



RESULTS PRESENTATION FOR THE 6 MONTHS ENDED 30 SEPTEMBER 2013



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Agenda



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Half Year Financial Highlights

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Results Table for the Half Year

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Business Update

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Summary and Outlook

1 Half Year Financial Highlights

2 Results Table for the Half Year

3 Business Update

4 Summary and Outlook

Half Year Financial Highlights



- First ever Net Profit
- Revenue of \$11.3m up 51% on the previous period of \$7.5m (restated)
- EBITDA* of \$4.95m up 89% on the previous period of \$2.6m (restated)
- Underlying EBITDA* of \$4.7m after normalising for one-off items.
- Net Profit After Tax of \$884k up on previous period Net Loss After Tax of \$2.4m (restated)

*EBITDA = Earnings Before Interest, Tax, Depreciation, Amortisation (including share option amortisation), impairments and foreign exchange adjustments

Results Table for the Half Year



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Results Table for the Half Year

	Half Year - Unaudited Group	
	30 Sept 2013	30 Sept 2012 Restated
Total Revenue	11,308	7,524
Earnings before interest, tax, depreciation, share option expense, amortisation, impairments, and foreign exchange adjustments	4,946	2,621
Depreciation and amortisation	(1,926)	(1,889)
Foreign currency exchange differences	(720)	-
Share option amortisation	(196)	(160)
Net Finance costs	(951)	(2,618)
Plant and equipment impairment	(263)	(350)
Goodwill impairment	-	-
	(4,056)	(5,017)
Profit / (loss) before tax	890	(2,396)
Tax expense	(6)	-
Profit / (loss) for the period from continuing operations of owners	884	(2,396)
Other comprehensive income		
Foreign currency translation differences for foreign operations	331	(8)
Total comprehensive income of owners	1,215	(2,404)
Earnings per share from continuing operations		
Basic earnings / (loss) per share - cents	0.51	(2.20)
Diluted earnings / (loss) per share - cents	0.51	(2.20)

The impact of the share options and convertible notes was not dilutionary for any of the periods reported

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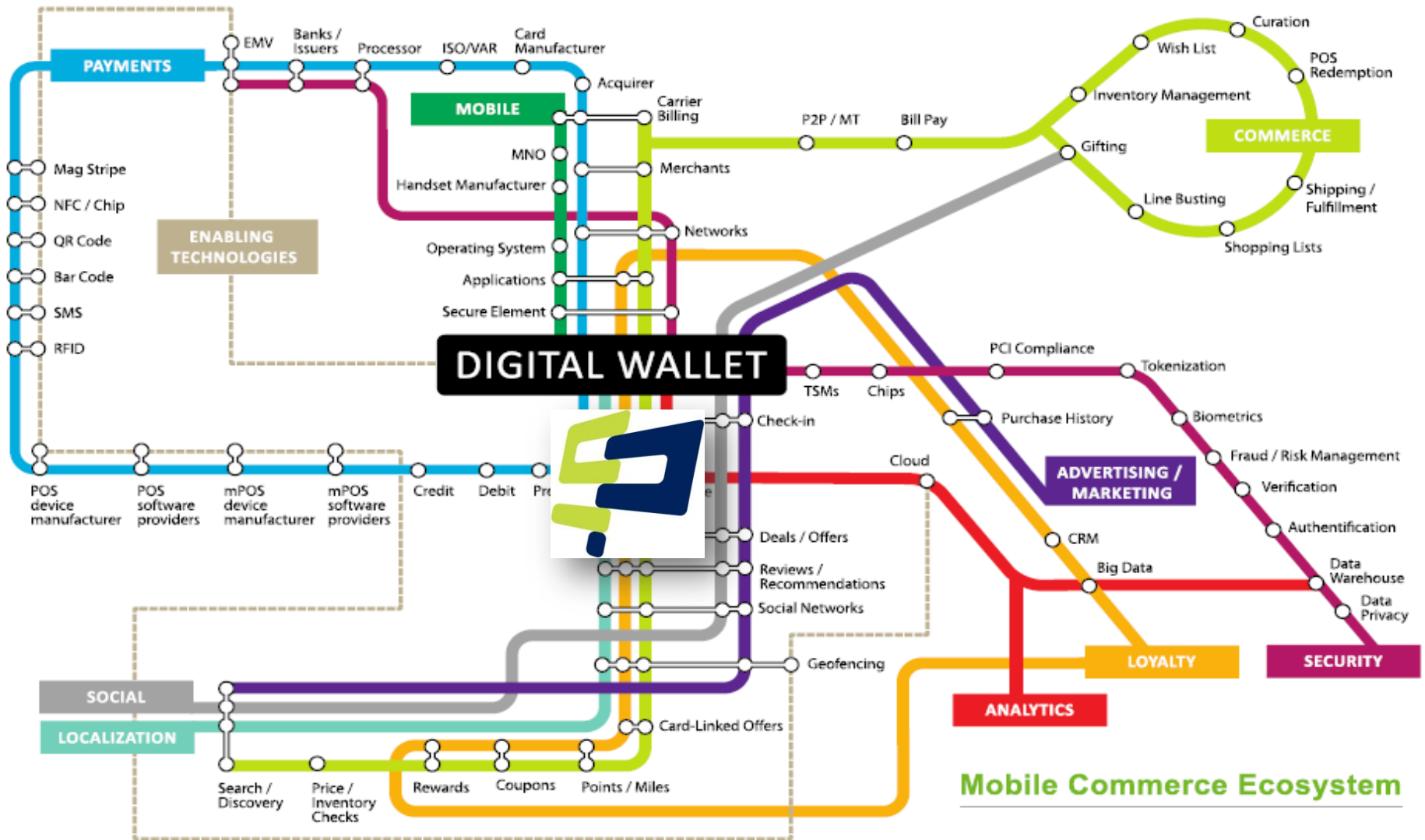
Business Update

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Summary and Outlook

- Australian growth coming on line – strong month-on-month growth over the last 3 months
- Significant advances in technology and products
- Market leading mobile payments capability taking us into new markets and business models
- Increasing engagement with Banks and Mobile Network Operators seeking our products and technology capability

Business Update – Mobile Payments



Business Update

Market Leading Mobile Payments Solutions



Business Update

Market Leading Mobile Payments Solutions



Till2Go

iPad 6:52 pm 66%

Name	Qty	Each	Total
			
Exc GST:			\$0.00
Tax:			\$0.00
Total:			\$0.00

Powered by 

Change	\$0.00	Amount Tendered	\$0.00	Balance Outstanding	\$0.00
Sub Total	0.00				

Quick Keys

Free	Free	Free	Free
Free	Free	Free	Free
Free	Free	Free	Free

Departments

Key 1	Key 2
Key 3	Key 4
Key 5	Key 6

\$5	\$10	\$20	\$50
C	←	%	
7	8	9	x
4	5	6	-
1	2	3	+
.	0	00	
CASH		CARD	



Summary and Outlook



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Summary and Outlook

Summary and Outlook



- Milestone financial result
- Australian sales growth coming on line – expected to add significant incremental value
- Forefront of next generation mobile payments technology
- Significant new business opportunities into new year



Questions.