,056
Profit from continuing operations before income tax ex Income tax expense	pense	26,355 (7,102)	38,078 (924)
Net profit after income tax attributable to members of Ridley Corporation Limited	_	19,253	29,316
Earnings per share		Cents	Cents
Basic earnings per share		6.3	9.5
Diluted earnings per share		6.3	9.5

The above consolidated income statement should be read in conjunction with accompanying notes.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$'000	2011 \$'000
Net profit after income tax attributable to members of Ridley Corporation Limited	19,253	29,316
Other comprehensive income		
Actuarial gain/(loss) on defined benefit superannuation Income tax	(377) 113	(243) 73
Revaluation of land and buildings Income tax	4,412 (1,123)	-
Deferred tax on disposal of land and buildings	471	-
Changes in the fair value of cash flow hedges Income tax	- -	1,236 (371)
Exchange differences on translation of foreign operations	(345)	(714)
Other comprehensive income for the year, net of tax	3,151	(19)
Total comprehensive income for the year	22,404	29,297
Total comprehensive income for the year is attributable to: Ridley Corporation Limited	22,404	29,297
Nuley Corporation Limited	22,404	29,291

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

#### **CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2012**

	Note	2012 \$'000	2011 \$'000
Current assets	<del>-</del>		
Cash and cash equivalents		7,228	13,247
Receivables		84,259	88,969
Inventories		79,723	91,533
Assets held for sale	9	4,017	-
Tax receivable		1,588	-
Total current assets	_	176,815	193,749
Non-current assets	_		
Investments accounted for using the equity method		52,521	52,486
Property, plant and equipment		239,033	233,383
Intangible assets		44,771	44,416
Inventories	_	3,575	
Total non-current assets	_	339,900	330,285
Total assets	_	516,715	524,034
Current liabilities	_		
Payables		95,266	92,695
Borrowings	(a)	40,712	1,932
Tax liabilities	(α)	1,035	1,551
Provisions		10,005	14,267
Derivative financial instruments		-	8
Total current liabilities	=	147,018	110,453
Non-current liabilities	-	1-17,010	110,100
Borrowings	(a)	64,667	113,454
Deferred tax liabilities	(α)	12,535	7,835
Provisions		1,396	1,050
Retirement benefit obligations		616	272
Total non-current liabilities	<del>-</del>	79,214	122,611
Total liabilities	<del>-</del>	226,232	233,064
	<del>-</del>	,	
Net assets	=	290,483	290,970
Equity			
Share capital		237,531	237,531
Reserves		37,484	36,294
Retained profits	7	15,468	17,145
Total equity	_	290,483	290,970
• •	_	•	

The above consolidated balance sheet should be read in conjunction with accompanying notes.

<sup>(</sup>a) The bank debt facility includes a combination of term debt available to be drawn down in tranches. \$110 million of the facility has a maturity date of 29 December 2014 whilst \$59 million has a maturity date of 29 December 2012. The applicable accounting standard requires that the borrowings drawn against the \$59 million tranche be classified as a current liability notwithstanding that sufficient non-current committed facilities are available to cover outstanding debt at 30 June 2012. There have been no breaches of the covenants of either facility or any other commercial consequences as a result of the classification.

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$'000	2011 \$'000
Cash flows from operating activities		
Receipts from customers	839,761	812,159
Payments to suppliers and employees	(782,549)	(769,634)
Dividends received	6,805	4,944
Interest received	202	177
Other revenue received	741	1,241
Interest and other costs of finance paid	(9,126)	(9,283)
Income taxes paid	(4,938)	(4,132)
Net cash inflow/(outflow) from operating activities	50,896	35,472
Cash flows from investing activities		
Acquisition of controlled entities and business		
operations, net of cash acquired	(6,871)	(32,706)
Payments for property, plant and equipment	(22,422)	(12,099)
Payments for intangibles	(1,144)	(990)
Proceeds from sale of joint venture operation, net of		
cash disposed	-	4,367
Proceeds from sale of non-current assets	7,876	127
Net cash inflow/(outflow) from investing activities	(22,561)	(41,301)
Cash flows from financing activities		
Share based payment transactions	(1,476)	(1,709)
Proceeds from borrowings	-	121,640
Repayment of borrowings	(10,007)	(85,000)
Dividends paid	(22,871)	(22,861)
Net cash inflow/(outflow) from financing activities	(34,354)	12,070
Net increase/(decrease) in cash held	(6,019)	6,241
Cash at the beginning of the financial year	13,247	7,006
Cash at the end of the financial year	7,228	13,247

The above consolidated statement of cash flows should be read in conjunction with accompanying notes.

#### Note 1 – Basis of preparation of preliminary financial report

This report has been prepared in accordance with Australian Accounting Standards relevant to the preparation of the Appendix 4E and other mandatory professional reporting requirements for the purpose of fulfilling the Group's obligation under Australian Securities Exchange (ASX) listing rules. The report is presented in Australian dollars.

The accounting policies have been applied consistently to all periods presented in the consolidated financial report. The financial report has been prepared on the basis of historical cost, except for derivative financial instruments, salt fields and land and buildings, which have been measured at fair value. A full description of the accounting policies adopted by the Group may be found in the Group's full financial report.

	2012 \$'000	2011 \$'000
Note 2 – Revenue and Other Income		
Revenue from continuing operations Sale of goods	734,695	723,702
Other income		
Profit on sale of property, plant and equipment	625	-
Profit on sale of businesses and joint venture operation	308	439
Rent received	28	69
Foreign exchange gains – net	19	190
Other	694	543
	1,674	1,241
Note 3 – Expenses		
Depreciation and amortisation		
Buildings	1,000	988
Plant and equipment	11,106	11,178
Software	2,199	2,088
Other intangible	99	-
Finance	14,404	14,254
Finance costs Interest expense	9,476	9,463
Amortisation of borrowing costs	216	439
Capitalisation of borrowing costs	(163)	_
·	9,529	9,902
Employee benefits expense	73,767	72,930
Operating lease expense	4,520	4,725
	1,020	1,7.20
Transaction costs		
Legal, professional and valuation services (a)	1,902	640

<sup>(</sup>a) The Group incurred acquisition related costs of \$0.4 million and divestment related preparatory costs of \$1.5 million relating to external legal fees and vendor due diligence costs. These legal fees and due diligence costs have been included as Transaction costs expensed in the Group's Consolidated Income Statement for the year ended 30 June 2012.

#### Note 5 - Dividends

Dividends paid during the year

Year ended 30 June 2012		Dividend paid	Per share	\$'000
Final dividend	Unfranked	30 September 2011	3.75 cents	11,543
Interim dividend	100% Franked	31 March 2012	3.75 cents	11,543
				23,086
Year ended 30 June 2011		Dividend paid	Per share	
Final dividend	Unfranked	30 September 2010	3.75 cents	11,543
Interim dividend	Unfranked	3 <sup>1</sup> March 2011	3.75 cents	11,543
				23,086
Divides de set secondo de c				
Dividends not recognised at y	year end			

In addition to the above dividends, since year end the directors have approved payment of a final dividend of 3.75 cents, 100% franked (2011: 3.75 cents unfranked) per fully paid share payable on 28 September 2012 (2011: 30 September 2011). The aggregate amount of the proposed dividend expected to be paid out of retained profits at 30 June 2012, but not recognised as a liability at year end:

11,543 11,543

#### **Dividend franking account**

Amount of franking credits available to shareholders of Ridley Corporation Limited for subsequent financial years:

7,945 5,877

No foreign conduit income is attributed to the dividend.

#### Note 6 – Segment reporting

#### 30 June 2012

Salt	AgriProducts	Unallocated	Consolidated
2000	9000	מחחי	Total \$'000
*	*	-	734,695
•	-	(3,104)	-
•	626,018		734,695
187	1,487	-	1,674
111,968	627,505	(3,104)	736,369
6,773	67	-	6,840
(5,159)	(8,485)	(760)	(14,405)
-	-	202	202
-	-	(9,529)	(9,529)
17,834	27,161	(18,640)	26,355
200,203	255,229	8,762	464,194
50,211	2,310	-	52,521
250,414	257,539	8,762	516,715
12,246	93,195	120,791	226,232
6,475	16,389	702	23,566
	\$'000 108,677 3,104 111,781 187 111,968 6,773 (5,159) 17,834 200,203 50,211 250,414 12,246	\$'000 \$'000  108,677 626,018  3,104 -  111,781 626,018  187 1,487  111,968 627,505  6,773 67  (5,159) (8,485)  17,834 27,161  200,203 255,229 50,211 2,310 250,414 257,539 12,246 93,195	\$'000         \$'000         \$'000           108,677         626,018         -           3,104         -         (3,104)           111,781         626,018         (3,104)           187         1,487         -           111,968         627,505         (3,104)           6,773         67         -           (5,159)         (8,485)         (760)           -         -         202           -         -         (9,529)           17,834         27,161         (18,640)           200,203         255,229         8,762           50,211         2,310         -           250,414         257,539         8,762           12,246         93,195         120,791

#### Note 6 – Segment reporting (continued)

#### 30 June 2011

Business Segments	Salt	AgriProducts	Unallocated	Consolidated
				Total
	\$'000	\$'000	\$'000	\$'000
Sales – external	107,260	616,442	-	723,702
Sales – internal	2,848	-	(2,848)	-
Total sales revenue	110,108	616,442	(2,848)	723,702
Other revenue	298	943	-	1,241
Total revenue	110,406	617,385	(2,848)	724,943
Share of profits of equity accounted investments	7,023	33	-	7,056
Depreciation and amortisation expense	(5,644)	(8,588)	(22)	(14,254)
Interest income	-	-	177	177
Interest expense	-	-	(9,902)	(9,902)
Reportable segment profit before income tax	21,272	24,886	(15,918)	30,240
Segment assets	199,923	259,525	12,100	471,548
Investments accounted for using the equity method	50,243	2,243	-	52,486
Total segment assets	250,166	261,768	12,100	524,034
Segment liabilities	12,412	94,334	126,318	233,064
Acquisitions of property, plant and equipment, intangibles and other non-current segment assets (excluding the impact of business combinations)	4,751	8,171	167	13,089

#### Note 7 - Retained profits

	2012 \$'000	2011 \$'000
Balance at 1 July	17,145	11,689
Actuarial (losses)/gains on defined benefit superannuation – net of tax	(264)	(170)
Net profit for the year	19,253	29,316
Dividends paid	(23,086)	(23,086)
Transfer from asset revaluation reserve	2,940	-
Share based payments reserve transfer	(520)	(604)
Balance at 30 June	15,468	17,145

### Note 8 – Investments accounted for using the equity method

Name of Company	Principal Activity	Country of Incorporation	Ownership Interest		Contribution to Net Profit	
			2012	2011	2012	2011
			%	%	\$'000	\$'000
Salpak Pty Ltd	Salt Marketing	Australia	56%	56%	2,409	2,600
Western Salt Refinery Pty Ltd	Salt Production and Distribution	Australia	50%	50%	97	304
Dominion Salt Limited and Dominion Salt (N.I.) Limited	Salt Production and Distribution	New Zealand	50%	50%	3,957	3,871
Cerebos-Skellerup Limited	Salt Marketing	New Zealand	49%	49%	310	248
Consolidated Manufacturing Enterprise Pty Ltd and Swanbrook Road Holding Trust	Aquafeed Production	Australia	25%	25%	67	33
TOTAL					6,840	7,056

#### Note 9 - Assets held for sale and acquisitions

	2012 \$'000	2011 \$'000
Assets held for sale	4,017	-

The Group has classified \$4.0 million of assets as held for sale relating to the proposed sale of the Ridley AgriProducts site at Dandenong and the Cheetham Salt site at Bowen. This is following management's commitment to sell these sites. The sale process for these sites commenced in the financial year and is expected to be completed within the next twelve months.

#### Acquisition of business assets and liabilities

On 21 October 2011, Ridley AgriProducts Pty Ltd acquired the block business of Livestock Nutrition Technologies (**LNT**) in Townsville for a total cash consideration of \$2,700,000, including the balances of working capital. Application of the fair value acquisition accounting principles resulted in goodwill on acquisition of \$908,000. This acquisition allowed Ridley to consolidate LNT with its Supplements business in Townsville to service the northern Australia block market from a more efficient base and critical mass, and to enable the Wacol premises in southern Queensland to be closed and sold.

#### Note 10 - Earnings per share

	2012 Earnings per share		2011 Earnings per share	
	Basic \$'000	Diluted \$'000	Basic \$'000	Diluted \$'000
Earnings used in calculating earnings per share	19,253	19,253	29,316	29,316
Weighted average number of shares	Basic	Diluted	Basic	Diluted
Weighted average number of shares used in calculating basic and diluted earnings per share	307,817,071	307,817,071	307,817,071	307,817,071

#### Note 11 – Events occurring after the balance sheet date

Ridley is continuing with its assessment of a potential divestment of the Cheetham Salt business to unlock shareholder value, and a select number of parties have been invited to proceed to due diligence under Stage 2 of the confidential divestment process.

No decision has been made at the present time by Ridley with regard to the sale of Cheetham Salt and a decision is not expected to occur until the parties complete their due diligence investigations and submit a binding offer for consideration by the Ridley Board. For the transaction to proceed to execution, the Ridley Board requires a suitably attractive offer which recognises the intrinsic value of Cheetham Salt and is otherwise in the best interests of Ridley.

No other matters of circumstances have arisen since 30 June 2012 that have significantly affected, or may significantly affect:

- (i) the Group's operations in future financial years; or
- (ii) the results of those operations in future financial years; or
- (iii) the Group's state of affairs in future financial years.