Hastings Funds Management Limited
ABN 27 058 693 388
AFSL No. 238309

Level 27, 35 Collins Street
Melbourne VIC 3000 Australia
T +61 3 8650 3600
F +61 3 8650 3701
www.hfm.com.au
Melbourne, London, New York, Sydney

ASX Announcement

Hastings Diversified Utilities Fund (HDF)

9 October 2012

Hastings Performance Fee Payment

Hastings Funds Management Limited (Hastings), as Responsible Entity for HDF, today confirmed that all deferred performance fees accrued to date, will be paid through the issuance of HDF securities. The payment of performance fees in scrip is in accordance with HDF's constitution and a resolution passed at the HDF general meeting on 7 March 2011 that enables HDF to pay performance fees in the form of HDF securities.

For the six month period ending 31 December 2011, a fee of $23,383,549 (a portion of the total performance fee accrued of $54,107,593, excluding GST), as well as the deferred performance fee accrued for the six month period ending 30 June 2012 of $55,908,290 (excluding GST), will now be paid.

Any performance fee payable to Hastings in HDF securities is to be paid at the higher of $2.56 or the 15-day trailing volume weighted average price (VWAP) which was $2.61 for the period ending 8 October 2012.

Based on HDF's VWAP to 8 October 2012, Hastings is entitled to receive 30,323,086 HDF securities (excluding GST) in lieu of a cash performance fee payment.

Hastings notes its intention to accept the current APA Group (APA) takeover offer in respect of the newly issued HDF securities, subject to confirmation that the offer is extended to these securities. This confirmation is expected to be obtained from the ASX by APA shortly.

For further enquiries, please contact the HDF Information Line on 1800 815 610 (toll-free in Australia) or +612 8256 3357 (outside Australia).

For further enquiries, please contact:

Colin Atkin
Chief Executive Officer
Hastings Diversified Utilities Fund
Tel: +61 3 8650 3600
Fax: +61 3 8650 3701
Email: investor_relations@hfm.com.au
Website: www.hfm.com.au

Simon Ondaatje
Head of Investor Relations
Hastings Funds Management
Tel: +61 3 8650 3600
Fax: +61 3 8650 3701
Email: investor_relations@hfm.com.au
Website: www.hfm.com.au

Jane Frawley
Company Secretary
Hastings Funds Management Limited