

Annual General Meeting Monday 19th November 2012

AGM Address

Peter Wallace, Chairman

Peter Amos, Managing Director



Order of the Annual General Meeting

Peter Wallace

Chairman's Welcome and Address

Peter Amos

Managing Director's Address

Peter Wallace

Consideration of motions before the meeting

Questions

Close

Chairman's Welcome and Address

Board Members

Peter Wallace-Chairman

Peter Amos-Managing Director

Ed Goodwin, Tom Amos, David Swift-Non Executive Directors

Robert Glasson-CFO, Company Secretary

Auditor

Arthur Milner-PKF

Managing Director's Address

Financial Results 2012

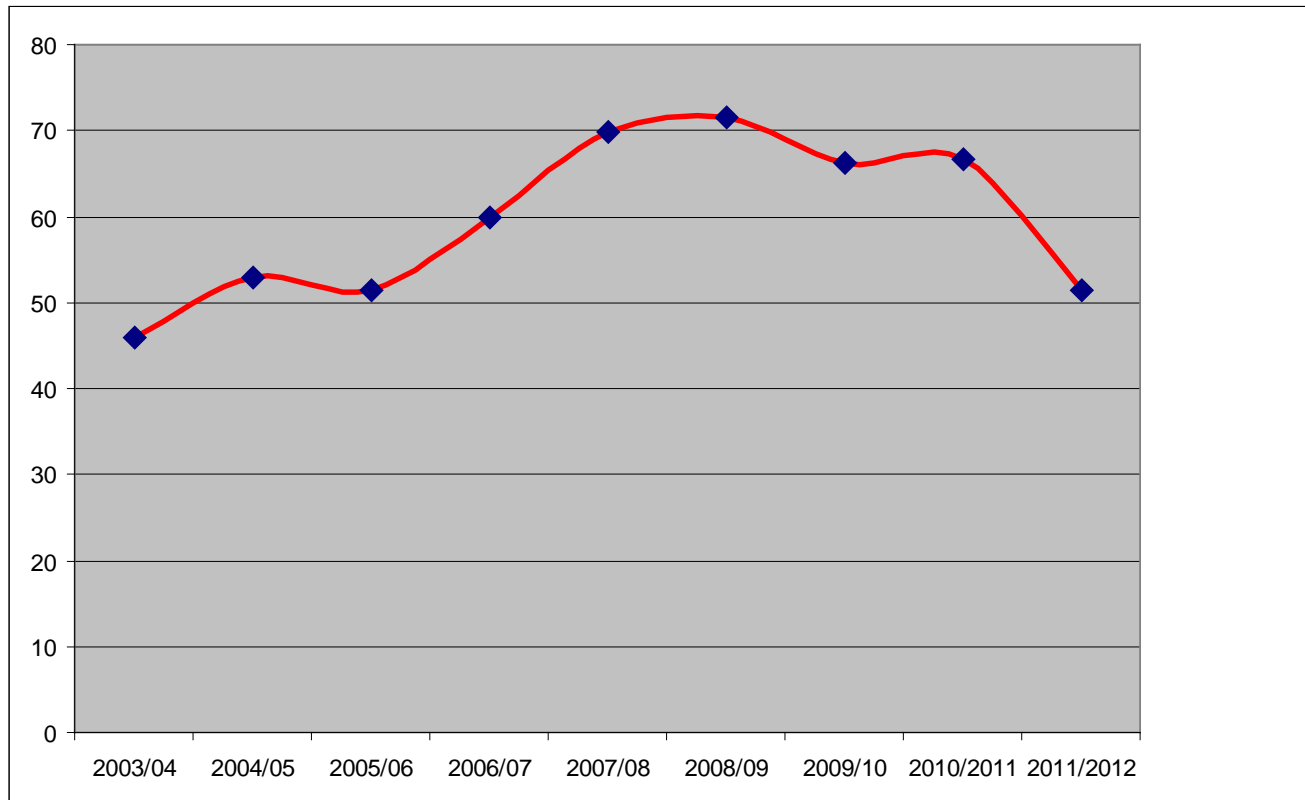
Revenue down 22.9% to \$51.4M

NPAT down 3,824% to \$(4.69M)

Basic EPS (15.4) cents

Managing Director's Address

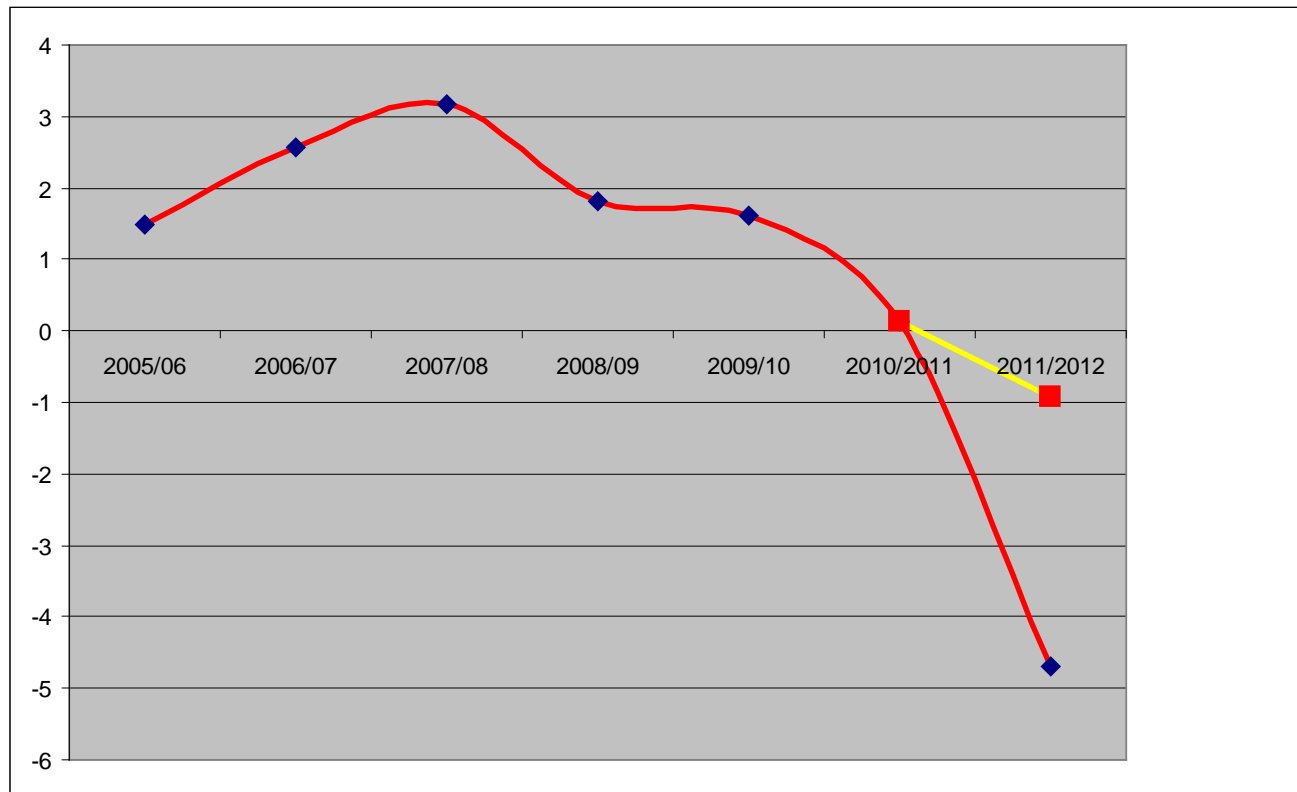
Total Revenue From Ordinary Activities



Managing Director's Address

Net Profit After Tax

Without Goodwill and restructure in Yellow



Managing Director's Address

2012 Results Overview

Capital project funding continued to be challenging

Retail sector confidence continued to be low

Supply issues in the lifestyle area due to natural disasters

Continued consolidation of suppliers and clients

Restructure costs \$555k

Relocation costs \$275k

Impairment of goodwill \$2.97M

Managing Director's Address

Professional Segment



Extension of current contracts and new contracts won
Success in the Defence sector
Added new agencies focused on new areas
Services sector continued to expand



Managing Director's Address

Lifestyle Entertainment Segment



Rationalised product lines

Managed supply issues during the year

New facilities have achieved greater logistic efficiencies

Added products for new market segments

Managed stock levels down



Managing Director's Address

Infrastructure Changes

New premises move completed April 2012

Completed Integration of the New Zealand MIS

Additional e commerce project on line November 2012

Moving premises New Zealand for business growth

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First half outlook-December 2012

Costs controlled

Expanding market reach with new products and areas

Continuing to diversify sales model to market

Profitable YTD

A number of major contracts in hand

Milestones for revenue recognition uncertain