



Innovative • Productive • Safe

Swick Mining Services Ltd

FY 2013 Results Presentation
4th September 2013

ASX:SWK

www.swickmining.com

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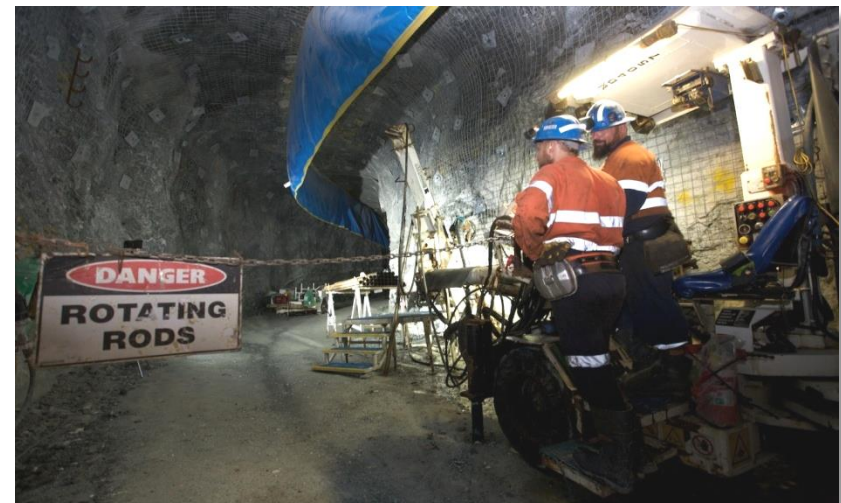
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Information included in this presentation is dated September 2 2013.

Company Overview

- Top ten global provider operating in Australia, US , Canada and Europe
- Hard rock , brownfield specialist
- Three core divisions – specialised focus, niche player
- Track record of innovation leading to competitive advantage
- Fleet of 78 rigs (including 3 client owned) – 3 additional mobile underground diamond rigs complete awaiting commissioning
- Clients include Newmont, Gold Fields, Barrick, BHPB, Rio Tinto, Glencore, Vale +
- Operating at 27 mines for 21 mining clients



Corporate Snapshot

■ Corporate structure

- ASX: SWK - Listed on ASX Nov 2006
- Shares outstanding: 219.9m
- Share Price 29 Aug 13: \$0.305
- Market Cap 29 Aug 13: \$67.1m

■ Board and Executive Management

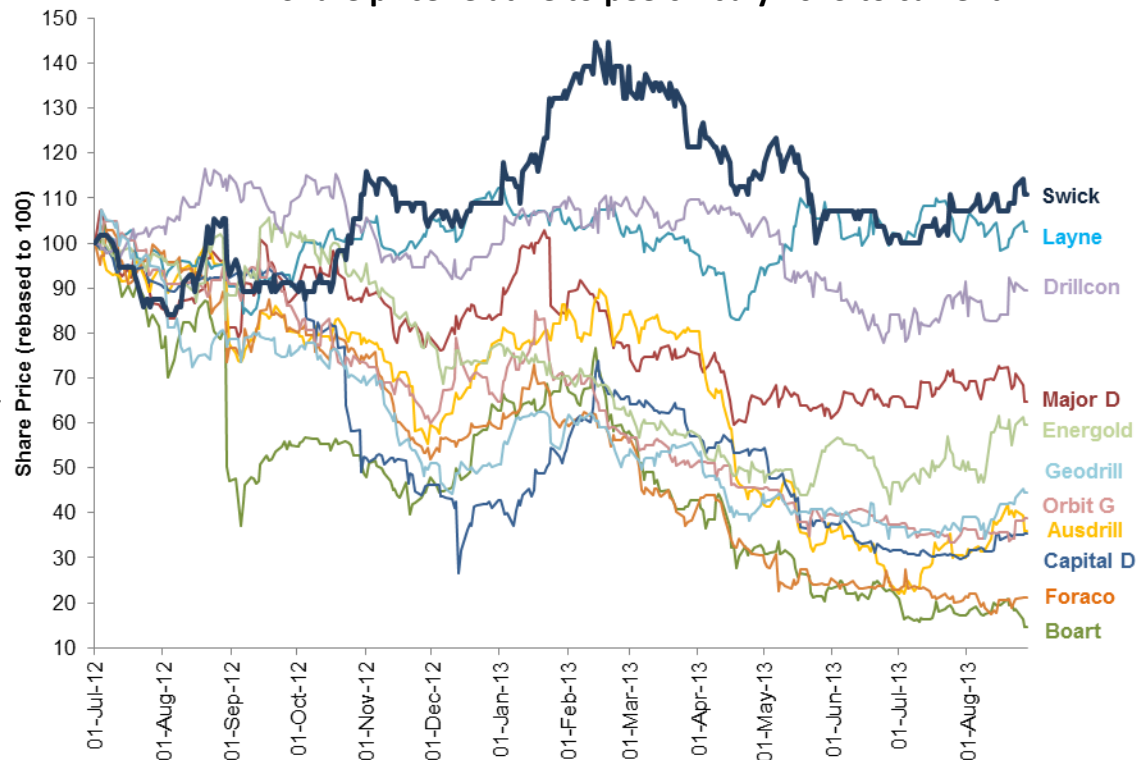
- Andrew Simpson - Non-Exec Chairman
- Kent Swick - Managing Director
- Phil Lockyer - Non-Exec Director
- David Nixon - Non-Exec Director
- Ian McCubbing – Non-Exec Director
- Vahid Haydari – Chief Executive Officer
- Bryan Wesley – Chief Financial Officer
- Will Gove – GM North America

■ Substantial shareholders*

- Kent Swick (14.95%)
- Perennial Investments (11.88%)
- Hercules International (8.81%)
- Rosanne Swick (6.27%)
- Northcape Capital (5.87%)
- Highclere International (5.75%)

*As at 28th June 2013

Share price relative to peers 1 July 2013 to current



Division Overview



Drilling: Underground Delineation
Rig Type: Swick Mobile Drill
Sectors: Gold, Base Metals
Sites: Operating Mines
Advantage: Reliability, Productivity, Safety, Total Value
Range: + 1000m
Fast Fact: World's leading drill rig
Fleet Size: 64 Rigs (51 Australia & 13 North America).



Drilling: Reserve Definition & Expl.
Rig Types: Swick RC Drills
Sectors: Base Metals, Bulks, Gold
Sites: Brownfield & Greenfield
Range: + 400m
Fast Fact: Award Winning Rig Design
Fleet Size: 7 Rigs
(6 Swick & 1 tracked Schramm)



Drilling: Production (Blast)
Rig Type: Sandvik Solo's
Sectors: Gold, Base Metals
Sites: Brownfield
Range: +50m
Fast Fact: Offer Contracting & Management Services
Fleet Size: 4 Rigs
+(3 client rigs under mgmt)

Results Overview FY2013

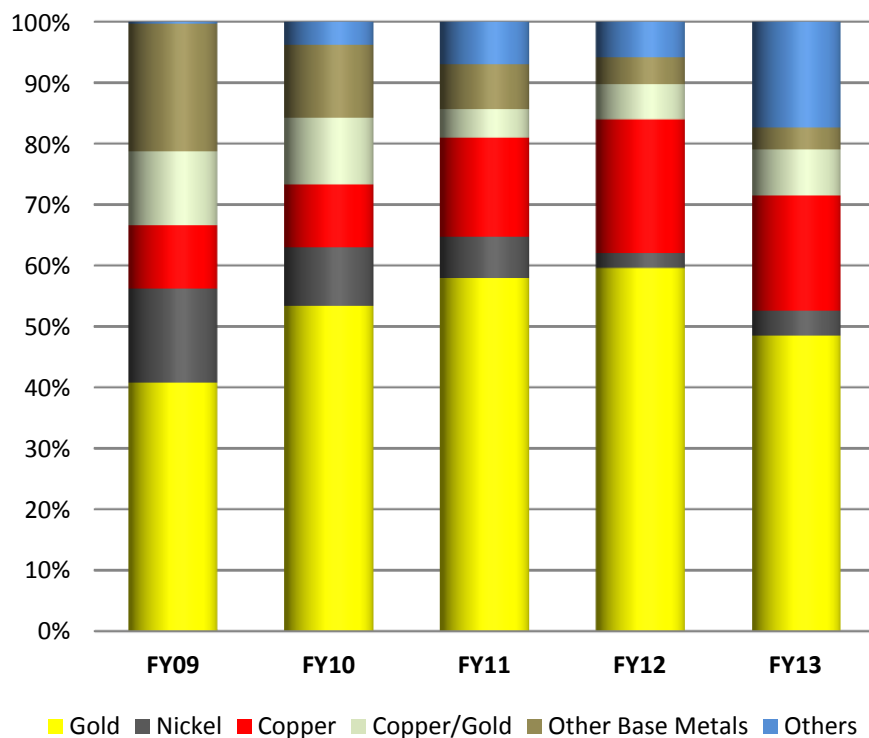
Operational Performance	FY13	FY12	% Change
Metres Drilled	1,357,112	1,191,496	14%
Rigs in Fleet (Period end)	78	72	8%
Rigs in Use (Period End)	54	58	-7%
Revenue per Metre	\$107.98	\$114.49	-6%
Employees	615	604	2%
Financial Performance	FY13	FY12	% Change
Revenue	146.5	136.4	7%
EBITDA	30.8	28.6	8%
EBIT	16.4	14.2	15%
Net Profit After Tax	11.3	9.7	17%
Earnings Per Share - cents	4.85	4.09	19%
EBITDA %	21.0%	21.0%	0%
EBIT %	11.2%	10.4%	7%
NPAT %	7.7%	7.1%	9%
Net Assets	109.8	105.7	4%
Cash	20.9	15.8	32%
Debt	22.5	23.2	-3%
Net Debt	1.7	7.4	-78%
Operating Cashflow	36.3	25.2	44%
Free Cashflow	15.0	2.2	595%

* some table numbers may not add due to rounding

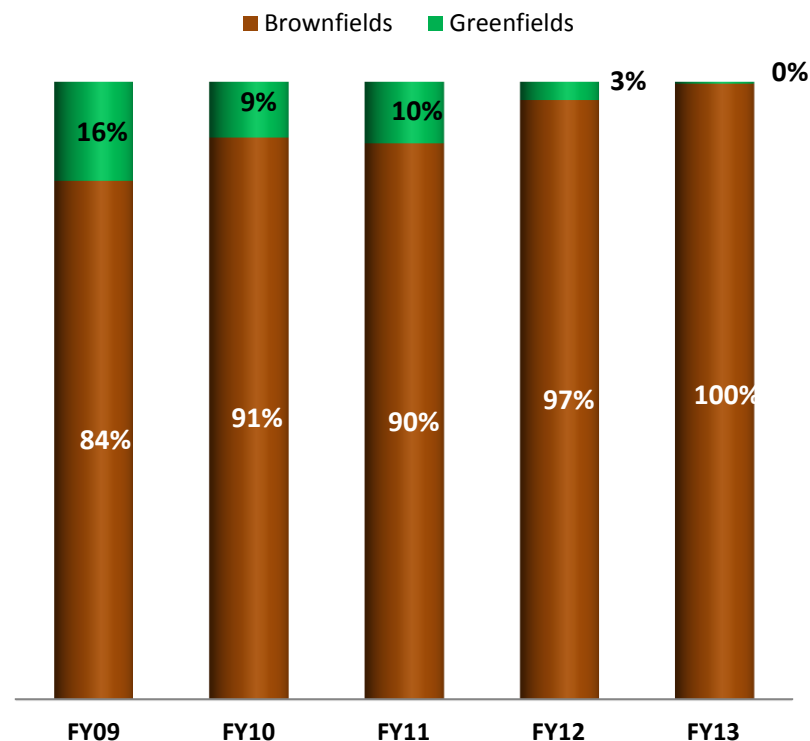
- 7% Revenue Growth YOY
- 8% EBITDA Growth YOY
- 17% NPAT growth YOY
- Further reductions in Net Debt
Solid Financial Metrics in tough macro environment
- Positioned to invest in strategic Research and Development programs
- Reduction in revenue per metre drilled in line with productivity focus and lower unit costs to clients

Strong Clients – Brownfield Revenues

Revenue by Commodity

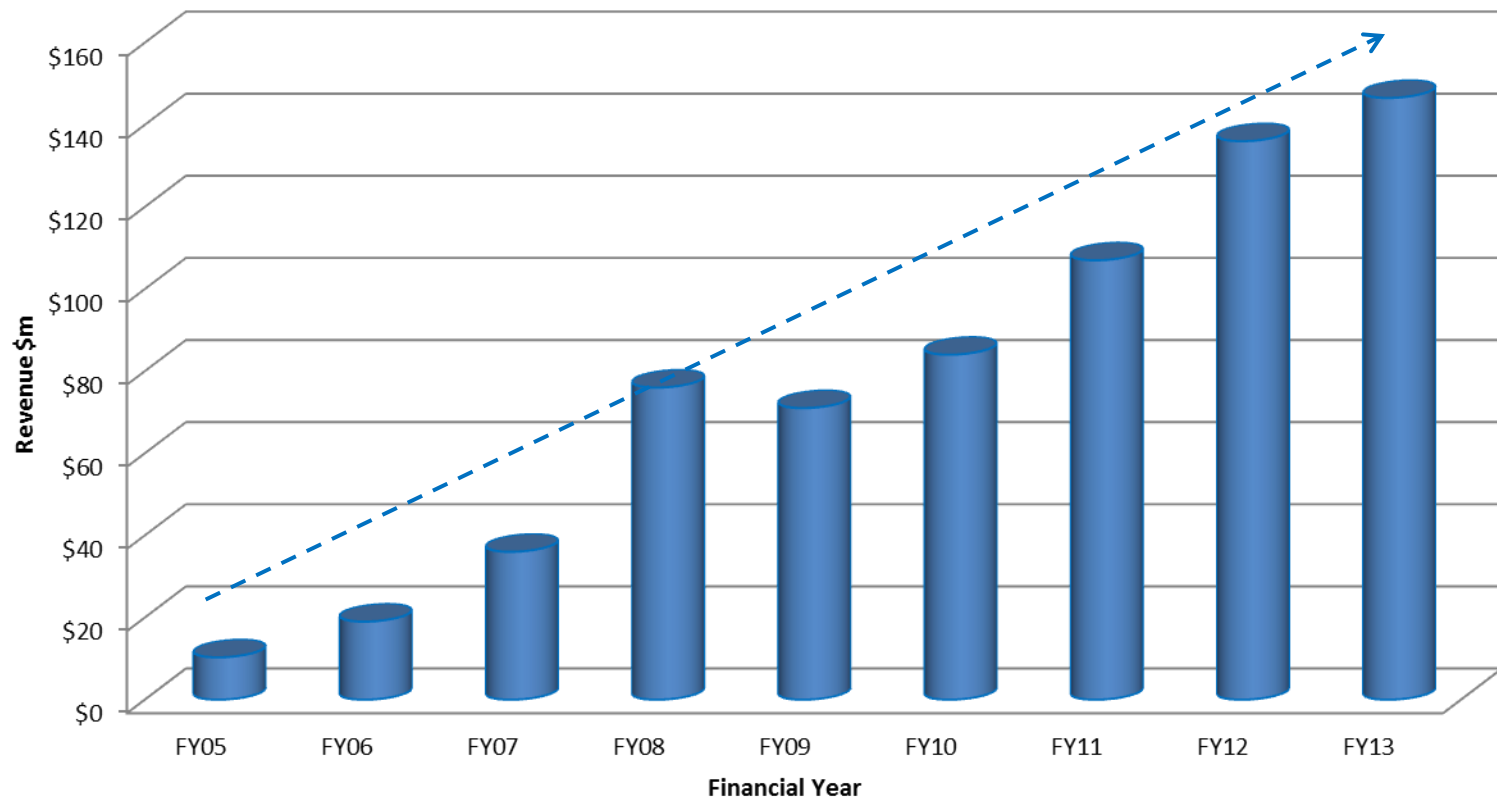


Revenue by Type



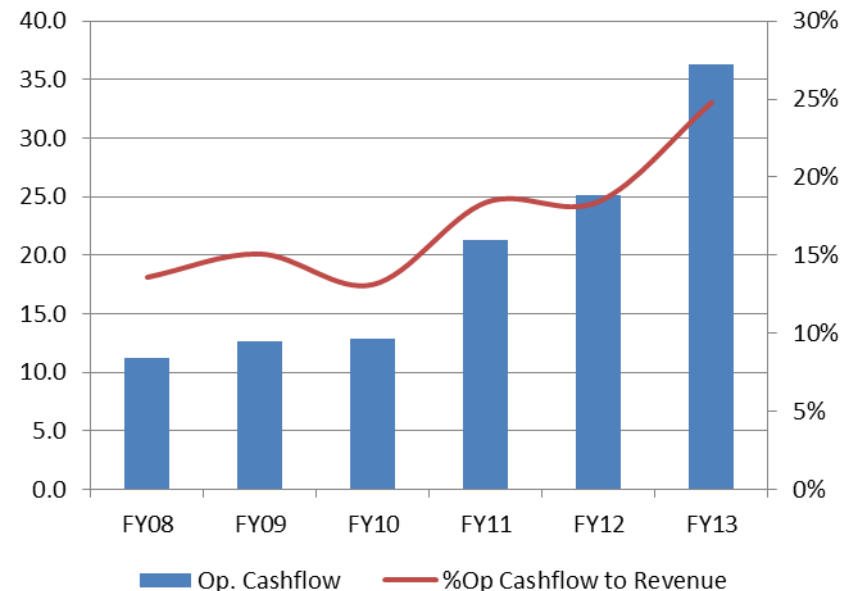
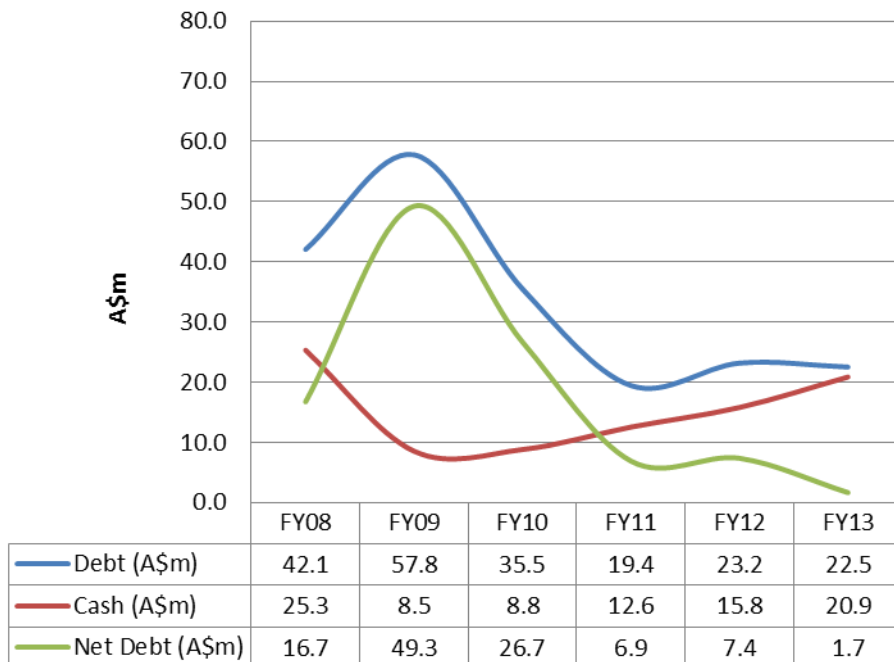
History of Organic Revenue Growth

Compound Annual Growth Rate of 34% since introduction of mobile underground diamond rig



Strong Balance Sheet and Cash Generation

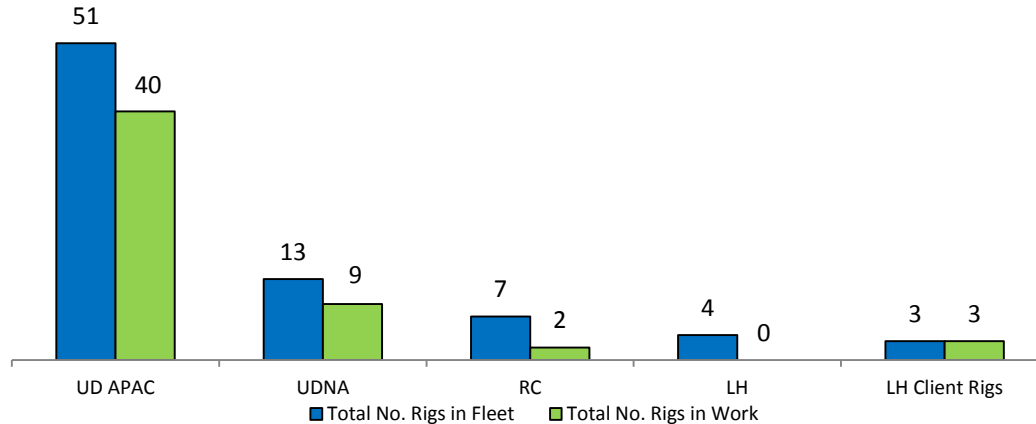
Strategic focus on gearing and cash generation



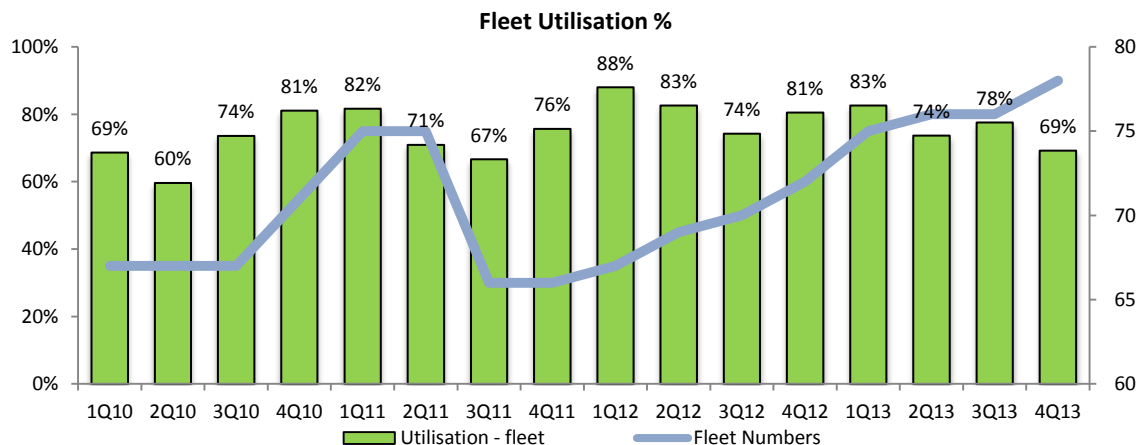
- Ability to meet growth demands easily
- Ability to invest in Continuous Improvement programs
- Able to invest in Strategic Research and Development Programs
- Returning capital to shareholders via dividends and share buy back scheme.

Rigs at Work and Fleet Utilisation

Fleet utilisation as at 30 June 2013



- In addition to the table above: Three UD APAC rigs were constructed, yet to be commissioned as at 30 Jun 2013

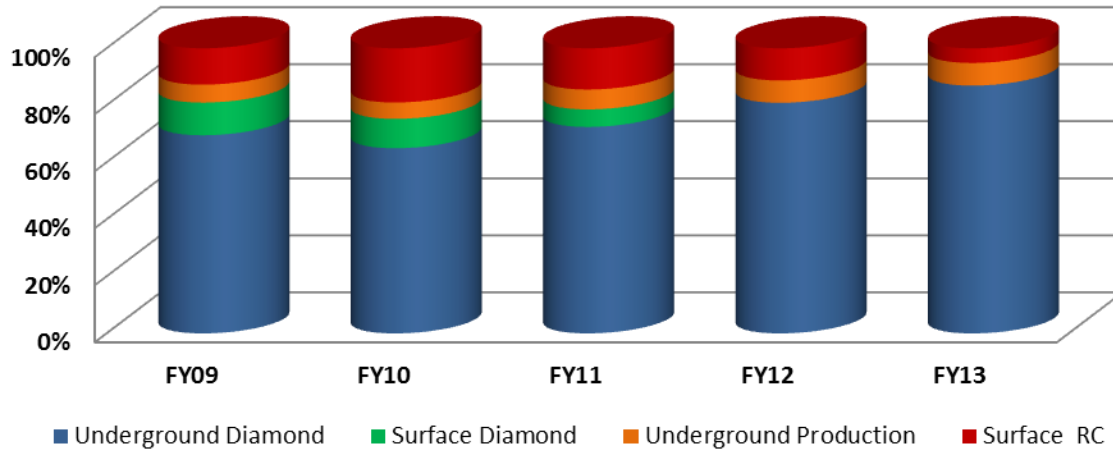


- Swick in-house rig builds are setting new standard for UD rigs
- New UD rigs provide better performance at a lower unit cost
- Total UD fleet in APAC and NA 64 at June 30.



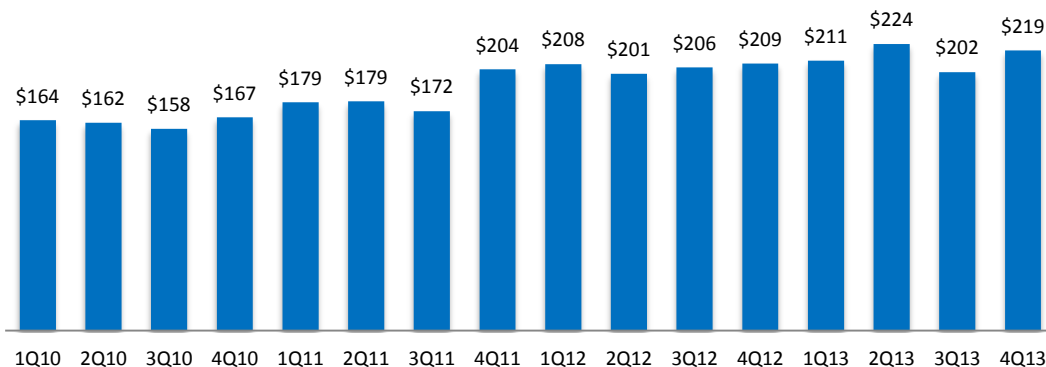
Revenue by Division and ARPOR

Revenue Split by Drilling Division



- Significant increase in Underground Diamond drilling in FY13
- RC reduction mirrors surface slowdown in macro market
- Investment in R&D targeted on UD division representing around 85% of total revenue
- Current Order Book stands at \$172m of work in hand

Monthly ARPOR (\$'000)



Conservatively values v's listed peers

Despite outperforming its Global peers Swick stills sits on a comparatively conservative valuation

Multiples Summary

	Share Price	Market Cap	Ent. Value	EV / EBITDA		P / E	
	(A\$)	(A\$m)	(A\$m)	FY13E	FY14E	FY13E	FY14E
Swick Mining Services Limited	\$0.30	66.0	67.6	2.2x	2.5x	6.4x	7.3x
Boart Longyear	\$0.46	212.1	828.0	3.8x	5.9x	11.0x	n/m
Ausdrill	\$1.47	459.0	915.7	3.6x	3.4x	4.5x	5.5x
Major Drilling	\$7.19	569.6	532.5	4.0x	5.2x	11.3x	19.3x
Layne	\$21.34	424.3	495.5	13.0x	7.7x	n/m	n/m
Foraco International	\$0.94	77.7	208.2	4.4x	6.1x	5.5x	n/m
Capital Drilling	\$0.33	44.4	60.8	1.9x	2.4x	2.5x	1.9x
Orbit Garant	\$1.27	42.1	58.2	3.3x	2.5x	24.3x	5.9x
Energold	\$2.09	98.9	78.5	6.1x	4.1x	n/m	8.4x
Drillcon	\$0.53	23.1	25.4	3.7x	n/m	8.0x	n/m
Geodrill	\$0.96	40.7	44.6	3.3x	3.1x	13.8x	12.5x
Median				3.7x	3.7x	8.0x	7.3x

Source: Thomson Reuters

- Undervalued in comparison to peers
- FY14E are estimates based on Thomson Reuters forecast, Swick will update market at end of Q1

Contact Us



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