



2012 Full Year Results Agenda

2012 Highlights

Peter Botten

Financial Overview

Stephen Gardiner

PNG LNG Project & Gas Expansion

Peter Botten

Exploration & Business Development

Julian Fowles

Operations Review

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2012 Operational Highlights

- 2012 production within guidance, at 6.38 mmboe, despite unplanned KMT shut-down
- NPAT of US\$175.8 million, underpinned by stable oil prices
- Operating cash flow of US\$196.2 million. Significant investment in active exploration and development programme as well as PNG LNG Project. PNG LNG funded from cash and project finance facility drawdowns
- Financial position solid, can comfortably fund unexpected PNG LNG cost increase. Cash balance of US\$488.3 million and new, undrawn US\$500 million corporate facility provides strong liquidity
- 2012 final dividend of US 2 cents/share, taking 2012 payments to US 4 cents/share
- 2012 production fully replaced on a 2P basis and 2C contingent resources increased 24%, to almost 400 mmboe - strong platform for further growth

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Progress on all Strategic Initiatives in 2012

- Continued to support Esso Highlands in delivering PNG LNG Project
- Major success in resource build strategy, with P'nyang South discovery:
 - Increasing probability P'nyang will help underpin expansion
 - Other resource opportunities at Hides and oil fields
- PNG Gulf gas strategy:
 - Introduced strategic partner with farm-down to major LNG operator, Total SA, subject to Government approvals
 - Drilling of material prospects commences 1Q/2Q13



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Progress on all Strategic Initiatives in 2012 cont.

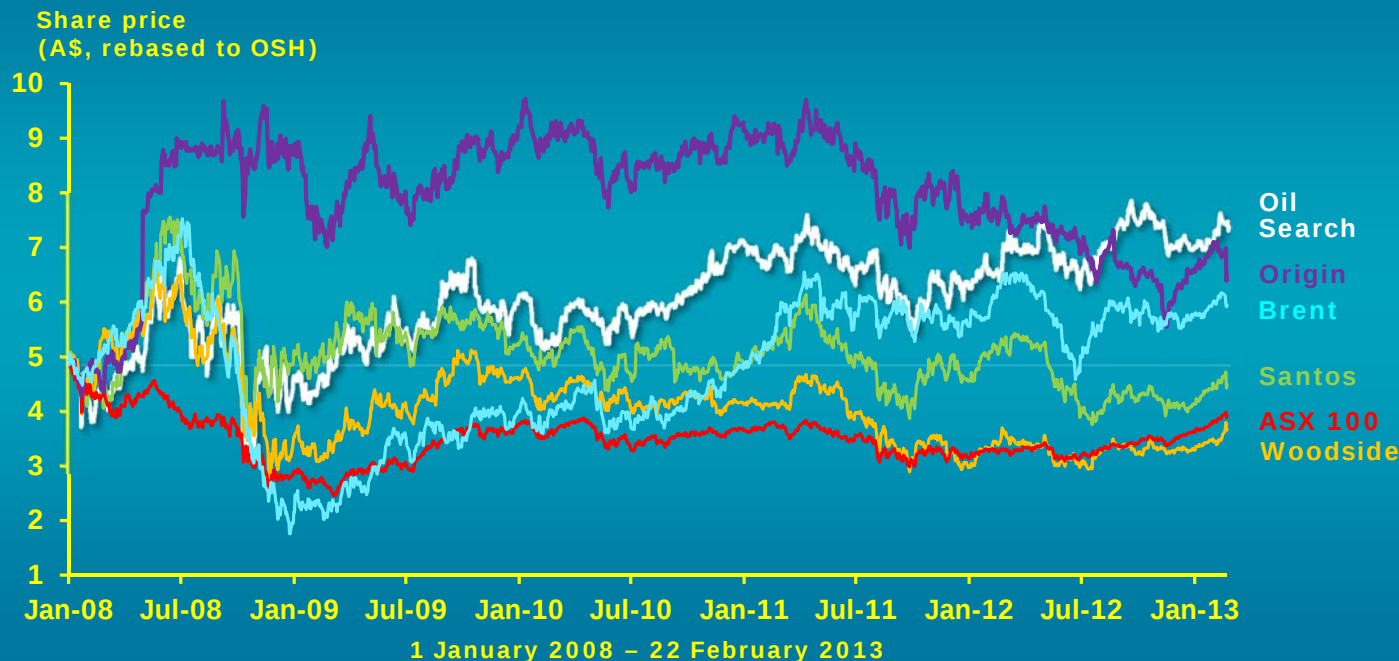
- Oil production optimisation:
 - Production decline largely mitigated in 2012, similar results expected in 2013
 - Replaced reserves on 2P basis, 24% increase in 2C contingent resources
- Oil upside being tested:
 - In PNG, Mananda 6 appraisal 1Q13 and ongoing near field appraisal drilling
 - In MENA, Taza and Semda wells underway
- Balance sheet enhanced:
 - Non-amortising revolving facility for US\$500m concluded - strong bank support
 - Funding available from existing cash, operating cash flows and facility to fund recent LNG cost increase



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Steady Share Price Growth

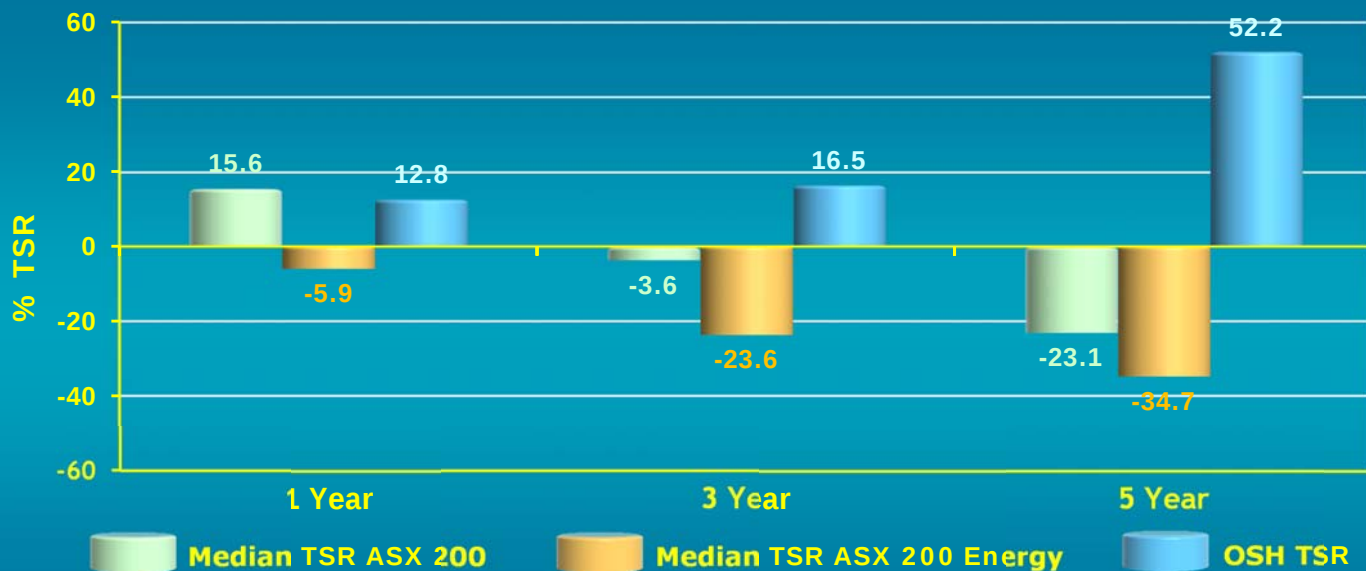
- Have achieved steady share price appreciation over past five years
- Continued delivery of strategy should result in continued top quartile performance



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TSR performance

Oil Search ranked 14th in S&P/ASX 200 for TSR over five years to 31 December 2012

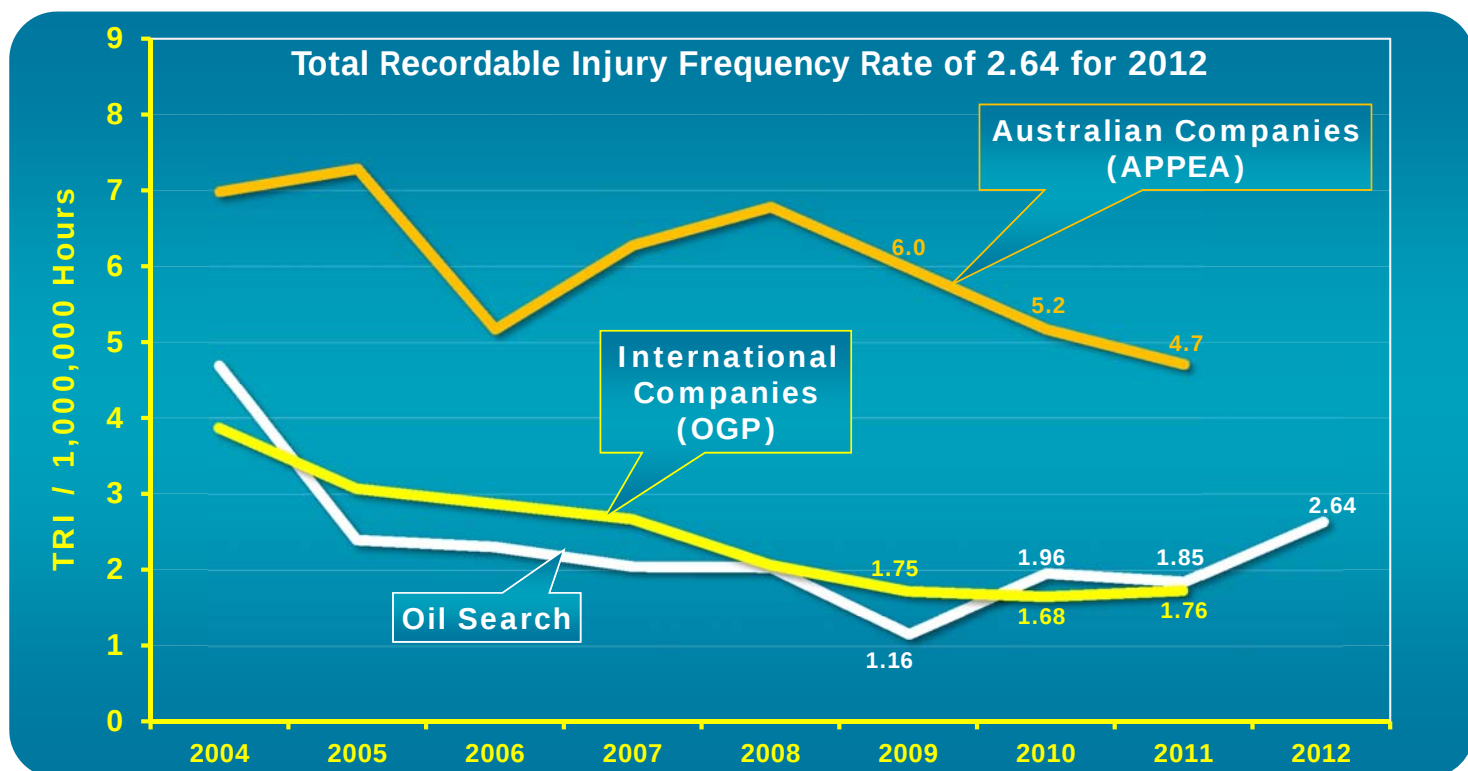


Source: Orientcap

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Safety Performance



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2012 Financial Performance

(US\$'m)	2011	2012
Revenue	732.9	724.6
Cash expenses/BD	(147.3)	(200.3)
EBITDAX	585.6	524.3
D, D & A	(51.3)	(49.5)
Significant items	(33.1)	21.3
Exploration expense	(60.6)	(144.0)
Interest income/(expense)	(0.7)	(4.6)
Pre-tax profit	439.9	347.6
Tax	(237.4)	(171.8)
NPAT	202.5	175.8
Core profit*	235.6	153.0

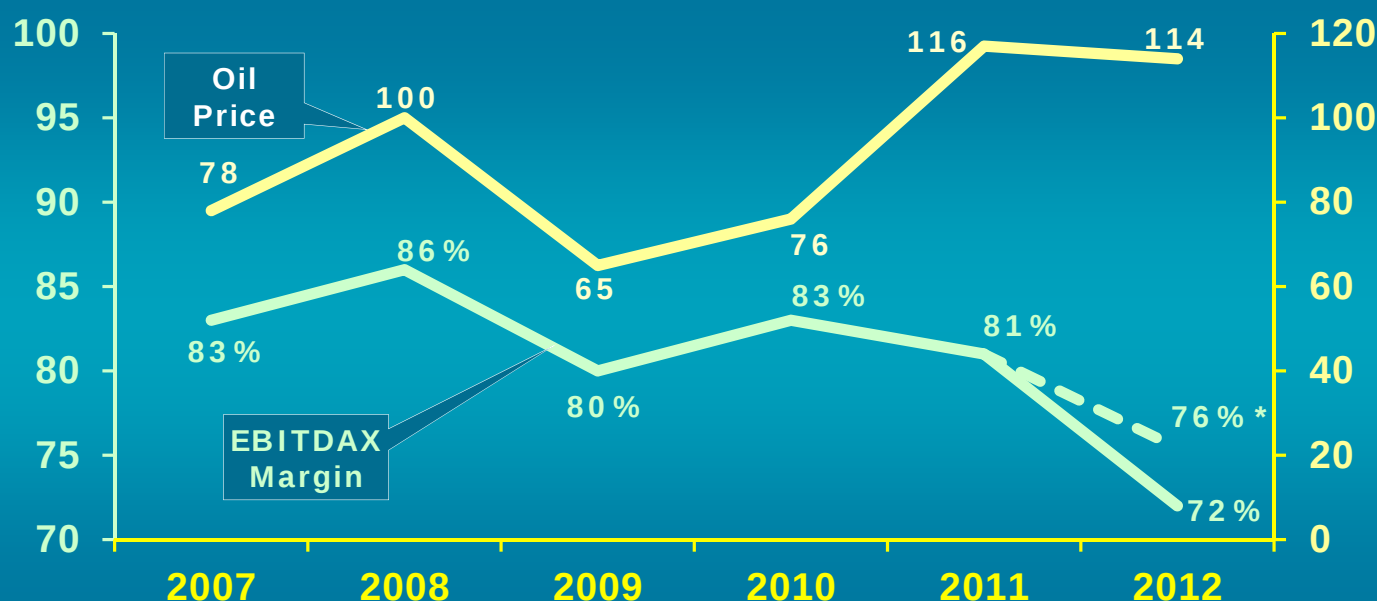
- Full year revenue flat due to lower sales volumes and oil prices, offset by higher gas prices
- Higher cash expenses reflects gas purchase costs, adverse FX movements and one-off items
- D,D & A marginally lower than 2011 reflecting lower sales
- Higher exploration expense reflects high exploration and evaluation activity levels. Includes PNG seismic, write-off of Trapia and IDT 25 Koi lange test
- Significant items comprise Pandora impairment expense, more than offset by profit from sale of Block 3, 10% of PPL 260 and Gulf farm-down

* 2012 Core Profit excludes profit from sale of Block 3, Gulf farm-out, 10% sale of PPL 260 and PRL1 impairment expense (see Appendix 1)

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Cash Earnings Performance



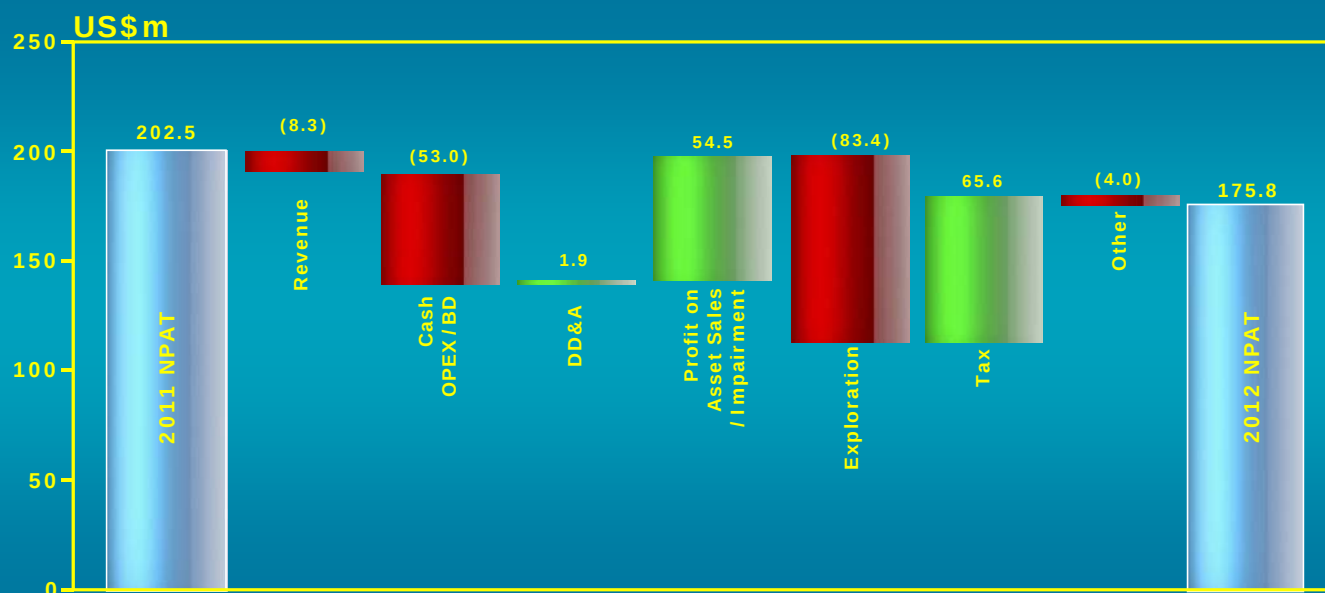
- Cash margins reflect lower margins on new Hides GTE contract and cost pressures due to adverse foreign exchange and PNG inflation plus one-off costs associated with unplanned shut-down and repairs from weather damage

* EBITDAX margin assuming pre-2012 Hides GTE contract still in place

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2012 NPAT Drivers



- Higher exploration expenses driven by write-off of drilling costs of Trapia (US\$70.0m) and IDT-25 Koi-lange test (US\$20.5m) and higher geological & geophysical, general & admin costs
- Pre-tax profit from sale of assets relating to Block 3 (US\$32.4m), Gulf farm-out (US\$9.3m) and sale of 10% in PPL 260 (US\$3.4m)
- Lower impairment expense in 2012 (US\$23.8m relating to PRL 1 - Pandora, 2011 US\$33.2m relating to Shakal)

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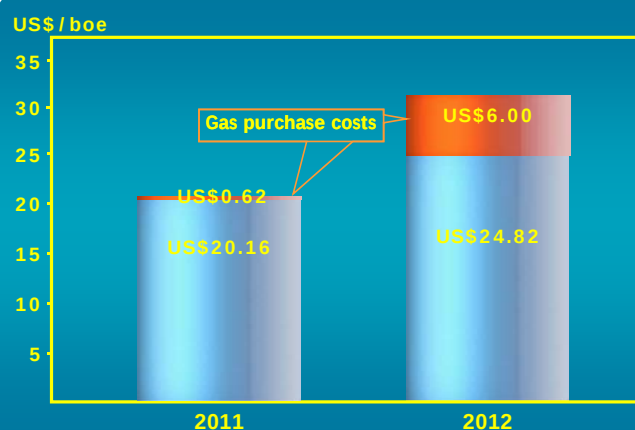


Cost Management

	2011 US\$'m	2012 US\$'m
Field Costs		
- Oil: PNG	85.9	98.5
- Hides	6.5	11.5
	92.4	110.0
Other Prod'n Opex		
- Oil	16.8	17.6
- Hides	0.7	1.6
	17.5	19.2
Total Production Costs	109.9	129.2
Gas Purchase Costs	4.1	36.6
Net Corp Costs	21.8	20.8
FX Losses/(gains)	1.2	1.4
Total*	137.0	188.0

*Excludes Business Development costs of US\$12.3m (2011 US\$10.3m)

- Costs associated with Kumul Marine Terminal oil sheen incident, flood damage, foreign exchange and higher inflation added ~US\$3/boe
- Higher gas purchase costs reflect new Hides GTE contract, more than offset by higher gas revenue

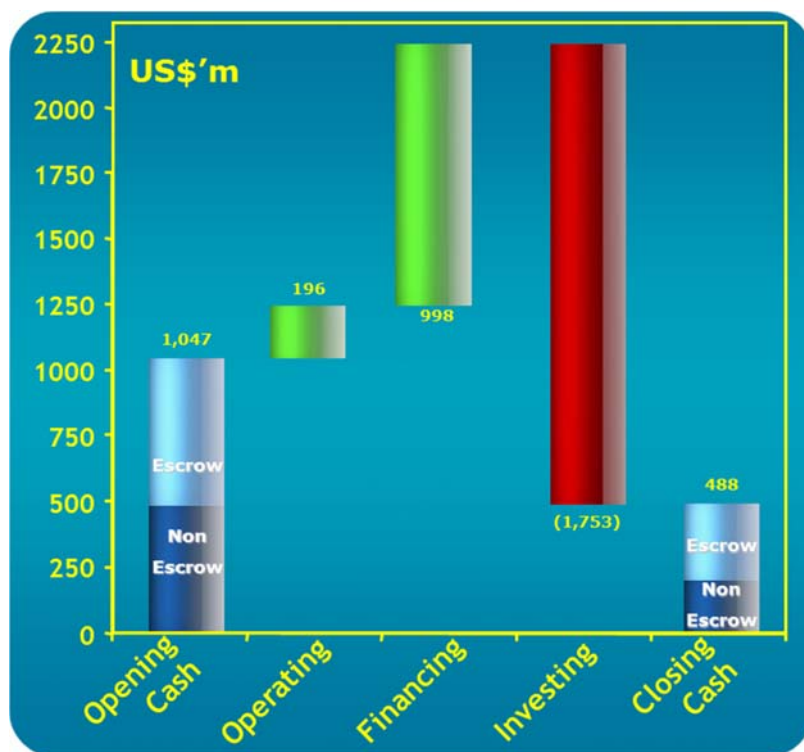


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Operating Cash Flows

- Investment spending at highest level in Company's history, reflecting pursuit of growth initiatives. Investing cash outflows dominated by PNG LNG spend
- Funded by cash and PNG LNG Project finance facility draw downs
- Operating cash flows remained strong but impacted by timing of sales and higher tax payments on finalisation of 2006-2011 tax liabilities
- Financing included US\$1,002 million drawn under PNG LNG Project finance facility, with dividend funded with proceeds from underwritten DRP



* Includes Company share of JV cash balances

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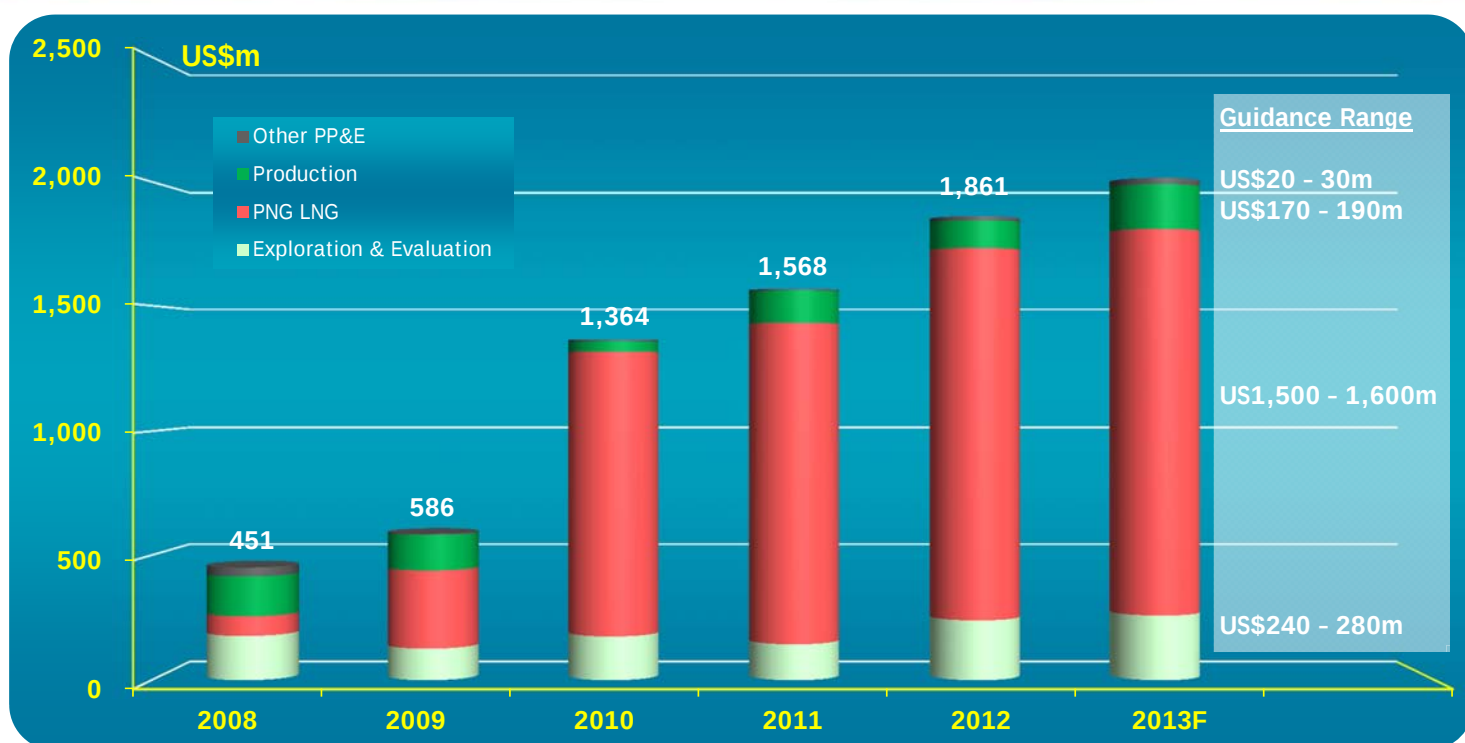
Treasury Update

- US\$488.3 million in cash at end December. Cash invested and actively managed with highly rated bank counterparties
- Successful refinancing of existing corporate facility, with new US\$500 million non-amortising revolving facility completed
- No oil hedging undertaken during 2012
- US\$2.87 billion drawn down under PNG LNG project finance facility
- PNG LNG overrun expected to be funded on 70% debt:30% equity basis. Project participants will collectively source supplementary PNG LNG project debt of US\$1.5 billion
- 2012 final dividend of two US cents per share, to be fully funded via underwritten DRP

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Investment Outlook



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2013 Guidance Summary

Production:

- 2013 expected to be similar to 2012, within 6.2 - 6.7 mmboe range

Cash costs:

- Normalised opex ~ US\$24 - 26/boe (incl corporate costs)
- Additional gas purchase costs ~US\$40 million assuming oil prices consistent with 2012
- Business Development (expensed) ~US\$11 - 14 million

Depreciation, amortisation and site restoration:

- ~US\$8 - 10/boe

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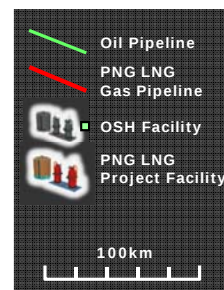
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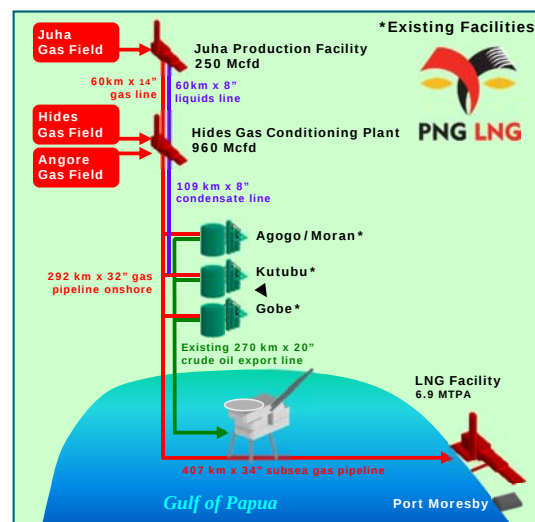
PNG LNG Project



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Milestones achieved in 2012

- PNG LNG Project 75% complete at year end
- Completed construction of LNG tanks, jetty trestle and pipe racks, flare, main steelwork and lifting of associated process equipment
- Completed offshore pipeline
- Welded over 215 km of onshore pipeline, with 176 km of pipeline hydrotested
- Associated Gas (oil fields) well advanced and readying for supply of commissioning gas
- Completed Phase 1 of PL 2 Liquids Export Life Extension Project
- First layer of asphalt laid on 1.6 km of runway at Komo, first aircraft movements expected in April '13
- Completed HGCP foundations and commenced installation of structural steel
- Drilling on first two development wells at Hides field underway
- Workforce at year end of 21,220, nearly 40% nationals



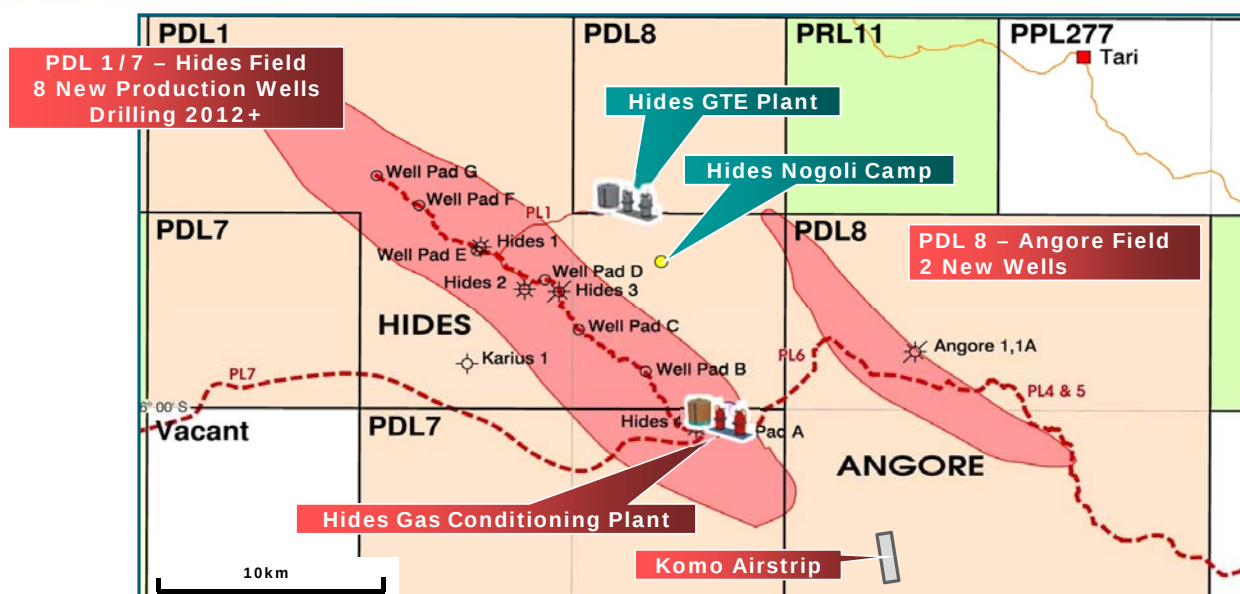
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Cost and Schedule Review

- Operator completed cost and schedule review in November 2012
- Confirmed Project remains on track for first LNG sales in 2014
- Capital cost estimate increased from US\$15.7 billion to US\$19.0 billion, due to:
 - Foreign exchange
 - Work stoppages and land access issues
 - Adverse logistics and weather conditions
- Cost increase to be funded 70:30, debt:equity. Discussions underway to secure US\$1.5bn supplemental debt available under existing project finance agreement
- OSH has ample capacity to fund its equity share of additional costs (US\$300m)
- Capacity of LNG Plant increased to 6.9 MTPA
- Despite cost increase, Project remains economically robust

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Hides Development and Appraisal Drilling



- PNG LNG development drilling programme commenced in July 2012 with Rig 702
- Access roads and wellpad construction near complete
- Second rig, Rig 703, mobilised and expected to start drilling in early 2013

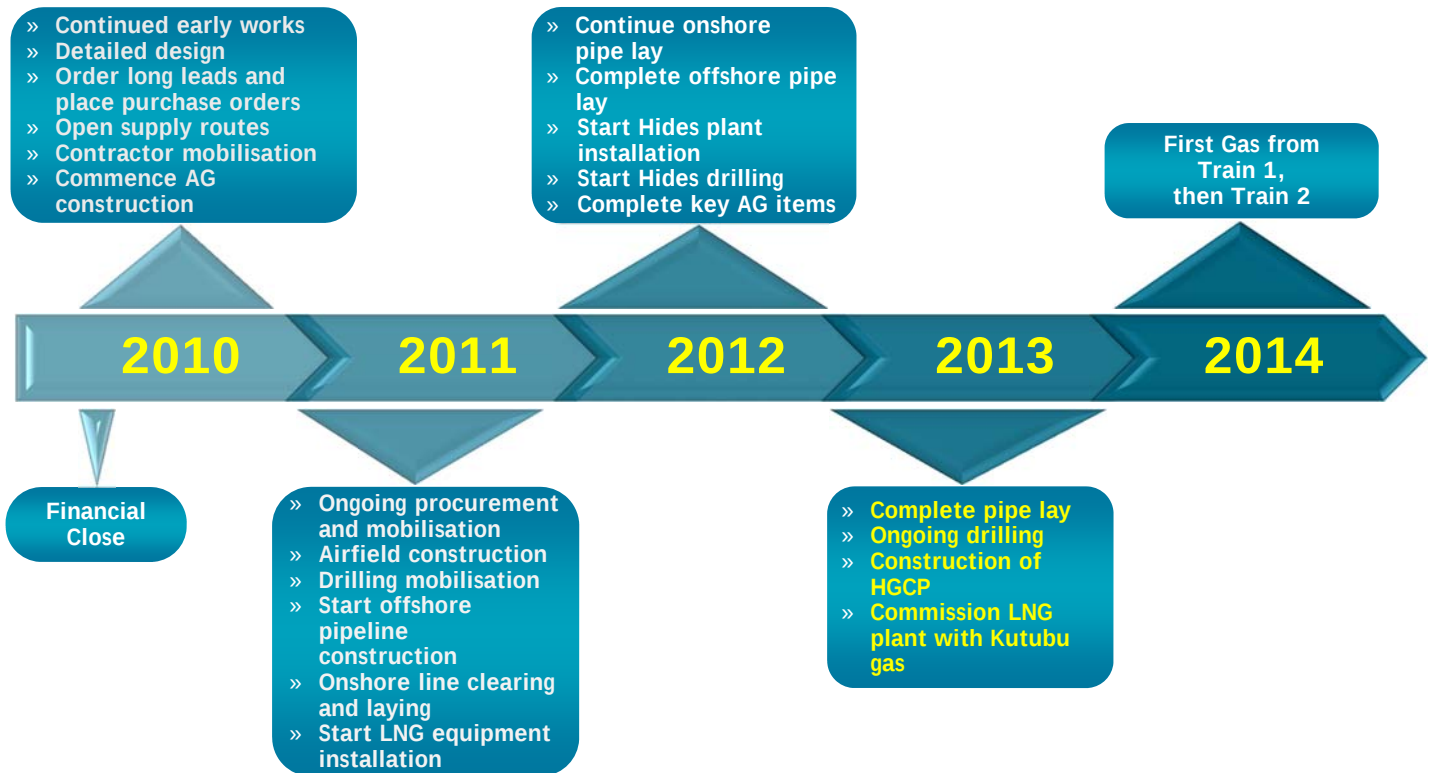
2013 Focus Items



- Accelerate development drilling with second rig operations
- Progress onshore pipeline, HGCP and LNG plant towards mechanical completion
- Tie in Kutubu to pipeline and start supply of commissioning gas
- Finalise finance arrangements to accommodate revised cost outlook
- Finalise benefits delivery processes



Timetable



PNG LNG Plant Site



PNG LNG Plant Site



Export Jetty

PNG LNG Plant Site



Storage tanks

PNG LNG Pipeline

Highlands section pipeline



Burying pipelines



Highlands section pipeline

PNG LNG Project - Upstream



Hides Gas Conditioning Plant



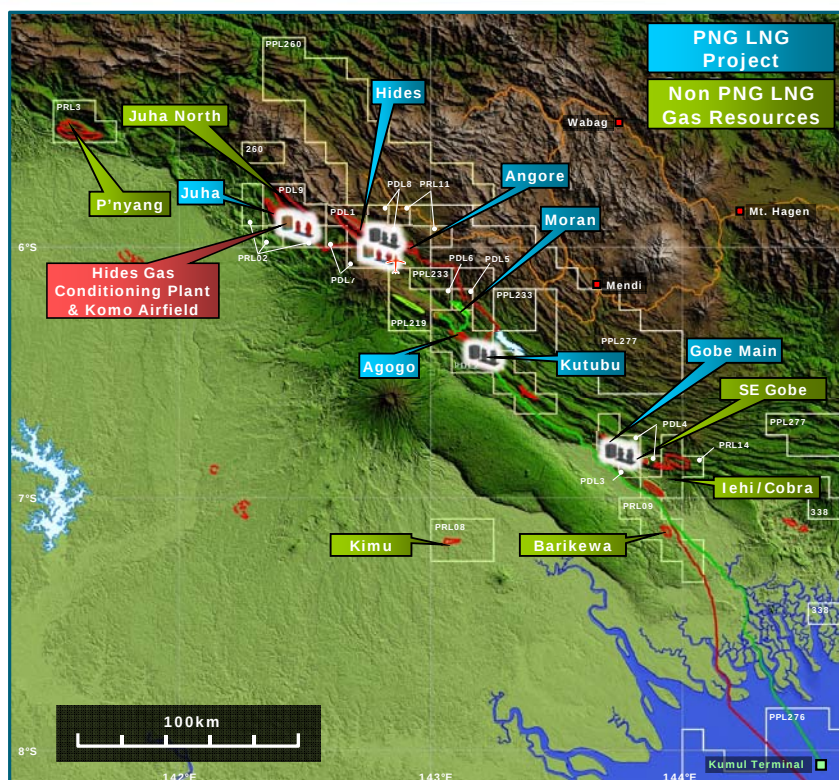
PNG LNG Project - Upstream



PNG LNG Project - Upstream



Gas Growth - PNG Highlands

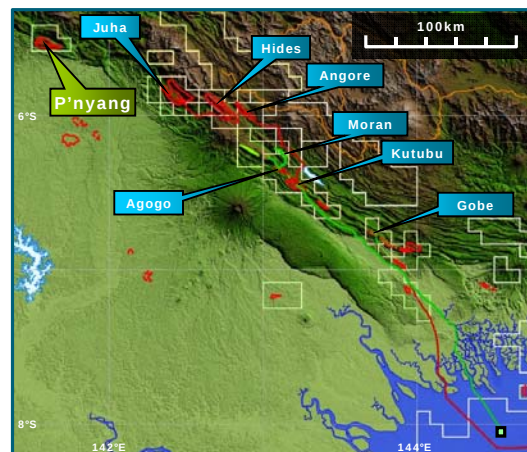
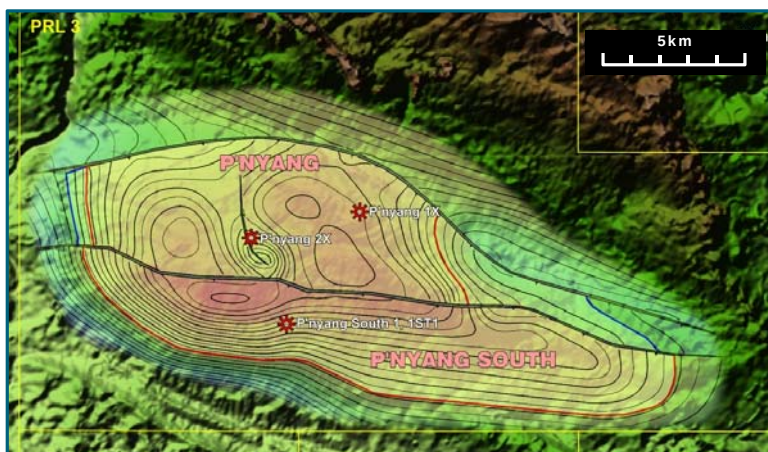


- Key strategic objective is to capitalise on asset base being constructed by PNG LNG:
 - Expansion of PNG LNG is highest value opportunity in OSH's portfolio
- Significant progress in 2012 with discovery of gas at P'nyang South
- Expanded acreage portfolio with farm-in to PPL 277
- Trapia 1 exploration well unsuccessful, but broader play potential not impacted
- Second phase of 2D seismic programme being undertaken, aimed at maturing prospects for possible drilling in late 2013/2014

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P'nyang Gas Field

- PRL 3 JV (OSH 38.5%, ExxonMobil 49.0%, JX Nippon 12.5%) well advanced with concept selection studies, optimal development concept expected to be finalised in 2013
- Oil Search estimates total 2C gas resources in P'nyang field of 2.5 - 3.0 tcf, sufficient to underpin potential LNG expansion. OSH believes further upside potential exists in PRL 3, but requires appraisal
- Additional seismic in PRL 3 planned for 1Q13 to support potential development



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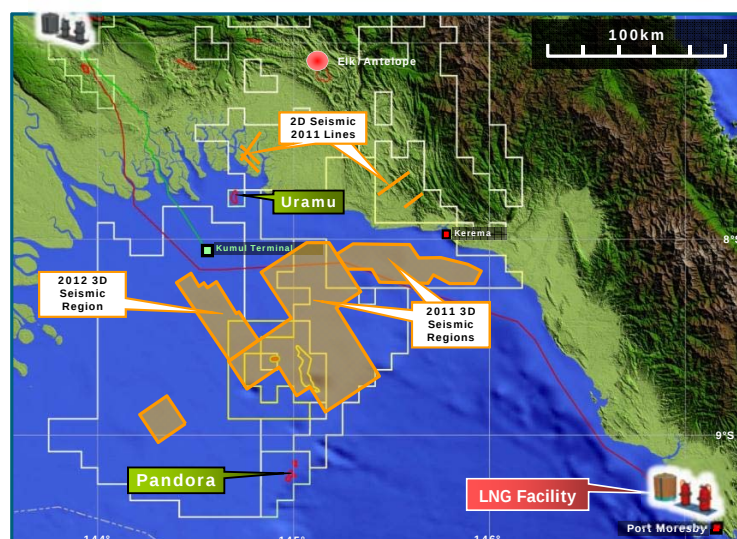
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Gas Growth - Gulf of Papua

- Gulf area has significant resource potential:
 - Proven hydrocarbon province, with over 30 opportunities identified across multiple play types
 - Supported by over 7,000 sq km of high quality offshore 3D seismic & 2 electro magnetic surveys
 - Also unexplored potential in large onshore licence areas adjoining InterOil exploration acreage
- Aim is to explore for gas to support new LNG hub:
 - Options include standalone LNG, floating LNG or integration with existing infrastructure
- In 2012, introduced Total SA as our strategic partner:
 - Share costs and risks
 - Experienced LNG operator

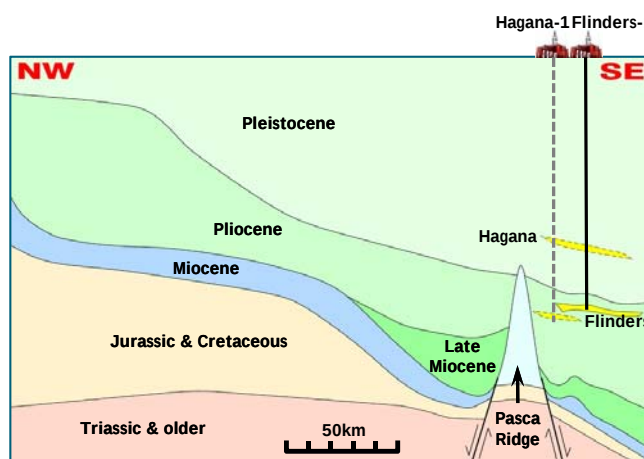
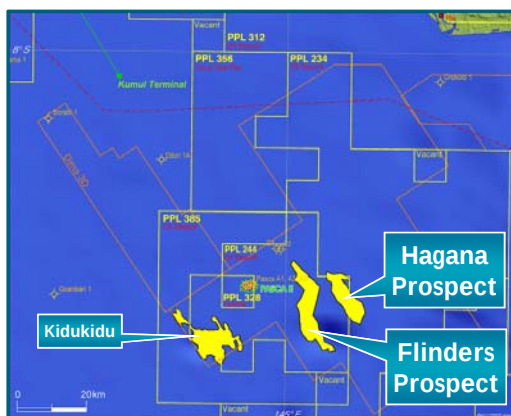


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2013 Gulf of Papua Programme

- During 2013, planning to drill two firm offshore wells, with two options, to commence in March when Stena Clyde semi sub drilling rig arrives on-site - first real test of the acreage
- Also will acquire gravity and seismic data in onshore licences and decide whether to take up equity
- Flinders 1 in PPL 244 (Oil Search 40%, Total 40%*, Nippon 20%) expected to be first well drilled:
 - Targeting gas in Plio-Pleistocene-age, submarine fan sands. Mean resource of 1 - 1.5 tcf
- To be followed by Hagana 1, also in PPL 244:
 - Also targeting gas in Plio-Pleistocene-age, submarine fan sands. Stacked objectives, mean resource 1.1 tcf

*Subject to Government approval

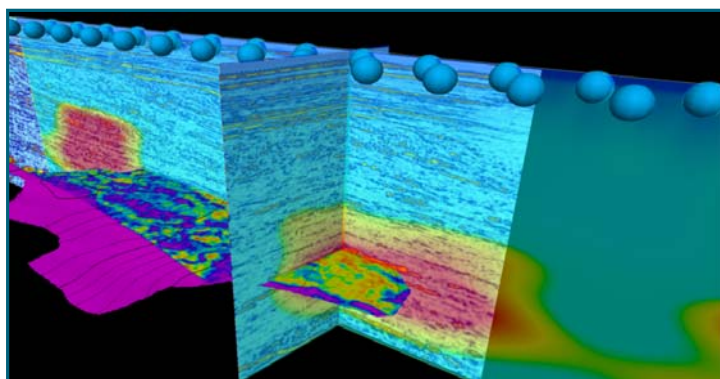
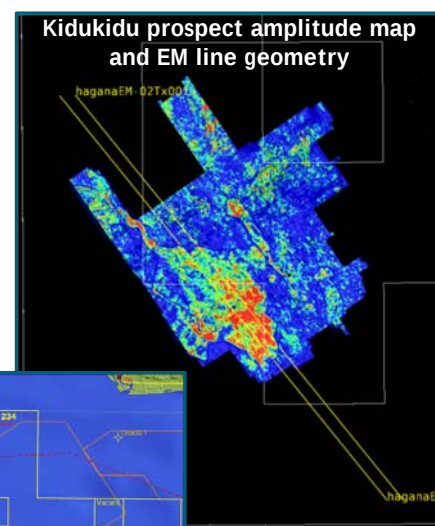


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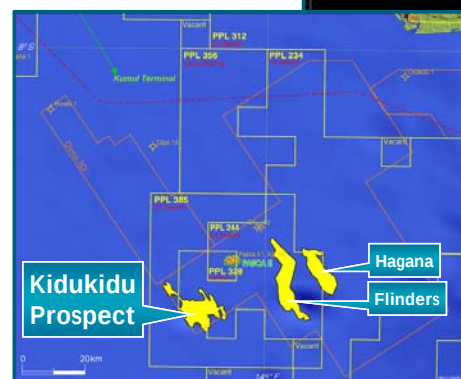
Kidukidu, Gulf of Papua

- Kidukidu prospect in PPL 244 (OSH 40%, TOTAL 40%*, Nippon Oil 20%) and PPL 385 (OSH 100%) could be third well drilled
- Targeting gas in Plio-Pleistocene-age, submarine fan sands. Mean resource of 1.3 tcf
- Highly prospective due to seismic *and* CSEM anomalies

*Subject to Government approval



Electro-Magnetic Anomaly at Kidukidu reservoir level



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MENA Exploration



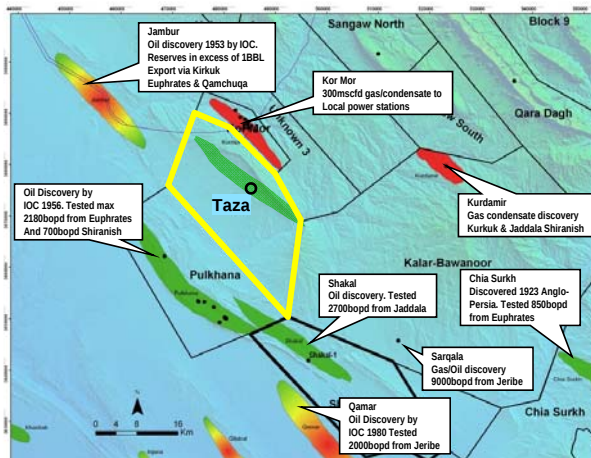
- Middle East/North Africa strategy focused on oil opportunities that have material potential
- Two wells currently drilling, Taza and Semda. Both could have significant value impact on Oil Search
- Long term strategy is to leverage existing strong relationships and skill base to develop international portfolio. Pace dependent on availability of suitable value-add opportunities, PNG capital commitments

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Taza-1 Taza PSC, Kurdistan

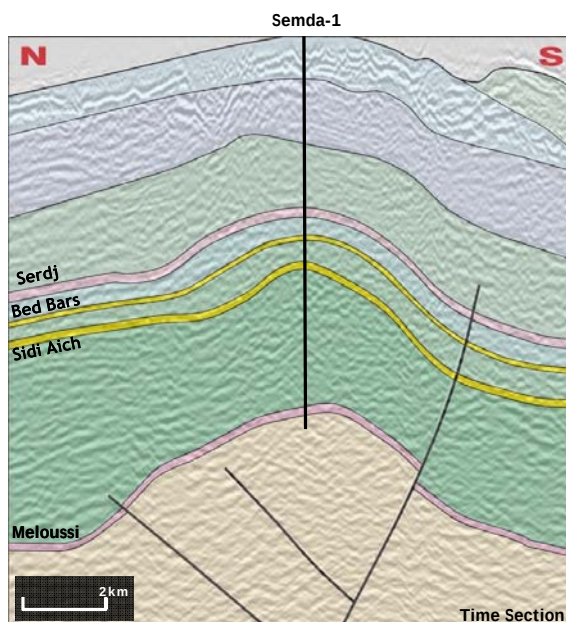
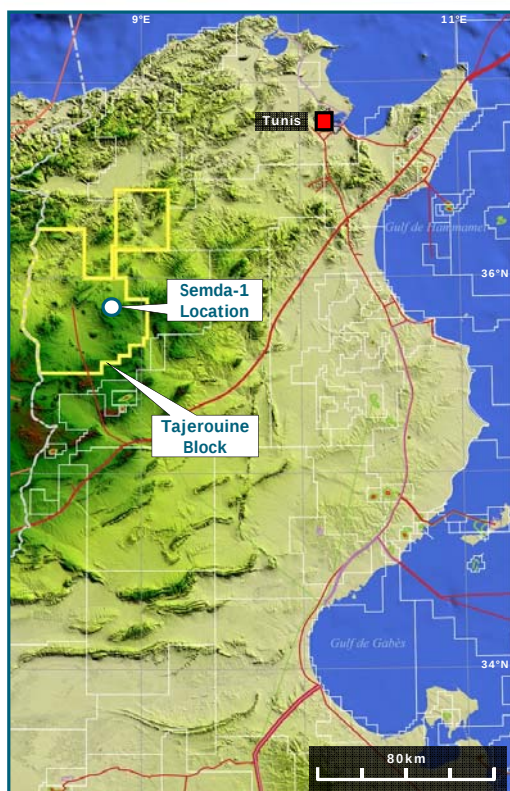
- Taza-1 in Taza PSC (OSH 60%, Total 20%, KRG 20% back-in) currently drilling ahead
- Flowed oil from Jeribe Formation, first primary objective. Flow rates low but encouraging results given poor test conditions
- Pre-drill estimate of potential resource unchanged at 250-500 mmbbls
- Forward plan:
 - Drill to Euphrates Formation (second primary objective) and test, as necessary
 - Follow-up drilling programme in 2H13, subject to rig availability, to further appraise Jeribe and Euphrates Formations and drill Cretaceous Shiranish and possible deeper targets



Taza Jeribe test

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Semda-1 Tajerouine PSC, Tunisia



- Semda-1 well in Tajerouine PSC spudded January (OSH 100%)
- Targeting oil in the Cretaceous Serdj Dolomites and deeper sandstones (Bed Bars and Sidi Aich) as well as gas in deeper objectives
- Semda-1 targeting potential resource of 50-100mmbbl
- Number of additional follow-up structures identified
- Favourable fiscal terms for oil and gas, with major domestic gas market and Europe to north

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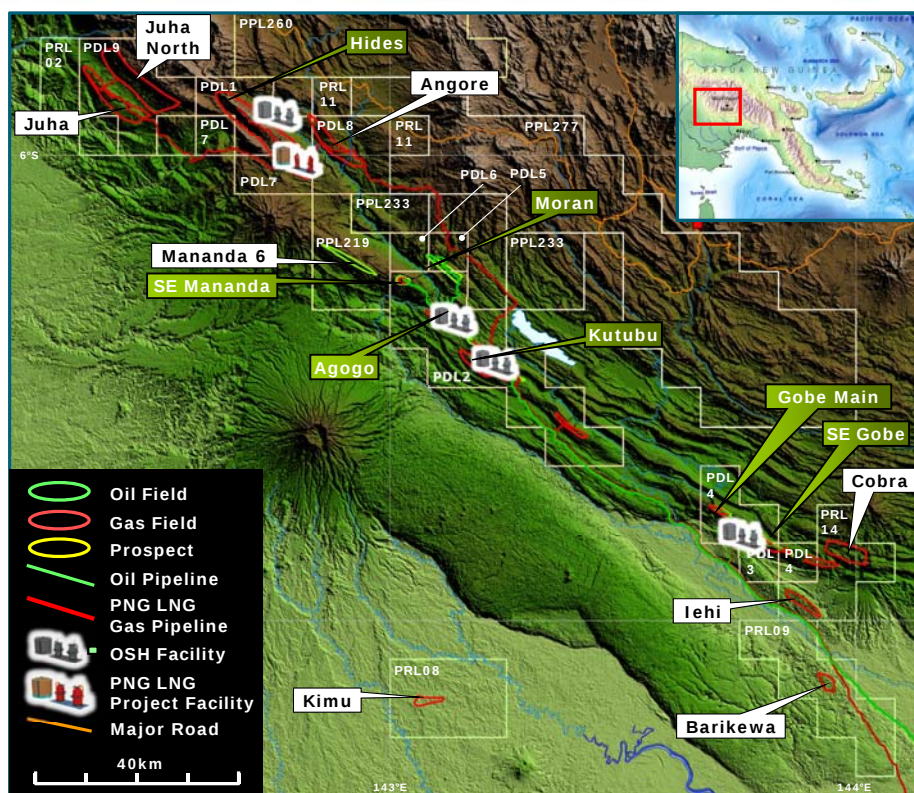
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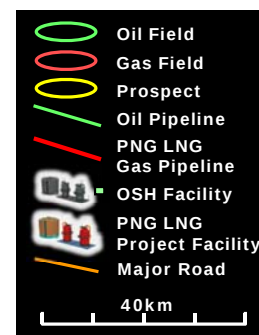
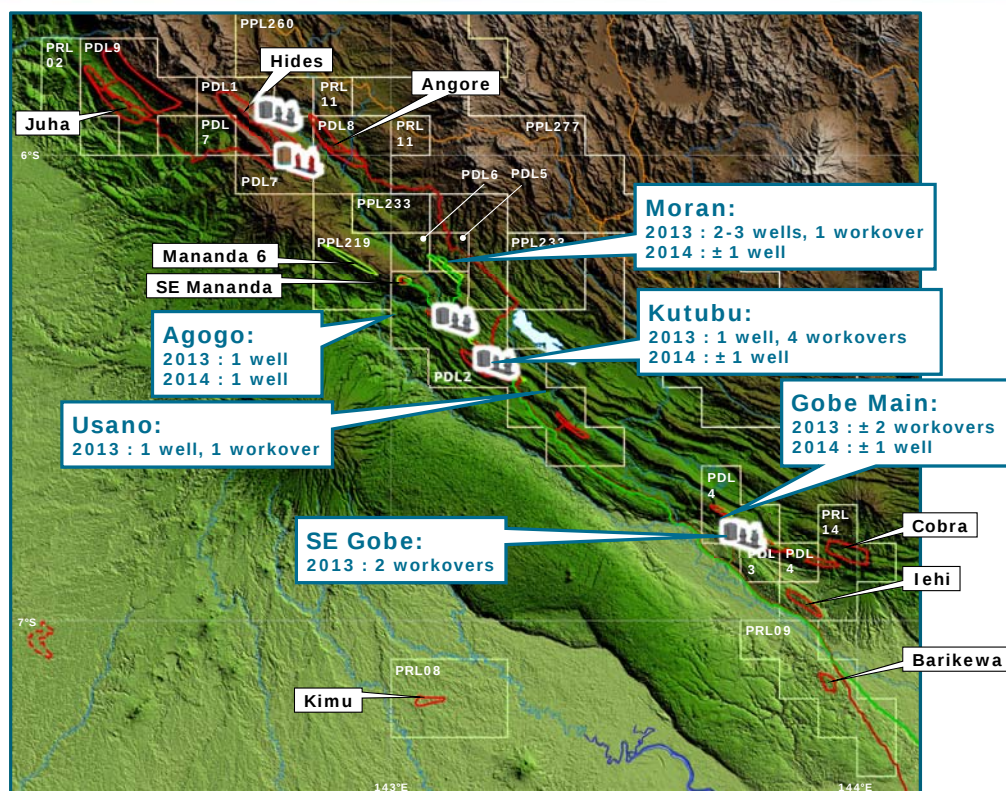


- PNG producing fields are highly profitable and generate strong cash flows
- Key objective is to minimise production decline prior to start of PNG LNG
- Well work programme within fields has yielded high-value incremental barrels, with more opportunities identified
- Also believe there is substantial remaining high value oil close to existing infrastructure eg Mananda. Potential to have significant impact on medium term oil production profile
- Major focus on getting ready to deliver Associated Gas into PNG LNG Project. Key priorities include ensuring system reliability and integrity as well as exploring operational synergies

2012 Performance

- Solid safety performance despite very challenging environment. Improvements achieved over the year
- Production of 6.38 mmboe, within guidance of 6.2 - 6.7 mmboe despite major unplanned (precautionary) shutdown in 3Q12 - pleasing result
- Scheduled PNG LNG-related shutdowns at all facilities successfully completed within planned timeframes
- Two new wells brought online in 1H12, with a further well about to come into production and two more being drilled. Will help mitigate natural decline in 2013 onwards
- Two-rig development well drilling programme commenced in 2H12 - lowers drilling costs and accelerates production

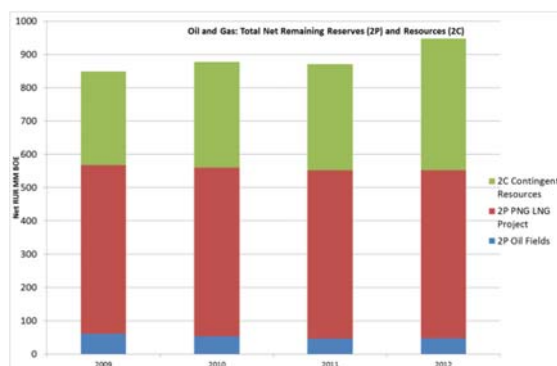
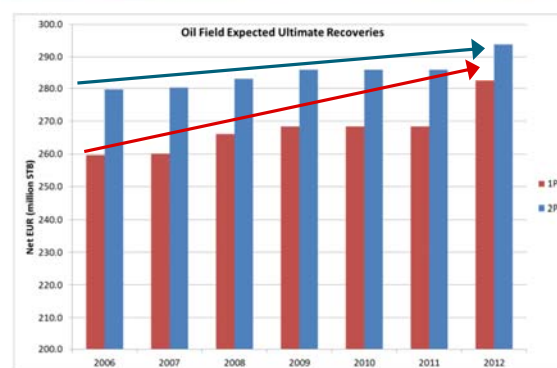
2013/14 Development & Near-Field Appraisal Drilling Activity



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Reserves and Resources at 31 December 2012

- External reserves audit of liquids in all PNG oil fields completed in 2012
- On 2P basis, fully replaced 2012 production of 6.4 mmboe and added net 7.6 mmboe to 1P:
 - Proven (1P) net remaining oil and gas reserves increased from 330.1 mmboe to 337.7 mmboe
 - Proven and Probable (2P) net remaining oil and gas reserves remained unchanged at 552.4 mmboe
- 2C contingent resources, comprising oil, gas and associated liquids, increased 24%, from 317.7 mmboe to 395.1 mmboe due to:
 - Successful drilling at P'nyang
 - Acquisition of additional equity in PRL 10 (Uramu)
- Total 2P and 2C reserves and resources increased 9%, from 870 mmboe to 947 mmboe

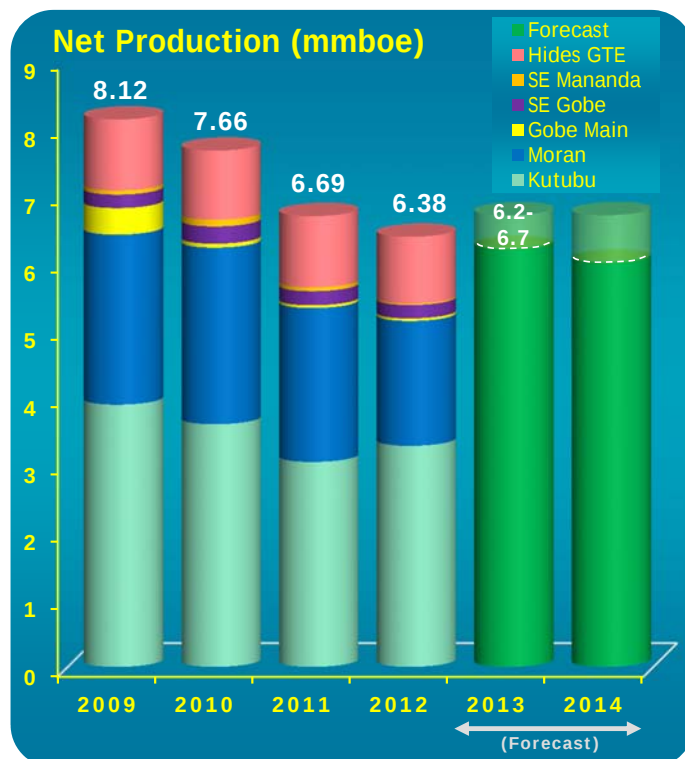


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Production Outlook

- Underlying production from oil fields expected to remain strong in 2013:
 - Significant contributions from 2011/12 development drilling and workover programme
 - Only minor plant shutdowns required during 2013
- Production guidance for 2013 of 6.2 - 6.7 mmboe, consistent with recent years. Production out to first LNG in 2014 also expected to remain largely flat
- Robust workover and development drilling programme will continue through 2013
- Currently re-appraising near-field opportunities, with 2-3 wells in 2013/14 expected from this portfolio
- Delivery of commissioning gas to PNG LNG will not impact production performance

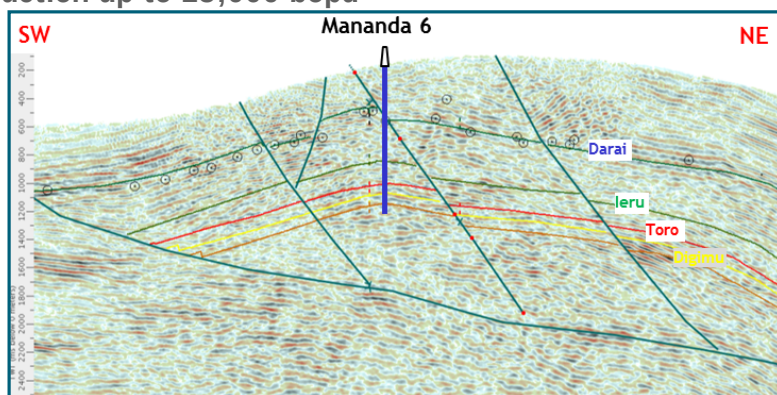
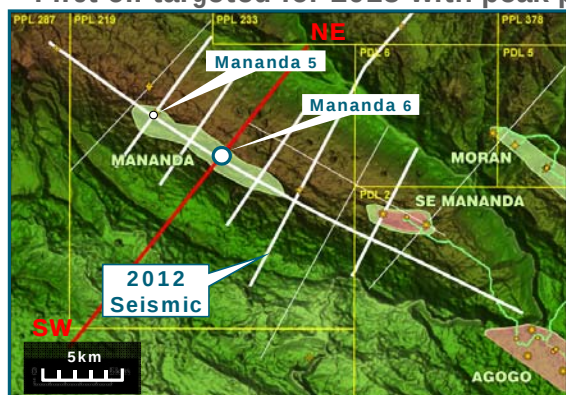


Key 2013 Focus Areas



- As always, OSH's industry-leading safety performance remains top priority
- Continue transformation of business towards reliable gas delivery:
 - Complete Associated Gas and Life Extension works - scheduled for mid-year
 - Deliver commissioning gas to PNG LNG 2Q13
 - Align organisation & processes with gas supply needs
- Complete appraisal of Mananda 5 discovery with objective to proceed with development
- Support PNG LNG Project, particularly in implementation of key benefits management programmes

- Mananda 6 appraisal well planned to spud 1Q13
- More crestal location, ~5km south east and ~140m up-dip from Mananda 5 discovery
- Following recent seismic, estimated recoverable oil resource has increased from 12.5 mmbbl (25 mmboe, 50:50 oil:gas) to 30 mmbbl oil, with significant upside
- If resource is confirmed, PDL application will be submitted ~Dec 2013
- Development would involve tie-in through SE Mananda facilities, prolonging economic life of SE Mananda
- First oil targeted for 2015 with peak production up to 15,000 bopd



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Positioning for Growth

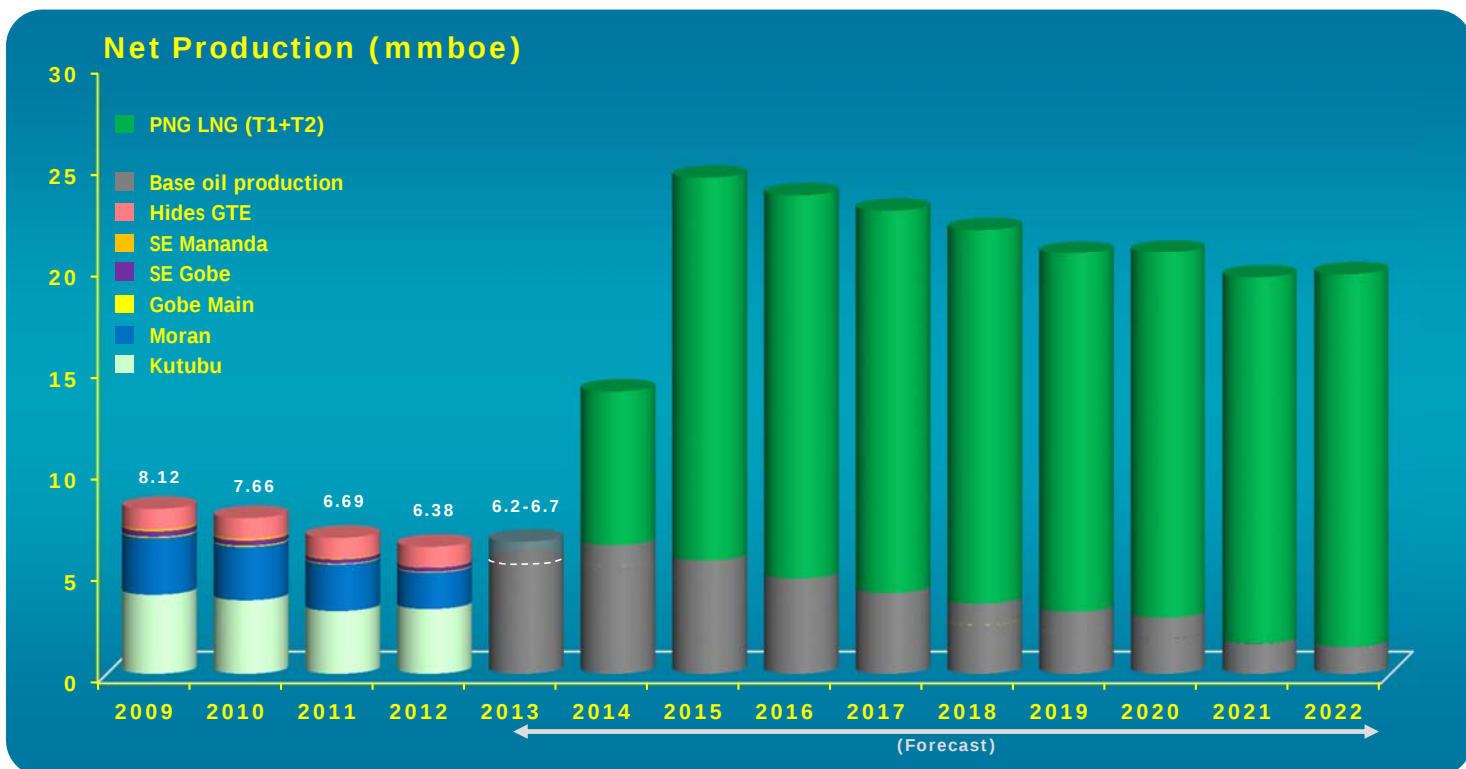
- Oil Search entering a phase of unprecedented growth and substantial change:
 - First LNG sales will transform production and cash flows
 - Supply of gas to PNG LNG brings new set of obligations
 - Several potential growth projects - could dramatically change business
 - Increasing size and complexity
- Focus areas for 2013 include:
 - Review of Company structure, cost base and operating model
 - Developing our people capability, including augmenting skills in key areas: right skills - right place



Milestones in 2013

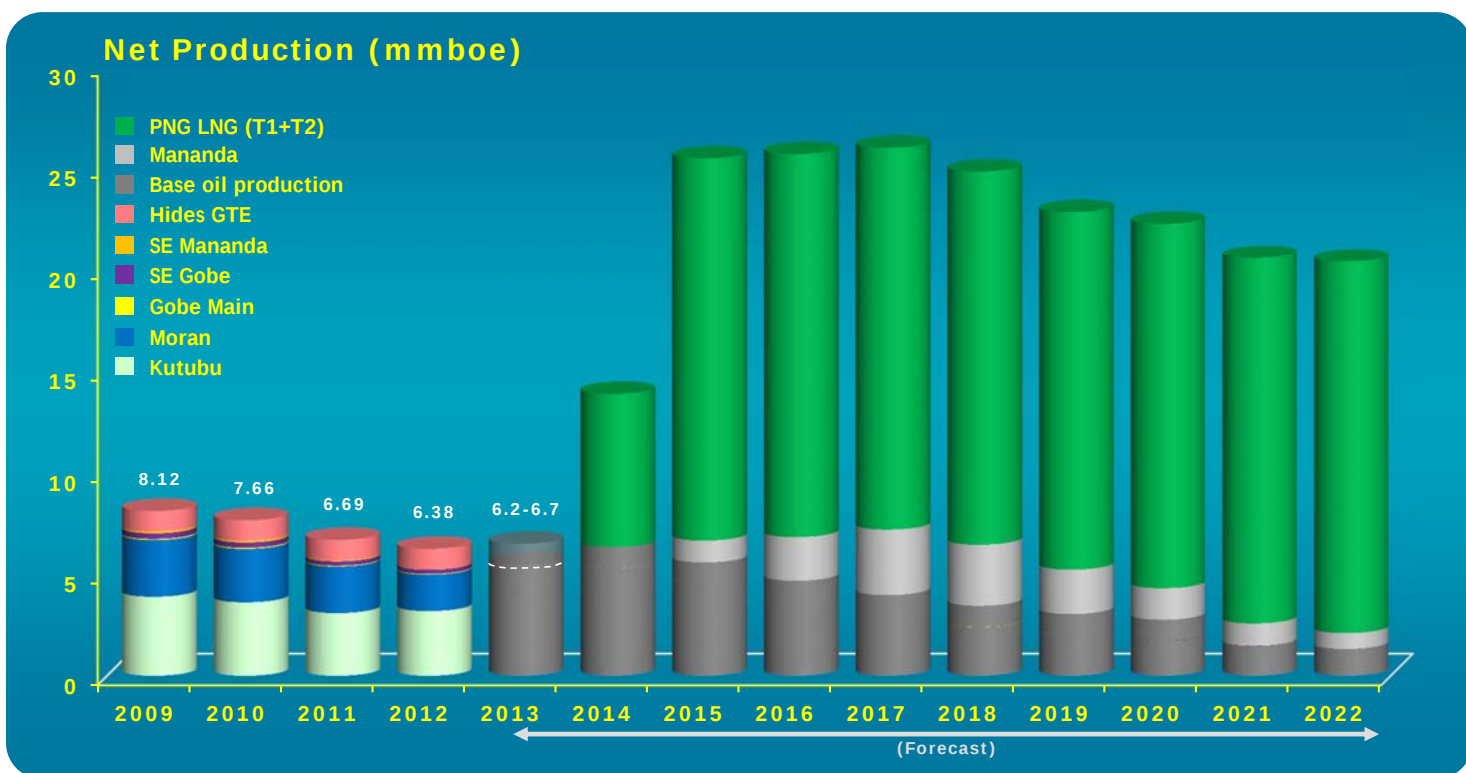
- Progressive delivery of PNG LNG, in line with schedule and revised budget. Value steadily increases as cashflows get nearer
- Progress on LNG expansion plans, underpinned by P'nyang resource, augmented by other Highlands drilling
- Mananda appraisal well and possible FID by year end
 - Further potential delineated by seismic
- Gulf of Papua drilling, to start March
- High potential MENA drilling, including Taza well in Kurdistan and Semda in Tunisia
- Production expected to be flat in 2013, with active programmes to mitigate natural decline

Oil Search Production Forecast



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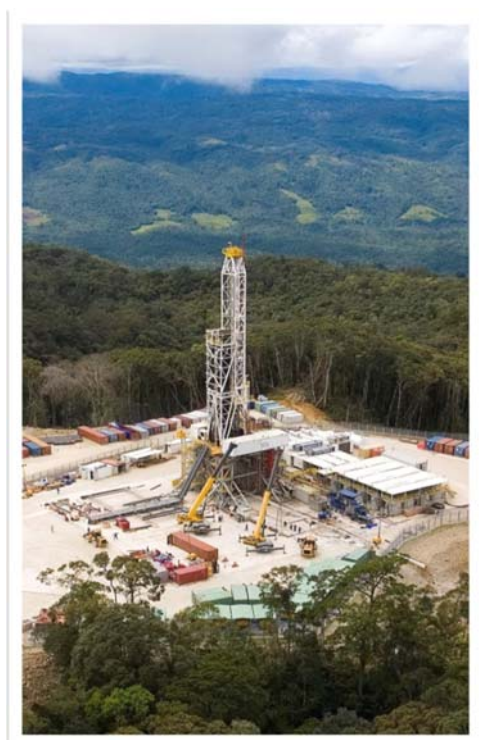
Oil Search Production - including possible Mananda development



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Appendix 1: Reconciliation of NPAT to Core Profit

	2011	2012
(US\$'m)		
Reported NPAT	202.5	175.8
Less Profit:		
Block 3 sale	-	(29.3)
Gulf farm out	-	(9.3)
PPL 260 Farm out	-	(3.4)
Add back Loss:		
PRL1 Impairment	-	19.2
Shakal Impairment	33.1	-
Core Profit	235.6	153.0





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