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AINSWORTH GAME TECHNOLOGY

2012 ANNUAL GENERAL MEETING ADDRESSES

EXECUTIVE CHAIRMAN

(Presented by Mr LH Ainsworth)

Ladies and Gentlemen,

I am pleased to report that Ainsworth made significant progress in 2012 in terms of financial performance and its core objectives of supplying technically advanced and innovative gaming products to the global markets.

The Financial turnaround foreshadowed at the 2011 Annual General Meeting was achieved in FY12 on the back of continued product innovation providing a range of high performance products.

Ainsworth delivered a record financial result in the 2012 year, with:

- Revenue of \$151 million, an increase of 54% over the prior corresponding period;
- EBITDA of \$56 million, an increase of 118% over the prior corresponding period; and
- Net Profit after tax of \$64 million, which included an \$18 million income tax benefit for previously unrecognized deferred tax assets.

This result represents earnings per share of 23 cents, an increase of 188% on the prior corresponding period in 2011. The effective implementation of the Company's strategy over the past year has delivered the results that I was confident of achieving.

I would like to thank my fellow directors for their assistance and considerable insight, support and governance during the year.

I would also like to acknowledge the Executive management group led by our Chief Executive Officer (CEO), Danny Gladstone and the many valued employees who have contributed to achieving these results. Their collective hard work has established a platform for continued growth in coming periods for the benefit of all shareholders.

The Company recognised the significant opportunities in the Americas to progress and deliver its international growth objectives and as a result our CEO Danny Gladstone personally relocated to the USA to oversee this region and assist in the establishment of the Las Vegas operations. I am pleased to advise that the Board, in conjunction with Danny, has extended this initial tenure in the USA beyond the envisaged 12 months until the latter part of 2013. During this time the Company will move to appoint an experienced executive to take up the role of President for North America and lead the many talented individuals currently employed in this region.

We continue to prudently invest in further product development initiatives to progress the Ainsworth reputation as a recognized supplier of high performing and leading gaming industry products.

Following the Company's recent product showing at the G2E exhibition in Las Vegas I was delighted by the positive reaction from customers on the A560™ Slant Top and a range of Premium Plus™ participation games in the new A560™ Wide Boy™ and Mega Top™ cabinets. These products will be progressively released in selected markets during FY13.

Given the equity placement undertaken in FY12 and other capital management initiatives, the Company's balance sheet was significantly strengthened and is now in a robust net cash positive position with strong positive cash flows.

The Company is committed to maximizing shareholder value through increased profitability, value accretive growth and a disciplined approach to capital management. The Board sees the payment of dividends as part of a long term commitment to returning a proportion of profits to shareholders.

The Board constantly reviews the Company's capital position and in light of the current strength of the balance sheet and expected strong forecast cash flows, anticipates the payment of an initial dividend in FY13 and introduction of a dividend policy structured to maintain the Company's ability to invest in value creating projects. This is subject to approval of the Board and the financial performance and outlook for the business.

With the recent share price appreciation, the Company has a broader and more diverse shareholder register and the Board, including my wife and I, expect to pursue opportunities to improve the liquidity of the Company's issued shares through the gradual sell down of some of our existing shares. The progression of this objective is conditional upon an acceptable share price at the relevant time.

I also would like to advise that the Board is currently reviewing its composition and size with a view to further broadening its depth and diversity of skills and expertise. The resolution to approve the increase in maximum aggregate remuneration of non-executive directors will allow the Board to action this objective while it continues to add value and monitor the execution of the Company's growth strategies and objectives.

With the significant progress achieved in 2012 and the strong financial position that has been established I have confidence in the Company's continual growth prospects. Our strategic focus within key international regions is expected to continue to improve financial returns in FY13 and beyond.

I will now hand you over to the Company's CEO, Mr Danny Gladstone, to provide an overview of the Company's operations and expectations for FY13 and beyond.

CHIEF EXECUTIVE OFFICER

(Presented by Mr D Gladstone)

Good morning ladies and gentlemen,

I am delighted with the Company's achievements in the 2012 financial year which were foreshadowed at the 2011 Annual General Meeting and outlined in the Executive Chairman's address.

This record result has enabled the Company to establish a solid platform for continued growth in domestic markets and further progression of our international expansion plans.

We have a significantly strengthened balance sheet resulting from various initiatives undertaken including the elimination of convertible note debt obligations and all related party borrowings previously provided by our Chairman and majority shareholder, Mr Len Ainsworth. Based on current trading in the first four months of FY13, which I will comment on later in my report and as outlined by our Chairman, we expect to commence dividend payments to our shareholders in the current financial year.

Since last year's Annual General Meeting, further progress has been made on product development, and regulatory approvals as follows:

- Recent approval of the A560™ Slant Top and QX32™ Jackpot Controller in core domestic markets, with further approvals of these products in additional markets is expected to provide increased revenue opportunities in the second half of FY13;
- Approval of the Premium Plus™ cabinet variants providing a range of Mega Top™ games together with the A560 Wide Boy™ is expected in the second half of FY13;
- Release of the low denomination 4 level progressive Quad Shot™ range of games has continued to provide increased product performance in the major markets of New South Wales and Queensland; and
- Domestically a clear competitive advantage has resulted from the mid denomination strategy and the outstanding performance achieved on the Double Shot™, Triple Shot™, Players Paradise™ game brands.

I am pleased to advise that the Company has now received approval for its A560™ gaming platform together with an initial game suite in the Victorian market. This market has been initially affected as all products transition to Victoria's new monitoring system. This transition has now been extended until early in 2013 and should provide increased opportunities in the second half of FY13.

Domestic revenue growth of approximately 10% is expected in the first half of FY13 compared to the previous corresponding period in FY12 with growth in the key domestic markets of New South Wales and Queensland assisting to offset any initial shortfall encountered within Victoria. We are confident new product extensions and the existing

range of branding will secure the Company's premier game supply position in all domestic markets.

The primary focus on our international expansion is within the Americas where we are making sound progress in terms of revenue from units either sold or placed under rental or on a participation basis. We expect to steadily increase the number of machines placed under rental and participation arrangements during FY13 with the expectation of approximately 1,000 new gaming machines installed under such arrangements by the end of the current financial year. Further products are being placed with operators on an initial 60 to 90 day trial basis, which upon completion may convert to either a sale or a rental or participation placement in the second half of FY13 subject to venue confirmation.

To highlight the Company's commitment to expanding our international footprint, as many of you are aware, I have been located at the Company's Las Vegas facility since March 2012. I have overseen the operations transition period to ensure all necessary procedures and staffing resources are established to enable achievement of the potential growth from this key region. As outlined by the Executive Chairman my relocation was originally anticipated to be 12 months, however, this has now been extended for a further period whilst we search for an appropriate person to take up this key role. I anticipate a return to Australia in November 2013 following next year's G2E Gaming Exhibition in Las Vegas.

All other international markets continue to be progressed and we expect increased revenue opportunities and growth in FY13. New Zealand continues to achieve good results with the benefit of the recent release of the multigame platform and the Asian market represents further opportunities once the new regulatory requirements are incorporated into the Company's A560™ gaming platform.

The United Kingdom and European markets continue to present challenges however the move to an agreement with our distributor to manufacture and supply products under licence will ensure a continual presence until such time as market conditions improve.

The establishment of the Las Vegas operation in FY12 has increased our operational ability to supply products across global markets with additional product and technical resources. This focus has resulted in an increase in the Company's overheads, however this facility will establish the foundation from which we expect to achieve our international growth objectives.

The Company is currently licensed to manufacture and supply gaming machines in all Australian jurisdictions and holds licences in 16 US States, 84 Indian Tribes, 4 Canadian provinces and the relevant Asian markets of Singapore and the Philippines. We continue to pursue further gaming licence submissions in markets where we consider it to be commercially justified. One of these pending licence applications is in the US State of Missouri. The determination of the Company's Missouri licence application is presently the subject of an appeal from an earlier decision by the Missouri Gaming Commission. This appeal was commenced in late September 2012 and was adjourned part heard. The hearing of this appeal is expected to resume at a date to be fixed in 2013.

I am encouraged by the progress made to date in the current financial year and it is expected that for the first half of FY13 revenue should grow by at least 20% on the previous corresponding period in FY12. Product performance and a premium priced product mix has assisted the Company to maintain its domestic gross margins at similar levels to those previously reported. Price pressures continue to mount in the USA as competitors reduce prices in order to improve their ship share.

It should be noted that as International revenue contributions increase (as an overall percentage of total revenue), our gross margin percentage may be impacted, especially with the buoyant Australian dollar compared to the US dollar. We believe that expected volume growth and an associated increase in revenue should offset any potential gross margin pressure.

The outlook for the first half of FY13 is expected to result in an increase in profit before tax of at least 25% over the \$18.8 million profit in the previous corresponding period in FY12. The reported profit after tax for the first half of FY13 will incorporate income tax expense for the first time due to recognised deferred tax assets at FY12. Overall the Company is expecting to maintain the momentum it achieved in FY12, subject to execution of its strategies to increase its international footprint, including machines being deployed on a lease or participation basis. The second half of FY13 is expected to provide further opportunities which, as always, are dependent on receipt of product approvals and competitive factors in international markets. We expect solid growth in international revenue in the second half of FY13 primarily from the Americas with domestic revenue to be similar to the first half due to domestic market constraints that continue to impact the available number of machine replacement sales.

I am also pleased to advise that as part of the Company's online strategy, a content distribution agreement with GameAccount Network – a leading provider of games to the regulated European online gaming industry - has been established. Under the agreement the Company will work with GameAccount Network to commercialise Ainsworth's market-leading land-based slot content online, for release into regulated online European gaming markets. GameAccount Network will distribute Ainsworth's online slots throughout their European network of licenced internet betting and gaming operators.

This agreement will align our efforts with a third party provider that will introduce our innovative slot game content to an entirely new online audience. Our non-exclusive agreement enables the launch of our leading slot content onto real money internet gaming platforms in regulated online markets and is the first step of an expansion strategy to establish a social and online gaming business.

I am confident that the Company is on track to achieve our targets for FY13 which is expected to position for further growth in FY14 and beyond.

I would like to thank the Board, and specifically the Executive Chairman, for their support and guidance, the Executive management team and all the loyal and hard working employees who have contributed to the current success and financial results being now achieved. I also thank all the shareholders for their long standing patience and believe the Company is now well positioned to be able to reward them with the commencement of dividend payments in FY13.

Thank you and I will now hand the meeting back to the Chairman.

Ends

For further information please contact:

Mr Danny Gladstone – CEO/Executive Director

or

Mr Mark Ludski – CFO/Company Secretary

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