

CogState Ltd ABN 80 090 975 723

Level 2 255 Bourke Street Melbourne Vic 3000 Australia

ASX Announcement

Melbourne, Monday 21st January 2012

Quarterly Cash Flow Report Highlights

Highlights of CogState's cash flow results for the quarter ended 31 December 2012:

- Net Operating Cash inflow of \$0.51 million for the quarter ended 31 December 2012.
- Recognised sales revenue of \$4.02 million for the December quarter, contributing to total cash receipts from customers of \$3.41 million for the guarter.
- Year to date cash receipts from customers were \$6.08 million, an increase of 23% compared to the December 2012 half year.
- \$6.80 million of combined cash and debtors at 31 December 2012:
 - o Cash reserves of \$4.26 million (June 2012: \$4.66 million)
 - o Trade debtors of \$2.54 million (June 2012: \$1.98 million)
- At 31 December 2012, current liabilities were approximately \$1.62 million (on par with the \$1.62 million at 30 June 2012).

Results summary:

	Qtr Ended 30 Sep 12	Qtr Ended 31 Dec 12	Year to date 31 Dec 12	Year to date 31 Dec 11	YTD % Change improvement
Recognised Sales Revenue	\$2,046,595	\$4,029,201	\$6,075,796	\$6,941,132	(12%)
Cash Receipts from Customers	\$2,140,581	\$3,406,439	\$5,547,020	\$4,504,895	23%
Cash Payments to Employees	(\$2,274,456)	(\$1,863,535)	(\$4,137,991)	(\$2,994,706)	(38%)
Cash Payments to Suppliers	(\$881,766)	(\$1,031,590)	(\$1,913,356)	(\$1,377,775)	(39%)
Net Operating Cash In/(Out)flows	(\$1,015,641)	\$511,314	(\$504,327)	\$132,414	(481%)
Net Investing Cash In/(Out)flows	(\$31,635)	(\$200,440)	(\$232,075)	\$9,593	(2519%)
Net Financing Cash In/(Out)flows	\$188,476	\$67,314	\$255,790	\$74,642	243%
Net Increase/(Decrease) in Cash held (net of foreign exchange movements)	(\$783,871)	\$381,108	(\$402,763)	\$151,510	(366%)

Rule 4.7B

Appendix 4C

Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/2000. Amended 30/9/2001

Name of entity	
CogState Limited	
ABN	Quarter ended ("current quarter")
80 090 975 723	31 December 2012

Consolidated statement of cash flows

			Current quarter	Year to date
Cash	flows related to	operating activities		(6 months)
			\$A	\$A
1.1	Receipts from o	customers		
			3,406,439	5,547,020
1.2	Payments for	(a) staff costs (incl R&D)	(1,863,535)	(4,137,991)
		(b) advertising and marketing	(65,168)	(144,292)
		(c) research and development (direct external costs)	(15,949)	(35,496)
		(d) leased assets	(148,403)	(297,030)
		(e) other working capital	(500,734)	(817,769)
1.3	Dividends rece	ived	-	_
1.4	Interest and creceived	other items of a similar nature	33,673	91,476
1.5	Interest and oth	ner costs of finance paid	6,313	~
1.6	Income taxes p		(26,409)	(39,657)
1.7		details if material)	(15004)	(47, 200)
	Accounting &		(15,284)	(47,329)
	Computer costs		(18,073)	(85,946)
		cluding patent costs	(34,533)	(86,909)
	Listing fees &	assoc. costs	(18,270)	(47,897)
	Travel costs		(228,753)	(402,507)
	Grant Income		-	-
	Net operating	cash flows	511,314	(504,327)

⁺ See chapter 19 for defined terms.

		Current quarter	Year to date
		\$A	(6 months) \$A
1.8	Net operating cash flows (carried forward)	511,314	(504,327)
	Cash flows related to investing activities		V-V-V-
1.9	Payment for acquisition of:		
	(a) businesses (item 5)	-	-
	(b) equity investments	-	-
	(c) intellectual property	-	- (222 222)
	(d) physical non-current assets	(200,440)	(232,075)
	(e) other non-current assets	-	-
1.10	Proceeds from disposal of:		
	(a) businesses (item 5)	-	-
	(b) equity investments	-	-
	(c) intellectual property	-	-
	(d) physical non-current assets	-	-
	(e) other non-current assets	-	-
1.11	Loans to other entities	-	-
1.12	Loans repaid by other entities	-	
1.13	Other (provide details if material)	-	-
	Net investing cash flows	(200,440)	(232,075)
1.14	Total operating and investing cash flows	310,874	(736,402)
1.15	Cash flows related to financing activities	(7.214	0.7.7.700
1.15	Proceeds from issues of shares, options, etc.	67,314	255,790
1.16 1.17	Proceeds from sale of forfeited shares Proceeds from borrowings – convertible notes	-	-
1.17	Repayment of borrowings	-	•
1.19	Dividends paid	<u> </u>	_
1.20	Other (provide details if material)	_	_
1.20		67,314	255,790
	Net financing cash flows		······································
	Net increase (decrease) in cash held	378,188	(480,612)
1.21	Cash at beginning of quarter/year to date	3,875,644	4,659,512
1.22	Exchange rate adjustments to item 1.20	2,920	77,849
1.23	Cash at end of quarter	4,256,749	4,256,749
1.40	Casa at cau or quarter	7,430,777	4,400,749

⁺ See chapter 19 for defined terms.

Payments to directors of the entity and associates of the directors Payments to related entities of the entity and associates of the related entities

		Current quarter \$A
1.24	Aggregate amount of payments to the parties included in item 1.2	46,250
1.25	Aggregate amount of loans to the parties included in item 1.11	Nil
1.26	Explanation necessary for an understanding of the transactions	
	N/A	
No	n-cash financing and investing activities	
2.1	Details of financing and investing transactions which have had a mater assets and liabilities but did not involve cash flows	ial effect on consolidated
	N/A	
2.2	Details of outlays made by other entities to establish or increase their sha the reporting entity has an interest	are in businesses in which
	N/A	
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Financing facilities available

Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).

		Amount available	Amount used
		\$A	\$A
3.1	Loan facilities	N/A	N/A
3.2	Credit standby arrangements	N/A	N/A

⁺ See chapter 19 for defined terms.

Reconciliation of cash

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A	Previous quarter \$A
4.1	Cash on hand and at bank	1,281,598	528,263
4.2	Deposits at call	2,975,151	3,347,381
4.3	Bank overdraft		-
4.4	Other (provide details)	-	-
	Total: cash at end of quarter (item 1.22)	4,256,749	3,875,644

Acquisitions and disposals of business entities

		Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))	
5.1	Name of entity	N/A	N/A	
5.2	Place of incorporation or registration			
5.3	Consideration for acquisition or disposal			
5.4	Total net assets			
5.5	Nature of business			

Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

Sign here: Date: 21 January 2012
Company Secretary

Print name: Claire Newstead-Sinclair

⁺ See chapter 19 for defined terms.

Notes

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
- 2. The definitions in, and provisions of, AASB 1026: Statement of Cash Flows apply to this report except for the paragraphs of the Standard set out below.
 - 6.2 reconciliation of cash flows arising from operating activities to operating profit or loss
 - 9.2 itemised disclosure relating to acquisitions
 - 9.4 itemised disclosure relating to disposals
 - 12.1(a) policy for classification of cash items
 - 12.3 disclosure of restrictions on use of cash
 - 13.1 comparative information
- 3. **Accounting Standards.** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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