

MEDIA RELEASE

FOR IMMEDIATE RELEASE**Data#3 secures long-term outsourcing agreement with Brisbane Airport Corporation**

12 December 2013; Brisbane, Australia: Data#3 Limited, one of Australia's leading business technology solutions companies, today announced that it has been successful in an open market bid with Brisbane Airport Corporation (BAC) for a multi-year, multi-million dollar outsourcing agreement.

The comprehensive outsourcing agreement will provide service desk, desktop support, server and infrastructure support, network management, VOIP and telephone support, as well as database management to BAC's IT environment and operations.

In the first contract of its kind at BAC, this strategic decision to outsource parts of its IT operations will enable access to enhanced skills and expertise to meet the corporation's ongoing business requirements and ensure that all airport operations run smoothly.

Data#3's Group General Manager, Laurence Baynham said that the team is looking forward to commencing the partnership and support environment with BAC.

"This is a fantastic win for our business in a very competitive environment. BAC is a high profile organisation and our team is looking forward to a mutually beneficial business engagement.

"With the downturn in spend from the Queensland public sector, Data#3 has deliberately focused on increasing the number of corporate customers in Queensland and BAC is a fast-growing commercial organisation. It is also particularly pleasing to win a significant contract that aligns with our areas of investments in outsourcing and cloud services," concluded Baynham.

BAC General Manager Assets, Krishan Tangri said, "Our expertise is in operating a multi-faceted airport environment so we're pleased to partner with leading technology services provider Data#3, which will allow us to better focus our resources on setting and implementing IT strategy for the airport."

About BAC

BAC is the visionary planner and expert steward of the multi-faceted Brisbane Airport precinct, encompassing BNE and associated retail, commercial, training, tourism and property operations. BNE is the front door to Queensland, operating 24 hours a day, seven days a week. It operates two major terminals which service 29 airlines flying to 43 national and 28 international destinations. In FY13, more than 21.6 million passengers

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travelled through BNE. BNE is consistently recognised as a leading airport nationally and internationally including being ranked as Australia's No. 1 airport for quality of service nine years in a row by the ACCC and 2nd in 2013 Skytrax World Airport Awards Best Airports in Australia/Pacific. BAC's staggering direct economic contribution to Queensland and significant flow on benefits – jobs, investment and opportunity – is powering local, state and national growth. See www.bne.com.au.

About Data#3

Data#3 Limited (ASX: DTL) is one of Australia's leading business technology solutions companies servicing customers across a wide range of industries throughout Australia and the Asia Pacific. The company was established in 1984 and listed on the ASX in 1997.

Working with customer's business and technology teams, Data#3 addresses the **Hybrid IT** environment from **on-premise to outsourced to cloud**, through its consulting, software, infrastructure and managed solutions. These solutions leverage market-leading technologies from global vendors and Data#3's knowledge, expertise and experience to accelerate the achievement of customer business objectives:

- Consulting: for strategic and transformational services that enhance returns from business technology solutions
- Software Solutions: for software licensing and deployment; asset management; and business productivity
- Infrastructure Solutions: for hardware lifecycle management; maintenance; and datacentre, network and desktop infrastructure
- Managed Solutions: for staffing; outsourcing; essential support; 'as a service'; and cloud brokerage.

Data#3 reported revenues of \$771 million in the 2012/13 financial year, and has approximately 900 permanent and contracted employees. The company is headquartered in Brisbane and operates from 12 locations across Australia.

More information about Data#3 and its solution offerings is available at: <http://www.data3.com.au>

For additional information contact:

Ally Burt
Team Leader – Marketing Communications
Data#3 Limited
Tel: 07 3243 6216 | Mob: 0427 189 988
Email: ally_burt@data3.com.au

Laurence Baynham
Group General Manager
Data#3 Limited
Tel: 07 3243 6210 | Mob: 0413 155 150
Email: laurence_baynham@data3.com.au