

ASX ANNOUNCEMENT



HANSEN
TECHNOLOGIES

27 February 2013

Half Year results and 3 cents per share interim dividend

Hansen Technologies Limited (ASX:HSN) announces a partially franked interim dividend of 3 cents per share and confirms earlier advice of reduced performance in the first half year.

The Directors of Hansen have declared a consistent 3 cents per share interim dividend with an increased level of franking for this interim dividend with:

- o 2 cents per share fully franked, and
- o 1 cent per share unfranked,
- o a record date of 8 March 2013, and
- o payment on 28 March 2013,
- o the conduit foreign income component of this interim dividend is Nil,
- o with no discount to be applied to the application price for shares issued in accordance with the Company's Dividend Reinvestment Plan.

The Group operating result for the half year to 31 December 2012 was:

- Revenue of \$26.8 million, (6% less than the previous corresponding period),
- EBITDA of \$6.4 million, (37% less than for the previous corresponding period),
- Net Profit after tax of \$3.8 million, (down 46% from the previous corresponding period).

A quieter new business market generally coupled with delays in decision making on potential new projects and a consistently high Australian \$ have all contributed to lower revenues so far this year than we were forecasting. As previously advised we have been at the same time investing in our delivery capacity and growing our USA operations. The combination of these factors has resulted in a disappointing first half year result.

We are however confident that the investment decisions we are making in personnel/offices around the world are well positioned and will deliver increased opportunities, improved performance and increased delivery capacity internationally.

Our acquisition of the Integrated Customer Central Pay TV billing and customer care product division (ICC) of Irdeto Inc. announced on 2 January 2013 represents a significant step forward in our international expansion. The complementary nature of their proprietary software suite of products, the expansion of our interests into the media and entertainment markets and the increase in the geographic market presence that this acquisition affords is, we believe, a strongly positive step forward in the maturity and internationalisation of our company.

We are now well into our second month of transitioning and integrating the ICC business and we are pleased with the progress to date. The justifications we had for this acquisition have so far been proven to be well founded. We continue to be very positive about the opportunities presented by the ICC business.

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With the acquisition of ICC finalised and the integration activities well under way we remain committed to the pursuit of further acquisitions of compatible businesses which will expand our areas of influence and extend our software solution suite.

NOTE: Shareholders wishing to participate in the Dividend Reinvestment Plan need to have lodged the required DRP Notice with the Company's Share Registry by no later than 5.00pm on the record date, 8 March 2013.

About Hansen Technologies – www.hsntech.com

The Hansen Technologies Group (ASX: HSN) is a leading provider of software solutions for billing, customer care, metering and meter data management to electricity, gas and water utilities, telecommunication companies and pay TV providers. Hansen Technologies' unique approach to best-fit solutions leverages the Peace[®], NirvanaSoft and HUB CIS platforms as well as the ICC pay TV solution suite to develop, deliver, and support high-value solutions for clients in 40 plus markets worldwide. In addition to solutions for the electricity, gas, water, telecommunications and pay TV sectors, Hansen Technologies also offers outsourcing and facilities management services from its purpose built facilities in Melbourne. Hansen also supports the Classic Superannuation administration solution.

Founded in 1971, Hansen has offices in Australia, USA, New Zealand, China and the United Kingdom.

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