Appendix 4E

Preliminary final report

Name of entity

WIDE BAY AUSTRALIA LTD

ABN or equivalent company reference

40 087 652 060

Financial year ended

30 June 2013

Results for announcement to the market

\$A'000

| | | | | ΨA 000 |
|--|------|--------|----|---------|
| Revenues from ordinary activities | Down | 16.35% | to | 165,875 |
| Profit (loss) from ordinary activities after tax attributable to members | Down | 86.05% | to | 2,453 |
| Net profit (loss) for the period attributable to members | Down | 86.05% | to | 2,453 |
| | | | | |

DIVIDENDS

| | | Amount per security | Franked amount per security |
|--|---------------|---------------------|-----------------------------------|
| Final dividend | Current year | 4.0c | 4.0c |
| | Previous year | 25.0c | 25.0c |
| Interim dividend | Current year | 13.0c | 13.0c |
| | Previous year | 22.5c | 22.5c |
| The record date for deterr to the dividends | 13 Septe | mber 2013 | |

TOTAL DIVIDEND (DISTRIBUTION) PER SECURITY (INTERIM PLUS FINAL)

| | Current year | Previous year |
|---------------------|-----------------|------------------|
| Ordinary securities | 17.0c | 47.5c |

DIVIDEND REINVESTMENT PLAN

The Board of Directors has resolved that the Dividend Reinvestment Plan remain suspended for the final dividend for the year ended 30 June 2013.

| DETAILS OF INDIVIDUAL AND TOTAL DIVIDENDS | Current period \$A'000 | Previous corresponding period \$A'000 |
|---|------------------------|--|
| Ordinary securities | | |
| Interim dividend paid 28 March 2013 - previous period paid 30 March 2012 | 4,711 | 8,065 |
| Final dividend payable 04 October 2013 - previous period paid 25 September 2012 | 1,450 | 9,035 |
| Total | 6,161 | 17,100 |

CONSOLIDATED RETAINED PROFITS

| | Current | Previous |
|---|---------|---------------|
| | period | corresponding |
| | | period |
| | \$A'000 | \$A'000 |
| Retained profits (accumulated losses) at the | | |
| beginning of the financial period | 21,406 | 22,802 |
| beginning of the initiation period | 21,400 | 22,002 |
| Net profit (loss) attributable to members | 2,453 | 17,578 |
| | | |
| Net transfers from (to) reserves | - | - |
| Less prior period adjustment | _ | 30: |
| | | |
| Dividends and other equity distributions paid | | |
| or payable | 13,746 | 18,67 |
| Retained profits (accumulated losses) at end | | |
| of financial period | 10,113 | 21,40 |
| or initialization portrol | 1 | |

NET TANGIBLE ASSET BACKING

| | Current period | Previous corresponding period |
|--|----------------|-------------------------------|
| Net to will be constituted and in a constitute of the constitute o | \$A'000 | \$A'000 |
| Net tangible asset backing per ordinary share | \$ 4.00 | \$ 4.29 |

AUDIT OF ACCOUNTS

The audit of the accounts has been completed and the audited Financial Statements are attached.

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2013

| | | CONSOLIDATED | | CHIEF EN | |
|--|----------|--------------|----------------|-------------|-------------|
| | Note | \$ 2013 | \$ 2012 | \$ 2013 | \$ 2012 |
| Interest revenue | 2 | 154,282,722 | 181,603,128 | 153,371,592 | 180,424,537 |
| Borrowing costs | 2 | 103,348,500 | 128,788,317 | 103,546,078 | 129,048,242 |
| Net interest revenue | | 50,934,222 | 52,814,811 | 49,825,514 | 51,376,295 |
| Share of profit of associate | 11 | 150,000 | 625,000 | 150,000 | 625,000 |
| Other non interest revenue | 3 | 11,442,159 | 16,079,277 | 9,125,813 | 13,987,703 |
| Employee benefits expense | | 17,395,090 | 16,983,582 | 17,395,090 | 16,983,582 |
| Depreciation expense | | 1,182,891 | 1,361,164 | 1,121,641 | 1,290,558 |
| Amortisation expense | | 349,509 | 355,103 | 349,509 | 355,103 |
| Occupancy expense | | 2,472,973 | 2,516,014 | 2,570,939 | 2,635,961 |
| Bad and doubtful debts expense | 10 | 2,365,125 | 360,457 | 2,346,029 | 430,572 |
| Other expenses | 3 | 35,032,942 | 22,807,276 | 32,185,493 | 17,461,323 |
| Profit before income tax | | 3,727,851 | 25,135,492 | 3,132,626 | 26,831,899 |
| Income tax expense | 4 | 846,193 | 7,532,294 | 2,922,927 | 7,898,903 |
| Profit from continuing operations | _ | 2,881,658 | 17,603,198 | 209,699 | 18,932,996 |
| Other comprehensive income | | | | | |
| Items that may be reclassified subsequently to profit or loss | | | | | |
| Revaluation of RMBS investments to fair value | | 83,059 | (56,127) | 83,059 | (56,127) |
| Less deferred tax relating to comprehensive income | | (24,918) | 16,838 | (24,918) | 16,838 |
| Items that will not be reclassified subsequently to profit or loss | : | | | | |
| Revaluation of land and buildings to fair value | | - | (2,216,225) | - | (2,216,225) |
| Less deferred tax relating to revaluation of land and buildings | _ | - | 664,868 | - | 664,868 |
| Other comprehensive income for the year | _ | 58,141 | (1,590,646) | 58,141 | (1,590,646) |
| Total comprehensive income for the year | _ | 2,939,798 | 16,012,552 | 267,840 | 17,342,350 |
| Profit attributable to: | | | | | |
| Owners of the parent entity | | 2,452,505 | 17,578,439 | 209,699 | 18,932,996 |
| Non-controlling | _ | 429,153 | 24,759 | - | - |
| | _ | 2,881,658 | 17,603,198 | 209,699 | 18,932,996 |
| Total comprehensive income attributable to: | | | | | |
| Owners of the parent entity | | 2,510,646 | 15,987,793 | 267,840 | 17,342,350 |
| Non-controlling interests | _ | 429,152 | 24,759 | - | - |
| | _ | 2,939,798 | 16,012,552 | 267,840 | 17,342,350 |
| EARNINGS PER SHARE Basic earnings per share (cents per share) Diluted earnings per share (cents per share) | 28 28 | 6.78 6.78 | 49.14 49.14 | | |

WIDE BAY AUSTRALIA LTD - ABN 40 087 652 060

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013

| | | CONSOLI | DATED | CHIEF ENTITY | |
|--|------|---------------|---------------|---------------|---------------|
| | | \$ | \$ | \$ | \$ |
| | Note | 2013 | 2012 | 2013 | 2012 |
| ASSETS | | | | | |
| Cash and cash equivalents | 6 | 74,993,169 | 76,042,103 | 64,539,258 | 64,878,677 |
| Due from other financial institutions | 7 | 12,666,416 | 11,449,049 | 12,666,416 | 11,449,049 |
| Accrued receivables | 8 | 7,544,909 | 7,326,363 | 7,469,248 | 7,180,626 |
| Financial assets | 9 | 268,813,236 | 289,127,785 | 261,850,788 | 279,274,106 |
| Current tax assets | 13 | 313,659 | - | 313,659 | - |
| Loans and advances | 10 | 2,229,139,636 | 2,229,447,630 | 2,227,344,333 | 2,231,592,734 |
| Other investments | 11 | 665,631 | 8,155,432 | 14,666,675 | 28,576,476 |
| Property, plant & equipment | 12 | 16,957,605 | 17,169,750 | 13,518,855 | 13,669,750 |
| Deferred income tax assets | 13 | 8,078,850 | 2,895,379 | 7,684,578 | 1,927,136 |
| Other assets | 14 | 11,150,761 | 13,648,264 | 10,658,833 | 13,013,978 |
| Goodwill | 15 | 42,057,110 | 42,057,110 | 43,316,012 | 43,316,012 |
| TOTAL ASSETS | | 2,672,380,982 | 2,697,318,865 | 2,664,028,655 | 2,694,878,544 |
| LIABILITIES | | | | | |
| Deposits and short term borrowings | 16 | 1,707,382,180 | 1,625,629,847 | 1,712,515,240 | 1,628,472,978 |
| Payables and other liabilities | 17 | 33,850,584 | 35,437,030 | 31,338,698 | 34,435,597 |
| Securitised loans | 10 | 701,603,087 | 798,597,187 | 701,603,087 | 798,597,187 |
| Income tax payable | 18 | 701,003,007 | 978,176 | 701,003,007 | 978,176 |
| Deferred income tax liabilities | 18 | 2,433,207 | 2,992,949 | 1,940,139 | 2,499,882 |
| Provisions | 19 | 12,189,987 | 8,522,537 | 2,648,896 | 3,000,968 |
| Subordinated capital notes | 20 | 28,000,000 | 28,000,000 | 28,000,000 | 28,000,000 |
| Cuborumatou capital notoc | 20 | 20,000,000 | 20,000,000 | 20,000,000 | 20,000,000 |
| TOTAL LIABILITIES | | 2,485,459,045 | 2,500,157,726 | 2,478,046,060 | 2,495,984,788 |
| NET ASSETS | | 186,921,937 | 197,161,139 | 185,982,595 | 198,893,756 |
| EQUITY | | | | | |
| | | | | | |
| Parent entity interest in equity | | | 10101011 | | 101 010 111 |
| Contributed equity | 21 | 162,377,263 | 161,810,414 | 162,377,263 | 161,810,414 |
| Reserves | 22 | 14,501,665 | 14,443,524 | 14,501,665 | 14,443,524 |
| Retained profits | | 10,113,299 | 21,406,644 | 9,103,667 | 22,639,818 |
| Total parent entity interest in equity | | 186,992,227 | 197,660,582 | 185,982,595 | 198,893,756 |
| Non-controlling interests | 23 | | | | |
| Contributed equity | 20 | 1,000 | 1,000 | | |
| Retained profits | | (71,290) | (500,443) | | |
| Notaliou piolio | | (11,200) | (500,445) | | |
| Total non-controlling interests | | (70,290) | (499,443) | | |
| TOTAL EQUITY | | 186,921,937 | 197,161,139 | 185,982,595 | 198,893,756 |
| | | · · · · · · | . , | | |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2013

| S | TOR THE TEAR ENDED 30 JOINE 2013 | | CONSOL | IDATED | CHIEF ENTITY | | |
|--|--------------------------------------|------|--------------|---------------|--------------|---------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES Interest received 154,042,949 180,485,240 153,131,822 179,306,649 170,0000 170,00000 170,000000 170,0000000 170,00000000000000000000000000000000000 | | | * | * | * | · | |
| Interest received 154,042,949 180,485,240 153,131,822 179,306,649 179,306, | | Note | 2013 | 2012 | 2013 | 2012 | |
| Dorrowing costs 105,895,811 1(25,629,641 106,093,389) (125,889,566) Other non interest income received 12,549,945 9,738,014 9,164,162 13,304,677 Cash paid to suppliers & employees (40,910,454 (45,365,526) (39,045,458) (42,680,775) Income tax paid (7,881,809) (9,384,227) (7,881,906) (9,167,533) NET CASH FLOWS FROM Q4 12,167,577 10,450,342 9,537,988 16,079,934 OPERATING ACTIVITIES | | | 154,042,949 | 180,485,240 | 153,131,822 | 179,306,649 | |
| Other non interest income received 12,549,945 9,738,014 9,164,162 13,304,677 Cash paid to suppliers & employees Income tax paid (40,910,454) (45,365,526) (39,045,458) (42,680,775) Income tax paid (7,881,809) (9,384,227) (7,881,906) (9,167,533) NET CASH FLOWS FROM OPERATING ACTIVITIES 24 12,167,577 10,450,342 9,537,988 16,079,934 CASH FLOWS FROM INVESTING ACTIVITIES 8 28,302,810 (44,786,808) 25,411,579 (46,024,702) Net increase in amounts due from other financial institutions (7,938,261) 5,224,186 (7,938,261) 5,224,186 Net increase in obans (140,864) 49,366,066 3,799,544 49,819,766 Net increase in other investments (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1, | Dividends received | | 262,757 | 606,482 | 262,757 | 1,206,482 | |
| Cash paid to suppliers & employees (40,910,454) (45,365,526) (39,045,458) (42,680,775) | Borrowing costs | | | | | | |
| Income tax paid (7,881,809) (9,384,227) (7,881,906) (9,167,533) NET CASH FLOWS FROM OPERATING ACTIVITIES 24 12,167,577 10,450,342 9,537,988 16,079,934 OPERATING ACTIVITIES 28,302,810 (44,786,808) 25,411,579 (46,024,702) Net increase in amounts due from other financial institutions of the increase in amounts due from other financial institutions (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 7,244,186 | | | | | | | |
| NET CASH FLOWS FROM OPERATING ACTIVITIES CASH FLOWS FROM INVESTING ACTIVITIES CASH FLOWS FROM INVESTING ACTIVITIES Net increase in investment securities Net increase in amounts due from other financial institutions (7,938,261) 5,224,186 (7 | | | | | | | |
| CASH FLOWS FROM INVESTING ACTIVITIES 28,302,810 | Income tax paid | | (7,881,809) | (9,384,227) | (7,881,906) | (9,167,533) | |
| ACTIVITIES Net increase in investment securities 28,302,810 (44,786,808) 25,411,579 (46,024,702) Net increase in amounts due from other financial institutions (7,938,261) 5,224,186 (7,938,261) 5,224,186 Net increase in loans (140,864) 49,366,066 3,799,544 49,819,766 Net increase in other investments (1,267,367) (7,306,528) (1,267,367) (7,306,528) Purchase of non current assets (1,320,254) (1,330,172) (1,320,254) (1,492,625) Proceeds from sale of property, plant & equipment - 2,880 - 2,880 NET CASH USED IN INVESTING ACTIVITIES 17,636,064 1,169,624 18,685,241 222,977 CASH FLOWS FROM FINANCING ACTIVITIES 81,325,660 172,668,325 83,615,587 170,042,513 Purchase (redemption) of subordinated capital notes - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) (99,613,748) (173,704,028) (18,625,288) (18,625,288) | | 24 | 12,167,577 | 10,450,342 | 9,537,988 | 16,079,934 | |
| Net increase in amounts due from other financial institutions (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 5,224,186 (7,938,261) 49,819,766 (84,981) 49,366,066 (3,799,544) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (84,981) 49,819,766 (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,267,367) (7,306,528) (1,300,528) (1 | | | | | | | |
| Net increase in loans Net increase in loans Net increase in other investments Net increase in deposits and other borrowings Net increase in deposits and other financial institutions and other liabilities Net increase in amounts due to other financial institutions and other liabilities Net increase in amounts due to other financial statutions and other liabilities Net increase in amounts due to other financial from share issue NET CASH FLOWS FROM FINANCING Net increase in amounts due to other financial from share issue Net increase in amounts due to other financial from share issue NET CASH FLOWS FROM FINANCING NET INCREASE/(DECREASE) IN CASH HELD | | | 28,302,810 | (44,786,808) | 25,411,579 | (46,024,702) | |
| Net increase in other investments Purchase of non current assets Proceeds from sale of property, plant & equipment Requipment Requipment | other financial institutions | | (7,938,261) | 5,224,186 | (7,938,261) | 5,224,186 | |
| Purchase of non current assets Proceeds from sale of property, plant & equipment - 2,880 - 2,880 NET CASH USED IN INVESTING ACTIVITIES CASH FLOWS FROM FINANCING ACTIVITIES Net increase in deposits and other borrowings Purchase (redemption) of subordinated capital notes Net increase in amounts due to other financial institutions and other liabilities Proceeds from share issue Dividends paid NET CASH FLOWS FROM FINANCING (1,320,254) 17,636,064 17,636,064 11,169,624 18,685,241 222,977 170,042,513 | Net increase in loans | | | | | | |
| Proceeds from sale of property, plant & equipment | | | | | | | |
| & equipment - 2,880 - 2,880 NET CASH USED IN INVESTING ACTIVITIES 17,636,064 1,169,624 18,685,241 222,977 CASH FLOWS FROM FINANCING ACTIVITIES 81,325,660 172,668,325 83,615,587 170,042,513 Purchase (redemption) of subordinated capital notes - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue 1,181,363 865,328 1,181,363 865,328 Dividends paid (13,745,850) (14,073,384) (13,745,850) (14,073,385) NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | (1,320,254) | (1,330,172) | (1,320,254) | (1,492,625) | |
| NET CASH USED IN INVESTING ACTIVITIES CASH FLOWS FROM FINANCING ACTIVITIES Net increase in deposits and other borrowings Purchase (redemption) of subordinated capital notes Net increase in amounts due to other financial institutions and other liabilities Proceeds from share issue Dividends paid NET CASH FLOWS FROM FINANCING ACTIVITIES NET INCREASE/(DECREASE) IN CASH HELD 17,636,064 | | | | 2 990 | | 2 000 | |
| CASH FLOWS FROM FINANCING | a equipment | | - | 2,000 | - | 2,000 | |
| ACTIVITIES Net increase in deposits and other borrowings 81,325,660 172,668,325 83,615,587 170,042,513 Purchase (redemption) of subordinated capital notes - (10,000,000) - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue 1,181,363 865,328 1,181,363 865,328 Dividends paid (13,745,850) (14,073,384) (13,745,850) (14,073,385) NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | 17,636,064 | 1,169,624 | 18,685,241 | 222,977 | |
| ACTIVITIES Net increase in deposits and other borrowings 81,325,660 172,668,325 83,615,587 170,042,513 Purchase (redemption) of subordinated capital notes - (10,000,000) - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue 1,181,363 865,328 1,181,363 865,328 Dividends paid (13,745,850) (14,073,384) (13,745,850) (14,073,385) NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | CASH ELOWS EDOM EINANCING | | | | | | |
| Net increase in deposits and other borrowings 81,325,660 172,668,325 83,615,587 170,042,513 Purchase (redemption) of subordinated capital notes - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue 1,181,363 865,328 1,181,363 865,328 Dividends paid (13,745,850) (14,073,384) (13,745,850) (14,073,385) NET CASH FLOWS FROM FINANCING ACTIVITIES NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | | | | | |
| borrowings 81,325,660 172,668,325 83,615,587 170,042,513 Purchase (redemption) of subordinated capital notes - (10,000,000) - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue 1,181,363 865,328 1,181,363 865,328 Dividends paid (13,745,850) (14,073,384) (13,745,850) (14,073,385) NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | | | | | |
| capital notes - (10,000,000) - (10,000,000) Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue Dividends paid 1,181,363 865,328 1,181,363 865,328 NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | 81,325,660 | 172,668,325 | 83,615,587 | 170,042,513 | |
| Net increase in amounts due to other financial institutions and other liabilities (99,613,748) (173,704,028) (99,613,748) (173,704,028) Proceeds from share issue Dividends paid 1,181,363 865,328 1,181,363 865,328 NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | | | | | |
| financial institutions and other liabilities Proceeds from share issue Dividends paid NET CASH FLOWS FROM FINANCING ACTIVITIES NET INCREASE/(DECREASE) IN CASH HELD Cash at beginning of financial year (99,613,748) (173,704,028) (99,613,748) (173,704,028) (183,745,850) (14,073,384) (13,745,850) (14,073,385) (14,073,384) (13,745,850) (14,073,385) (30,852,575) (24,243,759) (28,562,648) (26,869,572) (26,869,572) (10,566,661) (10,048,934) (12,623,793) (10,566,661) | · | | - | (10,000,000) | - | (10,000,000) | |
| Proceeds from share issue Dividends paid 1,181,363 | | | (99.613.748) | (173.704.028) | (99.613.748) | (173.704.028) | |
| Dividends paid (13,745,850) (14,073,384) (13,745,850) (14,073,385) NET CASH FLOWS FROM FINANCING ACTIVITIES (30,852,575) (24,243,759) (28,562,648) (26,869,572) NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | | | | | |
| ACTIVITIES NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | Dividends paid | | (13,745,850) | | | (14,073,385) | |
| ACTIVITIES NET INCREASE/(DECREASE) IN CASH HELD (1,048,934) (12,623,793) (339,419) (10,566,661) Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | NET CASH FLOWS FROM FINANCING | | (30 852 575) | (24 243 759) | (28 562 648) | (26 869 572) | |
| Cash at beginning of financial year 76,042,103 88,665,896 64,878,677 75,445,338 | | | (00,002,010) | (21,210,100) | (20,002,040) | (20,000,012) | |
| | NET INCREASE/(DECREASE) IN CASH HELD | | (1,048,934) | (12,623,793) | (339,419) | (10,566,661) | |
| CASH AT END OF FINANCIAL YEAR 6 74,993,169 76,042,103 64,539,258 64,878,677 | Cash at beginning of financial year | | 76,042,103 | 88,665,896 | 64,878,677 | 75,445,338 | |
| | CASH AT END OF FINANCIAL YEAR | 6 | 74,993,169 | 76,042,103 | 64,539,258 | 64,878,677 | |

For the purposes of the Statement of Cash Flows, cash includes cash on hand and deposits on call. The cash at the end of the year can be agreed directly to the Statement of Financial Position.

| | Note | Share Capital Ordinary | Retained Profits | Asset Revaluation Reserve | General Reserve | Statutory Reserve | Doubtful Debts Reserve | Available for Sale Reserve | Non- Controlling Interests | Total |
|--|----------|-------------------------------------|--------------------------------------|---------------------------------|--------------------------|--------------------------|------------------------------|----------------------------------|----------------------------------|---|
| CONSOLIDATED | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Balance at 01 July 2011 | | 156,383,983 | 22,802,361 | 4,969,636 | 5,833,939 | 2,676,071 | 2,387,810 | 166,714 | (524,202) | 194,696,312 |
| Total comprehensive income for year: Profit attributable to members of parent company Profit attributable to non-controlling interests Prior period adjustment Decrease due to revaluation decrement | | - - - | 17,578,439 - (303,450) | - - - - | - - - - | - - - | - - - | - - - (56,127) | - 24,759 - - | 17,578,439 24,759 (303,450) (56,127) |
| on RMBS investments Deferred tax liability adjustment on revaluation increment on RMBS investments Decrease due to revaluation decrement | | - | - | - | - | - | - | 16,838 | - | 16,838 |
| on land and buildings Deferred tax liability adjustment on revaluation decrement on land and buildings | | - | - | (2,216,225) 664,868 | - | - | - | - | - | (2,216,225) 664,868 |
| Sub-total Issue of share capital for staff share plan Issue of share capital for dividend reinvestment plan Dividends provided for or paid - ordinary shares | <u>-</u> | 156,383,983 829,109 4,597,322 | 40,077,350 - - (18,670,706) | 3,418,279 - - - | 5,833,939 - - - | 2,676,071 - - - | 2,387,810 - - - | 127,425 - - - | (499,443) - - - | 210,405,414 829,109 4,597,322 (18,670,706) |
| Balance at 30 June 2012 | <u>-</u> | 161,810,414 | 21,406,644 | 3,418,279 | 5,833,939 | 2,676,071 | 2,387,810 | 127,425 | (499,443) | 197,161,139 |
| Balance at 01 July 2012 | | 161,810,414 | 21,406,644 | 3,418,279 | 5,833,939 | 2,676,071 | 2,387,810 | 127,425 | (499,443) | 197,161,139 |
| Total comprehensive income for year: Profit attributable to members of parent company Profit attributable to non-controlling interests Prior period adjustment Increase due to revaluation increment on RMBS investments | | : | 2,452,505 - - - | - - - - | - - - | : | : | 83,059 | - 429,153 - - | 2,452,505 429,153 - 83,059 |
| Deferred tax liability adjustment on revaluation increment on RMBS investments | _ | - | <u>-</u> | <u>-</u> | <u>-</u> | - | - | (24,918) | - | (24,918) |
| Sub-total Issue of share capital for staff share plan Dividends provided for or paid - ordinary shares | _ | 161,810,414 566,849 - | 23,859,149 - (13,745,850) | 3,418,279 - - | 5,833,939 - - | 2,676,071 - - | 2,387,810 - - | 185,566 - - | (70,290) - - | 200,100,938 566,849 (13,745,850) |
| Balance at 30 June 2013 | _ | 162,377,263 | 10,113,299 | 3,418,279 | 5,833,939 | 2,676,071 | 2,387,810 | 185,566 | (70,290) | 186,921,937 |

| | Share Capital Ordinary | Retained Profits | Asset Revaluation Reserve | General Reserve | Statutory Reserve | Doubtful Debts Reserve | Available for Sale Reserve | Non- Controlling Interests | Total |
|---|-------------------------------------|--------------------------------------|---------------------------------|-------------------------------|--------------------------|------------------------------|----------------------------------|----------------------------------|---|
| CHIEF ENTITY | \$ | \$ | \$ | \$ | \$ | \$ | | \$ | \$ |
| Balance at 01 July 2011 | 156,383,983 | 22,680,978 | 4,969,636 | 5,833,939 | 2,676,071 | 2,387,810 | 166,714 | - | 195,099,131 |
| Total comprehensive income for year: Profit attributable to members of parent company Prior period adjustment Decrease due to revaluation decrement | : | 18,932,996 (303,450) | - | - - | - - | - - | - - (50.407) | | 18,932,996 (303,450) |
| on RMBS investments Deferred tax liability adjustment on revaluation decrement on RMBS investments | - | - | - | - | - | - | (56,127) 16,838 | - | (56,127) 16,838 |
| Decrease due to revaluation decrement on land and buildings Deferred tax liability adjustment on revaluation decrement on land and buildings | - | - | (2,216,225) 664,868 | - | - | - | - | - | (2,216,225) 664,868 |
| Sub-total Issue of share capital for staff share plan Issue of share capital for dividend reinvestment plan Dividends provided for or paid - ordinary shares | 156,383,983 829,109 4,597,322 | 41,310,524 - - (18,670,706) | 3,418,279 - - - | 5,833,939 - - - - | 2,676,071 - - - | 2,387,810 - - - | 127,425 - - - - | : : : | 212,138,031 829,109 4,597,322 (18,670,706) |
| Balance at 30 June 2012 | 161,810,414 | 22,639,818 | 3,418,279 | 5,833,939 | 2,676,071 | 2,387,810 | 127,425 | - | 198,893,756 |
| Balance at 01 July 2012 | 161,810,414 | 22,639,818 | 3,418,279 | 5,833,939 | 2,676,071 | 2,387,810 | 127,425 | - | 198,893,756 |
| Total comprehensive income for year: Profit attributable to members of parent company Increase due to revaluation increment on RMBS investments Deferred tax liability adjustment on revaluation | | 209,699 | : | : | : | : | - 83,059 (24,918) | | 209,699 83,059 (24,918) |
| increment on RMBS investments | | | | | | | (= :,= :=) | | |
| Sub-total Issue of share capital for staff share plan Dividends provided for or paid - ordinary shares | 161,810,414 566,849 - | 22,849,517 - (13,745,850) | 3,418,279 - - | 5,833,939 - - | 2,676,071 - - | 2,387,810 - - | 185,566 - - | : | 199,161,596 566,849 (13,745,850) |
| Balance at 30 June 2013 | 162,377,263 | 9,103,667 | 3,418,279 | 5,833,939 | 2,676,071 | 2,387,810 | 185,566 | - | 185,982,595 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

NOTE 1

BASIS OF PREPARATION

The financial report is a general purpose financial report, which has been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standards. The financial report has also been prepared on a historical cost basis, except for land and buildings, derivative financial instruments and available-for-sale financial assets that have been measured at fair value.

The financial report complies with Australian Accounting Standards, which include Australian equivalents to International Financial Reporting Standards ("AIFRS"). Compliance with AIFRS ensures that the financial report, comprising the financial statements and notes thereto, complies with International Financial Reporting Standards ("IFRS").

The financial report covers the consolidated group of Wide Bay Australia Ltd and controlled entities, ("consolidated entity/economic entity") and Wide Bay Australia Ltd as an individual parent entity ("the company"). Wide Bay Australia is a for-profit listed public company, incorporated and domiciled in Australia.

a) PRINCIPLES OF CONSOLIDATION

A controlled entity is any entity Wide Bay Australia Ltd has the power to control the financial and operating policies of so as to obtain benefits from its activities.

All inter-company balances and transactions between entities in the economic entity, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistencies with those policies applied by the parent company.

Where controlled entities have entered or left the economic entity during the year, their operating results have been included/excluded from the date control was obtained or until the date control ceased.

Minority equity interests (non-controlling interests) in the equity and results of the entities that are controlled are shown as a separate item in the consolidated financial report.

b) INCOME TAX

The economic entity adopts the liability method of tax-effect accounting whereby the income tax expense is based on the profit from ordinary activities adjusted for any non-assessable or disallowed items.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the statement of comprehensive income except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the economic entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

Tax consolidation legislation

The company and all its wholly-owned Australian resident entities are part of a tax-consolidated group under Australian taxation law as of the financial year ended 30 June 2008. Wide Bay Australia Ltd is the head entity in the tax consolidation group, and as a consequence recognises current and deferred tax amounts relating to transactions, events and balances of the wholly-owned Australian controlled entities in this group as if those transactions, events and balances were its own, in addition to the current and deferred tax amounts arising in relation to its own transactions, events and balances. The tax consolidated group has not entered into a tax sharing agreement.

c) PROPERTY, PLANT & EQUIPMENT

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic,

but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the re-valued amount of the asset.

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in shareholders' equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the statement of comprehensive income.

Depreciation

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the economic entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation periods used for each class of depreciable assets are:

Buildings - 40 years

Plant and equipment - 4 to 6 years

Leasehold improvements - 4 to 6 years or the term of the lease, whichever is the lesser

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

d) LEASES

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, that are transferred to entities in the economic entity are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the economic entity will obtain ownership of the asset or over the term of the lease.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

e) FINANCIAL INSTRUMENTS

Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

The group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the group is recognised as a separate asset or liability.

The group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the statement of comprehensive income in the period in which they arise.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method, less any impairment losses.

Held-to-maturity investments

These investments have fixed maturities and it is the group's intention to hold these investments to maturity. Any held-to-maturity investments held by the group are stated at amortised cost using the effective interest rate method, less any impairment losses.

Available-for-sale financial assets

Available-for-sale financial assets include any financial assets not included in the above categories. Available-for-sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair value are taken directly to equity.

Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Share capital - Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At each reporting date, the group assess whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the statement of comprehensive income.

f) IMPAIRMENT OF ASSETS

At the end of each reporting period, the Board assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information, including dividends received from subsidiaries, associates or jointly controlled entities. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at revalued amount in accordance with another standard (for example, in accordance with the revaluation model in AASB 116: Property, Plant and Equipment). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for goodwill, intangible assets with indefinite lives and intangible assets not yet available for use.

g) INVESTMENTS IN ASSOCIATES

Investments in associate companies are recognised in the financial statements by applying the equity method of accounting where significant influence is exercised over an investee. Significant influence exists where the investor has the power to participate in the financial and operating policy decisions of the investees but does not have control or joint control over those policies.

The financial statements of the associate are used by the group to apply the equity method. The reporting dates of the associate and the group are identical and both use consistent accounting policies.

The investment in the associate is carried in the consolidated and chief entity statement of financial position at cost plus post-acquisition changes in the group's share of net assets of the associate, less any impairment in value. The consolidated and chief entity statement of comprehensive income reflects the group's share of the results of operations of the associate.

Where there has been a change recognised directly in the associate's equity, the group recognises its share of any changes and disclose this, when applicable, in the consolidated and chief entity statement of changes in equity.

h) GOODWILL

Goodwill acquired in a business combination is initially measured at its cost, being the excess of the cost of the business combination over the group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised at the date of the acquisition. Goodwill is subsequently

measured at its cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill is allocated to each of the group's cash-generating units, or groups of cash-generating units, expected to benefit from the synergies of the business combination. Cash-generating units or groups of cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently if events or changes in circumstances indicate that goodwill might be impaired.

i) INTANGIBLES

Goodwill and goodwill on consolidation are initially recorded at the amount by which the purchase price for a business or for an ownership interest in a controlled entity exceeds the fair value attributed to its net assets at date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisition of associates is included in investments in associates. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

i) EMPLOYEE BENEFITS

Provision is made for the economic entity's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

k) PROVISIONS

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

I) CASH AND CASH EQUIVALENTS

Cash and cash equivalents includes cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

m) GOODS AND SERVICES TAX

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

n) REVENUE

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the group and the revenue can be reliably measured.

Interest is recognised as it accrues (using the effective interest method, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument) to the net carrying amount of the financial asset.

Dividend revenue is recognised when the shareholder's right to receive the payment is established.

Fees and commissions are recognised as revenue or expenses on an accrual basis.

Premium Revenue - Mortgage Risk Management Pty Ltd

Premiums have been brought to account as income from the date of attachment of risk. Direct Premiums comprise amounts charged to the policy holder, excluding stamp duties collected on behalf of the statutory authorities. The earned portion of premiums received and receivable is recognised as revenue.

o) LOANS AND ADVANCES - DOUBTFUL DEBTS

During the 2011/2012 financial year insurance for a significant portion of loans was transferred from MRM to QBE. MRM will continue to insure the remaining portfolio not transferred, with new loans in excess of 80% LVR being insured with QBE going forward.

Loan impairments are recognised when objective evidence is available that a loss event has occurred and as a consequence it is not likely that all amounts owed will be received.

Specific provisions for doubtful debts are recognised for individual loans that are identified as impaired by undertaking an assessment of estimated future cashflows.

Collective provisions are determined by segmenting the portfolio into asset classes with similar credit risk characteristics. Each exposure within each segment is allocated a probability of default and a loss given default percentage to calculate an expected loss. Key elements determining the segmentation of an exposure include the product type, LVR, whether the exposure is covered by Lenders' Mortgage Insurance and the arrears position.

Where loan terms have been renegotiated (e.g. loans provided hardship relief), impairment provisioning

is determined on the basis of the arrears position as if the renegotiation had not taken place. Restructured loans are returned to performing status after meeting restructured terms for a minimum 6 month period.

p) ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS

There were no material changes as a result of adoption of new and revised Accounting Standards during the year.

a) NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2012, and have not been applied in preparing these consolidated financial statements. Those which may be relevant to the consolidated entity are set out below. The consolidated entity does not plan to adopt these standards early.

i) AASB 9 Financial Instruments (2010), AASB 9 Financial Instruments (2009)

AASB (9) 2009 introduces new requirements for the classification and measurement of financial assets. Under AASB 9 (2009), financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. AASB 9 (2010) introduces additions relating to financial liabilities. The IASB currently has an active project that may result in limited amendments to the classification and measurement requirements of AASB 9 and new requirements to address the impairment of financial assets and hedge accounting.

AASB 9 (2010 and 2009) are effective for annual periods beginning on or after 1 January 2015 with early adoption permitted.

The consolidated entity has not yet determined the potential impact of this standard.

ii) AASB 10 Consolidated Financial Statements, AASB 11 Joint Arrangements, AASB 12 Disclosure of Interests in Other Entities (2011)

AASB 10 introduces a single control model to determine whether an investee should be consolidated. As a result, the consolidated entity may need to change its consolidation conclusion in respect of its investees, which may lead to changes in the current accounting for these investees.

Under AASB 11, the structure of the joint arrangement, although still an important consideration, is no longer the main factor in determining the type of joint arrangement and therefore the subsequent accounting.

The consolidated entity's interest in a joint operation, which is an arrangement in which the parties have rights to the assets and obligations for the liabilities, will be accounted for on the basis of the consolidated entity's interest in those assets and liabilities.

The consolidated entity's interest in a joint venture, which is an arrangement in which the parties have rights to the net assets, will be equity accounted.

AASB 12 brings together into a single standard all the disclosure requirements about an entity's interests in subsidiaries, joint arrangements, associated and unconsolidated structured entities. The consolidated entity is currently assessing the disclosure requirements for interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities in comparison with the existing disclosures, AASB 12 requires the disclosure of information about the nature, risks and financial effects of these interests.

These standards are effective from annual periods beginning on or after 1 January 2013 with early adoption permitted.

The consolidated entity is not expecting a significant impact from these accounting standards.

iii) AASB 13 Fair Value Measurement (2011)

AASB 13 provides a single source of guidance on how fair value is measured, and replaces the fair value measurement guidance that is currently dispersed throughout Australian Accounting Standards. Subject to limited exceptions, AASB 13 is applied when fair value measurements of disclosures are required or permitted by other AASB's. AASB 13 is effective for annual periods beginning on or after 1 January 2013 with early adoption permitted.

This standard is expected to result in more detailed fair value disclosures, but is not expected to significantly impact the amounts recognised in the consolidated entity's financial statements.

iv) AASB 119 Employee Benefits

AASB 119 (2011) changes the definition of short-term and other long-term employee benefits to clarify the distinction between the two. For defined benefit plans, removal of the accounting policy choice for recognition of actuarial gains and losses is not expected to have any impact on the consolidated entity.

AASB 119 (2011) is effective for annual periods beginning on or after 1 January 2013 with early adoption permitted.

As the consolidated entity does not have any defined benefit plans the entity is not expecting a significant impact from this accounting standard.

r) PRIOR PERIOD ACCOUNTING ERROR

Subsequent to the 30 June 2012 balance date a review of the systems, procedures and policies adopted for loans managed under the National Consumer Credit Hardship and Account Management Obligations was conducted.

As a result of the review of reports and statistics relating to the 'hardships' loan portfolio, the Board of Directors, in conjunction with the actuarial advisors to MRM, determined that a provision for doubtful debts should have been set aside at 30 June 2012 to allow for potential future losses. As a result, a prior period error has been recognised in the financial accounts in accordance with the Accounting Standards. Refer to note 34 for detailed disclosures.

s) COMPARATIVE FIGURES

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

t) CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with AASB's requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstance. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Details on critical estimates and judgements in respect of impairment of receivables, impairment of investments, impairment of goodwill and provisions for doubtful debts are disclosed in Note 1 n), Note 11 and Note 15 respectively.

WIDE BAY AUSTRALIA LTD - ABN 40 087 652 060

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

| NOTE | - 2 |
|------|-----|
|------|-----|

| INTEREST REVENUE AND INTEREST EXPENSE The following tables show the average balance for each of the major categories of interest bearing assets and liabilities, the amount of interest revenue or expense and the average interest. Month end averages are used as they are representative of the entity's operations during the period. | est | Average Balance \$ | Interest \$ | Average Interest Rate % |
|--|-----------------------|--|---|-------------------------------|
| INTEREST REVENUE 2013 | | | | |
| Deposits with other financial institutions Investment securities Loans and advances Other | | 51,640,976 210,268,460 2,253,711,149 23,333,483 | 1,919,084 7,929,254 143,708,173 726,211 | 3.72 3.77 6.38 3.11 |
| | | 2,538,954,068 | 154,282,722 | 6.08 |
| BORROWING COSTS 2013 | | | | |
| Deposits from other financial institutions Customer deposits and NCD's Subordinated notes | | 680,509,989 1,687,150,109 28,000,000 | 30,965,493 69,378,509 3,004,498 | 4.55 4.11 10.73 |
| | | 2,395,660,098 | 103,348,500 | 4.31 |
| NET INTEREST REVENUE 2013 | | | 50,934,222 | |
| INTEREST REVENUE 2012 | | | | |
| Deposits with other financial institutions Investment securities Loans and advances Other | | 52,895,679 220,843,315 2,286,801,182 20,490,026 | 2,530,244 10,759,960 167,412,604 900,320 | 4.78 4.87 7.32 4.39 |
| | | 2,581,030,202 | 181,603,128 | 7.04 |
| BORROWING COSTS 2012 | | | | |
| Deposits from other financial institutions Customer deposits and NCD's Subordinated notes | | 836,898,611 1,556,114,735 31,333,333 | 48,130,359 77,026,236 3,631,722 | 5.75 4.95 11.59 |
| | | 2,424,346,679 | 128,788,317 | 5.31 |
| NET INTEREST REVENUE 2012 | | | 52,814,811 | |
| | CONSO | LIDATED | CHIEF E | NITITY |
| | \$ | \$ | \$ | \$ |
| NOTE 2 | 2013 | 2012 | 2013 | 2012 |
| NOTE 3 | | | | |
| PROFIT BEFORE INCOME TAX Profit before income tax includes the following revenues and expenses whose disclosure is relevant in explaining the financial performance of the consolidated group. | | | | |
| Profit relating to mortgage insurance activities (also refer Note 1. n) Premium revenue | 799,854 | 2,344,478 | - | - |
| Included in the profit before income tax are the following revenue items: | ŕ | . , . | | |
| Other revenue Dividends Controlled entities Other corporations Fees and commissions | - 217 8,210,866 | - 140 11,749,502 | - 217 8,210,866 | 600,000 140 11,749,502 |

| Revaluation of investment securities to fair value Other revenue | 286,750 2,144,472 | (52,269) 2,037,426 | - 914,730 | - 1,638,061 |
|---|--------------------------|--------------------------|--------------------------|------------------------|
| | 11,442,159 | 16,079,277 | 9,125,813 | 13,987,703 |
| Fees and commissions for the 2012 financial year included a one-off credit of \$3.500m arising from the transfer of \$957m loans from MRM to QBE Lenders' Mortgage Insurance Limited, and the subsequent release of unearned income from MRM to the chief entity. | | | | |
| The profit before income tax is arrived at after charging the following items: | | | | |
| Other expenses | | | | |
| Fees and commissions Provisions for employee entitlements | 10,111,929 147,769 | 8,812,111 288,407 | 10,111,929 147,769 | 8,812,113 288,407 |
| Impairment of investment - MRM Pty Ltd (refer | 147,709 | 200,407 | 147,709 | 200,407 |
| Note 11) | - | - | 6,420,000 | - |
| Impairment of investment - Financial Technology Securities Pty Ltd (refer Note 11) | 7,377,261 | - | 7,377,261 | _ |
| General and administration expenses | 8,681,667 | 9,007,796 | 8,128,534 | 8,360,803 |
| Underwriting expenses | 8,714,316 35,032,942 | 4,698,962 | 32,185,493 | - 17,461,323 |
| | 33,032,942 | 22,807,276 | 32,165,493 | 17,401,323 |
| Superannuation contributions paid | 1,206,603 | 1,211,584 | 1,206,603 | 1,211,584 |
| NOTE 4 | | | | |
| INCOME TAX | | | | |
| Major components of tax expense for the year are: | | | | |
| Current income tax Deferred income tax | 6,614,988 (5,768,795) | 8,755,557 (1,223,263) | 8,659,564 (5,736,637) | 8,601,415 (702,512) |
| Income tax reported in income statement | 846,193 | 7,532,294 | 2,922,927 | 7,898,903 |
| The prima facie tax on profit before income tax differs from the income tax provided as follows: | | | | |
| Prima facie tax on profit before income tax at 30% (2012 - 30%) | 1,118,355 | 7,540,647 | 939,788 | 8,049,570 |
| Tax effect of permanent differences | | | | |
| Depreciation of buildings | 55,646 | 93,051 | 55,646 | 93,051 |
| Franked dividends Other items - net | (78,827) (248,981) | (181,945) 80,541 | (78,827) 80,320 | (181,945) 118,227 |
| Intra-group dividend (MRM) | - | - | - | (180,000) |
| MRM impairment | | | 1,926,000 | |
| Income tax expense attributable to profit from ordinary activities | 846,193 | 7,532,294 | 2,922,927 | 7,898,903 |
| NOTE 5 | | | | |
| DIVIDENDS PAID | | | | |
| Dividends paid during the year Interim for current year Fully franked dividend on ordinary shares | 4,711,018 | 10,605,465 | 4,711,018 | 10,605,465 |
| Final for previous year Fully franked dividend on ordinary shares | 9,034,832 | 8,065,241 | 9,034,832 | 8,065,241 |
| | 13,745,850 | 18,670,706 | 13,745,850 | 18,670,706 |
| | | | | |

In accordance with Accounting Standards, dividends are only provided for as declared or paid. Subsequent to the reporting date, the Board declared a dividend of 4 cents per ordinary share (\$1.450 million), for the six months to 30 June 2013, payable on 04 October 2013.

The final dividend for the six months to 30 June 2012 (\$9.035 million) was paid on 25 September 2012, and was disclosed in the 2011/12 financial accounts in accordance with Accounting Standards.

The tax rate at which the dividends have been

franked is 30% (2012 - 30%).

The amount of franking credits available for the subsequent financial year are:

| · · · · · · · · · · · · · · · · · · · | | | | |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| Balance as at the end of the financial year | 14,543,802 | 12,415,447 | 14,543,802 | 12,415,447 |
| Credits that will arise from the payment of income tax payable per the financial statements | (313,659) | 978,176 | (313,659) | 978,176 |
| Debits that will arise from the payment of the proposed dividend | (621,233) | (3,872,071) | (621,233) | (3,872,071) |
| | 13,608,910 | 9,521,552 | 13,608,910 | 9,521,552 |
| Dividends - cents per share | | | | |
| Dividend proposed Fully franked dividend on ordinary shares | 4.0 | 25.0 | 4.0 | 25.0 |
| Interim dividend paid during the year Fully franked dividend on ordinary shares | 13.0 | 22.5 | 13.0 | 22.5 |
| Final dividend paid for the previous year Fully franked dividend on ordinary shares | 25.0 | 30.0 | 25.0 | 30.0 |
| NOTE 6 | | | | |
| CASH AND CASH EQUIVALENTS | | | | |
| Cash on hand and at banks Deposits on call | 13,052,419 61,940,750 | 15,388,103 60,654,000 | 13,039,258 51,500,000 | 15,378,677 49,500,000 |
| | 74,993,169 | 76,042,103 | 64,539,258 | 64,878,677 |
| NOTE 7 | | | | |
| DUE FROM OTHER FINANCIAL INSTITUTIONS | | | | |
| | | | | |
| Bank term deposits Deposits with SSP's | - 12,541,831 | 50,000 11,274,464 | - 12,541,831 | 50,000 11,274,464 |
| Subordinated loans | 124,585 12,666,416 | 124,585 11,449,049 | 124,585 12,666,416 | 124,585 11,449,049 |
| | 12,000,410 | 11,443,043 | 12,000,410 | 11,449,049 |
| Maturity analysis Up to 3 months | _ | _ | _ | _ |
| From 3 to 12 months | - | 50,000 | - | 50,000 |
| From 1 to 5 years No maturity specified | - 12,666,416 | - 11,399,049 | - 12,666,416 | - 11,399,049 |
| To matany opening | 12,666,416 | 11,449,049 | 12,666,416 | 11,449,049 |
| NOTE 8 | | | | |
| ACCRUED RECEIVABLES | | | | |
| Interest receivable | 3,127,259 | 3,149,983 | 3,127,259 | 3,149,983 |
| Securitisation receivables Other | 2,259,260 2,158,390 | 3,215,272 961,108 | 2,259,260 2,082,729 | 3,215,272 815,371 |
| Curio | 7,544,909 | 7,326,363 | 7,469,248 | 7,180,626 |
| | | | | |

NOTE 9

FINANCIAL ASSETS

| Financial assets held to maturity | | | | |
|--|---------------|---------------|---------------|---------------|
| Bills of exchange and promissory notes | 27,768,320 | 31,545,902 | 27,768,320 | 31,545,902 |
| Certificates of deposit | 147,056,182 | 151,558,736 | 147,056,182 | 151,558,736 |
| | | | | |
| Financial assets available for sale | | | | |
| RMBS Investments | 7,036,136 | 19,137,580 | 7,036,136 | 19,137,580 |
| | .,, | , , | .,, | ,, |
| Financial assets at fair value through profit & loss | | | | |
| designated on initial recognition | | | | |
| Investments in Floating Rate Notes | 6,962,448 | 9,853,679 | | |
| investments in Floating Rate Notes | 0,902,440 | 9,000,079 | - | - |
| Figure 1 and 1 and 1 and 1 and 1 and 1 | | | | |
| Financial assets at amortised cost | 70.000.450 | 77 004 000 | 70 000 150 | 77 004 000 |
| Notes - Securitisation program & other | 79,990,150 | 77,031,888 | 79,990,150 | 77,031,888 |
| | 268,813,236 | 289,127,785 | 261,850,788 | 279,274,106 |
| Maturity analysis | | | | |
| Up to 3 months | 158,678,832 | 149,390,876 | 157,678,832 | 146,995,574 |
| From 3 to 12 months | 24,181,806 | 55,246,645 | 24,181,806 | 55,246,645 |
| From 1 to 5 years | 5,962,448 | 7,458,377 | - | - |
| Later than 5 years | 79,990,150 | 77,031,887 | 79,990,150 | 77,031,887 |
| • | 268,813,236 | 289,127,785 | 261,850,788 | 279,274,106 |
| | , , | , , | - ,, | -, , |
| | | | | |
| NOTE 10 | | | | |
| NOTE 10 | | | | |
| LOANS AND ADVANCES | | | | |
| LOANS AND ADVANCES | | | | |
| Town Issue | 4 000 000 000 | 4 740 004 040 | 4 000 000 000 | 4 740 004 040 |
| Term loans | 1,802,308,293 | 1,712,604,346 | 1,802,308,293 | 1,712,604,346 |
| Loans to controlled entities | - | | (1,794,761) | 2,145,228 |
| Continuing credit loans | 429,006,598 | 517,722,801 | 429,006,598 | 517,722,801 |
| Leases receivable | 542 | 3,975 | - | - |
| | 2,231,315,433 | 2,230,331,122 | 2,229,520,130 | 2,232,472,375 |
| Provision for impairment | (2,175,797) | (883,492) | (2,175,797) | (879,641) |
| Total loans | 2,229,139,636 | 2,229,447,630 | 2,227,344,333 | 2,231,592,734 |
| | | | | |
| Provision for impairment | | | | |
| Specific provision | | | | |
| Opening balance | (883,492) | (587,518) | (879,641) | (498,530) |
| Bad and doubtful debts provided for during the | (,, | (,, | (0.0,0) | (100,000) |
| year | (1,292,305) | (295,974) | (1,296,156) | (381,111) |
| Total provision for impairment | (2,175,797) | (883,492) | (2,175,797) | (879,641) |
| Total provision for impairment | (2,173,737) | (000,402) | (2,173,737) | (073,041) |
| Charge to profit and lose for had and doubtful debte | | | | |
| Charge to profit and loss for bad and doubtful debts | | | | |
| comprises: | (4,000,005) | (005.074) | (4.000.450) | (004.444) |
| Specific provision | (1,292,305) | (295,974) | (1,296,156) | (381,111) |
| Bad debts recognised directly | (1,072,820) | (64,482) | (1,049,873) | (49,461) |
| | (2,365,125) | (360,456) | (2,346,029) | (430,572) |
| | | | | |
| Maturity analysis | | | | |
| Up to 3 months | 5,011,616 | 3,392,811 | 5,011,616 | 3,388,716 |
| From 3 to 12 months | 4,924,427 | 13,270,260 | 4,924,427 | 13,231,057 |
| From 1 to 5 years | 23,877,213 | 21,634,486 | 23,877,213 | 21,602,109 |
| Later than 5 years | 2,195,326,380 | 2,191,150,073 | 2,193,531,077 | 2,193,370,852 |
| , | 2,229,139,636 | 2,229,447,630 | 2,227,344,333 | 2,231,592,734 |
| | _,,, | _,, , , | _,, | _,,, |
| | | | | |

The economic entity has entered into securitisation transactions on residential mortgage loans that do not qualify for derecognition. The special purpose entity established for the securitisation is considered to be controlled in accordance with Australian Accounting Standards & Australian Accounting Interpretations. The economic entity is entitled to any residual income of the securitisation program after all payments due to investors and costs of the program have been met, to this extent the economic entity retains credit and liquidity risk.

The impact on the consolidated and chief entity is an increase in liabilities - securitised loans - of \$701.603 million (30 June 2012 - \$798.597 million).

Concentration of risk

The loan portfolio of the society does not include any loan which represents 10% or more of capital.

| | | | | CONSOLI | | CHIEF EI | NIIII |
|--|-------------------|---------------|------------|--|---------------------------|----------------------------|------------------------------------|
| | | | | \$ | \$ | \$ | \$ |
| | | | | 2013 | 2012 | 2013 | 2012 |
| NOTE 11 | | | | | | | |
| OTHER INVESTMENTS | 8 | | | | | | |
| Unlisted shares - at direction Controlled entities - at convestment in associate | | ion | | 665,631 - - | 665,631 - 7,489,801 | 665,511 14,001,164 - | 665,511 20,421,164 7,489,801 |
| | | | | 665,631 | 8,155,432 | 14,666,675 | 28,576,476 |
| Investment in controlled | entities con | nprises: | | | | | |
| Name | Country of incor- | JUN 13 J % | UN 12 % | Contribution to cor operating profit af | | nvestment carrying | g value |
| Chief entity | poration | | | | | | |
| Wide Bay Australia Ltd | Australia | | | 6,479,699 | 17,707,996 | | |
| Controlled entities | | | | | | | |
| Mortgage Risk Management Pty Ltd Wide Bay Australia | Australia | 100 | 100 | (4,845,713) | (956,197) | 14,000,000 | 20,420,000 |
| Mini Lease Pty Ltd MPBS Insurance | Australia | 51 | 51 | 446,668 | 25,770 | 1,041 | 1,041 |
| Pty Ltd MPBS Holdings | Australia | 100 | 100 | - | - | 2 | 2 |
| Pty Ltd F.I. Software Solutions | Australia | 100 | 100 | 221,851 | 175,870 | 1 | 1 |
| Pty Ltd | Australia | 100 | 100 | (4,177,194) | - (754,557) | 120 14,001,164 | 120 20,421,164 |
| | | | | (4,177,194) | (754,557) | 14,001,104 | 20,421,104 |
| Investment in associat | e comprise | es: | | | | | |
| Financial Technology Securities Pty Ltd | Australia | 25 | 25 | 150,000 | 625,000 | - | 7,489,801 |
| | | | | 0.450.50- | 1= ==0 10= | 1100110: | 07.040.00 |

2,452,505

17,578,439

14,001,164

27,910,965

CONSOLIDATED

CHIEF ENTITY

The carrying amounts of unlisted shares were reassessed by the directors as at 30 June 2013 with the reassessments being based on the projections of the current market values of the shares.

Controlled entities

Mortgage Risk Management Pty Ltd (MRM)

MRM is a wholly owned subsidiary of Wide Bay Australia Ltd and is a registered lenders' mortgage insurance provider. The company acts solely for the purpose of insuring the company's residential mortgages and has received APRA approval.

The operations of MRM are subject to and under the supervision of APRA in respect of compliance and capital requirements.

MRM meets APRA's acceptable LMI test and all residential mortgage loans insured with the company qualify for a concessional risk-weight for capital adequacy purposes.

During the prior financial year the insurance for a significant portion of loans was transferred from MRM to QBE at a cost of \$6.1m which is being written off over 5 years. MRM will continue to insure the remaining portfolio not

transferred, with new loans in excess of 80% LVR being insured with QBE going forward.

The directors, acting on advice from the reviewing actuary, significantly increased the provisions in MRM in the second half of 2012/2013. The increase arose from a re-examination and revised modelling of the insured loan book.

The directors resolved that the additional provisions and resulting losses in MRM are evidence of impairment of the investment in the entity. Impairment losses of \$6.420m have been recognised in the chief entity, reducing the value of the investment from \$20.420m to \$14.000m.

The valuation of the investment on the balance sheet of the chief entity has been derived by estimating the net present value of the future cash flows, and by evaluating the net assets of the controlled entity.

The recoverable amounts in considered by the directors to be value-in use, and it is the intention of the board for the subsidiary to continue trading. There is unlikely to be a market for sale of the subsidiary.

Wide Bay Mini Lease Pty Ltd

The company controls a 51% share in Wide Bay Australia Mini Lease Pty Ltd. This company provides leasing and rental finance for businesses to acquire plant and equipment. The directors have resolved not to issue new leasing and rental contracts and to wind the business down as existing contracts are paid out.

MPBS Holdings Pty Ltd

MPBS Holdings Pty Ltd is a wholly owned subsidiary which holds the property at 73 Victoria Street Mackay.

MPBS Insurance Pty Ltd

MPBS Insurance Pty Ltd is a wholly owned subsidiary which is no longer actively trading.

F.I. Software Solutions Pty Ltd

F.I. Software Solutions Pty Ltd is a wholly owned subsidiary which is no longer actively trading.

Widcap Securities Pty Ltd

Widcap Securities Pty Ltd is a wholly owned subsidiary which acts as the manager and custodian for Wide Bay's public RMBS and Warehouse Securitisation programs.

Investment accounted for using the equity method

On 29 July 2005, Wide Bay Australia Ltd acquired a 25% interest in Financial Technology Securities Pty Ltd.

Financial Technology has operated since 1993 as financial planners using a plan that utilises investor equity for wealth creation with Wide Bay Australia being one of their preferred lenders and Navigator their investment platform during that period. The company operates primarily in South East Queensland and New South Wales, with a large clientele developed over the years.

Financial Technology Securities Pty Ltd is not listed on any public exchange and therefore there is no published quotation price for the fair value of this investment. The reporting date of the associate is the same as Wide Bay Australia Ltd.

The directors are aware of significant challenges in the financial planning industry and external pressures on Financial Technology Securities Pty Ltd.

The directors resolved a provision for impairment for the full value of the investment be made as the recoverable amount was determined to be nil. The impairment was based on the view that there is significant uncertainty

about dividend income to be derived. Therefore, it was determined that value-in-use was nil. As there is no discernable market for the investment, it was also determined that fair value less costs to sell was nil. In addition, the dividends derived from the investment have been in decline.

The carrying value of the investment, accounted for using the equity method, has been reduced from \$7.377m to nil.

The following table illustrates summarised information of the investment in Financial Technology Securities Pty Ltd:

| Ç, | \$ JUN 13 | \$ JUN 12 |
|--|---|---|
| Share of associate's balance sheet: | | |
| Current Assets Non-current assets Current Liabilities Non-current liabilities Net Assets | 842,983 678,899 (552,169) (151,136) 818,577 | 949,251 660,444 (490,466) (189,512) 929,717 |
| Share of associate's revenue and profit: | | |
| Revenue | 2,559,273 | 2,913,547 |
| Profit before income tax Adjustment of accrual Income tax Profit after income tax | 187,778 31,963 (69,741) 150,000 | 843,169 26,884 (245,053) 625,000 |
| Tonk and moonle tax | 130,000 | 020,000 |

We note that the above figures were based on the unaudited accounts of Financial Technology Securities Pty Ltd.

| | CONSOLID | ATED | CHIEF EN | TITY |
|---|---|--|---|---|
| | \$ 2013 | \$ 2012 | \$ 2013 | \$ 2012 |
| NOTE 12 | 2010 | 2012 | 2010 | 2012 |
| | | | | |
| PROPERTY, PLANT AND EQUIPMENT | | | | |
| Freehold land and buildings At independent valuation - July 2012 Provision for depreciation Land and buildings 73 Victoria St Mackay At independent valuation - July 2012 | 9,680,000 178,550 3,500,000 | 9,680,000 - 3,500,000 | 9,680,000 178,550 - | 9,680,000 - - |
| Provision for depreciation | 61,250 12,940,200 | 13,180,000 | 9,501,450 | 9,680,000 |
| Movement in carrying amount Carrying amount at beginning of year Additions Revaluation decrement (net) Depreciation | 13,180,000 - - - 239,800 | 15,882,209 - 2,378,678 323,531 | 9,680,000 - - 178,550 | 12,149,150 - 2,216,225 252,925 |
| Carrying amount at end of year | 12,940,200 | 13,180,000 | 9,501,450 | 9,680,000 |
| Plant and equipment At cost Provision for depreciation | 27,122,653 23,105,248 4,017,405 | 26,012,559 22,022,809 3,989,750 | 27,122,653 23,105,248 4,017,405 | 26,012,559 22,022,809 3,989,750 |
| Movement in carrying amount Carrying amount at beginning of year Additions Depreciation Carrying amount at end of year | 3,989,750 1,320,254 1,292,599 4,017,405 | 3,889,862 1,492,625 1,392,737 3,989,750 | 3,989,750 1,320,254 1,292,599 4,017,405 | 3,889,862 1,492,625 1,392,737 3,989,750 |
| | 16,957,605 | 17,169,750 | 13,518,855 | 13,669,750 |
| All land and buildings were revalued as at July 2012 by certified practising valuers Michael Everingham and Jim Webster of Propell National Valuers QLD. The valuations were assessed to fair market values. The society's policy is to revalue freehold land and buildings every three years. | | | | |
| NOTE 13 | | | | |
| INCOME TAX ASSETS | | | | |
| Income tax receivable | 313,659 | - | 313,659 | <u>-</u> |
| Deferred income tax assets are attributable to: | | | | |
| Employee leave provisions Other provisions Property, plant & equipment Unrealised losses on investments Other project acquisition costs Premium on loans purchased (First Mac) Subordinated notes prepaid expenses Share issue costs Other items | 769,500 3,981,343 641,842 2,159,224 104,612 107,103 38,801 64,897 211,528 8,078,850 | 869,400 891,538 647,179 320,254 - - - 97,346 69,662 2,895,379 | 769,500 3,980,188 632,970 1,886,449 104,612 107,103 38,801 64,897 100,058 7,684,578 | 869,400 263,892 638,307 - - - - - 97,346 58,191 1,927,136 |
| In respect of each temporary difference the adjustment was charged to income, except for share issue costs which were credited to equity. | | | | |
| NOTE 14 | | | | |
| OTHER ASSETS | | | | |
| Prepayments | 11,150,761 | 13,648,264 | 10,658,833 | 13,013,978 |
| | 11,150,761 | 13,648,264 | 10,658,833 | 13,013,978 |

NOTE 15

GOODWILL ON CONSOLIDATION

Pursuant to a bidder's statement lodged with the Australian Securities & Investments Commission on 15 November 2007, the company issued an off-market takeover offer for 100% of the ordinary shares in Mackay Permanent Building Society Ltd (MPBS).

On 11 January 2008 the company announced the fulfilment of conditions pertaining to the off-market takeover offer set out in the bidder's statement and gave notice that the offer was unconditional effective 10 January 2008.

In accordance with APRA's approval for the transfer of business the financial and accounting records of the entities were merged on 01 June 2008

The financial accounting for this business combination was prepared in accordance with Australian Accounting Standards and as set out in note 1h), and recognises the acquisition date as 10 January 2008.

| | CONSOLIDATED | | CHIEF ENTITY | |
|----------|--------------|------------|--------------|------------|
| | \$ | \$ | \$ | \$ |
| | 2013 | 2012 | 2013 | 2012 |
| Goodwill | 42,057,110 | 42,057,110 | 43,316,012 | 43,316,012 |
| | 42,057,110 | 42,057,110 | 43,316,012 | 43,316,012 |

Impairment testing

The cash-generating unit selected for impairment testing of goodwill was the Wide Bay Australia Ltd chief entity, as it is impractical to identify a separate MPBS cash generating unit within the chief and consolidated entities.

The goodwill disclosed in the Statement of Financial Position at 30 June 2013 was supported by the impairment testing and no impairment adjustment was required.

Impairment testing of goodwill was carried out by comparing the net present value of cash flows from the cash-generating unit to the carrying value of the goodwill in the balance sheet. The cash flows were based on projections of future earnings before taxation, depreciation and amortisation, minus forecast capital expenditure.

The cash flows have been projected over a period of five years. The terminal value of the business beyond year five has been determined using a constant growth perpetuity.

The key assumptions used in carrying out the impairment testing were as follows:

- i) the budgeted trading result for the financial year ending 30 June 2014 represents the cash-generating potential of the chief entity based on the forecasts approved by the Board of Directors;
- ii) the estimated growth in the cash-generating unit cash flows over years one to five (beyond 30 June 2014) was 2.5% (2012: 3.0%);
- iii) the terminal growth rate (beyond five years) was 2.5% (2012: 3.0%); and
- iv) the post-tax discount rate used in the impairment testing was 9.8% (2012: 10.39%) which represents the Cost of Equity to the consolidated group at 30 June 2013. The equivalent pre-tax rate was 14.0% (2012: 14.84%).

The trigger points at which the carrying value of cash-generating unit would exceed its recoverable amount, while holding all other variables constant, are as follows:

- i) terminal growth rate 1.0% (2012: 2.1%); and
- ii) discount rate 11.2% (2012: 11.2%).

NOTE 16

DEPOSITS AND SHORT TERM BORROWINGS

| Call deposits | 447,756,403 | 424,328,957 | 452,889,463 | 427,172,088 |
|------------------------------------|---------------|---------------|---------------|---------------|
| Term deposits | 1,171,830,698 | 1,145,325,756 | 1,171,830,698 | 1,145,325,756 |
| Negotiable certificates of deposit | 87,795,079 | 55,975,134 | 87,795,079 | 55,975,134 |
| | 1,707,382,180 | 1,625,629,847 | 1,712,515,240 | 1,628,472,978 |
| | | | | |
| Maturity analysis | | | | |
| On call | 511,803,029 | 480,468,854 | 516,936,089 | 483,311,985 |
| Up to 3 months | 795,270,089 | 794,133,219 | 795,270,089 | 794,133,219 |
| From 3 to 12 months | 347,713,202 | 255,931,533 | 347,713,202 | 255,931,533 |
| From 1 to 5 years | 52,595,860 | 95,096,241 | 52,595,860 | 95,096,241 |
| Later than 5 years | | - | - | - |
| | 1,707,382,180 | 1,625,629,847 | 1,712,515,240 | 1,628,472,978 |

The society's deposit portfolio does not include any deposit which represents 10% or more of total liabilities

PAYABLES AND OTHER LIABILITIES

| Trade creditors | 5,534,054 | 4,073,279 | 5,534,054 | 4,073,279 |
|--|------------|------------|------------|------------|
| Accrued interest payable | 19,513,868 | 22,872,501 | 19,513,868 | 22,872,501 |
| Other creditors | 8,802,662 | 8,491,250 | 6,290,776 | 7,489,817 |
| | 33,850,584 | 35,437,030 | 31,338,698 | 34,435,597 |
| | | | | |
| Maturity analysis | 05.000.004 | 05 505 400 | 00.454.405 | |
| Up to 3 months | 25,663,291 | 25,597,180 | 23,151,405 | 24,595,747 |
| From 3 to 12 months | 7,406,164 | 8,068,593 | 7,406,164 | 8,068,593 |
| From 1 to 5 years Later than 5 years | 781,129 | 1,771,257 | 781,129 | 1,771,257 |
| Later triair 5 years | 33,850,584 | 35,437,030 | 31,338,698 | 34,435,597 |
| | | | | |
| NOTE 18 | | | | |
| INCOME TAX LIABILITIES | | | | |
| Provision for taxation | <u> </u> | 978,176 | - | 978,176 |
| Deferred income tax liabilities are attributable to: | | | | |
| Asset revaluation reserve | 1,958,045 | 1,958,044 | 1,464,977 | 1,464,977 |
| Prepayments | 212,239 | 352,587 | 212,239 | 352,587 |
| Equity accounting revenue | - | 360,491 | - | 360,491 |
| Accrued interest | 34,035 | 68,070 | 34,035 | 68,070 |
| MPBS acquisition adjustments | 110,633 | 147,510 | 110,633 | 147,510 |
| Visa debit card costs | 38,727 | 51,636 | 38,727 | 51,636 |
| Special reserve | 79,528 | 54,611 | 79,528 | 54,611 |
| | 2,433,207 | 2,992,949 | 1,940,139 | 2,499,882 |
| | 2,433,207 | 3,971,125 | 1,940,139 | 3,478,058 |

In respect of each temporary difference the adjustment was charged to income, except for the revaluations of the RMBS investments which were charged to the 'available for sale' reserve in equity, and the revaluations of land and buildings which were charged to the asset revaluation reserve in equity.

| NOTE 19 | | | | |
|---|-----------|-----------|-----------|-----------|
| PROVISIONS | | | | |
| Employee entitlements | | | | |
| Balance at beginning of year Annual leave and long service leave provided | 2,898,000 | 2,609,593 | 2,898,000 | 2,609,593 |
| for during the year Annual leave and long service leave payments | 147,769 | 288,407 | 147,769 | 288,407 |
| made during the year | 480,769 | - | 480,769 | _ |
| Balance at end of year | 2,565,000 | 2,898,000 | 2,565,000 | 2,898,000 |
| Maturity Analysis | | | | |
| Current provision | 2,093,259 | 2,538,483 | 2,093,259 | 2,538,483 |
| Non-current provision | 471,741 | 359,517 | 471,741 | 359,517 |
| | 2,565,000 | 2,898,000 | 2,565,000 | 2,898,000 |
| Unearned direct premiums and outstanding claims | | | | |
| Balance at beginning of year | 5,521,569 | 7,624,498 | - | - |
| Transfers to the provision during the year | 4,574,588 | 2,134,060 | - | - |
| Payments from the provision during the year | 555,066 | 4,236,989 | - | - |
| Balance at end of year | 9,541,091 | 5,521,569 | - | - |

Premium revenues are earned over 10 years in accordance with actuarial advice based on historical claim patterns. The unearned portion is recognised as unearned premium liability.

The outstanding claims liability is based on independent actuarial advice and estimates of claims incurred but not settled at balance date. The estimation is based on statistical analyses of historical experience.

| Julier provisions | Other | provisions |
|-------------------|-------|------------|
|-------------------|-------|------------|

Total provisions

| I | 83,896 | 102,968 | 83,896 | 102,968 |
|---|------------|-----------|-----------|-----------|
| | | | | |
| ſ | 12,189,987 | 8,522,537 | 2,648,896 | 3,000,968 |

NOTE 20

SUBORDINATED CAPITAL NOTES

| Inscribed debenture stock | 28,000,000 | 28,000,000 | 28,000,000 | 28,000,000 |
|---|------------|-------------|------------|-------------|
| Maturity analysis | _ | | | |
| Up to 3 months | 28,000,000 | 28,000,000 | 28,000,000 | 28,000,000 |
| | | | | |
| | Shares | \$ | Shares | \$ |
| | JUN 13 | JUN 13 | JUN 12 | JUN 12 |
| NOTE 21 | No. | | No. | |
| CONTRIBUTED EQUITY | | | | |
| Fully paid ordinary shares | | | | |
| All ordinary shares have equal voting, dividend and capital repayment rights. | | | | |
| Balance at beginning of year | 36,139,327 | 161,810,414 | 35,348,920 | 156,383,983 |
| Issued during the year | | | | |
| Staff Share Plan | 99,273 | 566,849 | 120,510 | 829,109 |
| Dividend Reinvestment Plan | | - | 669,897 | 4,597,322 |
| Balance at end of year | 36,238,600 | 162,377,263 | 36,139,327 | 161,810,414 |

Effective 01 July 1998, the Company Law Review Act abolished the concept of par value shares and the concept of authorised capital. Accordingly, the company does not have authorised capital or par value in respect of its issued shares.

Staff Share Plan

19 December 2012 - 99,273 ordinary shares were issued.

Shares issued pursuant to the society's staff share plan were at a price of 90% of the weighted average price of the society's shares traded on the Australian Securities Exchange for the 10 days prior to the issue of the invitation to subscribe for the shares.

The members of the society approved a staff share plan in 1992 enabling the staff to participate to a maximum of 10% of the shares of the society. The share plan is available to all employees under the terms and conditions as decided from time to time by the Directors, but in particular, limits the maximum loan to each participating employee to 40% of their gross annual income. The plan requires employees to provide a deposit of 10% with the balance able to be repaid over a period of 5 years at no interest.

The total number of shares issued to employees since the inception of the staff share plan was

The total number of shares issued to employees during the financial year was

The total market value at date of issue, 19 December 2012 (09 December 2011) was The total amount paid or payable for the shares at that date was

Dividend Reinvestment Plan (DRP)
The DRP has been suspended by the board
of directors during the 2012/2013 financial year.

04 October 2011 - 375,449 ordinary shares were issued.

30 March 2012 - 294,448 ordinary shares were issued.

Shares issued under the plan rank equally in every respect with existing fully paid permanent ordinary shares and participate in all cash dividends declared after the date of issue. The shares issued under the DRP on 04 October 2011 and 30 March 2012 were issued at a discount of 5% on the weighted sale price of the company's shares sold during the five trading days immediately following the Record Date.

| CONSOLIDATED | | | CHIEF ENTITY | | | |
|--------------|-----------|-----------|--------------|-----------|--|--|
| | JUN 13 | JUN 12 | JUN 13 | JUN 12 | | |
| | 2,563,728 | 2,464,455 | 2,563,728 | 2,464,455 | | |
| | 99,273 | 120,510 | 99,273 | 120,510 | | |
| | \$ | \$ | \$ | \$ | | |
| | 585,711 | 897,800 | 585,711 | 897,800 | | |
| | 566,849 | 829.109 | 566,849 | 829,109 | | |

| | CONSOLID | OATED | CHIEF EN | ITITY |
|---|------------------------|-------------------------|-------------------------|-------------------------|
| | \$ JUN 13 | \$ JUN 12 | \$ JUN 13 | \$ JUN 12 |
| NOTE 22 | | | | |
| RESERVES | | | | |
| Movements in reserves | | | | |
| Available for Sale Reserve Balance at beginning of year | 127,425 | 166,714 | 127,425 | 166,714 |
| Increase due to revaluation of RMBS investments | | • | | • |
| to mark-to-market Deferred tax liability adjustment on revaluation | 83,059 | (56,127) | 83,059 | (56,127) |
| of RMBS investments Balance at end of year | (24,918) 185,566 | 16,838 127,425 | (24,918) 185,566 | 16,838 127,425 |
| The balance of this reserve represents the excess of the mark-to-market valuation over | | | | |
| the original cost of the RMBS investments | | | | |
| Asset revaluation reserve Balance at beginning of year | 3,418,279 | 4,969,636 | 3,418,279 | 4,969,636 |
| Increase/(decrease) due to revaluation increment on land and buildings | -, | (2,216,225) | _ | (2,216,225) |
| Deferred tax liability adjustment on revaluation | • | , | - | |
| increment on land and buildings Decrease due to transfer to retained profits of | - | 664,868 | - | 664,868 |
| revaluation of assets since sold Balance at end of year | 3,418,279 | 3,418,279 | 3,418,279 | 3,418,279 |
| The balance of this reserve represents the excess of the independent valuation over the | | | | |
| original cost of the land and buildings. | | | | |
| Statutory reserve - Building Societies Fund Act 1993 Balance at end of year | 2,676,071 | 2,676,071 | 2,676,071 | 2,676,071 |
| This is a statutory reserve created on a distribution | 2,070,071 | 2,070,071 | 2,070,071 | 2,070,071 |
| from the Queensland Building Society Fund. | | | | |
| General reserve Balance at end of year _ | 5,833,939 | 5,833,939 | 5,833,939 | 5,833,939 |
| A special reserve was established upon the society issuing fixed share capital in 1992. The special reserve | | | | _ |
| represented accumulated members profits at that date and was transferred to the general reserve over a period | 4 | | | |
| of 10 years being finalised in 2001/2002. | 1 | | | |
| Doubtful debts reserve Balance at end of year | 2,387,810 | 2,387,810 | 2,387,810 | 2,387,810 |
| Under APRA Harmonised Standards the society is | 2,507,010 | 2,507,010 | 2,507,010 | 2,307,010 |
| required to establish a general reserve for doubtful debts. The amount is generally up to 0.5% of Risk | | | | |
| Weighted Assets. | | | | |
| Total Reserves | 14,501,665 | 14,443,524 | 14,501,665 | 14,443,524 |
| NOTE 23 | | | | |
| OUTSIDE EQUITY INTEREST | | | | |
| Reconciliation of outside equity interest in controlled | | | | |
| entities: Opening balance | (499,443) | (524,202) | | |
| Share of operating profit/(loss) Closing balance | 429,153 (70,290) | 24,759 (499,443) | | |
| | (-,, | (| | |
| NOTE 24 | | | | |
| CASH FLOW STATEMENT | | | | |
| Reconciliation of profit from ordinary activities after tax to the net cash flows from operations: | | | | |
| Profit after tax from continuing operations Depreciation & amortisation | 2,881,658 1,532,399 | 17,603,198 1,716,267 | 209,699 1,471,149 | 18,932,996 1,645,661 |
| Bad debts expense | 2,365,125 | 360,457 | 2,346,029 | 430,572 |
| (Profit)/Loss on disposal of non-current assets | - | (2,880) | - | (2,880) |
| (Increase)/Decrease in Assets Accrued interest on investments | 277,329 | (40,078) | 277,330 | (40,078) |
| Impairment of investments Prepayments | 7,377,261 2,347,552 | (3,623,194) | 13,797,261 2,355,146 | (3,481,246) |
| Inventories | 37,116 | 2,715 | 37,116 | 2,715 |
| Sundry debtors | 5,464,692 | (2,200,901) | (3,241,603) | 6,070,247 |

| Deferred tax asset | (5,204,495) | (57,138) | (5,151,976) | (162,878) |
|--|------------------------|----------------------------|------------------------|----------------------------|
| Increase/(Decrease) in Liabilities | | | | |
| Increase in creditors & accruals Increase in deferred tax payable | 2,536,526 (559,743) | (1,149,732) (1,221,340) | 2,808,789 (559,743) | (5,113,614) (1,221,339) |
| Increase in income tax payable | (7,035,612) | (1,225,439) | (4,958,978) | (1,268,629) |
| Increase in employee entitlement provisions | 147,769 | 288,407 | 147,769 | 288,407 |
| Net cash flows from operating activities | 12,167,577 | 10,450,342 | 9,537,988 | 16,079,934 |
| Cash flows arising from the following activities are | | | | |
| presented on a net basis: | | | | |
| Deposits to and withdrawals from customer deposit accounts. | | | | |
| Advances and repayments on loans, advances | | | | |
| and other receivables. Sales and purchases of investment securities. | | | | |
| Insurance and reinsurance premiums. | | | | |
| (Profit)/Loss on disposal of fixed assets | | | | |
| NOTE 25 | | | | |
| EXPENDITURE COMMITMENTS | | | | |
| Capital expenditure commitment | 425.000 | 000 700 | 425 000 | 000 700 |
| Capital expenditure contracted for within one year | 135,900 | 266,738 | 135,900 | 266,738 |
| Lease expenditure commitments Non cancellable operating leases | | | | |
| Up to 1 year | 2,358,421 | 2,077,598 | 2,358,421 | 2,077,598 |
| From 1 to 2 years From 2 to 5 years | 1,817,888 2,165,320 | 1,624,490 1,974,155 | 1,817,888 2,165,320 | 1,624,490 1,974,155 |
| Total lease expenditure | 6,341,629 | 5,676,243 | 6,341,629 | 5,676,243 |
| | | | | |
| NOTE 26 | | | | |
| EMPLOYEE ENTITLEMENTS | | | | |
| Employee entitlements | | | | |
| The aggregate employment entitlement liability is comprised of: | | | | |
| Provisions - (note 19) | 2,565,000 | 2,898,000 | 2,565,000 | 2,898,000 |
| NOTE 27 | | | | |
| CONTINGENT LIABILITIES AND CREDIT COMMITMEN | TS. | | | |
| | | 54 000 040 | 40.050.000 | 54.000.040 |
| Approved but undrawn loans | 49,650,638 | 54,623,942 | 49,650,638 | 54,623,942 |
| Approved but undrawn credit limits | 130,312,947 | 122,497,979 | 130,312,947 | 122,497,979 |
| Bank guarantees | 237,375 180,200,960 | 177,121,921 | 237,375 180,200,960 | 177,121,921 |
| | , , | , , | , , | , , |
| NOTE 28 | | | | |
| EARNINGS PER SHARE | | | | |
| Basic earnings per share (cents per share) | 6.78 | 49.14 | | |
| Diluted earnings per share (cents per share) | 6.78 | 49.14 | | |
| | Basic | | Dilute | ed |
| | \$ 2013 | \$ 2012 | \$ 2013 | \$ 2012 |
| Information relating to the calculation of the earnings | | | | |
| per share is as follows: | | | | |
| Calculation of numerator | | | | |
| Net profit attributable to shareholders Less dividends paid on preference shares | 2,452,505 | 17,578,439 - | 2,452,505 | 17,578,439 - |
| Numerator | 2,452,505 | 17,578,439 | 2,452,505 | 17,578,439 |
| Weighted average number of shares | | | | |
| Ordinary shares Potential ordinary shares | 36,192,091 - | 35,769,234 - | 36,192,091 - | 35,769,234 |
| Total weighted average ordinary shares | 36,192,091 | 35,769,234 | 36,192,091 | 35,769,234 |
| | | | | |

| CONSOL | IDATED | CHIEF ENTITY | | |
|--------|--------|--------------|--------|--|
| \$ | \$ | \$ | \$ | |
| JUN 13 | JUN 12 | JUN 13 | JUN 12 | |

NOTE 29

KEY MANAGEMENT PERSONNEL AND RELATED PARTY DISCLOSURES

a) Details of key management personnel

The following were key management personnel for the entire reporting period unless otherwise stated.

i) Directors

JS Humphrey Chairman - Non-executive Director

RE Hancock Managing Director (retired 4 February 2013)

FM McLeod Executive Director and General Manager Strategy Implementation & Productivity Improvement

JF Pressler Director - Non-executive
PJ Sawyer Director - Non-executive
B Dangerfield Director - Non-executive

ii) Executives

Current key management personnel

MJ Barrett Chief Executive Officer (appointed 4 February 2013)
WR Schafer Chief Financial Officer and Company Secretary
MB McLennan Chief Risk Officer (15 March 2013 - 30 June 2013)

SM Caville Chief Information Officer

A McArdle General Manager Sales & Distribution (appointed 04 March 2013)
C Nevis General Manager 3rd Party & Alliances (appointed 27 May 2013)

Former key management personnel

SV Butler General Manager Operations (01 July 2012 - 15 March 2013)

DA Hancock Group Treasurer (01 July 2012 - 15 March 2013)
AR Ashton Internal Auditor (01 July 2012 - 15 March 2013)

Following a corporate restructure on 15 March 2013 the titles and responsibilities of executives of the company changed. This resulted in a change to those executives considered to be key management personnel.

Each of the key management personnel, relatives of key management personnel and related business entities which hold share capital and/or deposits with the society do so on the same conditions as those applying to all other members of the society.

b) Key management personnel compensation

Remuneration for the year ended 30 June 2013

| Short term benefits | | | | |
|--------------------------|-----------|-----------|-----------|-----------|
| Cash salary and fees | 2,868,447 | 2,629,950 | 2,868,447 | 2,629,950 |
| Cash bonus | - | - | - | - |
| Non-monetary | 8,856 | 29,958 | 8,856 | 29,958 |
| Post employment benefits | | | | |
| Superannuation | 133,109 | 266,716 | 133,109 | 267,716 |
| Retirement benefits | 84,162 | - | 84,162 | - |
| Termination benefits | - | - | - | - |
| Share based payments | - | - | - | - |
| Other long term benefits | 22,944 | 61,939 | 22,944 | 61,939 |
| | 3,117,518 | 2,988,563 | 3,117,518 | 2,988,563 |

Remuneration is calculated based on the period each employee was classified as key management personnel.

c) Loans to key management personnel

The following table outlines the aggregate of loans to key management personnel. Details are provided on an individual basis for each of the key management personnel whose indebtedness exceeded \$100,000 at any time during this reporting period.

Loans have been made in accordance with the normal terms and conditions offered by the society and charged at 90 basis points below the standard variable rate or 20 basis points below the standard fixed rate on applicable loan types, available to the general public at any time. Similar rates are, however, available to the general public, therefore this interest rate would approximate an arms' length interest rate offered by the society.

Loans are also made in accordance with the Staff Share Plan approved by shareholders in 1992. The loans are repayable over 5 years at 0% interest, with the loans being secured by a lien over the relevant shares. Such loans are only available to employees of the society and there is no applicable arm's length interest to take into account in this note.

| Loans for the year ended 30 June 2013 | Balance 30 June 2012 | Interest Charged | Write-off | Balance* 30 June 2013 | Number in Group 30 June 2013 |
|---------------------------------------|-------------------------|---------------------|-----------|--------------------------|------------------------------------|
| Directors | \$ (1,554,806) | \$ 8,926 | \$ - | \$ (1,599,467) | 2 |
| Executives | (1,790,411) | 77,062 | - | (2,135,033) | 6 |
| Total: Key management personnel | (3,345,217) | 85,988 | - | (3,734,500) | 8 |

| Loans for the year ended 30 June 2012 | Balance 30 June 2011 | Interest Charged | Write-off | Balance 30 June 2012 | Number in Group 30 June 2012 |
|---------------------------------------|-------------------------|---------------------|-----------|-------------------------|------------------------------------|
| Directors | \$ (2,044,153) | \$ 31,967 | \$ - | \$ (1,554,806) | 2 |
| Executives | (2,101,236) | 141,225 | - | (1,790,411) | 5 |
| Total: Key management personnel | (4,145,389) | 173,192 | - | (3,345,217) | 7 |

Individuals with loans above \$100,000 in reporting period

| maividuais with loans above \$ | Balance | Interest** | | Balance | Highest |
|--------------------------------|--------------|------------|-----------|--------------|-------------|
| | 30 June 2012 | Charged | Write-off | 30 June 2013 | In Period |
| Directors | \$ | \$ | \$ | \$ | \$ |
| RE Hancock | (1,276,041) | 1,050 | - | (1,311,746) | (1,334,290) |
| FM McLeod | (278,765) | 7,877 | - | (287,721) | (328,902) |
| Executives | | | | | |
| MJ Barrett | - | 6,082 | - | (469,082) | (475,000) |
| WR Schafer | (529,592) | 27,889 | - | (519,127) | (535,684) |
| DA Hancock | (635,616) | 20,831 | - | (548,030) | (551,997) |
| SV Butler | (530,144) | 22,261 | - | (519,120) | (530,144) |

Does not include AR Ashton or SM Caville as their loans was less than \$100,000.

Balances are for the period individuals were considered key management personnel.

A loan and a line of credit facility is held by Edals Investments Pty Ltd. RE Hancock and DA Hancock are two of five equal shareholders in Edals Investments Pty Ltd, along with three other direct family members. The balance of the loan together with the drawn amount on the line of credit facility at 30 June 2013 was \$4,286,179.75 (2012: \$3,980,393.20)

d) Equity Holdings and Transactions

The following table is in respect of ordinary shares held directly, indirectly or beneficially by key management personnel.

| Balance | Received as | Options | Net Change | Balance* |
|--------------|--------------|-----------|------------|--------------|
| 30 June 2012 | Remuneration | Exercised | Other | 30 June 2013 |

^{*} Balance at 30 June 2013 or the date the individuals ceased being key management personnel.

^{**} Actual interest charged is affected by the use of the society's offset account.

| JS Humphrey | 31,551 | - | - | - | 31,551 |
|---|-----------|---|---|---------|-----------|
| RE Hancock (retired 04 February 2013) | 2,120,871 | - | - | 25,000 | 2,145,871 |
| FM McLeod | 136,940 | - | - | 8,014 | 144,954 |
| JF Pressler | - | - | - | - | - |
| PJ Sawyer | 1,066,231 | - | - | 11,336 | 1,077,567 |
| B Dangerfield | - | - | - | 42,076 | 42,076 |
| Executives | | | | | |
| MJ Barrett (appointed 04 February 2013) | - | | | 8,000 | 8,000 |
| WR Schafer | 12,750 | - | - | 3,000 | 15,750 |
| DA Hancock (01 July 2012 - 15 March 2013) | 67,973 | - | - | (2,600) | 65,373 |
| SV Butler (01 July 2012 - 15 March 2013) | 5,250 | - | - | - | 5,250 |
| AR Ashton (01 July 2012 - 15 March 2013) | 25,468 | - | - | - | 25,468 |
| SM Caville | 25,433 | - | - | 10,206 | 35,639 |
| AJ McArdle (appointed 04 March 2013) | - | - | - | 1,765 | 1,765 |
| Total | 3,492,467 | - | - | 106,797 | 3,599,264 |

While Mr J F Pressler does not hold shares individually or in a related body corporate he is a director of Hestearn Pty Ltd, which holds 308,543 shares. Mr Pressler does not have a controlling interest in Hestearn Pty Ltd.

There were no shares granted during the reporting period as compensation.

*Balance at 30 June 2013 or the date when the individuals ceased being key management personnel.

e) Other key management personnel transactions

The following persons and entities related to key management personnel have provided services to the society. In each case the transactions have occurred within a normal supplier - customer relationship on terms and conditions no more favourable than those available to other suppliers.

| CONSOL | LIDATED | CHIEF ENTITY | | |
|--------|---------|--------------|------|--|
| \$ | \$ | \$ | \$ | |
| 2013 | 2012 | 2013 | 2012 | |

King Wood Mallesons (previously Mallesons Stephen Jaques), a related party due to having a common director being John S Humphrey (until 01 January 2013) received fees for legal services corporate advice provided in connection with:

Corporate restructure \$7,657 Securitisation \$380,377 Business combinations \$81,952 Other \$3,391

473,377 236,938 473,377 236,938

| | CONSOLIDATED | | CHIEF ENTITY | |
|--|--------------|---------|--------------|---------|
| | \$ | \$ | \$ | \$ |
| | 2013 | 2012 | 2013 | 2012 |
| NOTE 30 | | | | |
| REMUNERATION OF AUDITORS | | | | |
| Amounts received or due and receivable by the auditors | | | | |
| of the chief entity, Bentleys Brisbane Partnership, are as | | | | |
| follows: | | | | |
| Audit or review of the financial statements of the | | | | |
| entity and any other entity in the economic entity | 186,268 | 133,414 | 186,268 | 133,414 |
| Tax returns (including subsidiaries) | 20,018 | 21,916 | 20,018 | 21,916 |
| Tax advice | 22,283 | 21,532 | 22,283 | 21,532 |
| Other assurance services | 84,232 | - | 84,232 | - |
| Other services | 42,592 | 4,092 | 42,592 | 4,092 |
| Accrual adjustment | 22,607 | 23,047 | 22,607 | 23,047 |
| _ | 378,000 | 204,001 | 378,000 | 204,001 |
| Amounts received or due and receivable by the auditors | | | | |
| of Mortgage Risk Management Pty Ltd, KPMG, are as | | | | |
| follows: | | | | |
| Audit or review of the financial statements of the | | | | |
| entity | 22,000 | 26,000 | - | - |
| Other regulatory audit services (APRA Return) | 11,000 | 11,000 | - | - |
| <u> </u> | 33,000 | 37,000 | - | |
| KDMC related practices: | | | | |
| KPMG related practices: | 40.500 | 44.000 | | |
| Other regulatory audit services | 40,500 | 11,920 | | |
| - | 40,500 | 11,920 | | |
| Г | 451,500 | 252,921 | 378,000 | 204,001 |
| <u> </u> | .0.,000 | | 0.0,000 | _0.,001 |

NOTE 31

EVENTS SUBSEQUENT TO BALANCE DATE

The financial statements were authorised for issue by the directors on the date the directors' declaration was signed.

NOTE 32

BUSINESS AND GEOGRAPHICAL SEGMENT INFORMATION

The company operates predominantly in one industry. The principal activities of the company are confined to the raising of funds and the provision of finance for housing. The company commenced funding personal loans in May 2013. The personal loans portfolio was immaterial at balance date and has not been reported as a segment.

The company operates principally within the States of Queensland, New South Wales and Victoria.

NOTE 33

CONCENTRATION OF ASSETS AND LIABILITIES AND OFF BALANCE SHEET ITEMS

The Directors are satisfied that there is no undue concentration of risk by way of geographical area, customer group or industry group.

NOTE 34

PRIOR PERIOD ACCOUNTING ERROR

Subsequent to the 30 June 2012 balance date a review of the systems, procedures and policies adopted for loans managed under the National Consumer Credit Hardship and Account Management Obligations was conducted. The review included the process for assessing loans qualifying for management under hardship obligations, the reporting of the arrears on this portfolio and the amount set aside in the Outstanding Claims Liabilities (other expenses - other underwriting expenses) in the wholly owned insurance captive Mortgage Risk Management Pty Ltd (MRM).

As a result of the review of reports and statistics relating to the 'hardships' loan portfolio, the Board of Directors, in conjunction with the actuarial advisors to MRM, determined that a provision for doubtful debts should have been set aside at 30 June 2012 to allow for potential future losses. As a result, a prior period error has been recognised in the financial accounts in accordance with the Accounting Standards.

The Board has determined, in conjunction with the actuaries, that the provision for doubtful debts at 30 June 2012 was understated by an amount \$1.46m net of tax. Accordingly a prior period adjustment has been disclosed in the financial reports at 30 June 2012.

The balance sheet for 1 July 2011 has not been restated in the financial accounts as the prior period adjustment had nil effect on the carried forward balances for the 2011/12 financial year. The aggregate effects of the prior period error in the financial statements of the consolidated entity for the year ended 30 June 2012 is as follows:

| | Previous disclosure \$ | Adjustment \$ | Revised disclosure \$ |
|--|------------------------------|------------------|-----------------------------|
| STATEMENT OF FINANCIAL POSITION | | | |
| Deferred income tax assets | 2,268,889 | 626,490 | 2,895,379 |
| Other assets | 13,550,832 | 97,432 | 13,648,264 |
| Provisions | 6,336,805 | 2,185,732 | 8,522,537 |
| Retained profits | 22,868,454 | (1,461,810) | 21,406,644 |
| STATEMENT OF COMPREHENSIVE INCOME | | | |
| Other expenses | 20,718,976 | 2,088,300 | 22,807,276 |
| Profit before income tax | 27,223,792 | (2,088,300) | 25,135,492 |
| Income tax expense | 8,158,784 | (626,490) | 7,532,294 |
| Profit from continuing operations | 19,065,008 | (1,461,810) | 17,603,198 |
| Profit attributable to owners of the parent company | 19,040,249 | (1,461,810) | 17,578,439 |
| EARNINGS PER SHARE Basic earnings per share (cents per share) Diluted earnings per share (cents per share) | 53.23 53.23 | (4.09) (4.09) | 49.14 49.14 |

FINANCIAL INSTRUMENTS

a) CAPITAL RISK MANAGEMENT

The Australian Prudential Regulation Authority's ("APRA's") Prudential Standard APS110 Capital Adequacy aims to ensure the authorised deposit-taking institutions ("ADI's") maintain adequate capital, on both an individual and group basis, to act as a buffer against the risks associated with the group's activities. APRA requires capital to be allocated against credit, market and operational risk, and the group has adopted the 'standard model' approach to measure the capital adequacy ratio.

The Board of Directors take responsibility to ensure the company and consolidated entity maintains a level and quality of capital commensurate with the type, amount and concentration of risks to which the company and consolidated group is exposed from its activities. The Board has regard to prospective changes in the risk profile and capital holdings.

The company's management prepares a 3 year capital plan and monitors actual risk-based capital ratios on a monthly basis to ensure the capital ratio complies with board's targets. The Board's target is for the capital adequacy ratio to be maintained above 13%. During the 2013 and 2012 financial years the capital adequacy ratios of both the consolidated and chief entities were maintained above the target ratio.

The capital adequacy calculations at 30 June 2013 and 30 June 2012 have been prepared in accordance with the revised prudential standards incorporating the Basel III principles.

APRA Prudential Standards and Guidance Notes for ADI's provide guidelines for the calculation of capital and specific parameters relating to Tier 1, Common Equity Tier 1 and total capital. Tier 1 capital comprises the highest quality components of capital and includes ordinary share capital, reserves and retained earnings less specific deductions. Tier 2 capital comprises other capital components including general reserve for credit losses and term subordinated debt

Consistent with Basel III, the approach to capital assessment provides for a quantitative measure of the capital adequacy and focuses on:

- i) credit risk arising from on-balance sheet and off-balance sheet exposures;
- ii) market risk arising from trading activities;
- iii) operational risk associated with banking activities;
- iv) securitisation risks; and
- v) the amount, form and quality of capital held to act as a buffer against these and other exposures.

Details of the capital adequacy ratio on a chief entity and consolidated basis are set out below:

| | CONSOL | CONSOLIDATED | | ENTITY |
|----------------------------|---------------|---------------|---------------|---------------|
| | \$ JUN 13 | \$ JUN 12 | \$ JUN 13 | \$ JUN 12 |
| Total risk weighted assets | 1,033,696,379 | 1,002,720,102 | 1,030,340,368 | 1,000,290,779 |
| Capital base | 142,816,198 | 134,338,752 | 140,725,982 | 133,770,593 |
| Risk-based capital ratio | 13.82% | 13.40% | 13.66% | 13.37% |

b) INTEREST RATE RISK MANAGEMENT

The Asset and Liability Management Committee (ALCO) is responsible for the analysis and management of interest rate risk inherent in the balance sheet through balance sheet and financial derivative alternatives. These risks are quantified in the Rate Sensitive Asset and Liability Gap Analysis Report (the "Gap Analysis Report"). The ALCO's function and role are:

- i) to review and analyse the interest rate exposures (as set out in the Gap Analysis Report) in the context of current wholesale interest rate settings;
- ii) to compare the interest rate exposures set out in the Gap Analysis Report against the limits prescribed under Wide Bay Australia's Interest Rate Risk trigger limits.
- iii) to ascertain whether the risks manifested in the Gap Analysis Report are appropriate given the committee's view on interest rates;
- iv) to review and analyse:
 - the maturity profile of cash flow as produced through the Gap Analysis Report;
 - the concentration in sources and application of funds;
 - the ability to borrow in various markets;
 - the potential sources of volatility in assets and liabilities;
 - the impact of market/operational disruption on cash flow and on customers; and
 - the ability to undertake asset sales.

At the reporting date, if interest rates had been 1.0% higher or lower and all other variables were held constant, the group's net profit would decrease by \$497,940 or increase by \$497,940 (2012: decrease by \$853,665 or increase by \$853,665). This is mainly due to the company's exposures to fixed and variable rate loans, and deposit and securitisation liabilities.

The sensitivity analysis was derived from the Gap Analysis Report which calculates risk associated with movements in interest rates through the input of parameters for all financial assets and liabilities. The parameters used were consistent with those adopted for the prior period.

c) LIQUIDITY RISK MANAGEMENT

The Board of Directors have built an appropriate liquidity risk management framework for the management of the group's short, medium and long-term funding and liquidity management requirements. The group manages liquidity risk by maintaining adequate reserves, credit facilities and reserve borrowing facilities, and continually monitoring forecast and actual cash flows.

Liquidity is monitored by management and a projection of near future liquidity (30 days) is calculated daily. This information is used by management to manage expected liquidity requirements.

An additional reserve equivalent to a minimum of 5% of the company's liability base assessed on a quarterly basis is set aside and isolated as additional liquidity available in a crisis situation.

d) CREDIT RISK MANAGEMENT

Under the direction of the Board of Directors, management has developed risk management policies and procedures to establish and monitor the credit risk of the company. The risk management procedures define the credit principles, lending policies and the decision making processes which control the credit risk of the company.

Credit risk is minimised by the availability and application of insurances including lender's mortgage insurance, title insurance, property insurance, mortgage protection insurance and consumer credit insurance. Credit risk in the loan portfolio is managed by protecting all loans in excess of 80% LVR with either one of the recognised mortgage insurers or through the company's wholly owned subsidiary Mortgage Risk Management Pty Ltd, an approved lenders' mortgage insurer, and by securing the loans by first mortgages of residential property.

The company has a diversified Branch Network consisting of 39 branches and agencies across Queensland, and branches in Sydney and Melbourne. As a result the geographic risk is widely disbursed. All regional loan staff and panel valuers are locally based ensuring an in depth knowledge of the local economy and developments in the real real estate market.

The Board of Directors and management receive reports on a monthly basis to monitor and supervise the past due loans in the portfolio and ensure credit procedures are adhered to on a timely and accurate basis.

The economic entity's maximum exposure to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the balance sheet. The maximum credit risk exposure does not take into account the value of any security held or the value of any mortgage or other insurance to cover the risk exposure.

The past due loans and advances for the group (excluding effects of hardship accounts) comprise:

| | CONSOLI | CONSOLIDATED | | CHIEF ENTITY | |
|---------------------------------|------------|--------------|------------|--------------|--|
| | \$ | \$ | \$ | \$ | |
| | JUN 13 | JUN 12 | JUN 13 | JUN 12 | |
| 30 days and less than 60 days | 40,915,178 | 25,713,806 | 40,915,178 | 25,713,768 | |
| 60 days and less than 90 days | 13,052,608 | 6,476,130 | 13,052,608 | 6,476,130 | |
| 90 days and less than 182 days | 16,732,261 | 8,907,354 | 16,732,261 | 8,907,113 | |
| 182 days and less than 273 days | 7,618,941 | 2,144,295 | 7,618,941 | 2,144,295 | |
| 273 days and less than 365 days | 6,576,124 | 1,903,314 | 6,576,124 | 1,903,094 | |
| 365 days and over | 3,044,653 | 1,235,940 | 3,044,653 | 1,232,361 | |
| | 87,939,765 | 46,380,839 | 87,939,765 | 46,376,761 | |

As at 30 June 2013 there were four loans (30 June 2012: two loans) on which interest was not being accrued due to impairment.

Concentration of credit risk

The society minimises concentrations of credit risk in relation to loans receivable by undertaking transactions with a large number of customers principally within the states of Queensland, New South Wales and Victoria.

The concentration of the loans and advances throughout Australia are as follows:

| | % 2013 | % 2012 |
|-------------------|-----------|-----------|
| Queensland | 81.2 | 80.9 |
| Victoria | 7.9 | 8.5 |
| New South Wales | 8.6 | 8.6 |
| South Australia | 1.1 | 1.2 |
| Western Australia | 1.1 | 0.8 |
| Tasmania | 0.1 | - |
| | 100.0 | 100.0 |
| | | |

NOTE 35 (CONT)

FINANCIAL INSTRUMENTS

Terms, conditions and accounting policies

The economic entity's accounting policies, including the terms and conditions of each class of financial asset, financial liability and equity instrument, both recognised and unrecognised at the balance date, are as follows:

| Recognised Financial Instruments | Notes to Accounts | Accounting Policies | Terms and Conditions | |
|--|-------------------------|---|---|--|
| Financial assets | | | | |
| Short term deposits | 6 7 | Short term deposits are stated at amortised cost. Interest is recognised when earned. | Short term deposits have an effective interest rate of 3.39% (2012 - 4.57%) | |
| Accrued receivables | 8 | Amounts receivable are recorded at their recoverable amount. | | |
| Bills of exchange and promissory notes | 9 | Bills of exchange and promissory notes are stated at amortised cost. | Bills of exchange and promissory notes have an effective interest rate of 3.21% (2012 - 4.53%) | |
| Certificates of deposit | 9 | Certificates of deposit are carried at amortised cost. Interest revenue is recognised when earned. | Certificates of deposit have an effective interest rate of 3.88% (2012 - 5.07%) | |
| Notes | 9 | Notes are carried at amortised cost. | These notes are an overcover required as part of the securitisation of loans. They have an effective interest rate of 4.90% (2012 - 6.13%) | |
| RMBS Investments | 9 | RMBS Investments are recorded at fair value through the Available for Sale Reserve. | | |
| Mortgage Risk Management Pty Ltd Investments | 9 | Investments held by Mortgage Risk Management Pty Ltd are recorded at fair value through profit and loss. | | |
| Loans and advances | 10 | Loan interest is calculated on the closing daily outstanding balance and is charged in arrears to the customer's account on a monthly basis. Loans and advances are recorded at amortised cost. | New mortgage loans approved with an LVR in excess of 80% will be insured under an arrangement with QBE, and are secured by first mortgage over residential property. Personal loans are approved on both a secured and unsecured basis and are not insured. Loans made for the purchase of staff shares are secured by the shares themselves. | |

| | | | Certain of the company's loans have been securitised and continue to be managed by the company. Further details are disclosed in note 10. The securitisation notes have a maturity period of greater than 30 years. The securitisation notes are eligible for repayment once the balance of the trust falls below 10% of the invested amount. Interest paid to the note holders is repriced on a monthly basis. |
|--------------------------------|----|--|--|
| Financial liabilities | | | |
| Deposits | 16 | Deposits are recorded at the principal amount. Interest is brought to account on an accrual basis. | Details of maturity of the deposits are set out in note 16. Interest is calculated on the daily balance. |
| Payables and other liabilities | 17 | Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the economic entity. | Trade creditors are normally settled on 30 day terms. |
| Dividends payable | 5 | Dividends payable are recognised when declared by the company. | Details of the final dividend declared by the company for the financial year ended 30 June 2013 are disclosed in note 5. |
| Subordinated capital notes | 20 | The subordinated capital notes are inscribed debenture stock. | These notes are issued for an initial period of 5 years and thereafter can be redeemed on an annual basis until the final redemption date of 10 years. |
| Derivatives | • | | |
| | | an Interest Rate Swap in place to hedge agains ne end of the year were as follows: | t fixed rate loans held in the |

| | · | |
|-----------------|---------|---------|
| | 2012 | 2011 |
| | \$ | \$ |
| WB Trust No. 6 | 36,689 | - |
| WB Trust 2010-1 | 196,000 | 325,300 |
| WB Trust No. 3 | 413,400 | 592,000 |
| WB Trust No. 4 | 30,638 | 46,795 |
| WB Trust 2009-1 | 259,800 | 484,600 |
| WB Trust 2008-1 | 490,300 | 629,100 |
| WB Trust 2006-1 | 105,700 | 181,300 |
| WB Trust 2005-1 | 95,100 | 115,100 |
| | | |

NOTE 35 (CONT)

Interest rate risk

The economic entity's exposure to interest rate risks and the effective interest rates of financial assets and financial liabilities, both recognised and unrecognised at the balance date, are as follows:

| | Floating interest rate | | | Fixed interest rate maturing in: | | | | Non interest bearing | | amount per | Weighted average | |
|---------------------------------------|------------------------|---------------|----------------|----------------------------------|-------------|-------------------|------------|----------------------|---------------|---------------|-------------------------|-------|
| Financial instruments | | | 1 year or less | | From 1 to | From 1 to 5 years | | | | sheet | effective interest rate | |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | % | % |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Financial assets | | | | | | | | | | | | |
| Cash and cash equivalents | 72,546,721 | 73,007,130 | - | - | - | - | 2,446,448 | 3,034,973 | 74,993,169 | 76,042,103 | 3.42 | 4.48 |
| Due from other financial institutions | 12,571,416 | 11,304,049 | - | 50,000 | - | - | 95,000 | 95,000 | 12,666,416 | 11,449,049 | 3.19 | 5.67 |
| Accrued receivables | - | - | - | - | - | - | 7,512,672 | 7,257,009 | 7,512,672 | 7,257,009 | - | - |
| Financial assets | 26,214,546 | 18,226,284 | 181,860,639 | 202,242,219 | 60,738,051 | 68,659,282 | - | - | 268,813,236 | 289,127,785 | 3.97 | 5.22 |
| Loans and advances | 1,914,166,115 | 1,910,499,314 | 165,716,870 | 168,366,860 | 151,432,448 | 151,464,948 | - | - | 2,231,315,433 | 2,230,331,122 | 6.45 | 7.39 |
| Other investments | - | - | - | - | - | - | 705,312 | 6,936,211 | 705,312 | 6,936,211 | - | - |
| Other assets | - | = | - | - | - | - | 10,659,753 | 13,014,899 | 10,659,753 | 13,014,899 | - | - |
| Total financial assets | 2,025,498,798 | 2,013,036,777 | 347,577,509 | 370,659,079 | 212,170,499 | 220,124,230 | 21,419,185 | 30,338,092 | 2,606,665,991 | 2,634,158,178 | | |
| Financial liabilities | | | | | | | | | | | | |
| Deposits and short term borrowings | 447,756,403 | 424,328,957 | 1,207,029,917 | 1,106,204,649 | 52,595,860 | 95,096,241 | - | - | 1,707,382,180 | 1,625,629,847 | 4.13 | 4.97 |
| Payables and other liabilities | - | - | - | - | - | - | 33,850,584 | 35,437,030 | 33,850,584 | 35,437,030 | - | - |
| Securitised loans | 601,880,324 | 684,077,518 | 52,107,141 | 60,285,802 | 47,615,622 | 54,233,867 | - | - | 701,603,087 | 798,597,187 | 4.54 | 5.75 |
| Provisions | - | - | - | - | - | - | 12,189,987 | 8,522,537 | 12,189,987 | 8,522,537 | - | - |
| Subordinated capital notes | - | - | 28,000,000 | 28,000,000 | - | - | - | - | 28,000,000 | 28,000,000 | 10.73 | 11.59 |
| Total financial liabilities | 1,049,636,727 | 1,108,406,475 | 1,287,137,058 | 1,194,490,451 | 100,211,482 | 149,330,108 | 46,040,571 | 43,959,567 | 2,483,025,838 | 2,496,186,601 | | |

NOTE 35 (CONT)

Payables and other liabilities

Net fair values

The aggregate net fair values of financial assets and financial liabilities, both recognised and unrecognised, at the balance date are as follows:

| | Total carrying balance | | Aggregate n | et fair value |
|---------------------------------------|------------------------|---------------|---------------|---------------|
| | \$ | \$ | \$ | \$ |
| | 2013 | 2012 | 2013 | 2012 |
| Financial assets | | | | |
| Cash and cash equivalents | 74,993,169 | 76,042,103 | 74,993,169 | 76,042,103 |
| Due from other financial institutions | 12,666,416 | 11,449,049 | 12,666,416 | 11,449,237 |
| Accrued receivables | 7,512,672 | 7,257,009 | 7,512,672 | 7,257,009 |
| Financial assets | 268,813,236 | 289,127,785 | 270,300,370 | 291,566,076 |
| Loans and advances | 2,231,315,433 | 2,230,331,122 | 2,234,776,230 | 2,233,802,465 |
| Other investments | 705,312 | 6,936,211 | 705,312 | 6,936,211 |
| Other assets | 10,659,753 | 13,014,899 | 10,659,753 | 13,014,899 |
| Total financial assets | 2,606,665,991 | 2,634,158,178 | 2,611,613,922 | 2,640,068,000 |
| Financial liabilities | | | | |
| Deposits and short term borrowings | 1,707,382,180 | 1,625,629,847 | 1,701,869,645 | 1,619,698,524 |
| Payables and other liabilities | 33,850,584 | 35,437,030 | 33,850,584 | 35,437,030 |
| Securitised loans | 701,603,087 | 798,597,187 | 702,691,282 | 799,840,145 |
| Provisions | 12,189,987 | 8,522,537 | 12,189,987 | 8,522,537 |
| Subordinated capital notes | 28,000,000 | 28,000,000 | 28,000,000 | 28,000,000 |
| Total financial liabilities | 2,483,025,838 | 2,496,186,601 | 2,478,601,498 | 2,491,498,236 |

The following methods and assumptions are used to determine the net fair values of financial assets and liabilities:

| The following methods and assumptions are used | to determine the netrali values of illiancial assets and liabilities. |
|--|---|
| Cash and cash equivalents | The carrying amount approximates fair value because these assets are receivable on demand or have a short term to maturity. |
| Due from other financial institutions | The fair values of amounts due from other financial institutions are estimated using discounted cash flow analysis, based on current lending rates for similar types of investments. The carrying amount approximates fair value. |
| Accrued receivables | The carrying amount approximates fair value as they are short term in nature. |
| Financial assets | For the financial instruments traded in organised financial markets, fair value is the current quoted market price adjusted for any realisation costs. |
| Loans and advances | The fair values of loans receivable are estimated using discounted cash flow analysis, based on current lending rates for similar types of loans. |
| Other investments | The carrying amount for other investments is considered to be the reasonable estimate of net fair value. |
| Other assets | The carrying amount for these prepaid fees and expenses is considered to be the reasonable estimate of net fair value. |
| Deposits and short term borrowings | The fair values of deposits are estimated using discounted cash flow analysis, based on current lending rates for similar types of deposits. |
| Due to other financial institutions | The fair values of these liabilities are estimated using discounted cash flow analysis, based on current borrowing rates for similar types of borrowing |

arrangements.

This includes interest payable and trade payables for which the carrying

amount is considered to be a reasonable estimate of net fair value. For the liabilities which are long term the fair value is estimated using discounted cash flow analysis, based on current rates for similar types of liability.

Securitised loans

The fair values of securitised loans are estimated using discounted cash flow analysis, based on current lending rates for similar types of loans.

Provisions

The carrying amount approximates fair value.

Subordinated capital notes

The carrying amount approximates fair value.

Financial Instruments Measured at Fair Value

The financial instruments recognised at fair value in the statement of financial position have been analysed and classified using a fair value hierarchy reflecting the significance of the inputs used in making the measurements. The fair value hierarchy consists of the following levels:

- quoted prices in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (Level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------|---------------|---------|------------|
| Consolidated | \$ | \$ | \$ | \$ |
| 2013 | | | | |
| Available-for-sale financial assets | - | 7,036,136 | - | 7,036,136 |
| Financial assets designated at fair value through profit or loss | - | 6,962,448 | - | 6,962,448 |
| · - | - | 13,998,584 | - | 13,998,584 |
| Chief Entity 2013 | | | | |
| Available-for-sale financial assets | - | 7,036,136 | - | 7,036,136 |
| Financial assets designated at fair value through profit or loss | - | - | - | 0 |
| · | - | 7,036,136 | - | 7,036,136 |
| | Level 1 | Level 2 | Level 3 | Total |
| Consolidated | S | Level 2 \$ | \$ | \$ |
| 2012 | Ψ | Ψ | Ψ | Ψ |
| Available-for-sale financial assets | - | 19,137,580 | - | 19,137,580 |
| Financial assets designated at fair value through | - | 9,853,679 | - | 9,853,679 |
| profit or loss | | 00.004.050 | | 00.004.050 |
| - | - | 28,991,259 | - | 28,991,259 |
| Chief Entity 2012 | | | | |
| Available-for-sale financial assets | - | 19,137,580 | - | 19,137,580 |
| Financial assets designated at fair value through profit or loss | - | - | - | - |
| _ | - | 19,137,580 | - | 19,137,580 |
| | | | | |

DIRECTORS' DECLARATION

- 1. In the opinion of the Directors of Wide Bay Australia Ltd ("the company"):
 - a) the financial statements and notes and the remuneration disclosures that are contained in the Remuneration Report are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the financial position of the company and consolidated entity as at 30 June 2013 and of their performance, as represented by the results of their operations and their cash flows, for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretation) and the Corporations Regulations 2001;
 - b) the financial report also complies with International Financial Reporting Standards as disclosed in note 1;
 - c) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
 - The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Managing Director and Chief Financial Officer for the financial year ended 30 June 2013.

Signed in accordance with a resolution of the Directors.

J S/Humphrey

Director

P J Sawyer

Director

27 August 2013 Bundaberg

DIRECTORS' STATUTORY REPORT - 2013

Review and results of operations

The consolidated net profit after income tax for the 2012/13 financial year was \$2.453m compared to the result of \$17.578m for the 2011/12 year.

The results of the Wide Bay Australia Ltd group (Wide Bay) were adversely affected by one-off items arising from provisions for doubtful debts and the impairment of an equity accounted investment which are discussed in detail below.

The loan book of Wide Bay stood at \$2.229b at 30 June 2013. After a decline in the first half of the financial year, the loan book stood at \$2.197b at 31 December 2012, before recovering in the second half.

Mortgage Risk Management Ltd (MRM)

As previously announced MRM, a wholly owned mortgage insurer, increased provisioning by \$4.8m in the second half of 2012/13 financial year. This exceeded budget expectations for the half year by \$3.2m.

The increase arose from the re-examination and revised modeling of the MRM insured loan book. Actuarial guidance was received confirming the provisioning requirement. The portfolio of loans in the insurer had seen deterioration in the arrears performance and there were a small number of large loans which required provisions set aside due to valuations falling short of previous levels.

The insurance 'captive' is now soundly provisioned with \$11.4m set aside for bad and doubtful debts which may arise over the next 4 years.

In June 2012, loans to the value of \$957m were transferred from MRM to QBE Lenders' Mortgage Insurance Limited (QBE) at a cost to the chief entity of \$6.1m. This expense is now being written down over a 5 year period.

MRM receives no new business and will continue to wind down although there is still a portfolio of \$435m loans insured in the wholly owned subsidiary. The loan portfolio contains \$307m loans with an LVR up to 80% and \$128m of loans with LVR's greater than 80%.

Financial Technology Securities Pty Ltd (FTS)

Wide Bay acquired a 25% interest in FTS, a financial planning business, in 2005. After reviewing the investment and modeling the value, the Board of Directors formed the opinion that this asset carries significant uncertainty in the previous holding value.

It was resolved to write down the investment in this company by the full value of \$7.377m. This write down is a non-cash item and has no impact on the capital position of Wide Bay due to its prior status as a deduction from tier 1 capital in the chief entity.

Principal activities and significant changes

The Board of Wide Bay appointed a new Chief Executive Officer, Martin Barrett, in February 2013, following the retirement of former Managing Director, Ron Hancock.

Mr Barrett delivered a 3 year Strategic Plan to the Board in May outlining the direction and initiatives for the company.

The company continues to focus on residential lending with the objective of growing the loan book through the branch network and mortgage broker introduced loans. The expectation is that 3rd party broker loans will make up approximately 40% of loans funded in the 2013/14 financial year.

The 3 year Strategic Plan sets the agenda for the organisation over the medium term. It is a plan focused on the core business. It seeks to address and improve the current and future business performance of Wide Bay via:

- 1. Re-structure of the leadership team to align role responsibilities, address current performance challenges, compliance/risk challenges and to enable improved productivity across the organisation.
- 2. Improving the skills, capability and accountability of the Sales and Distribution team (Retail network) as a priority to lift both financial performance and customer experience. Training, performance management (including KPI setting) and recruitment of improved talent are key areas of focus.
- 3. Better defining, managing and growing home lending via the Broker and Mortgage Alliance introducers to ensure growth at or above market. The previous approach of local lenders working with local brokers is not effective given the national model that main aggregators operate.
- 4. Introducing the new segment of Business Banking with a staged approach of July October 2013 Build Phase and November 2013 Origination phase. The new channel will provide both growth opportunity as well as revenue diversification. The model will target SME customers primarily in the Wide Bay core catchment area.
- 5. Supporting the Business Channels via Product, Marketing, Technology, Risk, Operations, Human Resources and Infrastructure improvement. The organisational alignment is to be focused on supporting the Revenue Businesses (Sales & Distribution, 3rd Party and Business Banking) to attract more customers, and to provide them with the full services and products they require in a responsible and sustainable way.

Personal loans

Wide Bay began offering personal loans in May 2013. The personal loan book was \$0.9m at 30 June 2013 which is immaterial to the balance sheet and has not been reported as a separate segment for the financial year.

Acquisitions

The Board will continue to monitor opportunities to acquire loan books or suitable institutions as they arise. While not actively seeking acquisition prospects, the Board will review any offers made which may complement the overall operations of the group.

Matters subsequent to the end of the financial year

There has been no other matter or circumstance since the end of the financial year that will significantly affect the results of operations in future years or the state of affairs of the company.

Subsequent to the end of the 2012/13 financial year, Mr J F Pressler, independent Director of Wide Bay Australia Ltd, was appointed as the company's designated director on the board of FTS, to replace Mr R E Hancock.

Capital

The capital adequacy ratio for the Wide Bay group (excluding MRM) at 30 June 2013 was 13.82% (2012: 13.40%).

The tier 1 capital ratio at 30 June 2013 was 11.15% (2012: 10.99%).

The capital level remains strong and in excess of the Board target of 13.00%.

Wide Bay has withdrawn the application for the return of capital from MRM due to the additional provision required in that subsidiary in the current financial year. The capital remains strong and well in excess of the Board targets. The capital in MRM will continue to be reviewed and an application for return of capital will be considered by the Board at a future date as MRM continues to wind down.

Dividends

An interim dividend of 13.0 cents per ordinary share was declared and paid 28 March 2013.

A fully franked dividend of 4.0 cents per ordinary share has been declared by the Board and will be paid on 04 October 2013. The Board has taken the view that the impairment of FTS is a non-cash item and paid a dividend from 'cash' profits.

The Dividend Reinvestment Plan has been suspended by the Board and remains in suspension for the dividend payable on 04 October 2013.

Directors

The names and particulars of the Directors of the Company in office during or since the end of the financial year are:-

Professor John S Humphrey LL.B

Professor Humphrey was appointed to the Board on 19 February 2008, and was appointed Chairman following the 2009 Annual General Meeting. He was a senior partner in the Brisbane office of international law firm, King & Wood Mallesons (until 01 January 2013), where he specialised in commercial law and corporate mergers and acquisitions. He is now Executive Dean of the Faculty of Law at Queensland University of Technology. He is currently a non-executive Director of Horizon Oil Limited and Downer-EDI Limited. Professor Humphrey is an independent Director and a member of the Audit Committee. He is aged 58.

Mr Ronald E Hancock AM FCA, FAICD, FIFS - Retired 04 February 2013

Mr Hancock was the Managing Director of Wide Bay Australia Ltd until his retirement on 4 February 2013. He was a foundation Director and manager of the Burnett Permanent Building Society formed in 1966, which subsequently merged with other Queensland societies to form Wide Bay Capricorn Building Society Ltd, subsequently Wide Bay Australia Ltd.

Mr Hancock was a practising chartered accountant for 32 years and is a director of Mortgage Risk Management Pty Ltd and Financial Technology Securities Pty Ltd. Mr Hancock was an executive Director until his retirement on 4 February 2013 and is aged 71.

Mrs Frances M McLeod MAICD, FIFS

Mrs McLeod was appointed to the Board in 2003. She is the General Manager – Strategy and Implementation and Productivity Improvement of Wide Bay Australia Ltd and has a wide range of experience based on her involvement with the Company for over 39 years. She is a Director of Mortgage Risk Management Pty Ltd. Mrs McLeod is an executive Director and is aged 55.

Mr John F Pressler OAM FAICD, FIFS.

Mr Pressler was appointed to the Board in 1988. He is a prominent figure in Emerald's agricultural and horticultural industries and is the Chairman of the listed Lindsay Australia Limited. He is the Chairman of Mortgage Risk Management Pty Ltd, having been appointed on 21 January 2011. He is also a member of the Audit Committee, an independent Director and Chairman of the Group Board Remuneration Committee. He is aged 71.

Mr Peter J Sawyer FCA, FAICD, FIFS

Mr Sawyer has been a Director since 1987. Until August 2008, he was a partner of the firm Ulton, Chartered Accountants with offices in Bundaberg, Maryborough, Hervey Bay and Gladstone. Mr Sawyer is Chairman of the Bundaberg Friendly Society Medical Institute Ltd which runs the Friendly Society Private Hospital and Pharmacies in Bundaberg. Mr Sawyer is the Chairman of the Audit Committee, is an independent Director and a member of the Group Board Remuneration Committee. He was appointed as a Director of Mortgage Risk Management Pty Ltd on 21 January 2011. He is aged 63.

Mr Barry Dangerfield

Mr Dangerfield was appointed to the Board on 22 November 2011. He has had 38 years experience in the banking industry, having held senior positions in commercial, retail and agribusiness. Mr Dangerfield is a non-executive Director and is aged 57.

The above named Directors held office during the whole of the financial year with the exception of R E Hancock who retired on 4 February 2013.

Company Secretary

Mr William R Schafer B.Com, CA

Mr Schafer was appointed Company Secretary in August 2001. He has extensive experience in public accounting and management (law firms). He is an Associate of the Institute of Chartered Accountants.

Directors' Meetings

During the financial year,13 meetings of the Directors, 6 meetings of the Audit Committee and 5 meetings of the Remuneration Committee were held, in respect of which each Director attended the following number:

| | Е | Board | | Audit | Remuneration | | |
|---------------|------|----------|------|----------|--------------|----------|-----|
| | Held | Attended | Held | Attended | Held | Attended | |
| J F Pressler | 13 | 12 | 6 | 5 | | 5 | 5 |
| R E Hancock | 8 | 8 | 3 | 3* | | n/a | n/a |
| J S Humphrey | 13 | 11 | 6 | 6 | | 5 | 1 |
| F M McLeod | 13 | 11 | 4 | 4* | | n/a | n/a |
| P J Sawyer | 13 | 12 | 6 | 6 | | 5 | 5 |
| B Dangerfield | 13 | 13 | 6 | 6 | | 5 | 4 |
| M Barrett | | | 2 | 2* | | | |

^{*} Messrs' Hancock, McLeod and Barrett who are not members of the Audit Committee, attended the Audit Committee meetings by invitation.

Directors' Shareholdings

The Directors currently hold shares of the Company in their own name or a related body corporate as follows: -

Ordinary Shares

| R E Hancock | 2,145,871 – Retired 04 February 2013 |
|---------------|--------------------------------------|
| J S Humphrey | 31,551 |
| F M McLeod | 144,954 |
| P J Sawyer | 1,077,567 |
| B Dangerfield | 42,076 |

While Mr J F Pressler does not hold shares individually or in a related body corporate, he is a Director of Hestearn Pty Ltd, which holds 308,543 shares. Mr Pressler does not have a controlling interest in Hestearn Pty Ltd.

Related Party Disclosure

The following persons and entities related to key management personnel have provided services to the Company. In each case the transactions have occurred within a normal supplier – customer relationship on conditions no more favourable than those available to other suppliers.

2013

2012

King & Wood Mallesons, a related party due to having a common Director being John S Humphrey (until 01 January 2013), received fees for legal services and corporate advice:

- 1) Corporate restructure (\$7,657.30)
- 2) Securitisation (\$380,376.42)
- 3) Business combination (\$81,952.30
- 4) Other (3,390.71)

Totalling \$473,377 \$236,938

Remuneration Report

The fees payable for non-executive Directors are determined with reference to industry standards, the size of the Company, performance and profitability. The Directors' fees are approved by the shareholders at the Annual General Meeting in the aggregate and the individual allocation is approved by the Board.

Remuneration of senior executives and other executive Directors for 2012/13 was subject to the Remuneration Committee and ratified by the Board. Relevant remuneration was based on the individual's performance throughout the year, the duties and responsibilities undertaken and is set so as to reflect the remuneration commensurate with the market place, given those duties and performances.

The Board Remuneration Committee consists of all independent Directors with Mr John Pressler as Chairman.

No company performance based payments were made to senior executives during the year.

Details of the nature and amount of each major element of the remuneration of each Director and each of the named Officers of the Company receiving the highest remuneration and the key management personnel are:

| | | Short Term Benefits | | | | Post Employr | ment Benefits | Termination Benefits | Share Based Payment s | Other Long Term Benefits | Total |
|--|------------------------|--------------------------|---------------|---------------------------|------------------------|------------------------|-------------------------|--------------------------|--------------------------------|-----------------------------------|----------------------------|
| | | Cash Salary and Fees | / Cash Bor | nus Non | -Monetary | Superannu ation | Retirement Benefits | Terminatio n Benefits | Options | | |
| Specified Directo | ors | | | | | | | | | | |
| Hancock, RE Managing Director Retired 4/02/13 | 2011/2012 | | | \$15 \$4, ⁷ | ,209 7 50 | \$50,000 \$8,333 | \$84,162 | | | \$33,908 | \$1,278,193 \$1,227,485 |
| McLeod, FM Director & General Manager – Strategy Implementation & Productivity Improvement | 2011/2012 2012/2013 | \$276,130 \$305,208 | | \$3,5 \$1,5 | | \$40,968 \$16,457 | | | | \$9,912 \$7,708 | \$330,997 \$330,895 |
| Humphrey, JS Chairman (non- exec) | 2011/2012 2012/2013 | \$102,122 \$102,122 | | | | \$9,190 \$9,190 | | | | | \$111,312 \$111,312 |
| Pressler, JF Director (non- exec) | 2011/2012 | \$72,750 \$75,917 | | | | \$10,000 \$6,833 | | | | | \$82,750 \$82,750 |
| Sawyer, PJ Director (non- exec) | 2011/2012 | \$42,750 \$75,917 | | | | \$40,000 \$6,833 | | | | | \$82,750 \$82,750 |
| Dangerfield, B Director (non- exec) | 2011/2012 2012/2013 | \$46,256 \$75,917 | | | | \$4,163 \$6,833 | | | | | \$50,419 \$82,750 |
| TOTAL REMUNE | RATION - | SPECIFIED [| DIRECTORS | | | | | | | | 1 |
| | 2011/2012 | \$1,719,08 \$1,765,32 | | \$19 \$6,2 | ,196 272 | \$154,321 \$54,479 | \$84,162 | | | \$43,820 \$7,708 | \$1,936,421 \$1,917,942 |
| | | Short Term Bend | efits | | Post Emplo Benefits | yment | Termination Benefits | Share E Paymer | | Other Long Term Benefits | Total |
| | | Cash Salary and Fees | Cash Bonus | Non- Monetary | Super- annuation | Retirement Benefits | Termination Benefits | Options | <u>.</u> | 1 | |
| Other Key Mana | gement Per | sonnel | | | | | | | | | |

| | T | 1 | | | | | | | |
|-------------------------------|------------------|-------------------------|-----------|---------------------|-----------------------|--------------|----------|--|----------------------------|
| Barrett, MJ Chief | 2011/2012 | n/a | | | n/a | | | | n/a |
| Executive Officer | 4/02/2012 | \$185,973 | | | \$6,335 | | | | \$192,308 |
| | to | | | | | | | | |
| | 30/06/2013 | | | | | | | | |
| Schafer, | 2011/2012 | \$293,086 | | \$3,420 | \$15,775 | | | \$7,210 | \$319,491 |
| WR Chief | 2012/2013 | \$296,847 | | \$760 | \$16,457 | | | \$6,421 | \$320,485 |
| Financial Officer | | | | | | | | | |
| McLennan, M | 2011/2012 | n/a | | | n/a | | | | n/a |
| Chief Risk Officer | 15/03/2013 | \$51,361 | | | \$4,800 | | | | \$56,161 |
| | to | | | | | | | | |
| | 30/06/20/13 | | | | | | | | |
| Nevis, C General | 2011/2012 | n/a | | | n/a | | | | n/a |
| Manager Third Party | 27/05/2013 | \$11,997 | | | \$1,080 | | | | \$13,077 |
| & Strategic Alliances | to | | | | | | | | |
| | 30/06/2013 | | | | | | | | |
| McArdle, A | 2011/2012 | n/a | | | n/a | | | | n/a |
| General Manager Sales & | 15/03/2013 | \$44,107 | | | \$3,970 | | | | \$48,077 |
| Distribution | to 30/06/2013 | | | | | | | | |
| | 00,00,2010 | | | | | | | | |
| Caville, SM Chief | 2011/2012 | \$164,414 \$167,799 | | \$2,256 | \$15,755 | | | \$3,950 | \$186,375 |
| Information Officer | 2012/2013 | \$107,799 | | \$813 | \$15,102 | | | \$3,955 | \$187,669 |
| Butler, SV General | 2011/2012 | \$162,563 | | | \$16,554 | | | \$3,428 | \$182,545 |
| Manager Operations | 01/07/2012 | \$116,715 | | | \$10,505 | | | \$2,741 | \$129,961 |
| <i>-</i> | to 15/03/2013 | | | | | | | | |
| | 10,00,2010 | | | | | | | | |
| Ashton, AR Internal | 2011/2012 | \$98,372 | | \$2,094 | \$48,536 | | | \$3,531 | \$152,533 |
| Auditor | 01/07/2012 | \$97,744 | | | \$8,724 | | | \$2,119 | \$108,587 |
| | to 15/03/2013 | | | | | | | | |
| Hancock, DA | 2011/2012 | \$192,431 | | \$2,992 | \$15,775 | | | | \$211,198 |
| Manager Group Treasurer | 01/07/2012 | \$130,583 | | \$1,011 | \$11,657 | | | | \$143,251 |
| | to 15/03/2013 | | | | | | | | |
| TOTAL REM | UNERATION | - SPECIFIED | EXECUTIVE | ES | | <u> </u> | <u> </u> | <u>. </u> | |
| | 0044/0010 | #040.000 | | #40.700 | # 440.00= | | | #40.445 | Φ4.0E0.440 |
| | 2011/2012 | \$910,866 1,103,126. | | \$10,762 \$2,584 | \$112,395 \$78,630 | | | \$18,119 \$15,236 | \$1,052,142 \$1,199,576 |
| | 2012/2010 | 1,100,120. | | Ψ2,004 | Ψ10,000 | | | ψ10,200 | ψ1,133,370 |

Employment Contracts

All named Key Management Personnel and the Managing Director have/had employment contracts. Major provisions of those agreements are summarised below:-

Current Personnel

Chief Executive Officer - M J Barrett

- Contract dated 04 February 2013
- Term of agreement no fixed term
- Wide Bay Australia or M J Barrett may terminate this agreement by providing 6 months written notice or provide payment in lieu of the notice period.
- Short Term Incentive (STI) The STI benefit will be payable on achieving Key Performance Indicators each year and will be a cash bonus of up to a maximum value of 30% of Fixed Pay subject to meeting performance targets. For details of the STI see (a).
- Long Term Incentive (LTI) Grant of performance rights up to a maximum value of 30% of Fixed Pay and as determined by the Remuneration Committee. For Details of the LTI see (b).

(a) Short Term Incentives

Up to 30% of base salary on achieving KPI's on the basis of percentage allocation in terms of CEO scorecard and measured by populating actual results and discretionary. The CEO must complete a full year of service to be eligible to receive the STI for each applicable financial year, the bonus entitlement will be calculated based on the 30th June results and the overall performance including discretionary as determined by the Remuneration Committee and paid on the 30th September.

(b) Long Term Incentives

The grant of performance rights, under the terms of Wide Bay Australia Ltd *Performance Rights Plan Rules*, to subscribe for or be transferred at no cost one share for every performance right exercised. The CEO must complete a full year of service to be eligible to receive the LTI for each applicable financial year, the bonus entitlement will be calculated based on the 30th June results and overall performance including discretionary as determined by the Remuneration Committee and paid on the 1st July. The performance rights carry no dividend or voting rights. Subject to the vesting conditions 33% of the performance rights vest on the second anniversary of the measured performance year, 33% on the third anniversary and 33% on the fourth anniversary. The vesting conditions are as follows:

- The Executive must be employed at the vesting date.
- Any personal income tax payable on exercise of the performance rights is payable by the Executive.
- The number of performance rights will be adjusted for any capital reconstructions (eg consolidation or splits).

Executive Director & General Manager – Strategy & Implementation & Productivity Improvement - F M McLeod

- Contract dated 21 May 2007
- Term of agreement no fixed term
- Wide Bay Australia or F M McLeod may terminate this agreement by providing 4 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an
 equivalent position, equal to 6 months salary plus 2 weeks salary per year of service with a minimum payment
 of 20 weeks and a maximum payment of 104 weeks.

Chief Financial Officer & Company Secretary - W R Schafer

- Contract dated 28 May 2007
- Term of agreement no fixed term
- Wide Bay Australia or W R Schafer may terminate this agreement by providing 4 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an
 equivalent position, equal to 6 months salary plus 2 weeks salary per year of service with a minimum payment
 of 20 weeks and a maximum payment of 104 weeks.

Chief Risk Officer – M B McLennan – from 15th March 2013

Contract dated – 10 June 2011

- Term of agreement no fixed term
- Wide Bay Australia or M B McLennan may terminate this agreement by providing 3 months written notice or
 provide payment in lieu of the notice period. Payment on early termination due to a takeover or not being
 offered ongoing employment in Bundaberg in an equivalent position, equal to 4 months salary plus 2 weeks
 salary per year of service with a minimum payment of 16 weeks and a maximum payment of 52 weeks.

Chief Information Officer - SM Caville

- Contract dated 1 November 2010
- Term of agreement no fixed term
- Wide Bay Australia or SM Caville may terminate this agreement by providing 4 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an equivalent position, equal to 6 months salary plus 2 weeks salary per year of service with a minimum payment of 20 weeks and a maximum payment of 104 weeks.

General Manager – Sales & Distribution – A J McArdle – from 15th March 2013

- Contract dated 24 May 2013
- Term of agreement no fixed term
- Wide Bay Australia or A J McArdle may terminate this agreement by providing 3 months written notice or provide payment in lieu of the notice period.

General Manager – Third Party & Strategic Alliances – C M Nevis – from 27th May 2013

- Contract dated 25 April 2013
- Term of agreement no fixed term
- Wide Bay Australia or C M Nevis may terminate this agreement by providing 3 months written notice or provide payment in lieu of the notice period.

Non-Current Personnel

Managing Director - R E Hancock - Retired 4/2/13

- Contract dated 21 May 2007
- Term of agreement no fixed term
- Wide Bay Australia or R E Hancock may terminate this agreement by providing 4 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an equivalent position, equal to 6 months salary plus 2 weeks salary per year of service with a minimum payment of 20 weeks and a maximum payment of 104 weeks.

General Manager - Operations - S V Butler - up to 15 March 2013

- Contract dated 18 May 2007
- Term of agreement no fixed term
- Wide Bay Australia or S V Butler may terminate this agreement by providing 4 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an
 equivalent position, equal to 6 months salary plus 2 weeks salary per year of service with a minimum payment
 of 20 weeks and a maximum payment of 104 weeks.

Internal Auditor – A R Ashton – up to 15 March 2013

- Contract dated 29 May 2007
- Term of agreement no fixed term
- Wide Bay Australia or A R Ashton may terminate this agreement by providing 3 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an equivalent position, equal to 4 months salary plus 2 weeks salary per year of service with a minimum payment of 16 weeks and a maximum payment of 104 weeks.

- Contract dated 28 May 2007
- Term of agreement no fixed term
- Wide Bay Australia or D A Hancock may terminate this agreement by providing 4 months written notice or provide payment in lieu of the notice period.
- Payment on early termination due to a takeover or not being offered ongoing employment in Bundaberg in an
 equivalent position, equal to 6 months salary plus 2 weeks salary per year of service with a minimum payment
 of 20 weeks and a maximum payment of 104 weeks.

Indemnities and Insurance Premiums for Officers and Auditors

During the financial year the Company has paid premiums to indemnify Directors and Officers against personal losses arising from their respective positions within the Company. During the reporting period and subsequent to 30 June 2013, no amounts have been paid under the indemnities by the Company.

The Directors and Officers of the Company and its subsidiaries are insured against certain liabilities arising in the course of their duties. This premium is paid by the Company but under the confidentiality provisions of this policy, the Directors have not disclosed the nature of the liability, the insurer, the limit of liability, or the premiums paid.

Non-Audit Services

During the year, Bentleys, the Company's Auditor, has performed certain other services in addition to their statutory duties.

The Board has considered the non-audit services provided during the year by the Auditor, and in accordance with advice provided by the Audit Committee, is satisfied that the provision of those non-audit services during the year by the Auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- All non-audit services were subject to the Corporate Governance procedures adopted by the Company and have been reviewed by the Audit Committee to ensure they do not impact the integrity and objectivity of the Auditor, and
- The non-audit services provided do not undermine the general principles relating to auditor independence as set out in Code of Conduct APES 110 'Code of Ethics for Professional Accountants' issued by the Accounting Professional and Ethical Standards Board, as they did not involve reviewing or auditing the Auditor's own work, acting in a management or decision making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

A copy of the Auditor's Independence Declaration, as required under Section 307C of the Corporations Act, is included in the Directors' Statutory Report.

Non-audit services paid to Bentleys are as follows:

| | \$ | \$ |
|---|--|------------------------|
| | 2013 | 2012 |
| es provided in connection with the:- | | |
| eturn (including Subsidiaries) | 20,018 | 21,916 |
| dvice | 22,283 | 21,532 |
| Assurance Services | 84,232 | - |
| Services | 42,592 | 4,092 |
| | \$ 169,125 | \$ 47,540 |
| eturn (including Subsidiaries) dvice Assurance Services | \$ 20,018 22,283 84,232 42,592 | 21,9° 21,53 4,09 |

This Report is signed for and on behalf of the Board of Directors in accordance with a resolution of the Board of Directors.

J S/Humphre/y

Director

P J Sawyer Director



WIDE BAY AUSTRALIA LTD

AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF WIDE BAY AUSTRALIA LTD

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2013 there have been:

- (a) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

Bentleys Brisbane Partnership

Bentless

Stewart Douglas
Partner

Brisbane

27 August 2013







INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF WIDE BAY AUSTRALIA LTD

Report on the Financial Report

We have audited the accompanying financial report of Wide Bay Australia Ltd and controlled entities (the consolidated entity) and Wide Bay Australia Ltd (the company), which comprises the statement of financial position as at 30 June 2013, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB101: Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards (IFRS).

Auditors' Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements, and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.







Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

Auditor's Opinion

In our opinion:

- a. the financial report of Wide Bay Australia Ltd and controlled entities and Wide Bay Australia Ltd is in accordance with the *Corporations Act 2001*, including:
 - giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2013 and of their performance for the year ended on that date; and
 - ii. complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b. the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Statutory Report for the financial year ended 30 June 2013.

The Directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's Opinion

In our opinion the Remuneration Report of Wide Bay Australia Ltd for the financial year ended 30 June 2013 complies with section 300A of the *Corporations Act 2001*.

Bentleys Brisbane Partnership

Bentles S

Stewart Douglas Partner

Brisbane

27 August 2013



