



Company Presentation

September 2012

Rory Macleod
Managing Director



An Australian Publicly Listed Group
Providing for Specialised Needs in the Food Industry

freedom FOODS GROUP LIMITED

Freedom Brands



Unique Manufacturing



Strategic Investments



Our Competitive Position

- Unique Manufacturing Assets / Sourcing Position
 - Allergen Free (Lowest Detectable Standard)
 - UHT
 - Seafood (Bumble Bee)
- Category Leadership (Brand and Customer Breadth)
 - Health Food
 - UHT
 - Specialty Seafood
- Fragmented Competitors provides Opportunity to Lead the Categories

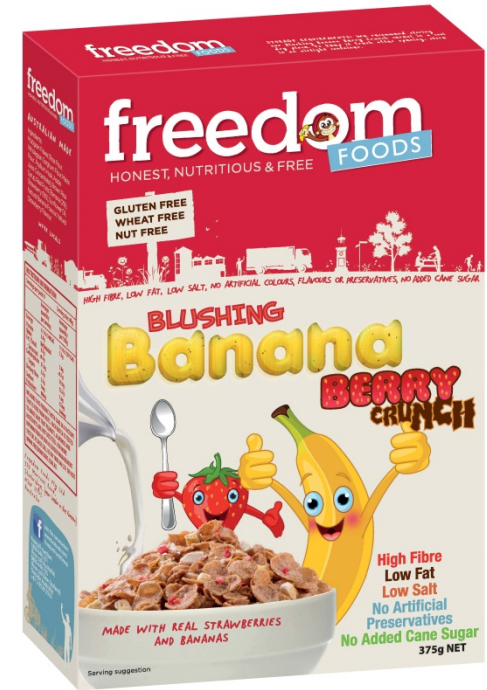
freedom

HONEST, NUTRITIOUS & FREE

FOODS

Freedom Foods

- Market Leader in Special Dietary Foods
 - Gluten Free, Wheat Free, Nut Free
 - Good Nutritional Base
- Health Food Section of Supermarkets
 - Growing share of Food Service, Route Channels
- Significant +\$20m Investment in World Class Allergen Free Manufacturing Capability at Leeton (Riverina)
 - Paddock to Plate manufacturing process / control
 - Cereals, Snacks Bars, Ingredients
 - Innovation and Cost Efficiencies
- Brands Performance
 - 22% Volume growth, 19% Sales growth in Cereals in last 12 months
 - Dairy Alternative (UHT) Beverages 27% Volume growth





Specialty Seafood

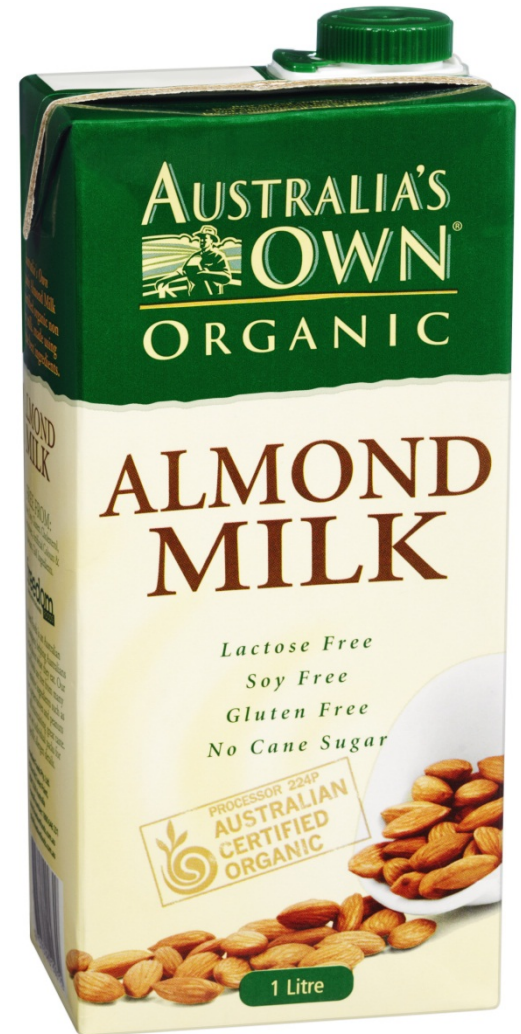
- Brunswick Sardines and Paramount Salmon
- No 1 and No 2 brands respectively in categories
 - Value, quality position has driven market share growth
- Procurement alliance with Bumble Bee Foods
 - Bumble Bee largest global integrated canned seafood group
 - Pricing and Supply advantages to our business
 - Significantly increase depth and breadth of customers and sales
- Consistent performance over many years, assisting sales, marketing infrastructure to build group business units





Pactum Australia

- Independent Contract Manufacturer of UHT (Long Life) Products
- Proprietary Brands and Private Label Customers
 - Dairy, Cooking, Nutrition, Dairy Alternatives Products
- Expansion of Packaging Capabilities
 - Portion Pack (250ml Capabilities) online from December 12
 - Additional capacity expansion likely in 2013
 - Significantly increase depth and breadth of customers and sales
 - Planned expansion into dedicated UHT facility for export (China, SE Asia) for UHT dairy (including A2)
- Consolidation into FFG in April 12 through acquisition of 50% interest from Perich Group for \$6.0million. Total investment in Pactum at less than 3.8x FY12 EBDITA







A2 Corporation

- Unique point of difference in Dairy Markets
- Positioned on a broad health platform focussed on digestive wellbeing
 - (significant barriers via patents, trade marks, process, know how)
- Fastest growing milk brand in Australia + 6.0% value share of grocery channel – 45% premium
 - Planned launch in UK with major dairy player in October 2012
 - Infant Formula development for Pan Asian expansion
- FFG is largest shareholder (26%), value of investment of approx A\$55m (vs investment cost of circa A\$12m) and above FFG current market capitalisation

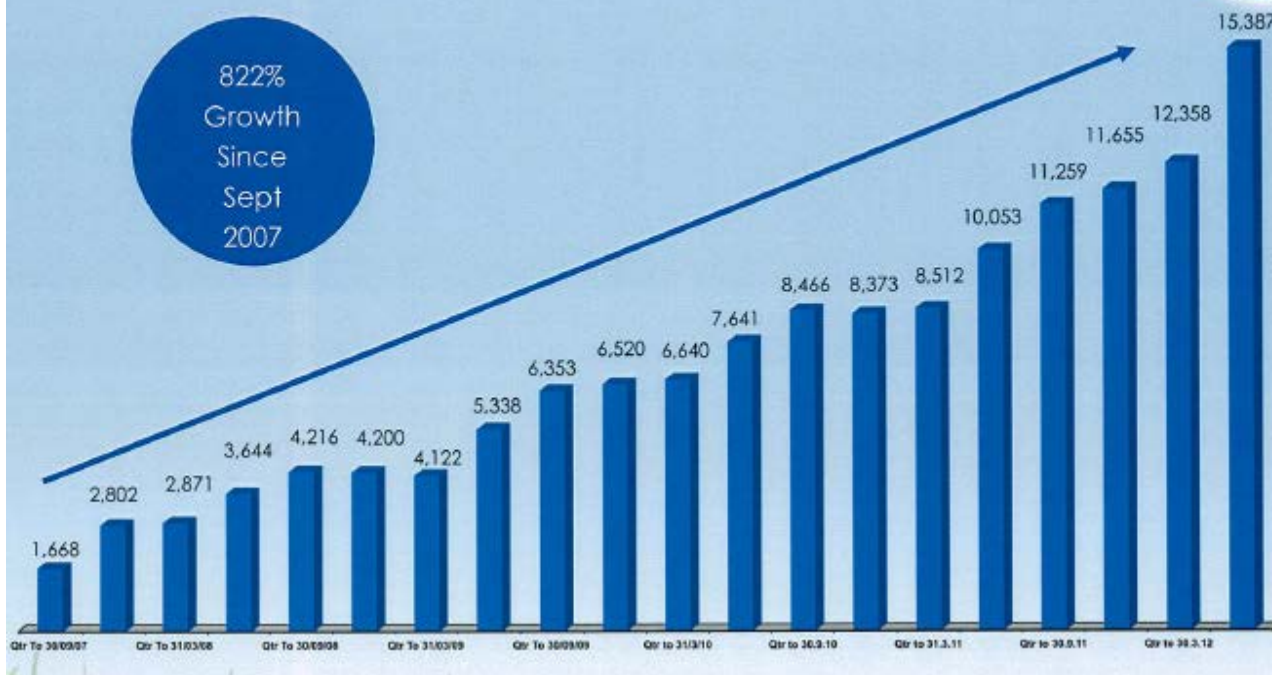
Product Range



a2™ brand sales performance in Australia



822%
Growth
Since
Sept
2007



Source: A2 Corporation Web Site

UK Launch

Coming soon



THE NATURAL ANSWER

www.a2milk.co.uk

Highlights – Full Year June 2012

- Group Operating EBDITA of \$5.4 million, + 35%.
- Operating Pre-tax Profit was \$3.5 million for the 12 months ended 30th June 2012, reflecting a 36% increase.
- Reported Net Profit of \$3.0 million included
 - non-operating expenses relating to non-recurring acquisition costs for Pactum acquisition (\$120k pre-tax) and employee share option expense (\$106k pre-tax).
 - The previous corresponding 12 month period included non-operating items that contributed \$1.78 million to Net Profit.
- Equity Associates contributions of \$1.2m reflected profitability from the Pactum Australia (JV basis) for 9 months and increased share of estimated year end profits from A2 Corporation.
- Net assets impacted at 30 June 2012 by impact of accounting for Pactum acquisition under common control accounting principles.

Highlights – Full Year June 2012

12 months to 30 June	2012 \$'000	2011 \$'000	% Change
Gross Sales Revenues (1)	72,556	57,664	+25.8%
Net Sales Revenues	58,134	45,353	+28.2%
EBDITA (Operating) (2)	5,447	4,041	+34.7%
EBITA (Operating) (2)	4,075	2,949	+38.1%
Equity Associates Share of Profit	1,214	1,136	+6.8%
Pre Tax Profit (Operating)	3,476	2,556	+36.0%
Pre Tax Profit (Reported)	3,250	4,249	-23.5%
Net Profit (Operating)	3,305	3,735	-11.5%
Net Profit (Reported)	3,012	4,387	-31.3%
Interim Ordinary Dividend (cps)	-	\$0.005	
Final Ordinary Dividend (cps)	\$0.010	\$0.005	
EPS (cents per share)(Fully Diluted for CRPS)	3.03	4.90	-38.1%
Net Debt / Equity	82%	36%	+125%
Net Assets per Share	\$0.49	\$0.52	-5.7%
Net Tangible Assets per Share	\$0.26	\$0.29	-10.3%

FFG in Summary

- Market Opportunity
 - Large categories Health/dietary-driven segments growing rapidly.
- Platform for Growth Established
 - Cereals, Snacks, facility, products and brand already developed
 - Pactum stable base, growth in customer driven capacity expansion
 - A2 milk, Australian success, growing globally
- High barriers to entry in Freedom 'free from', A2 and UHT
- Stable, growing, earnings and cashflows on sales revenues of +\$100m
 - Equity Associates A2C sales revenues approx \$A45m
- Proven Management Team and Board

Issued Capital and Shareholding Base

- Issued Capital
 - 77.9m Ordinary Shares
 - 19.4m CRPS (9% FF)
 - 19.3m Options over Ordinary Shares (@\$0.40)
- Top 6 Shareholders

SHAREHOLDER	Number	% of TTL
ARROVEST PTY LTD (PERICH GROUP)	51,620,094	66.2
TELUNAPA PTY LTD <TELUNAPA CAPITAL A/C>	12,729,144	16.3
NATIONAL NOMINEES LIMITED	999,904	1.2
EAST COAST RURAL HOLDINGS PTY LIMITED	648,729	0.8
PERRY GUNNER SUPERFUND A/C>	510,732	0.6
S F HIGGS FAMILY S/F A/C>	434,615	0.5

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FOODS GROUP
LIMITED