

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**GRAINCORP LIMITED (GrainCorp)**

ABN

60 057 186 035

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | +Class of +securities issued or to be issued                                                                                                                                                                                                 | Fully paid ordinary shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued                                                                                                                                                | <p>Approximately 18,028,991 fully paid ordinary shares (<b>New Shares</b>) pursuant to an accelerated, renounceable entitlement offer (the <b>Entitlement Offer</b>) described in the announcement and investor presentation lodged with ASX on 28 August 2012 (the <b>ASX Materials</b>).</p> <p>The exact number of New Shares to be issued pursuant to the Entitlement Offer, including the exact breakdown of New Shares to be issued pursuant to the institutional component of the Entitlement Offer (the <b>Institutional Entitlement Offer</b>) and the retail component of the Entitlement Offer (the <b>Retail Entitlement Offer</b>), is not known at the date of this Appendix 3B as it remains subject to the reconciliation of shareholder entitlements and the effects of rounding.</p> |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) | The New Shares will have the same terms as existing fully paid ordinary shares.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

| 4                                                                                                                                                                                                                                                                                                                                                                                        | <p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"><li>• the date from which they do</li><li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li><li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li></ul> | <p>Yes, the New Shares will rank equally with existing fully paid ordinary shares from the date of allotment.</p>                                                                                                                                                                                                                                                                                                                                                                                   |        |        |                                                                                                                                                                                                                                                                                                                                                                                          |                            |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| 5                                                                                                                                                                                                                                                                                                                                                                                        | Issue price or consideration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <p>\$8.80 per New Share</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |        |        |                                                                                                                                                                                                                                                                                                                                                                                          |                            |
| 6                                                                                                                                                                                                                                                                                                                                                                                        | <p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                 | <p>The proceeds from the issue of approximately \$159 million will be used to partially fund the acquisition of the Gardner Smith Group and Goodman Fielder's commercial oils business, Integro Foods.</p> <p>Please refer to the ASX Materials.</p>                                                                                                                                                                                                                                                |        |        |                                                                                                                                                                                                                                                                                                                                                                                          |                            |
| 7                                                                                                                                                                                                                                                                                                                                                                                        | Dates of entering +securities into uncertificated holdings or despatch of certificates                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <p>11 September 2012 for the New Shares to be issued under the Institutional Entitlement Offer.</p> <p>5 October 2012 for the New Shares to be issued under the Retail Entitlement Offer.</p>                                                                                                                                                                                                                                                                                                       |        |        |                                                                                                                                                                                                                                                                                                                                                                                          |                            |
| 8                                                                                                                                                                                                                                                                                                                                                                                        | Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <table><tr><th>Number</th><th>+Class</th></tr><tr><td>After completion of the Entitlement Offer there will be up to 216,347,890 fully paid ordinary shares on issue (based on the 198,318,900) fully paid ordinary shares on issue as at the date of this Appendix 3B and the 18,028,991 New Shares expected to be issued under the Entitlement Offer, subject to the reconciliation of shareholder entitlements and the effects of rounding).</td><td>Fully paid ordinary Shares</td></tr></table> | Number | +Class | After completion of the Entitlement Offer there will be up to 216,347,890 fully paid ordinary shares on issue (based on the 198,318,900) fully paid ordinary shares on issue as at the date of this Appendix 3B and the 18,028,991 New Shares expected to be issued under the Entitlement Offer, subject to the reconciliation of shareholder entitlements and the effects of rounding). | Fully paid ordinary Shares |
| Number                                                                                                                                                                                                                                                                                                                                                                                   | +Class                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |        |        |                                                                                                                                                                                                                                                                                                                                                                                          |                            |
| After completion of the Entitlement Offer there will be up to 216,347,890 fully paid ordinary shares on issue (based on the 198,318,900) fully paid ordinary shares on issue as at the date of this Appendix 3B and the 18,028,991 New Shares expected to be issued under the Entitlement Offer, subject to the reconciliation of shareholder entitlements and the effects of rounding). | Fully paid ordinary Shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |        |        |                                                                                                                                                                                                                                                                                                                                                                                          |                            |

| Number | +Class |
|--------|--------|
|--------|--------|

|    |                                                                                                                                     |            |                    |
|----|-------------------------------------------------------------------------------------------------------------------------------------|------------|--------------------|
| 9  | Number and <sup>+</sup> class of all <sup>+</sup> securities not quoted on ASX (including the securities in clause 2 if applicable) | 275,451    | Performance Rights |
| 10 | Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)                                  | No change. |                    |

## Part 2 - Bonus issue or pro rata issue

|    |                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                              |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 11 | Is security holder approval required?                                                                                                                                                                                                                   | No, shareholder approval is not required for the Entitlement Offer.                                                                                                                                                                                                                                                                                          |  |
| 12 | Is the issue renounceable or non-renounceable?                                                                                                                                                                                                          | Renounceable                                                                                                                                                                                                                                                                                                                                                 |  |
| 13 | Ratio in which the <sup>+</sup> securities will be offered                                                                                                                                                                                              | The entitlement ratio for existing shareholders is 1 New Share for every 11 existing fully paid ordinary shares held at the record date for the Entitlement Offer (see clause 15).                                                                                                                                                                           |  |
| 14 | <sup>+</sup> Class of <sup>+</sup> securities to which the offer relates                                                                                                                                                                                | Fully paid ordinary shares                                                                                                                                                                                                                                                                                                                                   |  |
| 15 | <sup>+</sup> Record date to determine entitlements                                                                                                                                                                                                      | 7:00pm (AEDT) 3 September 2012                                                                                                                                                                                                                                                                                                                               |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?                                                                                                                                                      | No                                                                                                                                                                                                                                                                                                                                                           |  |
| 17 | Policy for deciding entitlements in relation to fractions                                                                                                                                                                                               | Where fractions arise in the calculation of shareholders' entitlements under the Entitlement Offer they will be rounded down to the next whole number of New Shares.                                                                                                                                                                                         |  |
| 18 | Names of countries in which the entity has <sup>+</sup> security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> | <p>For the institutional component of the Entitlement Offer, all countries other than Australia, New Zealand, Singapore, Hong Kong, Japan, UK, France, Germany, Switzerland, Belgium, Norway, Netherlands, Ireland, Italy, UAE and Canada.</p> <p>For the retail component of the Entitlement Offer, all countries other than Australia and New Zealand.</p> |  |
| 19 | Closing date for receipt of acceptances or renunciations                                                                                                                                                                                                | <p>For the Institutional Entitlement Offer – 30 August 2012</p> <p>For the Retail Entitlement Offer – 21 September 2012</p>                                                                                                                                                                                                                                  |  |
| 20 | Names of any underwriters                                                                                                                                                                                                                               | Credit Suisse (Australia) Limited                                                                                                                                                                                                                                                                                                                            |  |
| 21 | Amount of any underwriting fee or commission                                                                                                                                                                                                            | 2% of the proceeds from each of the Institutional Entitlement Offer and Retail Entitlement Offer.                                                                                                                                                                                                                                                            |  |
| 22 | Names of any brokers to the issue                                                                                                                                                                                                                       | N/A                                                                                                                                                                                                                                                                                                                                                          |  |

|    |                                                                                                                                                             |                                                                                                                                                                                                                        |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 23 | Fee or commission payable to the broker to the issue                                                                                                        | N/A                                                                                                                                                                                                                    |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders                                         | N/A                                                                                                                                                                                                                    |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting                                                                          | N/A                                                                                                                                                                                                                    |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled                                        | No prospectus is being prepared in connection with the Entitlement Offer. A retail offer document and personalised entitlement and acceptance form will be sent to eligible shareholders on or after 5 September 2012. |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders | N/A                                                                                                                                                                                                                    |
| 28 | Date rights trading will begin (if applicable)                                                                                                              | N/A                                                                                                                                                                                                                    |
| 29 | Date rights trading will end (if applicable)                                                                                                                | N/A                                                                                                                                                                                                                    |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?                                                                           | N/A                                                                                                                                                                                                                    |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?                                                | N/A                                                                                                                                                                                                                    |
| 32 | How do *security holders dispose of their entitlements (except by sale through a broker)?                                                                   | N/A                                                                                                                                                                                                                    |
| 33 | *Despatch date                                                                                                                                              | <p>11 September 2012 for the New Shares to be issued under the Institutional Entitlement Offer.</p> <p>12 October 2012 for the New Shares to be issued under the Retail Entitlement Offer.</p>                         |

## Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities  
(tick one)

(a) ☒ Securities described in Part 1

(b) ☐ All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

35 ☐ If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders

36 ☐ If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over

37 ☐ A copy of any trust deed for the additional \*securities

### Entities that have ticked box 34(b)

38 Number of securities for which \*quotation is sought

39 Class of \*securities for which quotation is sought

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |        |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|
| 40 | <p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"><li>• the date from which they do</li><li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li><li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li></ul> | N/A    |        |
| 41 | <p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another security, clearly identify that other security)</p>                                                                                                                                                                                                                                                                                                                                     | N/A    |        |
| 42 | Number and +class of all +securities quoted on ASX ( <i>including</i> the securities in clause 38)                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Number | +Class |
|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | N/A    | N/A    |

### Quotation agreement

- 1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

  - Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
  - We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.

- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

Company Secretary

Date: 28 August 2012

Print name: Andrew Horne