

ASX Release

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8 August 2013 Company Announcement Office ASX Limited (via ASX Online)

Issue of options and shares to employees under the Investorfirst Share Option Plan

Investorfirst Limited (ASX code: INQ) announces today that it is has issued 1,010,000 options to acquire fully paid ordinary shares to eligible employees under the Investorfirst Ltd Share option Plan which was approved by shareholders at the annual general meeting on 28th November 2011. The options have been issued at an exercise price of \$0.8424 based upon a 20 day volume weighted average price at the close of trading on the 6th August 2013. These options are in addition to those that are proposed to be approved by shareholders at the extraordinary general meeting on 8th August 2013.

Additionally, 31 employees have been allocated 1,187 shares representing \$1,000 worth of shares each for no cash consideration, with a total value of \$31,000.

These shares will be transferred from the Investorfirst Ltd Employee Share Ownership Trust approved by shareholders at the annual general meeting on 28th November 2011. The number of shares on issue remains unchanged.

The issue of options and allocation of shares form part of the Company's employee incentive arrangements, the purpose of which is to align the interests of employees with those of the shareholders and to provide a motivation and retention incentive.

Issued by Investorfirst Ltd (ASX: INQ).

For further information please contact: Andrew Alcock

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Rule 2.7, 3.10.3, 3.10.4, 3.10.5

Appendix 3B

New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ Origin: Appendix \ 5 \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/o0, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12 \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/o0, \ o1/o9/o1, \ o1/o3/o2, \ o1/o1/o3, \ o1/o1/o3,$

Name	of entity	
Inves	storfirst Ltd	
ABN		
87 124	ı 891 685	
We (t	he entity) give ASX the following	g information.
	1 - All issues ust complete the relevant sections (attac	h sheets if there is not enough space).
1	⁺ Class of ⁺ securities issued or to be issued	Options (not quoted) to acquire fully paid ordinary shares ("Options") granted to eligible employees under the terms of the Investorfirst Ltd Share Option Plan.
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	1,010,000

⁺ See chapter 19 for defined terms.

Principal of the 3 terms +securities (eg, if options, exercise price and expiry date; if +securities, partly paid amount outstanding and due dates for payment; +convertible securities, the conversion price and dates for conversion)

Under the Investorfirst Share Option Plan, participants are offered the grant of Options.

Subject to satisfaction of the Vesting Conditions applicable to the Options, the holder will be entitled to exercise their Options during any of the following periods occurring after the 2nd anniversary of the date of issue of the Options and before 11:59 pm on the Expiry Date (which is 14 October 2017):

- on any business day between 1 October and 14 October (inclusive); and
- on any business day between 1 April and 14 April (inclusive).

The vesting conditions which must be met to the satisfaction of the Board in order for the Options to be exercised are:

- Employment: The employee must not cease to be employed by the Company or any of its subsidiaries on a full-time basis at any time from the date of issue of the Options until the date they are exercised other than by reason of being a 'Good Leaver'.
- **Share price hurdle**: The closing sale price of the Shares traded on ASX must have increased by at least 20% of the Exercise Price of the Options (which is \$0.8424) for each day in any 20 consecutive trading day period starting on or after the 1st anniversary of the date of issue of the Options.

⁺ See chapter 19 for defined terms.

4 Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

An Option does not entitle a participant under the Investorfirst Share Option Plan to participate in new issues of securities or to receive dividends. In the event that fully paid ordinary shares are issued upon the exercise of Options pursuant to the Investorfirst Share Option Plan, those shares will rank equally with existing ordinary shares.

5	Issue	price	or	consid	leration
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Nil

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)

The Options are being granted under the Investorfirst Share Option Plan that has been established by the Company.

6a Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?

A?

If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i

6b The date the security holder resolution under rule 7.1A was passed

30 November 2012

6c Number of *securities issued without security holder approval under rule 7.1

N/A

⁺ See chapter 19 for defined terms.

Appendix 3B New issue announcement

6d	Number of *securities issued with security holder approval under rule 7.1A	N/A	
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of securities issued under an exception in rule 7.2	N/A	
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Remaining capacity 7.1 Remaining capacity 7.1	
7	⁺ Issue dates	Offers to eligible en Investorfirst Share Op on 7 August 2013.	
_		Number	+Class
8	Number and *class of all *securities quoted on ASX (including the securities in section 2 if applicable)	38,913,469	FPO Shares

⁺ See chapter 19 for defined terms.

9 Number and +class of all +securities not quoted on ASX (including the securities in section 2 if applicable)

Number	+Class
312,500	Options (exercisable
	at \$4.80 each
	expiring on 1
	December 2013).
1,650,006	Options (exercisable
	at \$5.20 each
	expiring on 1 January
	2015).
102,500	Options (exercisable
	at \$3.80 each
	expiring on 5
	December 2015).
43,750	Options (exercisable
15/15	at \$3.80 each
	expiring on 4
	February 2016).
93,750	Options (exercisable
	at \$4.00 each
	expiring on 1
	December 2015).
312,500	Options (exercisable
	at \$4.00 each
	expiring on 31
	December 2015).
1,010,000	Options (exercisable
	at \$0.8424 each
	expiring on 14
	October 2017).

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Nil

Part 2 - Bonus issue or pro rata issue

11	Is	security	holder	approval
	req	uired?		

⁺ See chapter 19 for defined terms.

Appendix 3B New issue announcement

	T .1 .
12	Is the issue renounceable or non-renounceable?
13	Ratio in which the *securities will be offered
14	⁺ Class of ⁺ securities to which the offer relates
15	⁺ Record date to determine entitlements
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
17	Policy for deciding entitlements in relation to fractions
18	Names of countries in which the entity has *security holders who will not be sent new issue documents
	Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.
19	Closing date for receipt of acceptances or renunciations
20	Names of any underwriters
21	Amount of any underwriting fee or commission
22	Names of any brokers to the issue
23	Fee or commission payable to the broker to the issue
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders

⁺ See chapter 19 for defined terms.

25	If the issue is contingent on *security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do *security holders sell their entitlements <i>in full</i> through a broker?	
31	How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do *security holders dispose of their entitlements (except by sale through a broker)?	
33	⁺ Despatch date	

Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

Type of securities (tick one)

⁺ See chapter 19 for defined terms.

New issue announcement Securities described in Part 1 (a) (b) All other securities Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible Entities that have ticked box 34(a) Additional securities forming a new class of securities Tick to indicate you are providing the information or documents If the +securities are +equity securities, the names of the 20 largest holders of the 35 additional *securities, and the number and percentage of additional *securities held by those holders If the +securities are +equity securities, a distribution schedule of the additional 36 *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000

A copy of any trust deed for the additional *securities

100,001 and over

Appendix 3B

⁺ See chapter 19 for defined terms.

Entities that have ticked box 34(b)				
38	Number of securities for which ⁺ quotation is sought			
39	Class of *securities for which quotation is sought			
40	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities? If the additional securities do not rank equally, please state: • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment			
41	Reason for request for quotation now Example: In the case of restricted securities, end of restriction period (if issued upon conversion of another security, clearly identify that other security)			
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)	Number	⁺ Class	

⁺ See chapter 19 for defined terms.

Quotation agreement

- ⁺Quotation of our additional ⁺securities is in ASX's absolute discretion. ASX may quote the ⁺securities on any conditions it decides.
- 2 We warrant the following to ASX.
 - The issue of the *securities to be quoted complies with the law and is not for an illegal purpose.
 - There is no reason why those *securities should not be granted *quotation.
 - An offer of the *securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any *securities to be quoted and that no-one has any right to return any *securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the *securities be quoted.
- If we are a trust, we warrant that no person has the right to return the ⁺securities to be quoted under section 1019B of the Corporations Act at the time that we request that the ⁺securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before [†]quotation of the [†]securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

	Matthe Little	
Sign here:		
O	(Company secretary)	, 0

Print name: Matthew Haes

⁺ See chapter 19 for defined terms.

Appendix 3B – Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for +eligible entities

Introduced 01/08/12

Part 1

Rule 7.1 – Issues exceeding 15% of capital				
Step 1: Calculate "A", the base figures capacity is calculated	Step 1: Calculate "A", the base figure from which the placement capacity is calculated			
Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue				
Add the following:				
Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2				
Number of fully paid ordinary securities issued in that 12 month period with shareholder approval				
Number of partly paid ordinary securities that became fully paid in that 12 month period				
 Note: Include only ordinary securities here – other classes of equity securities cannot be added Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items 				
Subtract the number of fully paid ordinary securities cancelled during that 12 month period				
"A"				

⁺ See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"	
"B"	0.15
	[Note: this value cannot be changed]
Multiply "A" by 0.15	
Step 3: Calculate "C", the amount of 7.1 that has already been used	of placement capacity under rule
Insert number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:	
• Under an exception in rule 7.2	
Under rule 7.1A	
• With security holder approval under rule 7.1 or rule 7.4	
 Note: This applies to equity securities, unless specifically excluded – not just ordinary securities Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items 	
"C"	
Step 4: Subtract "C" from ["A" x "l placement capacity under rule 7.1	B"] to calculate remaining
"A" x 0.15	
Note: number must be same as shown in Step 2	
Subtract "C"	
Note: number must be same as shown in Step 3	
<i>Total</i> ["A" x 0.15] – "C"	
	[Note: this is the remaining placement capacity under rule 7.1]

⁺ See chapter 19 for defined terms.

Part 2

Rule 7.1A – Additional placement capacity for eligible entities			
Step 1: Calculate "A", the base figure from which the placement capacity is calculated			
"A"			
Note: number must be same as shown in Step 1 of Part 1			
Step 2: Calculate 10% of "A"			
"D"	0.10		
	Note: this value cannot be changed		
Multiply "A" by 0.10			
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used			
Insert number of equity securities issued or agreed to be issued in that 12 month period under rule 7.1A			
Notes: • This applies to equity securities – not just ordinary securities • Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed • Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained • It may be useful to set out issues of securities on different dates as separate line items			

⁺ See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A	
"A" x 0.10	
Note: number must be same as shown in Step 2	
Subtract "E"	
Note: number must be same as shown in Step 3	
Total ["A" x 0.10] – "E"	
	Note: this is the remaining placement capacity under rule 7.1A

⁺ See chapter 19 for defined terms.