

**MEDIA RELEASE**

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**FOR IMMEDIATE RELEASE****Data#3 Secures Long-Term Infrastructure as a Service Agreement with  
McInnes Wilson Lawyers**

**February, 17, 2014; Brisbane, Australia:** Data#3 Limited, one of Australia's leading business technology solutions companies, today announced that it has been successful in an open market bid with McInnes Wilson Lawyers for a multi-year Infrastructure as a Service (IaaS) agreement.

Data#3's IaaS offering provides three levels of consumption choices (Silver, Gold and Platinum) to deliver a solution designed, provisioned and scaled to meet customer requirements without sacrificing performance.

Under the platinum level agreement, McInnes Wilson Lawyers will move to a flexible pricing model for datacentre technology that offers levels of scalability and reliability.

Data#3 Group General Manager, Laurence Baynham said that the company is looking forward to working with McInnes Wilson Lawyers to deliver flexible and cost-effective cloud infrastructure.

"It's a great result for the team as this project is a strategic win for Data#3. We are continually seeking to provide the best cloud services for our customers and firmly establish our position in the very competitive cloud computing market.

"By engaging and working closely with our customers, it has become evident that they require a range of cloud services. Increasingly, we are helping our customers to transform their business and realise the benefits of shifting capital expenditure to a more dynamic operating expense model.

"The Data#3 team works closely with our customers to transform how they operate in a Hybrid IT environment and to cost-effectively deliver tailored solutions to meet their specific requirements," concluded Baynham.

McInnes Wilson Lawyers CIO, Russell Seenan commented, "With multiple office locations, and our physical server and storage hardware due for a refresh, it made sense for us to move to a hosted cloud infrastructure platform. Data#3's strong industry reputation, combined with their compelling and flexible cloud services provides us with the confidence that they will deliver a successful outcome for the firm."

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### About McInnes Wilson Lawyers

McInnes Wilson Lawyers is one of the largest Queensland-based law firms, ranked among the top 100 privately-owned companies in the state. Since the firm's establishment in 1975, we have grown to include 26 Principals and over 200 staff, with offices in Brisbane, Southport and Maroochydore as well as an affiliated office in Sydney. The firm consistently out-performs larger competitors on value, service and technical excellence across a broad range of specialised legal services including commercial, insurance, property and personal services.

<http://www.mcw.com.au/>

### About Data#3

Data#3 Limited (ASX: DTL) is one of Australia's leading business technology solutions companies servicing customers across a wide range of industries throughout Australia and the Asia Pacific.

The company was established in 1977 and listed on the ASX in 1997.

Working with customer's business and technology teams, Data#3 addresses the **Hybrid IT** environment from **on-premise to outsourced to cloud**, through its consulting, software, infrastructure and managed solutions. These solutions leverage market-leading technologies from global vendors and Data#3's knowledge, expertise and experience to accelerate the achievement of customer business objectives:

- Software Solutions: for software licensing and deployment; asset management; and business productivity
- Infrastructure Solutions: for hardware lifecycle management; maintenance; and datacentre, network and desktop infrastructure
- Managed Solutions: for staffing; outsourcing; essential support; 'as a service'; cloud brokerage; and consulting.

Data#3 reported revenues of \$771 million in the 2012/13 financial year, and has approximately 900 employees. The company is headquartered in Brisbane and operates from 12 locations across Australia.

More information about Data#3 and its solution offerings is available at: <http://www.data3.com.au>

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