Rule 3.19A.1

Appendix 3X

Initial Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/9/2001.

| Name of entity | Industria REIT (IDR) comprising: | | |
|----------------|--|--|--|
| | ■ APN Funds Management Limited as Responsible Entity for Industria Trusts 1 – 4; and | | |
| | Industria Company No 1 Pty Limited | | |
| ARSN | 118 712 584 | | |

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

| Name of Director | Michael Johnstone |
|--|-------------------|
| Date of appointment | |
| APN Funds Management | 25 November 2009 |
| Industria Company | 10 October 2013 |
| Entity was admitted on | 3 December 2013 |
| | |

Part 1 - Director's relevant interests in securities of which the director is the registered holder

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Number & class of securities | |
|------------------------------|-----|
| | Nil |
| | |
| | |
| | |
| | |

11/3/2002 Appendix 3X Page 1

⁺ See chapter 19 for defined terms.

Part 2 – Director's relevant interests in securities of which the director is not the registered holder

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

| Name of holder & nature of | Number & class of Securities |
|---|------------------------------|
| interest Note: Provide details of the circumstances giving rise to | N711 |
| the relevant interest. | Nil |
| | |
| | |
| | |
| | |
| | |

Part 3 – Director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Nil | |
|-----|------------|
| Nil | |
| Nil | |
| Nil | |
| | Nil Nil |

Appendix 3X Page 2 11/3/2002

⁺ See chapter 19 for defined terms.