

22 February 2013

Company Announcements Office **ASX Limited** Level 4 20 Bridge Street SYDNEY NSW 2000

# First half interim results Fin Year 12/13

For the six months to 31 December 2012 the company recorded a loss of \$0.2 million vs. a loss of \$0.6 million for the previous corresponding period ending 31 December 2011.

The Company continued to invest in resources and new product development activities to address the emerging needs of utilities and industries in a new, carbon-constrained energy sector.

Management remain confident about the company's future prospects. The company has a strong cash position of \$2.2 million, with no debt.

**Energy One Limited** 

Reena Minhas

Company Secretary

# **Preliminary Appendix 4D**

# **Preliminary Half Yearly Report to the Australian Stock Exchange**

Name of Entity	Energy One Limited
ABN	37 076 583 018
Half year ended	31 December 2012
Previous Corresponding reporting period	31 December 2011

# Results for announcement to the market

	December '12 (\$'000)	December '11 (\$'000)	Percentage increase / (decrease) over previous corresponding period
Revenue from ordinary activities	1,158	1,416	(18%)
(Loss) from ordinary activities after tax attributable to members	(231)	(637)	(64%)
(Loss) for the period attributable to members	(231)	(637)	(64%)

Dividends	No dividends will be payable		
Amount per security	N/A	N/A	N/A
Franked amount per security	N/A	N/A	N/A
Interim dividend	N/A	N/A	N/A
Final dividend	N/A	N/A	N/A
Record date for determining entitlements to dividends	N/A	N/A	N/A
Net tangible assets per security	11.3 cents	15.8 cents	(28%)

# Brief explanation of the figures above necessary to enable the figures to be understood:

Total number of shares on issue at 31 December 2012 is 17,793,229

Net tangible assets at 31 December 2012 is \$2,005,893

Additional information in Director's Report will be provided in the half-year report.

Other Significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position:

N/A

Returns to shareholders including distributions and buy backs:  N/A
The results of segments that are significant to an understanding of the business as a whole: The principal activity of the Group during the period was the provision of software and services to energy companies and utilities.
Discussion of trends in performance:  Refer to Director's Report
Subsidiaries On 26 November 2010, the Energy One acquired 100% of Energy One Option Plan Managers Pty Limited which, has a sole purpose of obtaining Tax Paid Options and Shares acquired on exercise of Tax Paid Options in the Company for the benefit of participants. On 18 January 2008 the company established the legal entity, Advanced Interval Metering Pty Ltd,
a company incorporated in Australia. Energy One Ltd is the sole shareholder owning 100% of the issued capital. The subsidiary is a dormant company.
Any other factors which have affected the results in the period or which are likely to affect the results in the future, including those where the effect could not be quantified:  Refer to Director's Report
Audit/review status This report is based on accounts to which one of the following applies: (tick one)  ☐ The accounts have been audited ☐ The accounts are in the process of being audited ☐ The accounts have been subject to review ☐ The accounts have not yet been audited or reviewed
Signed by the Company Secretary  Reena Minhas

# **ENERGY ONE LIMITED ABN 37 076 583 018**

# HALF YEAR REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2012

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## **DIRECTORS' REPORT**

Your directors present their report on the Company and its controlled entities (the Group) for the half-year ended 31 December 2012.

#### **Directors**

The names of directors who held office during or since the end of the half-year:

Shaun Ankers – Chief Executive Officer

Andrew Bonwick – Non-executive Director

Andrew Bonwick – Non-executive Director

Vaughan Busby – Non-executive Director

Ian Ferrier - Non-executive Director

Ottmar Weiss - Chairman

## **Review of Operations**

The net loss for the Group for the half-year after providing for income tax amounted to \$230,919 (31/12/11: \$637,171 net loss). During the period the Company has continued to invest in people and systems to ensure that Energy One maintains its position as the leader in information systems in the Australian energy trading and risk management (ETRM) market.

The Company continued to invest significant resources in new Product Development activities to address the emerging needs of utilities and industries in a new, carbon-constrained energy sector.

No dividends were paid or declared since the start of the financial year. No recommendation for the payment of dividends has been made.

As required under the Corporations Act 2001 Section 300(14) the Directors give notice that no person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The lead auditor's independence declaration under section 307C of the Corporations Act 2001 is set out on page 4 for the half-year ended 31 December 2012.

Shaun Ankers Chief Executive Officer 22 February 2013 Ottmar Weiss Chairman 22 February 2013

Man Wai



22 February 2013

The Board of Directors Energy One Limited Level 14 71 Macquarie Street SYDNEY NSW 2000

**Dear Board Members** 

#### **Crowe Horwath Sydney**

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# **ENERGY ONE LIMITED**

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Energy One Limited and its controlled entities (the Consolidated Group).

As lead audit principal for the review of the half-year financial statements of the Consolidated Group for the half-year ended 31 December 2012, I declare that to the best of my knowledge and belief, that there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

**CROWE HORWATH SYDNEY** 

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ROGER WONG Principal

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED 31 DECEMBER 2012

		Consolidated Group	
	Notes	31.12.2012	31.12.2011
		\$	\$
Revenue from continuing operations	2	808,880	1,104,211
Other Income	2	349,464	311,777
Direct project related costs		(18,071)	(190,036)
Employee benefits expense		(798,308)	(1,186,317)
Depreciation and amortisation expense		(203,601)	(135,531)
Rental expenses		(74,939)	(85,034)
Consulting expenses		(120,659)	(152,860)
Insurance		(23,964)	(25,508)
Accounting fees		(23,522)	(10,000)
Legal fees		(9,318)	(33,831)
Other expenses		(116,881)	(234,042)
Loss before income tax	_	(230,919)	(637,171)
Income tax expense	4	-	-
Loss after income tax attributable to owners of the parent entity	_	(230,919)	(637,171)
Other comprehensive income	_	-	-
Total comprehensive loss	_	(230,919)	(637,171)
Total comprehensive loss attributable to members of the Parent entity	- -	(230,919)	(637,171)
Earnings per share for loss attributable to the ordinary equity holders of the Group			
Basic earnings per share (cents per share)		(1.30)	(3.58)
Diluted earnings per share (cents per share)		(1.30)	(3.58)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2012

		Consolidate	ed Group
	Notes	31.12.2012	30.06.2012
400570		\$	\$
ASSETS			
CORRENT ASSETS	0	2 200 000	4 044 500
Cash and cash equivalents	8	2,208,009	1,844,568
Trade and other receivables Other current assets		557,723 7,638	959,792 25,121
TOTAL CURRENT ASSETS		2,773,370	2,829,481
NON-CURRENT ASSETS	_	2,773,370	2,029,401
		100 477	247 624
Plant and equipment	0	180,477	217,621
Intangible assets - Software	9	1,007,677	895,389
Intangible assets – Other		617,107	617,107
Other non-current assets	_	103,860	103,860
TOTAL NON-CURRENT ASSETS		1,909,121	1,833,977
TOTAL ASSETS	_	4,682,491	4,663,458
CURRENT LIABILITIES			
Trade and other payables		201,209	172,933
Deferred revenue		702,463	511,278
Short-term provisions		125,261	99,912
TOTAL CURRENT LIABILITIES		1,028,933	784,123
NON-CURRENT LIABILITIES			
Long-term provisions		22,881	17,740
TOTAL NON-CURRENT LIABILITIES	_	22,881	17,740
TOTAL LIABILITIES		1,051,814	801,863
NET ASSETS	_	3,630,677	3,861,595
EQUITY			
Issued capital	11	8,246,064	8,246,064
Reserves		77,561	77,561
Accumulated losses		(4,692,948)	(4,462,030)
TOTAL EQUITY	_	3,630,677	3,861,595

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 31 DECEMBER 2012

	Consolidated Group			
	Share Capital Ordinary	Accumulate d Losses	Share Based Payments Reserve	Total
	\$	\$	\$	\$
Balance at 30 June 2011	8,246,064	(3,748,897)	81,283	4,578,450
Comprehensive loss for the half year	-	(637,171)	-	(637,171)
Transactions with owners in their capacity as owners – cancellation of employee share options	-	-	(3,765)	(3,765)
Balance at 31 December 2011	8,246,064	(4,386,068)	77,518	3,937,514
Comprehensive loss for the half year	-	(75,962)	-	(75,962)
Employee share options – value of employee services			43	43
Balance at 30 June 2012	8,246,064	(4,462,030)	77,561	3,861,595
Comprehensive loss for the half year	-	(230,919)	-	(230,919)
Balance at 31 December 2012	8,246,064	(4,692,948)	77,561	3,630,677

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDED 31 DECEMBER 2012

		Consolidate	solidated Group	
	Notes	31.12.2012	31.12.2011	
		\$	\$	
CASH FLOWS FROM OPERATING ACTIVITIES	;			
Receipts from customers		1,120,969	1,737,300	
Receipts of research and development tax incenti	ve	688,124	-	
Payments to suppliers and employees		(1,226,203)	(2,064,971)	
Interest received		59,297	51,248	
Net cash used in operating activities		642,187	(276,423)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property, plant and equipment		-	(195,319)	
Purchase of intangible assets		(801)	-	
Payment of development costs of software		(277,945)	(321,120)	
Deposit placement for bank guarantee	8	-	(103,758)	
Net cash used in investing activities		(278,746)	(620,197)	
Net increase / (decrease) in cash held		363,441	(896,620)	
Cash at beginning of financial period	8	1,948, 326	2,771,309	
Cash at the end of the financial period	8	2,311,767	1,874,689	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2012

#### **NOTE 1: BASIS OF PREPARATION**

These condensed consolidated interim financial statements for the half-year reporting period 31 December 2012 have been prepared in accordance with the requirements of the *Corporations Act 2001*, and Australian Accounting Standards including AASB 134: Interim Financial Reporting.

This condensed consolidated interim financial report is intended to provide users with an update on the latest annual financial statements of Energy One Limited and its subsidiaries (the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2012, together with any public announcements made during the half-year in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The Company has two subsidiaries, Advanced Interval Metering Pty Ltd and Energy One Limited Employee Option Plan Managers Pty Limited, both incorporated in Australia. Energy One Ltd is the sole shareholder owning 100% of the issued capital in both entities. As at 31 December 2012 the subsidiaries do not have any significant assets or liabilities therefore the consolidated entity's financial statements represent the parent entity's financial statements.

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements and the corresponding interim reporting period.

These financial statements have been prepared on an accrual basis.

# (a) Going Concern

The Group has \$2,208,009 cash and cash equivalents as at 31 December 2012 and no significant liabilities. The sales pipeline for the 2013 financial year is promising. The Directors believe the cash reserve is sufficient to finance the operating costs and software development costs.

As a result of these activities and the available cash reserves, the Directors believe the Group to be a going concern.

#### NOTE 2: REVENUE AND OTHER INCOME

The following revenue and expense items are relevant in explaining the financial performance for the interim period:

	31.12.2012 \$	31.12.2011 \$
Revenue	·	·
Sale of licence and related services	808,880	1,104,211
R&D Tax Incentive	311,829	249,232
Interest received from other persons	37,635	62,545
Total Revenue	1,158,344	1,415,988

# Energy One Limited ABN 37 076 583 018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2012

#### **NOTE 3: CONTINGENCIES AND COMMITMENTS**

The Group had no contingent liabilities as at 31 December 2012.

There have been no changes to commitments since 30 June 2012.

#### **NOTE 4: INCOME TAX EXPENSE**

The Company has unrecognised accrued tax losses of \$2,840,878 to 31 December 2012. If those tax losses could be offset against taxable income they could be valued at \$852,264. These accumulated tax losses and deferred tax assets from other temporary differences have not been brought to account as the probability of their utilisation has not been substantiated. In addition, to obtain the benefit of the losses the continuity of ownership or same business test needs to be satisfied. The company is currently confirming whether these tests have been passed.

## **NOTE 5: OPERATING SEGMENTS**

The Group is managed primarily on the basis of product and service offerings and operates in one segment, being the Energy software industry, and in one geographical segment, being Australia. During the period ended 31 December 2012 the Group derived 83% of revenue from three major customers to which it provided consulting and support and maintenance work. The Group's most significant external customer accounts for 48% of external revenue with the next largest customer contributing 19%. Management assesses the performance of the operating segment based on the accounting profit and loss.

#### NOTE 6: EVENTS SUBSEQUENT TO THE REPORTING DATE

There have been no after balance date transactions that have significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group subsequent to the half year ended 31 December 2012.

#### **NOTE 7: SHARE BASED PAYMENT**

There are 500,000 options outstanding as at 31 December 2012. The average remaining contractual life of the 500,000 options outstanding is 2.88 years. The exercise price of these outstanding options is \$0.37.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2012

NOTE 8: CASH AND CASH EQUIVALENTS	31.12.2012 \$	30.06.2012 \$
Cash at bank and in hand	534,429	307,526
Short-term bank deposits	1,673,580	1,537,042
	2,208,009	1,844,568

At the reporting date, the Consolidated Group has deposits with banks that are used for restricted bank guarantees of \$103,758. These have been classified as Other Non-Current Assets in the consolidated statement of financial position as they have a term of more than 1 year.

## **Reconciliation of Cash**

Cash at the end of the financial year as shown in the statement of cash flow reconciled to items in the balance sheet as follows:

	Notes	31.12.2012 \$	30.06.2012 \$
Cash and cash equivalents		2,208,009	1,844,568
Deposit with bank for guarantees			
- Other non-current assets	_	103,758	103,758
Balance per statement of cash flows	<del>-</del>	2,311,767	1,948,326

#### **NOTE 9: INTANGIBLE ASSETS - SOFTWARE**

	31.12.2012	30.06.2012
	\$	\$
Software costs	3,475,591	3,196,845
Software accumulated amortisation	(2,467,914)	(2,301,456)
	1,007,677	895,389

## **NOTE 10: RELATED PARTY TRANSACTION**

Revenue for software and hardware components amounted to \$4,113 which was provided to a company in which one of the directors has an ownership interest.

## **NOTE 11: ISSUED CAPITAL**

Ordinary Shares	31.12.2012	30.06.2012
	\$	\$
17,793,229 fully paid ordinary shares	8,246,064	8,246,064

## **DIRECTORS' DECLARATION**

In the director's opinion:

- (a) the financial statements and notes set out on 5 to 11 are in accordance with the Corporations Act 2001, including:
  - (i) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001;
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 31 December 2012 and of its performance for the half year ended on that date; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Dated at Sydney this 22 day of February 2013.

Signed in accordance with a resolution of the Directors.

Shaun Ankers Chief Executive Officer 22 February 2013 Ottmar Weiss Chairman 22 February 2013

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A WHK Group Firm

# INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF ENERGY ONE LIMITED

# Report on the Half-year Financial Report

We have reviewed the accompanying half-year financial report of Energy One Limited which comprises the consolidated statement of financial position as at 31 December 2012, the consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows for the half-year ended on that date, selected explanatory notes and the directors' declaration for Energy One Limited and its controlled entities (the consolidated entity). The consolidated entity comprises both Energy One Limited (the company) and the entities it controlled during that half-year.

# Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410: Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the consolidated entity's financial position as at 31 December 2012 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of the company, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.





## Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Energy One Limited is not in accordance with the Corporations Act 2001 including:

- (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2012 and of its performance for the half-year ended on that date; and
- (ii) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001.

**CROWE HORWATH SYDNEY** 

Come Homate Sydney

ROGER WONG PRINCIPAL

Dated this 22<sup>nd</sup> day of February 2013

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