

### FOR IMMEDIATE RELEASE

# Data<sup>#</sup>3 Wins Network Infrastructure Tender for Fiona Stanley Hospital

**October 31, 2012; Perth, Australia**: Data<sup>#</sup>3 Limited, one of Australia's leading Information and Communications Technology companies, today announced that it has been successful in an open tender to provide network infrastructure to the new Fiona Stanley Hospital in Western Australia.

Fiona Stanley Hospital has contracted Serco, a FTSE 100 international service company, to deliver the procurement service for all of the clinical and non-clinical equipment for the hospital as part of the facilities management and support services contract.

Data<sup>#</sup>3 was selected as the sole supplier for Cisco network infrastructure and services for the hospital complex. The equipment provided will be used for end-to-end network connectivity across the entire facility, supporting the provision of data, voice, video and wireless services.

Implicit in the awarding of the tender was Data<sup>#</sup>3 compliance with Serco's Australian Industry Participation Plan for Fiona Stanley Hospital and Serco's commitment to building local industry.

Data<sup>#</sup>3 Managing Director, John Grant said the company was delighted to have been selected to fulfill the contract.

"This project is a significant win for Data<sup>#</sup>3 and is one of the largest in our company's history. Western Australia is a fast growing economy that has provided us with many opportunities to expand our range of solutions and services.

"Working together with Serco is an exciting prospect for Data<sup>#</sup>3 as we help to set-up and deliver one of the country's most technologically advanced hospitals. The project also aligns with our intention to further invest and grow our Western Australian operations."

"Serco is pleased to be able to be working with Data<sup>#</sup>3, an Australian company, knowing that the project will create further jobs and opportunities in WA," commented Joe Boyle, Director of Facilities Management for Fiona Stanley Hospital.

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Data<sup>#</sup>3 has vast experience in the healthcare sector and this significant win further promotes the company's specialised capabilities and firmly positions Data<sup>#</sup>3 as one of Cisco's leading national systems integrators.

Since the opening of the Perth office in 2008, Data<sup>#</sup>3 has confirmed its commitment to supporting regional and national customers across Australia.

### **MEDIA RELEASE**

### About Data<sup>#</sup>3

Data<sup>#</sup>3 Limited (DTL) is an ASX listed company that provides market leading technology solutions across a wide range of industries throughout Australia and Asia Pacific.

We consult with our customers to help them design, deploy and manage technology solutions through our five specialist businesses:

- Licensing Solutions: for software licensing, asset management and workforce productivity
- **Product Solutions:** for hardware procurement, warehousing, configuration, deployment and disposal
- Integrated Solutions: for strategic consulting, and the design and deployment of the datacentre, network and desktop infrastructure
- Managed Services: for essential support and hardware maintenance, selective outsourcing, and cloud-based infrastructure and software as a service
- **People Solutions:** for contractor and permanent recruitment, and human capital performance management.

Data<sup>#</sup>3 reported revenues of \$811 million in the 2011/12 financial year and has approximately 1,000 employees. The company is headquartered in Brisbane and has offices across Australia.

### More information about Data<sup>#</sup>3 and its solution offerings is available at http://www.data3.com.au

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