HANSEN TECHNOLOGIES LTD
ABN 90 090 996 455
AND CONTROLLED ENTITIES

FINANCIAL INFORMATION
FOR THE YEAR ENDED 30 JUNE 2013
PROVIDED TO THE ASX UNDER LISTING RULE 4.3A

Rule 4.3A

Appendix 4E Preliminary Final Report

Hansen Technologies Limited and its Controlled Entities

ABN or equivalent company reference:	ABN: 90 090 996 455

1. Reporting period

Report for the financial year ended:	30 June 2013
Previous corresponding period is the financial year ended:	30 June 2012

2. Results for announcement to the market

		2013 $'000	2012 $'000
Revenues from ordinary activities	Up 13%	63,780	56,554
Profit from ordinary activities after tax attributable to members	Down 29%	9,133	12,859

	Amount per security	**Franked amount per security**
Final Dividend		
Final dividend for the year ended 30 June 2013	3¢	3¢
Final dividend for previous corresponding period	3¢	3¢
Payment date for the final dividend for the year ended 30 June 2013	30 September 2013	
Interim Dividend		
Interim dividend for the 2013 fiscal year	3¢	2¢
Interim dividend for previous corresponding period	3¢	1¢
Payment date for the interim dividend	28 March 2013	

A final dividend of 3 cents per share, fully franked, has been declared, bringing the total dividend for the year to 6 cents per share, with 5 cents being fully franked and 1 cent being unfranked.

Please refer to the attached preliminary financial report for the year ended 30 June 2013 and the accompanying press release for more detail.

3. Statement of Comprehensive Income

Refer to the attached statement

4. Statement of Financial Position

Refer to the attached statement

5. Statement of Cash Flows

Refer to the attached statement

6. Dividends

	Date of payment	Total amount of dividend
Three cent final dividend – year ended 30 June 2012	28 September 2012	$4,759,264
Three cent interim dividend – year ended 30 June 2013	28 March 2013	$4,771,719
Three cent final dividend – year ended 30 June 2013	30 September 2013	$4,799,988

Amount per security

		Amount per security	Franked amount per security at % tax	Amount per security of foreign sourced dividend
Total dividend:	Current year (interim)	2¢	30%	0¢
	Current year (interim)	1¢	0%	0¢
	Current year (final)	3¢	30%	0¢
	Previous year (final)	3¢	30%	0¢

Total dividend paid on all securities

	Within the current fiscal year $A'000	Previous fiscal year $A'000
Ordinary securities	9,531	9,423
Total	**9,531**	**9,423**

7. Details of dividend or distribution reinvestment plans in operation are described below

A Dividend Reinvestment Plan has been established to provide shareholders with the opportunity to reinvest dividends in new shares rather than receiving cash. Detail of Hansen's Dividend Reinvestment Plan including the share pricing methodology is available on line at www.hsntech.com/investors/shareholder-information.aspx.

The price for shares to be applied for in accordance with the DRP plan for this dividend shall be the full undiscounted value as prescribed by the plan.

The conduit foreign income component of this final dividend is nil.

The last date for receipt of election notices for participation in the dividend or distribution reinvestment plan	9 September 2013

8. Statement of retained earnings

	Consolidated Entity	
	2013 **$'000**	**2012** **$'000**
Balance at the beginning of year	17,540	5,604
Net profit attributable to members of the parent entity	9,133	12,859
Total available for appropriation	26,673	18,463
Capital reduction	-	8,500
Dividends paid	(9,531)	(9,423)
Balance at end of year	17,142	17,540

9. Net tangible assets per security

	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	8.4 cents	17.3 cents

10. Details of entities over which control has been gained during the period

Name of entity	**Hansen ICC, LLC** (incorporated in Delaware USA)
Date of gain of control	Incorporated in December 2012 to acquire the assets of the ICC business unit from Irdeto Inc. with effect on 1 January 2013.
Contribution to consolidated profit from ordinary activities after tax since the date in the current period when control was acquired	$939,509
Profit from ordinary activities after tax for the whole of the previous corresponding period	It is impracticable to disclose this detail as the ICC business unit was integrated within the larger parent entity of the seller and accordingly audited financials are not available for the business unit acquired.

Name of entity	**Hansen Technologies (Shanghai) Company Limited** (a Wholly Owned Foreign Entity registered in China)
Date of gain of control	Acquired 1 January 2013 as a part of the acquisition of the assets of the ICC business unit from Irdeto Inc.
Contribution to consolidated profit (loss) from ordinary activities after tax since the date in the current period when control was acquired	($36,477)
Profit from ordinary activities after tax for the whole of the previous corresponding period	It is impracticable to disclose this detail as the ICC business unit was integrated within the larger parent entity of the seller’s interest in China and accordingly audited financials are not available for the business unit acquired.

Name of entity	**Utilisoft Pty Ltd**
Date of gain of control	Purchased with effect on 1 March 2013
Contribution to consolidated profit from ordinary activities after tax since the date in the current period when control was acquired	$80,011
Profit from ordinary activities after tax for the whole of the previous corresponding period	It is impracticable to disclose this detail as Utilisoft Pty Ltd previously reported against a different financial year and shared costs with its larger parent entity.

11. Significant information relating to the entity's financial performance and financial position.

During the reported fiscal year the Company made two strategic acquisitions;

- On 1 January 2013 – acquired the assets incorporating the contracts, software intellectual property and related fixed asset and working capital items of the Pay TV billing and customer care product ("ICC") division of Irdeto Inc. for a cash consideration funded entirely from Hansen's existing internal cash resources.

- On 1 March 2013 - acquired Utilisoft Pty Ltd, the energy market software solutions subsidiary of the UK based Utiligroup Ltd, for a cash consideration funded entirely from Hansen's existing internal cash resources.

Refer section 13 for additional comments.

12. The financial information provided in the Appendix 4E is based on the preliminary financial report (attached), which has been prepared in accordance with Australian accounting standards.

13. Commentary on the results for the period.

Hansen's Chief Executive, Andrew Hansen said, "While I am disappointed that this year's result is less than achieved last year I am pleased that my previously expressed confidence for the second half of the year was well founded with the run rate significantly exceeding that of the first."

Mr Hansen went on to say, "For much of the past year we have experienced a quieter new business market in Energy and Telecommunications while enduring, for most of the year, a sustained high value for the Australian $ compared with our primary trading currencies. These factors lowered revenues and margins, especially for the internationally focused parts of our business. Interestingly the last two months of the year enjoyed a substantial sudden devaluation of the Australian $ and this contributed to a small uptick in our performance, just at the very end of the year.

Increasing Internal Capacity

Despite the reduced performance in the early part of last year, I was confident that we were seeing sufficient renewed activity and demand for our products to justify continuing our pursuit of increased delivery capacity and investing in expanding sales and marketing resources. Although this investment may have contributed, in part, to our reduced performance in the short term, I am convinced it is well timed and will position us for healthy growth in the coming years.

Recent Strategic Acquisitions

The acquisitions of the ICC pay TV billing software business on 1 January 2013 and Utilisoft on 1 March 2013 were major achievements in Fiscal 2013. The Pay TV billing software business is strikingly similar, at its core, with our Telecommunications billing business. The addition of pay TV billing to the Hansen product suite represents the introduction of a new industry vertical and an increase in our overall international presence, while allowing us to remain true to our core business of billing software.

Both of these acquired businesses and their associated software products are now fully integrated into the Hansen business. The acquisition of ICC was the catalyst for us to adopt a revised management structure for our operations worldwide. I am excited and encouraged by how rapidly these new businesses were able to be integrated and how thoroughly the Hansen, ICC and Utilisoft staff engaged in the process of becoming one cohesive business.

Overall Company Growth

We now employ 400+ staff, have personnel in 12 countries, and software products operating in 43 countries. We have expanded our industry diversification of Energy and Telecommunications to include pay TV and we now derive 60% plus of our revenue from international sources.

Looking Ahead

During this past year we have been able to deliver on one of our key objectives of strategic growth and balanced diversification through acquisition. Next year we will continue pursuing this objective but we will also be stepping up our investment in pursuit of organic growth. I am excited by the prospects for our business, our industry positioning and the quality of our staff.

Fiscal 2014 will include a full year of the operations for the recently acquired businesses and I am confident we will be able to sustain a strong return on what I forecast will be a revenue stream exceeding $Australia 75 million.

14. Audit of the financial report

The financial report is in the process of being audited.

15. The audit has not yet been completed

The financial report is not likely to be the subject of dispute or qualification.

Hansen Technologies Ltd and Controlled Entities
Consolidated Statement of Comprehensive Income
For the Year Ended 30 June 2013

		Consolidated Entity	
		2013	2012
	Note	$'000	$'000
Revenue from continuing operations	2	63,780	56,554
Other revenues	2	1,578	1,444
Total revenues		**65,358**	**57,998**
Employee expenses	3	(35,075)	(27,088)
Depreciation expense	3	(1,597)	(1,527)
Amortisation expense	3	(2,075)	(1,651)
Property and operating rental expenses	3	(3,391)	(2,578)
Contractor and consultant expenses		(1,565)	(950)
Software licence expenses		(424)	(389)
Hardware and software expenses		(3,282)	(2,450)
Travel expenses		(1,597)	(1,443)
Communication expenses		(637)	(653)
Professional expenses		(766)	(758)
Other expenses		(2,280)	(1,517)
Total expenses		**(52,689)**	**(41,004)**
Profit before income tax		**12,669**	**16,994**
Income tax expense		(3,536)	(4,135)
Profit after income tax from ongoing operations		**9,133**	**12,859**
Other comprehensive income / (expense)			
Movement in carrying value of foreign entities due to currency translation		1,590	(364)
Other comprehensive income / (expense) for the year		**1,590**	**(364)**
Total comprehensive income for the year attributable to members of the parent		**10,723**	**12,495**
Basic earnings (cents) per share for continuing operations	14	5.7	8.2
Total basic earnings (cents) per share		**5.7**	**8.2**
Diluted earnings (cents) per share for continuing operations	14	5.6	8.1
Total diluted earnings (cents) per share		**5.6**	**8.1**

Hansen Technologies Ltd and Controlled Entities
Consolidated Statement of Financial Position
As at 30 June 2013

		Consolidated Entity	
		2013	**2012**
	Note	**$'000**	**$'000**
Current Assets			
Cash and cash equivalents	5	9,653	23,967
Receivables	6	14,671	9,208
Other current assets	7	2,164	2,662
Total Current Assets		26,488	35,837
Non-Current Assets			
Plant, equipment & leasehold improvements	8	4,699	4,554
Intangible assets	9	45,654	29,593
Deferred tax assets		823	535
Total Non-Current Assets		51,176	34,682
Total Assets		77,664	70,519
Current Liabilities			
Payables	10	5,489	2,397
Current tax payable		1,116	1,819
Provisions	11	6,649	5,235
Unearned income		4,367	3,397
Total Current Liabilities		17,621	12,848
Non-Current Liabilities			
Provisions	11	176	244
Total Non-Current Liabilities		176	244
Total Liabilities		17,797	13,092
Net Assets		59,867	57,427
Equity			
Share capital	12	43,650	42,579
Foreign currency translation reserve	13(a)	(1,448)	(3,038)
Options granted reserve	13(b)	523	346
Retained earnings	13(c)	17,142	17,540
Total Equity		59,867	57,427

Hansen Technologies Ltd and Controlled Entities
Consolidated Statement of Changes in Equity
For the Year Ended 30 June 2013

		Consolidated Entity			
Consolidated Entity	**Note**	**Contributed Equity $'000**	**Reserves $'000**	**Retained Earnings $'000**	**Total Equity $'000**
Balance as at 1 July 2012		42,579	(2,692)	17,540	57,427
Profit for the year		0	0	9,133	9,133
Movement in carrying value of foreign entities due to currency translation		0	1,590	0	1,590
Total comprehensive income for the year		0	1,590	9,133	10,723
Transactions with owners in their capacity as owners:					
Employee share plan	12	164	0	0	164
Options exercised	12	231	0	0	231
Employee share options		0	177	0	177
Equity issued under dividend reinvestment plan	12	676	0	0	676
Dividends paid	4	0	0	(9,531)	(9,531)
Total transactions with owners in their capacity as owners		1,071	177	(9,531)	(8,283)
Balance as at 30 June 2013	12&13	43,650	(925)	17,142	59,867

		Consolidated Entity			
Consolidated Entity	**Note**	**Contributed Equity $'000**	**Reserves $'000**	**Retained Earnings $'000**	**Total Equity $'000**
Balance as at 1 July 2011		49,669	(2,432)	5,604	52,841
Profit for the year		0	0	12,859	12,859
Movement in carrying value of foreign entities due to currency translation		0	(364)	0	(364)
Total comprehensive income for the year		0	(364)	12,859	12,495
Transactions with owners in their capacity as owners:					
Capital reduction	12	(8,500)	0	8,500	0
Employee share plan	12	141	0	0	141
Options exercised	12	194	0	0	194
Employee share options		0	104	0	104
Equity issued under dividend reinvestment plan	12	1,075	0	0	1,075
Dividends paid	4	0	0	(9,423)	(9,423)
Total transactions with owners in their capacity as owners		(7,090)	104	(923)	(7,909)
Balance as at 30 June 2012	12&13	42,579	(2,692)	17,540	57,427

Hansen Technologies Ltd and Controlled Entities
Consolidated Statement of Cash Flows
For the Year Ended 30 June 2013

	Note	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Cash flows from operating activities			
Receipts from customers		65,791	60,719
Payments to suppliers and employees		(50,609)	(43,958)
Interest received		611	1,011
Income tax paid		(4,495)	(3,801)
Net cash provided by operating activities		11,298	13,971
Cash flows from investing activities			
Proceeds from sale of plant and equipment		4	4
Payment for acquisitions net of cash acquired		(13,827)	0
Payment for plant and equipment		(1,026)	(1,215)
Payment for capitalised development		(2,303)	(2,145)
Net cash used in investing activities		(17,152)	(3,356)
Cash flows from financing activities			
Proceeds from share issue	12	164	141
Proceeds from options exercised	12	231	194
Dividends paid net of dividend re-investment		(8,855)	(8,347)
Net cash used in financing activities		(8,460)	(8,012)
Net increase (decrease) in cash and cash equivalents		(14,314)	2,603
Cash and cash equivalents at beginning of year		23,967	21,364
Cash and cash equivalents at end of the year	5	9,653	23,967

Notes to the Financial Statements
30 June 2013

1 Statement of significant accounting policies

The following is a summary of significant accounting policies adopted by the consolidated entity in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(a) Basis of preparation of the financial report

These preliminary financial statements have been prepared in accordance with the measurement and recognition criteria of Australian Accounting Standards.

(b) Principles of consolidation

The consolidated financial statements are those of the consolidated entity, comprising the financial statements of the parent entity and of all entities, which the parent has the power to control the financial and operating policies of, so as to obtain benefits from its activities.

The financial statements of subsidiaries are prepared for the same reporting period as the parent entity, using consistent accounting policies.

All inter-company balances and transactions, including any unrealised profits or losses have been eliminated on consolidation.

(c) Revenue

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred, or to be incurred, in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered to have passed to the buyer at the time of delivery of the goods to the customer. Revenue from rendering of services to customers is recognised upon delivery of the service to the customer.

Interest revenue is recognised when it becomes receivable on a proportional basis, taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

(d) Cash and cash equivalents

Cash and cash equivalents include cash on hand and at banks, and short term deposits with an original maturity of six months or less held at call with financial institutions.

(e) Plant, equipment & leasehold improvements

Cost and valuation

All classes of plant, equipment and leasehold improvements are stated at cost less depreciation.

Depreciation

The depreciable amounts of all fixed assets are depreciated on a straight-line basis over their estimated useful lives commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The useful lives for each class of assets are:

	2013	2012
Plant, equipment & leasehold improvements:	2.5 to 12 years	2.5 to 12 years
Leased plant and equipment:	2.5 to 12 years	2.5 to 12 years

(f) Leases

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and benefits incidental to ownership.

Finance Leases

Leases of fixed assets, where substantially all of the risks and benefits incidental to ownership of the asset, but not the legal ownership, are transferred to the consolidated entity are classified as finance leases. Finance leases are capitalised, recording an asset and liability equal to the present value of the minimum lease payments, including any guaranteed residual values. The interest expense is calculated using the interest rate implicit in the lease and is included in finance costs in the statement of comprehensive income.

Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely the consolidated entity will obtain ownership of the asset, or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Operating Leases

Lease payments for operating leases are recognised as an expense on a straight line basis over the term of the lease.

(g) Business combinations

A business combination is a transaction or other event in which an acquirer obtains control of one or more businesses and results in the consolidation of the assets and liabilities acquired. Business combinations are accounted for by applying the acquisition method.

The consideration transferred is determined as the aggregate of fair values of assets given, equity issued and liabilities assumed in exchange for control.

Goodwill is recognised initially at the excess over the aggregate of the consideration transferred, the fair value of the non-controlling interest, less the fair value of the identifiable assets acquired and liabilities assumed.

Acquisition related costs are expensed as incurred.

(h) Intangibles

Goodwill

Goodwill is initially measured as described in Note 1(g).

Goodwill is not amortised but is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is carried at cost less accumulated impairment losses.

Trademark and licences

Trademark and licences are recognised at cost and are amortised over their estimated useful lives, which range from 5 to 10 years. Trademarks and licences are carried at cost less accumulated amortisation and any impairment losses.

Research and Development

Expenditure on research activities is recognised as an expense when

Expenditure on development activities is capitalised only when technical feasibility studies demonstrate that the project will deliver future economic benefits and these benefits can be measured reliably. Capitalised development expenditure is stated at cost less accumulated amortisation. Amortisation is calculated using a straight-line method to allocate the cost of the intangible asset over a five year period (or earlier if the development project is abandoned), commencing when the intangible asset is available for use.

Other development expenditure is recognised as an expense when incurred.

(i) Impairment

Assets with an indefinite useful life are not amortised but are tested annually for impairment in accordance with AASB 136. Assets subject to annual depreciation or amortisation are reviewed for impairment whenever events or circumstances arise that indicate that the carrying amount of the asset may be impaired. An impairment loss is recognised where the carrying amount of the asset exceeds its recoverable amount. The recoverable amount of an asset is defined as the higher of its fair value less costs to sell and value in use.

(j) Income tax

Current income tax expense or revenue is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities.

Deferred tax balances

Deferred tax assets and liabilities are recognized for temporary differences at the applicable tax rates when the assets are expected to be recovered or liabilities settled. No deferred tax asset or liability is recognised in relation to temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

Tax Consolidation

The parent entity and all eligible Australian controlled entities have formed an income tax consolidated group under the tax consolidation legislation. The parent entity is responsible for recognising the current tax liabilities and the deferred tax assets arising in respect of tax losses, for the tax consolidated group. The tax consolidated group has also entered a tax funding agreement whereby each entity in the tax-consolidated group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group.

(k) Provisions

Provisions are recognised when the consolidated entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

(l) Employee benefits

(i) Short-term employee benefit obligations

Liabilities arising in respect of wages and salaries, annual leave, long service leave and any other employee benefits expected to be settled within twelve months of the reporting date are measured at the amounts based on remuneration rates which are expected to be paid when the liability is settled. The expected cost of short-term employee benefits in the form on compensated absences such as annual leave and long service leave is recognised in the provision for employee benefits. All other short term employee benefit obligations are presented as payables.

(ii) Long-term employee benefit obligations

The provision for employee benefits in respect of long service leave which is not expected to be settled within twelve months of the reporting date is measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date.

(iii) Retirement benefit obligations

Defined contribution superannuation plan

The consolidated entity makes contributions to defined contribution superannuation plans in respect of employee services rendered during the year. These superannuation contributions are recognised as an expense in the same period when the employee services are received.

(iv) Share-based payments

The consolidated entity operates an employee share option plan and an employee share scheme. The fair value of the equity to which employees become entitled is measured at grant date and recognised as an expense over the vesting period, with a corresponding increase to an equity account. The fair value of shares is ascertained as the market bid price at grant date. The number of shares and options expected to vest is reviewed and adjusted at each reporting date such that the amount recognised for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

(v) Bonus plan

The consolidated entity recognises a provision when a bonus is payable in accordance with the employee's contract of employment and the amount can be reliably measured.

(m) Financial instruments

Classification

The consolidated entity classifies its financial instruments in the following categories: loans and receivables and financial liabilities. The classification depends on the purpose for which the instruments were acquired. Management determines the classification of its financial instruments at initial recognition.

Loans and Receivables

Loans and receivables are measured at fair value at inception and subsequently at amortised cost using the effective interest rate method.

Financial Liabilities

Financial liabilities include trade payables, other creditors and loans from third parties.

(n) Foreign currencies translations and balances

Functional and presentation currency

The financial statements of each entity within the consolidated group are measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the consolidated entity's functional and presentation currency.

Transactions and Balances

Transactions in foreign currencies of entities within the consolidated group are translated into functional currency at the rate of exchange ruling at the date of the transaction.

Foreign currency monetary items that are outstanding at the reporting date (other than monetary items arising under foreign currency contracts where the exchange rate for that monetary item is fixed in the contract) are translated using the spot rate at the end of the financial year.

All resulting exchange differences arising on settlement or re-statement are recognised as revenues and expenses for the financial year.

Entities that have a functional currency different to the presentation currency are translated as follows:

- Assets and liabilities are translated at year-end exchange rates prevailing at that reporting date;

- Income and expenses are translated at actual exchange rates or average exchange rates for the period, where appropriate; and
- All resulting exchange differences are recognised as a separate component of equity.

Exchange differences arising on translation of foreign operations are transferred directly to the group's foreign currency translation reserve as a separate component of equity in the balance sheet.

(o) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cashflows are presented in the statement of cashflows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cashflows.

(p) Comparatives

Where necessary, comparative information has been reclassified and repositioned for consistency with current year disclosures.

(q) Rounding amounts

available under ASIC Class Order CO 98/0100 and accordingly, amounts in the consolidated financial statements and the Directors' report have been rounded off to the nearest thousand dollars, or in certain cases, to the nearest dollar.

(r) Accounting standards and interpretations issued but not operative at 30 June 2013

The following standards and interpretations have been issued at the reporting date but are not yet effective. The directors' assessment of the impact of these standards and interpretations is set out below.

(i) AASB 9 *Financial Instruments,* AASB 2009-11 *Amendments to Australian Accounting Standards arising from AASB 9,* AASB 2010-7 *Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) and AASB 2012-6 Amendments to Australian Accounting Standards – Mandatory Effective Date of AASB 9 and Transition Disclosure* (effective from 1 January 2015)

AASB 9 *Financial Instruments* improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139.

AASB 9 only permits the recognition of fair value gains and losses in other comprehensive income for equity investments that are not held for trading. In the current reporting period, the group recognised $0 in other comprehensive income in relation to the movements in the fair value of available for sale financial assets, which are not held for trading.

The consolidated entity does not have any financial liabilities that are designated at fair value through profit or loss. Therefore, there will be no impact on the consolidated entity's accounting for financial liabilities.

(ii) AASB 10 *Consolidated Financial Statements,* AASB 11 *Joint Arrangements,* AASB 12 *Disclosure of Interests in Other Entities, revised* AASB 127 *Separate Financial Statements and* AASB 128 *Investments in Associates and Joint Ventures,* AASB 2011-7 *Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards, and AASB 2012-10 Amendments to Australian Accounting Standards – Transition Guidance and Other Amendments* (effective 1 January 2013)

AASB 10 replaces all of the guidance on control and consolidation in AASB 127 *Consolidated and Separate Financial Statements,* and Interpretation 12 *Consolidation – Special Purpose Entities.* The standard fundamentally changes the way control is defined for the purpose of identifying those entities to be included in the consolidated financial statements. It focuses on the need to have power over the investee, rights or exposure to variable returns and ability to use the power to affect the amount of its returns. Returns must vary and can be positive, negative or both. There is also new guidance on substantive rights versus protective rights and on agent versus principal relationships. The core principle that a consolidated entity presents a parent and its subsidiaries as if they are a single economic entity remains unchanged, as do the accounting for consolidation.

AASB 11 does not focus on the legal structure of joint arrangements, but rather on how and what rights and obligations are shared between parties. If the parties share the right to the net assets of the joint arrangement, these parties are parties to a joint venture. A joint venturer accounts for an investment in the arrangement using the equity method, and the choice to proportionately consolidate will no longer be permitted. If the parties share the right to the separate assets and obligations for the liabilities of the joint arrangement, these parties are parties to a joint operation. A joint operator accounts for assets, liabilities and corresponding revenues and expenses arising from the arrangement by recognising their share of interest in each item.

The consolidated entity has performed a detailed analysis of the new requirements and has determined AASB 10 and AASB 11 have no impact on the composition of the consolidated group.

AASB 12 sets new minimum disclosures requirements for entities reporting under the two new standards, AASB 10 and AASB 11, and replaces the disclosure requirements currently found in AASB 127 and AASB 128. Application of this standard will affect the type of information disclosed in relation to the consolidated entity's investments as the new standard requires extensive new disclosures regarding the nature of risk associated with the entity's interest in other entities and the effect of those interest on its financial position, financial performance and cash flows.

Amendments to AASB 128 provide clarification that an entity continues to apply the equity method and does not remeasure its retained interest if an investment a joint venture becomes an associate, and vice versa. The amendments also introduce a "partial disposal" concept. The consolidated entity does not believe they will be impacted by this amendment.

The consolidated entity does not expect to adopt the new standards before their operative date. They would therefore be first applied in the financial statements for the annual reporting period ending 30 June 2014.

(iii) AASB 13 *Fair Value Measurement* and AASB 2011-8 *Amendments to Australian Accounting Standards arising from AASB 13* (effective 1 January 2013)

AASB 13 introduces a fair value framework for all fair value measurements in the full suite of accounting standards. This standard explains how to measure fair value and aims to enhance fair value disclosures. The consolidated entity is currently assessing which, if any of its current measurement techniques will have to change as a result of the new standard. However, it is not yet possible to provide a reliable estimate of the impact, if any, of these new rules on any of the amounts recognised in the financial statements. However, application of the new standard will impact the type of information disclosed in the notes to the financial statements.

The consolidated entity does not expect to adopt the new standard before their operative date. They would therefore be first applied in the financial statements for the annual reporting period ending 30 June 2014.

Other standards and interpretations have been issued at the reporting date but are not yet effective. When adopted, these standards and interpretations are likely to impact on the financial information presented, however the assessment of impact has not yet been completed.

2 Revenue

	Consolidated Entity	
	2013	2012
	$'000	$'000
Revenues from continuing operations		
Revenue from sale of goods and services	63,780	56,554
	63,780	56,554
Other income:		
From operating activities		
Interest received	611	1,043
Net foreign exchange gains	787	246
Other income	180	155
Total other revenues	1,578	1,444
Total revenue from continuing operations	**65,358**	**57,998**

3 Profit from continuing operations

	Note	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Profit from continuing operations before income tax has been determined after the following specific expenses:			
Employee benefit expenses			
Wages and salaries		32,509	24,874
Superannuation costs		2,389	2,110
Share based payments		177	104
Total employee benefit expenses		35,075	27,088
Depreciation of non-current assets			
Plant, equipment & leasehold improvements	8	1,597	1,527
Total depreciation of non-current assets		1,597	1,527
Amortisation of non-current assets			
Patents, contracts & software	9	774	394
Research and development	9	1,301	1,257
Total amortisation of non-current assets		2,075	1,651
Property and operating rental expenses			
Rental charges		3,391	2,578
Total property and operating rental expenses		3,391	2,578

4 Dividends

2013

A 3 cent per share fully franked final dividend has been declared effective 26 August 2013.

The amount declared has not been recognised as a liability in the accounts of Hansen Technologies Ltd as at 30 June 2013.

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Dividends provided for or paid during the year		
- 3 cent per share final dividend paid 28 September 2012	4,759	
- 3 cent per share final dividend paid 27 September 2011		4,701
- 3 cent per share interim dividend paid 28 March 2013	4,772	
- 3 cent per share interim dividend paid 28 March 2012		4,722
	9,531	9,423
Proposed dividend not recognised at the end of the year.	4,800	4,759

5 Cash and cash equivalents

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Current		
Cash at bank and on hand	3,143	4,709
Interest bearing deposits	6,510	19,258
	9,653	23,967

6 Receivables

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Current		
Trade receivables	14,438	9,077
Less: provision for impairment	(238)	(6)
	14,200	9,071
Sundry debtors	471	137
	14,671	9,208

Trade and other receivables ageing analysis at 30 June:	Gross 2013 $'000	Net of Impairment 2013 $'000	Gross 2012 $'000	Net of Impairment 2012 $'000
Not past due	10,511	10,511	7,193	7,193
Past due 31-60 days	480	480	809	809
Past due 61-90 days	1,891	1,891	818	818
Past due more than 91 days	1,556	1,318	257	251
	14,438	14,200	9,077	9,071

7 Other current assets

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Current		
Prepayments	948	1,125
Accrued revenue	1,216	1,537
	2,164	2,662

8 Plant, equipment & leasehold improvements

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Plant, equipment & leasehold improvements at cost	23,898	18,358
Accumulated depreciation	(19,199)	(13,804)
Total plant, equipment & leasehold improvements	4,699	4,554

Reconciliation

Reconciliation of the carrying amounts of plant, equipment & leasehold improvements at the beginning and end of the current financial year.

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Plant, equipment & leasehold improvements		
Carrying amount at 1 July	4,554	4,857
Additions	1,026	1,215
Additions as a result of business acquisitions	626	0
Disposals	4	(3)
Depreciation expense	(1,597)	(1,527)
Net foreign currency movements arising from foreign operations	86	12
Carrying amount at 30 June	4,699	4,554

9 Intangibles

	Consolidated Entity	
	2013	2012
	$'000	$'000
Goodwill, technology, patents & contracts at cost	44,585	31,965
Accumulated amortisation & impairment	(3,588)	(6,027)
	40,997	25,938
Software development at cost	29,705	27,402
Accumulated amortisation	(25,048)	(23,747)
	4,657	3,655
Total intangible assets	45,654	29,593
Reconciliation of goodwill, technology, patents & contracts at cost		
Carrying amount at 1 July	31,965	31,965
Increase due to acquisition	14,393	0
Net foreign currency movements arising from foreign operations	1,384	0
Fully amortised write back	(3,157)	0
Carrying amount at 30 June	44,585	31,965
Accumulated amortisation & impairment at beginning of year	(6,027)	(5,629)
Amortisation of technology, patents & contracts	(774)	(394)
Fully amortised write back	3,157	0
Net foreign currency movements arising from foreign operations	56	(4)
Accumulated amortisation & impairment at end of year	(3,588)	(6,027)
Reconciliation of software development at cost		
Carrying amount at 1 July	27,402	25,257
Expenditure capitalised in current period	2,303	2,145
Carrying amount at 30 June	29,705	27,402
Accumulated amortisation at beginning of year	(23,747)	(22,490)
Current year charge	(1,301)	(1,257)
Accumulated amortisation at end of year	(25,048)	(23,747)

10 Payables

	Consolidated Entity	
	2013	2012
	$'000	$'000
Current		
Trade payables	1,127	613
Other payables	4,362	1,784
	5,489	2,397

11 Provisions

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Current		
Employee benefits	6,417	5,106
Onerous lease	147	0
Other	85	129
	6,649	5,235
Non-current		
Employee benefits	152	222
Other	24	22
	176	244
(a) Aggregate employee benefits liability	6,569	5,328
(b) Number of employees at year end	413	267
Reconciliations		
Movements in provisions other than employee benefits:		
Provisions Onerous Lease - current		
Carrying amount at beginning of year	0	150
Provision taken up on acquisition	147	0
Provisions released during the year	0	(150)
Carrying amount at end of year	147	0
Other - current		
Carrying amount at beginning of year	129	68
Net provisions (payments) made during the year	(44)	61
Carrying amount at end of year	85	129
Other - non-current		
Carrying amount at beginning of year	22	21
Foreign exchange adjustment	2	1
Carrying amount at end of year	24	22

12 Contributed capital

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
a) Issued and paid up capital		
Ordinary shares, fully paid	43,650	42,579

	Consolidated Entity 2013 No of Shares	Consolidated Entity 2013 $'000	Consolidated Entity 2012 No of Shares	Consolidated Entity 2012 $'000
b) Movements in shares on issue				
Balance at beginning of the financial year	158,072,120	42,579	156,197,163	49,669
Shares issued under dividend reinvestment plan	813,722	676	1,192,677	1,075
Shares issued under employee share plan	178,760	164	152,280	141
Options exercised	570,000	231	530,000	194
Capital reduction	0	0	0	(8,500)
Balance at end of the financial year	159,634,602	43,650	158,072,120	42,579

13 Reserves and retained earnings

	Note	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Foreign currency translation reserve	13 (a)	(1,448)	(3,038)
Options granted reserve	13 (b)	523	346
Retained earnings	13 (c)	17,142	17,540

(a) Foreign currency translation reserve

This reserve is used to record the exchange differences arising on translation of a foreign entity.

	2013 $'000	2012 $'000
Movements in reserve		
Balance at beginning of year	(3,038)	(2,674)
Adjustment to carrying value of overseas interests due to currency fluctuation	1,590	(364)
Balance at end of year	(1,448)	(3,038)

(b) Options granted reserve

This reserve is used to record the fair value of options issued to employees as part of their remuneration.

	2013 $'000	2012 $'000
Movements in reserve		
Balance at beginning of year	346	242
Value of options granted during the year	177	104
Balance at end of year	523	346

(c) Retained earnings

	Note	2013 $'000	2012 $'000
Balance at the beginning of year		17,540	5,604
Dividends paid during the year		(9,531)	(9,423)
Capital reduction	14 (b)	0	8,500
Net profit attributable to members of Hansen Technologies Ltd		9,133	12,859
Balance at end of year		17,142	17,540

14 Earnings per share

	Consolidated Entity 2013 $'000	Consolidated Entity 2012 $'000
Reconciliation of earnings used in calculating earnings per share:		
Basic earnings - ordinary shares	9,133	12,859
Diluted earnings - ordinary shares	9,133	12,859

	2013 no. shares	2012 no. shares
Weighted average number of ordinary shares used in calculating basic earnings per share:		
Number for basic earnings per share - ordinary shares	158,989,963	157,250,861
Number for diluted earnings per share - ordinary shares	162,788,114	159,837,337

	Cents per share	Cents per share
Basic earnings (cents) per share from continuing operations	5.7	8.2
Total basic earnings (cents) per share	5.7	8.2
Diluted earnings (cents) per share from continuing operations	5.6	8.1
Total diluted earnings (cents) per share	5.6	8.1

15 Parent entity information

Summarised presentation of the parent entity, Hansen Technologies Ltd, financial statements:

	Parent Entity	
	2013	2012
	$	$
(a) Summarised statement of financial position		
Assets		
Current assets	151	124
Non-current assets	65,335	64,766
Total assets	65,486	64,890
Liabilities		
Current liabilities	1,844	2,999
Non-current liabilities	4,181	4,181
Total liabilities	6,025	7,180
Net assets	59,461	57,710
Equity		
Share capital	43,650	42,579
Accumulated losses	15,288	14,786
Share based payments reserve	523	345
Total equity	59,461	57,710
(b) Summarised statement of comprehensive income		
Profit for the year	10,033	25,007
Other comprehensive income for the year	0	0
Total comprehensive income for the year	10,033	25,007

(c) Parent entity guarantees

Hansen Technologies Ltd, being the parent entity, has not entered into any guarantees in relation to debts of its subsidiaries.

16 Segment Information

a) Description of segments

Inter-segment pricing is determined on an arm's length basis. Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Business segments

The consolidated entity comprises the following main business segments, based on the consolidated entity's management

Billing: Represents the sale of billing applications and the provision of consulting services in regard to billing systems.

IT Outsourcing: Represents the provision of various IT outsourced services covering facilities management, systems and

Other: Represents software and service provision in superannuation administration.

Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets are based on the geographical location of the assets.

The consolidated entity's business segments operate geographically as follows:

APAC: Sales and services throughout Australia and Asia

Americas: Sales and services throughout the Americas

EMEA: Sales and services throughout Europe, the Middle East and Africa

b) Segment information

	2013 Financial Year			
	Billing	Outsourcing	Other	Total
2013	$'000	$'000	$'000	$'000
Segment revenue				
Total segment revenue	51,729	8,555	3,496	63,780
Segment revenue from external source	51,729	8,555	3,496	63,780
Segment result				
Total segment result	9,908	3,390	1,062	14,360
Segment result from external source	9,908	3,390	1,062	14,360
Total segment assets	53,940	3,198	1,307	58,445
Total segment liabilities	13,333	2,427	991	16,751

2012	**Billing** $'000	**Outsourcing** $'000	**Other** $'000	**Total** $'000
	2012 Financial Year			
Segment revenue				
Total segment revenue	46,317	6,908	3,329	56,554
Segment revenue from external source	46,317	6,908	3,329	56,554
Segment result				
Total segment result	14,329	2,883	871	18,083
Segment result from external source	14,329	2,883	871	18,083
Total segment assets	31,205	2,662	1,283	35,150
Total segment liabilities	7,635	1,860	896	10,391

i) Reconciliation of segment revenue from external source to the consolidated statement of comprehensive income

	2013 $'000	**2012** $'000
Segment revenue from external source	63,780	56,554
Other revenue	967	401
Interest revenue	611	1,043
Total revenue	65,358	57,998

Revenue from external customers attributed to individual geographic regions is detailed as follows:

	2013 $'000	**2012** $'000
APAC	31,842	32,046
Americas	12,113	11,618
EMEA	19,825	12,890
Total revenue	63,780	56,554

ii) Reconciliation of segment result from the external source to the consolidated statement of comprehensive income

	2013 $'000	**2012** $'000
Segment result from external source	14,360	18,083
Interest revenue	611	1,043
Interest expense	(1)	(32)
Depreciation & amortisation	(631)	(712)
Adjustment to carrying value of overseas interests due to currency fluctuation	(1,590)	364
Other expense	(80)	(1,752)
Total profit before income tax	12,669	16,994

iii) Reconciliation of segment assets to the consolidated statement of financial position

	2013	2012
	$'000	$'000
Segment assets	58,445	35,150
Unallocated assets		
- Cash	7,134	22,664
- Intangibles	11,000	11,000
- Other	1,085	1,705
Total unallocated assets	19,219	35,369
Total assets	77,664	70,519

Segment assets attributed to individual geographic regions is detailed as follows:

	2013	2012
	$'000	$'000
APAC	50,182	60,680
Americas	22,939	5,237
EMEA	4,543	4,602
Total assets	77,664	70,519

iv) Reconciliation of segment liabilities to the consolidated statement of financial position

	2013	2012
	$'000	$'000
Segment liabilities	16,751	10,391
Unallocated liabilities	1,046	2,701
Total liabilities	17,797	13,092