

Annual Report & Appendix 4E

For the Financial Year Ended 30 June 2013

E&A Limited

ABN 22 088 588 425

This Final Report is provided to the Australian Stock Exchange (ASX) under ASX Listing Rule 4.3A.

Current Reporting Period: Financial Year Ended 30 June 2013
Previous Corresponding Period: Financial Year Ended 30 June 2012

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- 1. Results for Announcement to the Market
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Results for announcement to the market

Financial Year Ended 30 June 2013

Revenue and Net Profit

| | % Change | • | Amount \$'000 |
|--------------------------------------------------------------------------------|----------|----|---------------|
| Revenue from ordinary activities* | 22% | То | 200,041 |
| Reported net profit from ordinary activities after tax attributable to members | 168% | То | 7,706 |
| EBIT from ordinary activities | 94% | То | 13,874 |
| * Excludes 'Other Income' | | | |

Earnings Per Share

| | 2013 | 2012 |
|--------------------------------|------------|------------|
| Earnings per share (diluted) | 7.16 cents | 2.98 cents |
| Earnings per share (undiluted) | 7.16 cents | 2.98 cents |

Net Tangible Assets

| | 2013 | 2012 |
|---------------------------|------------|------------|
| NTA per share (undiluted) | 6.51 cents | 0.71 cents |

Dividends

| | Amount per security | Percentage Franked % |
|----------------------------------------------------------|---------------------|----------------------|
| Interim dividend | 2.5 cents | 100% |
| Final dividend | 2.5 cents | 100% |
| Record Date for determining entitlements to the dividend | 8 November 2013 | |
| Date of dividend payment | 22 November 2013 | |

Review of Operations

For commentary on current year operations, please refer to the attached Media Release.



REVIEW OF OPERATIONS

For the Financial Year Ended 30 June 2013

- E&A Limited reports record net profit after tax of \$7.7 million, representing an increase of 168% on the prior year.
- EBIT of \$13.9 million, representing an increase of 94%.
- Total revenue of \$200 million, up 22%.
- Final dividend increased to 2.5 cents fully franked. Full year dividend of 5.0 cents fully franked representing an increase of 25% on last year.
- Cash Flow from operations of \$9.5 million before interest and tax.
- Whyalla wind tower fabrication facility completed and fabrication of first Siemens tower sections now complete.
- Record results achieved notwithstanding the operational disruption of four separate factory relocations and upgrades throughout the year.
- Interest expense down by \$0.9 million, a decrease of 25%.

| FY13 FULL YEAR RESULTS SUMMARY EAL GROUP (000's) | FULL YEAR FY13 | FULL YEAR FY12 | PERCENTAGE CHANGE (%) |
|-----------------------------------------------------|-------------------|-------------------|--------------------------|
| Revenue | 200,041 | 164,440 | 22% |
| EBIT from continuing operations | 13,874 | 7,163 | 94% |
| Net interest expense | (2,790) | (3,697) | 25% |
| Net profit before tax | 11,084 | 3,466 | 220% |
| Tax expense | (3,378) | (587) | 475% |
| Reported statutory net profit after tax | 7,706 | 2,879 | 168% |
| Cash from Operations | 5,121 | 8,084 | (37%) |
| Cash from Operations Before Tax and Interest | 9,460 | 13,222 | (28%) |

^{*} The Directors have presented non-IFRS profit information as part of its Review of Operations in order to improve the users' understanding of the Group's performance compared to the prior year. Non-IFRS profit information reported has not been the subject of independent audit procedures.

Diversified investment company, E & A Limited (ASX:EAL) today announced a statutory net profit after tax (NPAT) of \$7.7 million for the twelve months ended 30 June 2013, up from the prior corresponding period of \$2.9 million. The results featured double digit revenue growth, record profit and increased dividends and were in-line with guidance.

The 2013 full year NPAT is 168% higher than the 2012 full year result of \$2.9 million. Earnings before interest and tax (EBIT) rose by 94% to \$13.9 million, up from \$7.2 million in the prior year.

The increased earnings were generated from total revenue of \$200 million up 22% on the prior year's revenue of \$164.4 million.



Executive Chairman, Mr Stephen Young, said the full year result reflected the initiatives taken to grow the business and were achieved despite some costs associated with those initiatives. Mr Young said the results were pleasing given the increased demand on management resources and adverse impact on direct labour efficiency associated with the:

- relocation of Ottoway's Adelaide operations to its upgraded 5000m2 facility in Wingfield;
- relocation of Ottoway's Dalby operations to a larger 3000m2 facility;
- \$8m upgrade of the Whyalla facilities to accommodate wind tower fabrication; and
- relocation of QMM's Adelaide business to Duncan Court, Ottoway.

The 2013 full year financial performance is a record result for E&A Limited. The growth achieved reflects the benefits of E&A Limited's strategy on diversifying its business across a range of services and products, geographies and industries.

Mr Young said he was pleased to advise that each segment contributed an improved result.

INTERIM DIVIDEND

E&A Limited Directors are pleased to declare a final fully franked dividend of 2.5 cents per share payable on 22 November 2013. The record date for the dividend will be 8 November 2013 and the Dividend Reinvestment Plan will operate for it.

The final dividend of 2.5 cents can be taken in cash or reinvested in EAL shares at a discount of 2.5% to the volume weighted average price of all EAL shares traded on the Australian Securities Exchange during the five trading days after the record date.

SAFETY & OUR PEOPLE

The safety of E&A Limited's operating entities' employees and those who work alongside them continues to be management's primary objective and is a key performance measure for all of its operating subsidiaries.

As E&A Limited subsidiaries continue to grow their employee numbers, they continue to enhance their safety culture through visible safety leadership, training and communicating with their employees, ensuring safe workplaces, processes, and procedures.

During the period to 30 June 2013, a number of E&A Limited's subsidiaries achieved significant milestones:

- ICE completed over 2,155 days and has worked more than 1,126,930 hours in the workshop and on site without a Lost Time Injury (LTI).
- Fabtech completed over 1,520 days and has worked more than 1,000,000 hours in the workshop and on site without a Lost Time Injury (LTI).
- Ottoway Engineering completed over 1,090 days and has worked more than 1,744,000 hours in the workshop and on site without a Lost Time Injury (LTI).
- E&A Contractors completed over 1,097 days and has worked more than 877,600 hours in the workshop and on site without a Lost Time Injury (LTI).

The Company wishes to acknowledge the exemplary commitment of its employees and their management in delivering these outstanding safety results. Their day to day focus on taking the time to plan the way they work to ensure that they, and their work colleagues, complete their tasks safely is a credit to them all. The Company is very proud of their individual and collective performance.



NET DEBT & GEARING

Gearing at 30 June 2013 was 38% (as measured by the ratio of net debt to net debt plus shareholders equity). Borrowing costs for the twelve months to June were reduced by \$0.9 million (25%) from \$3.7 million to \$2.8 million.

The increase in net debt in 2013 has not yet been reflected in earnings. It arose as a consequence of E&A Contractors investment of approximately \$8.0 million during the period in building new facilities and acquiring plant and equipment to establish capabilities for wind tower fabrication. Earnings from the new capacity commenced in June 2013. The earnings impact of the new capacity will be achieved fully in the forthcoming financial year.

During the year EAL's wholly owned subsidiary, E&A Contractors, secured an Upper Spencer Gulf and Outback Enterprise Zone Fund Grant for \$2.0 million to assist with the purchase, commissioning of plant and equipment and upgrading its manufacturing facility at its Whyalla facility to fabricate wind towers.

Resolution of E&A Limited's outstanding claim with Bemax in respect of the Snapper Project continues to progress. EAL expects proceeds from the settlement of this matter to be received during FY14, which will be applied to reducing debt.

CASHFLOW

E&A Limited generated cashflow from operations of \$5.1 million after payment of interest and tax.

E&A Limited generated cashflow from operations of \$9.5 million before payment of interest and tax.

EAL expects its subsidiaries to generate cash flow from operations before payment of interest and tax at a level equal to its earnings before interest and tax ("EBIT"). This has not been achieved over the last 12 months principally as a consequence of the following factors:

- The turnover of the business increased by \$35.6 million during the year, necessitating a further \$5m increase in working capital.
- Ottoway replaced the majority of FY12 labour hire revenue, where it was paid in-advance for onsite labour, with work where payment is received monthly in arrears, resulting in a working capital increase of \$4m.

When comparing FY13 to FY12 cashflow from operations, shareholders should note that FY12 cashflow included a one-off cash inflow of \$6 million related to the Uranium One Honeymoon contract settlement.

OUTLOOK FOR FY14

The order books of E&A Limited's operating subsidiaries continue to improve as a consequence of work secured in SE Queensland. This work is being undertaken both on site and in our South Australian workshops.

The level of Capital Projects work under way or due to commence according to the Bureau of Research and Energy Economics (April 2013) throughout Australia is \$268 billion. Of this work, some \$205 billion is associated with the oil and gas industry. Fortunately, four of EAL's subsidiaries are well positioned to continue to service the Tier One contractors involved in delivering these projects. As a consequence the outlook for FY14 is strong. It is expected that once the outcome of the Federal Election is known, both public and private infrastructure investment will increase to complement the expected run-off from the historically high levels of mining investment and the expected completion of a number of large LNG plants during 2015.

The Company's current order book suggests that EAL will deliver an improved earnings performance for the next six months and exceed the record six months delivered during the corresponding period from July 2012 to December 2012. An update for the first quarter's trading and outlook will be provided at the Company's Annual General Meeting.



The Company expects to deliver strong cashflows during FY14.

The Company expects to maintain a payout ratio of between 60 - 70% of NPAT for FY14 and is offering a high dividend yield based on the current share price.

OPERATING SEGMENTS COMMENTARY

Detailed comments in respect of E&A Limited's operating segments are presented below:

HEAVY MECHANICAL & ELECTRICAL ENGINEERING

| HEAVY MECHANICAL & ELECTRICAL ENGINEERING (in thousands) | FULL YEAR FY13 | FULL YEAR FY12 | PERCENTAGE CHANGE (%) |
|----------------------------------------------------------|-------------------|-------------------|--------------------------|
| Segment Revenue | 139,115 | 118,604 | 17% |
| EBIT | 6,943 | 5,319 | 31% |

^{*} Refer to Annual Financial Report and Note 26 Segment Reporting for reconciliation between segments and statutory results

The Heavy Mechanical and Electrical Engineering segment includes the services provided by Ottoway Engineering Pty Ltd (**Ottoway**), ICE Engineering & Construction Pty Ltd (**ICE**) and E&A Contractors Pty Ltd (**EAC**).

This segment delivered an increase in revenue of 17%, and operating earnings rose by 31% compared to the prior year. As previously mentioned, second half earnings were impacted due to the disruption of the workshop relocations and the significant Whyalla upgrade undertaken during the second half.

The outlook for this sector is positive given the recent contract wins announced for Ottoway and EAC's investment into wind tower fabrication. This segment is expected to continue to perform strongly in FY14.

Specifically, Ottoway Engineering has secured its strongest ever work in hand and is recruiting in order to meet client demand. The majority of this additional activity has arisen from working with a number of Tier One contractors who require pipe spooling fabrication and installation for coal seam gas processing facilities in SE Queensland. In addition, Ottoway is processing pipe infrastructure for the new Royal Adelaide Hospital. Ottoway is continuing to supply pipe spools to Australian Submarine Corporation for the air warfare destroyer program.

During FY13, ICE was busy in Western Australia. A number of the iron ore projects it was working on have now been completed and ICE is expecting to secure some work from the smaller number of large iron ore and LNG projects that are currently under early stage construction in Western Australia. ICE has successfully increased the amount of work that it is winning outside Western Australia, although it is not anticipated that this business unit will grow revenues during FY14.

During FY13 E&A Contractors was engaged in fabricating plant to support the expansion of Arrium Mining's Iron Ore Export Operations. Further opportunities are expected in this area during FY14. E&A Contractors traditional business of undertaking minor upgrades and maintenance for OneSteel, BHP Billiton and OzMinerals continued and is expected to continue through FY14.

During FY14, E&A Contractors will complete the majority of its obligations in respect of Australian Submarine Corporation's air warfare destroyer program. It is expected that the drop-off in turnover from the completion of this work will be more than compensated by the anticipated work associated with the construction of wind towers.



WATER & FLUID SOLUTIONS

| WATER & FLUID SOLUTIONS (in thousands) | FULL YEAR FY13 | FULL YEAR FY12 | PERCENTAGE CHANGE (%) |
|----------------------------------------|-------------------|-------------------|--------------------------|
| Segment Revenue | 47,871 | 29,452 | 63% |
| EBIT | 5,015 | 1,816 | 176% |

^{*} Refer to Annual Financial Report and Note 26 Segment Reporting for reconciliation between segments and statutory results

This segment comprises the services provided by Fabtech Australia Pty Ltd (**Fabtech**) and Blucher (Australia) Pty Ltd (**Blucher**).

The Water & Fluid Solutions segment recorded an increase in revenue of 63%, and operating earnings increased by 176% compared to the prior year.

This segment has performed strongly off the back of the coal seam gas sector in SE Queensland.

During the year Fabtech has won three large coal seam gas contracts in SE Queensland and each contract has been in excess of \$10m. At the same time Fabtech won a large contract to line the Morewell River.

Fabtech anticipates the next six months will be busier than the first six months of this calendar year and expects that the remainder of FY14 will be such that it will be able to deliver a result which is equal to FY13.

Blucher has had its best year since it was acquired by E&A Limited. During the year, Blucher has introduced new product lines, which in turn has enhanced its relevance in a number of complimentary vertical and integrated markets in which it operates. Blucher has been able to meet customer expectations on a number of large projects through the provision of a complete service offering. It is anticipated that this trend will continue throughout FY14 and accordingly Blucher is forecast to deliver an improved result.

MAINTENANCE ENGINEERING & PLANT CONSTRUCTION

| MAINTENANCE ENGINEERING & PLANT CONSTRUCTION (in thousands) | FULL YEAR FY13 | FULL YEAR FY12 | PERCENTAGE CHANGE (%) |
|-------------------------------------------------------------|-------------------|-------------------|--------------------------|
| Segment Revenue | 18,352 | 18,562 | (1%) |
| EBIT | 911 | 576 | 58% |

^{*} Refer to Annual Financial Report and Note 26 Segment Reporting for reconciliation between segments and statutory results

The Maintenance Engineering and Plant Construction segment comprises the services provided by Quarry & Mining Manufacture Pty Ltd (**QMM**) and Heavymech Pty Ltd (**Heavymech**).

The segment recorded a 1% reduction in revenue, although operating earnings rose by 58% compared to the prior year.

Revenue was down due to a reduction in mine construction and maintenance activity during the first half. As previously forecast, management delivered an improved level of project work and earnings during the second half.

The outlook for the next six months with QMM is sound as a consequence of major project work completed during July and August, current work in hand and continued provision of underground maintenance work at Olympic Dam with BHP Billiton.



E&A Limited (ABN 22 088 588 025)

Review of Operations

Heavymech is dependent on local business activity for the repair and maintenance aspect of its machining business both in Adelaide and Whyalla. During the financial year activity was flat and as a consequence Heavymech's earnings for 2013 were less than budget, albeit an improvement on the previous financial year. Heavymech's Whyalla operations grew significantly during the year and made an important contribution to the overall result. Heavymech expects to deliver an improvement on FY13's performance as a consequence of the upgrade of certain machinery and investment in CNC capacity made in the second half of FY13.

INVESTMENT & CORPORATE ADVISORY

| INVESTMENT & CORPORATE ADVISORY (in thousands) | FULL YEAR FY13 | FULL YEAR FY12 | PERCENTAGE CHANGE (%) |
|------------------------------------------------|-------------------|-------------------|--------------------------|
| Segment Revenue (Note 1) | 5,055 | 2,978 | 70% |
| EBIT | 1,005 | (548) | 283% |

Note 1: Excludes intercompany dividend revenue

The Investment and Corporate Advisory segment comprises the services provided by Equity & Advisory Ltd (**Equity & Advisory**) and includes the listing and corporate costs associated with the parent entity, EAL.

Segment revenue increased by 70% compared to the prior year. More importantly the full year EBIT increased by 283%.

Activity in the mergers, acquisitions and divestment field continue to improve and external client demand for Equity & Advisory's corporate advisory services is expected to improve this year to once again contribute positively to the cost of maintaining E&A Limited's corporate office. This aspect of E&A Limited's business structure is unique.



^{*} Refer to Annual Financial Report and Note 26 Segment Reporting for reconciliation between segments and statutory results

Annual Financial Report For the Financial Year Ended 30 June 2013





COMPANY OVERVIEW

E&A Limited is a diversified South Australian based investment and engineering services group comprising the following wholly owned operating businesses:

| SEGMENT | OPERATING COMPAN | IES | SE | ERVICES | IN | DUSTRY EXPOSURE | EMPLOYEES |
|--------------------|-------------------|----------------------------------------------|---------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|------------------------------------------------------------------------------------------|-----------|
| Investment & | E&A Limited | EA | - | Comprehensive range of corporate advisory services relating to the analysing, negotiating, financing and completing of business transactions for external and internal clients | : | Public Private | 14 |
| Corporate Advisory | investment & | : | Government organisationsE&A Limited subsidiaries | 14 | | | |
| Water & Fluid | Fabtech Australia | FABTECH FLEXIBLE GEOMEMBRANE LINERS&COVERS | | Flexible geomembrane liners and floating covers for dams, reservoirs, tunnels, channels and landfills | | Industrial Mining Waste water Waste management | 1/0 |
| Solutions | Blucher Australia | TO CARTON TO THE PARTY OF STREET | | Drainage and supply systems for industrial and commercial applications | : | Ship building Food & beverage processing Potable and waste water containment Agriculture | 160 |



COMPANY OVERVIEW

| SEGMENT | OPERATING COMPANIES | SERVICES | INDUSTRY EXPOSURE | EMPLOYEES |
|-----------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-----------|
| Ottoway Engineering E&A Contractors Heavy Mechanical & Electrical Engineering ICE Engineering & Construction | ENGINEERING | Pipe fabrication and installation involving all aspects of turn-key project management including design, engineering, procurement, manufacture, fabrication, machining, installation and maintenance Steel fabrication and structural engineering services, including project management, design, engineering support, procurement, structural steel fabrication and erection, | IndustrialPetro-chemicalOil & gasMining | |
| | pipe welding and pipework installation, pneumatic and hydraulic installations, and light machining Electrical engineering consultancy and project management including the design of electrical control systems for heavy industry, manufacturing and commercial installations | Water Defence Power generation Infrastructure Petro-chemical | 492 | |
| Maintenance Engineering & Plant | Heavymech | Breakdown and repair services to the heavy industrial, mining and power generation industries Equipment, space parts, plant construction | MiningPowerQuarry | 86 |
| Construction | QMM QMM | Equipment, spare parts, plant construction and repair, and onsite maintenance to the quarry, recycling and mining sectors | RecyclingHeavy industrial | |



DIRECTORS' BIOGRAPHIES

Information on directors

The following persons acted as directors of the Company during the year and up to the date of this report.

MR STEPHEN YOUNG

Executive Chairman, B. Ec, FCA, FAICD

Stephen Young is the Executive Chairman of E&A Limited and its subsidiaries. Stephen has a Bachelor of Economics, is a Chartered Accountant and a Fellow of the Institute of Company Directors. Stephen has more than 30 years experience involving large corporate advisory, corporate recovery, business turnaround, listed public and private advisory and board engagements.

Stephen was a senior employee and partner of Allert Heard & Co, a specialist corporate recovery firm and a member of the Ferrier Hodgson Group from 1979 to 1989. Stephen was Managing Partner of Arthur Andersen's Adelaide office following their merger with Allert Heard & Co from 1989 to 1997. Stephen was a member of the Arthur Andersen Worldwide Advisory Council for a two year term from 1991 and held a number of national and international leadership positions within the firm.

Stephen has been retained on a number of listed public company boards often in a "turnaround" capacity, Government business enterprises, sporting and charitable boards including Adelaide Football Club, A Raptis & Sons Pty Ltd (current), ASC Pty Ltd (formerly Australian Submarine Corporation), Adelaide University Council (current), aiLimited, Common Ground (current), ETSA Corporation, Land Management Corporation, Major Projects Task Force (Olsen Government), Michell Australia Group, Shaw and Smith (current) and the Premier's Roundtable (SA).

MR MARK VARTULI

Executive Director,

M. Comm, B.Com, FCA

Mark Vartuli is the Managing Director of Equity & Advisory and specialises in providing commercial advice in relation to capital raisings, mergers and acquisitions, divestments, infrastructure projects and corporate restructures.

Mark is an Executive Director of E&A Limited and sits on the board of its subsidiaries.

Over the past fifteen years Mark has acted as the commercial advisor on transactions involving the sale, purchase and valuation of businesses and infrastructure projects which have a cumulative value in excess of \$5 billion.

Mark is also a retained advisor to a number of leading Australian private companies. Prior to joining Equity & Advisory in April 1998, Mark worked for Arthur Andersen in their Assurance and Business Advisory Division and is a Fellow of the Institute of Chartered Accountants and holds a Masters in Commerce.



DIRECTORS' BIOGRAPHIES

MR MICHAEL ABBOTT

Non Executive Director, AO, QC, LLB

Michael Abbott is a Barrister resident in South Australia. He graduated with a law degree from The University of Adelaide in 1965 and commenced in private practice in 1966. He is a past President of the South Australian Bar Association and has appeared as Counsel in a number of significant cases and Royal Commissions in Australia. In 2006 he represented six of the officers of AWB at the Cole Commission into Iraqi wheat payments in Sydney. Michael also acted for the Non-Executive Directors of the State Bank of South Australia and Beneficial Finance Pty Ltd during the Royal Commission into the State Bank of South Australia and in the subsequent litigation against the bank's Directors. He has lectured on corporate responsibility, the fiduciary duties of Directors and other topics relating to the role of Directors.

Michael is Chairman of the Art Gallery of South Australia.

MR MICHAEL TERLET

Non Executive Director,
AO, MBA FAIM, FAICD, JP(ret)

Michael Terlet is Chairman of ACHA Hospital Group, URA (formerly Land Management Corporation), Tidswell Financial Services Ltd, Operation Flinders Foundation, International Centre of Excellence in Water Resources Management and a director of Statewide Super, Business SA and Australian Centre for Plant Functional Genomics.

Michael was responsible for the formation and growth of Australia's largest private sector defence and aerospace company, AWA Defence Industries, from 1978 to 1992. In 1991, he was recognised and made an officer of the General Order of Australia for contributions to industry and export.

He has undertaken a number of directorships in both private and public companies and has served as Chairman of Australia's largest privately owned water company, United Water International Pty Ltd, Workcover, SA Centre for Manufacturing, Defence Manufacturing Council SA (MTIA), South Australian Small Business Advisory council, SDS Corporation Ltd and as President of the South Australian Employers Chamber of Commerce and Industry and the Engineering Employers Association.

MR DAVID KLINGBERG

Non Executive Director,

AO, FTSE, DUniSA, B.Tech (Civil), FIEAust, FAusIMM, FAICD, KSJ

David Klingberg is an Engineer with over 40 years experience in project development and business management and governance. David holds a number of non executive board appointments with both private and public bodies. He is the Chairman of Centrex Metals Limited and a director of Codan Limited, Snowy Hydro and Invest SA. David is also patron of the Cancer Council of South Australia and the St Andrew's Hospital Foundation.

Formerly Managing Director of Kinhill Limited, one of Australia's largest professional engineering firms operating as consultants and contractors in the resources and public infrastructure sectors, David has developed substantial professional expertise in project evaluation, management and systems and in the structuring of major infrastructure projects.



ANNUAL FINANCIAL REPORT

Financial report for the financial year ended 30 June 2013

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The Board of Directors is committed to ensuring the Group is properly directed and accordingly the Directors have adopted corporate governance policies and practices designed to continue to promote the responsible management and conduct of E&A Limited's business. The main policies and practices currently in place are summarised below. In addition, many governance elements are set out in the Constitution.

The overriding objective of the corporate governance practices adopted by the Company is to maintain and increase shareholder value in the Company within an appropriate framework that protects the rights and interests of shareholders and ensures the Company and its controlled entities are properly managed. The objective is supported by an organisation-wide commitment to the highest standards of legislative compliance and financial and ethical behaviour.

A summary of how the Company complies with the ASX Corporate Governance Council's Principles of Good Corporate Governance and Recommendations is included below. In summary, E&A Limited departs from the Guidelines in one key area as the Chairman is not an independent director because he holds the position equivalent to a Chief Executive Officer. The Board has resolved that in view of the size of E&A Limited, the nature of the business and the equity position held that Mr Young's role as Executive Chairman is in the best interests of all shareholders.

The various charters and policies are available on the E&A Limited website: www.ealimited.com.au.

The Company's corporate governance statement is structured with reference to the principles and recommendations, which are as follows:



| ASX Principle | Status | Reference/Comment |
|-------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Principle 1: Lay Solid Foundations for | Management | and Oversight |
| 1.1 Companies should establish the functions reserved to the board and those delegated to senior executives and disclose those functions. | * Management Complying | The Board has adopted a Corporate Governance Board Charter which establishes the role of the Board and its relationship with management. The role of the Board of Directors of the Company, as defined by the Board Charter, is to use its expertise to develop, review and implement the strategic direction of the Company while at all times representing the shareholders, protecting the interests of the Company and fulfilling the Board's duties and obligations under the Company's constitution, and the Corporations Act 2001 (Cth). The Board Charter sets out the following key responsibilities and functions of the Board: • regularly considering and monitoring the implementation of corporate strategies and objectives, including E&A Limited's control and accountability systems; • appointing and removing the Managing Director/Chief Executive Officer and where appropriate ratifying the appointment and removal of senior executives; • monitoring and evaluating the performance of all Group management teams and the implementation of corporate strategies and performance objectives; • approving and monitoring compliance with systems of financial reporting, continuous disclosure, corporate governance, legal requirements and ethical standards; • approving and monitoring major capital expenditure, capital management and acquisitions and divestitures; • reviewing, ratifying and monitoring systems of risk management and internal control, codes of conduct and legal compliance; • ensuring appropriate resources are available to senior executives; • issuing securities in E&A Limited and establishing any incentive plans for directors and/or staff; • confirming that audit arrangements (including internal and external) are in compliance with all legal requirements and reviewing E&A Limited's policies on such issues; and • delegating an appropriate level of authority to management. |



| 「 <u> </u> | ASX Principle | Status | Reference/Comment | |
|------------|---------------------------------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 1.2 | The performance of senior executives should be reviewed regularly against appropriate | Complying | The Board retains ultimate authority over management; however, as is customary, the Board has delegated authority over the day-to-day management of E&A Limited to the Executive Directors and in turn to management. | |
| | measures. | | To assist in the execution of its responsibilities, the Board has established a Nomination and Remuneration Committee ("Remuneration Committee") and an Audit and Risk Management Committee ("Audit Committee"). These committees have written charters. | |
| | | | Director's appointment letter: Each new non-executive Director is required to sign and return a letter of appointment which sets out the key terms of the Director's appointment. The content of the letters of appointment for new non-executive Directors is consistent with the ASX principles. | |
| | | | E&A Limited also has formal employment contracts in place with the executive Directors which describe amongst other things, their term of office, duties, rights, responsibilities and entitlements. E&A Limited conducts annual performance reviews of all senior management. E&A Limited will conduct a review of Directors' performance before the end of the calendar year. | |
| Princi | Principle 2: Structure the Board to Add Value | | | |
| 2.1 | A majority of the board should be independent directors. | Complying | The composition of the E&A Limited Board complies with practices recommended as a majority of the Directors are non-executives, and independent as defined by ASX guidance notes. The Board has adopted a Policy on Independence of Directors on which the board will assess the independence of the Directors of the Company. | |
| | | | Directors are appointed on the specific skills required by the Company and on the independence of their decision-making and judgement. The experience and skills of the Directors is set out in the Directors' Biographies section of this annual report. | |
| | | | The current Board comprising three non-executive Directors and two executive Directors is appropriate for the size of the Company. | |
| 2.2 | The chair should be an independent director. | Non Complying | E&A Limited does not comply with ASX Recommendation 2.2 as the Chairman, Mr Stephen Young, is not an independent Director. As Executive Chairman, he holds the position equivalent to a Chief Executive Officer. Mr Young is also a substantial shareholder in E&A Limited as at 30 June 2013. In this regard, Mr Young is not considered to be an independent Director. Full details of the capacity of Mr Young's relationship with E&A Limited is disclosed within this Annual Report, including remuneration, related party transactions, shareholder interest and employee position. | |
| | | | The Board has resolved that in view of the size of E&A Limited, the nature of the business and the equity position held, that Mr Young's role as Executive Chairman is in the best interests of all shareholders. | |



| | ASX Principle | Status | Reference/Comment |
|-----|-----------------------------------------------------------------------------------------------------------------------------|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.3 | The roles of chair and chief executive officer should not be exercised by the same individual. | Non Complying | E&A Limited does not comply with ASX Recommendation 2.3. As described above in 2.2, Mr Stephen Young operates as the Executive Chairman of E&A Limited, which encompasses both roles as Chairman and Chief Executive Officer. The Board has resolved that in view of the size of E&A Limited, the nature of the business and the equity position held that Mr Young's role as Executive Chairman is in the best interests of all shareholders. |
| 2.4 | The board should establish a nomination committee. | Complying | The Board has established a Nomination and Remuneration Committee and an associated Nomination and Remuneration Committee Charter. The Nomination and Remuneration Committee is responsible for: examining and implementing adequate selection and appointment practices to ensure the composition of the Board is appropriate to meet the needs of the Company; and ensuring the remuneration within the Company is appropriately designed to enhance corporate and individual performance whilst also meeting the needs of the Company as a whole. The Nomination and Remuneration Committee consists of the independent non-executive Directors. Mr Terlet chairs the Nomination and Remuneration Committee. |
| 2.5 | Companies should disclose the process for evaluating the performance of the board, its committees and individual directors. | Complying | The Board has adopted an Induction, Continuing Education and Evaluation of Directors Policy which reflects the Company's emphasis on the importance of a Board of Directors with knowledge regarding the business of the Company and the principles of good corporate governance. The policy prescribes the process of evaluating the performance of the Board. |



| | ASX Principle | Status | Reference/Comment |
|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Princ | riple 3: Promote Ethical and Respo | nsible Decisi | on-Making |
| 3.1 | Companies should establish a code of conduct and disclose the code or a summary of the code as to: | Complying | The Company has established a Code of Conduct which provides guidance to all levels of the Company on how to maintain the standards and meet the expectations placed on all employees by both the Company and the community. As the conduct differs between the levels of the Company, the Code separately addresses the conduct of: |
| | the practices necessary to maintain confidence in the company's integrity; the practices necessary to take into account their legal obligations and the reasonable expectations of their stakeholders; and the responsibility/accountability of individuals for reporting and investigating reports of unethical practices. | | a) all employees and agents of the Company; b) senior management and executives; c) directors; and d) the Company as a whole, with particular attention to its social responsibility. |
| 3.2; 3.3; & 3.4 | Companies should establish a policy concerning diversity. Companies should disclose the measurable objectives for achieving gender diversity set by the board. Companies should disclose the proportion of women employees in the whole organisation, women in senior executive positions and women on the Board. | Complying | The Company has established a Group Diversity Policy which is available on the Company's website. The Company believes its people are its greatest asset and is strongly committed to the principles of diversity and to promoting a culture that supports the development of a diverse mix of employees throughout all levels of the organisation. Key objectives set by the Board in achieving diversity are as follows: To create a diverse workforce; To ensure employment and career progression determined by merit, competency, qualifications and ability to effectively perform the role; To ensure work practices have the flexibility to support achievement of E&A Limited's diversity objectives; To promote indigenous employment in the workforce; To promote apprenticeships within our workforce; To proactively pursue 457 VISA employment of skilled tradespersons where shortfalls exist in Australian workforce skills and sponsor Australian citizenship of these skilled workers; Provide relevant and challenging professional development and training opportunities for employees; and |



| ASX Principle | Status | R | eference/Comment | | |
|---------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-----------------------------|
| | | Provide flexible work arrangements to according choices of employees. | mmodate family commi | tments, cultural tra | aditions and other personal |
| | | The Board is pleased to advise progress continues to key achievements in FY13: Appointment of 14 new apprentices in FY13 Appointment of 41 new 457 Skilled tradespe Enhancement of E&A Limited's Indigenous Australians; Continued promotion of the Group Diversit Continued support of professional developm Continued provision of flexible work arrange of employees. | B taking total E&A Limitersons in FY13; Reconciliation Action Party Policy. The programs undertakgements to accommodate | ed Group Apprent lan to promote the sen by employees; e family commitme | recruitment of Indigenous |
| | | Gender Representation | Female (%) | Male (%) | |
| | | Board Representation | 0% | 100% | |
| | | Executive & Senior Management Representation | 5% | 95% | |
| | | Group Representation | 8% | 92% | |
| | | The Board will report on progress in achieving its obj | ectives on an annual bas | is. | |



| | ASX Principle | Status | Reference/Comment |
|-------|-----------------------------------------------------------------------------------------------|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Princ | iple 4: Safeguard Integrity in Fina | ancial Reporti | ng |
| 4.1 | The board should establish an audit committee. | Complying | The Company has an Audit and Risk Management Committee. The Audit and Risk Management Committee established by the Board of Directors of the Company. |
| | | | The objective of the Audit and Risk Management Committee is to assist the Board in discharging its corporate governance duties in relation to: |
| | | | implementing and maintaining appropriate policies and procedures in relation to risk management and auditing; financial reporting, internal control structure and internal and external audit functions; and |
| | | | establishing a sound system of risk oversight and management and internal controls. |
| | | | The Audit and Risk Management Committee consists of three non-executive Directors. Mr Abbott chairs the Audit and Risk Management Committee. |
| 4.2 | The audit committee should be structured so that it: | Complying | The Audit and Risk Management Committee consists of three non-executive Directors. Mr Abbott chairs the Audit and Risk Management Committee. |
| | consists only of non- executive directors | | |
| | consists of a majority of independent directors | | |
| | is chaired by an independent chair, who is not chair of the board | | |
| | has at least three members | | |
| 4.3 | The audit committee should have a formal charter. | Complying | The Audit and Risk Management Committee has a formal charter which sets out the Committee's role and responsibilities, composition, structure and membership requirements. The Audit and Risk Management Committee is given the necessary powers and resources to meet its charter. |
| | | | |
| | | | |
| | | | |
| | | | |



| | ASX Principle | Status | Reference/Comment |
|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Princ | iple 5: Make Timely and Balance | d Disclosure | |
| 5.1 | Companies should establish written policies designed to ensure compliance with ASX Listing Rule disclosure requirements and to ensure accountability at a senior executive level for that compliance and disclose those policies or a summary of those policies. | Complying | The Company recognises and understands that it has an obligation to disclose information to its Shareholders, the Australian Securities and Investment Commission and the Australian Stock Exchange. The Company respects the importance and value in maintaining an accurate, efficient and informed market place through the continuous disclosure of information to its Shareholders and the market. The Company has adopted a Continuous Disclosure Policy which outlines the procedure, content and responsibility of compliance with the Continuous Disclosure Obligations. |
| Princ | iple 6: Respect the Rights of Shar | eholders | |
| 6.1 | Companies should design a communications policy for promoting effective communication with shareholders and encouraging their participation at general meetings and disclose their policy or a summary of that policy. | Complying | The Board has adopted a Shareholder Communication Policy which aims to ensure that all Shareholders are informed about all material developments in the management and operation of the Company and its business, in a manner which is timely and readily accessible to all Shareholders. To ensure flexibility for Shareholders, relevant information will be communicated to Shareholders via a number of methods, as follows: 1. The Annual Report will communicate to Shareholders annual information about the Company's general and financial performance together with information on the future prospects for the Company. 2. At the Annual General Meeting Shareholders will receive information about the activities of the Company in the past year, the proposed activities for the Company in the forthcoming year, notification of any significant issues for the Company, and have an opportunity to ask questions of the Board of Directors. 3. The Company will publish its half-year and full year-results on its website as soon as reasonably possible after they have been disclosed to the ASX. |
| | | | 4. All major announcements to the Australian Stock Exchange are posted on the Company's website. |
| | | | 5. The Company will provide the following shareholder information on its website: contact details of the Company's share registry; current share price; instructions regarding change of Shareholders details; shareholder forms; and corporate profile. |



| | ASX Principle | Status | Reference/Comment |
|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Princ | iple 7: Recognise and Manage Ri | sk | |
| 7.1 | Companies should establish policies for the oversight and management of material business risks and disclose a summary of those policies. | Complying | The Company recognises that a strong system of risk management and oversight is essential to the success of its business operations. The Board has adopted a Risk Management Policy which formalises the Company's response to risk management and oversight, and allocates various aspects of the risk management system to different levels of the Company including reporting, monitoring and review. The Board is responsible for the oversight and establishment of effective and consistent systems to address the risks relevant to the business. In addition, the Audit and Risk Management Committee also monitors compliance with risk management strategies throughout the Company. |
| 7.2 | The board should require management to design and implement the risk management and internal control system to manage the company's material business risks and report to it on whether those risks are being managed effectively. The board should disclose that management has reported to it as to the effectiveness of the company's management of its material business risk. | Complying | The Company as a whole is responsible for the day to day identification, assessment and management of risks. Risk assessment and risk management systems are integrated throughout all levels of the business. All employees, officers and agents of the Company are made aware of this policy and the importance of reporting any risks they identify in their day to day duties, including any suggested mechanisms for managing such risks. The Board investigates ways of enhancing existing risk management strategies, including appropriate segregation of duties and the employment and training of suitably qualified and experienced personnel. |



| | ASX Principle | Status | Reference/Comment |
|-------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 7.3 | The board should disclose whether it has received assurance from the chief executive officer (or equivalent) and the chief financial officer (or equivalent) that the declaration provided in accordance with section 295A of the Corporations Act is founded on a sound system of risk management and internal control and that the system is operating effectively in all material respects in relation to financial reporting risks. | Complying | The Chief Executive Officer and Chief Financial Officer are required to state to the Board in writing that the integrity of the financial statements is founded on a sound system of risk management and internal compliance and control and that the Company's risk management and internal compliance and control system is operating efficiently and effectively, in all material respects. |
| Princ | ple 8: Remunerate Fairly and Re | sponsibly | |
| 8.1 | The board should establish a | Complying | The Board has in place a Nomination and Remuneration Committee. |
| | remuneration committee | | The Nomination and Remuneration Committee is responsible for advising the Board on the composition of the Board and its Committees, reviewing the performance of the Board and individual Directors, and developing succession plans. |
| | | | The Nomination and Remuneration Committee is also responsible for ensuring that the remuneration within the E&A Group is appropriately designed to enhance corporate and individual performance whilst also meeting the needs of E&A Limited as a whole. |
| | | | This Committee is responsible for setting the terms and conditions of employment for the Chief Executive Officer, executive Directors and other senior executives. The Company recognises that a transparent, fair and reasonable process for determining the appropriate remuneration at all levels of the Company is required to ensure that Shareholders remain informed and confident in the management of the Company. The Company also understands the importance of attracting and maintaining high quality individuals from directors right through to support staff. |



| | ASX Principle | Status | Reference/Comment |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| 8.2 | The remuneration committee should be structured so that it: | Complying | The Nomination and Remuneration Committee consists of three non-executive Directors. Mr Terlet chairs the Nomination and Remuneration Committee. |
| | consists of a majority of independent directors | | |
| | is chaired by an independent chair | | |
| | has at least three members | | |
| 8.3 | Companies should clearly distinguish the structure of non-executive directors' remuneration from that of executive directors and senior executives. | Complying | Details of the Directors and key senior executives remuneration are set out in the Remuneration Report of the Annual Report. |



For the Financial Year Ended 30 June 2013

The Directors of E&A Limited submit herewith the annual financial report of the consolidated entity (referred to hereafter as the Group or E&A Limited) consisting of E&A Limited and the entities it controlled at the end of, or during, the year ended 30 June 2013 and the independent auditor's report thereon.

Directors

The following persons were Directors of E&A Limited during the financial year ended 30 June 2013.

| Name | Particulars | Appointed |
|-----------------|------------------------|---------------------------|
| Stephen Young | Executive Chairman | Appointed 12 July 1999 |
| Mark Vartuli | Executive Director | Appointed 26 July 2007 |
| Michael Abbott | Non-executive Director | Appointed 16 October 2007 |
| Michael Terlet | Non-executive Director | Appointed 16 October 2007 |
| David Klingberg | Non-executive Director | Appointed 16 October 2007 |
| | | |

Company Secretary

| Name | Particulars |
|--------------|--------------------------------------------------------------------------------------|
| Mark Seatree | Qualified Chartered Accountant Graduate Diploma in Applied Finance and Investment |
| | Bachelor of Commerce |

Directorships of Other Listed Companies

Directorships of other listed companies held by directors in the 3 years immediately before the end of the financial year are as follows:

| Name | Company | Period of directorship | | |
|-----------------|-----------------------------------------|-------------------------------------------------|--|--|
| Stephen Young | Nil | - | | |
| Mark Vartuli | Nil | - | | |
| Michael Abbott | Nil | - | | |
| Michael Terlet | The International Wine Investment Fund | Appointed May 2000 Resigned 11 July 2012 | | |
| David Klingberg | Codan Limited Centrex Metals Limited | Appointed December 2004 Appointed April 2005 | | |

Directors' biographies are contained on pages 4 to 5.



For the Financial Year Ended 30 June 2013

Directors' Interests in the Shares and Options of the Company and Related Bodies Corporate

As at the date of this report, the interests of the Directors in the shares and options of E&A Limited and its related bodies corporate were:

| Director | Number of Ordinary Shares | Number of Options over Ordinary Shares | Percentage ownership interest in E&A Limited (diluted) |
|-----------------|------------------------------|-------------------------------------------|--------------------------------------------------------------|
| Stephen Young | 54,537,581 | Nil | 48.25% |
| Mark Vartuli | 15,814,650 | Nil | 13.99% |
| Michael Abbott | 2,603,322 | Nil | 2.30% |
| Michael Terlet | 774,079 | Nil | 0.68% |
| David Klingberg | 245,455 | Nil | 0.22% |

Information on Company Secretary

Mark Seatree was appointed Company Secretary of E&A Limited on 16 October 2007. Mark is a qualified Chartered Accountant and holds a Graduate Diploma in Applied Finance and Investment from FINSIA. Mark is a Director within Equity & Advisory's financial advisory business and previously held the roles of Audit Manager and Transaction Advisory Services Manager within a Big 4 Accounting Professional Services Firm.

Directors' meetings

The following table sets out the number of Directors' meetings (including meetings of committees of directors) held during the financial year and the number of meetings attended by each Director (while they were a Director or Committee member).

| | | ARD ECTORS | MANAC | & RISK GEMENT MITTEE | NOMINATION AND REMUNERATION COMMITTEE | | |
|-----------------|----------|---------------------|----------|----------------------------|---------------------------------------------|---------------------|--|
| Director | Attended | Maximum Possible | Attended | Maximum Possible | Attended | Maximum Possible | |
| Stephen Young* | 8 | 8 | 2 | 2 | 2 | 2 | |
| Mark Vartuli* | 8 | 8 | 2 | 2 | 2 | 2 | |
| Michael Abbott | 8 | 8 | 2 | 2 | 2 | 2 | |
| Michael Terlet | 7 | 8 | 2 | 2 | 2 | 2 | |
| David Klingberg | 8 | 8 | 2 | 2 | 2 | 2 | |

^{*} Mr Young and Vartuli do not form part of the audit and risk management committee or the nomination and remuneration committee and are unable to vote on resolutions accordingly. However, Mr Young and Vartuli have been invited to attend meetings when deemed appropriate.



For the Financial Year Ended 30 June 2013

Principal Activities

During the year the principal continuing activities of the Group consisted of the provision of:

- engineering services to the mining and resources industry;
- engineering services to the water industry;
- engineering services to the defence industry;
- engineering services to the oil and gas industry;
- engineering services to the power and energy industry; and
- financial advisory services to the corporate sector.

Results

The net profit after income tax of the Group for the financial year was \$7.7 million (2012: \$2.9 million). The review of operations is contained in the front section of this Report.

Dividends

Subsequent to year-end, the Directors have declared a final fully franked dividend of 2.5 cents per share. Complete details regarding dividends can be found in note 22 to the Annual Financial Report.

Review of Operations

The review of operations and activities is included in the front section of this Report.

Significant Changes in State of Affairs

There were no significant changes in the state of affairs of the Company during the year. Further descriptions relating to the principal activities of each segment within the Group can be found in Note 26 of this Report.

Subsequent Events After the Balance Date

Subsequent to year-end, the Directors have declared a final fully franked dividend of 2.5 cents per share.

The directors are not aware of any other material events occurring subsequent to balance sheet date that have not otherwise been disclosed or presented in this report.

Future Developments and Expected Results

Other than as referred to in this report, further information as to likely developments in the operations of the consolidated entity would, in the opinion of the directors, be likely to result in unreasonable prejudice to the consolidated entity.

Environmental Regulation and Performance

The consolidated entity's operations are subject to environmental regulations under Commonwealth and State legislation. The Board believes that the consolidated entity has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the consolidated entity.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

This Remuneration Report outlines the director and executive remuneration arrangements of the Company and the Group in accordance with the requirements of the Corporations Act 2001 and its regulations.

For the purposes of this report Key Management Personnel (KMP) of the Group are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Company and the Group, directly or indirectly, including any director (whether executive or otherwise) of the parent company.

Profit is considered as one of the financial performance targets in setting short term incentives. Bonuses are paid to executives of each operating subsidiary based on exceeding annual profit targets set at the operating entity level.

As the largest shareholders of EAL, the Executive Directors' remuneration is fixed and is aligned to increasing shareholder wealth both in the short term and long term. For this reason, the remuneration arrangements of the Executive Directors do not include the payment of short term incentives at this present time. Please refer to Section A of this Remuneration Report for further information.

The remuneration report is set out under the following Sections:

- A. Principles used to determine the nature and amount of remuneration
- B. Details of remuneration
- C. Service agreements
- D. Share based compensation

A. Principles Used to Determine the Nature and Amount of Remuneration

A transparent, fair and reasonable process for determining the appropriate remuneration at all levels of the Group is required to ensure that Shareholders remain informed and confident in the management of the Group. The Group also understands the importance of attracting and maintaining high quality individuals from directors right through to support staff.

The Group's remuneration policy details the types of remuneration to be offered by the Group and factors to be considered by the Board, Nomination and Remuneration Committee and management in determining the appropriate remuneration strategy. The key objectives of the remuneration policy include:

- to create a transparent system of determining the appropriate level of remuneration throughout all levels of the Group;
- to encourage people to perform to their highest level;
- to allow the Group to compete in each relevant employment market;
- to provide consistency in remuneration throughout the Group; and
- to align the performance of the business with the performance of key individuals and teams within the Group.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

Non-executive Directors

The Constitution of the Company provides that subject to the Corporations Act and the Listing Rules, non-executive Directors may be paid, as remuneration for their services, a fixed sum not exceeding the aggregate maximum sum determined from time to time by Shareholders in a general meeting. The aggregate maximum sum may be divided amongst the non-executive Directors in such manner and proportion as the Directors agree. Currently, a maximum aggregate amount of \$300,000 per annum is approved to be paid to non-executive Directors of E&A Limited.

The Company will remunerate non-executive Directors in a manner designed to attract and maintain high quality board members. Non-executive Directors will receive a set fee (including superannuation) for their service and shall not be entitled to any options, bonus payments or retirement benefits. Non-executive Directors may not be paid a commission on or a percentage of profits or operating revenue. The remuneration of non-executive Directors must be consistent with, and supportive of, maintaining the non-executive Director's independence.

Where a non-executive Director provides services outside the scope of ordinary duties of a Director, E&A Limited may pay a fixed sum determined by the directors, in addition to or instead of the director's remuneration. No payment may be made if the effect of the payment would be to exceed the aggregate maximum amount of director's remuneration determined by the Shareholders at the general meeting.

All directors are also entitled to be paid reasonable accommodation and travelling expenses incurred as a consequence of their attendance at meetings of directors and otherwise in the execution of their duties as directors.

Subject to the Corporations Act and ASX Listing Rules, E&A Limited may provide termination benefits to a director or his widows/dependants on retirement or loss of office, including payment of a gratuity, pension or allowance.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

Executive Pay

With the assistance of the Nomination and Remuneration Committee, the Board will approve the forms of remuneration to be offered to group executives.

Executive remuneration comprises five components:

- Fixed Remuneration;
- Performance Based Remuneration (short-term incentives);
- Equity Based Remuneration (long-term incentives);
- Termination Payments; and
- Employee Entitlements.

The combination of these components comprises the executive's total remuneration.

Fixed Remuneration

The Board, in consultation with the Nomination and Remuneration Committee and Human Resources, will from time to time determine the fixed remuneration level for each senior executive within the Group. Such remuneration levels will be determined according to industry standards, relevant laws and regulations, labour market conditions and scale of the Group's business relating to the position. The fixed remuneration will reflect the core performance requirements and expectations of the Group. Employees may be offered the opportunity to receive part of their fixed remuneration in the form of direct benefits such as company cars.

Short-term Incentives

In addition to fixed remuneration the Group has implemented a system of bonuses and incentives designed to create a strong relationship between performance and remuneration. Performance based remuneration will be linked to specific performance targets which will be disclosed to relevant employees regularly.

Long-term Incentives

To motivate executives and management to pursue the long term growth and success the Group may include various plans and initiatives to deliver parts of the performance based remuneration as equity in the Company. The terms and conditions of any employee share plans will be approved by the Nomination and Remuneration Committee and the Board and disclosed to the shareholders and market in accordance with the continuous disclosure policy.

Termination Payments

Each contract will set out in advance the entitlement to payment upon termination of employment for each employee. The Nomination and Remuneration Committee and the Board must approve all termination payments provided to all employees at the level of director, executive or senior management to ensure such payments reflect the Group's remuneration policy.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

Employee Entitlements

The Group will comply with all legal and industrial obligations in determining the appropriate entitlement to long service, annual, sick, parental and maternity leave.

Company Performance and Shareholder Wealth

The Nomination and Remuneration Committee is a committee established by the Board of Directors of the Company to ensure the remuneration within the Group is appropriately designed to enhance corporate and individual performance whilst also meeting the needs of the Group as a whole. The Group's remuneration policy aims to achieve a link between the remuneration received by executives, increase Group earnings and the creation of shareholder wealth.

As required by the Corporations Act 2001, the following information is presented:

| Historical Company Performance | 2009 | 2010 | 2011 | 2012 | 2013 |
|--------------------------------|------------|-------------|-------------|-------------|-------------|
| Net Profit After Tax (\$'000s) | \$ 558 | \$ 1,504 | \$ 1,634 | \$ 2,879 | \$ 7,706 |
| Dividends Paid Per Share | \$ 0.06 | \$ 0.03 | \$ - | \$ 0.04 | \$ 0.05 |
| Earnings Per Share | \$ 0.01 | \$ 0.03 | \$ 0.02 | \$ 0.03 | \$ 0.07 |
| Share Price at 30 June | \$ 0.25 | \$ 0.24 | \$ 0.12 | \$ 0.17 | \$ 0.52 |

Short term incentives are not included in the remuneration of Executive Directors at this present time. Accordingly, no short term incentives have been paid to the Executive Directors throughout the historical period presented above.

B. Details of Remuneration

Amounts of Remuneration

Details of the remuneration of the directors and the key management personnel (as defined in AASB 124 Related Party Disclosures) of the consolidated group for the year ended 30 June 2013, are set out in the following tables.

The key management personnel of the Group are the executive directors of E&A Limited and those executives who have significant authority and responsibility for planning, directing and controlling the activities of the group and also act in the capacity of executive directors for each operating subsidiary within the Group.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

Remuneration of Key Management Personnel

Details of the nature and amount of each element of the remuneration of each non-executive director, executive director and key management personnel of the Company and consolidated entity for the years ended 30 June 2013 and 30 June 2012 are set out in the following table.

| KMP | , | Base Salary and Fees | Short Term Cash Bonus | Non Monetary Benefits | Post Employment & Super Contributions | Value of Shares / Options | Total | Proportion of remuneration performance related | Value of options as proportion of remuneration |
|-------------------------|------|-------------------------|--------------------------|-----------------------------|---------------------------------------|---------------------------------|---------|------------------------------------------------|------------------------------------------------------|
| | | \$ | \$ | \$ | \$ | \$ | \$ | % | % |
| NON EXECUTIVE DIRECTORS | | | | | | | | | |
| Michael | 2013 | 60,000 | - | - | 5,400 | Nil | 65,400 | - | - |
| Abbott | 2012 | 60,000 | - | - | 5,400 | Nil | 65,400 | - | - |
| Michael | 2013 | 60,000 | - | - | 5,400 | Nil | 65,400 | - | - |
| Terlet | 2012 | 60,000 | - | - | 5,400 | Nil | 65,400 | - | - |
| David | 2013 | 60,000 | - | - | 5,400 | Nil | 65,400 | - | - |
| Klingberg | 2012 | 60,000 | - | - | 5,400 | Nil | 65,400 | - | - |
| EXECUTIVE DIRECTORS | | | | | | | | | |
| Stephen | 2013 | 707,851 | - | 9,436 | 63,707 | Nil | 780,994 | - | - |
| Young | 2012 | 590,914 | - | 9,436 | 53,182 | Nil | 653,532 | - | - |
| Mark | 2013 | 497,829 | - | 5,615 | 24,938 | Nil | 528,382 | - | - |
| Vartuli | 2012 | 427,980 | - | 5,615 | 22,268 | Nil | 455,863 | | - |

In FY12, as a cost leadership initiative, E&A Limited Executive Directors took a 10% reduction in their salary entitlements.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

C. SERVICE AGREEMENTS

Each executive and senior management employee has entered into employment contracts with the Company which clearly set out the terms and conditions of the remuneration package for that person. The contract sets out the expectations for the performance of the role and the key performance indicators, measures and criteria for assessment. The Nomination and Remuneration Committee and the Board approve all contracts for Key Management Personnel, Executive Directors and Senior Executives.

The various E&A Limited businesses employ senior executives and managers under employment contracts which contain standard terms and conditions for agreements of this nature. All employment agreements contain standard terms and conditions of engagement which include confidentiality, restraint on competition and intellectual property provisions. The Executive Service Agreements for E&A Limited's Executive Directors are summarised in the table below:

| Key Executive Director Service Agreements | | | | | | | | |
|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|
| Name | Stephen Young | Mark Vartuli | | | | | | |
| Position/Title | Executive Chairman | Managing Director | | | | | | |
| Length of service (to date) | 15 years | 15 years | | | | | | |
| Contract Term | 5 years (from 30 September 2012) | 5 years (from 30 September 2012) | | | | | | |
| Remuneration | \$750,000 (excluding car allowance, car park and FBT) | \$525,000 (excluding car park and FBT) | | | | | | |
| Termination by Company | 12 months notice or breach | 6 months notice or breach | | | | | | |
| Termination by Employee | After 5 year term, with 12 months notice | After 5 year term, with 6 months notice | | | | | | |
| Restraint | 12 month non-solicitation and non- competition if resigns, terminated for cause or payment in lieu of notice. 12 months non-solicitation if 5 year term expires or termination on notice | 6 month non-solicitation and non- competition if resigns, terminated for cause or payment in lieu of notice. 6 months non-solicitation if 5 year term expires or termination on notice | | | | | | |
| Review | Annual Performance Review | Annual Performance Review | | | | | | |

As the largest shareholders of EAL, the Executive Directors' remuneration is fixed and is aligned to increasing shareholder wealth both in the short term and long term. For this reason, the remuneration arrangements of the Executive Directors do not include the payment of short term incentives at this present time.



For the Financial Year Ended 30 June 2013

REMUNERATION REPORT (AUDITED)

D. SHARE BASED COMPENSATION

Options are granted to executives at the discretion of the Board. Entitlements to the options are vested as soon as they become exercisable. Other than the Board's discretion to issue options and the achievement of the relevant exercise price there is no specific performance criteria related to the issue of options.



For the Financial Year Ended 30 June 2013

Loans to Directors and Executives

Information on loans to directors and executives, including amounts, interest rates and repayment terms are set out in Note 29 to the financial statements.

Share Options Granted to Directors and other Key Management Personnel

There were no options issued to directors or other key management personnel in the year.

Shares Under Option

No options to acquire unissued ordinary shares of E&A Limited exist as at 30 June 2013.

No options have been granted since the end of the financial year.

Shares Issued on the Exercise of Options

There were no shares issued on the exercise of options during the year.

Indemnification and Insurance of Directors and Officers

During the financial year, E&A Limited paid premiums in respect of Directors' and Officers' liability. The Directors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of Directors' and Officers' liability.

The liabilities insured are costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the Directors and Officers in their capacity as Directors and Officers of entities in the consolidated entity.

Non-Audit Services

The Company may decide to employ the auditor on assignments in addition to their statutory audit duties where the auditor's expertise and experience with the Company and/or the consolidated entity are important.

Details of the amounts paid or payable to the auditor (Ernst & Young) for audit and non-audit services provided during the year are set out below. There were no non-audit services provided during the financial year.

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 30.



DIRECTORS' REPORT

For the Financial Year Ended 30 June 2013

Details of the amount paid or payable to the auditor of E&A Limited in relation to the provision for audit and non audit services are set out below:

| Remuneration Payable to Ernst & Young | \$ |
|-----------------------------------------------------------------------------------------------|---------|
| Audit services and review of financial reports and other work under the Corporations Act 2001 | |
| Total remuneration for audit services | 204,000 |
| Total remuneration for other services | - |
| TOTAL REMUNERATION FOR All SERVICES | 204,000 |

Rounding of amounts

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the class order applies.

Auditor's independence declaration

The auditor's independence declaration is set out on page 30 and forms part of the Directors' Report for the financial year ended 30 June 2013.

This report is made in accordance with a resolution of the directors:

Dated at Adelaide this 30th day of August 2013

Stephen Young

Executive Chairman



Ernst & Young 121 King William Street Adelaide SA 5000 Australia GPO Box 1271 Adelaide SA 5001 Tel: +61 8 8417 1600 Fax: +61 8 8417 1775 ey.com/au

Auditor!s Independence Declaration to the Directors of E&A Limited

In relation to our audit of the financial report of E&A Limited for the financial year ended 30 June 2013, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act* 2001 or any applicable code of professional conduct.

Ernst & Young

Erret & Young

David Sanders Partner Adelaide 30 August 2013



CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the Financial Year Ended 30 June 2013

In thousands of \$AUD

| | Note | 2013 | 2012 |
|-------------------------------------------|------|------------|------------|
| Revenue | 4 | 200,041 | 164,440 |
| Cost of sales | | (160,399) | (131,020) |
| Gross profit | - | 39,642 | 33,420 |
| Other income | 5 | 837 | 290 |
| Administrative expenses | | (26,394) | (26,324) |
| Marketing expenses | | (211) | (223) |
| Results from operating activities (EBIT) | - | 13,874 | 7,163 |
| Finance income | 6 | 12 | 5 |
| Finance expenses | 6 | (2,802) | (3,702) |
| Net finance income / (expense) | - | (2,790) | (3,697) |
| Profit before income tax | | 11,084 | 3,466 |
| Income tax expense | 8 | (3,378) | (587) |
| Profit (NPAT) | - | 7,706 | 2,879 |
| Total comprehensive income for the period | - | 7,706 | 2,879 |
| Earnings per share | | | |
| Basic earnings per share (AUD) | 21 | 7.16 cents | 2.98 cents |
| Diluted earnings per share (AUD) | 21 | 7.16 cents | 2.98 cents |
| | | | |

The notes on pages 35 to 80 are an integral part of these consolidated financial statements.



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the Financial Year Ended 30 June 2013

In thousands of \$AUD

| | Note | Share Capital | Retained Earnings | Options Reserve | Total Equity |
|------------------------------------------------|------|------------------|----------------------|--------------------|-----------------|
| Balance at 1 July 2011 | | 52,231 | 927 | 74 | 53,232 |
| Profit for the year | | - | 2,879 | - | 2,879 |
| Total Comprehensive Income | | - | 2,879 | - | 2,879 |
| Shares issued under dividend reinvestment plan | | 1,333 | - | - | 1,333 |
| Dividends paid | 22 | - | (1,932) | - | (1,932) |
| Balance at 30 June 2012 | | 53,564 | 1,874 | 74 | 55,512 |
| Balance at 1 July 2012 | | 53,564 | 1,874 | 74 | 55,512 |
| Profit for the year | | - | 7,706 | - | 7,706 |
| Total Comprehensive Income | | - | 7,706 | - | 7,706 |
| Shares issued under dividend reinvestment plan | | 3,429 | - | - | 3,429 |
| Dividends paid | 22 | - | (4,815) | - | (4,815) |
| Balance at 30 June 2013 | | 56,993 | 4,765 | 74 | 61,832 |

The notes on pages 35 to 80 are an integral part of these consolidated financial statements.



CONSOLIDATED BALANCE SHEET

As at 30 June 2013

In thousands of \$AUD

| Current assets 9 2,196 1,706 Trade and other receivables 10 34,215 28,432 Inventories 11 26,752 18,831 Other current assets 12 350 205 Total current assets 63,513 49,174 Non-current assets 63,513 49,174 Non-current assets 1 63,513 49,174 Non-current assets 1 63,513 49,174 Non-current assets 1 6 6 Other non-current assets 1 4 23,637 11,348 Intangible assets 15 54,825 54,825 Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Deferred tax assets 16 4,118 5,162 Total anon-current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 | | Note | 2013 | 2012 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------|---------|---------|
| Trade and other receivables 10 34,215 28,432 Inventories 11 26,752 18,831 Other current assets 12 350 205 Total current assets 63,513 49,174 Non-current assets - 6 Other financial assets - 6 Other non-current assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 16 4,118 5,162 Total sets 17 37,581 30,156 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liabilities 3,371 3,148 Total current liabilities 17 - 250 Loans and borrowings | Current assets | | | |
| Inventories 11 26,752 18,831 Other current assets 12 350 205 Total current assets 63,513 49,174 Non-current assets - 6 Other financial assets - 6 Other non-current assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 16 4,118 5,162 Current liabilities 3,7581 30,156 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liabilities 3,371 3,148 Total current liabilities 17 - 250 Loans and borrowings 18 22,683 | Cash and cash equivalents | 9 | 2,196 | 1,706 |
| Other current assets 12 350 205 Total current assets 63,513 49,174 Non-current assets - 6 Other financial assets 13 432 - Other non-current assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 16 4,118 5,162 Total assets 17 37,581 30,156 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 7 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 </td <td>Trade and other receivables</td> <td>10</td> <td>34,215</td> <td>28,432</td> | Trade and other receivables | 10 | 34,215 | 28,432 |
| Total current assets 63,513 49,174 Non-current assets - 6 Other financial assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 3,712 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 < | Inventories | 11 | 26,752 | 18,831 |
| Non-current assets - 6 Other financial assets - 6 Other non-current assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 146,525 120,515 Trade and other payables 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1 | Other current assets | 12 | 350 | 205 |
| Other financial assets - 6 Other non-current assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 84,693 | Total current assets | | 63,513 | 49,174 |
| Other non-current assets 13 432 - Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 37,581 30,156 Loans and other payables 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities <t< td=""><td>Non-current assets</td><td></td><td></td><td></td></t<> | Non-current assets | | | |
| Property, plant and equipment 14 23,637 11,348 Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity 74 74 | Other financial assets | | - | 6 |
| Intangible assets 15 54,825 54,825 Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 84,693 65,003 Net assets 61,832 55,512 Equity 56,993 53,564 Reserves 74 74 Retained profits 4,765 | Other non-current assets | 13 | 432 | - |
| Deferred tax assets 16 4,118 5,162 Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity 4,765 1,874 Reserves 74 74 Retained profits 4,765 | Property, plant and equipment | 14 | 23,637 | 11,348 |
| Total non-current assets 83,012 71,341 Total assets 146,525 120,515 Current liabilities 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Non-current liabilities 59,681 44,534 Provisions 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profi | Intangible assets | 15 | 54,825 | 54,825 |
| Total assets 146,525 120,515 Current liabilities Trade and other payables 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Deferred tax assets | 16 | 4,118 | 5,162 |
| Current liabilities Trade and other payables 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Total non-current assets | - | 83,012 | 71,341 |
| Trade and other payables 17 37,581 30,156 Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Total assets | = | 146,525 | 120,515 |
| Loans and borrowings 18 14,734 6,916 Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Current liabilities | _ | | |
| Provisions 19 3,995 4,314 Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Trade and other payables | 17 | 37,581 | 30,156 |
| Current tax liability 3,371 3,148 Total current liabilities 59,681 44,534 Non-current liabilities 3,371 3,148 Trade and other payables 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Loans and borrowings | 18 | 14,734 | 6,916 |
| Total current liabilities 59,681 44,534 Non-current liabilities 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Provisions | 19 | 3,995 | 4,314 |
| Non-current liabilities Trade and other payables 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Current tax liability | | 3,371 | 3,148 |
| Trade and other payables 17 - 250 Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Total current liabilities | - | 59,681 | 44,534 |
| Loans and borrowings 18 22,683 18,776 Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Non-current liabilities | _ | | |
| Provisions 19 604 280 Deferred tax liability 16 1,725 1,163 Total non-current liabilities 25,012 20,469 Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity Issued share capital 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Trade and other payables | 17 | - | 250 |
| Deferred tax liability161,7251,163Total non-current liabilities25,01220,469Total liabilities84,69365,003Net assets61,83255,512Equity56,99353,564Reserves7474Retained profits4,7651,874Total equity attributable to equity holders of the Company61,83255,512 | Loans and borrowings | 18 | 22,683 | 18,776 |
| Total non-current liabilities25,01220,469Total liabilities84,69365,003Net assets61,83255,512EquityIssued share capital56,99353,564Reserves7474Retained profits4,7651,874Total equity attributable to equity holders of the Company61,83255,512 | Provisions | 19 | 604 | 280 |
| Total liabilities 84,693 65,003 Net assets 61,832 55,512 Equity 56,993 53,564 Reserves 74 74 Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Deferred tax liability | 16 | 1,725 | 1,163 |
| Net assets61,83255,512EquityIssued share capital56,99353,564Reserves7474Retained profits4,7651,874Total equity attributable to equity holders of the Company61,83255,512 | Total non-current liabilities | _ | 25,012 | 20,469 |
| EquityIssued share capital56,99353,564Reserves7474Retained profits4,7651,874Total equity attributable to equity holders of the Company61,83255,512 | Total liabilities | _ | 84,693 | 65,003 |
| Issued share capital56,99353,564Reserves7474Retained profits4,7651,874Total equity attributable to equity holders of the Company61,83255,512 | Net assets | | 61,832 | 55,512 |
| Reserves7474Retained profits4,7651,874Total equity attributable to equity holders of the Company61,83255,512 | Equity | | | |
| Retained profits 4,765 1,874 Total equity attributable to equity holders of the Company 61,832 55,512 | Issued share capital | | 56,993 | 53,564 |
| Total equity attributable to equity holders of the Company 61,832 55,512 | Reserves | | 74 | 74 |
| Company 61,832 53,312 | Retained profits | | 4,765 | 1,874 |
| Total equity 61,832 55,512 | | | 61,832 | 55,512 |
| | Total equity | = | 61,832 | 55,512 |

 $The \ notes \ on \ pages \ 35 \ to \ 80 \ are \ an \ integral \ part \ of \ these \ consolidated \ financial \ statements.$



CONSOLIDATED STATEMENT OF CASH FLOWS

For the Financial Year Ended 30 June 2013

In thousands of \$AUD

| | Note | 2013 | 2012 |
|-----------------------------------------------------------|------|-----------|-----------|
| Cash flows from operating activities | | | |
| Cash receipts from customers | | 213,616 | 175,654 |
| Cash paid to suppliers and employees | | (204,156) | (162,432) |
| Cash generated from operations | | 9,460 | 13,222 |
| Interest paid | | (2,802) | (3,702) |
| Interest received | | 12 | 5 |
| Income taxes paid | | (1,549) | (1,441) |
| Net cash from (used in) operating activities | 30 | 5,121 | 8,084 |
| Cash flows from investing activities | | | |
| Payment of vendor earn-out/settlement liability | | (389) | (508) |
| Payments for acquisition of property, plant and equipment | | (12,830) | (2,409) |
| Proceeds from disposal of property, plant and equipment | | 101 | 247 |
| Net cash from (used in) investing activities | | (13,118) | (2,670) |
| Cash flows from financing activities | | | |
| Proceeds from the issue of share capital | | 3,429 | 1,333 |
| Proceeds from borrowings | | 10,799 | 5,825 |
| Repayment of borrowings | | (5,031) | (6,891) |
| Payment of finance lease liabilities | | (583) | (319) |
| Related party loans (to)/from | | 21 | 92 |
| Dividends paid | | (4,815) | (1,932) |
| Net cash from (used in) financing activities | | 3,820 | (1,892) |
| Net increase (decrease) in cash and cash equivalents | | (4,177) | 3,522 |
| Cash and cash equivalents at 1 July | | 221 | (3,301) |
| Cash and cash equivalents at 30 June | 9 | (3,956) | 221 |

The notes on pages 35 to 80 are an integral part of these consolidated financial statements.



Financial Year Ended 30 June 2013

1. Reporting Entity

E&A Limited (the "Company") is a company domiciled in Australia. The address of the Company's registered office is Level 27, 91 King William Street Adelaide SA 5000. The consolidated financial statements of the Company as at and for the year ended 30 June 2013 comprise the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities"). The Group is a for-profit consolidated entity and is primarily involved in providing engineering services to the mining and resources, water and defence industries and financial advisory services to the corporate sector (refer Note 26).

2. Basis of Preparation of the Financial Report

Statement of Compliance

The consolidated financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (AASBs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The consolidated financial report of the Group complies with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Boards (IASB).

The consolidated financial statements were approved by the Board of Directors on 28 August 2013.

Basis of Presentation

These consolidated financial statements are presented in Australian dollars, which is the Company's and Group's functional currency.

The Company is of a kind referred to in ASIC Class Order 98/0100 dated 10 July 1998 and in accordance with that Class Order, amounts in the financial report and directors' report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Basis of Measurement

The consolidated financial statements have been prepared under the historical cost convention, with the exception of listed securities which are measured at fair value.

Estimates

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In preparing these consolidated financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty related to:



Financial Year Ended 30 June 2013

2. Basis of Preparation of the Financial Report (Continued)

- contract accounting and the assumptions around recoverability of claims and costs yet to be incurred and the recoverability of trade and other receivables (note 10 & 11); and
- goodwill and the key assumptions underlying the discounted cash flows that surround its carrying value (note 15).

3. Significant Accounting Policies

The principal accounting policies adopted in the presentation of the consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Principles of Consolidation

The consolidated financial statements incorporate the assets and liabilities of all entities controlled by E&A Limited as at 30 June 2013 and the results of all controlled entities for the year then ended. The consolidated financial statements are prepared by combining the financial statements of all entities, being the Company and its subsidiaries as defined in Accounting Standard AASB 127 *Consolidated and Separate Financial Statements*. A list of all subsidiaries appears in Note 27. The consolidated financial statements include the information and results of each subsidiary from the date on which the Company obtains control and until such time as the Company ceases to control such entity. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that currently are exercisable are taken into account. In preparing the consolidated financial statements, all intercompany balances and transactions, and unrealised profits arising within the consolidated entity are eliminated in full.

(b) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. Amounts disclosed as revenue are net of returns, allowances and duties and taxes paid. Revenue is recognised when goods have been despatched to a customer, or a service has been provided to a customer pursuant to a sales order.

Contract revenue and expenses are recognised in accordance with the percentage of completion method unless the outcome of the contract cannot be reliably estimated. For fixed price contracts, the stage of completion is measured by reference to costs incurred to date as a percentage of estimated total costs for each contract.

Project profitability is estimated at a project's inception based on the agreed contract value with the client and the budgeted total cost. Profitability is then reviewed and reassessed on a regular basis.

Unapproved variation revenue is recognised where it is probable that the revenue will be certified by the client and approved. Claim recoveries against clients are recognised when:

- it is probable that the client will accept the claim; and
- the amounts can be measured reliably.

Fees from financing transactions are recognised as revenue when the Group has provided all services necessary for a final closing of the transaction, the transaction has closed, the fee is payable and the likelihood of any contingency occurring that could result in a reduction of the fee is remote.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(c) Income Tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that they probably will not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that is no longer probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised.

(d) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority, in this case it is recognised as part of the cost of acquisition of the asset or as part of the expense. Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the Balance Sheet.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the Australian Taxation Office (ATO), are presented as operating cash flows.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(e) Foreign Currency Transactions and Balances

Foreign currency transactions are initially translated into Australian dollars at the rate of exchange at the date of the transaction. At balance date amounts receivable and payable in foreign currencies are translated into Australian dollars at the rates of exchange current at that date. Resulting exchange variances are brought to account in determining the profit or loss for the year.

(f) Business Combinations

Business combinations are accounted for by applying the acquisition method.

For every business combination, the Group identifies the acquirer, which is the combining entity that obtains control of the other combining entities or businesses. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable. The acquisition date is the date on which control is transferred to the acquirer. Judgement is applied in determining the acquisition date and determining whether control is transferred from one party to another.

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented or, if later, at the date that common control was established; for this purpose comparatives are revised.

(g) Goodwill and Intangibles

(i) Goodwill

The Group measures goodwill as the fair value of the consideration transferred including the recognised amount of any non-controlling interest in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed, all measured as of the acquisition date.

Consideration transferred includes the fair value of the assets transferred, liabilities incurred by the Group to the previous owners of the acquiree, and equity interests issued by the Group. Consideration transferred also includes the fair value of any contingent consideration and share-based payment awards of the acquiree that are replaced mandatorily in the business combination. If a business combination results in the termination of pre-existing relationships between the Group and the acquiree, then the lower of the termination amount, as contained in the agreement, and the value of the off-market element is deducted from the consideration transferred and recognised in other expenses.

(ii) Other Intangible Assets

Other intangible assets that are acquired by the Group, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

Other intangible assets that are acquired by the Group, which have indefinite useful lives, are tested for impairment annually either individually or at the cash-generating unit level consistent with the methodology outlined for goodwill. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed each reporting period to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for as a change in an accounting estimate and is thus accounted for on a prospective basis.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(h) Impairment of Assets

Goodwill and Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

(i) Property, Plant and Equipment

Property, plant and equipment has been recorded at cost. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within other income in profit or loss.

Depreciation is calculated on a diminishing value and straight-line basis to write off the net cost of each item of property, plant and equipment over their expected useful lives, as follows:

Buildings 20 years

Plant and Equipment 5 – 20 years

Office Furniture, Fittings and Equipment 5 – 20 years

Motor Vehicles 4 – 10 years

Rates are consistent with prior years.

(i) Leases

A distinction is made between finance leases which effectively transfer, from the lessor to the lessee, substantially all the risks and benefits incidental to ownership of leased non current assets, and operating leases under which the lessor effectively retains substantially all such risks and benefits.

Finance leases are capitalised. A leased asset and liability are established at the lower of its fair value and present value of minimum lease payments. Lease payments are allocated between the principal component of the lease liability and the interest expense.

The leased asset is amortised on a straight-line basis over the term of the lease, or where it is likely that the entity will obtain ownership of the asset, the life of the asset. Lease assets held at reporting date are being amortised over three to five years.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(j) Leases (Continued)

Operating lease payments are charged to the income statement in the periods in which they are incurred, as this represents the pattern of benefits derived from the leased assets.

(k) Cash and Cash Equivalents

For cash flow statement presentation purposes, cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

(1) Inventories

Raw materials, work in progress and finished goods are valued at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

In the case of manufactured items, cost comprises materials, labour and an appropriate proportion of fixed and variable factory overhead expenses.

(m) Work in Progress

Work in progress represents the gross unbilled amount expected to be collected from customers for contract work performed to date. It is measured at cost plus profit recognised to date less progress billings and recognised losses. Cost includes all expenditure related directly to specific projects and an allocation of fixed and variable overheads incurred in the Group's contract activities based on normal operating capacity.

Work in progress is presented as part of inventory in the balance sheet. If payments received from customers exceed the income recognised, then the difference is presented as deferred income in the balance sheet.

(n) Trade Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for doubtful receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(o) Investments and Other Financial Assets

Classification

The Group classifies its investments and other financial assets in the following categories: financial assets at fair value through profit or loss, held to maturity investments and available for sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investment at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at each reporting date.

(i) Held-to-Maturity Investments

If the Group has the positive intent and ability to hold debt securities to maturity, then they are classified as held-to-maturity investments and are measured at amortised cost using the effective interest method, less any impairment loss.

(ii) Available for Sale Financial Assets

Available for sale financial assets, comprising principally marketable equity securities, are non derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

Regular way purchases and sales of financial assets are recognised on trade date, the date on which the Group commits to purchase or sell that asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

(iii) Financial Assets at Fair Value Through Profit or Loss

Financial assets carried at fair value through profit or loss are initially recognised at fair value and transactions costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

(iv) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise trade and other receivables.

(p) Fair Value Estimation

The net fair value of cash equivalents and non interest bearing monetary financial assets and financial liabilities approximate their carrying amount.

(q) Trade and Other Payables

Trade and other payables are carried at amortised cost. These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(r) Loans and Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Interest is accrued over the period it becomes due and is recorded as part of other payables. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

(s) Employee Entitlements

(i) Wages and Salaries and Annual Leave

Liabilities for wages and salaries and annual leave expected to be paid within twelve months of the reporting date are recognised and are measured at the amounts expected to be paid when the liabilities are settled in respect of employees' services up to that date.

(ii) Long Service Leave

A liability for long service leave is recognised and is measured as the present value of expected future payments to be made in respect of employees' services up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

(iii) Superannuation

Contributions are made by the Group to employee superannuation funds and are charged as expenses when incurred.

(iv) Share-based payment transactions

The grant date fair value of options granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employees become unconditionally entitled to the options. The amount recognised as an expense is adjusted to reflect the actual number of share options that vest, except for those that fail to vest due to market conditions not being met.

(t) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(u) Finance Income and Expenses

Finance income comprises interest income on funds invested, dividend income, gains on the disposal of available-for-sale financial assets, changes in the fair value of financial assets at fair value through profit or loss, and gains on hedging instruments that are recognised in profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance expenses are recognised as an expense in the period in which they are incurred. Borrowing costs include:

- interest on bank overdrafts and short-term and long-term borrowings;
- amortisation of line fees, discounts or premiums relating to borrowings;
- amortisation of ancillary costs incurred in connection with the arrangement of borrowings;
- finance lease interest; and
- bank charges.

Borrowing costs are capitalised into the cost of an asset when they relate specifically to a qualifying asset.

(v) Contributed Equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

(w) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year but not distributed at balance date.

(x) Earnings Per Share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

(y) Segment Reporting

The Group determines and presents operating segments based on the information that internally is provided to the Executive Chairman, who is the Group's chief operating decision maker.

An operating segment is a component of the Group that engages in business activities for which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are regularly reviewed by the Group's Executive Chairman and Board to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

Inter segment pricing is determined on an arm's length basis.



Financial Year Ended 30 June 2013

3. Significant Accounting Policies (Continued)

(y) Segment Reporting (Continued)

Segment results that are reported to the Executive Chairman include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment and intangibles assets other than goodwill.

(z) Government Grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions with be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

(aa) New Standards and Interpretations (Issued But Not Yet Effective)

The following standards, amendments to standards and interpretations have been identified as those which may impact the entity in the period of initial application. They are available for early adoption at 30 June 2013, but have not been applied in preparing this financial report.

AASB 10 Consolidated Financial Statements establishes a new control model that applies to all entities. It replaces parts of AASB 127 Consolidated and Separate Financial Statements dealing with the accounting for consolidated financial statements and UIG-112 Consolidation – Special Purpose Entities. The new control model broadens the situations when an entity is considered to be controlled by another entity and includes new guidance for applying the model to specific situations, including when acting as a manager may give control, the impact of potential voting rights and when holding less than a majority voting rights may give control.

AASB 12 *Disclosure of Interests in Other Entities* includes all disclosures relating to an entity's interests in subsidiaries, joint arrangements, associates and structures entities. New disclosures have been introduced about the judgments made by management to determine whether control exists, and to require summarised information about joint arrangements, associates and structured entities and subsidiaries with non-controlling interests.

AASB 13 Fair Value Measurement establishes a single source of guidance for determining the fair value of assets and liabilities. AASB 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to determine fair value when fair value is required or permitted. Application of this definition may result in different fair values being determined for the relevant assets. AASB 13 also expands the disclosure requirements for all assets or liabilities carried at fair value. This includes information about the assumptions made and the qualitative impact of those assumptions on the fair value determined

AASB 119 *Employee Benefits* has revised the definition of short-term employee benefits. The distinction between short-term and other long-term employee benefits is now based on whether the benefits are expected to be settled wholly within 12 months after the reporting date.

Management has assessed the likely impact of these new standards and do not believe their application will have any impact when adopted.



Financial Year Ended 30 June 2013

Total Finance Expense

Net Finance Income / (Expense)

4. Revenue

| 4. | Revenue | | |
|----|---------------------------------------|---------|---------|
| | In thousands of \$AUD | | |
| | | 2013 | 2012 |
| | Sales revenue | 200,041 | 164,440 |
| 5. | Other Income | | |
| | In thousands of \$AUD | | |
| | | 2013 | 2012 |
| | Net foreign exchange gains / (losses) | 3 | 1 |
| | Net gain on sale of PP&E | 11 | 4 |
| | Other income | 823 | 285 |
| | | 837 | 290 |
| 6. | Finance Income and Expenses | | |
| | Recognised in profit or loss | | |
| | In thousands of \$AUD | | |
| | | 2013 | 2012 |
| | Finance Income | | |
| | Interest income on bank deposits | 12 | 5 |
| | Total Finance Income | 12 | 5 |
| | Finance Expenses | | |
| | Interest on bank overdrafts and loans | 2,112 | 3,472 |
| | Other interest expense | 690 | 230 |

3,702

(3,697)

2,802

(2,790)



Financial Year Ended 30 June 2013

7. Expenses

Profit before income tax includes the following specific expenses:

In thousands of \$AUD

| In incliantic of \$1162 | | |
|---------------------------------------------------|--------|--------|
| | 2013 | 2012 |
| Depreciation | | |
| Buildings | 2 | 1 |
| Plant and equipment | 1,201 | 1,018 |
| Office equipment, furniture and fittings | 227 | 246 |
| Leasehold improvements | 110 | 100 |
| Motor vehicles | 184 | 171 |
| Assets under finance leases | 653 | 563 |
| Total depreciation | 2,377 | 2,099 |
| Rental expense relating to operating leases | | |
| | | |
| Premises | 2,676 | 2,500 |
| Motor vehicles | 18 | 10 |
| Office equipment | 8 | 33 |
| Total rental expense relating to operating leases | 2,702 | 2,543 |
| | | |
| Employee benefits expense | 74,034 | 68,767 |
| Superannuation contributions | 6,663 | 4,092 |
| Impairment of financial assets | | |
| Trade receivables | 4 | 58 |
| Impairment of other assets | | |
| Inventories * | - | 1,584 |
| | | |

^{*}Total FY12 inventory impairment of \$1.584 million (before tax) includes the write-downs to work in progress of \$1.416 million recognised during the year as a consequence of Ottoway Engineering agreeing to settle the Honeymoon contract dispute with Uranium One.



Financial Year Ended 30 June 2013

8. Income Tax Expense

(a) Income Tax Expense

In thousands of \$AUD

| | 2013 | 2012 |
|-------------------------------------------------------------|-------|---------|
| Current Tax Expense | | |
| Current period | 1,770 | 1,929 |
| Adjustment for prior periods | 2 | 2 |
| | 1,772 | 1,931 |
| Deferred Tax Expense | | |
| Decrease / (increase) in deferred tax assets (Note 16) | 1,044 | (512) |
| (Decrease) / increase in deferred tax liabilities (Note 16) | 562 | (832) |
| | 1,606 | (1,344) |
| Total income tax expense | 3,378 | 587 |

(b) Numerical Reconciliation of Income Tax Expense to Prima Facie Tax Payable

In thousands of \$AUD

| | 2013 | 2012 |
|-------------------------------------------------|--------|-------|
| Profit for the period before tax | 11,084 | 3,466 |
| Tax at the domestic tax rate of 30% (2012: 30%) | 3,325 | 1,040 |
| Entertainment | 25 | 20 |
| Other non-deductible expenses | (2) | (475) |
| Tax offset for franked dividend | 28 | - |
| Under / (over) provided in prior periods | 2 | 2 |
| Income tax expense | 3,378 | 587 |



Financial Year Ended 30 June 2013

9. Cash and Cash Equivalents

In thousands of \$AUD

| | 2013 | 2012 |
|--------------------------------------|---------|---------|
| Cash at bank and in hand | 2,196 | 1,706 |
| Total cash and cash equivalents | 2,196 | 1,706 |
| Bank overdrafts (Note 18) | (6,152) | (1,485) |
| Balances per statement of cash flows | (3,956) | 221 |

(a) Interest Rate Risk Exposure

The Group's exposure to interest rate risk is discussed in Note 31.

10. Trade and Other Receivables

In thousands of \$AUD

| | 2013 | 2012 |
|---------------------------------------------------|--------|--------|
| Current | | |
| Trade receivables | 32,613 | 28,036 |
| Provision for impairment of receivables (Note 31) | (50) | (63) |
| | 32,563 | 27,973 |
| Other receivables and prepayments | 1,652 | 459 |
| Total Current Trade and Other Receivables | 34,215 | 28,432 |

During the year ended 30 June 2013, write downs of trade receivables to their recoverable amount totalled \$0.004 million (2012: \$0.058 million).

The Group's exposure to credit and currency risks and impairment losses related to trade and other receivables are disclosed in Note 31.



Financial Year Ended 30 June 2013

11. Inventories

In thousands of \$AUD

| | 2013 | 2012 |
|-------------------|--------|--------|
| Raw materials | 3,379 | 1,850 |
| Work in progress | 19,366 | 12,406 |
| Finished goods | 4,007 | 4,575 |
| Total inventories | 26,752 | 18,831 |

During the year ended 30 June 2013 the write down of inventories to net realisable value amounted to nil (2012: \$1.584 million). Refer to Note 7 for further information on write-downs in FY12.

12. Other Current Assets

In thousands of \$AUD

| | 2013 | 2012 |
|----------------------------|------|------|
| Other | 350 | 205 |
| Total other current assets | 350 | 205 |

13. Other Non-Current Assets

In thousands of \$AUD

| | 2013 | 2012 |
|--------------------------------|------|------|
| Other | 432 | - |
| Total other non-current assets | 432 | - |

14. Property Plant and Equipment

(a) Carrying amounts of Property, Plant and Equipment

| In thousands of \$AUD | Buildings | Plant & Equipment | Office Furniture & Equipment | Motor Vehicles | Leasehold Improve- ments | Leased Assets | Total |
|--------------------------|-----------|----------------------|------------------------------------|-------------------|--------------------------------|------------------|----------|
| At 30 June 2013 | | | | | | | |
| Cost | 36 | 14,497 | 2,364 | 2,232 | 8,900 | 6,782 | 34,811 |
| Accumulated depreciation | (6) | (5,325) | (1,630) | (1,224) | (536) | (2,453) | (11,174) |
| Net carrying amount | 30 | 9,172 | 734 | 1,008 | 8,364 | 4,329 | 23,637 |
| At 30 June 2012 | | | | | | | |
| Cost | 36 | 10,251 | 2,054 | 1,902 | 1,352 | 4,744 | 20,339 |
| Accumulated depreciation | (4) | (4,173) | (1,408) | (1,027) | (426) | (1,953) | (8,991) |
| Net carrying amount | 32 | 6,078 | 646 | 875 | 926 | 2,791 | 11,348 |



Financial Year Ended 30 June 2013

14. Property Plant and Equipment (Continued)

(b) Reconciliation of carrying amounts at the beginning and end of the period

In thousands of \$AUD

| τη τησασαπάσ ο φτιαδ | | | | | | | |
|-------------------------|------------|----------------------|------------------------------------|-------------------|--------------------------------|------------------|--------|
| | Buildings | Plant & Equipment | Office Furniture & Equipment | Motor Vehicles | Leasehold Improve- ments | Leased Assets | Total |
| Cost or Deemed Cost | | | | | | | |
| Balance at 1 July 2011 | 32 | 9,088 | 1,980 | 1,885 | 1,251 | 4,265 | 18,501 |
| Additions | 4 | 1,415 | 197 | 127 | 101 | 807 | 2,651 |
| Transfers | - | - | - | 118 | - | (118) | - |
| Disposals | - | (252) | (123) | (228) | - | (210) | (813) |
| Balance at 30 June 2012 | 36 | 10,251 | 2,054 | 1,902 | 1,352 | 4,744 | 20,339 |
| Palaman at 1 Ind. 2012 | 26 | 10.051 | 2.054 | 1 000 | 1 252 | 4 544 | 20.220 |
| Balance at 1 July 2012 | 36 | 10,251 | 2,054 | 1,902 | 1,352 | 4,744 | 20,339 |
| Additions | - | 4,329 | 315 | 297 | 7,548 | 2,267 | 14,756 |
| Transfers | - | - | - | 136 | - | (136) | - |
| Disposals | | (83) | (5) | (103) | - | (93) | (284) |
| Balance at 30 June 2013 | 36 | 14,497 | 2,364 | 2,232 | 8,900 | 6,782 | 34,811 |
| Accumulated Depreciati | on, Amorti | sation and | Impairment | : | | | |
| Balance at 1 July 2011 | 3 | 3,368 | 1,282 | 897 | 327 | 1,585 | 7,462 |
| Disposals | - | (213) | (120) | (134) | (1) | (102) | (570) |
| Transfers | - | - | - | 93 | - | (93) | - |
| Depreciation expense | 1 | 1,018 | 246 | 171 | 100 | 563 | 2,099 |
| Balance at 30 June 2012 | 4 | 4,173 | 1,408 | 1,027 | 426 | 1,953 | 8,991 |
| | | | | | | | |
| Balance at 1 July 2012 | 4 | 4,173 | 1,408 | 1,027 | 426 | 1,953 | 8,991 |
| Disposals | - | (49) | (5) | (92) | - | (48) | (194) |
| Transfers | - | - | - | 105 | - | (105) | - |
| Depreciation expense | 2 | 1,201 | 227 | 184 | 110 | 653 | 2,377 |
| Balance at 30 June 2013 | 6 | 5,325 | 1,630 | 1,224 | 536 | 2,453 | 11,174 |
| | | | | | | | |



Financial Year Ended 30 June 2013

14. Property Plant and Equipment (Continued)

(b) Reconciliation of carrying amounts at the beginning and end of the period (Continued)

In thousands of \$AUD

| | Buildings | Plant & Equipment | Office Furniture & Equipment | Motor Vehicles | Leasehold Improve- ments | Leased Assets | Total |
|-------------------------|-----------|----------------------|------------------------------------|-------------------|--------------------------------|------------------|--------|
| Carrying Amounts | | | | | | | |
| As at 30 June 2011 | 29 | 5,720 | 698 | 988 | 924 | 2,680 | 11,039 |
| As at 30 June 2012 | 32 | 6,078 | 646 | 875 | 926 | 2,791 | 11,348 |
| | | | | | | | |
| As at 30 June 2012 | 32 | 6,078 | 646 | 875 | 926 | 2,791 | 11,348 |
| As at 30 June 2013 | 30 | 9,172 | 734 | 1,008 | 8,364 | 4,329 | 23,637 |

15. Intangible Assets

| In thousands of \$AUD | Goods | Goodwill Intangibles | | oles | Total | |
|------------------------------------------------------------------------------------------|--------|----------------------|------|------|--------|--------|
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Cost | | | | | | |
| Balance at 1 July | 54,625 | 54,625 | 200 | 200 | 54,825 | 54,825 |
| Additional amounts recognised from business combinations occurring during the period | - | - | - | - | - | - |
| Adjustments during the period to amounts initially recognised from business combinations | - | - | - | - | - | - |
| Balance at 30 June | 54,625 | 54,625 | 200 | 200 | 54,825 | 54,825 |
| Amortisation and Impairment Losses | | | | | | |
| Balance at 1 July | - | - | - | - | - | - |
| Amortisation for the year | - | - | - | - | - | - |
| Impairment loss | - | - | - | - | - | - |
| Balance at 30 June | - | - | - | - | - | - |
| Carrying amounts | 54,625 | 54,625 | 200 | 200 | 54,825 | 54,825 |

Intangibles of \$0.2 million relates to the value of exclusive supplier agreements recognised in relation to the business combination of Blucher (Australia) Pty Ltd. These agreements have an indefinite life and are assessed annually for any impairment indicators.



Financial Year Ended 30 June 2013

15. Intangible Assets (Continued)

Goodwill and other infinite life intangibles are allocated for impairment testing purposes to cash generating units as follows:

In thousands of \$AUD

| | 2013 | 2012 |
|--------------------------------------|--------|--------|
| Equity & Advisory | 1,058 | 1,058 |
| Heavymech | 4,033 | 4,033 |
| Fabtech | 17,420 | 17,420 |
| Ottoway | 12,131 | 12,131 |
| E&A Contractors | 6,077 | 6,077 |
| QMM | 3,736 | 3,736 |
| Blucher | 5,345 | 5,345 |
| ICE Engineering | 5,025 | 5,025 |
| Total Goodwill and other Intangibles | 54,825 | 54,825 |

Each cash generating unit represents one or more operational divisions within the consolidated entity. The recoverable amount of each cash-generating unit was based on value in use calculations. Those calculations use 5 year cash flow projections based on actual and forecast operating results which forecast a return to historical earnings performance. These earnings were extrapolated using consistent growth rates for each CGU of 9.5% for FY15, 8.5% for FY16, 4% for FY17 and 3.2% for FY18 (FY12: 4% to 10%), consistent with the growth prospects of each cash generating unit, and a 3.2% (FY12: 3.2%) terminal value growth rate, which is less that the historical 20 year growth rate of 5.1% (FY12: 5.1%).

A pre-tax discount rate of between 13.3% and 14.3% (FY12: 13.2% and 14.3%) has been applied to each cash generating unit in determining the value in use and is based on the target gearing level for E&A Limited (pre-tax nominal WACC).



Financial Year Ended 30 June 2013

16. Deferred Tax Assets and Liabilities

(a) Deferred tax assets and liabilities are attributable to the following:

| In thousands of ¢ ALID | Assets | | Liabilities | | Net | |
|----------------------------------------|--------|-------|-------------|---------|---------|-------|
| In thousands of \$AUD | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Property, plant and equipment | 31 | 26 | (316) | (283) | (285) | (257) |
| Inventories | - | - | (1,276) | (761) | (1,276) | (761) |
| Loans & borrowings | - | - | (18) | (19) | (18) | (19) |
| Employee provisions | 1,427 | 1,402 | - | - | 1,427 | 1,402 |
| Other provisions and accrued expenses | 180 | 394 | (80) | (75) | 100 | 319 |
| Borrowing costs | 12 | - | (9) | (12) | 3 | (12) |
| IPO costs | 76 | 109 | - | - | 76 | 109 |
| Tax losses and excess franking credits | 2,392 | 3,204 | - | - | 2,392 | 3,204 |
| Other items | - | 27 | (26) | (13) | (26) | 14 |
| Tax assets (liabilities) | 4,118 | 5,162 | (1,725) | (1,163) | 2,393 | 3,999 |



Financial Year Ended 30 June 2013

16. Deferred Tax Assets and Liabilities (Continued)

(b) Movement in temporary differences during the year:

| In thousands of \$AUD | Balance 1 July 2011 | Recognised in Profit or Loss | Recognised in Equity | Balance 30 June 2012 |
|----------------------------------------|------------------------|---------------------------------|-------------------------|-------------------------|
| Property, plant and equipment | (250) | (7) | - | (257) |
| Inventories | (1,606) | 845 | - | (761) |
| Loans & borrowings | (19) | - | - | (19) |
| Employee provisions | 1,345 | 57 | - | 1,402 |
| Other provisions and accrued expenses | 291 | 28 | - | 319 |
| Retentions | 19 | (19) | - | - |
| Borrowing costs | (12) | - | - | (12) |
| IPO costs | 127 | (18) | - | 109 |
| Tax losses and excess franking credits | 2,669 | 535 | - | 3,204 |
| Other items | 91 | (77) | - | 14 |
| Tax assets (liabilities) | 2,655 | 1,344 | - | 3,999 |

| In thousands of \$AUD | Balance 1 July 2012 | Recognised in Profit or Loss | Recognised in Equity | Balance 30 June 2013 |
|----------------------------------------|------------------------|---------------------------------|-------------------------|-------------------------|
| Property, plant and equipment | (257) | (28) | - | (285) |
| Inventories | (761) | (515) | - | (1,276) |
| Loans & borrowings | (19) | 1 | - | (18) |
| Employee provisions | 1,402 | 25 | - | 1,427 |
| Other provisions and accrued expenses | 319 | (219) | - | 100 |
| Borrowing costs | (12) | 15 | - | 3 |
| IPO costs | 109 | (33) | - | 76 |
| Tax losses and excess franking credits | 3,204 | (812) | - | 2,392 |
| Other items | 14 | (40) | - | (26) |
| Tax assets (liabilities) | 3,999 | (1,606) | - | 2,393 |



Financial Year Ended 30 June 2013

17. Trade and Other Payables

In thousands of \$AUD

| | 2013 | 2012 |
|--------------------------------------------|--------|--------|
| Current | | |
| Trade payables | 27,858 | 16,928 |
| Other payables and accrued expenses | 8,087 | 10,242 |
| Deferred revenue | 1,636 | 2,986 |
| Total current trade and other payables | 37,581 | 30,156 |
| Non-Current | | |
| Other payables and accrued expenses | - | 250 |
| Total non-current trade and other payables | - | 250 |
| | | |

Current other payables and accrued expenses includes \$0.32 million of vendor settlement liabilities relating to business combinations which occurred in previous financial years.

At 30 June 2012, non-current other payables and accrued expenses comprises deferred vendor settlement liabilities of \$0.25 million. These vendor settlement liabilities have been discounted to net present value and are payable upon the achievement of agreed earn-out targets.

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in Note 31.



Financial Year Ended 30 June 2013

18. Loans and Borrowings

The following loans and borrowings at their carrying amounts are disclosed below:

| In thousands of \$AUD | AS A | AT 30 JUNE | 2013 | AS AT 30 JUNE 2012 | | | |
|----------------------------------|----------------|---------------------|-------------------|--------------------|---------------------|-------------------|--|
| | Total facility | Drawn facilities | Undrawn amount | Total facility | Drawn facilities | Undrawn amount | |
| Current | | | | | | | |
| Bank overdrafts (Note 9) | 6,750 | 6,152 | 598 | 9,575 | 1,485 | 8,090 | |
| Working capital facilities | 12,673 | 3,701 | 8,972 | 3,023 | 1,484 | 1,539 | |
| Commercial bills | 4,024 | 4,024 | - | 3,170 | 3,170 | - | |
| Finance leases (Note 25) | 881 | 756 | 125 | 1,036 | 738 | 298 | |
| Credit cards / other finances | 320 | 101 | 219 | 290 | 39 | 251 | |
| International facility | - | - | - | | | | |
| Total current borrowings | 24,648 | 14,734 | 9,914 | 17,094 | 6,916 | 10,178 | |
| Non-current | | | | | | | |
| Commercial bills | 19,784 | 18,856 | 928 | 17,055 | 16,220 | 835 | |
| Finance leases (Note 25) | 3,243 | 2,334 | 909 | 2,478 | 1,083 | 1,395 | |
| Related party facility (Note 29) | 2,000 | 1,493 | 507 | 2,000 | 1,473 | 527 | |
| Total non-current borrowings | 25,027 | 22,683 | 2,344 | 21,533 | 18,776 | 2,757 | |
| Total borrowings | 49,675 | 37,417 | 12,258 | 38,627 | 25,692 | 12,935 | |

E&A Limited's banking facilities require a number of standard representations, warranties and undertakings (including financial and reporting obligations) from E&A Limited and E&A Limited Group companies in favour of the respective lenders. The facilities also include a cross guarantee between the parent and the majority of Group companies with staged security enforcement rights and obligations. Further details of security arrangements are outlined in Note 31. Fixed and floating security has been placed over all Group assets.



Financial Year Ended 30 June 2013

18. Loans and Borrowings (Continued)

The following loans and borrowings (non-current and current) were issued and repaid during the year ended 30 June 2013:

| In thousands of \$AUD | 2013 | 2012 |
|-------------------------------|---------|---------|
| Balance as at 1 July | 25,692 | 29,453 |
| | | |
| New Issues | | |
| Bank overdrafts | 5,378 | 1,223 |
| Working capital facilities | 2,217 | 446 |
| Commercial bills | 8,497 | 5,375 |
| Leasing facilities | 1,852 | 242 |
| Credit cards / other finances | 85 | 4 |
| Related party facility | 21 | 188 |
| Repayments | | |
| Bank overdrafts | (711) | (3,934) |
| Working capital facilities | - | (2,703) |
| Commercial bills | (5,008) | (4,152) |
| Leasing facilities | (583) | (319) |
| Credit cards / other finances | (23) | (35) |
| Related party facility | - | (96) |
| Balance as at 30 June | 37,417 | 25,692 |

19. Provisions

In thousands of \$AUD

| | 2013 | 2012 |
|------------------------------|-------|-------|
| Current | | |
| Employee benefits | 3,995 | 4,314 |
| Total current provisions | 3,995 | 4,314 |
| Non-current | | |
| Employee benefits | 604 | 280 |
| Total non-current provisions | 604 | 280 |



Financial Year Ended 30 June 2013

20. Share Capital

Movements in shares of the Company were as follows:

| In thousands of shares | ORDINARY SHARES | |
|----------------------------------------------|-----------------|---------|
| | 2013 | 2012 |
| Shares on Issue at 1 July | 103,608 | 96,599 |
| Issued as part of dividend reinvestment plan | 9,429 | 7,009 |
| Shares on Issue at 30 June | 113,037 | 103,608 |

All shares on issue are fully paid. The Company does not have authorised capital or par value in respect of its issued shares.

E&A Limited operates a dividend reinvestment plan (**DRP**) whereby shareholders may elect to take all or part of their dividend entitlement in EAL scrip. Shares issued under the DRP during FY13 were issued at a discount of 2.5% to the volume weighted average price of all E&A Limited shares traded on the Australian Securities Exchange during the five trading days after the record date.

21. Earnings Per Share

Cents per share

| | 2013 | 2012 |
|----------------------------|------|------|
| Basic earnings per share | 7.16 | 2.98 |
| Diluted earnings per share | 7.16 | 2.98 |

Basic Earnings Per Share

The earnings and weighted average number of ordinary shares used in the calculation of basic earnings per share are as follows:

In thousands of \$AUD and Shares

| | 2013 | 2012 |
|---------------------------------------------------------------------------------------------|---------|--------|
| Earnings used in the calculation of basic EPS (i) | 7,706 | 2,879 |
| Weighted average number of ordinary shares for the purpose of basic earnings per share (ii) | 107,595 | 96,618 |

- (i) Earnings used in the calculation of total basic earnings per share is equal to the profit in the income statement.
- (ii) Options are considered to be potential ordinary shares and are therefore excluded from the weighted average number of ordinary shares used in the calculation of basic earnings per share. Where dilutive, potential ordinary shares are included in the calculation of dilutive earnings per share.



Financial Year Ended 30 June 2013

21. Earnings Per Share (Continued)

Diluted Earnings Per Share

The earnings and weighted average number of ordinary shares used in the calculation of diluted earnings per share are as follows:

| In thousands of \$AUD and Shares | 2013 | 2012 |
|-----------------------------------------------------------------------------------------------|---------|--------|
| Earnings used in the calculation of basic EPS (i) | 7,706 | 2,879 |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share (ii) | 107,595 | 96,618 |

- (i) Earnings used in the calculation of total diluted earnings per share is equal to the profit in the income statement
- (ii) The weighted average number of ordinary shares for the purpose of diluted earnings per share reconciles to the weighted average number of ordinary shares used in the calculation of basic earnings per share as follows:

| In thousands of Shares | 2013 | 2012 |
|-----------------------------------------------------------------------------------|---------|--------|
| Weighted average number of ordinary shares used in the calculation of basic EPS | 107,595 | 96,618 |
| Options (Note 23) | - | - |
| Weighted average number of ordinary shares used in the calculation of diluted EPS | 107,595 | 96,618 |

22. Dividends

| | 2013 | | 2012 | |
|--------------------------------------|--------------------|-----------------|--------------------|-----------------|
| | Cents Per Share | Total \$'000 | Cents Per Share | Total \$'000 |
| Recognised Amounts | | | | |
| Interim dividend | 2.5 | 2,743 | 2.0 | 1,932 |
| Total dividends recognised | 2.5 | 2,743 | 2.0 | 1,932 |
| Both fully franked at a 30% tax rate | | | | |
| Unrecognised Amounts | | | | |
| Final dividend | 2.5 | 2,826 | 2.0 | 2,072 |
| Total Dividends Unrecognised | 2.5 | 2,826 | 2.0 | 2,072 |
| Fully franked at a 30% tax rate | | | | |

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Financial Year Ended 30 June 2013

22. Dividends (Continued)

Franking Account Balance

In thousands of \$AUD

Franking credits available for subsequent financial years based on a tax rate of 30% (2012: 30%)

| 2013 | 2012 |
|-------|-------|
| 7,778 | 7,806 |

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for franking credits that will arise from the payment of current tax liabilities.

The consolidated amounts include franking credits that would be available to the Company if distributable profits of subsidiaries were paid as dividends.

23. Share-Based Payments

Shares Under Option

No options to acquire unissued ordinary shares of E&A Limited exist as at 30 June 2013.

No options have been granted since the end of the financial year.

The share based compensation expense recognised in the current year was nil (2012: nil).

Shares Issued on the Exercise of Options

There were no shares issued on the exercise of options during the year (2012: nil).



Financial Year Ended 30 June 2013

24. Contingent Liabilities

The Group had contingent liabilities in respect of:

In thousands of \$AUD

| | 2013 | 2012 |
|---------------------------|--------|-------|
| Bank Guarantee Facilities | | |
| Amount used | 7,509 | 2,774 |
| Amount available | 10,578 | 1,904 |

In the normal course of business certain E&A Limited Companies are required to enter into contracts that include performance obligations. These commitments only give rise to a liability where the respective entity fails to perform its contractual obligations. Claims of this nature arise in the ordinary course of construction contracting. Where appropriate a provision is made for these issues. The Directors are not aware of any material claims that are considered probable, which have not been appropriately provided for in the financial statements at 30 June 2013.

25. Commitments

(a) Capital Commitments

Capital expenditure contracted for at balance date but not recognised as liabilities is as follows:

In thousands of AUD

| | 2013 | 2012 |
|-------------------------------|-------|------|
| Property, plant and equipment | | |
| Payable: | | |
| Within one year | 2,900 | 50 |
| Between one and five years | - | - |
| More than five years | - | - |
| | 2,900 | 50 |



Financial Year Ended 30 June 2013

25. Commitments (Continued)

(b) Lease Commitments

(i) Non-Cancellable Operating Leases

The Group leases various properties and office equipment under non-cancellable operating leases expiring within one to eight years. The leases have varying terms and renewal rights. On renewal, the terms of the leases are renegotiated. Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:

In thousands of \$AUD

| | 2013 | 2012 |
|----------------------------|-------|-------|
| Within one year | 1,597 | 1,591 |
| Between one and five years | 4,988 | 2,316 |
| More than five years | 1,280 | 304 |
| | 7,865 | 4,211 |

(ii) Cancellable Operating Leases

The Group leases various plant and office equipment under cancellable operating leases. The Group is required to give one to two months notice for termination of these leases.

Commitments in relation to cancellable operating leases contracted for at the balance date but not recognised as liabilities are payable as follows:

In thousands of \$AUD

| | 2013 | 2012 |
|----------------------------|------|------|
| Within one year | 66 | 22 |
| Between one and five years | 110 | 20 |
| More than five years | - | - |
| | 176 | 42 |



Financial Year Ended 30 June 2013

25. Commitments (Continued)

(b) Lease Commitments

(iii) Finance Leases

The Group leases various plant and motor vehicles with a carrying amount of \$4.33 million (2012: \$2.68 million) under finance leases expiring within one to five years. Under the terms of the leases the Group acquires the assets following the final payment.

In thousands of \$AUD

| 2013 | 2012 |
|-------|------------------------------------------|
| | |
| 967 | 863 |
| 2,606 | 1,224 |
| - | - |
| 3,573 | 2,087 |
| (483) | (266) |
| 3,090 | 1,821 |
| | |
| 756 | 738 |
| 2,334 | 1,083 |
| 3,090 | 1,821 |
| | 967 2,606 - 3,573 (483) 3,090 756 2,334 |



Financial Year Ended 30 June 2013

Results from operating activities

26. Segment Reporting

| | Investment & Water & Corporate Advisory Solution | | Flectrical | | rical | Maintenance Engineering & Plant Construction | | Total | | Eliminations | | Consolidated | | |
|-----------------------|--------------------------------------------------|-------|------------|--------|---------|----------------------------------------------|--------|--------|---------|--------------|----------|--------------|---------|---------|
| In thousands of \$AUD | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| External sales | 831 | 484 | 47,643 | 29,328 | 136,947 | 116,953 | 17,380 | 17,675 | 202,801 | 164,440 | (2,760) | - | 200,041 | 164,440 |
| Inter-segment sales | 2,465 | 2,358 | 7 | 7 | 1,538 | 1,538 | 836 | 836 | 4,846 | 4,739 | (4,846) | (4,739) | - | - |
| Dividend revenue | 4,195 | 2,450 | - | - | - | - | - | - | 4,195 | 2,450 | (4,195) | (2,450) | - | - |
| Other income | 1,759 | 136 | 221 | 117 | 630 | 113 | 136 | 51 | 2,746 | 417 | (1,909) | (127) | 837 | 290 |
| Segment revenue | 9,250 | 5,428 | 47,871 | 29,452 | 139,115 | 118,604 | 18,352 | 18,562 | 214,588 | 172,046 | (13,710) | (7,316) | 200,878 | 164,730 |
| Underlying EBITDA | 1,037 | (512) | 5,584 | 2,329 | 8,438 | 7,982 | 1,192 | 879 | 16,251 | 10,678 | - | - | 16,251 | 10,678 |
| Depreciation | (32) | (36) | (569) | (513) | (1,495) | (1,247) | (281) | (303) | (2,377) | (2,099) | - | - | (2,377) | (2,099) |
| Underlying EBIT | 1,005 | (548) | 5,015 | 1,816 | 6,943 | 6,735 | 911 | 576 | 13,874 | 8,579 | - | - | 13,874 | 8,579 |
| Significant items (i) | - | - | - | - | - | 1,416 | - | - | - | 1,416 | - | - | - | (1,416) |
| Segment result (EBIT) | 1,005 | (548) | 5,015 | 1,816 | 6,943 | 5,319 | 911 | 576 | 13,874 | 7,163 | - | - | 13,874 | 7,163 |
| NPAT | 631 | (455) | 3,062 | 786 | 3,589 | 2,492 | 424 | 56 | 7,706 | 2,879 | - | - | 7,706 | 2,879 |
| Income tax expense | 281 | (188) | 1,358 | 210 | 1,556 | 538 | 183 | 27 | 3,378 | 587 | - | - | 3,378 | 587 |
| Net finance costs | 93 | 95 | 595 | 820 | 1,798 | 2,289 | 304 | 493 | 2,790 | 3,697 | - | - | 2,790 | 3,697 |
| Segment result (EBIT) | 1,005 | (548) | 5,015 | 1,816 | 6,943 | 5,319 | 911 | 576 | 13,874 | 7,163 | - | - | 13,874 | 7,163 |

| 1 0 | | | | | | | | | | | | | | |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|----------|----------|---------|---------|
| | | | | | | | | | | | | | | |
| Segment assets | 65,918 | 62,950 | 30,561 | 21,009 | 73,209 | 54,972 | 13,912 | 12,165 | 183,600 | 151,096 | (37,077) | (32,944) | 146,523 | 118,152 |
| Segment liabilities | 7,656 | 8,132 | 27,061 | 18,571 | 63,695 | 46,839 | 13,366 | 12,041 | 111,778 | 85,583 | (27,087) | (22,943) | 84,691 | 62,640 |
| Capital expenditure | 11 | 11 | 2,115 | 775 | 11,848 | 1,530 | 782 | 336 | 14,756 | 2,652 | - | - | 14, 756 | 2,652 |

⁽i) In FY12, Significant items relate to write-downs associated with settlement of the Honeymoon contract dispute. Please refer to EAL Review of Operations Section for further commentary.

2,879

7,706

⁽ii) Segment asset & liability eliminations relate to the elimination of intercompany balances and investments in subsidiaries.



Financial Year Ended 30 June 2013

26. Segment Reporting (Continued)

The Group comprises the following main business segments:

Investment & Corporate Advisory

Services: Investment and Corporate Advisory segment provides a comprehensive range of corporate advisory services relating to the analysing, negotiating, financing and completing of business transactions for external and internal clients.

Industry Exposure: Investment and Corporate Advisory provides corporate advisory services to public, private and government organisations. In addition, the corporate advisory business provides a range of corporate advisory services to E&A Limited subsidiaries as they continue to expand both organically and through acquisition.

Water & Fluid Solutions

Services: This segment comprises Fabtech and Blucher. Fabtech provides flexible geomembrane liners and floating covers for dams, reservoirs and tunnels, and the construction of geomembrane lined water storage tanks. Blucher is focused on the supply and design of stainless steel drainage and pressure systems.

Industry Exposure: Water and Fluid Solutions services the mining, defence, power generation, brewery, potable and waste water containment, waste management and agriculture industries.

Heavy Mechanical and Electrical Engineering

Services: This segment comprises the services provided by Ottoway Engineering, E&A Contractors and ICE Engineering & Construction. Ottoway operates as a pipe fabrication and installation business involving all aspects of turn-key project management including design, engineering, procurement, manufacture, fabrication, machining, installation and maintenance. E&A Contractors provides a range of steel fabrication and structural engineering services, including project management, procurement services, heavy engineering design, structural steel fabrication and erection, pipe welding and pipework installation, pneumatic and hydraulic installations, light machining and wind tower manufacturing. ICE Engineering provides electrical engineering consultancy and project management services including the design of electrical control systems for heavy industry, manufacturing and commercial installations, as well as drafting and other maintenance services.

Industry Exposure: Offers services across a range of industries including industrial, petro-chemical, oil and gas, mining, exploration, base metals, water, defence, power generation, infrastructure and wine.

Maintenance Engineering & Plant Construction

Services: This segment comprises the services provided by Heavymech and QMM. Heavymech supplies breakdown and repair services to the heavy industrial, mining and power generation industries. QMM supplies equipment, spare parts, plant construction and repair, and onsite maintenance to the quarry, recycling and mining sectors.

Industry Exposure: Offers services across a range of industries including mining, power, quarry, recycling and heavy industrial industries.

As our business continues to grow we will update our segment disclosures accordingly



Financial Year Ended 30 June 2013

27. Subsidiaries

| | | Ownership interest | | |
|-------------------------------------------------|--------------------------|--------------------|------|--|
| Name of Entity | Country of Incorporation | 2013 | 2012 | |
| Parent entity | | | | |
| E&A Limited | Australia | 100 | 100 | |
| Subsidiaries | | | | |
| Blucher (Australia) Pty Ltd | Australia | 100 | 100 | |
| Blucher Holdings Pty Ltd | Australia | 100 | 100 | |
| Louminco Pty Ltd | Australia | 100 | 100 | |
| ILS Limited | Hong Kong | 100 | 100 | |
| Starboard Tack Pty Ltd | Australia | 100 | 100 | |
| Heavymech Pty Ltd | Australia | 100 | 100 | |
| Fabtech Holdings Pty Limited | Australia | 100 | 100 | |
| Fabtech Australia Pty Ltd | Australia | 100 | 100 | |
| Ottoway Engineering Pty Ltd | Australia | 100 | 100 | |
| Ottoway Engineering (WA) Pty Ltd | Australia | 100 | 100 | |
| Equity & Advisory Ltd | Australia | 100 | 100 | |
| Quarry & Mining Manufacture Pty Ltd | Australia | 100 | 100 | |
| Quarry & Mining Manufacture (QLD) Pty Ltd | Australia | 100 | 100 | |
| E&A Contractors Pty Ltd | Australia | 100 | 100 | |
| Ironhorse BB Pty Ltd | Australia | 100 | 100 | |
| ICE Engineering & Construction Holdings Pty Ltd | Australia | 100 | 100 | |
| ICE Engineering & Construction Pty Ltd | Australia | 100 | 100 | |
| ACN 131 958 337 Pty Ltd | Australia | 100 | 100 | |



Financial Year Ended 30 June 2013

28. Parent Entity Disclosures

As at, and throughout the financial year ending 30 June 2013, the parent company of the group was E&A Limited.

| In thousands of \$AUD | Compa | any |
|--------------------------------------------------|---------|---------|
| | 2013 | 2012 |
| Results of the Parent Entity | | |
| Profit / Comprehensive income for the period | 4,629 | 2,000 |
| Total comprehensive income for the period | 4,629 | 2,000 |
| Financial position of parent entity at year end | | |
| Current assets | 24,151 | 21,181 |
| Total assets | 61,337 | 58,553 |
| Current liabilities | (2,668) | (3,074) |
| Total liabilities | (4,254) | (4,715) |
| Total equity of the parent entity comprising of: | | |
| Share capital | 56,993 | 53,564 |
| Options reserve | 74 | 74 |
| Retained earnings | 16 | 200 |
| Total Equity | 57,083 | 53,838 |

Parent Entity Contingencies

The parent entity has no contingent liabilities and no capital commitments for property, plant and equipment for the years ended 30 June 2013 and 2012.

The Company as part of financing facilities has provided a number of standard representations, warranties and undertakings (including financial and reporting obligations) in favour of the respective lenders. The facilities also include a cross guarantee between the parent and all group companies with staged security enforcement rights and obligations.

29. Related Parties

(a) Parent and Ultimate Controlling Party

The ultimate controlling entity of the Group is E&A Limited.

(b) Subsidiaries

Interests in subsidiaries are set out in Note 27.



Financial Year Ended 30 June 2013

29. Related Parties (Continued)

(c) Key Management Personnel

Disclosures relating to key management personnel are set out in the Remuneration report in the Directors' report.

Key Management Personnel Compensation

The key management personnel compensation included in employee benefits expense (see Note 7) are as follows:

| In thousands of \$AUD | 2013 | 2012 |
|------------------------------|-------|-------|
| Short-term employee benefits | 1,401 | 1,034 |
| Post employment benefits | 105 | 92 |
| Share based payments | - | - |
| Total | 1,506 | 1,126 |

Loans from Directors and Key Management Personnel

As at 30 June 2013, the balance of unsecured loans payable to directors and key management personnel was \$1.49 million. The balance outstanding relates to the Port Tack related party "Come and Go" unsecured loan facility to provide finance to E&A Limited and subsidiary companies for the purpose of funding working capital needs and short term acquisition funding requirements on an as required basis.

| In thousands of \$AUD | 2013 | 2012 |
|--------------------------------------|-------|-------|
| Related Party "Come & Go" Facility * | | |
| Beginning of the year | 1,472 | 1,380 |
| Loans advanced | 21 | 188 |
| Loan repayments made | - | (96) |
| End of year | 1,493 | 1,472 |

^{*}Port Tack is a related party of Stephen Young as outlined in Note 29 (d) (vi).

Loans to Directors and Key Management Personnel

As at 30 June 2013, the balance of unsecured loans receivable from directors and key management personnel was \$0.075 million. Net repayments made throughout the period were \$0.021 million. Interest was payable on amounts owing on normal commercial terms and conditions and at market rates.

| In thousands of \$AUD | Balance at Advancement Beginning of (Repayment) Period Loans | | Balance Outstanding |
|---------------------------------------|--------------------------------------------------------------------|------|------------------------|
| | 1 July 2012 | | 30 June 2013 |
| Stephen Young and controlled entities | 96 | (21) | 75 |
| Total | 96 | (21) | 75 |



Financial Year Ended 30 June 2013

29. Related Parties (Continued)

(d) Other Related Party Transactions

Port Tack is an entity controlled by Stephen Young, the Chairman of E&A Limited. In addition, Regent Street Pty Ltd (Regent Street) is an associated entity of Stephen Young. The following related party transactions have been entered into as at 30 June 2013.

(i) Regent Street lease of Northfield premises

Regent Street entered into a lease agreement dated 2 November 2007 with Heavymech to lease the Heavymech premises for \$100,000 per annum (exclusive of GST). The lease commenced on 31 January 2008 and continued for a period of 2 years together with two rights of renewal for further periods of 5 years each. The lease is based on commercial arms length terms and conditions. The related party benefits resulting from execution of the Heavymech premises were approved by the shareholders of E&A Limited on 5 November 2007 in accordance with section 208 of the Corporations Act.

(ii) Regent Street lease of Plymouth Road premises

Regent Street entered into a lease agreement dated 1 February 2013 with Ottoway to lease the Ottoway premises for \$388,055 per annum (exclusive of GST). The lease is effective from 1 February 2013 and will expire 31 January 2023 together with three rights of renewal for further periods of 5 years each. The lease is based on commercial arms length terms and conditions. Accordingly, the Directors considered the lease payments which accrued to Regent Street as a related party did not require Shareholder Approval under Chapter 2E of the Corporations Act.

(iii) Regent Street lease of Mt Isa premises

Regent Street has renewed its lease agreement in relation to the E&A Contractors Mt Isa premises for \$58,731 per annum (exclusive of GST), which expired on 31 July 2012. The renewed lease is effective from 1 August 2012 and will expire 31 July 2017. The lease is based on commercial arms length terms and conditions. The related party benefits resulting from the execution of the original Mt Isa agreement to lease was approved by the shareholders of E&A Limited on 5 November 2007 in accordance with section 208 of the Corporations Act. The lease renewal has been based on commercial arms length terms and conditions and the Directors considered the lease payments which accrued to Regent Street as a related party did not require Shareholder Approval under Chapter 2E of the Corporations Act.

(iv) Regent Street lease of Duncan Court premises

Regent Street has renewed its lease agreement with Ottoway Engineering for \$249,000 per annum (exclusive of GST). Ottoway and QMM operate from these premises. The Ottoway Lease renewal commenced on 1 February 2013 and will continue for a period of 5 years together with three rights of renewal for further periods of 5 years each. The related party benefits resulting from the execution of the original Ottoway agreement to lease was approved by the shareholders of E&A Limited on 5 November 2007 in accordance with section 208 of the Corporations Act. The lease renewal has been based on commercial arms length terms and conditions and the Directors considered the lease payments which accrued to Regent Street as a related party did not require Shareholder Approval under Chapter 2E of the Corporations Act.



Financial Year Ended 30 June 2013

- 29. Related Parties (Continued)
- (d) Other Related Party Transactions (Continued)

(v) Port Tack "Come & Go" Loan Facility

Port Tack has entered into a "Come and Go" unsecured loan facility to provide finance to E&A Limited and subsidiary companies for the purpose of funding working capital needs and short term acquisition funding requirements on an as required basis. The facility limit is \$2 million and has been subordinated to the bank debt and cannot be repaid in cash within 12 months. The balance outstanding at 30 June 2013 was \$1,473,000. The Directors consider the Loan Facility is on arms length terms and conditions, and therefore the financial benefit (i.e. interest payments) which may accrue to Port Tack Pty Ltd as a related party of the Company does not require Shareholder approval under Chapter 2E of the Corporations Act.

The following transactions occurred with related parties:

In thousands of \$AUD

| | 2013 | 2012 |
|--------------------------------------|------|------|
| Sale of goods and services | - | - |
| Rental paid to other related parties | 557 | 848 |



Financial Year Ended 30 June 2013

29. Related Parties (Continued)

(e) Movements in shares

The movement during the reporting period in the number of ordinary shares in E&A Limited held, directly, indirectly or beneficially, by each key management person, including their related parties, is as follows:

| | Held at 1 July 2012 | Purchases | Sales | Held at 30 June 2013 |
|------------------------------|------------------------|-----------|-----------|-------------------------|
| Directors and Key Management | | | | |
| Mr S Young | 48,951,751 | 6,734,952 | 1,149,122 | 54,537,581 |
| Mr M Vartuli | 13,953,609 | 1,861,041 | - | 15,814,650 |
| Mr M Abbott | 2,306,843 | 296,479 | - | 2,603,322 |
| Mr M Terlet | 696,400 | 77,679 | - | 774,079 |
| Mr D Klingberg | 245,455 | - | - | 245,455 |



Financial Year Ended 30 June 2013

30. Notes to the Cash Flow Statement

Reconciliation of Profit for the Period to Net Cash Flows From Operating Activities

In thousands of \$AUD

| In monomino of gride | | |
|---------------------------------------------------------------------------------------------|---------|---------|
| | 2013 | 2012 |
| Profit for the year | 7,706 | 2,879 |
| Net (gain) / loss on disposal of non-current assets | (11) | (4) |
| Depreciation and amortisation | 2,377 | 2,099 |
| Changes in operating assets and liabilities, net of effects from acquisition of businesses: | | |
| (Increase)/decrease in assets: | | |
| Receivables | (5,783) | (3,651) |
| Inventories | (7,921) | 3,869 |
| Other assets | (256) | (39) |
| Deferred tax assets | 1,044 | (512) |
| Increase/(decrease) in liabilities: | | |
| Trade and other creditors | 7,175 | 3,703 |
| Provision for income taxes payable | 223 | 490 |
| Other provisions | 5 | 82 |
| Deferred tax liabilities | 562 | (832) |
| Net cash provided by (used in) operating activities | 5,121 | 8,084 |



Financial Year Ended 30 June 2013

31. Financial Instruments

The Group is exposed to the following risks throughout the normal course of business:

- Credit risk;
- Liquidity risk;
- Currency risk; and
- Interest rate risk.

The Board reviews and agrees policies for managing each of these risks and the Audit and Risk Management Committee is responsible for monitoring compliance with risk management strategies throughout the Group.

The Group use basic financial instruments to manage financial risk. The Group does not use or issue derivative or financial instruments for speculative or trading purposes. The Group uses different methods to measure different types of risk to which it is exposed.

Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

The credit policy under which each new and existing customer is assessed for creditworthiness is determined separately by each operating subsidiary of the Group and accordingly reflects the different nature of each business's industry, customers and associated risks. Generally, however, customer credit reviews include external ratings, when available, and in some cases bank references. Customers that fail to meet the relevant benchmark creditworthiness may transact with the Group only on a prepayment basis. The Group holds insurance policies to protect the recoverability of trade receivables.

Goods are, where possible, sold subject to retention of title clauses, so that in the event of non-payment the Group may have a secured claim. The Group does not require collateral in respect of trade and other receivables.

The Group have established an allowance for impairment that represents their estimate of incurred losses in respect of trade and other receivables and investments. This allowance represents a specific loss component that relates to individually significant exposures identified.

Exposure to credit risk

The carrying amount of the Group's financial assets represents the maximum credit exposure. The Group's maximum exposure to credit risk at the reporting date was:

| In thousands of \$AUD | Note | | |
|---------------------------|------|--------|--------|
| | _ | 2013 | 2012 |
| Receivables | 10 | 34,215 | 28,432 |
| Cash and cash equivalents | 9 | 2,196 | 1,706 |
| Total at Carrying Amount | _ | 36,411 | 30,138 |
| | _ | | |



Financial Year Ended 30 June 2013

31. Financial Instruments (Continued)

Credit Risk (Continued)

The Group manages its credit risk by maintaining strong relationships with a broad range of quality clients. There are no significant concentrations of credit risk within the Group, except that the Group's most significant customer, a heavy industrial company, accounts for \$2.3 million of the trade receivables carrying amount at 30 June 2013 (2012: \$3.6 million).

The Group's maximum exposure to credit risk for trade receivables at the reporting date by type of customer was:

In thousands of \$AUD

| | 2013 | 2012 |
|-------------------------------------|--------|--------|
| Industrial (mining, defence, water) | 32,254 | 27,833 |
| Corporate (advisory clients) | 359 | 203 |
| Total trade receivables (Note 10) | 32,613 | 28,036 |

Impairment losses

The ageing of the Group's trade receivables at the reporting date was:

| In thousands of \$AUD | Gross | Impairment | Gross | Impairment |
|-------------------------------|--------|------------|--------|------------|
| | 2013 | 2013 | 2012 | 2012 |
| Not past due | 21,542 | - | 17,006 | - |
| Past due 0 – 30 days | 4,777 | - | 6,278 | - |
| Past due 31 – 121 days | 3,009 | - | 1,497 | - |
| Past due 121 days to one year | 683 | - | 544 | (14) |
| Past due more than one year * | 2,602 | (50) | 2,711 | (49) |
| | 32,613 | (50) | 28,036 | (63) |

^{*}Trade receivables aged greater than one year predominantly relates to the balance of Snapper invoices which are being held up as part of the contract dispute with Bemax.



Financial Year Ended 30 June 2013

31. Financial Instruments (Continued)

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. Furthermore, the Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and financial liabilities.

Available cash and trade receivables used to manage liquidity risk are outlined in Notes 9 & 10 respectively. The maturity profile of trade receivables is outlined under the credit risk disclosures of Note 31.

The Group's credit facilities are outlined in Note 18 to this financial report.

Guarantees

E&A Limited has extended the term of its banking facilities with its principal financier. The provision of these facilities requires a number of standard representations, warranties and undertakings (including financial and reporting obligations) from E&A Limited and E&A Limited Group companies in favour of the respective lenders. The facilities also include a cross guarantee between the parent and all Group companies with staged security enforcement rights and obligations. Fixed and floating security has been placed over all Group assets.

Exposure to liquidity risk

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting arrangements:

| | | AT 30 JUNE 2013 | | | | | |
|-----------------------------------------|------|--------------------|---------------------------|---------------------|-------------|-------------|-------------------------|
| In thousands of \$AUD | Note | Carrying Amount | Contractual Cash Flows | Less than 1 year | 1 - 2 years | 2 - 5 years | More Than 5 years |
| Non Derivative Financial Liabilities | | | | | | | |
| Secured bank loans | 18 | 22,880 | 30,523 | 4,525 | 4,324 | 12,008 | 9,666 |
| Finance lease liabilities | 18 | 3,090 | 3,573 | 967 | 1,074 | 1,532 | - |
| Related party facility | 18 | 1,493 | 1,493 | - | 1,493 | - | - |
| Trade and other payables | 17 | 37,581 | 37,581 | 37,581 | - | - | - |
| Working capital facilities | 18 | 3,701 | 3,701 | 3,701 | - | - | - |
| Bank overdraft | 18 | 6,152 | 6,152 | 6,152 | - | - | - |
| | | 74,897 | 83,023 | 52,926 | 6,891 | 13,540 | 9,666 |



Financial Year Ended 30 June 2013

31. Financial Instruments (Continued)

Liquidity Risk (Continued)

| | | AT 30 JUNE 2012 | | | | | |
|-----------------------------------------|------|--------------------|---------------------------|---------------------|-------------|-------------|-------------------------|
| In thousands of \$AUD | Note | Carrying Amount | Contractual Cash Flows | Less than 1 year | 1 - 2 years | 2 - 5 years | More Than 5 years |
| Non Derivative Financial Liabilities | | | | | | | |
| Secured bank loans | 18 | 19,390 | 23,617 | 4,011 | 3,599 | 13,856 | 2,151 |
| Finance lease liabilities | 18 | 1,821 | 2,087 | 930 | 665 | 492 | - |
| Related party facility | 18 | 1,473 | 1,473 | - | 1,473 | - | - |
| Trade and other payables | 17 | 28,043 | 28,043 | 27,793 | 250 | - | - |
| Working capital facilities | 18 | 1,523 | 1,534 | 1,534 | - | - | - |
| Bank overdraft | 18 | 1,485 | 1,485 | 1,485 | - | - | - |
| | | 53,735 | 58,239 | 34,373 | 5,987 | 14,348 | 2,151 |

Currency Risk

The Group, through its subsidiaries Fabtech, Blucher and ILS, is exposed to currency risk on purchases that are denominated in a currency other than the Australian dollar (AUD), primarily the US dollar (USD), euro (EUR), Sterling (GBP) and Canadian dollars (CAN).

Fabtech and Blucher use forward exchange contracts with its foreign suppliers to hedge its currency risk, most with a maturity of less than one year from the reporting date. When necessary, forward exchange contracts are rolled over at maturity. ILS meets its purchase commitments at the spot rate on the date of payment.

Total purchase transactions denominated in foreign currency account for less than 10% of total Group purchases.

The Group uses forward exchange contracts to minimise the risk of current movements. As at 30 June 2013, the Group had no material positions in forward exchange contracts.

Exposure to currency risk

The Group's exposure to foreign currency risk at balance date was as follows, based on notional amounts:

| In thousands of \$AUD | AUD | USD | GBP | Euro | CAN | AUD | USD | GBP | Euro | CAN |
|-----------------------|-------|-----|---------|------|-----|-------|-----|---------|-------|-----|
| | | 30 | June 20 | 13 | | | 30 | June 20 | 12 | |
| Trade receivables | - | - | - | - | - | - | - | - | - | - |
| Trade payables | (131) | - | - | (93) | - | (212) | (1) | - | (171) | - |
| Net exposure | (131) | _ | - | (93) | - | (212) | (1) | - | (171) | - |
| | | | | | | | | | | |



Financial Year Ended 30 June 2013

31. Financial Instruments (Continued)

Currency Risk (Continued)

The following significant exchange rates applied during the year:

| | Average F | Average Rate | | Reporting Date Spot Rate | | |
|------|-----------|--------------|--------|--------------------------|--|--|
| | 2013 | 2012 | 2013 | 2012 | | |
| USD | 1.0271 | 1.0319 | 0.9275 | 1.0191 | | |
| Euro | 0.7949 | 0.7707 | 0.7095 | 0.8103 | | |

Currency risk sensitivity analysis

A 10% strengthening of the Australian dollar against the following currencies at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for 2012.

A 10% weakening of the Australian dollar against the above currencies at reporting date would have had an equal but opposite effect on the following currencies to the amounts shown below, on the basis that all other variables remain constant.

| In thousands of \$AUD | 30 JUNE 2013 30 JUNE 20 | | |
|-----------------------|------------------------------|--------|----------------|
| | Equity Profit or loss | Equity | Profit or loss |
| USD | | = | - |
| Euro | - 12 | - | 19 |

Interest Rate Risk

The Group has exposure to interest rate risk in each of its subsidiaries through their various financing facilities.

Profile

At the reporting date the interest rate profile of the Group's interest bearing financial instruments was: *In thousands of \$AUD*

| | 2013 | 2012 |
|---------------------------------|--------|--------|
| Variable Rate Instruments | | |
| Financial liabilities (Note 18) | 37,417 | 25,692 |



Financial Year Ended 30 June 2013

31. Financial Instruments (Continued)

Interest Rate Risk (Continued)

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for 2012.

| | AT 30 JUNE 2013 | | | | |
|---------------------------|-------------------|-------------------|-------------------|-------------------|--|
| | Profit or | loss | Equit | .y | |
| In thousands of \$AUD | 100bp increase | 100bp decrease | 100bp increase | 100bp decrease | |
| Variable rate instruments | (374) | 374 | - | | |
| | AT 30 JUNE 2012 | | | | |
| | Profit or | loss | Equit | .y | |
| In thousands of \$AUD | 100bp increase | 100bp decrease | 100bp increase | 100bp decrease | |
| | | | | | |

(257)

257

Fair Values

Fair values versus carrying amounts

The fair values of financial assets and liabilities are equivalent to their carrying amount as at balance sheet date.

Capital Management

Variable rate instruments

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital, which the Group defines as net operating income before interest divided by total shareholder equity, excluding minority earnings and outstanding executive options. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.



Financial Year Ended 30 June 2013

31. Financial Instruments (Continued)

Fair Value Hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs from the asset or liability that are not based on observable market date (unobservable inputs).

| For the year ended 30 June 2013 | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------|---------|---------|---------|-------|
| Investment Securities | - | - | - | - |
| | - | - | - | - |
| | | | | |
| For the year ended 30 June 2012 | | | | |
| Investment Securities | 6 | - | - | 6 |
| | 6 | - | - | 6 |



Financial Year Ended 30 June 2013

32. Remuneration of Auditors

During the year the following fees were paid or payable for services provided by the auditor of the Company, its related practices and non-related audit firms:

| | 2013 | 2012 |
|---------------------------------------|-------------|---------|
| Audit Services | | |
| Ernst & Young: | | |
| Audit and review of financial reports | 204,000 | 185,000 |
| Other services | - | - |
| | 204,000 | 185,000 |

33. Subsequent Events

Subsequent to year-end, the Directors have declared a final fully franked dividend of 2.5 cents per share.

The record date for the dividend will be 8 November 2013 and the dividend will be paid on 22 November 2013.

The directors are not aware of any other material events occurring subsequent to balance sheet date that have not otherwise been disclosed or presented in this report.



E & A LIMITED

Directors' Declaration

- 1. In the opinion of the directors of E&A Limited ("the Company"):
 - (a) The consolidated financial statements and notes are in accordance with the Corporations Act 2001, including:
 - (i) Giving a true and fair view of the Group's financial position as at 30 June 2013 and of its performance for the financial year ended on that date; and
 - (ii) Complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
 - (b) There are reasonable grounds to believe the Company will be able to pay its debts as and when they become due and payable.
- 2. The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the chief executive officer and company secretary for the financial year ended 30 June 2013.
- The directors draw attention to Note 2 to the consolidated financial statements, which includes a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors:

Dated at Adelaide this 30th day of August 2013

Executive Chairman

Stephen Young



Ernst & Young 121 King William Street Adelaide SA 5000 Australia GPO Box 1271 Adelaide SA 5001 Tel: +61 8 8417 1600 Fax: +61 8 8417 1775 ey.com/au

Independent auditor's report to the members of E&A Limited

Report on the financial report

We have audited the accompanying financial report of E&A Limited, which comprises the consolidated balance sheet as at 30 June 2013, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 2, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with *International Financial Reporting Standards*.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act* **2001**. We have given to the directors of the company a written Auditor!s Independence Declaration, a copy of which is included in the directors! report.



Opinion

In our opinion:

- a. the financial report of E&A Limited is in accordance with the Corporations Act 2001, including:
 - i giving a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
 - ii complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b. the financial report also complies with International Financial Reporting Standards as disclosed in Note 2.

Report on the remuneration report

We have audited the Remuneration Report included in pages 21 to 27 of the directors' report for the year ended 30 June 2013. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Opinion

In our opinion, the Remuneration Report of E&A Limited for the year ended 30 June 2013, complies with section 300A of the Corporations Act 2001.

Ernst & Young

Ernst & Young

David Sanders Partner Adelaide 30 August 2013



ASX ADDITIONAL INFORMATION

Twenty Largest Shareholders

The names of the twenty largest shareholders of ordinary shares of the Company as at 25 August 2013 are:

| SHAREHOLDER | NUMBER OF ORDINARY |
|---------------------------------------------------------------------------|-----------------------|
| | FULLY PAID SHARES |
| Port Tack Pty Ltd <aquarius a="" c="" investments=""></aquarius> | 26,605,994 |
| Port Tack Pty Ltd <aquarius a="" c="" investments=""></aquarius> | 20,319,691 |
| Vars Enterprises Pty Ltd | 9,307,141 |
| Vars Enterprises Pty Ltd <mv2 a="" c="" fund="" super=""></mv2> | 5,951,894 |
| Stephen Young | 3,873,346 |
| Maresa Pty Ltd | 3,635,121 |
| Donoso & Sons Pty Ltd | 2,283,220 |
| Obenox Pty Ltd <michael a="" abbott="" c="" fund="" super=""></michael> | 2,232,711 |
| Mr Nicholas John Bindi & Mrs Carolyn Jane Bindi | 2,037,490 |
| Barmera Marine Pty Ltd <wimbledon a="" c="" fund="" super=""></wimbledon> | 2,022,736 |
| Mr Andrew Paul Hitchcock & Mrs Karen Joanne Hitchcock | 1,111,290 |
| Mr Joseph Rossi | 891,873 |
| Mr Stephen Mark Gilbert | 707,577 |
| Moulou Pty Ltd | 684,737 |
| Terlet Super Pty Ltd <terlet a="" c="" fund="" super=""></terlet> | 682,079 |
| Mr Segundo Eduardo Donoso | 654,291 |
| Dr Jason Michael Spencer & Dr Carolyn Jean Nelson | 630,000 |
| Lamb Capital Pty Ltd | 528,674 |
| Thiseldome Pty Ltd | 521,627 |
| Mr Malcom James Butler & Mrs Josephine Margaret Butler | 516,614 |
| Total | 85,198,106 |

Total held by twenty largest ordinary shareholders as a percentage of this class is 75.37%.



ASX ADDITIONAL INFORMATION

Substantial Shareholders

The names of substantial shareholders listed in the Company's register as at 25 August 2013 are:

| SHAREHOLDER | SHARES | % |
|---------------------------------------|------------|--------|
| Stephen Young and controlled entities | 54,537,581 | 48.25% |
| Mark Vartuli and controlled entities | 15,814,650 | 13.99% |

Distribution of Shareholders

Analysis of numbers of shareholders by size of holding as listed in the Company's register as at 25 August 2013 are:

| RANGE OF HOLDING | NUMBER OF SHAREHOLDERS | NUMBER OF ORDINARY SHARES | 9/0 |
|------------------|------------------------|---------------------------|--------|
| 1 – 1,000 | 80 | 19,266 | 0.02% |
| 1,001 – 5,000 | 232 | 714,046 | 0.63% |
| 5,001 - 10,000 | 170 | 1,413,149 | 1.25% |
| 10,001 - 100,000 | 361 | 12,843,212 | 11.36% |
| 100,001 and Over | 88 | 98,047,552 | 86.74% |
| Total | 931 | 113,037,225 | 100% |

All issued ordinary shares carry one vote per share and carry the rights to dividends.

The number of shareholders with less than a marketable parcel is 65.

Voting Rights

All ordinary shares issued by E & A Limited carry one vote per share without restriction.



E&A LIMITED - CORPORATE DIRECTORY

Directors Mr Stephen Young Executive Chairman

Mr Mark Vartuli Executive Director
Mr Michael Abbott Non-executive Director
Mr Michael Terlet Non-executive Director
Mr David Klingberg Non-executive Director

Secretary Mr Mark Seatree

Registered Level 27

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101 Pirie Street

Adelaide, South Australia 5000

Auditors Ernst & Young

121 King William Street

Adelaide, South Australia 5000

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Website www.linkmarketservices.com.au

ASX Code EAL

ACN 088 588 425

ABN 22 088 588 425



