

**HANSEN TECHNOLOGIES LTD  
ABN 90 090 996 455  
AND CONTROLLED ENTITIES**

**FINANCIAL INFORMATION  
FOR THE YEAR ENDED 30 JUNE 2012  
PROVIDED TO THE ASX UNDER LISTING RULE 4.3A**

## Appendix 4E Preliminary Final Report

<b>Hansen Technologies Limited and its Controlled Entities</b>
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ABN or equivalent company reference:	ABN: 90 090 996 455
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### 1. Reporting period

Report for the financial year ended:	30 June 2012
Previous corresponding period is the financial year ended:	30 June 2011

### 2. Results for announcement to the market

	2012 \$'000	2011 \$'000
Revenues from ordinary activities	56,554	57,575
Net profit after tax attributable to members	12,859	13,533
	Amount per security	Franked amount per security
<b>Final Dividend</b>		
Final dividend for the year ended 30 June 2012	3¢	3¢
Final dividend for previous corresponding period	3¢	3¢
Payment date for the final dividend for the year ended 30 June 2012	28 September 2012	
<b>Interim Dividend</b>		
Interim dividend for the 2012 fiscal year	3¢	1¢
Interim dividend for previous corresponding period	3¢	2¢
Payment dates for the interim dividend	28 March 2012	

A final dividend of 3 cents per share, fully franked, has been declared, bringing the total dividend for the year to 6 cents per share, with 4 cents being fully franked and 2 cents being unfranked.

Please refer to the attached preliminary financial report for the year ended 30 June 2012 and the accompanying press release for more detail.

### 3. Statement of Comprehensive Income

Refer to the attached statement

### 4. Statement of Financial Position

Refer to the attached statement

### 5. Statement of Cash Flows

Refer to the attached statement

### 6. Dividends

	Date of payment	Total amount of dividend
Three cent final dividend – year ended 30 June 2011	27 September 2011	\$4,700,915
Three cent interim dividend – year ended 30 June 2012	28 March 2012	\$4,721,275
Three cent final dividend – year ended 30 June 2012	28 September 2012	\$4,743,364

#### Amount per security

	Amount per security	Franked amount per security at % tax	Amount per security of foreign sourced dividend
<b>Total dividend:</b> Current year (interim)	1¢	30%	0¢
Current year (interim)	2¢	0%	0¢
Current year (final)	3¢	30%	0¢
Previous year (final)	3¢	30%	0¢

## Total dividend paid on all securities

	Within the current fiscal year \$A'000	Previous fiscal year \$A'000
Ordinary securities	9,423	9,318
<b>Total</b>	<b>9,423</b>	<b>9,318</b>

## 7. Details of dividend or distribution reinvestment plans in operation are described below

A Dividend Reinvestment Plan has been established to provide shareholders with the opportunity to reinvest dividends in new shares rather than receiving cash. Detail of Hansen's Dividend Reinvestment Plan including the share pricing methodology is available on line at [www.hsntech.com/investors/shareholder-information.aspx](http://www.hsntech.com/investors/shareholder-information.aspx). For the purpose of the Company's Dividend reinvestment plan, the allotment price for this final dividend will be subject to a 2.5% discount. The conduit foreign income component of this final dividend is nil.

The last date for receipt of election notices for participation in the dividend or distribution reinvestment plan

7 September 2012

## 8. Statement of retained earnings

	Consolidated Entity	
	2012 \$'000	2011 \$'000
Balance at the beginning of year	5,604	1,389
Net profit attributable to members of the parent entity	12,859	13,533
Total available for appropriation	18,463	14,922
Capital reduction	8,500	-
Dividends paid	(9,423)	(9,318)
Balance at end of year	17,540	5,604

## 9. Net tangible assets per security

	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	17.3 cents	14.6 cents

**10. The financial information provided in the Appendix 4E is based on the preliminary financial report (attached), which has been prepared in accordance with Australian accounting standards.**

**11. Commentary on the results for the period.**

Refer to the accompanying ASX announcement

**12. Audit of the financial report**

The financial report is in the process of being audited.

**13. The audit has not yet been completed**

The financial report is not likely to be the subject of dispute or qualification.

**Hansen Technologies Ltd and Controlled Entities  
 Consolidated Statement of Comprehensive Income  
 For the Year Ended 30 June 2012**

		<b>Consolidated Entity</b>	
		<b>2012</b>	<b>2011</b>
<b>Note</b>		<b>\$'000</b>	<b>\$'000</b>
	Revenue from continuing operations	56,554	57,575
	Other revenues	1,444	2,499
	<b>Total revenues</b>	<b>57,998</b>	<b>60,074</b>
	Employee expenses	(27,088)	(27,080)
	Depreciation expense	(1,527)	(1,301)
	Amortisation expense	(1,651)	(1,958)
	Property and operating rental expenses	(2,578)	(2,377)
	Contractor and consultant expenses	(950)	(1,276)
	Software licence expenses	(389)	(255)
	Hardware and software expenses	(2,450)	(3,091)
	Travel expenses	(1,443)	(1,394)
	Communication expenses	(653)	(668)
	Professional expenses	(758)	(777)
	Other expenses	(1,517)	(1,662)
	<b>Total expenses</b>	<b>(41,004)</b>	<b>(41,839)</b>
	<b>Profit before income tax</b>	<b>16,994</b>	<b>18,235</b>
	Income tax expense	(4,135)	(4,702)
	<b>Profit after income tax from ongoing operations</b>	<b>12,859</b>	<b>13,533</b>
	<b>Other comprehensive expense</b>		
	Movement in carrying value of foreign entities due to currency translation	(364)	(2,267)
	<b>Other comprehensive expense for the year</b>	<b>(364)</b>	<b>(2,267)</b>
	<b>Total comprehensive income for the year attributable to members of the parent</b>	<b>12,495</b>	<b>11,266</b>
	Basic earnings (cents) per share for ongoing operations	8.2	8.7
	<b>Total basic earnings (cents) per share</b>	<b>8.2</b>	<b>8.7</b>
	Diluted earnings (cents) per share for ongoing operations	8.1	8.6
	<b>Total diluted earnings (cents) per share</b>	<b>8.1</b>	<b>8.6</b>

**Hansen Technologies Ltd and Controlled Entities**  
**Consolidated Statement of Financial Position**  
**As at 30 June 2012**

		<b>Consolidated Entity</b>	
		<b>2012</b>	<b>2011</b>
<b>Note</b>		<b>\$'000</b>	<b>\$'000</b>
<b>Current Assets</b>			
	Cash and cash equivalents	23,967	21,364
	Receivables	9,208	7,596
	Other current assets	2,662	2,913
	<b>Total Current Assets</b>	<b>35,837</b>	<b>31,873</b>
<b>Non-Current Assets</b>			
	Plant, equipment & leasehold improvements	4,554	4,857
	Intangible assets	29,593	29,103
	Deferred tax assets	535	907
	<b>Total Non-Current Assets</b>	<b>34,682</b>	<b>34,867</b>
	<b>Total Assets</b>	<b>70,519</b>	<b>66,740</b>
<b>Current Liabilities</b>			
	Payables	2,397	3,599
	Current tax payable	1,819	1,857
	Provisions	5,235	4,825
	Unearned income	3,397	3,351
	<b>Total Current Liabilities</b>	<b>12,848</b>	<b>13,632</b>
<b>Non-Current Liabilities</b>			
	Provisions	244	267
	<b>Total Non-Current Liabilities</b>	<b>244</b>	<b>267</b>
	<b>Total Liabilities</b>	<b>13,092</b>	<b>13,899</b>
	<b>Net Assets</b>	<b>57,427</b>	<b>52,841</b>
<b>Equity</b>			
	Share capital	42,579	49,669
	Foreign currency translation reserve	(3,038)	(2,674)
	Options granted reserve	346	242
	Retained earnings	17,540	5,604
	<b>Total Equity</b>	<b>57,427</b>	<b>52,841</b>

**Hansen Technologies Ltd and Controlled Entities**  
**Consolidated Statement of Changes in Equity**  
**For the Year Ended 30 June 2012**

<b>Consolidated Entity</b>				
	<b>Contributed Equity</b>	<b>Reserves</b>	<b>Retained Earnings</b>	<b>Total Equity</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>Consolidated Entity</b>				
<b>Note</b>				
<b>Balance as at 1 July 2011</b>	49,669	(2,432)	5,604	52,841
Profit for the year	0	0	12,859	12,859
Movement in carrying value of foreign entities due to currency translation	0	(364)	0	(364)
<b>Total comprehensive income for the year</b>	0	(364)	12,859	12,495
<b>Transactions with owners in their capacity as owners:</b>				
Capital reduction	(8,500)	0	8,500	0
Employee share plan	141	0	0	141
Options exercised	194	0	0	194
Employee share options	0	104	0	104
Equity issued under dividend reinvestment plan	1,075	0	0	1,075
Dividends paid	0	0	(9,423)	(9,423)
<b>Total transactions with owners in their capacity as owners</b>	<b>(7,090)</b>	<b>104</b>	<b>(923)</b>	<b>(7,910)</b>
<b>Balance as at 30 June 2012</b>	<b>42,579</b>	<b>(2,692)</b>	<b>17,540</b>	<b>57,427</b>

In a Draft Fact Sheet dated 21 June 2011, the Australian Taxation Office created uncertainty with regard to the application of franking credits for a dividend paid out of current year profits where the company also held prior year retained losses. To remove any uncertainty on this issue the parent entity of the Hansen group undertook in August 2011 a Section 258F Capital reduction, offsetting \$8.5 million of Share Capital against historical retained losses. This capital reduction does not change the number of shares nor affect the shareholding in Hansen of any shareholder.

<b>Consolidated Entity</b>				
	<b>Contributed Equity</b>	<b>Reserves</b>	<b>Retained Earnings</b>	<b>Total Equity</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>Consolidated Entity</b>				
<b>Balance as at 1 July 2010</b>	48,715	(207)	1,389	49,897
Profit for the year	0	0	13,533	13,533
Movement in carrying value of foreign entities due to currency translation	0	(2,267)	0	(2,267)
<b>Total comprehensive income for the year</b>	0	(2,267)	13,533	11,266
<b>Transactions with owners in their capacity as owners:</b>				
Employee share plan	126	0	0	126
Options exercised	88	0	0	88
Employee share options	0	42	0	42
Equity issued under dividend reinvestment plan	740	0	0	740
Dividends paid	0	0	(9,318)	(9,318)
<b>Total transactions with owners in their capacity as owners</b>	<b>954</b>	<b>42</b>	<b>(9,318)</b>	<b>(8,322)</b>
<b>Balance as at 30 June 2011</b>	<b>49,669</b>	<b>(2,432)</b>	<b>5,604</b>	<b>52,841</b>



**Hansen Technologies Ltd and Controlled Entities**  
**Consolidated Statement of Cash Flows**  
**For the Year Ended 30 June 2012**

		<b>Consolidated Entity</b>	
		<b>2012</b>	<b>2011</b>
Note		<b>\$'000</b>	<b>\$'000</b>
	<b>Cash flows from operating activities</b>		
	Receipts from customers	60,719	58,868
	Payments to suppliers and employees	(43,958)	(44,566)
	Interest received	1,011	672
	Income tax paid	(3,801)	(4,538)
	<b>Net cash provided by operating activities</b>	<b>13,972</b>	<b>10,436</b>
	<b>Cash flows from investing activities</b>		
	Proceeds from sale of plant and equipment	4	45
	Payment for acquisition of business	0	(839)
	Payment for plant and equipment	(1,215)	(2,831)
	Payment for capitalised research and development	(2,145)	(533)
	<b>Net cash used in investing activities</b>	<b>(3,356)</b>	<b>(4,158)</b>
	<b>Cash flows from financing activities</b>		
	Proceeds from share issue	141	126
12	Proceeds from options exercised	194	88
	Dividends paid net of dividend re-investment	(8,347)	(8,579)
	<b>Net cash used in financing activities</b>	<b>(8,012)</b>	<b>(8,364)</b>
	<b>Net increase (decrease) in cash and cash equivalents</b>	<b>2,603</b>	<b>(2,086)</b>
	Cash and cash equivalents at beginning of year	21,364	23,450
	<b>Cash and cash equivalents at end of the year</b>	<b>23,967</b>	<b>21,364</b>
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Notes to the Financial Statements  
30 June 2012

**1 Statement of significant accounting policies**

The following is a summary of significant accounting policies adopted by the consolidated entity in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

**(a) Basis of preparation of the financial report**

These preliminary financial statements have been prepared in accordance with the measurement and recognition criteria of Australian Accounting Standards.

**(b) Principles of consolidation**

The consolidated financial statements are those of the consolidated entity, comprising the financial statements of the parent entity and of all entities, which the parent has the power to control the financial and operating policies of, so as to obtain benefits from its activities.

The financial statements of subsidiaries are prepared for the same reporting period as the parent entity, using consistent accounting policies.

All inter-company balances and transactions, including any unrealised profits or losses have been eliminated on consolidation.

**(c) Revenue**

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred, or to be incurred, in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at the time of delivery of the goods to the customer. Revenue from rendering of services to customers is recognised upon delivery of the service to the customer.

Interest revenue is recognised when it becomes receivable on a proportional basis, taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

**(d) Cash and cash equivalents**

Cash and cash equivalents include cash on hand and at banks, and short term deposits with an original maturity of three months or less held at call with financial institutions.

**(e) Plant, equipment & leasehold improvements**

*Cost and valuation*

All classes of plant, equipment and leasehold improvements are stated at cost less depreciation.

*Depreciation*

The depreciable amounts of all fixed assets are depreciated on a straight-line basis over their estimated useful lives commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The useful lives for each class of assets are:

	2012	2011
Plant, equipment & leasehold improvements:	2.5 to 12 years	2.5 to 12 years
Leased plant and equipment:	2.5 to 12 years	2.5 to 12 years

**(f) Leases**

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and benefits incidental to ownership.

*Finance Leases*

Leases of fixed assets, where substantially all of the risks and benefits incidental to ownership of the asset, but not the legal ownership, are transferred to the consolidated entity are classified as finance leases. Finance leases are capitalised, recording an asset and liability equal to the present value of the minimum lease payments, including any guaranteed residual values. The interest expense is calculated using the interest rate implicit in the lease and is included in finance costs in the statement of comprehensive income.

Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely the consolidated entity will obtain ownership of the asset, or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

*Operating Leases*

Lease payments for operating leases are recognised as an expense on a straight line basis over the term of the lease.

**(g) Business combinations**

A business combination is a transaction or other event in which an acquirer obtains control of one or more businesses and results in the consolidation of the assets and liabilities acquired. Business combinations are accounted for by applying the acquisition method.

The consideration transferred is determined as the aggregate of fair values of assets given, equity issued and liabilities assumed in exchange for control.

Goodwill is recognised initially at the excess over the aggregate of the consideration transferred, the fair value of the non-controlling interest, less the fair value of the identifiable assets acquired and liabilities assumed.

Acquisition related costs are expensed as incurred.

**(h) Intangibles**

*Goodwill*

Goodwill is initially measured as described in Note 1(g).

Goodwill is not amortised but is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is carried at cost less accumulated impairment losses.

*Trademark and licences*

Trademark and licences are recognised at cost and are amortised over their estimated useful lives, which range from 5 to 10 years. Trademarks and licences are carried at cost less accumulated amortisation and any impairment losses.

*Research and Development*

Expenditure on research activities is recognised as an expense when incurred.

Expenditure on development activities is capitalised only when technical feasibility studies demonstrate that the project will deliver future economic benefits and these benefits can be measured reliably. Capitalised development expenditure is stated at cost less accumulated amortisation. Amortisation is calculated using a straight-line method to allocate the cost of the intangible asset over a five year period (or earlier if the development project is abandoned), commencing when the intangible asset is available for use.

Other development expenditure is recognised as an expense when incurred.

**(i) Impairment**

Assets with an indefinite useful life are not amortised but are tested annually for impairment in accordance with AASB 136. Assets subject to annual depreciation or amortisation are reviewed for impairment whenever events or circumstances arise that indicate that the carrying amount of the asset may be impaired. An impairment loss is recognised where the carrying amount of the asset exceeds its recoverable amount. The recoverable amount of an asset is defined as the higher of its fair value less costs to sell and value in use.

**(j) Income tax**

Current income tax expense or revenue is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities.

Deferred tax assets and liabilities are recognized for temporary differences at the applicable tax rates when the assets are expected to be recovered or liabilities settled. No deferred tax asset or liability is recognised in relation to temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

*Deferred tax balances*

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

*Tax Consolidation*

The parent entity and all eligible Australian controlled entities have formed an income tax consolidated group under the tax consolidation legislation. The parent entity is responsible for recognising the current tax liabilities and the deferred tax assets arising in respect of tax losses, for the tax consolidated group. The tax consolidated group has also entered a tax funding agreement whereby each entity in the tax-consolidated group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group.

**(k) Provisions**

Provisions are recognised when the consolidated entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

**(l) Employee benefits**

Liabilities arising in respect of wages and salaries, annual leave, long service leave and any other employee benefits expected to be settled within twelve months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date.

*Defined contribution superannuation plan*

The consolidated entity makes contributions to defined contribution superannuation plans in respect of employee services rendered during the year. These superannuation contributions are recognised as an expense in the same period when the employee services are received.

*Share-based payments*

The consolidated entity operates an employee share option plan and an employee share scheme. The fair value of the equity to which employees become entitled is measured at grant date and recognised as an expense over the vesting period, with a corresponding increase to an equity account. The fair value of shares is ascertained as the market bid price at grant date. The number of shares and options expected to vest is reviewed and adjusted at each reporting date such that the amount recognised for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

**(m) Financial instruments**

*Classification*

The consolidated entity classifies its financial instruments in the following categories: loans and receivables and financial liabilities. The classification depends on the purpose for which the instruments were acquired. Management determines the classification of its financial instruments at initial recognition.

*Loans and Receivables*

Loans and receivables are measured at fair value at inception and subsequently at amortised cost using the effective interest rate method.

*Financial Liabilities*

Financial liabilities include trade payables, other creditors and loans from third parties.

**(n) Foreign currencies translations and balances**

*Functional and presentation currency*

The financial statements of each entity within the consolidated group are measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the consolidated entity's functional and presentation currency.

*Transactions and Balances*

Transactions in foreign currencies of entities within the consolidated group are translated into functional currency at the rate of exchange ruling at the date of the transaction.

Foreign currency monetary items that are outstanding at the reporting date (other than monetary items arising under foreign currency contracts where the exchange rate for that monetary item is fixed in the contract) are translated using the spot rate at the end of the financial year.

All resulting exchange differences arising on settlement or re-statement are recognised as revenues and expenses for the financial year.

Entities that have a functional currency different to the presentation currency are translated as follows:

- Assets and liabilities are translated at year-end exchange rates prevailing at that reporting date;
- Income and expenses are translated at actual exchange rates or average exchange rates for the period, where appropriate; and
- All resulting exchange differences are recognised as a separate component of equity.

Exchange differences arising on translation of foreign operations are transferred directly to the group's foreign currency translation reserve as a separate component of equity in the balance sheet.

Exchange differences arising on the reduction of a foreign subsidiary's equity, continues to be recognised in the group's foreign currency translation reserve until such time that the foreign subsidiary is disposed of.

**(o) Goods and services tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cashflows are presented in the statement of cashflows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cashflows.

**(p) Comparatives**

Where necessary, comparative information has been reclassified and repositioned for consistency with current year disclosures.

**(q) Rounding amounts**

The parent entity and the consolidated entity have applied the relief available under ASIC Class Order CO 98/0100 and accordingly, amounts in the consolidated financial statements and the Directors' report have been rounded off to the nearest thousand dollars, or in certain cases, to the nearest dollar.

**2 Revenue**

**Revenues from continuing operations**

Revenue from sale of goods and services

**Other income:**

*From operating activities*

Interest received

Net foreign exchange gains (losses)

Other income

Total other revenues

**Total revenue from continuing operations**

Consolidated Entity	
2012	2011
\$'000	\$'000
56,554	57,575
56,554	57,575
1,043	953
246	1,459
155	87
1,444	2,499
<b>57,998</b>	<b>60,074</b>

**3 Profit from continuing operations**

Profit from continuing operations before income tax has been determined after the following specific expenses:

*Employee benefit expenses*

Wages and salaries

Superannuation costs

Share based payments

*Total employee benefit expenses*

*Depreciation of non-current assets*

Plant, equipment & leasehold improvements

*Total depreciation of non-current assets*

*Amortisation of non-current assets*

Patents, contracts & software

Research and development

*Total amortisation of non-current assets*

*Property and operating rental expenses*

Rental charges

*Total property and operating rental expenses*

		Consolidated Entity	
		2012	2011
		\$'000	\$'000
		24,874	25,054
		2,110	1,984
		104	42
		27,088	27,080
	8	1,527	1,301
		1,527	1,301
	9	394	374
	9	1,257	1,584
		1,651	1,958
		2,578	2,377
		2,578	2,377

**4 Dividends**

**2012**

A 3 cent per share fully franked final dividend was declared on 24 August 2012.

The amount declared has not been recognised as a liability in the accounts of Hansen Technologies Ltd as at 30 June 2012.

Dividends provided for or paid during the year

- 3 cent per share final dividend paid 27 September 2011
- 3 cent per share final dividend paid 27 September 2010
- 3 cent per share interim dividend paid 28 March 2012
- 3 cent per share interim dividend paid 28 March 2011

Proposed dividend not recognised at the end of the year.

Consolidated Entity	
2012	2011
\$'000	\$'000
4,701	4,653
4,722	4,665
9,423	9,318
4,743	4,701

#### 5 Cash and cash equivalents

**Current**

Cash at bank and on hand  
Interest bearing deposits

Consolidated Entity	
2012	2011
\$'000	\$'000
4,709	2,360
19,258	19,004
23,967	21,364

#### 6 Receivables

**Current**

Trade receivables  
Less: provision for impairment  
  
Sundry debtors

Consolidated Entity	
2012	2011
\$'000	\$'000
9,077	7,256
(6)	0
9,071	7,256
137	340
9,208	7,596

#### 7 Other current assets

**Current**

Prepayments  
Accrued revenue

Consolidated Entity	
2012	2011
\$'000	\$'000
1,125	1,560
1,537	1,353
2,662	2,913

#### 8 Plant, equipment & leasehold improvements

Plant, equipment & leasehold improvements at cost  
*Accumulated depreciation*  
Total plant, equipment & leasehold improvements

**Reconciliation**

Reconciliation of the carrying amounts of plant, equipment & leasehold improvements at the beginning and end of the current financial year.

***Plant, equipment & leasehold improvements***

Carrying amount at 1 July  
Additions  
Disposals  
Depreciation expense  
Net foreign currency movements arising from foreign operations  
Carrying amount at 30 June

Consolidated Entity	
2012	2011
\$'000	\$'000
21,924	17,068
(17,370)	(12,211)
4,554	4,857
4,857	3,441
1,215	2,831
(3)	(38)
(1,527)	(1,301)
12	(76)
4,554	4,857

#### 9 Intangibles

Goodwill, patents & contracts at cost  
*Accumulated amortisation & impairment*

Software development at cost  
*Accumulated amortisation*

Total intangible assets

**Reconciliation of goodwill, patents & contracts at cost**

Carrying amount at 1 July  
Increase due to acquisition  
Carrying amount at 30 June

Accumulated amortisation & impairment at beginning of year  
Amortisation of patents & contracts  
Amortisation adjustment  
Accumulated amortisation & impairment at end of year

Consolidated Entity	
2012	2011
\$'000	\$'000
31,965	31,965
(6,027)	(5,629)
25,938	26,336
27,402	25,257
(23,747)	(22,490)
3,655	2,767
29,593	29,103
31,965	28,928
0	3,037
31,965	31,965
(5,629)	(5,249)
(394)	(374)
(4)	(6)
(6,027)	(5,629)

**Reconciliation of software development at cost**

Carrying amount at 1 July  
 Expenditure capitalised in current period  
 Carrying amount at 30 June  
  
 Accumulated amortisation at beginning of year  
 Current year charge  
 Accumulated amortisation at end of year

Consolidated Entity	
2012	2011
\$'000	\$'000
25,257	24,724
2,145	533
27,402	25,257
(22,490)	(20,906)
(1,257)	(1,584)
(23,747)	(22,490)

**10 Payables**

**Current**

Trade payables  
 Other payables

Consolidated Entity	
2012	2011
\$'000	\$'000
613	921
1,784	2,678
2,397	3,599

**11 Provisions**

**Current**

Employee benefits  
 Onerous lease  
 Other

**Non-current**

Employee benefits  
 Onerous lease  
 Other

(a) Aggregate employee benefits liability

(b) Number of employees at year end

**Reconciliations**

Movements in provisions other than employee benefits:

**Provisions Onerous Lease - current**

Carrying amount at beginning of year  
 Provisions released during the year  
 Carrying amount at end of year

**Provisions Onerous Lease - non current**

Carrying amount at beginning of year  
 Provisions released during the year  
 Carrying amount at end of year

**Other - current**

Carrying amount at beginning of year  
 Net provisions (payments) made during the year  
 Carrying amount at end of year

**Other - non-current**

Carrying amount at beginning of year  
 Provisions made during the year  
 Foreign exchange adjustment  
 Carrying amount at end of year

Consolidated Entity	
2012	2011
\$'000	\$'000
5,106	4,607
0	150
129	68
5,235	4,825
222	246
0	0
22	21
244	267
5,328	4,853
267	256
150	378
(150)	(228)
0	150
0	185
0	(185)
0	0
68	49
61	19
129	68
21	0
0	21
1	0
22	21

## 12 Contributed capital

### a) Issued and paid up capital

Ordinary shares, fully paid

Fully paid ordinary shares carry one vote per share and carry the right to dividends.

Consolidated Entity	
2012	2011
\$'000	\$'000
42,579	49,669

### b) Movements in shares on issue

Balance at beginning of the financial year	156,197,163
Shares issued under dividend reinvestment plan	1,192,677
Shares issued under employee share plan	152,280
Options exercised	530,000
Capital reduction	0
Balance at end of the financial year	158,072,120

Consolidated Entity		Consolidated Entity	
2012	2012	2011	2011
No of Shares	\$'000	No of Shares	\$'000
156,197,163	49,669	154,836,901	48,715
1,192,677	1,075	885,276	740
152,280	141	139,986	126
530,000	194	335,000	88
0	(8,500)	0	0
158,072,120	42,579	156,197,163	49,669

## 13 Reserves and retained earnings

Foreign currency translation reserve	13 (a)
Options granted reserve	13 (b)
Retained earnings	13 (c)

### (a) Foreign currency translation reserve

This reserve is used to record the exchange differences arising on translation of a foreign entity.

#### Movements in reserve

Balance at beginning of year	(2,674)
Adjustment to carrying value of overseas interests due to currency fluctuation	(364)
Balance at end of year	(3,038)

### (b) Options granted reserve

This reserve is used to record the fair value of options issued to employees as part of their remuneration.

#### Movements in reserve

Balance at beginning of year	242
Value of options granted during the year	104
Balance at end of year	346

### (c) Retained earnings

Balance at the beginning of year	5,604
Dividends paid during the year	(9,423)
Capital reduction	8,500
Net profit attributable to members of Hansen Technologies Ltd	12,859
Balance at end of year	17,540

Consolidated Entity	
2012	2011
\$'000	\$'000
(3,038)	(2,674)
346	242
17,540	5,604
(2,674)	(407)
(364)	(2,267)
(3,038)	(2,674)
242	200
104	42
346	242
5,604	1,389
(9,423)	(9,318)
8,500	0
12,859	13,533
17,540	5,604

## 14 Earnings per share

Reconciliation of earnings used in calculating earnings per share:

Basic earnings - ordinary shares  
Diluted earnings - ordinary shares

Consolidated Entity	
2012	2011
\$'000	\$'000
12,859	13,533
12,859	13,533

Weighted average number of ordinary shares used in calculating basic earnings per share:

Number for basic earnings per share - ordinary shares	157,250,861
Number for diluted earnings per share - ordinary shares	159,837,337

2012	2011
no. shares	no. shares
157,250,861	155,501,046
159,837,337	157,356,374

Basic earnings (cents) per share from continuing operations  
Total basic earnings (cents) per share

Diluted earnings (cents) per share from continuing operations  
Total diluted earnings (cents) per share

Cents per share	Cents per share
8.2	8.7
8.2	8.7
8.1	8.6
8.1	8.6



## 15 Parent entity information

Summarised presentation of the parent entity, Hansen Technologies Ltd, financial statements:

### (a) Summarised statement of financial position

#### Assets

Current assets 124 202  
 Non-current assets 64,766 46,016  
*Total assets* 64,890 46,218

#### Liabilities

Current liabilities 2,999 1,424  
 Non-current liabilities 4,181 4,181  
*Total liabilities* 7,180 5,605

#### Net assets

57,710 40,613

#### Equity

Share capital 42,579 49,669  
 Accumulated losses 14,786 (9,298)  
 Share based payments reserve 345 242

#### Total equity

57,710 40,613

### (b) Summarised statement of comprehensive income

Profit for the year 25,007 9,631  
 Total comprehensive income for the year 25,007 9,631

### (c) Parent entity guarantees

Hansen Technologies Ltd, being the parent entity, has not entered into any guarantees in relation to debts of its subsidiaries.

Parent Entity	
2012	2011
\$	\$
124	202
64,766	46,016
64,890	46,218
2,999	1,424
4,181	4,181
7,180	5,605
57,710	40,613
42,579	49,669
14,786	(9,298)
345	242
57,710	40,613
25,007	9,631
25,007	9,631

## 16 Segment Information

### a) Description of segments

Inter-segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items mainly comprise income-earning assets and revenue, and corporate assets and expenses.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

#### Business segments

The consolidated entity comprises the following main business segments, based on the consolidated entity's management reporting system:

**Billing:** Represents the sale of billing applications and the provision of consulting services in regard to billing systems.

**IT Outsourcing:** Represents the provision of various IT outsourced services covering facilities management, systems and operations support, network services, telehousing and business continuity support.

**Other:** Represents software and service provision in superannuation administration.

#### Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets are based on the geographical location of the assets.

The consolidated entity's business segments operate geographically as follows:

**Australasia:** Sales and services in Australia, Asia and New Zealand

**North America:** Sales and services throughout North America

**Europe:** Sales and services throughout Europe

### b) Segment information

2012

#### Segment revenue

Total segment revenue 46,317 6,908 3,329 56,554  
 Segment revenue from external source 46,317 6,908 3,329 56,554

#### Segment result

Total segment result 14,329 2,883 871 18,083  
 Segment result from external source 14,329 2,883 871 18,083

#### Total segment assets

31,205

2,662

1,283

35,150

#### Total segment liabilities

7,635

1,860

896

10,391

2012 Financial Year			
Billing	Outsourcing	Other	Total
\$'000	\$'000	\$'000	\$'000
46,317	6,908	3,329	56,554
46,317	6,908	3,329	56,554
14,329	2,883	871	18,083
14,329	2,883	871	18,083
31,205	2,662	1,283	35,150
7,635	1,860	896	10,391

2011

**Segment revenue**

Total segment revenue

**Segment revenue from external source**

**Segment result**

Total segment result

**Segment result from external source**

**Total segment assets**

**Total segment liabilities**

2011 Financial Year			
Billing	Outsourcing	Other	Total
\$'000	\$'000	\$'000	\$'000
45,979	7,578	4,018	57,575
45,979	7,578	4,018	57,575
13,553	3,461	1,185	18,199
13,553	3,461	1,185	18,199
30,603	2,810	1,497	34,910
10,429	1,880	999	13,308

i) Reconciliation of segment revenue from external source to the consolidated statement of comprehensive income

Segment revenue from external source

Other revenue

Interest revenue

**Total revenue**

2012	2011
\$'000	\$'000
56,554	57,575
401	1,546
1,043	953
57,998	60,074

Revenue from external customers attributed to individual countries is detailed as follows:

Australasia

North America

Europe

**Total revenue**

2012	2011
\$'000	\$'000
32,046	34,135
11,618	12,840
12,890	10,600
56,554	57,575

ii) Reconciliation of segment result from the external source to the consolidated statement of comprehensive income

Segment result from external source

Interest revenue

Interest expense

Depreciation & amortisation

Adjustment to carrying value of overseas interests due to currency fluctuation

Other expense

**Total profit before income tax**

2012	2011
\$'000	\$'000
18,083	18,199
1,043	953
(32)	(17)
(712)	(697)
364	2,267
(1,752)	(2,470)
16,994	18,235

iii) Reconciliation of segment assets to the consolidated statement of financial position

Segment assets

Unallocated assets

- Cash

- Intangibles

- Other

Total unallocated assets

**Total assets**

2012	2011
\$'000	\$'000
35,150	34,910
22,664	19,472
11,000	11,000
1,705	1,358
35,369	31,830
70,519	66,740

Non-current assets attributed to individual countries is detailed as follows:

Australasia

North America

Europe

**Total assets**

2012	2011
\$'000	\$'000
60,680	58,780
5,237	5,037
4,602	2,923
70,519	66,740

iv) Reconciliation of segment liabilities to the consolidated statement of financial position

Segment liabilities

Unallocated liabilities

**Total liabilities**

2012	2011
\$'000	\$'000
10,391	13,308
2,701	591
13,092	13,899