

ASX Announcement

31 January 2014

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BT Investment Management announces senior executive appointments

BT Investment Management Limited (BTIM) today announced that it has appointed a new Chief Operating Officer and a new Head of Sales and Marketing.

Mr Emilio Gonzalez, CEO of BTIM, said, "I am pleased to announce that we have appointed two outstanding executives to the vacant roles of Chief Operating Officer and Head of Sales and Marketing. Mr Hayden King will join BTIM as Chief Operating Officer and Mr Chris Clayton as Head of Sales and Marketing. Both Hayden and Chris will join the Executive Committee."

Mr King was recently General Manager of Operations at Futureplus Financial Services which provides administration and support services to superfunds in Australia. He has over 25 years' experience in financial services operations roles and has held senior positions within Macquarie Bank, Challenger Financial Services Group, Colonial First State Investments and MLC. Mr King will report directly to Emilio Gonzalez.

Mr Clayton was previously Head of Asset Management, Sales at National Australia Bank where he oversaw sales for Antares, Nablnvest and MLC. Prior to his role at National Australia Bank, Mr Clayton was Chief Executive Officer at Acadian Asset Management (Australia). He also spent a number of years at Colonial First State Investments where he held various positions within their research team, providing product support to fund managers. Mr Clayton will report directly to Emilio Gonzalez.

Commenting on the appointments, Mr Gonzalez, said "Hayden has a long and successful track record of driving revenue and efficiency initiatives across a number of financial services companies, and is experienced in managing operating platforms. Importantly as part of his role as COO, he will bring valuable insights and experience to assist in leveraging the many strengths of our existing business whilst also assisting me in further developing our long-term growth initiatives.

"Ensuring we have an effective and leading-edge sales and marketing capability is crucial to our business. I am confident with Chris' expertise, experience and energy that he will spear-head our sales, distribution and client management. In particular, Chris will play an important role in ensuring our strategy around new product development and distribution is supported through effective sales and marketing."

Mr Gonzalez commented "I welcome the appointment of these highly respected individuals and their commitment to the goals and objectives of BTIM."

For further information on this announcement, please contact:

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